

## Critical matrices

→ Visits →

→ visitors → person who visits.

→ unique visitors → those who visit for first time.

→ bounce rate - percentage of single page exit sessions in web which the user leaves the site from the welcome page, without interacting with the page.

→ exit rate - No. of times person leaves to website & navigate to other site.

Find exit rate:

critical : unique visitors

Bounce Rate

Exit Rate

exit rate

M : Page A → B → C

T : B → Exit

W : A → C → B

T : Page C → Exit

P : B → C → A

Page A →  $\frac{1}{3}$

Page B =  $\frac{1}{4} = \frac{1}{2}$

Page C =  $\frac{2}{4} = \frac{1}{2}$

bounce rate % : A → 0

(single page visit) B →  $\frac{1}{4}$

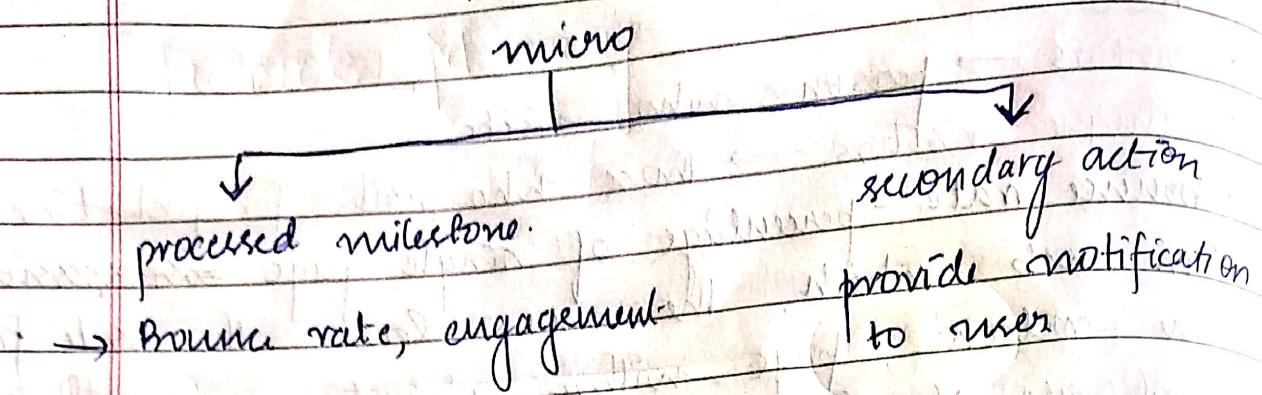
C →  $\frac{1}{4}$

→ conversion rate is defined as the outcomes divided by the total no. of unique visitors or visits.

→ Engagement: How users are engaged with product or service.

→ Micro and macro conversion: A task actual which will give more weightage to analysis → macro.

micro → unique page visitors, bounce rate



## \* \* \* PULSE & HEART metrics.

This pulse metrics is used to understand health of the product (if it is popular or not).

PULSE → P → Page view

U → up time

L → latency time

S → 7 seven day active users

E →

The most commonly used large scale metrics are focused on business or technical aspect of a product & they are widely used by many organizations to track overall product health.

Page view → The average number of web visit at certain period of time.

example

Uptime → The average number of hours ~~that the website~~ in service in certain period of time.

Latency time - The average time that is needed to access the web in certain period of time.

~~mainly student~~  
Seven day active users - The average number of different visitors who visit the web in certain period of time.

## HEART metrics.

→ used for measuring the <sup>customer</sup> experience.

\* Heart is used for measuring user's experience quality and providing actionable data.

H → Happiness.

E → Engagement

A → Adoption.

R → Retention.

T → Task success.

→ Happiness - to describe metrics that are attitudinal in nature subjective aspects of your experience like satisfaction, visual appeal, likelihood to recommend, ease of use.

→ Engagement - ~~like~~ it is the user's level of involvement with a product. It is used to check behavioral proxies such as the frequency, intensity, or depth of interaction over some period of time.

→ Adoption - Adoption metrics track how many new users start using a product during a given time period.

