

# AtliQ Hardwares



## Filters

division	All
region	All
customer	All

## P & L

### By Market

All values are in USD

Note: 21 vs 20 is not a part of pivot table

Market	Fiscal Years			
	2019	2020	2021	21 vs 20
<b>Australia</b>				
net_sales	3.88M	10.70M	20.99M	96.2%
COGS	2.23M	5.79M	14.08M	143.2%
Gross Margin	1.65M	4.91M	6.91M	40.8%
Gross Margin %	42.57%	45.88%	32.92%	-28.2%
<b>Austria</b>				
net_sales		0.12M	2.84M	2301.3%
COGS		0.09M	1.98M	2172.4%
Gross Margin		0.03M	0.86M	2665.4%
Gross Margin %		26.15%	30.11%	15.2%
<b>Bangladesh</b>				
net_sales	0.48M	2.26M	6.95M	207.7%
COGS	0.34M	1.36M	4.55M	233.5%
Gross Margin	0.14M	0.89M	2.40M	168.4%
Gross Margin %	28.73%	39.61%	34.54%	-12.8%
<b>Canada</b>				
net_sales	4.76M	12.17M	35.06M	188.1%
COGS	2.78M	7.07M	21.66M	206.4%
Gross Margin	1.99M	5.10M	13.39M	162.6%
Gross Margin %	41.67%	41.91%	38.21%	-8.8%
<b>China</b>				
net_sales	1.43M	5.42M	22.89M	322.0%
COGS	0.78M	3.33M	13.49M	305.5%
Gross Margin	0.64M	2.10M	9.40M	348.1%
Gross Margin %	44.94%	38.68%	41.07%	6.2%
<b>France</b>				
net_sales	4.04M	7.47M	25.94M	247.2%
COGS	2.26M	4.25M	14.73M	246.4%
Gross Margin	1.78M	3.22M	11.22M	248.3%
Gross Margin %	44.09%	43.11%	43.24%	0.3%
<b>Germany</b>				
net_sales	2.56M	4.69M	12.01M	156.2%
COGS	1.62M	3.02M	8.86M	193.8%
Gross Margin	0.95M	1.67M	3.14M	88.3%
Gross Margin %	36.97%	35.63%	26.18%	-26.5%
<b>India</b>				
net_sales	30.82M	49.77M	161.26M	224.0%
COGS	17.77M	33.74M	109.65M	225.0%
Gross Margin	13.05M	16.03M	51.61M	222.0%
Gross Margin %	42.35%	32.21%	32.00%	-0.6%
<b>Indonesia</b>				
net_sales	2.52M	6.21M	18.41M	196.7%
COGS	1.46M	3.54M	11.34M	220.1%
Gross Margin	1.06M	2.66M	7.07M	165.6%
Gross Margin %	42.03%	42.91%	38.41%	-10.5%

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## Italy

net_sales	2.90M	4.46M	11.72M		162.5%
COGS	1.58M	3.09M	8.19M		164.6%
Gross Margin	1.33M	1.37M	3.53M		157.8%
Gross Margin %	45.63%	30.68%	30.13%		-1.8%

## Japan

net_sales		1.88M	7.92M		321.1%
COGS		1.19M	4.24M		257.3%
Gross Margin		0.70M	3.69M		430.0%
Gross Margin %		36.96%	46.52%		25.9%

## Netherlands

net_sales	0.23M	3.36M	7.98M		137.9%
COGS	0.14M	1.75M	4.63M		164.2%
Gross Margin	0.08M	1.60M	3.36M		109.2%
Gross Margin %	36.36%	47.79%	42.03%		-12.1%

## Newzealand

net_sales		1.99M	11.40M		474.3%
COGS		1.46M	5.90M		303.8%
Gross Margin		0.52M	5.50M		950.7%
Gross Margin %		26.36%	48.23%		83.0%

## Norway

net_sales		2.48M	13.68M		451.8%
COGS		1.54M	9.65M		525.0%
Gross Margin		0.94M	4.03M		331.0%
Gross Margin %		37.74%	29.48%		-21.9%

## Pakistan

net_sales	0.62M	4.69M	5.66M		20.5%
COGS	0.38M	2.69M	3.61M		34.3%
Gross Margin	0.25M	2.01M	2.05M		2.0%
Gross Margin %	39.65%	42.75%	36.18%		-15.4%

## Philippines

net_sales	5.69M	13.37M	31.86M		138.4%
COGS	3.42M	7.33M	19.40M		164.6%
Gross Margin	2.27M	6.03M	12.45M		106.5%
Gross Margin %	39.90%	45.13%	39.09%		-13.4%

## Poland

net_sales	0.41M	2.79M	5.19M		85.8%
COGS	0.26M	1.67M	2.98M		78.5%
Gross Margin	0.15M	1.12M	2.21M		96.7%
Gross Margin %	37.43%	40.20%	42.56%		5.9%

## Portugal

net_sales	0.75M	3.59M	11.83M		229.8%
COGS	0.45M	2.29M	6.85M		198.9%
Gross Margin	0.29M	1.30M	4.98M		284.5%
Gross Margin %	39.29%	36.13%	42.13%		16.6%

## South Korea

net_sales	12.80M	17.28M	48.97M		183.3%
COGS	6.72M	12.13M	31.38M		158.7%
Gross Margin	6.09M	5.15M	17.59M		241.3%
Gross Margin %	47.54%	29.82%	35.92%		20.5%

## Spain

net_sales		1.77M	12.62M		611.4%
COGS		1.11M	8.44M		663.2%
Gross Margin		0.67M	4.18M		525.7%
Gross Margin %		37.67%	33.13%		-12.1%



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## Sweden

net_sales	0.05M	0.23M	1.77M	<div></div>	681.9%
COGS	0.03M	0.13M	1.06M	<div></div>	735.6%
Gross Margin	0.02M	0.10M	0.71M	<div></div>	613.8%
Gross Margin %	38.28%	44.06%	40.22%		-8.7%

## United Kingdom

net_sales	2.00M	8.08M	34.15M	<div></div>	322.7%
COGS	1.27M	5.32M	18.74M	<div></div>	252.1%
Gross Margin	0.72M	2.76M	15.41M	<div></div>	459.0%
Gross Margin %	36.19%	34.13%	45.13%		32.2%

## USA

net_sales	11.53M	31.92M	87.78M	<div></div>	175.0%
COGS	7.75M	19.48M	55.31M	<div></div>	183.9%
Gross Margin	3.78M	12.44M	32.47M	<div></div>	161.0%
Gross Margin %	32.79%	38.97%	36.99%		-5.1%

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