

King County Housing Regression and Analysis

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- Scheduled project review date/time: 04/29/21, 2pm
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INTRODUCTION

For the Phase 2 Project, we will be analyzing housing sales data for King County (Seattle, WA area). We will be using multivariate linear regression to explore which features of the data have the greatest influence on price.

Business Problem

As home values continue to sky rocket in the pandemic era, many King County residents have inquired about how to increase the value of their homes. Fortunately, we have access to all homes sold in King County for roughly one year, from May 2014 - May 2015.

This data gives us access to a variety of important metrics both quantitative and qualitative.

After scrubbing the data and assuring quality, we will use multivariate linear regression to analyze our features and determine their relationship with sale price.

Finally, we will formulate our observations into useful recommendations to any resident interested in increasing their home value.

OBTAIN

We will begin by importing our packages for data exploration and load our .csv data into a pandas dataframe.

```
In [616]: 1 import pandas as pd
          2 import seaborn as sns
          3 sns.set_theme(color_codes=True)
          4 import matplotlib.pyplot as plt
          5 import numpy as np
          6
          7 df = pd.read_csv('data/kc_house_data.csv')
          8
          9 df.columns
```

```
Out[616]: Index(['id', 'date', 'price', 'bedrooms', 'bathrooms', 'sqft_living',
                  'sqft_lot', 'floors', 'waterfront', 'view', 'condition', 'grade',
                  'sqft_above', 'sqft_basement', 'yr_built', 'yr_renovated', 'zipcode',
                  'lat', 'long', 'sqft_living15', 'sqft_lot15'],
                  dtype='object')
```

SCRUB

Data Preparation

We'll begin by getting a brief overview of our data and check for null values.

In [617]:

```
1 print(df.info())
2
3 print(df.isna().sum())
```

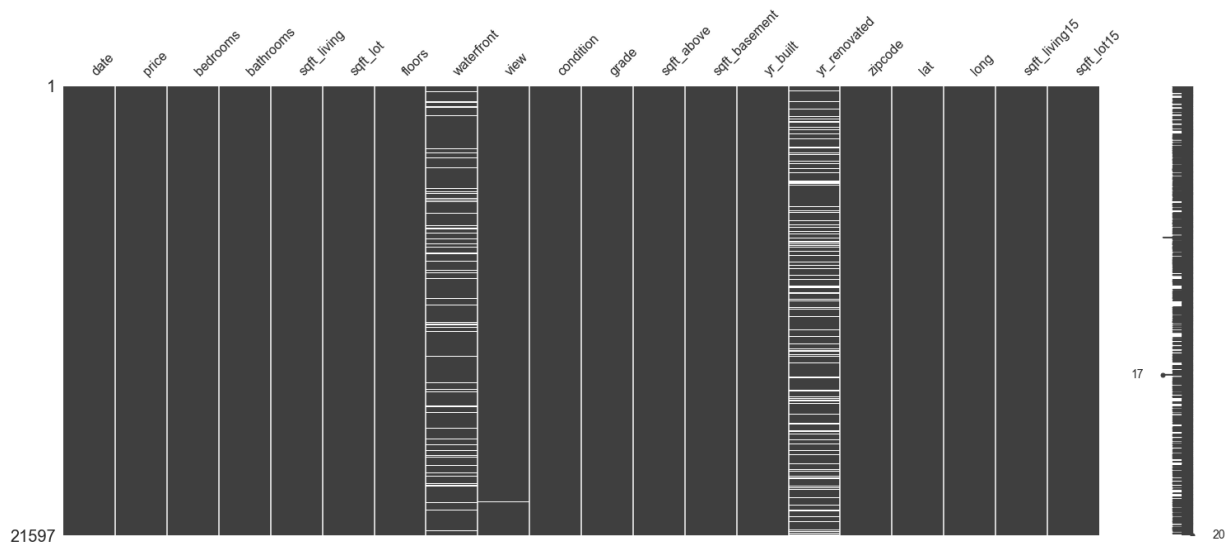
```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 21597 entries, 0 to 21596
Data columns (total 21 columns):
#   Column                Non-Null Count  Dtype
---  -
0   id                    21597 non-null  int64
1   date                 21597 non-null  object
2   price               21597 non-null  float64
3   bedrooms            21597 non-null  int64
4   bathrooms           21597 non-null  float64
5   sqft_living         21597 non-null  int64
6   sqft_lot            21597 non-null  int64
7   floors              21597 non-null  float64
8   waterfront          19221 non-null  float64
9   view                21534 non-null  float64
10  condition            21597 non-null  int64
11  grade               21597 non-null  int64
12  sqft_above          21597 non-null  int64
13  sqft_basement       21597 non-null  object
14  yr_built            21597 non-null  int64
15  yr_renovated        17755 non-null  float64
16  zipcode             21597 non-null  int64
17  lat                 21597 non-null  float64
18  long                21597 non-null  float64
19  sqft_living15       21597 non-null  int64
20  sqft_lot15          21597 non-null  int64
dtypes: float64(8), int64(11), object(2)
memory usage: 3.5+ MB
None
id                    0
date                 0
price                0
bedrooms             0
bathrooms            0
sqft_living          0
sqft_lot             0
floors               0
waterfront          2376
view                 63
condition            0
grade                0
sqft_above           0
sqft_basement        0
yr_built             0
yr_renovated        3842
zipcode              0
lat                  0
long                 0
sqft_living15        0
sqft_lot15           0
dtype: int64
```

```
In [618]: 1 df = df.set_index('id')
```

Using missingno package to visualize null values.

```
In [619]: 1 import missingno as msno
2
3 msno.matrix(df)
```

Out[619]: <AxesSubplot:>



Creating inspect_column function, which will help us look at unique items. This will be useful for identifying any data that seems off or incorrect.

```
In [620]: 1 #be cautions of naming conventions
2
3 def inspect_column(column, unique_count=10):
4     column_str = str(column)
5     print('Datatype: ' + str(df[column].dtypes))
6     print('Total unique itms: ' + str(df[column].nunique()))
7     print('Displaying first ' + str(unique_count) + ':')
8     print(df[column].unique()[0:unique_count])
9     return column_str
10
11 def null_count(df):
12     print('---Total Entries---')
13     print(df.describe())
14     print('---Non-Null Values---')
15     print(df.notna().describe())
```

Let's take a look at our features that have null values.

We could conceivably estimate our null values, and that might be interesting for further analysis. Mapping could be used with 'latitude' and 'longitude' and potentially calculate distance to water. However, for this project, our safest bet will be to drop the null values.

```
In [621]: 1 null_count(df['waterfront'])
```

```
---Total Entries---
count    19221.00
mean      0.01
std       0.09
min       0.00
25%       0.00
50%       0.00
75%       0.00
max       1.00
Name: waterfront, dtype: float64
---Non-Null Values---
count     21597
unique      2
top        True
freq      19221
Name: waterfront, dtype: object
```

```
In [622]: 1 inspect_column('waterfront')
          2
          3 df = df[df['waterfront'].notna()]
          4
          5 inspect_column('waterfront')
```

```
Datatype: float64
Total unique itms: 2
Displaying first 10:
[nan  0.  1.]
Datatype: float64
Total unique itms: 2
Displaying first 10:
[0.  1.]
```

```
Out[622]: 'waterfront'
```

View has very few null values, it is safe to remove them from the dataset.

```
In [623]: 1 null_count(df['view'])
```

```
---Total Entries---
count    19164.00
mean         0.23
std         0.76
min         0.00
25%         0.00
50%         0.00
75%         0.00
max         4.00
Name: view, dtype: float64
---Non-Null Values---
count     19221
unique         2
top         True
freq     19164
Name: view, dtype: object
```

```
In [624]: 1 inspect_column('view')
          2
          3 df = df[df['view'].notna()]
          4
          5 inspect_column('view')
```

```
Datatype: float64
Total unique itms: 5
Displaying first 10:
[ 0. nan  3.  4.  2.  1.]
Datatype: float64
Total unique itms: 5
Displaying first 10:
[0. 3. 4. 2. 1.]
```

```
Out[624]: 'view'
```

Yr_renovated has ~3,500 null values. We would want to consider removing the column in this case, but yr_renovated indicates a renovation occurred with a year (e.g. 2007) and a renovation has never occurred with a zero (e.g. 0). The null values could also represent houses that have never been renovated, but we can't be sure.

```
In [625]: 1 null_count(df['yr_renovated'])
```

```
---Total Entries---
count    15762.00
mean       82.44
std       397.21
min        0.00
25%        0.00
50%        0.00
75%        0.00
max       2015.00
Name: yr_renovated, dtype: float64
---Non-Null Values---
count     19164
unique        2
top         True
freq     15762
Name: yr_renovated, dtype: object
```

```
In [626]: 1 inspect_column('yr_renovated', unique_count=115)
```

```
Datatype: float64
Total unique itms: 70
Displaying first 115:
[1991.   nan    0. 2002. 2010. 1992. 2013. 1994. 1978. 2005. 2003. 1984.
 1954. 2014. 2011. 1983. 1990. 1988. 1977. 1981. 1995. 2000. 1999. 1998.
 1970. 1989. 2004. 1986. 2007. 1987. 2006. 1985. 2001. 1980. 1971. 1945.
 1979. 1997. 1950. 1969. 1948. 2009. 2015. 2008. 2012. 1968. 1963. 1951.
 1962. 1953. 1993. 1955. 1996. 1982. 1956. 1940. 1976. 1946. 1975. 1964.
 1973. 1957. 1959. 1960. 1965. 1967. 1934. 1972. 1944. 1958. 1974.]
```

```
Out[626]: 'yr_renovated'
```

We will first remove rows with nan values from the dataset.

```
In [627]: 1 df = df[df['yr_renovated'].notna()]
          2
          3 df.describe()
          4
          5
```

```
Out[627]:
```

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
count	15762.00	15762.00	15762.00	15762.00	15762.00	15762.00	15762.00	15762.00
mean	541317.18	3.38	2.12	2084.51	15280.82	1.50	0.01	0.23
std	372225.84	0.94	0.77	918.62	41822.88	0.54	0.09	0.76
min	82000.00	1.00	0.50	370.00	520.00	1.00	0.00	0.00
25%	321000.00	3.00	1.75	1430.00	5048.50	1.00	0.00	0.00
50%	450000.00	3.00	2.25	1920.00	7602.00	1.50	0.00	0.00
75%	644875.00	4.00	2.50	2550.00	10720.00	2.00	0.00	0.00
max	7700000.00	33.00	8.00	13540.00	1651359.00	3.50	1.00	4.00

```
In [628]: 1 pd.set_option('display.float_format', lambda x: '%.2f' % x)
```

```
In [629]: 1 ren_df = df[df['yr_renovated'] != 0]
          2
          3 not_ren_df = df[df['yr_renovated'] == 0]
          4
```

```
In [630]: 1 ren_df['price'].describe()
```

```
Out[630]: count      651.00
mean      760872.06
std       637150.64
min       110000.00
25%       410000.00
50%       600000.00
75%       886250.00
max       7700000.00
Name: price, dtype: float64
```

```
In [631]: 1 not_ren_df['price'].describe()
```

```
Out[631]: count      15111.00
mean      531858.49
std       353400.02
min       82000.00
25%       320000.00
50%       449000.00
75%       633000.00
max       6890000.00
Name: price, dtype: float64
```

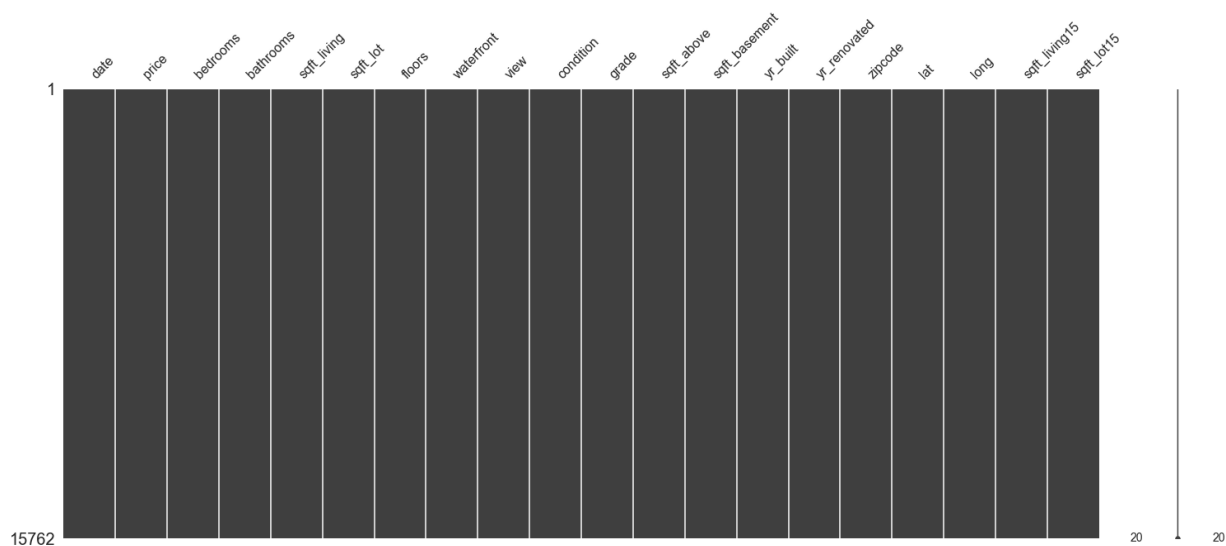
The means, standard deviations, and medians for renovated and non-renovated houses are

significant. We will revisit yr_renovated and potentially convert the column to a binary value.

Checking non-nulls again.

```
In [632]: 1 msno.matrix(df)
```

```
Out[632]: <AxesSubplot:>
```



Now we'll take a look at each column and see if anything needs correction.

Feature Review

In [633]:

```
1 print(df.info())

<class 'pandas.core.frame.DataFrame'>
Int64Index: 15762 entries, 6414100192 to 1523300157
Data columns (total 20 columns):
#   Column                Non-Null Count  Dtype
---  -
0   date                   15762 non-null  object
1   price                  15762 non-null  float64
2   bedrooms               15762 non-null  int64
3   bathrooms              15762 non-null  float64
4   sqft_living            15762 non-null  int64
5   sqft_lot               15762 non-null  int64
6   floors                 15762 non-null  float64
7   waterfront             15762 non-null  float64
8   view                   15762 non-null  float64
9   condition              15762 non-null  int64
10  grade                  15762 non-null  int64
11  sqft_above             15762 non-null  int64
12  sqft_basement          15762 non-null  object
13  yr_built               15762 non-null  int64
14  yr_renovated           15762 non-null  float64
15  zipcode                15762 non-null  int64
16  lat                    15762 non-null  float64
17  long                   15762 non-null  float64
18  sqft_living15          15762 non-null  int64
19  sqft_lot15             15762 non-null  int64
dtypes: float64(8), int64(10), object(2)
memory usage: 2.5+ MB
None
```

We will define a few functions to more efficiently analyze individual features.

In [634]:

```
1 def inspect_column(column, unique_count=10):
2     column_str = str(column)
3     print('Datatype: ' + str(df[column].dtypes))
4     print('Total unique itms: ' + str(df[column].nunique()))
5     print('Displaying first ' + str(unique_count) + ':')
6     print(df[column].unique()[0:unique_count])
7     print(f"Minimum value: {df[column].min()}. Maximum value: {df[column].max()}")
8     print(df[column].describe())
9     return column_str
10
11 def regplot(column, df=df):
12     return sns.regplot(data=df, x=column, y='price')
13
14 def hist(column):
15     hist = df[column].hist()
16     return plt.show()
17
18 def displot(column):
19     return sns.displot(data=df, x=column, y='price')
```

Date

```
In [635]: 1 df['date'] = df['date'].apply(pd.to_datetime)
          2
```

```
In [636]: 1 inspect_column('date')
          2
          3 df['bedrooms'].describe()
```

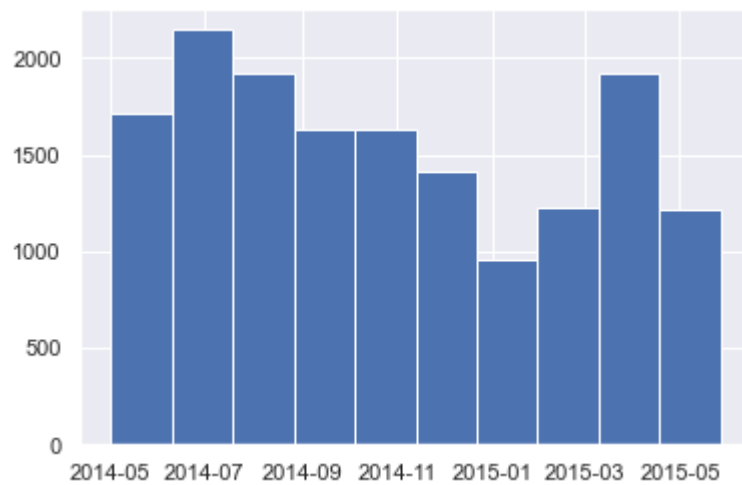
```
Datatype: datetime64[ns]
Total unique itms: 369
Displaying first 10:
['2014-12-09T00:00:00.000000000' '2015-02-18T00:00:00.000000000'
 '2014-05-12T00:00:00.000000000' '2014-06-27T00:00:00.000000000'
 '2015-04-15T00:00:00.000000000' '2015-03-12T00:00:00.000000000'
 '2014-05-27T00:00:00.000000000' '2014-10-07T00:00:00.000000000'
 '2015-01-24T00:00:00.000000000' '2014-07-31T00:00:00.000000000']
Minimum value: 2014-05-02 00:00:00. Maximum value: 2015-05-27 00:00:00
count          15762
unique           369
top    2014-06-25 00:00:00
freq           103
first    2014-05-02 00:00:00
last     2015-05-27 00:00:00
Name: date, dtype: object
```

```
<ipython-input-634-07321a3d05f6>:8: FutureWarning: Treating datetime data as ca
tegorical rather than numeric in `.describe` is deprecated and will be removed
in a future version of pandas. Specify `datetime_is_numeric=True` to silence th
is warning and adopt the future behavior now.
print(df[column].describe())
```

```
Out[636]: count    15762.00
          mean         3.38
          std         0.94
          min         1.00
          25%         3.00
          50%         3.00
          75%         4.00
          max        33.00
          Name: bedrooms, dtype: float64
```

```
In [637]: 1 df['date'].hist()
```

```
Out[637]: <AxesSubplot:>
```



Taking a look at dates with a histogram, we see that our sales are only from 2014-2015. It could be useful in future analysis to analyze season of sale with more years of sales data.

Bedrooms

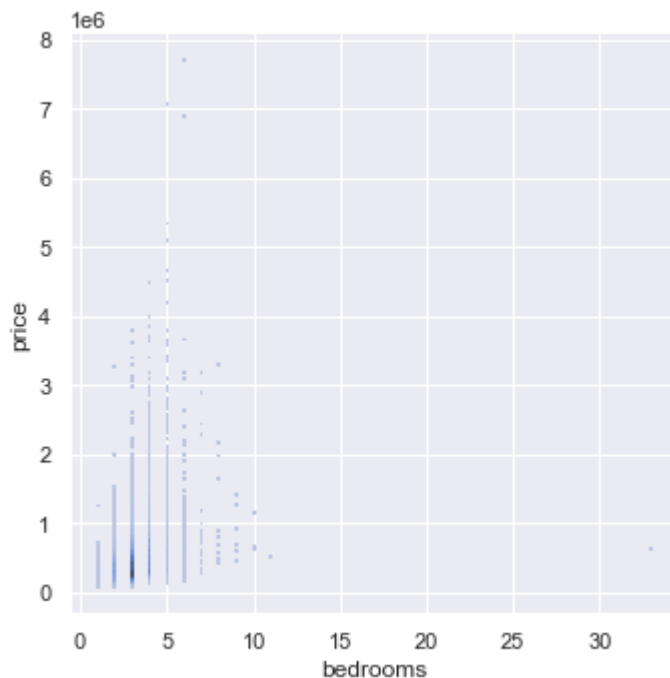
```
In [638]: 1 inspect_column('bedrooms', unique_count=20)
```

```
Datatype: int64
Total unique itms: 12
Displaying first 20:
[ 3  4  2  5  1  6  7  8  9 11 10 33]
Minimum value: 1. Maximum value: 33
count    15762.00
mean         3.38
std         0.94
min         1.00
25%         3.00
50%         3.00
75%         4.00
max        33.00
Name: bedrooms, dtype: float64
```

```
Out[638]: 'bedrooms'
```

```
In [639]: 1 displot('bedrooms')
```

```
Out[639]: <seaborn.axisgrid.FacetGrid at 0x1f7a4c1c460>
```



```
In [640]: 1 df.loc[df['bedrooms'] == 33]
```

```
Out[640]:
```

	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
id									

2402100895	2014-06-25	640000.00	33	1.75	1620	6000	1.00	0.00	0.00
------------	------------	-----------	----	------	------	------	------	------	------

Based on other stats, we assume the one entry with 33 bedrooms to actually be 3 bedrooms.

