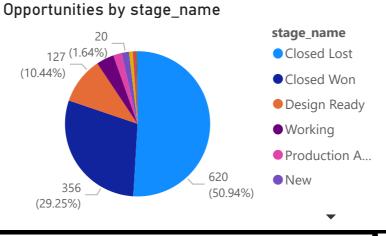
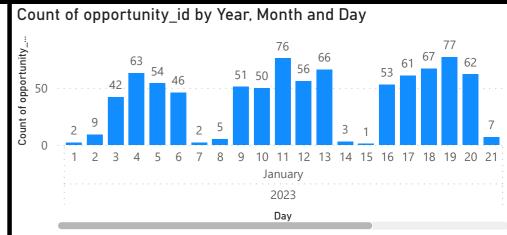


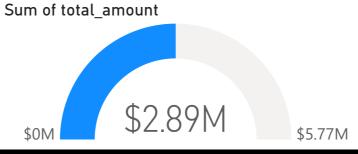


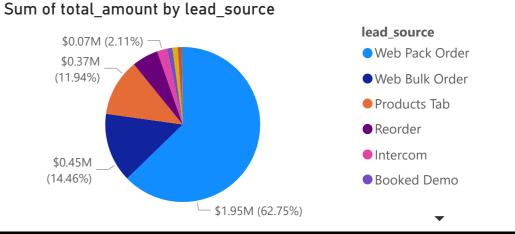
Total value of opportunities







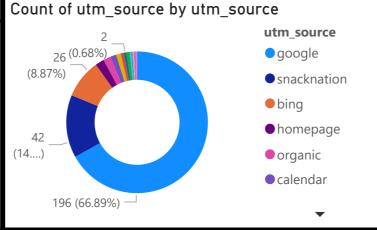




## \$8.11K

Average deal size

Average days required to close a deal





Walmart
Panasonic Avionics Corporation
NRG
Northrop Grumman New Hire Reorder
Munich RE Canada