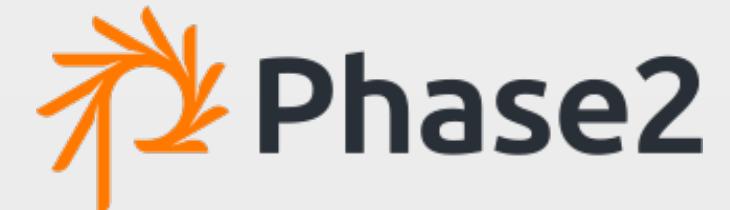


Successful Requirements Gathering

Drupal GovCon
#goodreqs

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Questions?



Who Am I? Why Am I Here?

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Today's Theme:

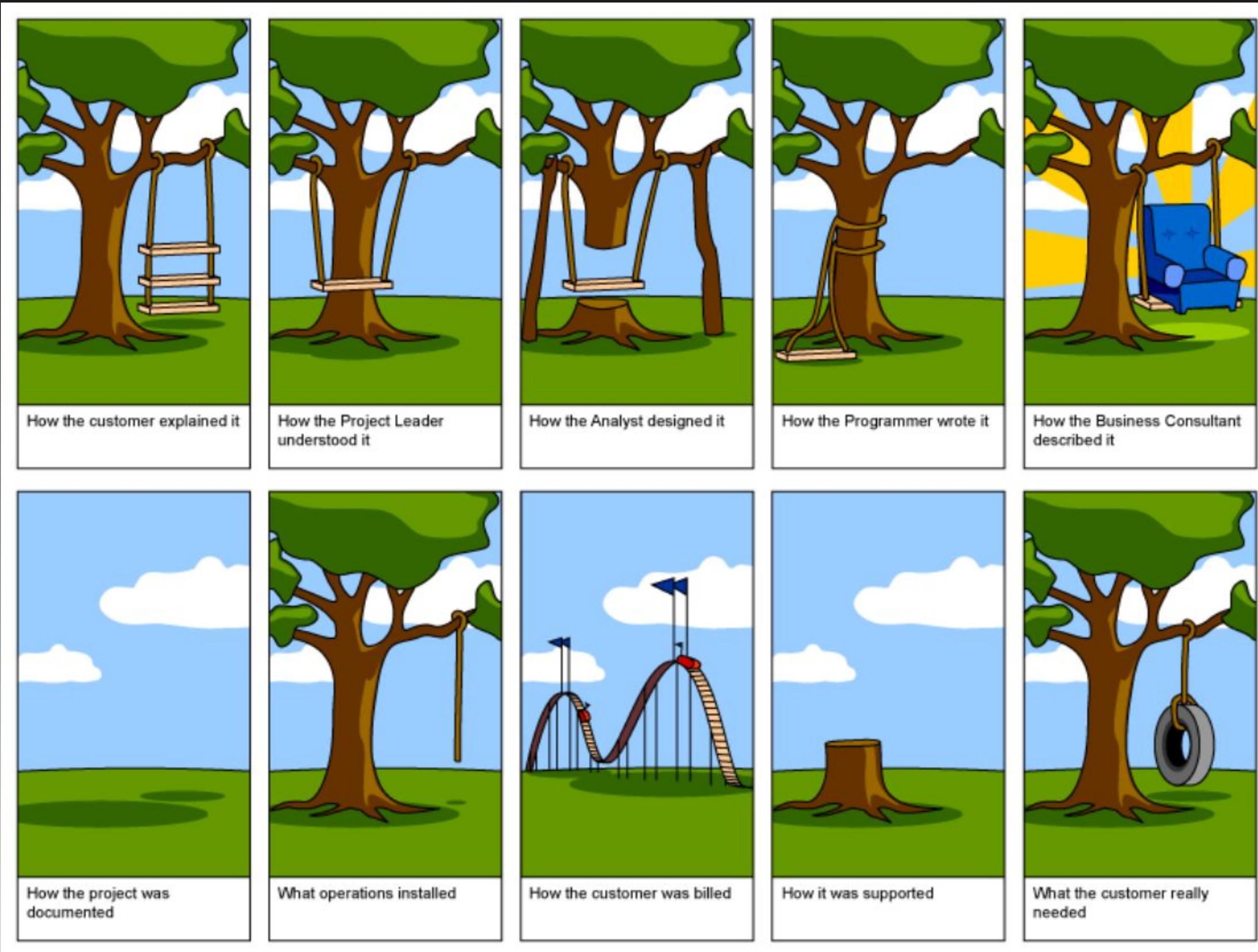
*Tell Me What You Want
(And I'll Give You
What You Need)*



-The Doobie Brothers
Rock'n'Rollers/Project Managers



The Problem



What Are Requirements, Anyway?