Correcting below.

```
In [641]: 1 df['bedrooms'] = df['bedrooms'].replace([33],3)
          2
          3 df.loc[df['bedrooms'] == 33]
```

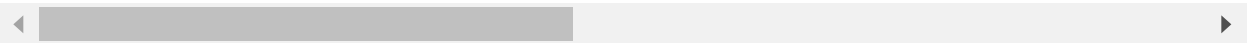
```
Out[641]:      date  price  bedrooms  bathrooms  sqft_living  sqft_lot  floors  waterfront  view  condition  gra
id
```



```
In [642]: 1 df.loc[df['bedrooms'] == 11]
```

```
Out[642]:      date      price  bedrooms  bathrooms  sqft_living  sqft_lot  floors  waterfront  view
id
```

id	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
1773100755	2014-08-21	520000.00	11	3.00	3000	4960	2.00	0.00	0.00



The 11 bedroom house also seems unlikely based on square footage. Googling the ID '1773100755' reveals it to be a 4 bedroom house.

```
In [643]: 1 df['bedrooms'] = df['bedrooms'].replace([11],4)
          2
          3 df.loc[df['bedrooms'] == 11]
          4
```

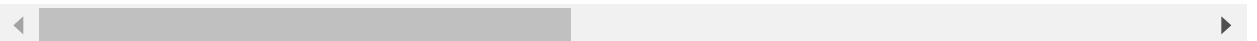
```
Out[643]:      date  price  bedrooms  bathrooms  sqft_living  sqft_lot  floors  waterfront  view  condition  gra
id
```



```
In [644]: 1 df.loc[df['bedrooms'] == 10]
```

```
Out[644]:      date      price  bedrooms  bathrooms  sqft_living  sqft_lot  floors  waterfront  view
id
```

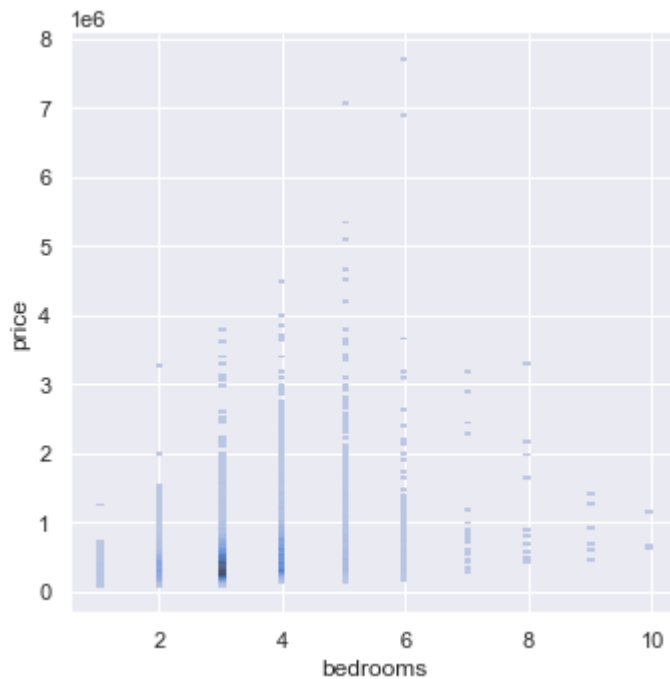
id	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
627300145	2014-08-14	1150000.00	10	5.25	4590	10920	1.00	0.00	2.00
5566100170	2014-10-29	650000.00	10	2.00	3610	11914	2.00	0.00	0.00
8812401450	2014-12-29	660000.00	10	3.00	2920	3745	2.00	0.00	0.00



Even though two of the 10 bedroom houses seem unlikely, a quick google shows that they are recorded as 9 bedroom houses on zillow. We will assume these entries were accurate at the time, and will not change.

```
In [645]: 1 displot('bedrooms')
```

```
Out[645]: <seaborn.axisgrid.FacetGrid at 0x1f7a4c1c3d0>
```



It looks like there is a large clump around 3 bedrooms. 3-5 bedrooms seems to be where most of the houses are concentrated.

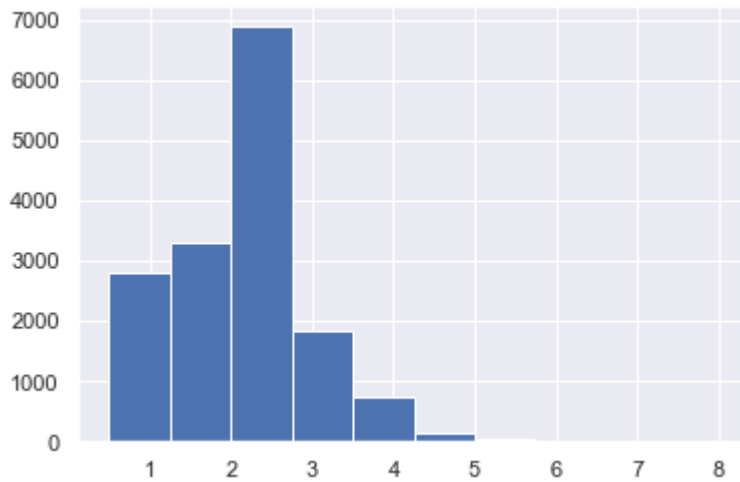
Bathrooms

```
In [646]: 1 inspect_column('bathrooms', unique_count=29)
```

```
Datatype: float64
Total unique itms: 27
Displaying first 29:
[2.25 3.    2.    4.5  1.    2.5  1.75 2.75 1.5  3.25 4.    3.5  0.75 5.
 4.25 3.75 1.25 5.25 4.75 0.5  5.5  6.    5.75 8.    6.75 7.5  7.75]
Minimum value: 0.5.  Maximum value: 8.0
count    15762.00
mean      2.12
std       0.77
min       0.50
25%       1.75
50%       2.25
75%       2.50
max       8.00
Name: bathrooms, dtype: float64
```

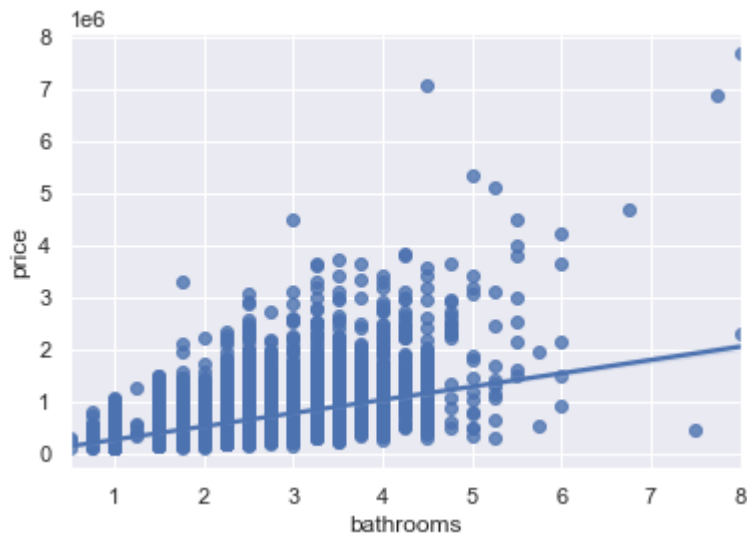
```
Out[646]: 'bathrooms'
```

```
In [647]: 1 hist('bathrooms')
```



```
In [648]: 1 regplot('bathrooms')
```

```
Out[648]: <AxesSubplot:xlabel='bathrooms', ylabel='price'>
```



It seems like there are some outliers and a few examples of bathrooms more than 5. In the future, it might be worthwhile to eliminate these from analysis.

Squarefoot - Living

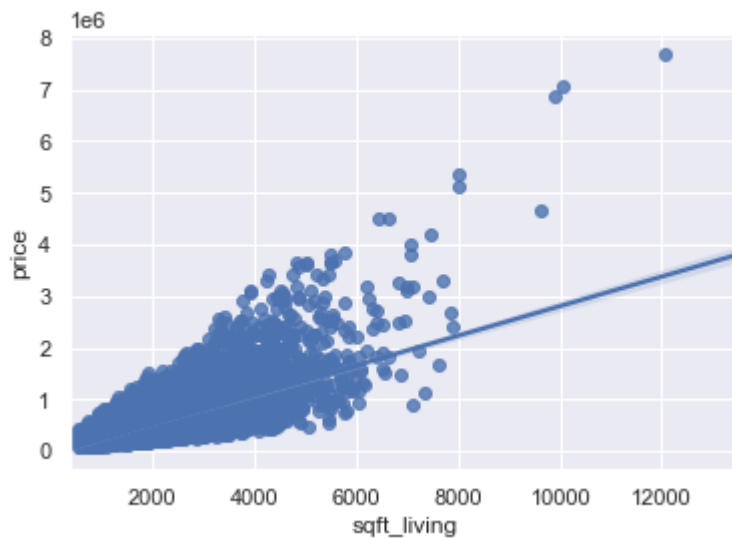

```
In [649]: 1 inspect_column('sqft_living')
```

```
Datatype: int64
Total unique itms: 912
Displaying first 10:
[2570 1960 1680 5420 1715 1780 1890 1160 1370 1810]
Minimum value: 370. Maximum value: 13540
count    15762.00
mean      2084.51
std       918.62
min       370.00
25%      1430.00
50%      1920.00
75%      2550.00
max      13540.00
Name: sqft_living, dtype: float64
```

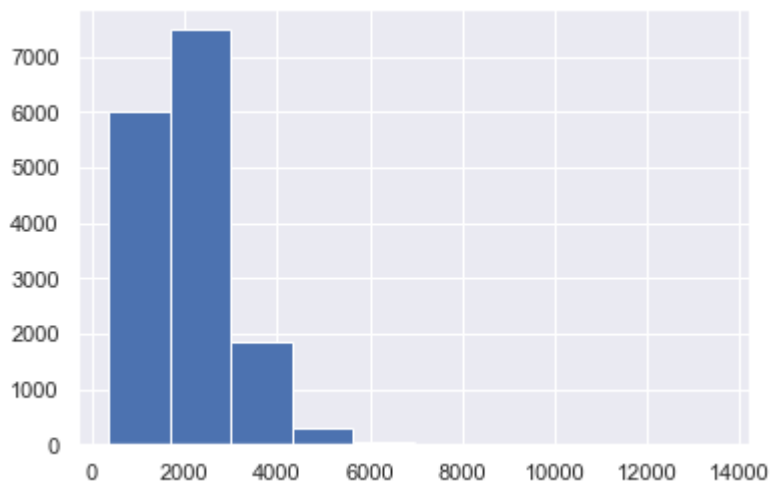
```
Out[649]: 'sqft_living'
```

```
In [650]: 1 regplot('sqft_living')
```

```
Out[650]: <AxesSubplot:xlabel='sqft_living', ylabel='price'>
```



In [651]: 1 hist('sqft_living')



There seem to be at least one unusual outlier for the price. We will want to take a look at the largest values to verify the quality of the data.

In [652]: 1 df.sort_values(by=['sqft_living'], ascending=False).head(5)

Out[652]:

	id	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
	1225069038	2014-05-05	2280000.00	7	8.00	13540	307752	3.00	0.00	4.00
	6762700020	2014-10-13	7700000.00	6	8.00	12050	27600	2.50	0.00	3.00
	9808700762	2014-06-11	7060000.00	5	4.50	10040	37325	2.00	1.00	2.00
	9208900037	2014-09-19	6890000.00	6	7.75	9890	31374	2.00	0.00	4.00
	1924059029	2014-06-17	4670000.00	5	6.75	9640	13068	1.00	1.00	4.00

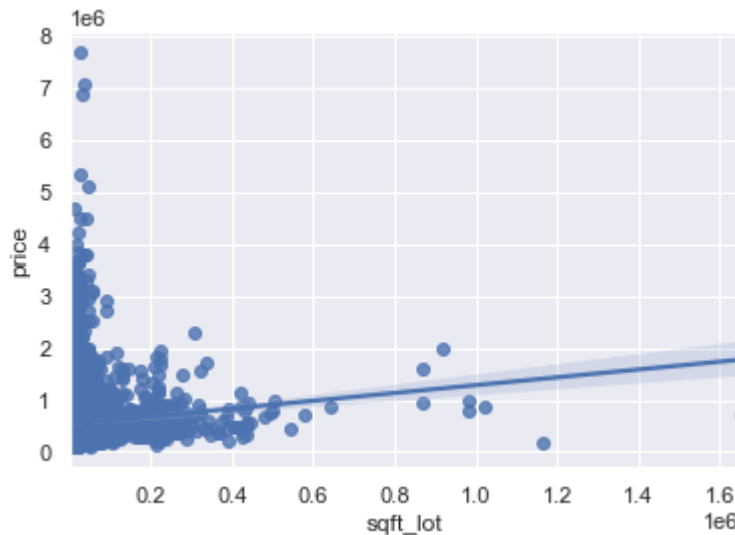
After reviewing the one outlier, it seems to be a compound in a rural area, and the sqft seems realistic.

Squarefoot - Lot

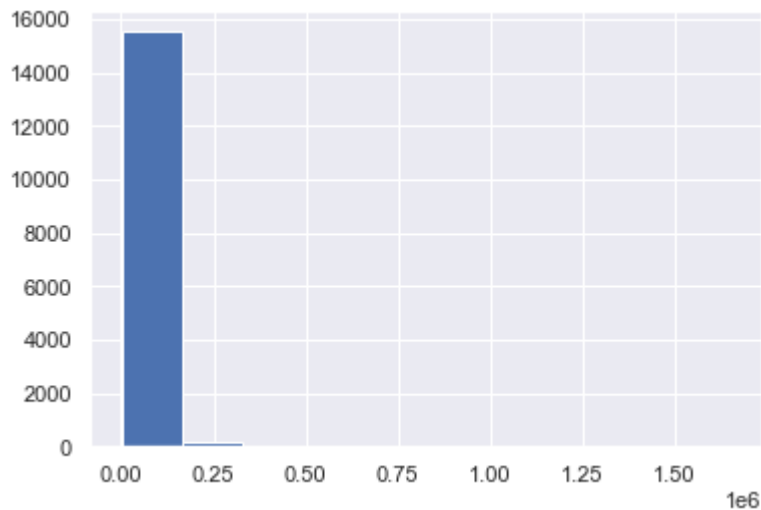
```
In [653]: 1 inspect_column('sqft_lot')  
          2 regplot('sqft_lot')
```

```
Datatype: int64  
Total unique itms: 7927  
Displaying first 10:  
[ 7242  5000  8080 101930  6819  7470  6560  6000  9680  4850]  
Minimum value: 520. Maximum value: 1651359  
count      15762.00  
mean       15280.82  
std        41822.88  
min         520.00  
25%        5048.50  
50%        7602.00  
75%       10720.00  
max       1651359.00  
Name: sqft_lot, dtype: float64
```

```
Out[653]: <AxesSubplot:xlabel='sqft_lot', ylabel='price'>
```



In [654]: 1 hist('sqft_lot')



In [655]: 1 df.sort_values(by=['sqft_lot'], ascending=False).head(5)
2
3 *#outlier looks like a farm, will keep*

Out[655]:

	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
id									
1020069017	2015-03-27	700000.00	4	1.00	1300	1651359	1.00	0.00	3.00
3326079016	2015-05-04	190000.00	2	1.00	710	1164794	1.00	0.00	0.00
2323089009	2015-01-19	855000.00	4	3.50	4030	1024068	2.00	0.00	0.00
722069232	2014-09-05	998000.00	4	3.25	3770	982998	2.00	0.00	0.00
3626079040	2014-07-30	790000.00	2	3.00	2560	982278	1.00	0.00	0.00

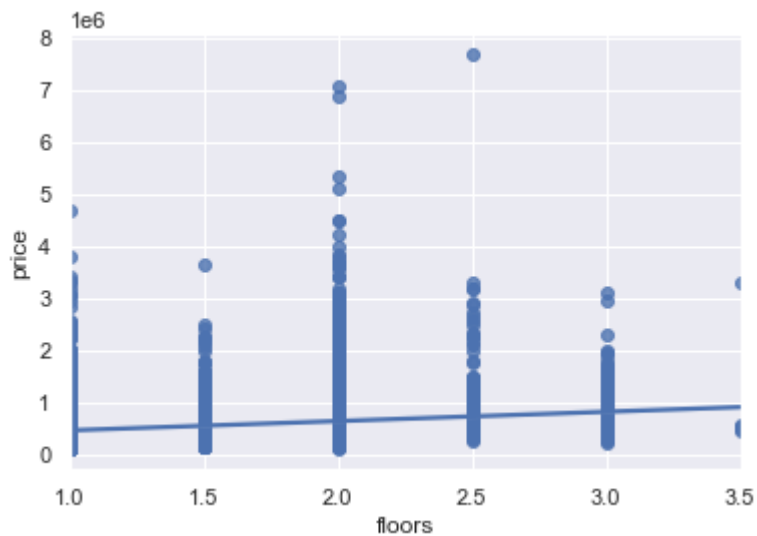
Given the acerage of some of these lots throughout King County, the results do not seem unreasonable.

Floors

```
In [656]: 1 inspect_column('floors')  
          2  
          3 regplot('floors')
```

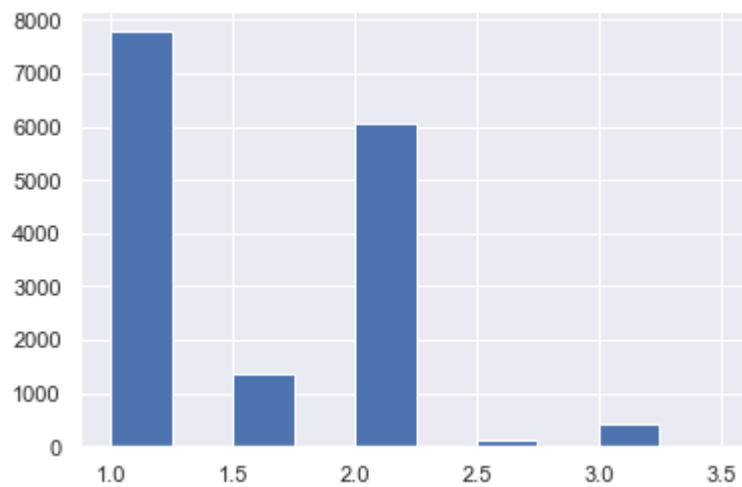
```
Datatype: float64  
Total unique itms: 6  
Displaying first 10:  
[2.  1.  1.5 3.  2.5 3.5]  
Minimum value: 1.0. Maximum value: 3.5  
count    15762.00  
mean         1.50  
std          0.54  
min          1.00  
25%          1.00  
50%          1.50  
75%          2.00  
max          3.50  
Name: floors, dtype: float64
```

```
Out[656]: <AxesSubplot:xlabel='floors', ylabel='price'>
```



There seems to be some relationship between price and number of floors.

```
In [657]: 1 hist('floors')
```



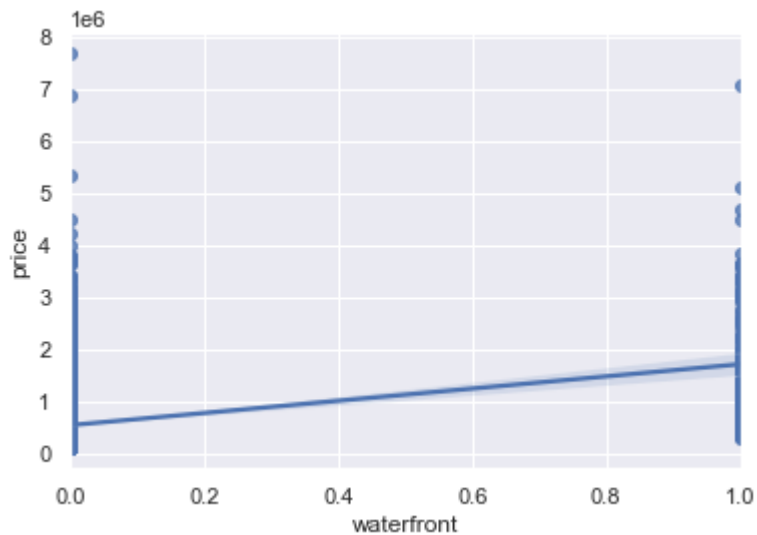
3.5 floors seems within reason, nothing seems to need correction here.

Waterfront

```
In [658]: 1 inspect_column('waterfront')  
          2  
          3 regplot('waterfront')
```

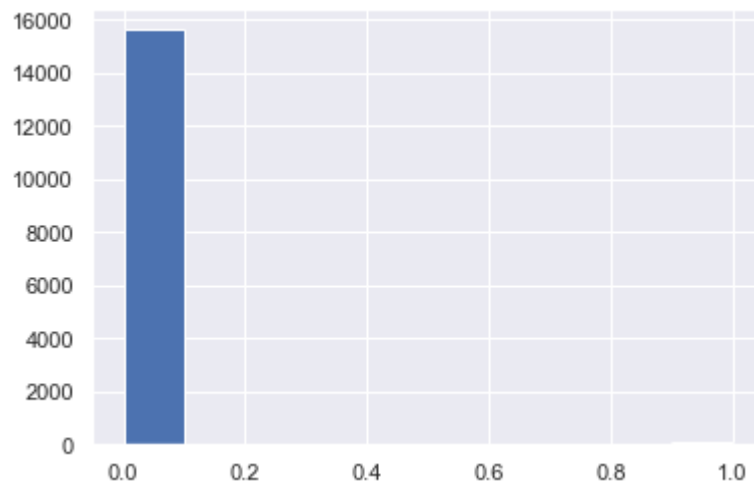
```
Datatype: float64  
Total unique items: 2  
Displaying first 10:  
[0. 1.]  
Minimum value: 0.0. Maximum value: 1.0  
count    15762.00  
mean      0.01  
std       0.09  
min       0.00  
25%       0.00  
50%       0.00  
75%       0.00  
max       1.00  
Name: waterfront, dtype: float64
```

```
Out[658]: <AxesSubplot:xlabel='waterfront', ylabel='price'>
```



There seems to be a sizeable relationship with price.

```
In [659]: 1 hist('waterfront')
```



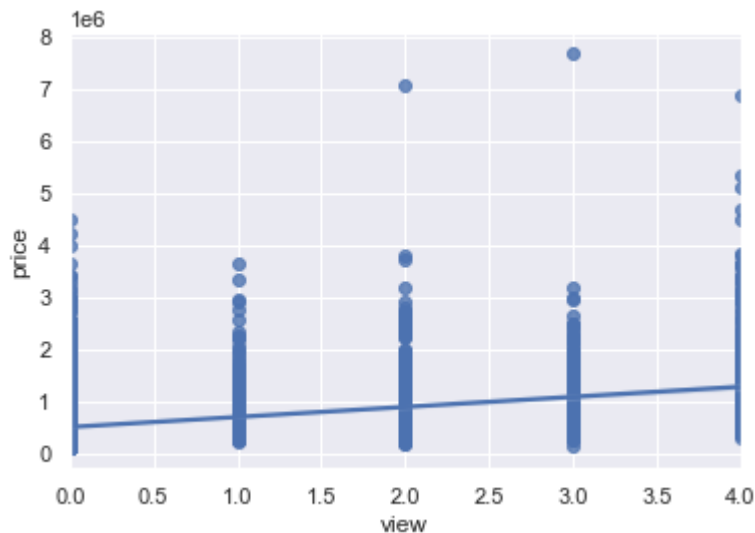
It seems like there are very few examples of waterfront properties.

