Building Online Services

"That fit your budget"



Hello, My Name is Stephen Russett

- Ottawa, Ontario, Canada
- Currently: OpenPlus.ca
- Previous to private sector:
 - City of Ottawa (Canada's Capital City)

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OpenPlus

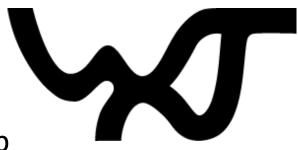
- Largest east coast Drupal shop in Canada
- Public Sector only
- Content Architecture Focused
- Worked with all 3 levels of government
- Experts in enterprise performance, multilingual, responsive, and WCAG 2.0 AA.
- Clients range from groups such as Canada Revenue Agency (equivalent to IRS), Health Canada (similar to NIH), federal departments, provinces, territories, municipalities, and agencies



DrupalWxT Distribution

- http://drupalwxt.org
- Distribution that was designed to meet Government requirements.
- No owned by any one company or group
- Truly collaborative effort to solve a common government problems
- Initial goals:
 - Multilingual
 - Accessible (WCAG 2.0 AA)
 - Integration with WET JS Library
 - "Turn-key option"
 - Base architecture

www.drupal.org/project/wetkit www.acquia.com/downloads





The Drupal WxT distribution has been tailored for organizations that need to comply with standards for accessibility and bilingualism, and integrates extensively with the WET-BOEW jQuery Framework.