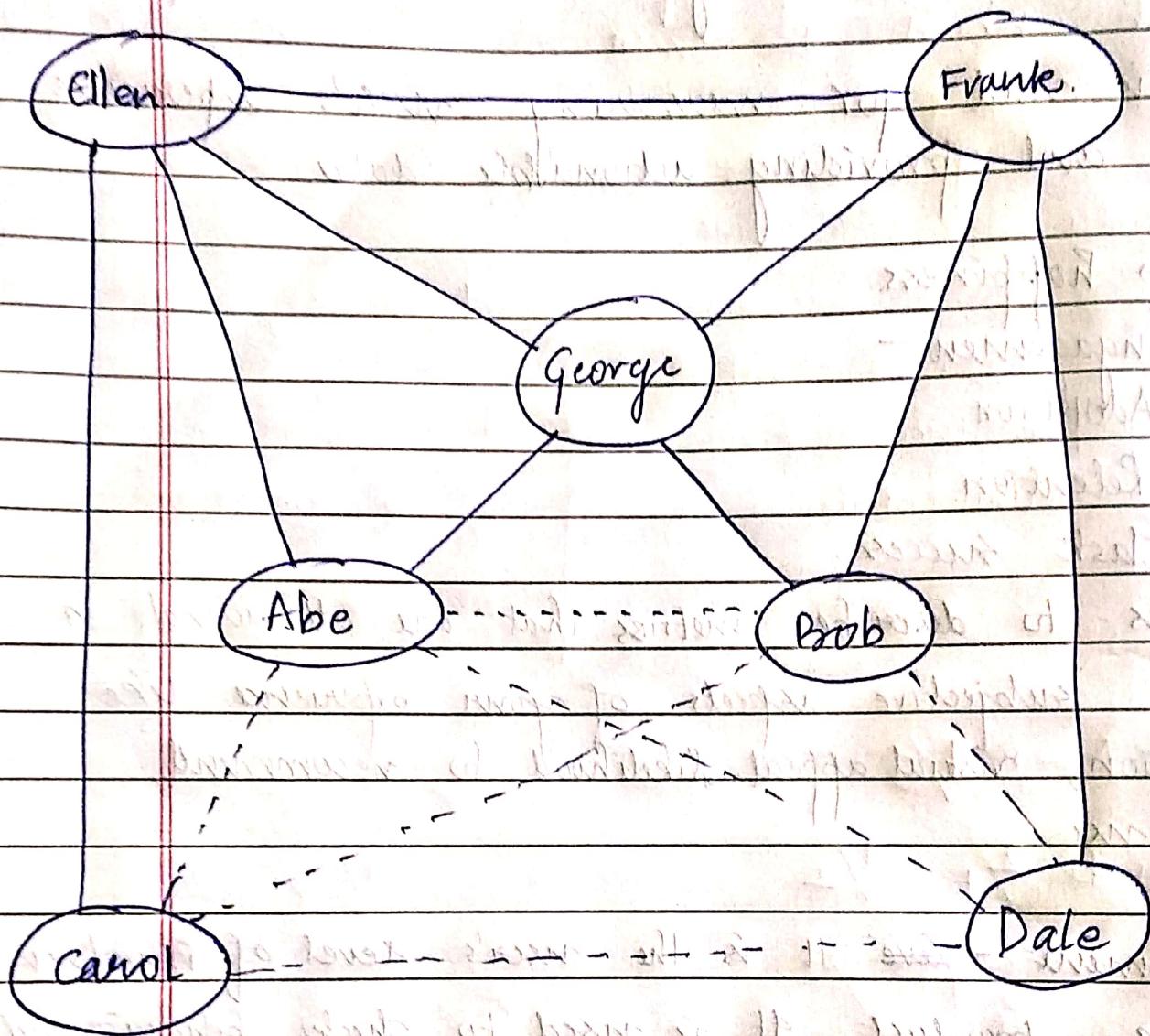
→ Retention - Metrics tracks how many of the users from a given time period are still present in later time period.

→ Task success - It gives efficiency, effectiveness (%) of tasks completed in given time, error rate

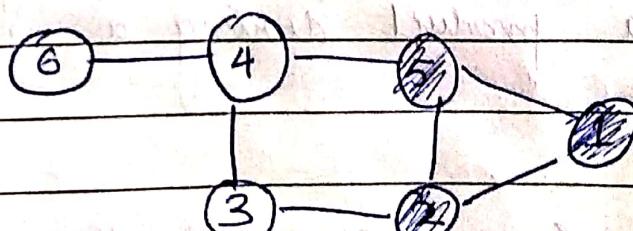
## Unit - IV

### Facebook Mining

OGP → open graph protocol.