View


```
In [660]: 1 inspect_column('view')
          2
          3 regplot('view')
```

```
Datatype: float64
Total unique itms: 5
Displaying first 10:
[0. 3. 4. 2. 1.]
Minimum value: 0.0. Maximum value: 4.0
count    15762.00
mean       0.23
std        0.76
min        0.00
25%        0.00
50%        0.00
75%        0.00
max        4.00
Name: view, dtype: float64
```

```
Out[660]: <AxesSubplot:xlabel='view', ylabel='price'>
```



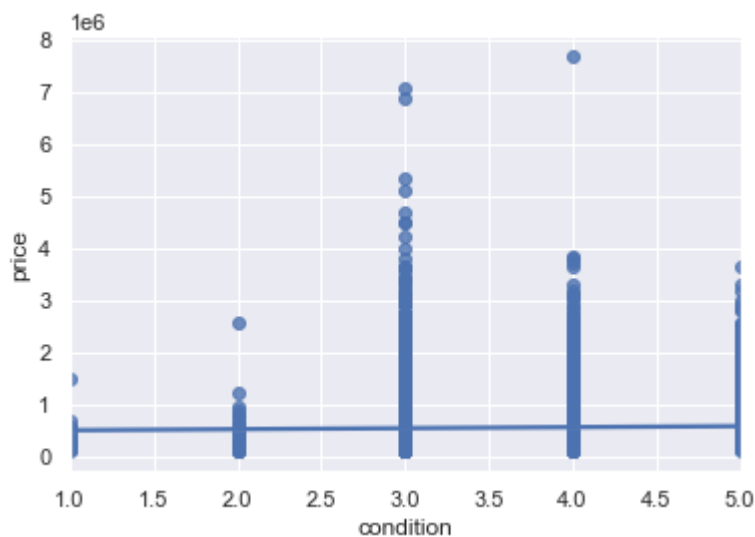
There seems to be a positive relationship with view.

Condition

```
In [661]: 1 inspect_column('condition')
          2
          3 regplot('condition')
```

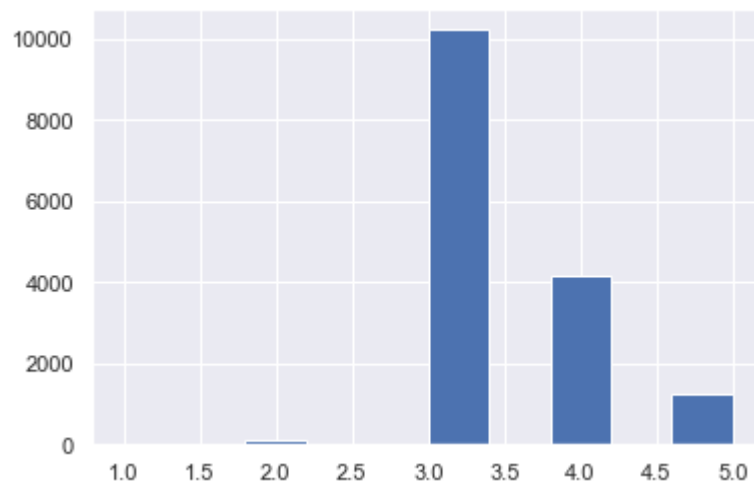
```
Datatype: int64
Total unique items: 5
Displaying first 10:
[3 5 4 1 2]
Minimum value: 1. Maximum value: 5
count    15762.00
mean      3.41
std       0.65
min       1.00
25%       3.00
50%       3.00
75%       4.00
max       5.00
Name: condition, dtype: float64
```

```
Out[661]: <AxesSubplot:xlabel='condition', ylabel='price'>
```



There doesn't seem to be a very strong relationship with price.

```
In [662]: 1 hist('condition')
```



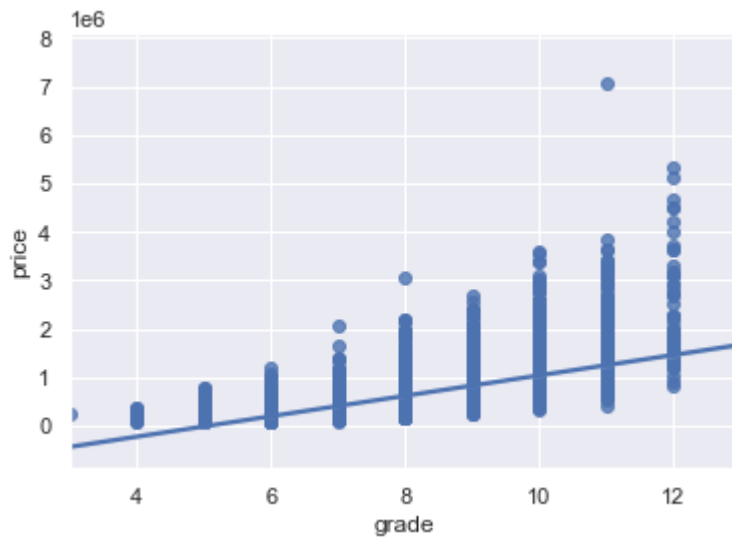
It seems odd that there are very few examples of 1 and 2.

Grade

```
In [663]: 1 inspect_column('grade')  
          2  
          3 regplot('grade')
```

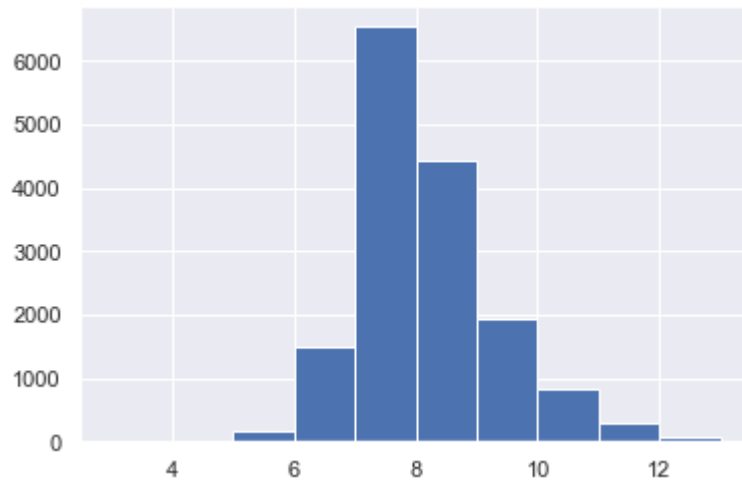
```
Datatype: int64  
Total unique items: 11  
Displaying first 10:  
[ 7  8 11  9  6  5 10 12  4  3]  
Minimum value: 3. Maximum value: 13  
count    15762.00  
mean         7.66  
std          1.17  
min           3.00  
25%           7.00  
50%           7.00  
75%           8.00  
max          13.00  
Name: grade, dtype: float64
```

```
Out[663]: <AxesSubplot:xlabel='grade', ylabel='price'>
```



There is a strong relationship with grade.

```
In [664]: 1 hist('grade')
```



There is a clump in the middle, few examples of 13. Also, very few examples of 1-4.

In [665]: 1 df[df['grade'] == 13]

Out[665]:

	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
9831200500	2015-03-04	2480000.00	5	3.75	6810	7500	2.50	0.00	0.00
7237501190	2014-10-10	1780000.00	4	3.25	4890	13402	2.00	0.00	0.00
1725059316	2014-11-20	2390000.00	4	4.00	6330	13296	2.00	0.00	2.00
853200010	2014-07-01	3800000.00	5	5.50	7050	42840	1.00	0.00	2.00
6762700020	2014-10-13	7700000.00	6	8.00	12050	27600	2.50	0.00	3.00
1068000375	2014-09-23	3200000.00	6	5.00	7100	18200	2.50	0.00	0.00
9208900037	2014-09-19	6890000.00	6	7.75	9890	31374	2.00	0.00	4.00
3303850390	2014-12-12	2980000.00	5	5.50	7400	18898	2.00	0.00	3.00
2426039123	2015-01-30	2420000.00	5	4.75	7880	24250	2.00	0.00	2.00
4139900180	2015-04-20	2340000.00	4	2.50	4500	35200	1.00	0.00	0.00
2303900100	2014-09-11	3800000.00	3	4.25	5510	35000	2.00	0.00	4.00

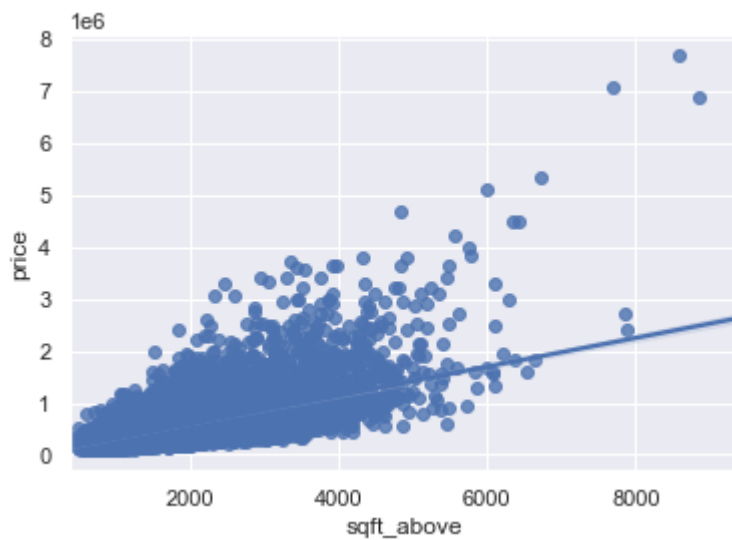
The grade 13 has fairly high prices, which aligns with expectations.

Squarefoot Above

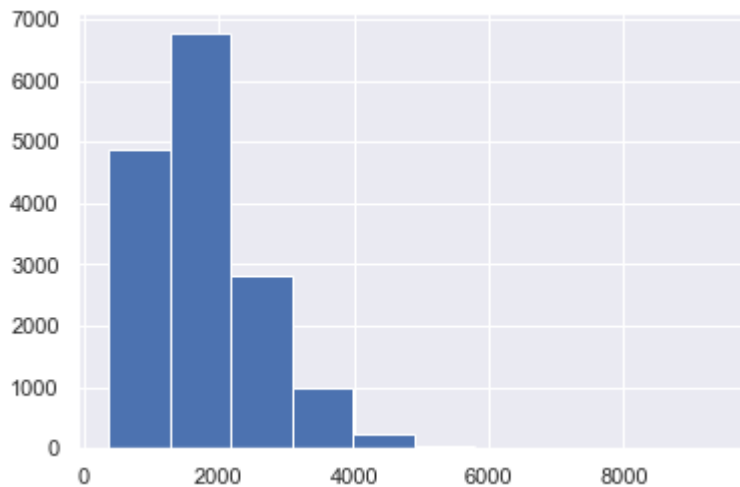
```
In [666]: 1 inspect_column('sqft_above')
          2
          3 regplot('sqft_above')
```

```
Datatype: int64
Total unique itms: 835
Displaying first 10:
[2170 1050 1680 3890 1715 1890 860 1370 1810 1980]
Minimum value: 370. Maximum value: 9410
count    15762.00
mean      1792.78
std        828.40
min        370.00
25%       1200.00
50%       1570.00
75%       2220.00
max       9410.00
Name: sqft_above, dtype: float64
```

```
Out[666]: <AxesSubplot:xlabel='sqft_above', ylabel='price'>
```



```
In [667]: 1 hist('sqft_above')
```



It looks like there is a strong relationship between price and sqft above.

Squarefoot Basement

```
In [668]: 1 inspect_column('sqft_basement')
          2
```

```
Datatype: object
Total unique itms: 283
Displaying first 10:
['400.0' '910.0' '0.0' '1530.0' '?' '730.0' '300.0' '970.0' '760.0'
 '720.0']
Minimum value: 0.0. Maximum value: ?
count      15762
unique       283
top         0.0
freq       9362
Name: sqft_basement, dtype: object
```

```
Out[668]: 'sqft_basement'
```

It seems there are some errors with question marks. Let's take a look.

In [669]: 1 df[df['sqft_basement'] == '?']

Out[669]:

	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
id									
1321400060	2014-06-27	257500.00	3	2.25	1715	6819	2.00	0.00	0.00
16000397	2014-12-05	189000.00	2	1.00	1200	9850	1.00	0.00	0.00
7203220400	2014-07-07	861990.00	5	2.75	3595	5639	2.00	0.00	0.00
1531000030	2015-03-23	720000.00	4	2.50	3450	39683	2.00	0.00	0.00
2525310310	2014-09-16	272500.00	3	1.75	1540	12600	1.00	0.00	0.00
1909600046	2014-07-03	445838.00	3	2.50	2250	5692	2.00	0.00	0.00
.....	2014-.....

It might be best to go ahead and make a "True" and "False" boolean column for 'has_basement.' We will also change all '?' values to zero (0) and convert the values into floats.

In [670]: 1 df['sqft_basement'] = df['sqft_living'] - df['sqft_above']
2
3 df.loc[df['sqft_basement'] == '?']

Out[670]:

	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view	condition	grade
id											

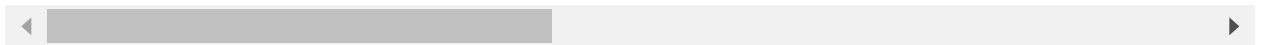
In [671]: 1 df['sqft_basement'] = df['sqft_basement'].astype(float)

```
In [672]: 1 has_basement = np.where(df['sqft_basement'] > 0, 1, 0)
          2
          3 df.insert(12, 'has_basement', has_basement)
          4
          5 df.head(5)
```

```
Out[672]:
```

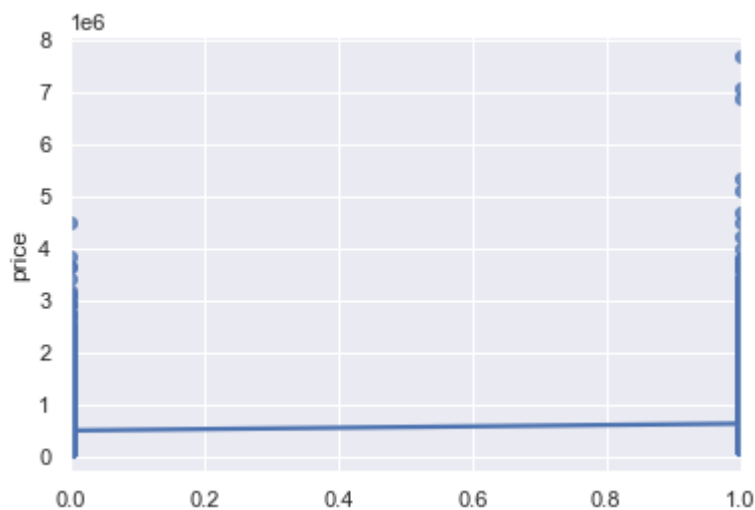
	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
6414100192	2014-12-09	538000.00	3	2.25	2570	7242	2.00	0.00	0.00
2487200875	2014-12-09	604000.00	4	3.00	1960	5000	1.00	0.00	0.00
1954400510	2015-02-18	510000.00	3	2.00	1680	8080	1.00	0.00	0.00
7237550310	2014-05-12	1230000.00	4	4.50	5420	101930	1.00	0.00	0.00
1321400060	2014-06-27	257500.00	3	2.25	1715	6819	2.00	0.00	0.00

5 rows × 21 columns



```
In [673]: 1 regplot(has_basement)
```

```
Out[673]: <AxesSubplot:ylabel='price'>
```



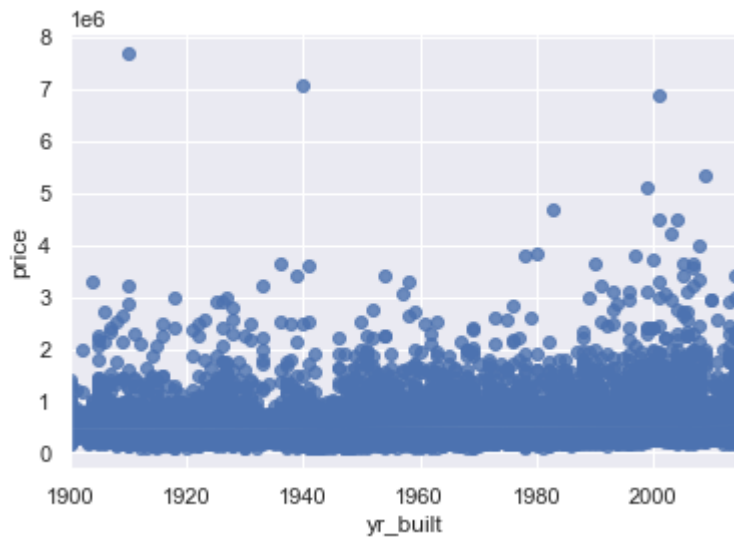
There isn't the strongest relationship with price, but there is a somewhat noticeable slope.

Year Built

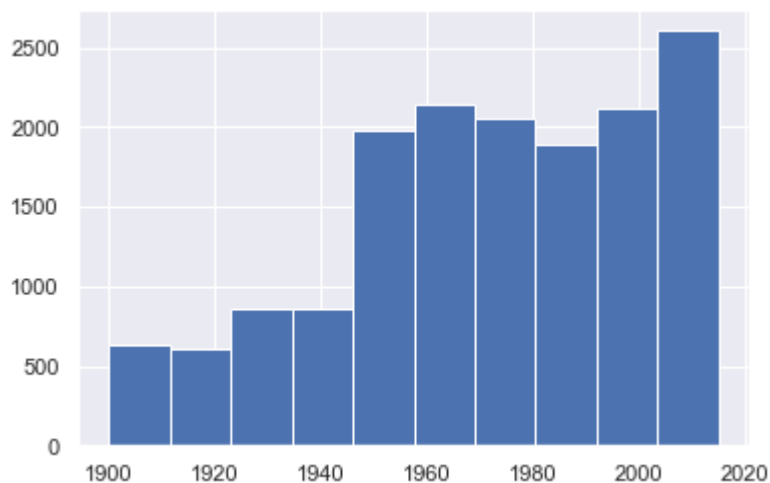
```
In [674]: 1 inspect_column('yr_built')
          2
          3 regplot('yr_built')
```

```
Datatype: int64
Total unique itms: 116
Displaying first 10:
[1951 1965 1987 2001 1995 1960 2003 1942 1977 1900]
Minimum value: 1900. Maximum value: 2015
count    15762.00
mean      1971.11
std        29.34
min       1900.00
25%       1952.00
50%       1975.00
75%       1997.00
max       2015.00
Name: yr_built, dtype: float64
```

```
Out[674]: <AxesSubplot:xlabel='yr_built', ylabel='price'>
```



```
In [675]: 1 hist('yr_built')
```



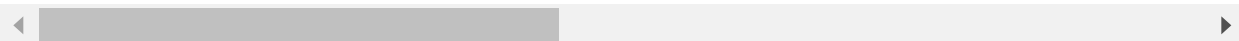
We will convert this to age to more easily interpret this feature in our model.

```
In [676]: 1 df['age'] = abs(df['yr_built'] - 2015)
          2
          3 df.head()
```

```
Out[676]:
```

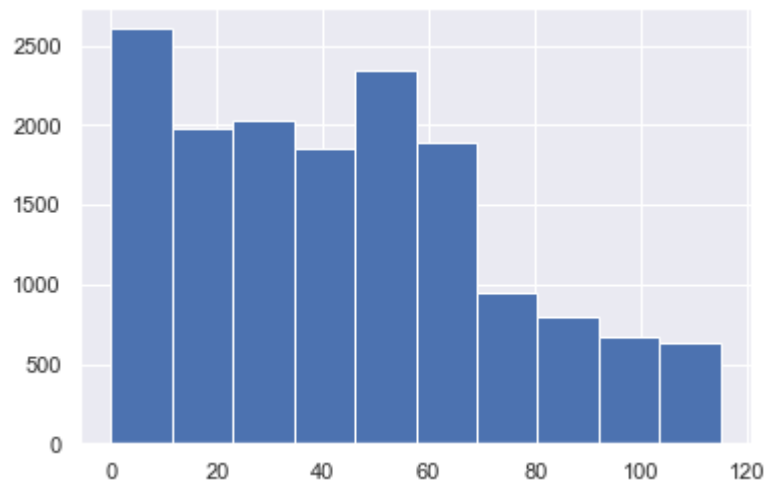
	id	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
	6414100192	2014-12-09	538000.00	3	2.25	2570	7242	2.00	0.00	0.00
	2487200875	2014-12-09	604000.00	4	3.00	1960	5000	1.00	0.00	0.00
	1954400510	2015-02-18	510000.00	3	2.00	1680	8080	1.00	0.00	0.00
	7237550310	2014-05-12	1230000.00	4	4.50	5420	101930	1.00	0.00	0.00
	1321400060	2014-06-27	257500.00	3	2.25	1715	6819	2.00	0.00	0.00

5 rows × 22 columns



```
In [677]: 1 inspect_column('age')  
          2  
          3 hist('age')
```

```
Datatype: int64  
Total unique items: 116  
Displaying first 10:  
[ 64  50  28  14  20  55  12  73  38 115]  
Minimum value: 0. Maximum value: 115  
count    15762.00  
mean       43.89  
std        29.34  
min         0.00  
25%        18.00  
50%        40.00  
75%        63.00  
max       115.00  
Name: age, dtype: float64
```



```
In [678]: 1 del df['yr_built']
```

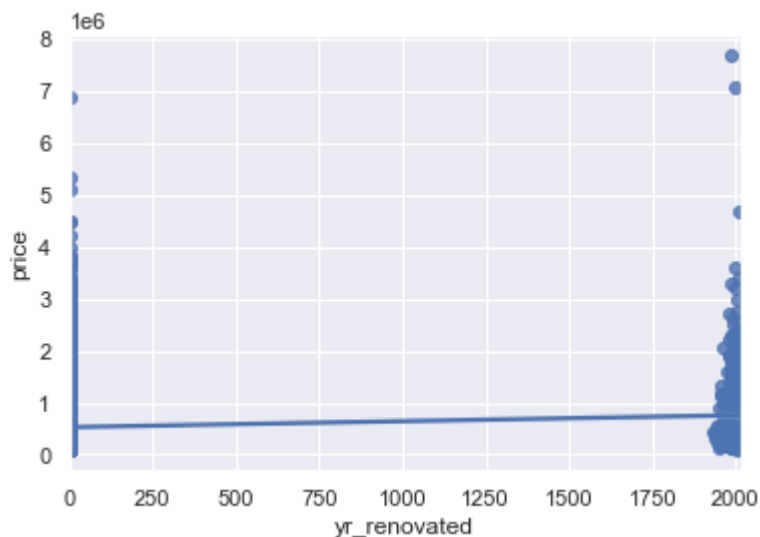
Ultimately, this will have the same effect in our model, but age is a little easier to interpret.