Drupal 7



Historical releases



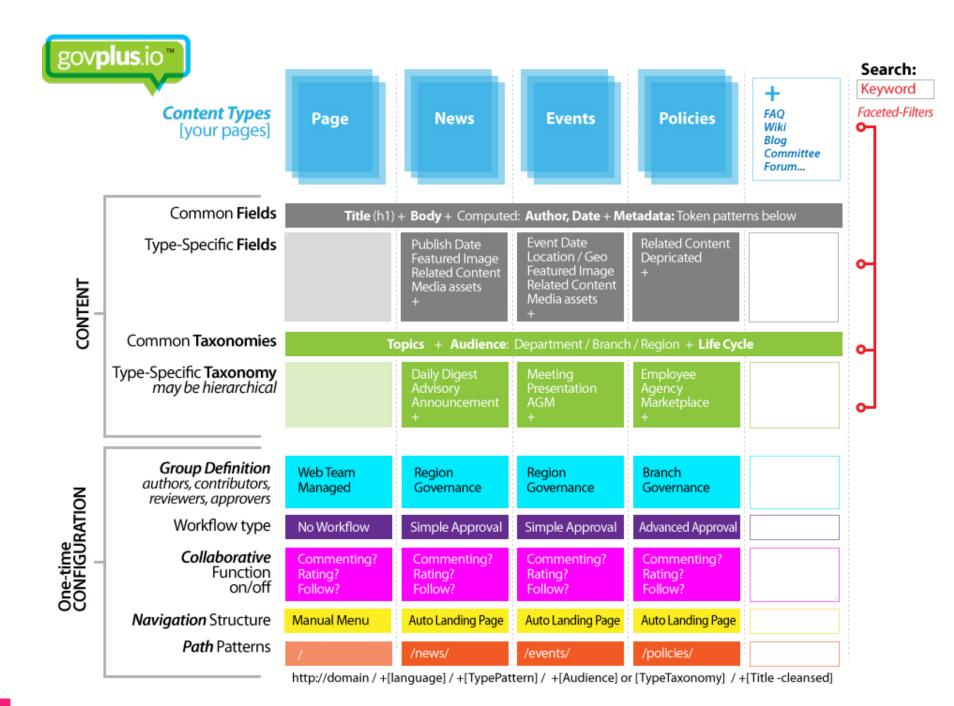
DOWNLOAD



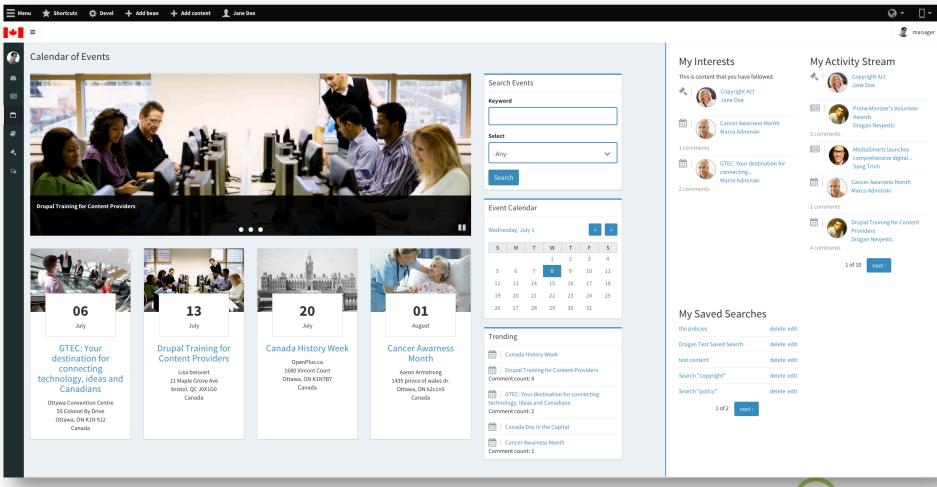
GovPlus.io

- DrupalWxT 'for Intranets' + Social +
 Collaboration + Accelerators
- www.govplus.io
- Accelerators built on DrupalWxT
 - Focus on intranet digital workplace
 - collaborative apps: Policy Manager, News, Events,
 Knowledge Base, Advanced Search....
- Built on best practice content architecture





GovPlus Events Calendar: Hyper Responsive





Agenda

- 1. What is takes to build a Online Service
- 2. Case Study
- 3. Final Considerations and Takeaways

Take notes on HackPad

https://drupalgovcon2015.hackpad.com



The service you are building

- Typical Service Types:
 - Individual Applications/Services
 - Pay Taxes, Animal License, Change of Address
 - Generic/Catch All Service/Application
 - Service Requests
 - Individual Forms (Typically PDF or HTML Form)
 - Enrollment Form, Signup Form, Building Permit, Health Claim



Typical Components of a Service

- 1. Service Directory/Discovery
- 2. Service Information and Activation
- 3. Service Submission
- 4. Back-Office Processing and Fulfillment

Optional:

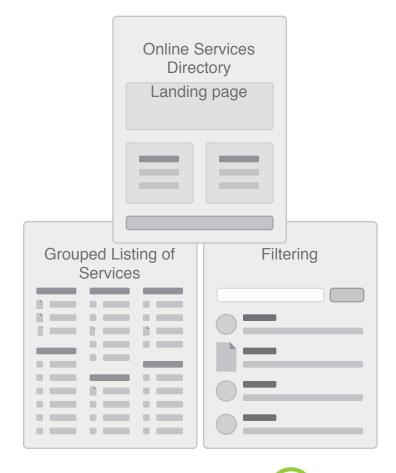
- Payment System
- MyAccount System
- Third-Party connectivity



Service Directory/Discovery

How do find the service

- Landing pages
- Searchable and filterable directory
- Grouped by taxonomies
- HTML link on content page





Service Information and Activation

Description of the service:

- When to use the service
- Service Levels and response times
- Steps and general eligibility
- FAQs
- Service Activation Link
 - Open Web Form
 - Download PDF
 - Upload PDF
 - Activate app





Service Submission

Submitting the information to complete the service:

- Some sort of variation of HTML form or PDF forms
- PDF submission is a Web Form with a upload Field
- Common Metadata
- Cost Calculation and Cost Metadata
- Submit/Upload Action



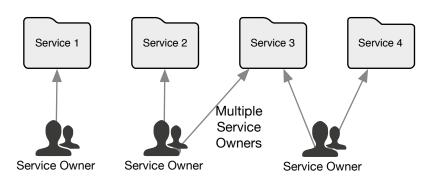




Back-Office Processing and Fulfillment

- Business Process that Fulfills the Service
- Tasks
- Notifications and Alerts
- Reporting
- Business Rules and Logic
- Recording Keeping
- The set of actions that completes the request







Government Services are Complex

- Service Business Processes are complex!
- Building the online channel for a service can be complex, costly, and time consuming.
- But it does not have to be!
- Our responsibility is to put a service online.
 - Rarely is it to transform the process that runs a service
- Rule: More time will be spent on the Business work then on the Technical work when building online services

Drupal can do that!

- We tend to say things such as:
 - We can do that in Drupal
 - We can also do that in Drupal
 - How about we move that into Drupal too
 - I can do it more efficiently in Drupal for you

The end result is you are responsible for delivering a online service and business transformation changes to the Back-office.