Abe - Bob, Carol, Date, George, Ellen



Select the common critical path (i.e. all having 2) of slopes of slopes of combination.

6	B	2500 ✓		$\text{₹}4000 + 2500] +$
	DCE	10000 B	20	$[2800 \times 20] = \text{₹}1,32,000$
	DCF	11000		
7	B	2500 ✓		$\text{₹}6500 + 2500] +$
	DCE	10000 B	19	$[2800 \times 19] = \text{₹}1,32,200$
	DCF	11000		Optimum duration (minimum)
8	DCE	10000 DCE	18	$\text{₹}9000 + 10000] +$
	DCF	11000		$[2800 \times 18] = \text{₹}1,39,400$

The project duration can be reduced to optimum level of 19 weeks where the TC is at its minimum with ₹ 1,32,200

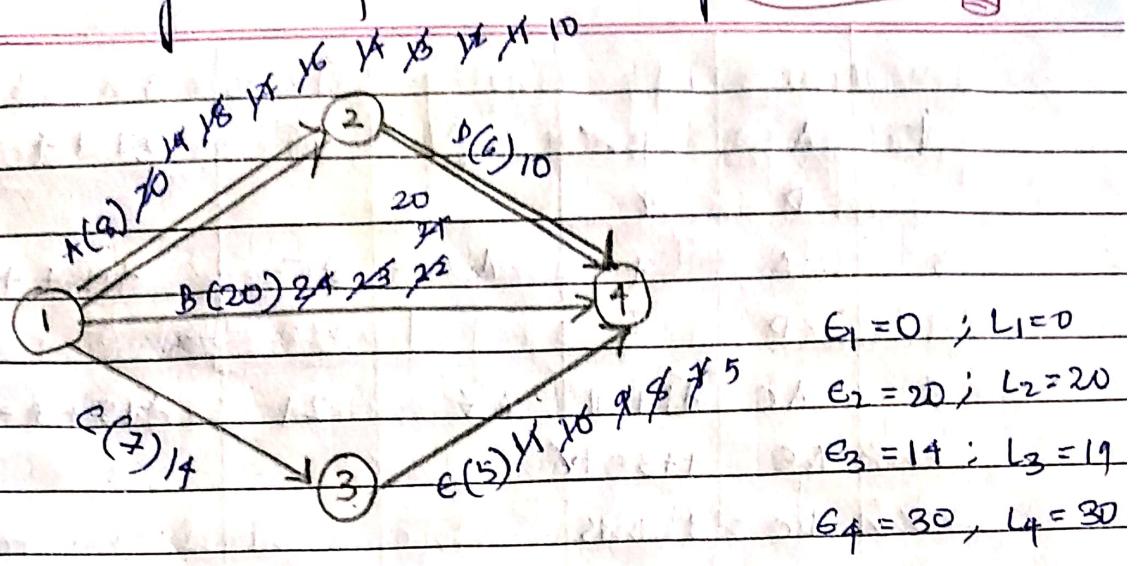
(Q) Given the details of a project:

Tasks	Follows Tasks	Time (Days)		cost (in ₹)	
		Normal	Crash	Normal	Crash
A	-	20	8	100	148
B	-	24	20	120	140
C	-	14	7	70	119
D	A	10	6	50	82
E	C	11	5	55	73

What is the total cost & incremental cost after crashing the project duration (critical path)

If you crash a path completely & even though TC does not stop reducing, stop the crashing.