Year Renovated

```
In [679]: 1 inspect_column('yr_renovated')  
          2  
          3 regplot('yr_renovated')
```

```
Datatype: float64  
Total unique itms: 70  
Displaying first 10:  
[1991.    0. 2002. 2010. 1992. 2013. 1994. 1978. 2005. 2003.]  
Minimum value: 0.0. Maximum value: 2015.0  
count    15762.00  
mean         82.44  
std        397.21  
min          0.00  
25%          0.00  
50%          0.00  
75%          0.00  
max        2015.00  
Name: yr_renovated, dtype: float64
```

```
Out[679]: <AxesSubplot:xlabel='yr_renovated', ylabel='price'>
```



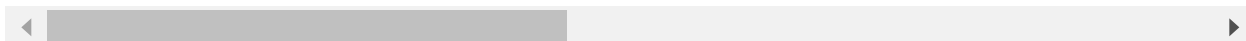
For the purposes of this model, we will simplify `yr_renovated` to a binary column denoting whether or not a house has been renovated. It might be useful in the future to analyze `yr_renovated` as it is presented.

```
In [680]: 1 renovated = np.where(df['yr_renovated'] > 0, 1, 0)
          2
          3 df['renovated'] = renovated
          4
          5 del df['yr_renovated']
          6
          7 df.head(5)
```

```
Out[680]:
```

	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
id									
6414100192	2014-12-09	538000.00	3	2.25	2570	7242	2.00	0.00	0.00
2487200875	2014-12-09	604000.00	4	3.00	1960	5000	1.00	0.00	0.00
1954400510	2015-02-18	510000.00	3	2.00	1680	8080	1.00	0.00	0.00
7237550310	2014-05-12	1230000.00	4	4.50	5420	101930	1.00	0.00	0.00
1321400060	2014-06-27	257500.00	3	2.25	1715	6819	2.00	0.00	0.00

5 rows × 21 columns

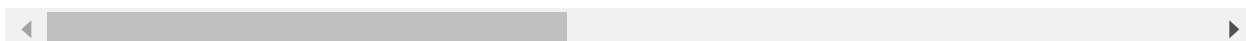


```
In [681]: 1 df.head()
```

```
Out[681]:
```

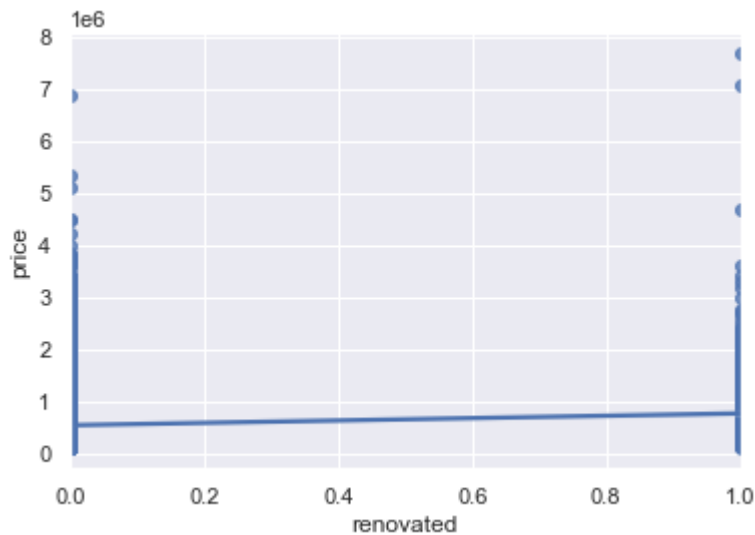
	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view
id									
6414100192	2014-12-09	538000.00	3	2.25	2570	7242	2.00	0.00	0.00
2487200875	2014-12-09	604000.00	4	3.00	1960	5000	1.00	0.00	0.00
1954400510	2015-02-18	510000.00	3	2.00	1680	8080	1.00	0.00	0.00
7237550310	2014-05-12	1230000.00	4	4.50	5420	101930	1.00	0.00	0.00
1321400060	2014-06-27	257500.00	3	2.25	1715	6819	2.00	0.00	0.00

5 rows × 21 columns



```
In [682]: 1 regplot('renovated')
```

```
Out[682]: <AxesSubplot:xlabel='renovated', ylabel='price'>
```



There seems to be a relationship between renovated and price.

Zipcode

```
In [683]: 1 inspect_column('zipcode')
```

```
Datatype: int64
Total unique itms: 70
Displaying first 10:
[98125 98136 98074 98053 98003 98146 98038 98115 98107 98126]
Minimum value: 98001. Maximum value: 98199
count    15762.00
mean     98077.56
std       53.41
min      98001.00
25%      98033.00
50%      98065.00
75%      98117.00
max      98199.00
Name: zipcode, dtype: float64
```

```
Out[683]: 'zipcode'
```

Zipcode should be integer for now, since there will be no decimals. It might be worth considering conversion to string as well further in the project.


```
In [684]: 1 df['zipcode'] = df['zipcode'].astype(int)
```

```
In [685]: 1 inspect_column('zipcode')
2
3 regplot('zipcode')
```

Datatype: int32

Total unique itms: 70

Displaying first 10:

[98125 98136 98074 98053 98003 98146 98038 98115 98107 98126]

Minimum value: 98001. Maximum value: 98199

count 15762.00

mean 98077.56

std 53.41

min 98001.00

25% 98033.00

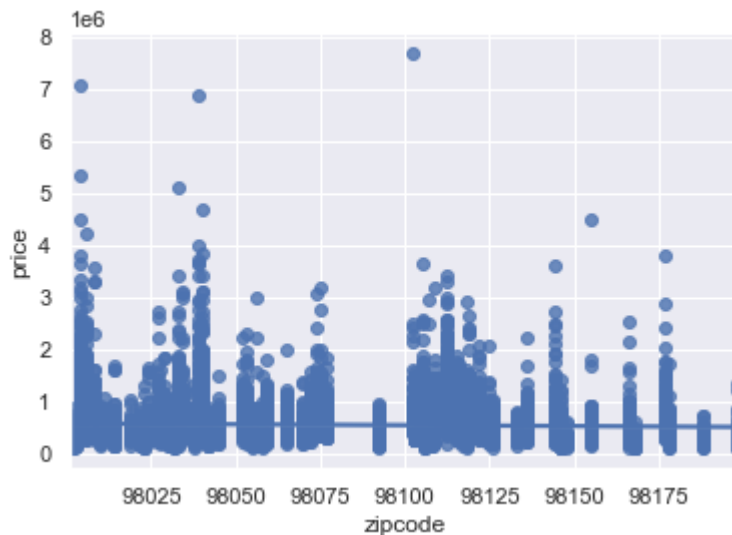
50% 98065.00

75% 98117.00

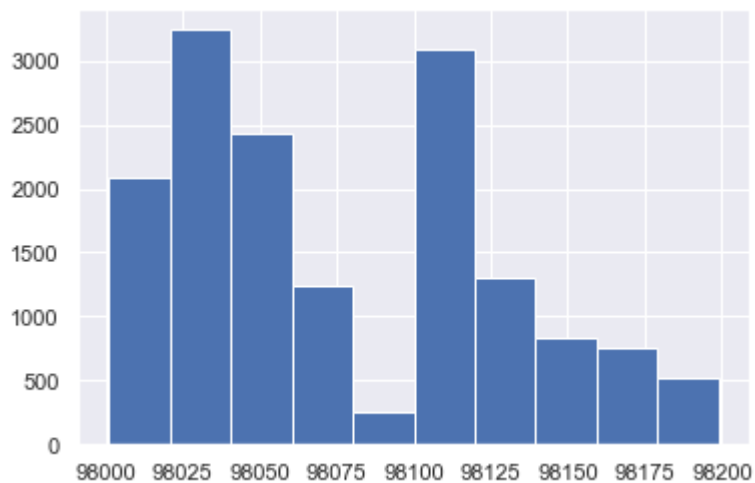
max 98199.00

Name: zipcode, dtype: float64

```
Out[685]: <AxesSubplot:xlabel='zipcode', ylabel='price'>
```



```
In [686]: 1 hist('zipcode')
```



The regplot and histogram are not particularly useful here since each zip code is actually an independent variable.

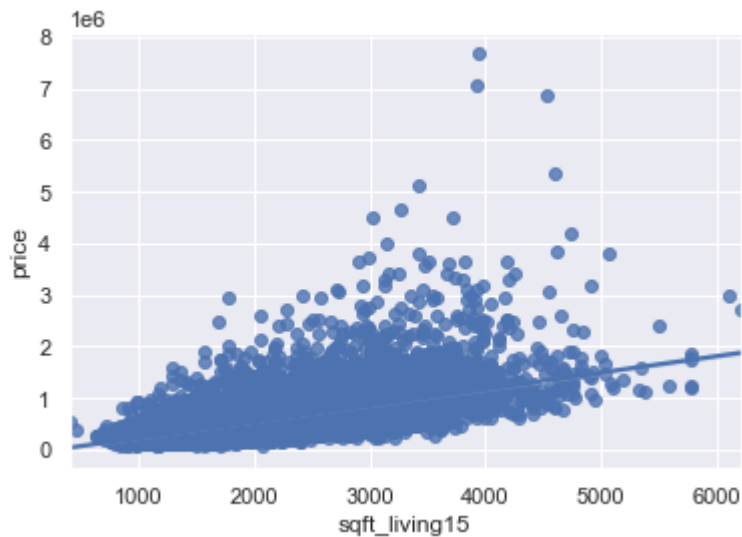
'sqft_living15'

The square footage of interior housing living space for the nearest 15 neighbors

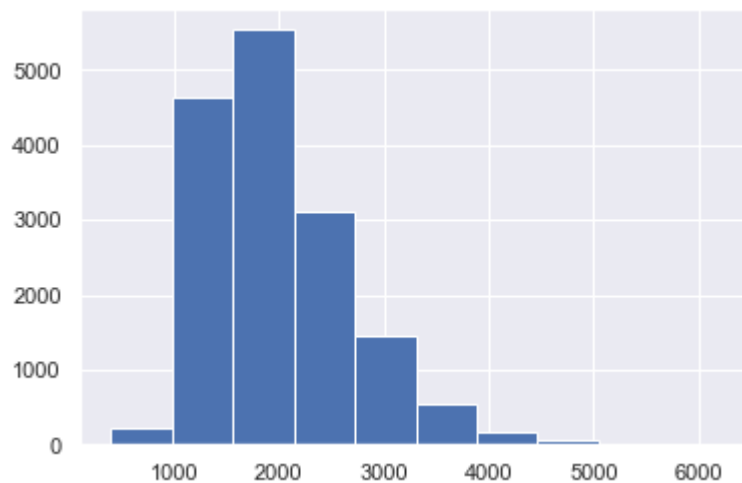
```
In [687]: 1 inspect_column('sqft_living15')
          2
          3 regplot('sqft_living15')
```

```
Datatype: int64
Total unique items: 694
Displaying first 10:
[1690 1360 1800 4760 2238 1780 2390 1330 1370 2140]
Minimum value: 399. Maximum value: 6210
count    15762.00
mean      1990.22
std       684.14
min       399.00
25%      1490.00
50%      1846.00
75%      2370.00
max       6210.00
Name: sqft_living15, dtype: float64
```

```
Out[687]: <AxesSubplot:xlabel='sqft_living15', ylabel='price'>
```



```
In [688]: 1 hist('sqft_living15')
```



There is a relationship between price and sqft_living15, but this factor detracts from the uniqueness of the home itself (in our opinion). We could consider reviewing this in future analyses.

'sqft_lot15'

The square footage of the land lots of the nearest 15 neighbors

```
In [689]: 1 inspect_column('sqft_lot15')
          2
          3 regplot('sqft_lot15')
```

Datatype: int64

Total unique itms: 7126

Displaying first 10:

```
[ 7639   5000   7503 101930   6819   8113   7570   6000  10208   4850]
```

Minimum value: 659. Maximum value: 871200

count 15762.00

mean 12900.42

std 27977.23

min 659.00

25% 5100.00

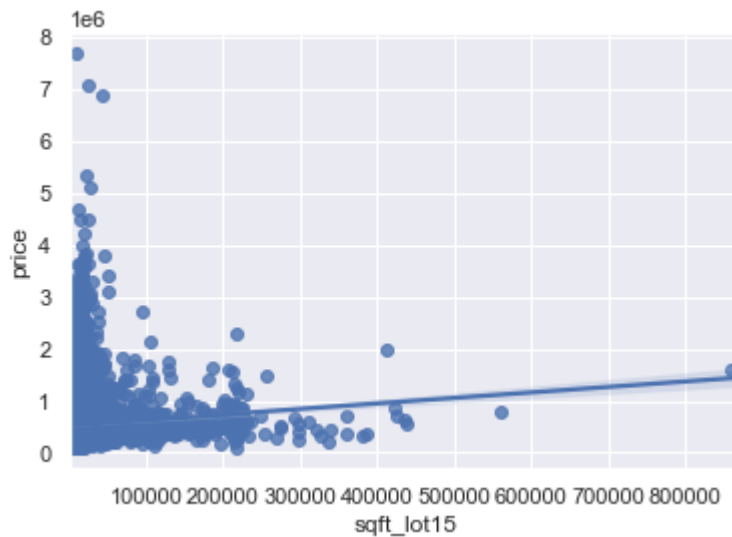
50% 7620.00

75% 10107.50

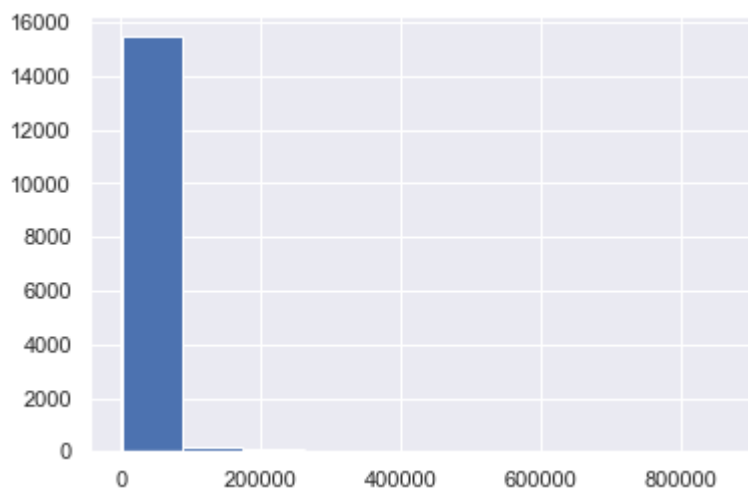
max 871200.00

Name: sqft_lot15, dtype: float64

```
Out[689]: <AxesSubplot:xlabel='sqft_lot15', ylabel='price'>
```



```
In [690]: 1 hist('sqft_lot15')
```



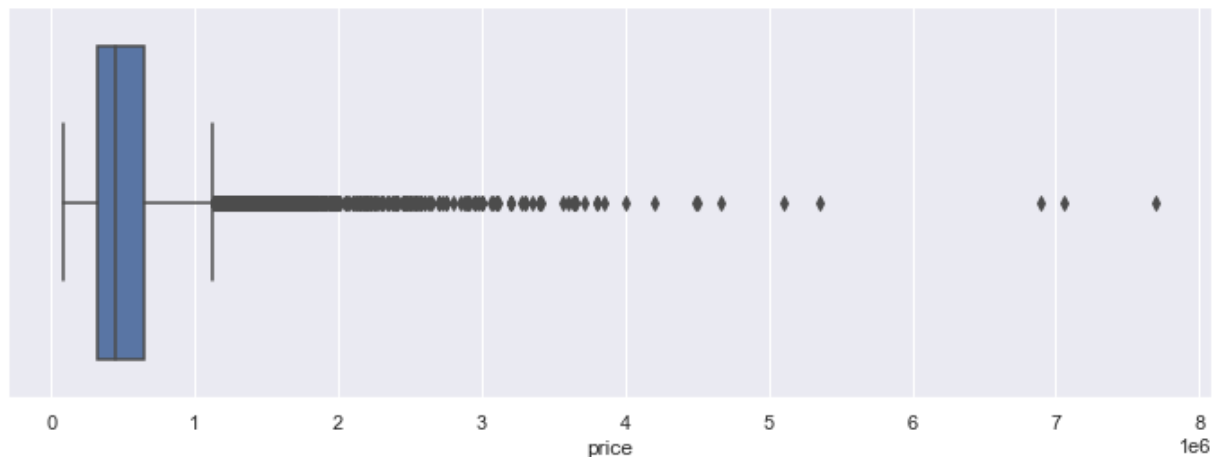
Similar to sqft_living15, we think this would be better saved for future analysis.

Removing Outliers

```
In [691]: 1 fig, ax = plt.subplots(figsize=(12, 4))
          2 ax = sns.boxplot(df['price'])
```

C:\Users\johnn\anaconda3\envs\learn-env\lib\site-packages\seaborn_decorators.py:36: FutureWarning: Pass the following variable as a keyword arg: x. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

```
warnings.warn(
```



There seem to be quite a few outliers. We should consider removing some with the IQR method.