Online without Back-office Changes

- Whenever possible, do not change the backoffice process when building online services
- Do not take on a business transformation project to build an online service.
- Iterate over time to change the old business process.
- Separate Business and Web Systems

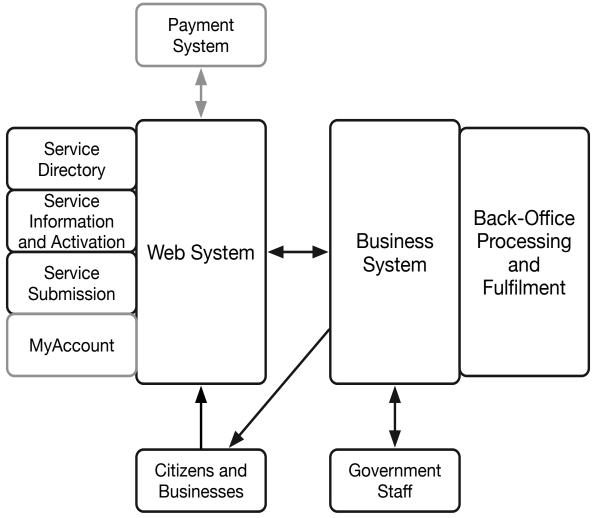


Separation of Business and Web Systems

- First response is to build a single system –
 NO!
- The Business moves slower and is more complex than the Web System (The Online Service System)
- Web Moves quick and changes often!
- Business Processes are often still Paper based or email driven.
 - Especially in areas such as Records management



Separation of Web and Business Systems





Typical Business Processes

- Alerts and Notifications:
 - Alert X when Y occurs
 - Alert X when ABC Field has Value 123
 - Alert the Neighborhood Officer responsible for the neighborhood that the address field in the submission belongs too.
 - Alert the Police Officer based on the Type of Complaint that was selected in the dropdown menu in the HTML form.
- "Filing" and Tasks:
 - Move submission in "Space"/folder 123 when Field has value XYZ
 - Move submission in "Space"/folder 123 when Field has value XYZ and create Task A and Task B assigned to John



Typical Business Processes

- Exception Handling
 - If Field A has Value X then Alert John, If Field A has Value Y then Alert Jane. If it's a Statutory Holiday then alert Billy

If Field A has Value X then Alert Group A, If Field A has Value Y then Alert Group C. If it's a Statutory Holiday then alert Billy, and Group C



Business Process: Records Management

- There is a "process" that governs the service.
- This process includes record keeping and lifecycle management.
- Having a online service does not mean the backoffice has a digital process. Back-Office may still work in paper (and/or email).
- Offer a Digital Paper equivalent to maintain current back-office business processes rather than bring back-office into new system.
 - PDF for paper File storage
 - Excel/CSV for Reporting



Online is not the only channel

- Most services are offered in more than 1 channel (Mail, Phone, inperson, internal mail, email, Kiosk).
- The back-office likely already has reporting capability (such as excel).
 - Adapt the online service to the current process and offer enhancements over time.
- Whenever possible, do not change the back-office process when building online services
 - Unless the business is ready for the additional training, change management, and process transformation – Not a simple commitment
- Adding business transformation to your service build is a major risk
 - You look bad for not delivering the online service, even though the delays were the business



When you need MyAccount

- MyAccount is very expensive to implement
- Not as simple as "Turn on Drupal User Profiles" and "User Registration"
- Many Security and Business Processes to account for:
 - Identity Assurance
 - Encryption
 - Data Privacy controls depending on the type of data in the profiles
 - Multiple Identities
 - CRM-like data collection
 - Password management and recovery
 - Centralized User experience that may be owned by many business lines
 - Pre-populating Forms
 - User Activity Tracking
 - Duplicate Profiles / Accounts
 - Dusty Accounts
 - Reporting
 - Roles, groups, permissions and related security testing



When you need MyAccount

- Ask the questions, Does MyAccount:
 - save time?
 - Make the experience easier?
 - Create one more username and password to remember?
 - Offer minimal time savings?
 - Have multiple business lines/stakeholders that will all have a opinion about the experience and features?
 - Only track users for the purpose of tracking users?
 - Provide efficiencies for services that are used repeatedly by citizens or businesses?
 - Save on Identity Assurance that is time consuming and cannot easily be completed during Service Submission?
 - Drivers license number is not time consuming, Home Address confirmation is time consuming.