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$$TC = 100 + 120 + 70 + SD + 55 \\ = 395$$

$A \rightarrow D : 30 \ 21 \ 28 \ 27 \ 26 \ 25 \ 24 \ 25 \ 25 \ 21 \ 20$

$C \rightarrow E : 25 \ 24 \ 23 \ 21 \ 21 \ 20$

$B : 24 \ 23 \ 22 \ 21 \ 20$

Activities	A	B	C	D	E
slope	4	5	7	8	3

$$\frac{C_c - C_n}{T_n - T_c} : \frac{48}{12} \quad \frac{20}{4} \quad \frac{49}{7} \quad \frac{32}{4} \quad \frac{18}{6}$$

crash	options	slope	Activity crashing	critical path (days)	Total cost
-	-	-	-	30	395
1	A	4 ✓	A	29	$395 + 4 =$
	D	8			399
2	A	7 ✓	A	28	$399 + 4 =$
	D	8			403
3	A	4 ✓	A	27	$403 + 4 =$
	D	8			407

4 A +✓ A 26.  $407 + 4 = 411$

D 9

5 A +✓ A 25  $411 + 4 = 415$

D 8

6 AC  $4+7=11$  AE 24  $415 + 7 = 422$

AE  $4+3=7\checkmark$

DC  $8+7=15$

DE  $8+3=11$

7 ACB  $11+5=16$  AEB 23  $422 + 12 = 434$

AEB  $7+5=12\checkmark$

DCB  $15+5=20$

DEB  $11+5=16$

8 ACB 16 AEB 22  $434 + 12 = 446$

ACB 12 ✓

DCB 20

DEB 16

9 ACB 16 AEB 21  $446 + 12 = 458$

AEB 12 ✓

DCB 20

DEB 16

10 ACB 16 AEB 20  $458 + 12 = 470$

AEB 12 ✓

DCB 20

DEB 16

The project duration can be reduced to the optimum level of 20 days while the total cost is £ 470

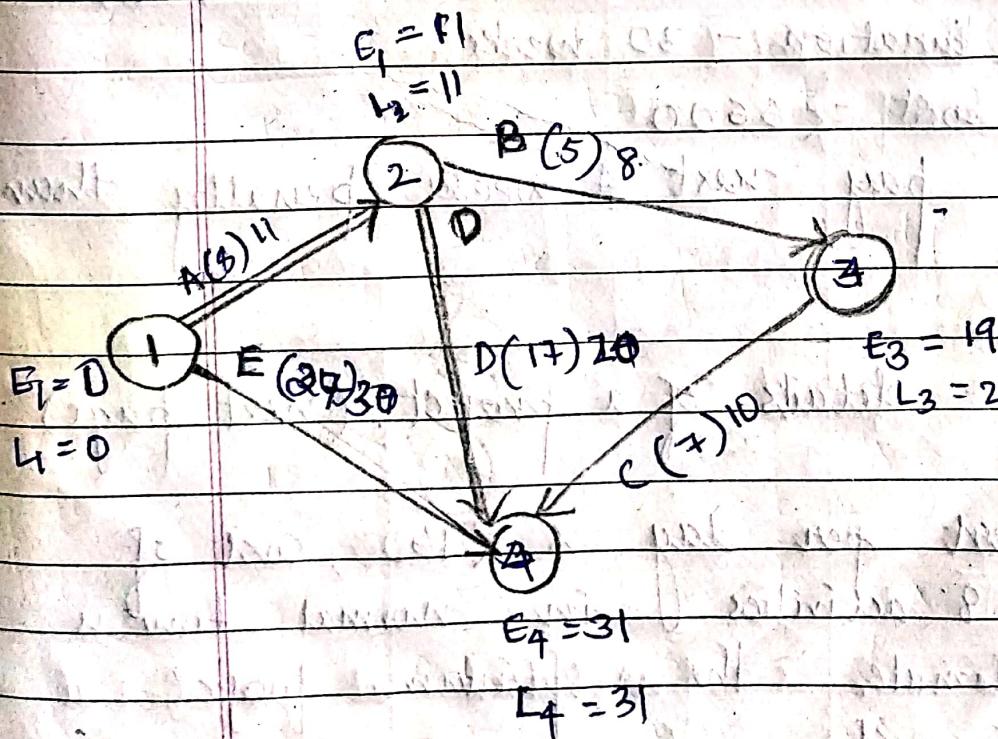
$$\text{The incremental cost after crashing} = 470 - 395$$

$$= \sum 75$$

$$=$$

Q) ₹ 200 per day charged as a penalty for any delay in the completion of the project beyond beyond 26 weeks & each of the activities can be accelerated by 3 weeks at an estimated cost of ₹ 1000 per week reduction. Decide on optimum cost & project completion time after crashing.