Target Variable (price)

```
In [692]: 1 def iqr_df(column):
          2
          3     column = column
          4
          5     describe = df.describe()[column]
          6
          7     q1 = describe['25%']
          8     q3 = describe['75%']
          9
         10     iqr = q3 - q1
         11
         12     outlier_index = (df[column] > (q3 + 1.5 * iqr)) | (df[column] < (q1 - 1.
         13
         14     return df[~outlier_index]
```

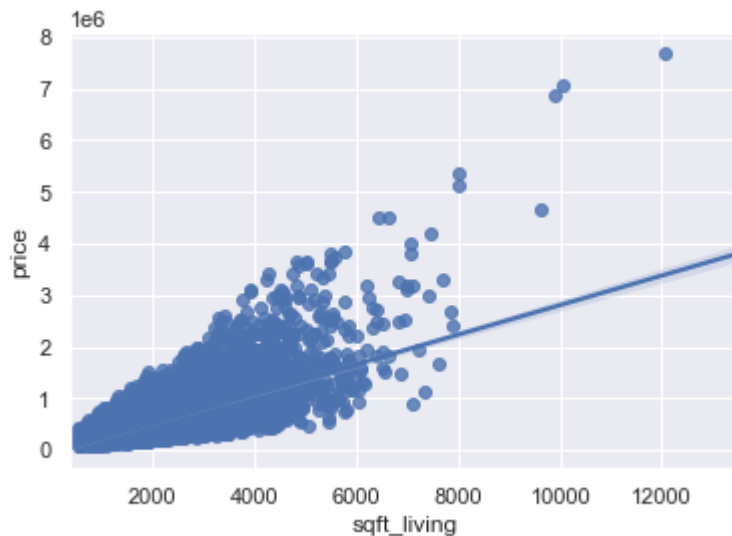
```
In [693]: 1 iqr_price = iqr_df('price')
          2
          3 print(df.shape)
          4 print(iqr_price.shape)
```

```
(15762, 21)
```

```
(14931, 21)
```

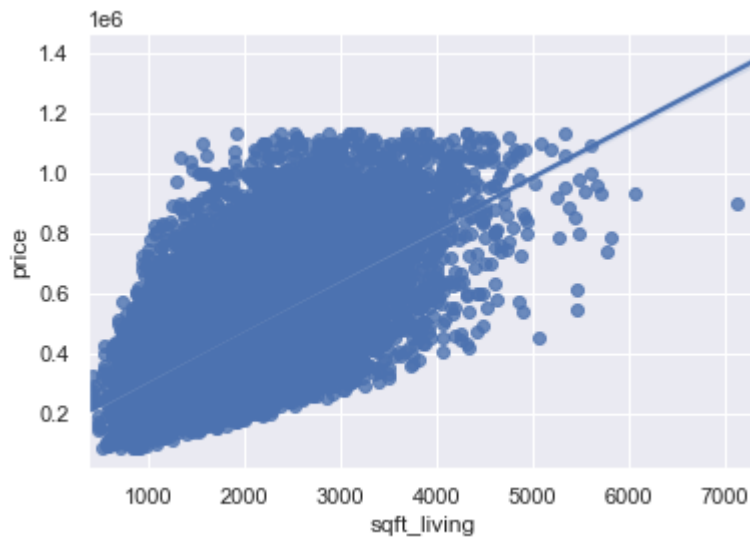
```
In [694]: 1 regplot('sqft_living', df=df)
```

```
Out[694]: <AxesSubplot:xlabel='sqft_living', ylabel='price'>
```



```
In [695]: 1 regplot('sqft_living', df=iqr_price)
```

```
Out[695]: <AxesSubplot:xlabel='sqft_living', ylabel='price'>
```



This shaves quite a few examples from our dataset, but it will be helpful in normalizing our dataset.

```
In [696]: 1 df = iqr_price
```

Squarefoot Living

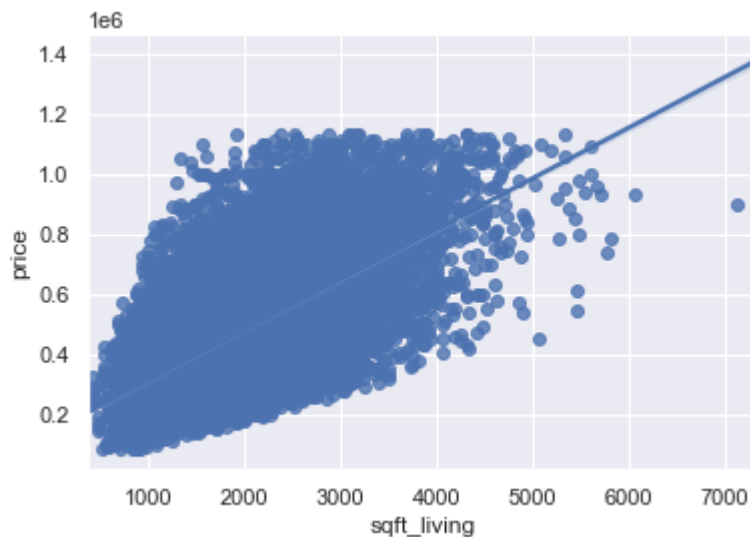
```
In [697]: 1 iqr_sqft_living = iqr_df('sqft_living')
          2
          3 print(df.shape)
          4 print(iqr_sqft_living.shape)
```

```
(14931, 21)
```

```
(14715, 21)
```

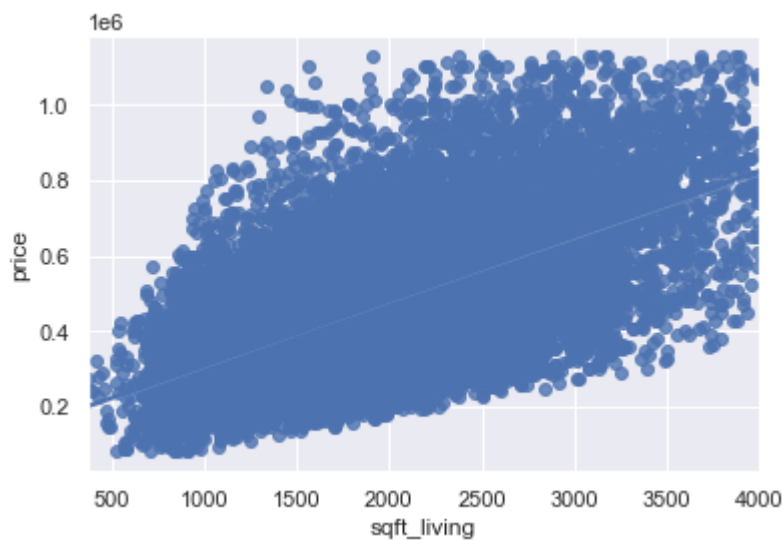
```
In [698]: 1 regplot('sqft_living', df=df)
```

```
Out[698]: <AxesSubplot:xlabel='sqft_living', ylabel='price'>
```



```
In [699]: 1 regplot('sqft_living', df=iqr_sqft_living)
```

```
Out[699]: <AxesSubplot:xlabel='sqft_living', ylabel='price'>
```



Only removes ~200 examples and gives us a more normal dataset.


```
In [700]: 1 df = iqr_sqft_living
```

Squarefoot Lot

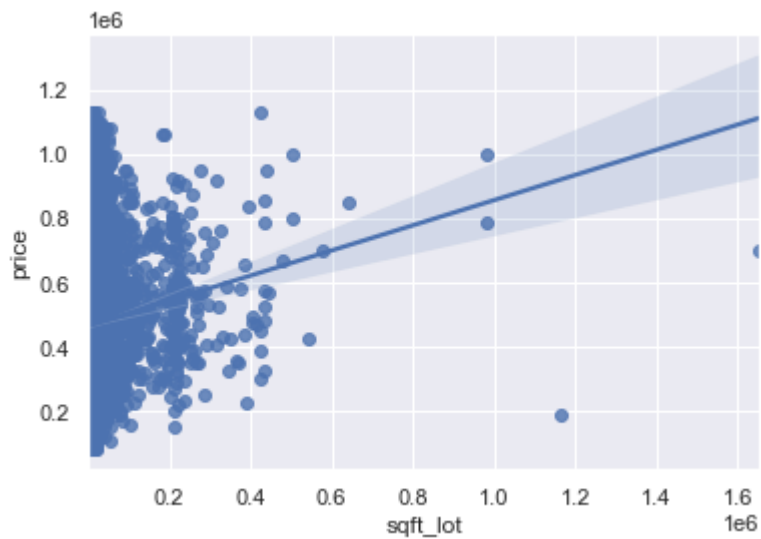
```
In [701]: 1 iqr_sqft_lot = iqr_df('sqft_lot')  
2  
3 print(df.shape)  
4 print(iqr_sqft_lot.shape)
```

```
(14715, 21)
```

```
(13128, 21)
```

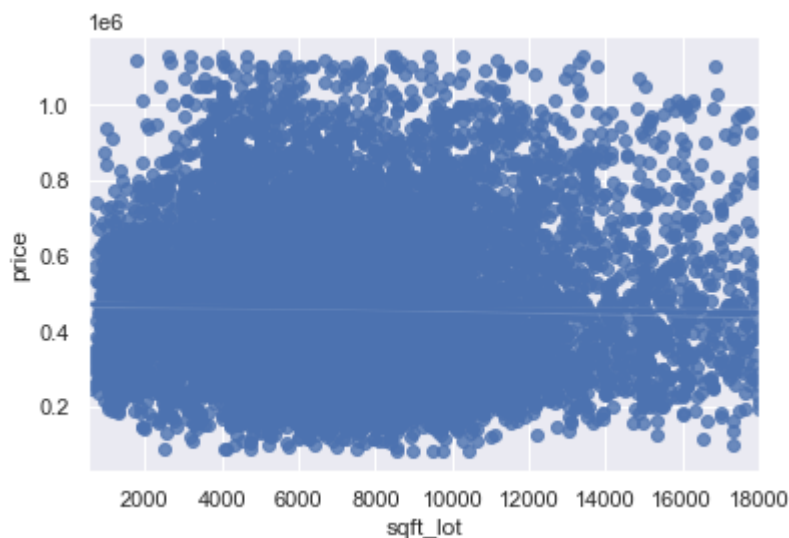
```
In [702]: 1 regplot('sqft_lot', df=df)
```

```
Out[702]: <AxesSubplot:xlabel='sqft_lot', ylabel='price'>
```



```
In [703]: 1 regplot('sqft_lot', df=iqr_sqft_lot)
```

```
Out[703]: <AxesSubplot:xlabel='sqft_lot', ylabel='price'>
```



This will remove a lot of the farms and might have a small impact on how our model interprets sqft_lot, but it will make our model more useful for average home owners.

```
In [704]: 1 df = iqr_sqft_lot
```

EXPLORE

Now that we're comfortable that we have quality data, it's time to determine which columns we'll want to analyze for our primary analysis.

First we'll review which columns we have to work with:

Feature Selection

Based on prior analysis and scrubbing, we'll categorize our columns into three sections:

Continuous variables:

- price
- sqft_living
- sqft_lot
- sqft_above
- sqft_basement
- yr_built
- sqft_living15
- sqft_lot15

Categorical variables - while some of these may appear continuous, their values represent integers and fractions that are more categorical even if they are for a specific count.

- bedrooms
- bathrooms
- floors
- condition
- grade
- waterfront
- renovated
- zipcode
- has_basement

Remove from model:

- date - date of sale could be interesting to analyze if we had a longer time horizon. Home prices could sell for more less based on season, and this could be interesting for further analysis
- lat - will not have a linear relationship
- long - will not have a linear relationship
- view - while we have a range of values, the column description reads "Has been viewed" which should be binary. Seems like there could be an error, further review could make this column eligible for future analysis

```
In [705]: 1 df.drop(['date', 'lat', 'long', 'view'],axis=1,inplace=True)
```

C:\Users\johnn\anaconda3\envs\learn-env\lib\site-packages\pandas\core\frame.py: 4163: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy (https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy)

```
return super().drop(
```

```
In [706]: 1 df.head()
```

Out[706]:

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	condition	g
--	-------	----------	-----------	-------------	----------	--------	------------	-----------	---

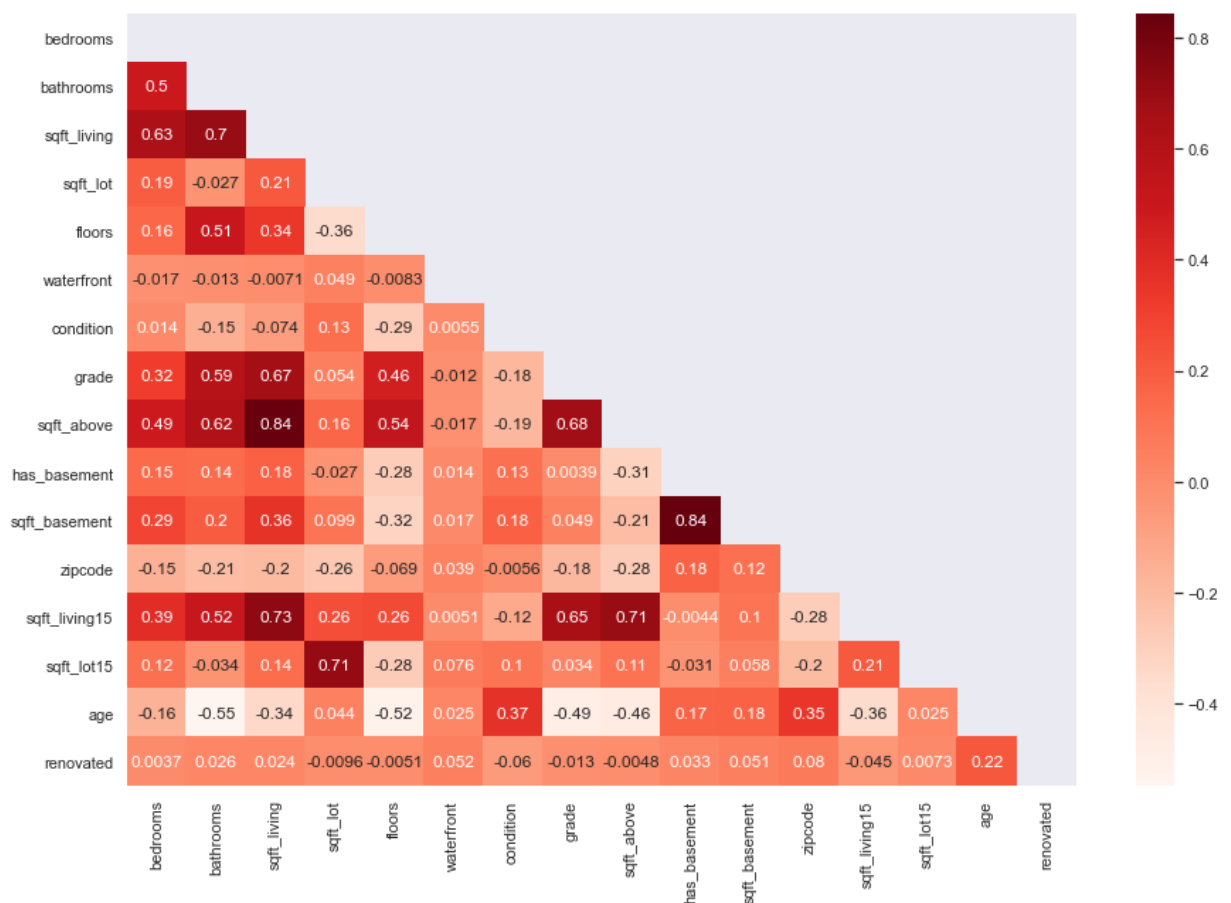
id	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	condition	g
6414100192	538000.00	3	2.25	2570	7242	2.00	0.00	3	
2487200875	604000.00	4	3.00	1960	5000	1.00	0.00	5	
1954400510	510000.00	3	2.00	1680	8080	1.00	0.00	3	
1321400060	257500.00	3	2.25	1715	6819	2.00	0.00	3	
2414600126	229500.00	3	1.00	1780	7470	1.00	0.00	3	

Multicollinearity

We will create a heat map to identify multicollinearity.

```
In [707]: 1 def heatmap(df_name, figsize=(15,10), cmap='Reds'):
2     corr = df_name.drop('price',axis=1).corr()
3     mask = np.zeros_like(corr)
4     mask[np.triu_indices_from(mask)] = True
5     fig, ax = plt.subplots(figsize=figsize)
6     sns.heatmap(corr, annot=True, cmap=cmap, mask=mask)
7     return fig, ax
8
9 heatmap(df)
```

Out[707]: (<Figure size 1080x720 with 2 Axes>, <AxesSubplot:>)



We will drop the following:

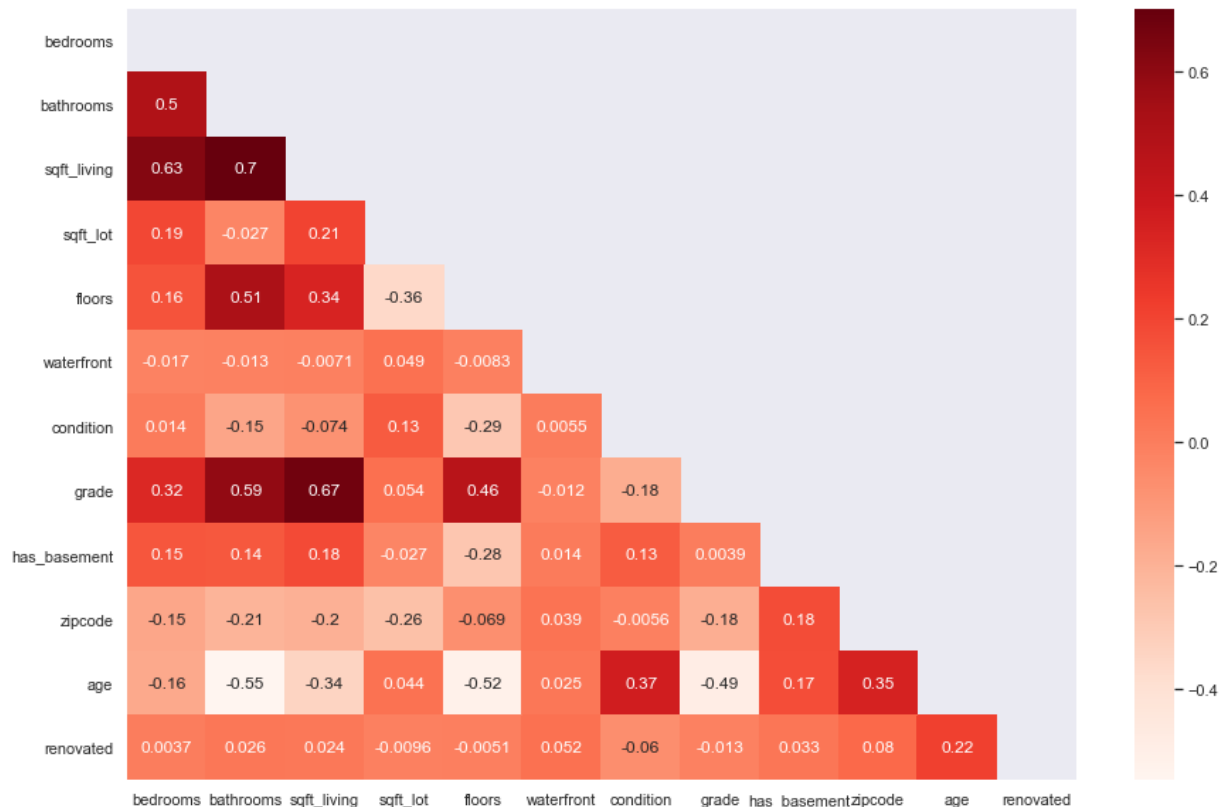
sqft_above + sqft_basement - these are duplicative of sqft_living.

sqft_lot15 and sqft_living15 - these could be more interesting for broader analysis of areas. Since there is high multicollinearity, we can save these for when we look at zip, lat, and long.

```
In [708]: 1 del df['sqft_above']
          2 del df['sqft_basement']
          3 del df['sqft_lot15']
          4 del df['sqft_living15']
```

```
In [709]: 1 heatmap(df)
```

Out[709]: (<Figure size 1080x720 with 2 Axes>, <AxesSubplot:>)



Sqft_living, bathrooms, and grade appear to have potential for multicollinearity. This issue should be remedied by encoding grade and bathrooms as categorical variables, which we will do next in the modeling stage.

MODEL

Data Modeling

Describe and justify the process for analyzing or modeling the data.

Questions to consider:

- How did you analyze or model the data?
- How did you iterate on your initial approach to make it better?
- Why are these choices appropriate given the data and the business problem?

In [710]:

```
1 df.head()
```

Out[710]:

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	condition	g
id									
6414100192	538000.00	3	2.25	2570	7242	2.00	0.00	3	
2487200875	604000.00	4	3.00	1960	5000	1.00	0.00	5	
1954400510	510000.00	3	2.00	1680	8080	1.00	0.00	3	
1321400060	257500.00	3	2.25	1715	6819	2.00	0.00	3	
2414600126	229500.00	3	1.00	1780	7470	1.00	0.00	3	

Installing stats and modeling packages:

Note: uncomment first line to install -U fsds.

In [711]:

```
1 # !pip install -U fsds
2 from scipy import stats
3 from fsds.imports import *
4
5 import statsmodels.api as sm
6 import statsmodels.stats.api as sms
7 import statsmodels.formula.api as smf
8 import scipy.stats as stats
9
10 import scipy.stats as stats
11 import statsmodels.api as sms
```

Initial Model

We'll go ahead and define our categorical variables so that we can implement the code into our model function:

In [712]:

```
1 categoricals = ['bedrooms',
2                 'bathrooms',
3                 'floors',
4                 'waterfront',
5                 'condition',
6                 'grade',
7                 'has_basement',
8                 'zipcode',
9                 'renovated']
10
```

Function to draw a QQ plot and a homoscedasticity check.

```
In [713]: 1 def check_model(model):
2
3     resids = model.resid
4
5     fig,ax = plt.subplots(ncols=2,figsize=(12,5))
6     sms.qqplot(resids, stats.distributions.norm, fit=True, line='45',ax=ax[0]
7     xs = np.linspace(0,1,len(resids))
8
9     y_hat = model.predict(df)
10    y = df['price']
11    resid = y - y_hat
12    plot = plt.scatter(x=y_hat, y=resid)
13    plt.axhline(0)
14
15    ax[1].scatter(x=y_hat,y=resid)
16
17    return fig,ax
18
19 # check_model(model1)
```

Function to run the model and output summary statistics and graphs.

```

In [714]: 1 def make_model(df_name, categoricals=categoricals):
2
3     features = ' + '.join(df.drop('price',axis=1).columns)
4     for variable in categoricals:
5         features = features.replace(variable, ("C(" + variable + ")"))
6
7     f = "price~"+features
8
9     model = smf.ols(f, df_name).fit()
10    display(model.summary())
11
12    fig,ax = check_model(model)
13    plt.show()
14
15    return model
16
17 model1 = make_model(df)

```

OLS Regression Results

Dep. Variable:	price	R-squared:	0.831
Model:	OLS	Adj. R-squared:	0.829
Method:	Least Squares	F-statistic:	528.1
Date:	Sat, 01 May 2021	Prob (F-statistic):	0.00
Time:	11:42:03	Log-Likelihood:	-1.6728e+05
No. Observations:	13128	AIC:	3.348e+05
Df Residuals:	13006	BIC:	3.357e+05
Df Model:	121		
Covariance Type:	nonrobust		

	coef	std err	t	P> t	[0.025	0.975]
Intercept	-9.876e+04	1.01e+05	-0.982	0.326	-2.96e+05	9.83e+04

Our first model has a fairly strong R-squared at 0.831. The QQ plot indicates that there might be some outliers that we could remove to further refine our model. The homoscedasticity graph also shows some outliers, but the graph has a noticeable cone shape indicating we are mostly on track with our current refinement of the overall dataset.