*We can't afford
a Discovery
phase!*



-Everyone
Everywhere



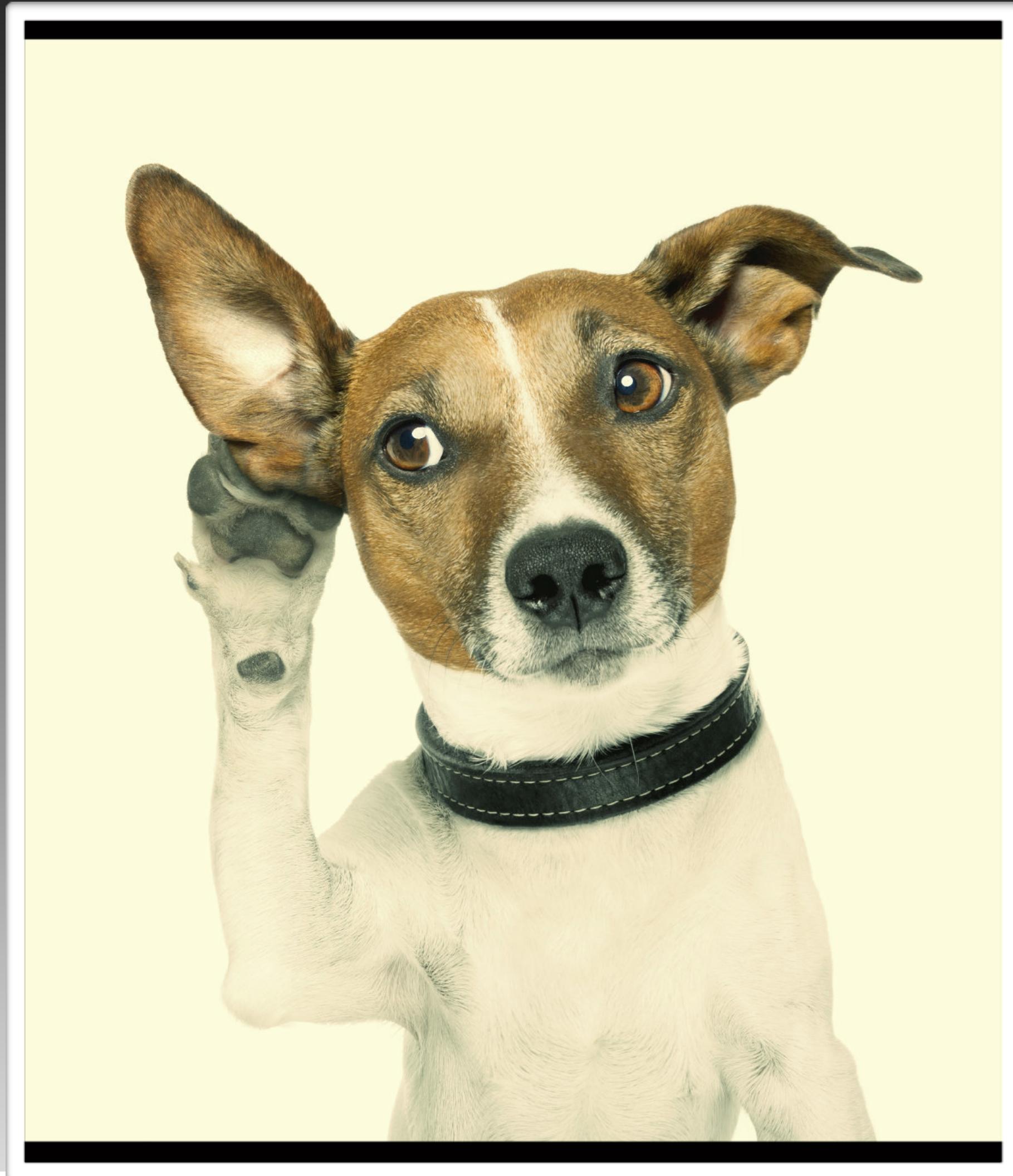
Why Are We Here?



What Matters Most?



Active Listening



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Why Ask Why?



Know Your Stakeholders



But We Used To Do It That Way!



Put Down The (Drupal) Hammer



You're Only Human



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It Ain't Over Til It's Over



More Questions?

THANK YOU!

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