Activities	Follows	Duration
	Activities	
A	-	11
B	A	08
C	B	10
D	A	20
E	-	30



$A \rightarrow D : 31 \ 30 \ 29$

$A \rightarrow B \rightarrow C : 31 \ 28 \ 27$

$E : 30 \ 29$

Duration of Penalty =  $31 - 26 = 5$  weeks

penalty per week =  $(\text{₹}200 \times 7) = \text{₹}1400$  per week

∴ Total cost = Direct + Indirect cost

$$= 0 + [\text{₹}1400 \times 5] = \underline{\underline{\text{₹}7000}}$$

~~Crash~~

Crash	options	shape	critical path	TC.
-	-	-	31	$0 + [\text{₹}1400 \times 5]$ $= \underline{\underline{\text{₹}7000}}$
1	A	1000 ✓	30	<del>0 + 1000 +</del>
	D	1000		$[\text{₹}1400 \times 4] = \underline{\underline{\text{₹}6,600}}$
2	AE	2000 ✓	29	$3000 + [\text{₹}1400 \times 3]$ $= \underline{\underline{\text{₹}7200}}.$
	DE	2000		

It can only be reduced by 1 week,  
bcz of it has minimum value then  
optimum duration - 30 weeks

optimum cost - ₹ 6600

feasible to pay next 4 weeks penalty then  
crashing.

1 Q) Given the details of a project. (next page)

(Indirect)

Overhead cost per day is ₹ 160, cost of  
completing 8 activities in normal time is  
₹ 8500. Estimate the optimum project  
duration & cost.

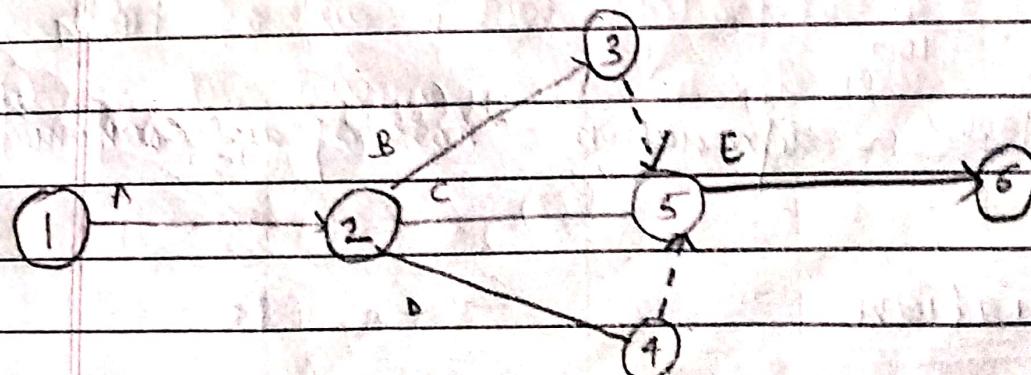
Tasks	Time (Days)		cost-time slope (₹/day)
	Normal	Crash	
1-2	6	4	80
1-3	8	4	90
1-4	5	3	30 (1)
2-4	3	3	-
2-5	5	3	40
3-6	12	8	200
4-6	8	5	50 (1)
5-6	6	6	-

2Q) Given the project details.

Tasks follows

Tasks	Time (Months)		cost (₹)	
		Normal	Crash	
A	-	6	4	60 90
B	A	5	4	30 80
C	A	10	8	80 160
D	A	8	6	50 100
E	B, C, D	6	5	40 60

Identify optimum project duration & cost



3 Q) The following table gives the details of a construction project & other relevant information.

Activities	Follows Activities	Time (Days)		Cost (₹)	
		Normal	Crash	Normal	Crash
A	-	4	3	60	90
B	-	6	4	150	250
C	-	2	1	38	60
D	A	5	3	150	250
E	C	2	2	100	100
F	A	7	5	115	175
G	DBG	4	2	100	260

Indirect cost varies as follows:

Days	15	14	13	12	11	10	9	8	7	6
cost(₹)	600	500	400	250	175	100	75	50	35	25

Determine the project duration that will result in minimum project cost.

1998      2018  
↓  
1400      100

(1300) → depreciation. → loss of an economic asset.