Reviewing P-values

Next, we'll want to look at the features that have a P-value greater than 0.05. Removing these features will help us isolate the most statistically significant variables of our model.


```
In [715]: 1 model1.pvalues
          2
          3 pvals = model1.pvalues
          4
          5 pvals[pvals > 0.05]
          6 # pvals[pvals > 0.05].index
```

```
Out[715]: Intercept                0.33
          C(bedrooms)[T.5]          0.69
          C(bedrooms)[T.6]          0.35
          C(bedrooms)[T.8]          0.15
          C(bedrooms)[T.9]          0.47
          C(bedrooms)[T.10]         0.15
          C(bathrooms)[T.0.75]      0.14
          C(bathrooms)[T.1.0]       0.26
          C(bathrooms)[T.1.25]      0.90
          C(bathrooms)[T.1.5]       0.26
          C(bathrooms)[T.1.75]      0.20
          C(bathrooms)[T.2.0]       0.25
          C(bathrooms)[T.2.25]      0.15
          C(bathrooms)[T.2.5]       0.12
          C(bathrooms)[T.2.75]      0.08
          C(bathrooms)[T.3.0]       0.11
          C(bathrooms)[T.3.25]      0.06
          C(bathrooms)[T.4.5]       0.38
          C(bathrooms)[T.4.75]      0.63
          C(bathrooms)[T.5.0]       0.39
          C(bathrooms)[T.5.25]      0.34
          C(bathrooms)[T.5.75]      0.94
          C(floors)[T.2.0]           0.07
          C(floors)[T.3.5]           0.10
          C(grade)[T.4]              0.22
          C(grade)[T.5]              0.11
          C(grade)[T.6]              0.13
          C(grade)[T.7]              0.24
          C(grade)[T.8]              0.55
          C(grade)[T.9]              0.70
          C(grade)[T.10]             0.40
          C(zipcode)[T.98002]        0.25
          C(zipcode)[T.98003]        0.39
          C(zipcode)[T.98022]        0.61
          C(zipcode)[T.98030]        0.55
          C(zipcode)[T.98031]        0.05
          C(zipcode)[T.98032]        0.93
          C(zipcode)[T.98042]        0.10
          dtype: float64
```

It seems that certain bedroom numbers don't have a significant effect. Bathrooms have very little effect. 1.5 and 3.5 floors might not have an effect, likely due to low representation in dataset. Some conditions seem important, grade seems negligible, and 12 of the 69 zip codes are not significant.

We will try running our model again and convert the following to numerical values:

- bedrooms

- bathrooms
- grade

Second model

We will convert bedrooms, bathrooms, and grade to numerical values.

```
In [716]: 1 categoricals = [  
2     #         'bedrooms',  
3     #         'bathrooms',  
4           'floors',  
5           'waterfront',  
6           'condition',  
7     #         'grade',  
8           'has_basement',  
9           'zipcode',  
10          'renovated'  
11        ]
```

```
In [717]: 1 model2 = make_model(df, categoricals)
```

OLS Regression Results

Dep. Variable:	price	R-squared:	0.825			
Model:	OLS	Adj. R-squared:	0.824			
Method:	Least Squares	F-statistic:	705.5			
Date:	Sat, 01 May 2021	Prob (F-statistic):	0.00			
Time:	11:42:04	Log-Likelihood:	-1.6752e+05			
No. Observations:	13128	AIC:	3.352e+05			
Df Residuals:	13040	BIC:	3.359e+05			
Df Model:	87					
Covariance Type:	nonrobust					
	coef	std err	t	P> t	[0.025	0.975]
Intercept	-4.66e+05	2.58e+04	-18.065	0.000	-5.17e+05	-4.15e+05
C(floors)[T.1.5]	6715.7196	3061.388	2.194	0.028	714.953	1.27e+04
C(floors)[T.2.0]	-1360.5062	2604.330	-0.522	0.601	-6465.373	3744.360
C(floors)[T.2.5]	-1.692e+04	1.08e+04	-1.570	0.116	-3.81e+04	4204.357
C(floors)[T.3.0]	-4.032e+04	5601.636	-7.199	0.000	-5.13e+04	-2.93e+04
C(floors)[T.3.5]	-6.423e+04	3.81e+04	-1.686	0.092	-1.39e+05	1.04e+04
C(waterfront)[T.1.0]	3.258e+05	1.88e+04	17.305	0.000	2.89e+05	3.63e+05
C(condition)[T.2]	5.806e+04	2.51e+04	2.311	0.021	8820.975	1.07e+05
C(condition)[T.3]	8.728e+04	2.37e+04	3.688	0.000	4.09e+04	1.34e+05
C(condition)[T.4]	1.056e+05	2.37e+04	4.462	0.000	5.92e+04	1.52e+05
C(condition)[T.5]	1.327e+05	2.38e+04	5.587	0.000	8.62e+04	1.79e+05
C(has_basement)[T.1]	-1.854e+04	1963.480	-9.445	0.000	-2.24e+04	-1.47e+04
C(zipcode)[T.98002]	1.259e+04	9076.948	1.387	0.165	-5198.997	3.04e+04
C(zipcode)[T.98003]	2474.7576	8286.881	0.299	0.765	-1.38e+04	1.87e+04
C(zipcode)[T.98004]	5.212e+05	1.04e+04	50.232	0.000	5.01e+05	5.42e+05
C(zipcode)[T.98005]	3.361e+05	1.09e+04	30.887	0.000	3.15e+05	3.57e+05
C(zipcode)[T.98006]	2.808e+05	7919.132	35.456	0.000	2.65e+05	2.96e+05
C(zipcode)[T.98007]	2.486e+05	1.05e+04	23.653	0.000	2.28e+05	2.69e+05
C(zipcode)[T.98008]	2.446e+05	8494.599	28.796	0.000	2.28e+05	2.61e+05
C(zipcode)[T.98010]	1.075e+05	1.68e+04	6.408	0.000	7.46e+04	1.4e+05
C(zipcode)[T.98011]	1.442e+05	9554.627	15.097	0.000	1.26e+05	1.63e+05
C(zipcode)[T.98014]	1.003e+05	1.61e+04	6.240	0.000	6.88e+04	1.32e+05
C(zipcode)[T.98019]	8.918e+04	1.07e+04	8.345	0.000	6.82e+04	1.1e+05
C(zipcode)[T.98022]	8315.2112	1e+04	0.829	0.407	-1.14e+04	2.8e+04

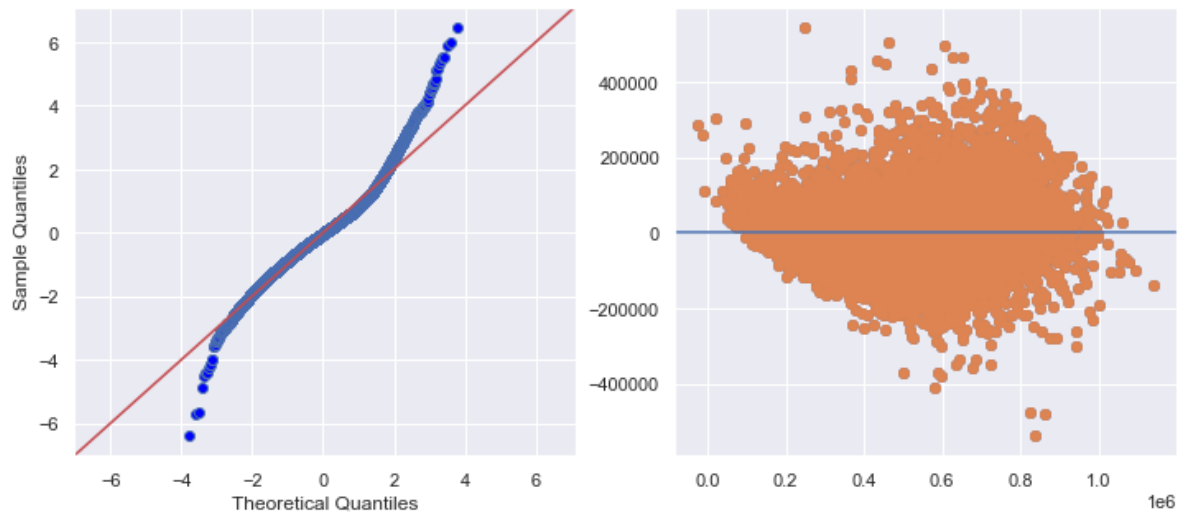
C(zipcode)[T.98023]	-1.689e+04	7388.109	-2.286	0.022	-3.14e+04	-2410.859
C(zipcode)[T.98024]	1.324e+05	1.98e+04	6.690	0.000	9.36e+04	1.71e+05
C(zipcode)[T.98027]	2.369e+05	8682.293	27.281	0.000	2.2e+05	2.54e+05
C(zipcode)[T.98028]	1.352e+05	8480.907	15.945	0.000	1.19e+05	1.52e+05
C(zipcode)[T.98029]	2.287e+05	8167.594	27.999	0.000	2.13e+05	2.45e+05
C(zipcode)[T.98030]	3966.8977	8613.197	0.461	0.645	-1.29e+04	2.09e+04
C(zipcode)[T.98031]	1.401e+04	8477.743	1.653	0.098	-2606.716	3.06e+04
C(zipcode)[T.98032]	725.3311	1.06e+04	0.069	0.945	-2e+04	2.14e+04
C(zipcode)[T.98033]	3.231e+05	7853.812	41.141	0.000	3.08e+05	3.39e+05
C(zipcode)[T.98034]	1.959e+05	7279.182	26.913	0.000	1.82e+05	2.1e+05
C(zipcode)[T.98038]	4.285e+04	7317.478	5.856	0.000	2.85e+04	5.72e+04
C(zipcode)[T.98039]	5.87e+05	4.92e+04	11.940	0.000	4.91e+05	6.83e+05
C(zipcode)[T.98040]	4.281e+05	1.01e+04	42.399	0.000	4.08e+05	4.48e+05
C(zipcode)[T.98042]	1.159e+04	7444.168	1.557	0.120	-3002.747	2.62e+04
C(zipcode)[T.98045]	1.045e+05	1.01e+04	10.295	0.000	8.46e+04	1.24e+05
C(zipcode)[T.98052]	2.588e+05	7316.720	35.375	0.000	2.44e+05	2.73e+05
C(zipcode)[T.98053]	2.608e+05	8737.921	29.849	0.000	2.44e+05	2.78e+05
C(zipcode)[T.98055]	4.52e+04	8471.855	5.335	0.000	2.86e+04	6.18e+04
C(zipcode)[T.98056]	1.032e+05	7714.064	13.374	0.000	8.8e+04	1.18e+05
C(zipcode)[T.98058]	3.321e+04	7697.188	4.314	0.000	1.81e+04	4.83e+04
C(zipcode)[T.98059]	1.03e+05	7771.563	13.248	0.000	8.77e+04	1.18e+05
C(zipcode)[T.98065]	1.507e+05	8461.132	17.808	0.000	1.34e+05	1.67e+05
C(zipcode)[T.98070]	5.365e+04	2.03e+04	2.638	0.008	1.38e+04	9.35e+04
C(zipcode)[T.98072]	1.537e+05	1.01e+04	15.211	0.000	1.34e+05	1.74e+05
C(zipcode)[T.98074]	2.204e+05	8015.268	27.503	0.000	2.05e+05	2.36e+05
C(zipcode)[T.98075]	2.39e+05	8733.668	27.367	0.000	2.22e+05	2.56e+05
C(zipcode)[T.98077]	1.812e+05	1.65e+04	10.954	0.000	1.49e+05	2.14e+05
C(zipcode)[T.98092]	-1.837e+04	8456.354	-2.172	0.030	-3.49e+04	-1791.967
C(zipcode)[T.98102]	4.065e+05	1.33e+04	30.557	0.000	3.8e+05	4.33e+05
C(zipcode)[T.98103]	3.213e+05	7664.977	41.922	0.000	3.06e+05	3.36e+05
C(zipcode)[T.98105]	3.797e+05	9745.042	38.959	0.000	3.61e+05	3.99e+05
C(zipcode)[T.98106]	1.247e+05	8161.089	15.275	0.000	1.09e+05	1.41e+05
C(zipcode)[T.98107]	3.283e+05	8719.777	37.644	0.000	3.11e+05	3.45e+05
C(zipcode)[T.98108]	1.172e+05	9478.141	12.366	0.000	9.86e+04	1.36e+05
C(zipcode)[T.98109]	4.1e+05	1.26e+04	32.587	0.000	3.85e+05	4.35e+05
C(zipcode)[T.98112]	4.336e+05	9932.311	43.658	0.000	4.14e+05	4.53e+05
C(zipcode)[T.98115]	3.23e+05	7532.540	42.883	0.000	3.08e+05	3.38e+05

C(zipcode)[T.98116]	3.013e+05	8295.181	36.317	0.000	2.85e+05	3.18e+05
C(zipcode)[T.98117]	3.139e+05	7549.873	41.577	0.000	2.99e+05	3.29e+05
C(zipcode)[T.98118]	1.754e+05	7538.869	23.266	0.000	1.61e+05	1.9e+05
C(zipcode)[T.98119]	4.156e+05	1.04e+04	39.846	0.000	3.95e+05	4.36e+05
C(zipcode)[T.98122]	2.998e+05	8813.270	34.015	0.000	2.83e+05	3.17e+05
C(zipcode)[T.98125]	1.984e+05	7749.216	25.602	0.000	1.83e+05	2.14e+05
C(zipcode)[T.98126]	2.037e+05	8097.744	25.158	0.000	1.88e+05	2.2e+05
C(zipcode)[T.98133]	1.486e+05	7475.323	19.884	0.000	1.34e+05	1.63e+05
C(zipcode)[T.98136]	2.757e+05	8701.258	31.680	0.000	2.59e+05	2.93e+05
C(zipcode)[T.98144]	2.481e+05	8298.718	29.892	0.000	2.32e+05	2.64e+05
C(zipcode)[T.98146]	1.164e+05	8366.998	13.915	0.000	1e+05	1.33e+05
C(zipcode)[T.98148]	5.139e+04	1.43e+04	3.594	0.000	2.34e+04	7.94e+04
C(zipcode)[T.98155]	1.387e+05	7643.726	18.147	0.000	1.24e+05	1.54e+05
C(zipcode)[T.98166]	1.023e+05	9096.673	11.245	0.000	8.45e+04	1.2e+05
C(zipcode)[T.98168]	5.321e+04	8810.583	6.039	0.000	3.59e+04	7.05e+04
C(zipcode)[T.98177]	2.232e+05	9115.407	24.490	0.000	2.05e+05	2.41e+05
C(zipcode)[T.98178]	6.778e+04	8610.518	7.872	0.000	5.09e+04	8.47e+04
C(zipcode)[T.98188]	3.039e+04	1.07e+04	2.845	0.004	9455.739	5.13e+04
C(zipcode)[T.98198]	4.082e+04	8550.046	4.774	0.000	2.41e+04	5.76e+04
C(zipcode)[T.98199]	3.581e+05	8770.515	40.824	0.000	3.41e+05	3.75e+05
C(renovated)[T.1]	3.018e+04	4280.528	7.050	0.000	2.18e+04	3.86e+04
bedrooms	-8951.1767	1153.274	-7.762	0.000	-1.12e+04	-6690.591
bathrooms	1.25e+04	1896.048	6.591	0.000	8780.852	1.62e+04
sqft_living	123.7263	2.142	57.767	0.000	119.528	127.925
sqft_lot	2.1906	0.313	6.992	0.000	1.576	2.805
grade	5.287e+04	1285.228	41.133	0.000	5.03e+04	5.54e+04
age	513.1744	48.990	10.475	0.000	417.147	609.202
Omnibus:	1251.902	Durbin-Watson:	1.990			
Prob(Omnibus):	0.000	Jarque-Bera (JB):	4136.115			
Skew:	0.478	Prob(JB):	0.00			
Kurtosis:	5.578	Cond. No.	5.92e+05			

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The condition number is large, 5.92e+05. This might indicate that there are strong multicollinearity or other numerical problems.



```
In [718]: 1 model2.pvalues
          2
          3 pvals = model2.pvalues
          4
          5 pvals[pvals > 0.05]
          6 # pvals[pvals > 0.05].index
```

```
Out[718]: C(floors)[T.2.0]      0.60
          C(floors)[T.2.5]      0.12
          C(floors)[T.3.5]      0.09
          C(zipcode)[T.98002]    0.17
          C(zipcode)[T.98003]    0.77
          C(zipcode)[T.98022]    0.41
          C(zipcode)[T.98030]    0.65
          C(zipcode)[T.98031]    0.10
          C(zipcode)[T.98032]    0.95
          C(zipcode)[T.98042]    0.12
          dtype: float64
```

It looks like bedrooms, bathrooms, and grade are now significant. Let's take a closer look at the p-value ranking (removing zipcodes from ranks to more easily interpret results).

```

In [719]: 1 pvals = model2.pvalues
          2 pvals_list = pvals.sort_values(ascending=True)
          3
          4 pvals_df = pvals_list.to_frame()
          5
          6 pd.options.display.max_rows = 999
          7 pvals_df = pvals_df.reset_index()
          8 pvals_df = pvals_df.rename(columns={'index': 'Variable', 0: 'P_Value'})
          9
         10 pvals_df[~pvals_df['Variable'].str.contains("zipcode")]

```

```

Out[719]:

```

	Variable	P_Value
9	sqft_living	0.00
11	grade	0.00
36	Intercept	0.00
38	C(waterfront)[T.1.0]	0.00
50	age	0.00
52	C(has_basement)[T.1]	0.00
55	bedrooms	0.00
56	C(floors)[T.3.0]	0.00
57	C(renovated)[T.1]	0.00
58	sqft_lot	0.00
60	bathrooms	0.00
65	C(condition)[T.5]	0.00
68	C(condition)[T.4]	0.00
70	C(condition)[T.3]	0.00
74	C(condition)[T.2]	0.02
76	C(floors)[T.1.5]	0.03
78	C(floors)[T.3.5]	0.09
80	C(floors)[T.2.5]	0.12
84	C(floors)[T.2.0]	0.60

Interpretation and future analysis

When we first ran this model, we mistakenly developed our analyses and insights before running a true second model with bedrooms, bathrooms, and grade as continuous variables. Upon review of our second true model, we would have opted to continue with this approach and potentially accept this model for generating insights.

We now realize that grade, bedrooms, and bathrooms are all significant features to our model, and these should have been left in for analysis. Importantly, this also increased our adjusted R-squared significantly from 0.798 to 0.824.

For a third model, we might also consider treating floors as a continuous variable, since the half floors don't seem to provide any useful insight. Each floor other than 1.5 floors seems to decrease value, meaning it might provide a decent linear coefficient.

Let's also take a look at our coefficients.

```
In [720]: 1 coeffs = model2.params
2 coeffs_list = coeffs.sort_values(ascending=False).round(2)
3
4 coeff_df = coeffs_list.to_frame()
5
6 pd.options.display.max_rows = 999
7 coeff_df = coeff_df.reset_index()
8 coeff_df = coeff_df.rename(columns={'index': 'Variable', 0: 'Dollar Impact'})
9
10 coeff_df['Dollar Impact'] = coeff_df['Dollar Impact'].apply(lambda x: "{:,}")
11
12 coeff_df[~coeff_df['Variable'].str.contains("zipcode")]
```

Out[720]:

	Variable	Dollar Impact
11	C(waterfront)[T.1.0]	325,785.65
41	C(condition)[T.5]	132,720.04
47	C(condition)[T.4]	105,603.05
54	C(condition)[T.3]	87,276.68
56	C(condition)[T.2]	58,062.04
59	grade	52,865.59
66	C(renovated)[T.1]	30,177.93
69	bathrooms	12,497.38
72	C(floors)[T.1.5]	6,715.72
76	age	513.17
77	sqft_living	123.73
78	sqft_lot	2.19
79	C(floors)[T.2.0]	-1,360.51
80	bedrooms	-8,951.18
82	C(floors)[T.2.5]	-16,923.14
84	C(has_basement)[T.1]	-18,544.2
85	C(floors)[T.3.0]	-40,323.46
86	C(floors)[T.3.5]	-64,229.11
87	Intercept	-465,955.84

The coefficients tell a bit of a different story. Grade is definitely significant. However, based on our

histogram from grade, we wouldn't expect each step in grade to be equivalent to \$52k. Perhaps it should be rerun and reinterpreted as categorical. Bathrooms gives us something useful to work with, and bedrooms is a bit surprising, removing \$9k in value for each additional bedroom.

Our square footage living change from \$159 to \$124. which would have significant alternative values four our recommendation to add additional sqft_living.