Language

- Design from the start to make your services multi-lingual
- Not all services will be multi-lingual, but not all services will be in a single language
 - English Only, French Only, Spanish Only
- Service Discovery Considerations:
 - If a service is only in Spanish, should that service appear on the English discovery page?
 - If a service is only in English, should that service appear on the Spanish discovery page?
- HTML Forms vs PDF Forms
 - Single Language and Multi-Language Forms or Language Switch
- Translation of Submissions



Accessibility

- Design from the start to make your services accessible (WCAG and 508)
- Keep designs simple and accessible. Enhance over time.
- Trying to make a service accessible from a design that did not take accessibility into consideration is very expensive
- Accessible HTML does not mean Accessible Service/Experience

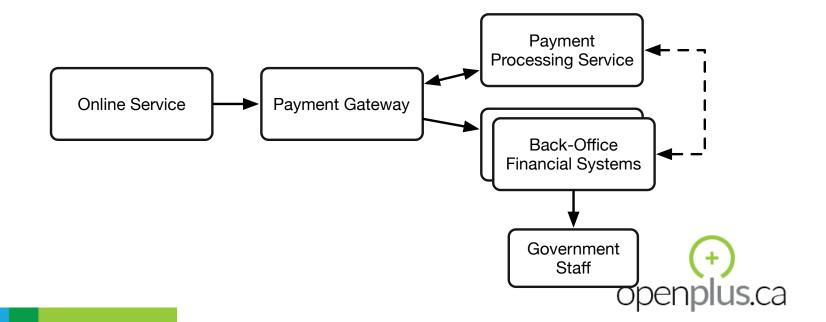


Security Considerations

- Security should be your number one priority for the service
- SSL everything
- How long are records stored in publically accessible systems
- Threat Risk Assessment and Security Audit from the beginning
- Separate Primary Website instance from Service Instance whenever possible – Simplifies user management and security
- Research shows the number one factor for channel conversion to a online service for government is Security and Trust.

Payment Gateways

- Enterprises often integrate a payment processing service with their own middleware/Payment Gateway.
- Newer services are now providing similar experiences to a PayPal and Google Wallet where the Gateway and Payment Processing are wrapped together



Other things to think about

- Anti-Virus
- Supported File Types
- File Sizes Limits
- Multi-File vs Multiple Single File Uploads
- File Names of individual uploaded files
 - Building Permit Diagram: 3D4-2015-ABC.pdf
- Submission ID
 - FedEx UPS, USPS Tracking Codes
- Common Metadata that is attached Submissions



Drive the Requirements as the "Expert"

- Try not let the client drive the requirements.
- Let the client hold the map and explain what the destination looks like.
- Be the online service expert and tell the client how to implement their service to reach their destination.
- Work with the client to meet their needs.
- Do not expect the business to know how to build a online service
- Do not expect the business to know how to write requirements that translate their business process into a online service!

Canadian Provincial Government

CASE STUDY



Client Requirements

- A service platform that will enable as many online services as possible in a generic way.
- Accessible (WCAG 2.0 AA)
- Multiple Languages (English and French)
- Responsive/Mobile Friendly
- Implement services generically
- Chose two generic processes:
 - 'Submit with no payment'
 - 'Submit with payment'



Multilingual

- All services must have ability to be bilingual
- Not all services will be bilingual
- Some will be English only
- Some will be French only



Vendor Requirements

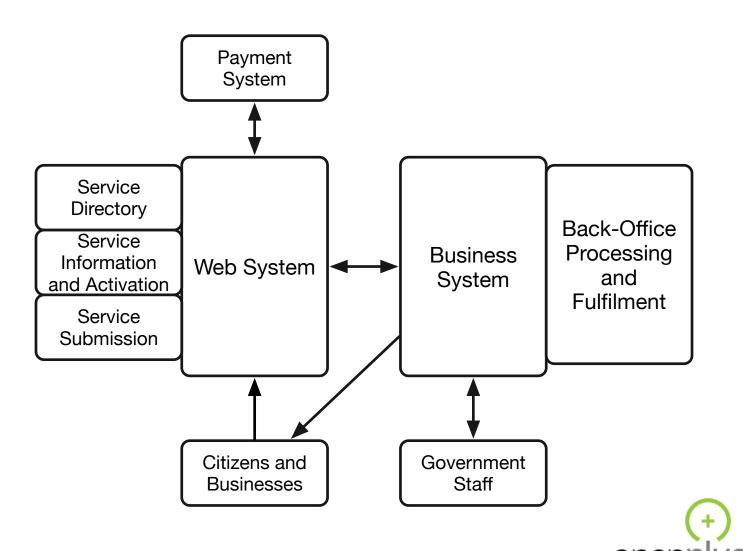
- Deliver on Budget.
- Keep client happy.
- Drive requirements when possible to deal with potential of the client getting excited about things they will never get.
- If you blindly ask for "What are your requirements", you get a wish list and then you have to negotiate the requirements down to a manageable list or negotiate the increase of budgets.
 - Instead work with clients from the beginning to define their requirements together. Be their partner