## Q) Depreciation

Q) A machine was purchased at an initial cost of Rs 80,000 with an estimated salvage value of Rs 12,000 at the end of 8 years of

In theory notes  $\rightarrow$  Learn only straightline egn.

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useful life) calculate:

- i) Annual Rate of depreciation.
- ii) Depreciation fund at end of 4 years.
- iii) Book - value at end of 4 years useful life.

$C = 80,000 \rightarrow$  initial cost (first cost)

$S = \text{₹}12,000 \rightarrow$  Salvage / scrap / residual.

$n = 8 \text{ years.} \rightarrow$  useful economic life.

i)  $D_t = \frac{C-S}{n}, D_t \rightarrow \text{annual rate of depreciation}$

$$D_F = \frac{80,000 - 12,000}{8} = \frac{68,000}{8} = \underline{\underline{\text{₹}8,500}}$$

ii)  $D_F = D_t \times t$

$$\therefore D_F = 8500 \times 4$$

$$= \underline{\underline{\text{₹}34,000}}$$

iii) Book - Value,  $BV_t = C - D_F t$

(as what is the  $BV_t = 80,000 - 34000$ )

amount left after depreciation)  $= \underline{\underline{\text{₹}46,000}}$

$(C-S) \rightarrow$  total depreciation amount to be recovered

Q) Calculate the annual rate of depreciation,

actual cost given for the details given:

Invoice cost - ₹ 1,20,000

you purchase Transportation charges - ₹ 6000

from company Installation charges - ₹ 8000

Accessories - ₹ 2500

Salvage value - ₹ 20,000

Estimated Life = 12 years

$$D_t = \frac{C - S}{n}$$

where,  $C = ₹ 1,20,000 + ₹ 6000 + ₹ 8000 + ₹ 2500$

$$S = 20,000$$

$$n = 12 \text{ yrs.}$$

$$D_t = \frac{1,36,500 - 20,000}{12}$$

$$= \underline{\underline{₹ 13,483.33}} \quad 9708.33$$

(g) A machine was purchased on 1st Jan 2010 at ₹ 6 lakhs and estimated to last till 31st December 2022. The expected salvage value is ₹ 32,000. Calculate the annual rate of depreciation as on and the depreciation fund as on 15th July 2015.

After 8 years of working the machine is depreciated (upgraded) with an addition cost of ₹ 60,000. Calculate the new annual rate of depreciation.

$$D_t = \frac{6,00,000 - C - S}{n} = \frac{₹ 60,000 - ₹ 32,000}{13}$$

$$= \underline{\underline{₹ 43,692.30}}$$

If you use for 1 day or  
1 month, 1 year depreciation  
charge is taken.

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$$DF_E = D_E \times t$$

$$= \text{₹} 43,692.30 \times 6 = \underline{\underline{\text{₹} 262153.84}}$$

$$13 - 8 = 5$$

$$n = 5 \text{ years}$$

$$\text{new } C = [\text{₹} 6,00,000 - (43,692.3 \times 8)]$$

$$+ \text{₹} 6,00,000 = \underline{\underline{\text{₹} 310461.6}}$$

$$\therefore \text{New } D_E = \text{₹} 310461.6 - 32000$$

$$= \underline{\underline{\text{₹} 55692.32}}$$

sunk-cost: Sunk cost is that part of the expenditure made by the firm which can not be recovered irrespective of any future course of action. The sunk-cost is also called as historical past cost.

Then, Sunk-cost = Book-value - realizable market value.

Q) The dealer of a new machine offers to buy the old machine in your workshop at ₹ 20,000 after 8 years of its useful life. The old machine was purchased at ₹ 1,80,000 with an estimated salary value of ₹ 16,000 after 10 years of useful life. Calculate the sunk cost. Is it viable to replace the old machine with a new one.

$$C \rightarrow ₹ 1,80,000$$

$$S = ₹ 16,000$$

$$n = 10 \text{ yrs}$$

surplus - wst = Book-value - Realizable Market Value

$$= [\text{£}1,80,000 - \left\{ \frac{(\text{£}1,80,000 - \text{£}16,000)}{10} \times 6 \right\}] - \text{£}20,000$$

= £61,600  $\rightarrow$  not viable to replace  
 ↳ permanent loss not recoverable