Initial model with bedrooms, bathrooms, and grade removed

Below is the rest of the project, which was completed using the initial model and by removing insignificant p-values.

```
In [721]: 1 df = df.drop(['bedrooms', 'bathrooms', 'grade'], axis=1)
```

```
In [722]: 1 df.head()
```

```
Out[722]:
```

	price	sqft_living	sqft_lot	floors	waterfront	condition	has_basement	zipcode
id								
6414100192	538000.00	2570	7242	2.00	0.00	3	1	98125
2487200875	604000.00	1960	5000	1.00	0.00	5	1	98136
1954400510	510000.00	1680	8080	1.00	0.00	3	0	98074
1321400060	257500.00	1715	6819	2.00	0.00	3	0	98003
2414600126	229500.00	1780	7470	1.00	0.00	3	1	98146

```
In [723]: 1 categoricals = [
2 #         'bedrooms',
3 #         'bathrooms',
4         'floors',
5         'waterfront',
6         'condition',
7 #         'grade',
8         'has_basement',
9         'zipcode',
10        'renovated'
11        ]
```

In [724]: 1 model1 = make_model(df, categoricals)

OLS Regression Results

Dep. Variable:	price	R-squared:	0.799			
Model:	OLS	Adj. R-squared:	0.798			
Method:	Least Squares	F-statistic:	617.7			
Date:	Sat, 01 May 2021	Prob (F-statistic):	0.00			
Time:	11:42:05	Log-Likelihood:	-1.6841e+05			
No. Observations:	13128	AIC:	3.370e+05			
Df Residuals:	13043	BIC:	3.376e+05			
Df Model:	84					
Covariance Type:	nonrobust					
	coef	std err	t	P> t	[0.025	0.975]
Intercept	-1.882e+05	2.64e+04	-7.127	0.000	-2.4e+05	-1.36e+05
C(floors)[T.1.5]	9218.9133	3242.995	2.843	0.004	2862.170	1.56e+04
C(floors)[T.2.0]	1.145e+04	2699.623	4.241	0.000	6157.285	1.67e+04
C(floors)[T.2.5]	1225.8619	1.15e+04	0.107	0.915	-2.13e+04	2.38e+04
C(floors)[T.3.0]	-2.247e+04	5929.341	-3.790	0.000	-3.41e+04	-1.08e+04
C(floors)[T.3.5]	-4.043e+04	4.07e+04	-0.992	0.321	-1.2e+05	3.94e+04
C(waterfront)[T.1.0]	3.378e+05	2.02e+04	16.763	0.000	2.98e+05	3.77e+05
C(condition)[T.2]	8.736e+04	2.69e+04	3.250	0.001	3.47e+04	1.4e+05
C(condition)[T.3]	1.288e+05	2.53e+04	5.089	0.000	7.92e+04	1.78e+05
C(condition)[T.4]	1.458e+05	2.53e+04	5.762	0.000	9.62e+04	1.95e+05
C(condition)[T.5]	1.741e+05	2.54e+04	6.854	0.000	1.24e+05	2.24e+05
C(has_basement)[T.1]	-2.363e+04	2044.381	-11.561	0.000	-2.76e+04	-1.96e+04
C(zipcode)[T.98002]	3273.3380	9714.062	0.337	0.736	-1.58e+04	2.23e+04
C(zipcode)[T.98003]	1.968e+04	8861.380	2.221	0.026	2315.287	3.71e+04
C(zipcode)[T.98004]	5.533e+05	1.11e+04	49.936	0.000	5.32e+05	5.75e+05
C(zipcode)[T.98005]	3.733e+05	1.16e+04	32.140	0.000	3.5e+05	3.96e+05
C(zipcode)[T.98006]	3.195e+05	8420.462	37.937	0.000	3.03e+05	3.36e+05
C(zipcode)[T.98007]	2.767e+05	1.12e+04	24.653	0.000	2.55e+05	2.99e+05
C(zipcode)[T.98008]	2.677e+05	9070.409	29.519	0.000	2.5e+05	2.86e+05
C(zipcode)[T.98010]	8.794e+04	1.79e+04	4.901	0.000	5.28e+04	1.23e+05
C(zipcode)[T.98011]	1.592e+05	1.02e+04	15.578	0.000	1.39e+05	1.79e+05
C(zipcode)[T.98014]	8.193e+04	1.72e+04	4.766	0.000	4.82e+04	1.16e+05
C(zipcode)[T.98019]	8.668e+04	1.14e+04	7.579	0.000	6.43e+04	1.09e+05
C(zipcode)[T.98022]	1.061e+04	1.07e+04	0.988	0.323	-1.04e+04	3.17e+04

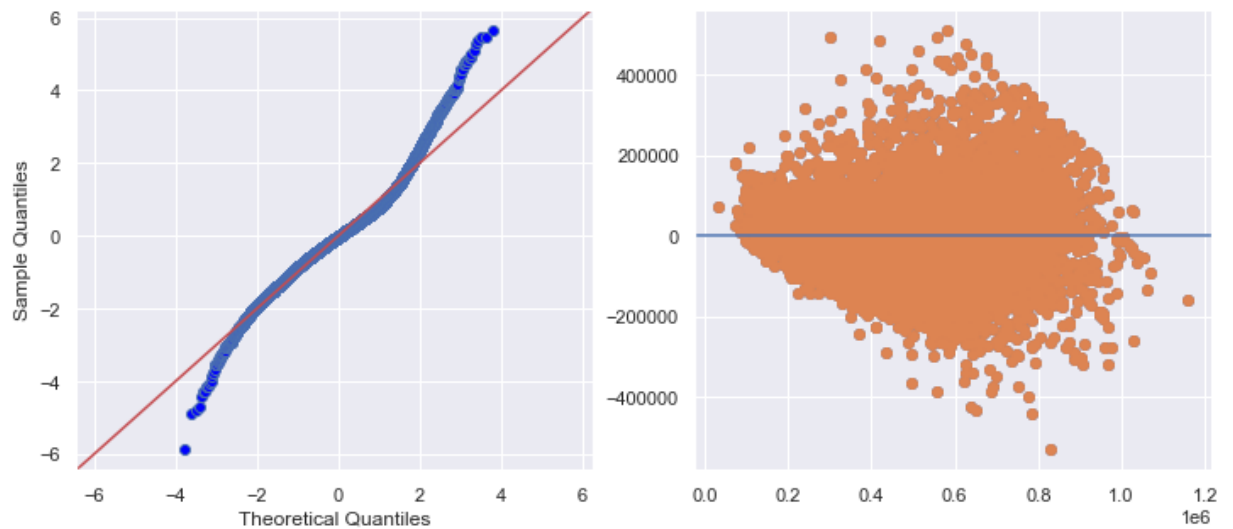
C(zipcode)[T.98023]	25.9815	7897.722	0.003	0.997	-1.55e+04	1.55e+04
C(zipcode)[T.98024]	1.245e+05	2.12e+04	5.876	0.000	8.3e+04	1.66e+05
C(zipcode)[T.98027]	2.665e+05	9265.219	28.765	0.000	2.48e+05	2.85e+05
C(zipcode)[T.98028]	1.475e+05	9073.443	16.253	0.000	1.3e+05	1.65e+05
C(zipcode)[T.98029]	2.666e+05	8694.197	30.664	0.000	2.5e+05	2.84e+05
C(zipcode)[T.98030]	1.129e+04	9218.780	1.225	0.221	-6775.191	2.94e+04
C(zipcode)[T.98031]	2.115e+04	9073.600	2.331	0.020	3361.926	3.89e+04
C(zipcode)[T.98032]	1.05e+04	1.13e+04	0.929	0.353	-1.17e+04	3.27e+04
C(zipcode)[T.98033]	3.461e+05	8388.089	41.262	0.000	3.3e+05	3.63e+05
C(zipcode)[T.98034]	2.101e+05	7784.164	26.984	0.000	1.95e+05	2.25e+05
C(zipcode)[T.98038]	3.795e+04	7830.954	4.846	0.000	2.26e+04	5.33e+04
C(zipcode)[T.98039]	6.28e+05	5.26e+04	11.934	0.000	5.25e+05	7.31e+05
C(zipcode)[T.98040]	4.706e+05	1.08e+04	43.755	0.000	4.5e+05	4.92e+05
C(zipcode)[T.98042]	1.173e+04	7969.154	1.472	0.141	-3890.631	2.74e+04
C(zipcode)[T.98045]	1.078e+05	1.09e+04	9.926	0.000	8.65e+04	1.29e+05
C(zipcode)[T.98052]	2.877e+05	7800.158	36.881	0.000	2.72e+05	3.03e+05
C(zipcode)[T.98053]	2.695e+05	9311.825	28.938	0.000	2.51e+05	2.88e+05
C(zipcode)[T.98055]	5.664e+04	9063.361	6.250	0.000	3.89e+04	7.44e+04
C(zipcode)[T.98056]	1.042e+05	8256.293	12.624	0.000	8.8e+04	1.2e+05
C(zipcode)[T.98058]	4.524e+04	8233.756	5.494	0.000	2.91e+04	6.14e+04
C(zipcode)[T.98059]	1.079e+05	8317.840	12.967	0.000	9.16e+04	1.24e+05
C(zipcode)[T.98065]	1.438e+05	9042.380	15.899	0.000	1.26e+05	1.61e+05
C(zipcode)[T.98070]	4.448e+04	2.18e+04	2.044	0.041	1818.902	8.71e+04
C(zipcode)[T.98072]	1.624e+05	1.08e+04	15.016	0.000	1.41e+05	1.84e+05
C(zipcode)[T.98074]	2.635e+05	8514.085	30.948	0.000	2.47e+05	2.8e+05
C(zipcode)[T.98075]	2.832e+05	9281.052	30.510	0.000	2.65e+05	3.01e+05
C(zipcode)[T.98077]	2.27e+05	1.77e+04	12.846	0.000	1.92e+05	2.62e+05
C(zipcode)[T.98092]	-5509.6749	9046.424	-0.609	0.543	-2.32e+04	1.22e+04
C(zipcode)[T.98102]	4.643e+05	1.42e+04	32.770	0.000	4.37e+05	4.92e+05
C(zipcode)[T.98103]	3.629e+05	8141.622	44.574	0.000	3.47e+05	3.79e+05
C(zipcode)[T.98105]	4.273e+05	1.04e+04	41.231	0.000	4.07e+05	4.48e+05
C(zipcode)[T.98106]	1.339e+05	8733.545	15.326	0.000	1.17e+05	1.51e+05
C(zipcode)[T.98107]	3.734e+05	9268.057	40.288	0.000	3.55e+05	3.92e+05
C(zipcode)[T.98108]	1.323e+05	1.01e+04	13.047	0.000	1.12e+05	1.52e+05
C(zipcode)[T.98109]	4.731e+05	1.34e+04	35.366	0.000	4.47e+05	4.99e+05
C(zipcode)[T.98112]	4.945e+05	1.05e+04	46.980	0.000	4.74e+05	5.15e+05
C(zipcode)[T.98115]	3.588e+05	8014.771	44.765	0.000	3.43e+05	3.74e+05

C(zipcode)[T.98116]	3.428e+05	8820.213	38.871	0.000	3.26e+05	3.6e+05
C(zipcode)[T.98117]	3.531e+05	8023.029	44.006	0.000	3.37e+05	3.69e+05
C(zipcode)[T.98118]	1.958e+05	8054.593	24.307	0.000	1.8e+05	2.12e+05
C(zipcode)[T.98119]	4.814e+05	1.1e+04	43.571	0.000	4.6e+05	5.03e+05
C(zipcode)[T.98122]	3.562e+05	9332.522	38.170	0.000	3.38e+05	3.75e+05
C(zipcode)[T.98125]	2.166e+05	8282.370	26.147	0.000	2e+05	2.33e+05
C(zipcode)[T.98126]	2.317e+05	8636.709	26.826	0.000	2.15e+05	2.49e+05
C(zipcode)[T.98133]	1.668e+05	7987.400	20.889	0.000	1.51e+05	1.83e+05
C(zipcode)[T.98136]	3.127e+05	9266.445	33.746	0.000	2.95e+05	3.31e+05
C(zipcode)[T.98144]	2.811e+05	8844.537	31.783	0.000	2.64e+05	2.98e+05
C(zipcode)[T.98146]	1.198e+05	8955.507	13.382	0.000	1.02e+05	1.37e+05
C(zipcode)[T.98148]	6.074e+04	1.53e+04	3.969	0.000	3.07e+04	9.07e+04
C(zipcode)[T.98155]	1.496e+05	8178.491	18.294	0.000	1.34e+05	1.66e+05
C(zipcode)[T.98166]	1.174e+05	9730.631	12.066	0.000	9.83e+04	1.36e+05
C(zipcode)[T.98168]	4.942e+04	9428.239	5.241	0.000	3.09e+04	6.79e+04
C(zipcode)[T.98177]	2.539e+05	9727.865	26.098	0.000	2.35e+05	2.73e+05
C(zipcode)[T.98178]	6.844e+04	9217.735	7.425	0.000	5.04e+04	8.65e+04
C(zipcode)[T.98188]	3.22e+04	1.14e+04	2.816	0.005	9786.049	5.46e+04
C(zipcode)[T.98198]	4.897e+04	9149.900	5.352	0.000	3.1e+04	6.69e+04
C(zipcode)[T.98199]	4.053e+05	9314.796	43.511	0.000	3.87e+05	4.24e+05
C(renovated)[T.1]	4.226e+04	4533.183	9.322	0.000	3.34e+04	5.11e+04
sqft_living	159.4767	1.605	99.364	0.000	156.331	162.623
sqft_lot	3.4502	0.333	10.352	0.000	2.797	4.103
age	-168.9231	47.874	-3.528	0.000	-262.764	-75.083
Omnibus:	1167.900	Durbin-Watson:	2.001			
Prob(Omnibus):	0.000	Jarque-Bera (JB):	3658.229			
Skew:	0.459	Prob(JB):	0.00			
Kurtosis:	5.418	Cond. No.	5.91e+05			

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The condition number is large, 5.91e+05. This might indicate that there are strong multicollinearity or other numerical problems.



```
In [725]: 1 model1.pvalues
          2
          3 pvals = model1.pvalues
          4
          5 pvals[pvals > 0.05]
          6 # pvals[pvals > 0.05].index
```

```
Out[725]: C(floors)[T.2.5]      0.92
          C(floors)[T.3.5]      0.32
          C(zipcode)[T.98002]    0.74
          C(zipcode)[T.98022]    0.32
          C(zipcode)[T.98023]    1.00
          C(zipcode)[T.98030]    0.22
          C(zipcode)[T.98032]    0.35
          C(zipcode)[T.98042]    0.14
          C(zipcode)[T.98092]    0.54
          dtype: float64
```

```
In [726]: 1 pd.set_option('display.float_format', lambda x: '%.10f' % x)
          2
          3 type(model1.pvalues)
```

```
Out[726]: pandas.core.series.Series
```

```
In [727]: 1 dfp = model1.pvalues.to_frame()
          2
          3 dfp.sort_values(by=[0])
```

Out[727]:

0

C(zipcode)[T.98103]	0.0000000000
sqft_living	0.0000000000
C(zipcode)[T.98105]	0.0000000000
C(zipcode)[T.98199]	0.0000000000
C(zipcode)[T.98117]	0.0000000000
C(zipcode)[T.98107]	0.0000000000
C(zipcode)[T.98116]	0.0000000000
C(zipcode)[T.98033]	0.0000000000
C(zipcode)[T.98004]	0.0000000000
C(zipcode)[T.98115]	0.0000000000
C(zipcode)[T.98040]	0.0000000000
C(zipcode)[T.98119]	0.0000000000
C(zipcode)[T.98112]	0.0000000000
C(zipcode)[T.98122]	0.0000000000
C(zipcode)[T.98006]	0.0000000000
C(zipcode)[T.98052]	0.0000000000
C(zipcode)[T.98109]	0.0000000000
C(zipcode)[T.98136]	0.0000000000
C(zipcode)[T.98102]	0.0000000000
C(zipcode)[T.98005]	0.0000000000
C(zipcode)[T.98144]	0.0000000000
C(zipcode)[T.98074]	0.0000000000
C(zipcode)[T.98029]	0.0000000000
C(zipcode)[T.98075]	0.0000000000
C(zipcode)[T.98008]	0.0000000000
C(zipcode)[T.98053]	0.0000000000
C(zipcode)[T.98027]	0.0000000000
C(zipcode)[T.98034]	0.0000000000
C(zipcode)[T.98126]	0.0000000000
C(zipcode)[T.98125]	0.0000000000
C(zipcode)[T.98177]	0.0000000000
C(zipcode)[T.98007]	0.0000000000
C(zipcode)[T.98118]	0.0000000000

0

C(zipcode)[T.98133]	0.0000000000
C(zipcode)[T.98155]	0.0000000000
C(waterfront)[T.1.0]	0.0000000000
C(zipcode)[T.98028]	0.0000000000
C(zipcode)[T.98065]	0.0000000000
C(zipcode)[T.98011]	0.0000000000
C(zipcode)[T.98106]	0.0000000000
C(zipcode)[T.98072]	0.0000000000
C(zipcode)[T.98146]	0.0000000000
C(zipcode)[T.98108]	0.0000000000
C(zipcode)[T.98059]	0.0000000000
C(zipcode)[T.98077]	0.0000000000
C(zipcode)[T.98056]	0.0000000000
C(zipcode)[T.98166]	0.0000000000
C(zipcode)[T.98039]	0.0000000000
C(has_basement)[T.1]	0.0000000000
sqft_lot	0.0000000000
C(zipcode)[T.98045]	0.0000000000
C(renovated)[T.1]	0.0000000000
C(zipcode)[T.98019]	0.0000000000
C(zipcode)[T.98178]	0.0000000000
Intercept	0.0000000000
C(condition)[T.5]	0.0000000000
C(zipcode)[T.98055]	0.0000000004
C(zipcode)[T.98024]	0.0000000043
C(condition)[T.4]	0.0000000085
C(zipcode)[T.98058]	0.0000000400
C(zipcode)[T.98198]	0.0000000883
C(zipcode)[T.98168]	0.0000001618
C(condition)[T.3]	0.0000003648
C(zipcode)[T.98010]	0.0000009651
C(zipcode)[T.98038]	0.0000012756
C(zipcode)[T.98014]	0.0000018998
C(floors)[T.2.0]	0.0000224120
C(zipcode)[T.98148]	0.0000725704
C(floors)[T.3.0]	0.0001514949

0

age	0.0004193930
C(condition)[T.2]	0.0011577263
C(floors)[T.1.5]	0.0044800397
C(zipcode)[T.98188]	0.0048690388
C(zipcode)[T.98031]	0.0197862920
C(zipcode)[T.98003]	0.0263393414
C(zipcode)[T.98070]	0.0410018990
C(zipcode)[T.98042]	0.1410626590
C(zipcode)[T.98030]	0.2205173493
C(floors)[T.3.5]	0.3210375106
C(zipcode)[T.98022]	0.3230609814
C(zipcode)[T.98032]	0.3529145341
C(zipcode)[T.98092]	0.5425055560
C(zipcode)[T.98002]	0.7361456692
C(floors)[T.2.5]	0.9151773929
C(zipcode)[T.98023]	0.9973752208


```

In [728]: 1 pvals = model1.pvalues
          2 pvals_list = pvals.sort_values(ascending=True)
          3
          4 pvals_df = pvals_list.to_frame()
          5
          6 pd.options.display.max_rows = 999
          7 pvals_df = pvals_df.reset_index()
          8 pvals_df = pvals_df.rename(columns={'index': 'Variable', 0: 'P_Value'})
          9
         10 pvals_df[~pvals_df['Variable'].str.contains("zipcode")]

```

Out[728]:

	Variable	P_Value
1	sqft_living	0.0000000000
35	C(waterfront)[T.1.0]	0.0000000000
48	C(has_basement)[T.1]	0.0000000000
49	sqft_lot	0.0000000000
51	C(renovated)[T.1]	0.0000000000
54	Intercept	0.0000000000
55	C(condition)[T.5]	0.0000000000
58	C(condition)[T.4]	0.0000000085
62	C(condition)[T.3]	0.0000003648
66	C(floors)[T.2.0]	0.0000224120
68	C(floors)[T.3.0]	0.0001514949
69	age	0.0004193930
70	C(condition)[T.2]	0.0011577263
71	C(floors)[T.1.5]	0.0044800397
78	C(floors)[T.3.5]	0.3210375106
83	C(floors)[T.2.5]	0.9151773929

After running our p-value check again, some zip codes are still insignificant, but not enough to remove zip codes from the model. The 2.5 and 3.5 floors are insignificant, but that is likely due to half-floors having little representation in our dataset.

```
In [729]: 1 coeffs = model1.params
2 coeffs_list = coeffs.sort_values(ascending=False).round(2)
3
4 coeff_df = coeffs_list.to_frame()
5
6 pd.options.display.max_rows = 999
7 coeff_df = coeff_df.reset_index()
8 coeff_df = coeff_df.rename(columns={'index': 'Variable', 0: 'Dollar Impact'})
9
10 coeff_df['Dollar Impact'] = coeff_df['Dollar Impact'].apply(lambda x: "{:,}")
11
12 coeff_df[~coeff_df['Variable'].str.contains("zipcode")]
```

```
Out[729]:
```

	Variable	Dollar Impact
17	C(waterfront)[T.1.0]	337,780.33
35	C(condition)[T.5]	174,135.47
41	C(condition)[T.4]	145,846.97
45	C(condition)[T.3]	128,815.16
53	C(condition)[T.2]	87,360.03
63	C(renovated)[T.1]	42,260.43
69	C(floors)[T.2.0]	11,448.94
73	C(floors)[T.1.5]	9,218.91
75	C(floors)[T.2.5]	1,225.86
76	sqft_living	159.48
78	sqft_lot	3.45
79	age	-168.92
81	C(floors)[T.3.0]	-22,470.55
82	C(has_basement)[T.1]	-23,634.14
83	C(floors)[T.3.5]	-40,433.65
84	Intercept	-188,190.8

INTERPRET

Before looking at zipcode, let's take a look at our feature coefficients, which represent price impact.

Waterfront is the most impactful, adding \$338k to price.

Condition lines up with our expectations. The greater the condition, the more valuable the home. Improving the condition from 1 to 5 would add an estimated \$174,135 to a home owner's value.

Renovated homes seem to fetch a larger price of approximately \$42,260, which aligns with expectations.

Floors is a bit counterintuitive. While 2 floors seems to increase the value by \$11.5k, a third floor decreases value by \$22.5k, 3.5 floors decreases by \$40.5k. Considering the cost of adding an additional floor would likely be much more expensive than these coefficients, this might indicate that expanding the square footage of a home within floors that already exist might be a more sensible investment.

