

---

# Andrew Paul Wulff

## CAREER OBJECTIVE

To leverage my passion for golf, exceptional customer service skills, and strong organizational abilities in a dynamic golf course environment. Seeking a position where I can contribute to providing outstanding experiences for golfers, ensuring efficient operations, and promoting a welcoming atmosphere for all patrons.

## EDUCATION

### Potomac Falls High School

2019 - 2023

- Ranked 17th in PFHS class of 2023
- Graduated with a 4.46 GPA (top 5% of class)

## VOLUNTEER EXPERIENCE

### Red Bag Food Drive - Organizer

May 2021 - Present

- Organized and recruited support for the program.
- Assisted with efforts to provide food to over 20 malnourished communities.

## WORK EXPERIENCE

### Dick's Sporting Goods, Dulles - Footwear & Golf Operations Leader

June 2022 - Present

- Developed exceptional customer service skills by assisting customers with inquiries, providing product recommendations, and ensuring high levels of customer satisfaction.
- Gained expertise in sales techniques, including effective communication, understanding customer needs, and making appropriate product recommendations to enhance customer experiences.
- Demonstrated attention to detail in maintaining and organizing golf equipment and displays to create a visually appealing and well-structured retail environment.
- Developed a strong understanding of the golf industry, including knowledge of popular golf courses, tournaments, and notable players.
- Improved my communication and teamwork skills by collaborating with colleagues to ensure smooth operations, effective task coordination, and a positive work environment.

## EXTRACURRICULARS

- National Honor Society (2021-Present)
- National Junior Honor Society (2018-2019)
- Science National Honor Society (2022-Present)
- Varsity Baseball (2019-Present)
- Varsity Golf (2021-2023)
- Georgetown data science and analytics training (Summer 2021)
- DECA (2019-Present)
- Sports Analysis Club (2019-Present)

## CONTACT INFORMATION

Phone: (571)-352-2265

Email: wulffandrew@gmail.com

## SKILLS

- Microsoft Office Certified
- Communication
- Organization/Time Management
- Creative problem solving
- Conflict resolution
- Leadership
- Teamwork
- Physical Strength/Stamina

## AWARDS & INTERESTS

- Scholar Athlete Baseball Award
- A's/B's honor roll