Results

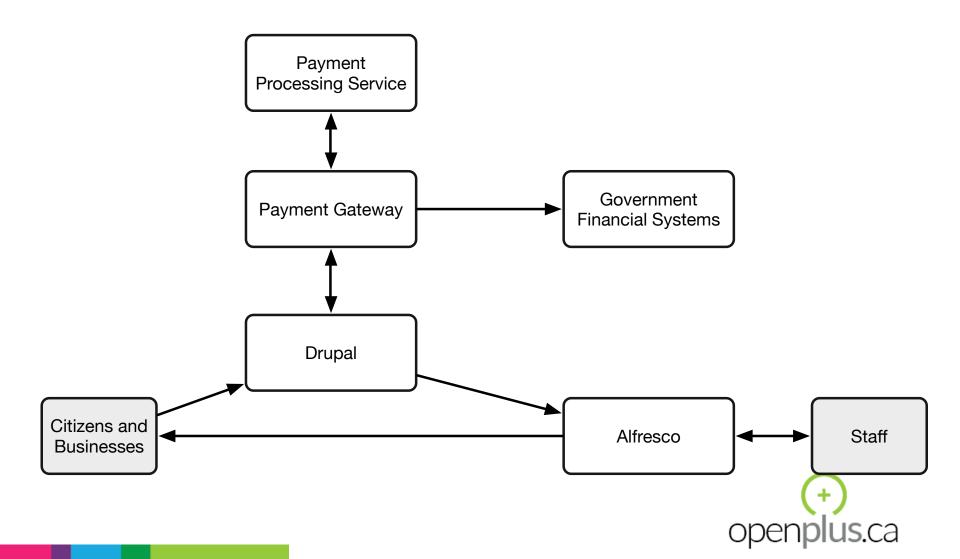
- DrupalWxT + Commerce + Web Forms
- Generic Service Process
- Isolated Risks for Web Submission Process and Business Fulfillment Process
- Ability to on-board services as fast as the business lines can support the channel
- Services' Business process is executed by Alfresco
- Service Discovery and Submission is executed by Drupal



Architecture



Systems



Drupal Usage

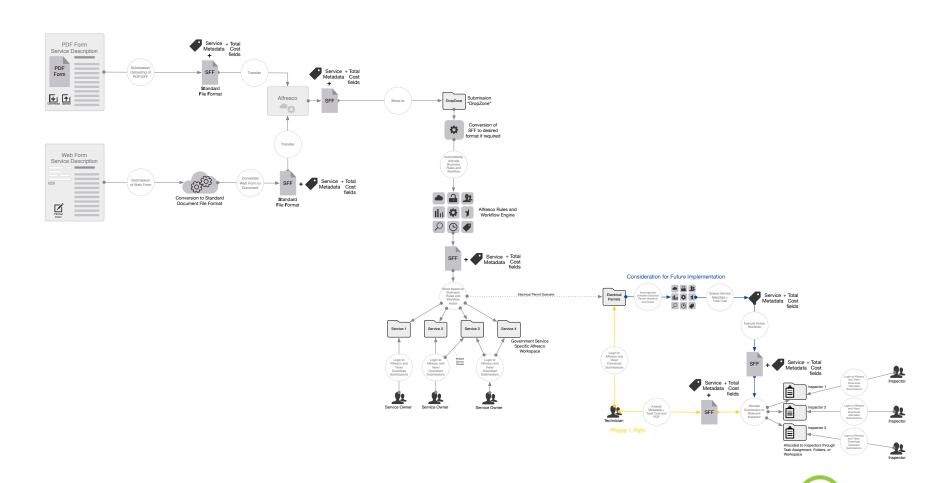
- Service Discovery
- Service Description and Activation
- Service Submission
 - Commerce + Web Forms
 - Connectivity to Payment Gateway
- No Emails or communications sent from Drupal to Staff or Citizens and Businesses
- Data deletion after transfer to Alfresco