Sqft_living gives us an estimated value of \$159 for every additional square foot of space.

On the surface, sqft_lot looks like it has a relatively lower impact on price. However, it is still relevant when comparing properties with significant differences in size. One acre is 43,560 square feet. Our model predicts that with a \$3.45 impact to price for every square foot, an additional acre would add \$150,282 to the value of two otherwise identical properties.

Age doesn't seem to have a great impact. Despite having a P-value greater than 0.05, a house will lose \$168 in value every year. Even in the case of our oldest houses, age can only have a maximum price impact of \$19,425.

Perhaps counterintuitively, the presence of a basement decreases the value of a home by \$23,634. This might require further examination.

In [730]:

```
1 print('Most valuable zip codes:')
2 print(coeff_df[coeff_df['Variable'].str.contains("zipcode")].head(5))
3 print('Least valuable zip codes:')
4 print(coeff_df[coeff_df['Variable'].str.contains("zipcode")].tail(5))
```

Most valuable zip codes:

	Variable	Dollar Impact
0	C(zipcode)[T.98039]	628,000.93
1	C(zipcode)[T.98004]	553,256.56
2	C(zipcode)[T.98112]	494,473.0
3	C(zipcode)[T.98119]	481,396.09
4	C(zipcode)[T.98109]	473,148.05

Least valuable zip codes:

	Variable	Dollar Impact
71	C(zipcode)[T.98022]	10,614.08
72	C(zipcode)[T.98032]	10,500.9
74	C(zipcode)[T.98002]	3,273.34
77	C(zipcode)[T.98023]	25.98
80	C(zipcode)[T.98092]	-5,509.67

Depending on the location, zip codes can have the most dramatic impact on price. The most valuable zip codes are those closest to the metropolitan city center (Seattle, Bellevue, and Mercer Island). The impact on price in the top 5 zip codes is an estimated \$473-628k.

Other than the least valuable zip code, our model functions in a way that doesn't subtract estimated value from homes. The bottom 5 zip codes are located in Kent, near the southern end of King County. While not the furthest from the city center, they are significantly further than our most valuable zip codes.

Model Evaluation

Our model has a semi-strong fit with an adjusted R-squared of 0.798. This means it has a predictive power of roughly 79.8%.

Additional steps could be taken to improve predictive power. Standardization and logistic normalization would theoretically improve R-squared and allow us to make more accurate predictions. We did not incorporate these processes into our model because we were more interested in the practical recommendations it could provide, and inferences are difficult to interpret after normalization.

There are likely improvements that we could make to hone in on accuracy. For our residential clients interest in improving the value of their homes, a 79.8% confidence level seems strong enough to make at least some base line recommendations.

CONCLUSIONS & RECOMMENDATIONS

Our model generated some interesting insights about what drives price in the King County housing market. Here are our major takeaways about the most influential factors in determining a house's price:

Insights

- Location is the most prized quality of a property. Certain zip codes are highly sought after. The top 5 most valuable zip codes will influence property value by an average of \$473k-\$628k. These zip codes are generally closer to the metropolitan area. Homes located further from the city to the south are less valuable.
- Similar to location, waterfront properties are also much more more valuable and add an average \$337k to property value.
- One might assume that additional bedrooms and bathrooms are more valuable. However, according to our model, what actually drives value is total living area square footage. Understanding this, we can intuitively assume that with additional square footage comes additional bedrooms and bathrooms (on average), but our model does not see the bed/bath count as significant.
- The home condition also has a significant impact on price. Before analysis, we assumed that King County's 'Grade' system might behave similarly, but our model determine that the grade system was not a driver of price.

Recommendations to Home Owners

Many of the insights generated by analyzing our model did not lead to practical recommendations for home owners. It isn't exactly practical or possible in most cases to uproot a home and move it to a new area or by the water. But we did notice two key ways that an owner can improve their value:

- Adding square footage through home construction is the most practical recommendation we can offer to improve value. Each additional square foot of living space adds an estimated \$159.48 in home value. Adding a second floor gives a small bonus and adding a basement

gives a small penalty. However, when factoring in the added square footage of projects like these, the penalties will most likely be absorbed by the added value.

- Renovating also gives a noticeable bump to price, especially if that renovation improves the condition. Home owners should maintain the condition of their home, or it will decrease in value.

Further Analysis and Modeling

The goal of this project was to develop a very general understanding of the most influential factors in property value. Given more time for data review, we might be able to implement the 'view' feature if we can get a better understanding of what it represents. Sqft_living15, sqft_lot15, and Year Renovated might be interesting to explore. Lat and long can be used to heatmap our dataset to visualize home values on a map of King County.

We could implement standardization and normalization to improve our model's predictive quality. We would also like to implement a train / test split for similar purposes.

It might be helpful to build dynamic splitting of our data. For example, how specifically could the owner of a 2 story, 4 bedroom house in Bellevue improve their home value? Would the coefficients of our features change if we ran our model using only houses that matched that criteria? Dynamic splitting could be useful for generating tailored recommendations to clients who might be willing to pay a premium for such services.

VISUALS

Zipcode Graph

```
In [731]: 1 coeffs = model1.params
2 coeffs_list = coeffs.sort_values(ascending=False).round(2)
3
4 coeff_df = coeffs_list.to_frame()
5
6 # type(model1.params)
7 pd.options.display.max_rows = 999
8 coeff_df = coeff_df.reset_index()
9 coeff_df = coeff_df.rename(columns={'index': 'Variable', 0: 'Dollar Impact'})
10
11 # coeff_df[coeff_df['Variable'].str.contains("zipcode")].head()
```

```
In [732]: 1 zip_df = coeff_df[coeff_df['Variable'].str.contains("zipcode")]
          2 zip_df.head()
```

```
Out[732]:
```

	Variable	Dollar Impact
0	C(zipcode)[T.98039]	628000.93000000001
1	C(zipcode)[T.98004]	553256.56000000001
2	C(zipcode)[T.98112]	494473.00000000000
3	C(zipcode)[T.98119]	481396.09000000000
4	C(zipcode)[T.98109]	473148.05000000000

```
In [733]: 1 zipcodes = []
          2
          3 for row in zip_df['Variable']:
          4     old = row
          5     old = old.replace("C(zipcode)[T.", "")
          6     old = old.replace("]", "")
          7     zipcodes.append(old)
          8
          9 zip_df['Zip Code'] = zipcodes
         10
         11 zip_df.head()
```

<ipython-input-733-1481b7f7e852>:9: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy (https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy)

```
zip_df['Zip Code'] = zipcodes
```

```
Out[733]:
```

	Variable	Dollar Impact	Zip Code
0	C(zipcode)[T.98039]	628000.93000000001	98039
1	C(zipcode)[T.98004]	553256.56000000001	98004
2	C(zipcode)[T.98112]	494473.00000000000	98112
3	C(zipcode)[T.98119]	481396.09000000000	98119
4	C(zipcode)[T.98109]	473148.05000000000	98109

```
In [734]: 1 zip_df_top5 = zip_df.head()
          2
          3 zip_df_bottom5 = zip_df.tail()
          4
          5 zip_df['Zip Code'] = zip_df['Zip Code'].astype(int)
          6 zip_df['Dollar Impact'] = zip_df['Dollar Impact'].astype(float)
          7
          8 print(zip_df['Zip Code'].describe())
```

```
count      69.0000000000
mean      98078.4057971015
std        56.2707004631
min       98002.0000000000
25%       98030.0000000000
50%       98070.0000000000
75%       98118.0000000000
max       98199.0000000000
Name: Zip Code, dtype: float64
```

<ipython-input-734-a822e190af78>:5: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy (https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy)

```
zip_df['Zip Code'] = zip_df['Zip Code'].astype(int)
<ipython-input-734-a822e190af78>:6: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy (https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy)

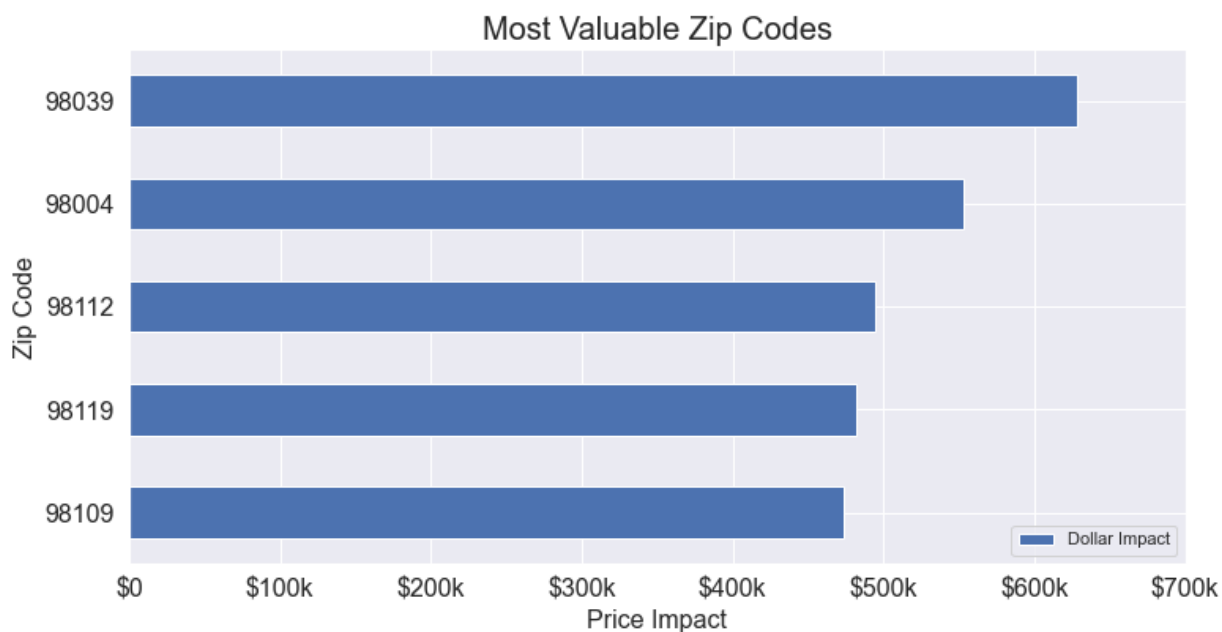
```
zip_df['Dollar Impact'] = zip_df['Dollar Impact'].astype(float)
```

In [735]:

```

1 import pandas as pd
2 import matplotlib.pyplot as plt
3
4 data = zip_df_top5
5 data.plot(x="Zip Code", y="Dollar Impact", kind="barh",figsize=(12, 6))
6
7 # plt.legend(["Film Budget ($)","Box Office Revenue ($)"])
8 ax = plt.gca()
9 ax.set_xticks([0, 100000, 200000, 300000, 400000, 500000, 600000, 700000])
10 ax.set_xticklabels(['$0', '$100k', '$200k', '$300k', '$400k', '$500k', '$600k', '$700k'])
11 ax.set_yticklabels(zip_df_top5['Zip Code'], fontsize=16)
12 ax.set_title('Most Valuable Zip Codes', fontsize=20)
13 plt.ylabel('Zip Code', fontsize = 16)
14 plt.xlabel('Price Impact',fontsize = 16)
15
16 ax.invert_yaxis()
17
18 plt.savefig('images/top_zips.png')
19
20 plt.show()

```



In [736]:

```

1 import pandas as pd
2 import matplotlib.pyplot as plt
3
4 data = zip_df_bottom5
5 data.plot(x="Zip Code", y="Dollar Impact", kind="barh",figsize=(12, 6), colo
6
7 # plt.legend(["Film Budget ($)","Box Office Revenue ($)"))
8 ax = plt.gca()
9 ax.set_xticks([0, 100000, 200000, 300000, 400000, 500000, 600000, 700000])
10 ax.set_xticklabels(['$0', '$100k', '$200k', '$300k', '$400k', '$500k', '$600
11 ax.set_yticklabels(zip_df_top5['Zip Code'], fontsize=16)
12 ax.set_title('Least Valuable Zip Codes', fontsize=20)
13 plt.ylabel('Zip Code', fontsize = 16)
14 plt.xlabel('Price Impact',fontsize = 16)
15
16 ax.invert_yaxis()
17
18 plt.savefig('images/bottom_zips.png')
19
20 plt.show()

```



Renovation & Condition Improvements

In [737]:

```
1 coeff_df[~coeff_df['Variable'].str.contains("zipcode")]
```

Out[737]:

	Variable	Dollar Impact
17	C(waterfront)[T.1.0]	337780.3300000000
35	C(condition)[T.5]	174135.4700000000
41	C(condition)[T.4]	145846.9700000000
45	C(condition)[T.3]	128815.1600000000
53	C(condition)[T.2]	87360.0300000000
63	C(renovated)[T.1]	42260.4300000000
69	C(floors)[T.2.0]	11448.9400000000
73	C(floors)[T.1.5]	9218.9100000000
75	C(floors)[T.2.5]	1225.8600000000
76	sqft_living	159.4800000000
78	sqft_lot	3.4500000000
79	age	-168.9200000000
81	C(floors)[T.3.0]	-22470.5500000000
82	C(has_basement)[T.1]	-23634.1400000000
83	C(floors)[T.3.5]	-40433.6500000000
84	Intercept	-188190.8000000000

In [738]:

```
1 labels = ['Reonvated Bonus', 'Condition 1 to 2', 'Condition 2 to 3', 'Condit
2
3 labels
```

Out[738]:

```
['Reonvated Bonus',
'Condition 1 to 2',
'Condition 2 to 3',
'Condition 3 to 4',
'Condition 4 to 5']
```

In [739]:

```
1 renovated = 42260.43
2 onetwo = 87360.03
3 twothree = 128815.16 - 87360.03
4 threefour = 145846.97 - 128815.16
5 fourfive = 174135.47 - 145846.97
6
7 print(twothree)
8 print(threefour)
9 print(fourfive)
```

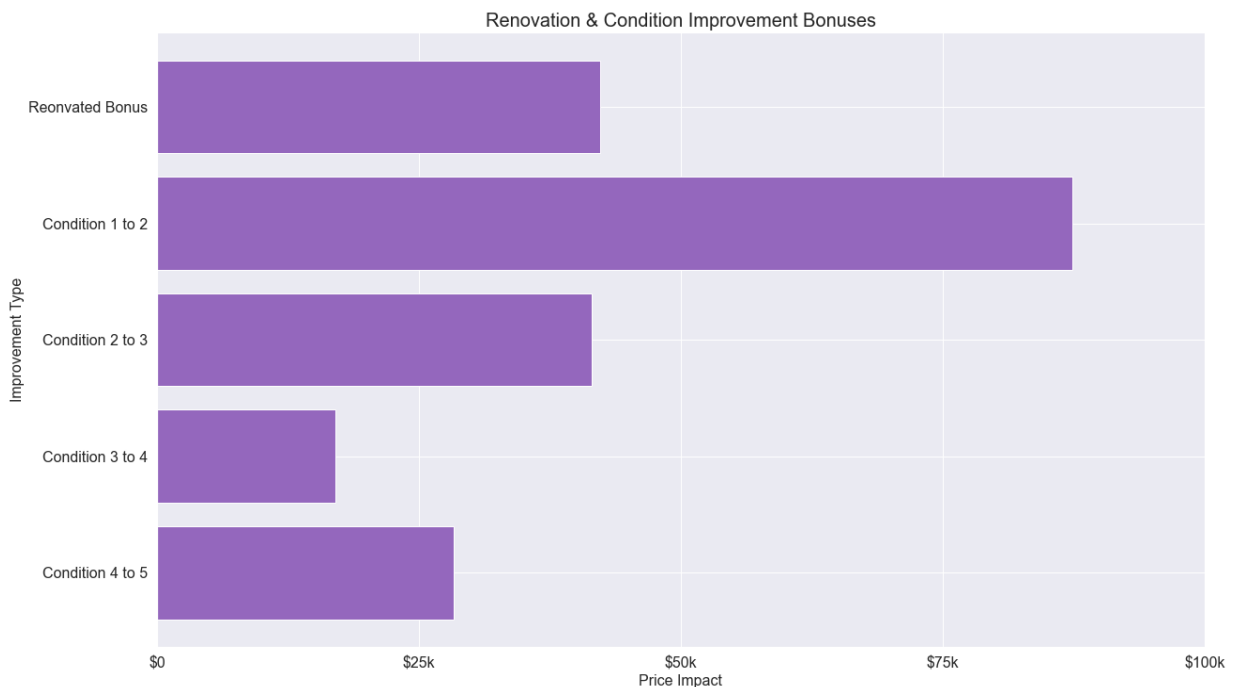
```
41455.130000000005
17031.809999999998
28288.5
```

```
In [740]: 1 values = [42260.43, 87360.03, 41455.13, 17031.80, 28288.5]
```

```
In [741]: 1 fig = plt.figure(figsize=(20, 12))
2 ax = plt.gca()
3
4 ax.barh(labels, values, color='tab:purple')
5
6 ax.set_title('Renovation & Condition Improvement Bonuses', fontsize=20)
7 plt.ylabel('Improvement Type', fontsize=16)
8 plt.xlabel('Price Impact', fontsize=16)
9
10 ax.set_xticks([0, 25000, 50000, 75000, 100000])
11 ax.set_xticklabels(['$0', '$25k', '$50k', '$75k', '$100k'], fontsize=16)
12 ax.set_yticklabels(labels, fontsize=16)
13
14 ax.invert_yaxis()
15
16 plt.savefig('images/renovation.png')
17
18 plt.show()
```

<ipython-input-741-50a986fac75a>:12: UserWarning: FixedFormatter should only be used together with FixedLocator

```
ax.set_yticklabels(labels, fontsize=16)
```



Home Addition Bonuses

```
In [742]: 1 coeff_df[~coeff_df['Variable'].str.contains("zipcode")]
```

```
Out[742]:
```

	Variable	Dollar Impact
17	C(waterfront)[T.1.0]	337780.3300000000
35	C(condition)[T.5]	174135.4700000000
41	C(condition)[T.4]	145846.9700000000
45	C(condition)[T.3]	128815.1600000000
53	C(condition)[T.2]	87360.0300000000
63	C(renovated)[T.1]	42260.4300000000
69	C(floors)[T.2.0]	11448.9400000000
73	C(floors)[T.1.5]	9218.9100000000
75	C(floors)[T.2.5]	1225.8600000000
76	sqft_living	159.4800000000
78	sqft_lot	3.4500000000
79	age	-168.9200000000
81	C(floors)[T.3.0]	-22470.5500000000
82	C(has_basement)[T.1]	-23634.1400000000
83	C(floors)[T.3.5]	-40433.6500000000
84	Intercept	-188190.8000000000

```
In [743]: 1 labels = ['500 Sqft', '1000 Sqft', 'Second Floor', 'Finished Basement',]
          2
          3 labels
```

```
Out[743]: ['500 Sqft', '1000 Sqft', 'Second Floor', 'Finished Basement']
```

For this graph, we we will be making recommendations to home owners with a one story house with an unfinished basement. The 'Finished Basement' idea is a bit flawed, since we cannot tell from our data whether or not a basement is finished or unfinished. But we will assume that this add-on will toggle 'has_basement' from 0 to 1 and add the additional living space to 'sqft_living.'

```
In [744]: 1 f1_df = df[(df['floors'] == 1.00) & (df['has_basement'] == 0)]
          2
          3 f1_df['sqft_living'].describe()
```

```
Out[744]: count    3315.00000000000
          mean    1284.1710407240
          std     402.6186829600
          min     370.00000000000
          25%     990.00000000000
          50%    1240.00000000000
          75%    1510.00000000000
          max    3430.00000000000
          Name: sqft_living, dtype: float64
```

The median sqft_living for a 1 floor house that currently has no basement is 1240 sqft. For the sake of example, we will assume that a basement or second floor addon will be the same sqft as the first floor.

```
In [745]: 1 sqft = 159.48
          2
          3 sqft500 = sqft * 500
          4 sqft1000 = sqft * 1000
          5 second_floor = (sqft * 1240) + 11448.94
          6 finished_basement = (sqft * 1240) - 23634.14
          7
          8 print('sqft500 = ' + str(sqft500))
          9 print('sqft1000 = ' + str(sqft1000))
          10 print('second_floor = ' + str(second_floor))
          11 print('finished_basement = ' + str(finished_basement))
          12
          13 1240 * sqft
          14
```

```
sqft500 = 79740.0
sqft1000 = 159480.0
second_floor = 209204.13999999998
finished_basement = 174121.06
```

```
Out[745]: 197755.19999999998
```

```
In [746]: 1 values = [79740.0, 159480.0, 209204.13999999998, 174121.06]
          2
          3 values
```

```
Out[746]: [79740.0, 159480.0, 209204.13999999998, 174121.06]
```

```

In [747]: 1 fig = plt.figure(figsize=(20, 12))
          2 ax = plt.gca()
          3
          4 ax.barh(labels, values, color='tab:green')
          5
          6 ax.set_title('Home Addition Bonuses', fontsize=20)
          7 plt.ylabel('Addition Type', fontsize=16)
          8 plt.xlabel('Price Impact', fontsize=16)
          9
         10 ax.set_xticks([0, 50000, 100000, 150000, 200000, 250000])
         11 ax.set_xticklabels(['$0', '$50k', '$100k', '$150k', '$200k', '$250k'], fonts
         12 ax.set_yticklabels(labels, fontsize=16)
         13
         14 ax.invert_yaxis()
         15
         16 plt.savefig('images/additions.png')
         17
         18 plt.show()

```

<ipython-input-747-8fa3b030f5d6>:12: UserWarning: FixedFormatter should only be used together with FixedLocator
 ax.set_yticklabels(labels, fontsize=16)