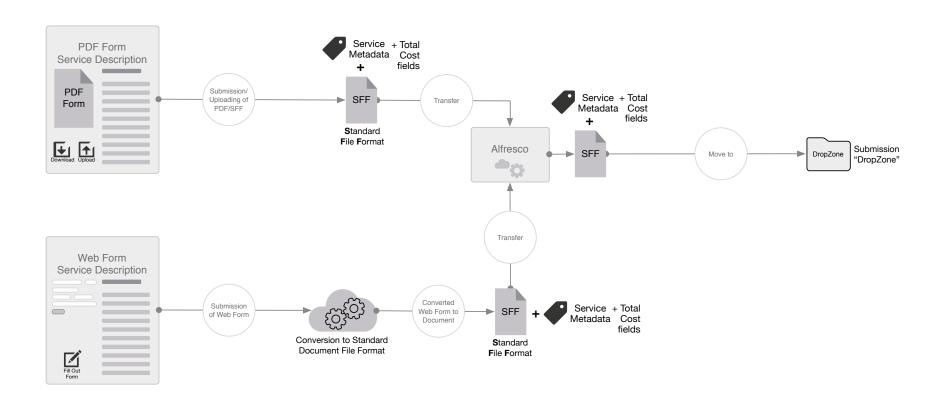


Alfresco Usage

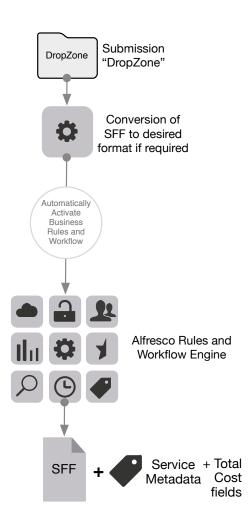
- Minimal changes to the back-office
- Services are business processes... they are not web processes.
- Let the business system manage business processes and accommodate business intricacies.
- Drupal passes off the submission to Alfresco.
- Alfresco actions the submission based on business rules and staff input.
- All Submissions from Drupal are placed in a single "Drop-Zone" location, and Alfresco business rules decide where to move the submission content.



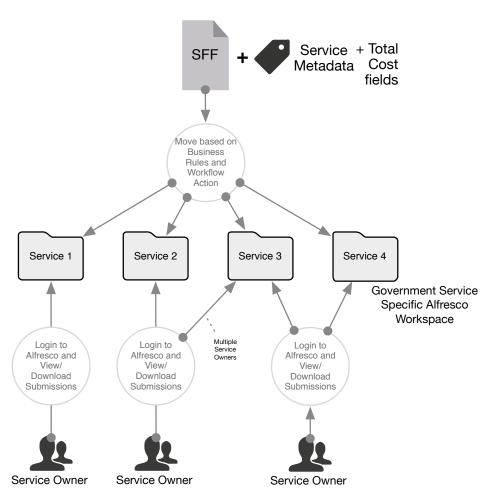






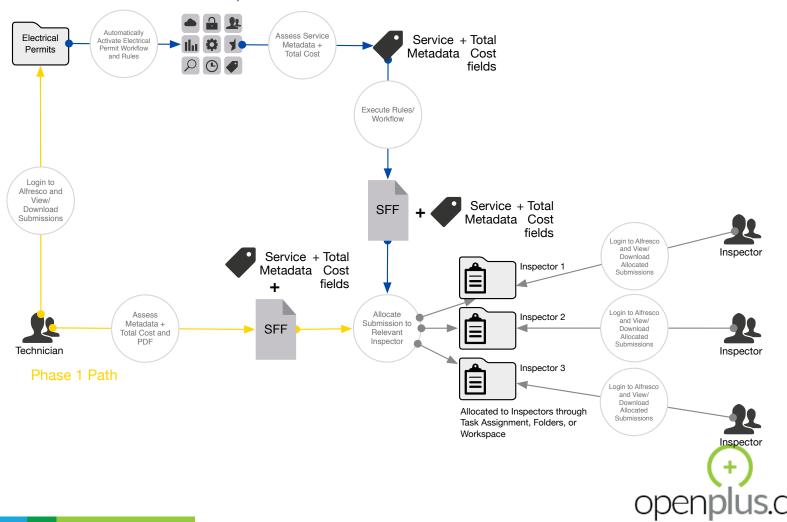








Consideration for Future Implementation



Common Metadata

- Metedata about the submission
 - First Name
 - Last Name
 - Email Address
 - Business Name
 - Service Identifier (ID of service)
 - Submission Identifier (ID of submission)
 - Submission Type (PDF or HTML)
 - Web Form Field Names and Values in JSON format



Service Cost Metadata

- Total Calculated Cost
- Payment Reference ID
- Tax Percentage
- Purchase ID
- •



Limiting and Isolating your Development Risk

- Responsibility of Alfresco:
 - Notifications and Alerts
 - Communications/Emails to Citizens
 - Communications/Emails to Staff
 - Document Format conversion
 - Business Rules related to submission fulfillment
- Responsibility of Drupal
 - Service Discovery
 - Service Information and Activation
 - Service Submission
 - Transfer to Alfresco
 - Payment Gateway Connectivity
- Prototype High Risk deliverables

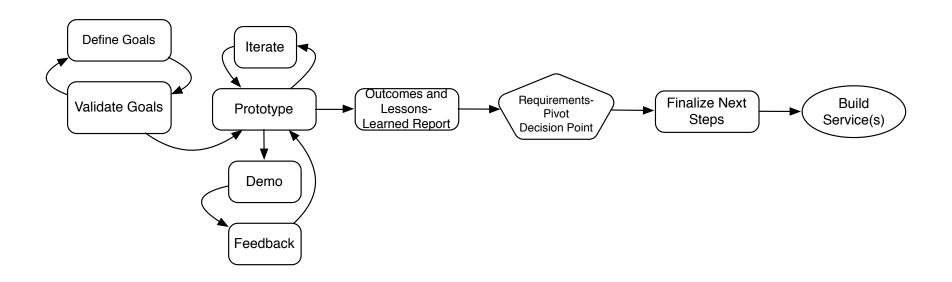


Prototype High Risk Deliverables

- Use Goals not deliverables
- A missed/Failed goal is not a bad thing
- Prototype is to scope risks and determine mitigation plans
- A prototype has a Effort and Duration. You do not exceed this effort. If a goal is eating time and getting no where, then it is a failed goal and you identify as a risk and plan accordingly (more budget to that item) for the full build.
- Hybrid Agile



Prototype Process





Web Form Considerations

- Who is going to building the webforms?
- Who is going to maintaining the webforms?
 - Logic changes, field changes, etc??
- Business can create form requirements and Web can build
- Business can build entire form themselves. But you have to enable friendly building. That does not just mean drag and drop.
 - Single and Multi-page Forms
 - Form Logic and Calculations
 - Client and/or server side validations
 - QA process for Service Building



Training

- When possible simplify the service build process to the point where Business can build new services without significant support from web/technical
- Train on a range of services that demonstrate simple, standard and complex services so business has a "template" to follow.





1

Simple No Payment

Short, typically 1 Paper Page in length, Minimal Field Complexity, no calculations, 1 to 5 minutes to fill out

2

Standard With Payment

Average length, typically 1-3 Paper Pages in length, some Fields with logic Complexity, no calculations, 5 to 10 minutes to fill out 3

Complex with Payment

Long, typically more than 3 Paper Pages in length, multiple Fields with varying logic Complexity, calculations, 10+ minutes to fill out





4

Complex
Single Page
With Payment

Long, typically more than 3 Paper Pages in length, multiple Fields with varying logic Complexity, calculations, 10+ minutes to fill out 5

Simple Multi-Page No Payment

Short, typically 1 Paper Page in length, Minimal Field Complexity, no calculations, 1 to 5 minutes to fill out

6

Standard Multi-Page with Payment

Average length, typically 1-3 Paper Pages in length, some Fields with logic Complexity, no calculations, 5 to 10 minutes to fill out



Choosing services to implement first

- Forms should represent a mix of scenarios from Simple, Standard and Complex
- With and without payment
- Services that do not have a PDF or webform should be deprioritized because of extra effort to get those services up to speed.



Final Take Away

- Avoid Business Transformation of the Service unless that is your specific project
- Separate Website from Online Services
- Separate Online Services from Business systems
- Implement a simple online service and enhance over time
- Build from start to be Secure, Multi-Lingual, and Accessible
 - Even when you do not need to be multi-lingual
- Prototype High Risk deliverables



Thank you

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