



Filters

market	All
division	All
region	All
customer	All
FY	2019

P& L

By Quarters

All values are in USD

Note: 21 vs 20 & 20 vs 19 are not a part of pivot table

Metrics	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
net_sales	25.24M	24.04M	19.22M	18.98M	87.48M
COGS	14.77M	14.09M	11.30M	11.08M	51.24M
Gross Margin	10.47M	9.95M	7.92M	7.90M	36.24M
Gross Margin %	41.49%	41.39%	41.21%	41.62%	41.43%

market	All
division	All
region	All
customer	All
FY	2020

P& L

By Quarters

All values are in USD

Metrics	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
net_sales	66.42M	62.97M	19.80M	47.50M	196.69M
COGS	41.54M	39.48M	12.38M	29.97M	123.37M
Gross Margin	24.88M	23.49M	7.42M	17.53M	73.32M
Gross Margin %	37.45%	37.30%	37.49%	36.90%	37.28%

market	All
division	All
region	All
customer	All
FY	2021

P& L

By Quarters

All values are in USD

Metrics	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
net_sales	173.75M	164.67M	131.89M	128.56M	598.88M
COGS	110.41M	104.66M	83.82M	81.82M	380.71M
Gross Margin	63.34M	60.01M	48.07M	46.74M	218.16M
Gross Margin %	36.46%	36.44%	36.45%	36.36%	36.43%

Net Sales
Comparison

21 vs 20	161.59%	161.51%	566.04%	170.67%	204.48%
20 vs 19	163.19%	161.95%	3.01%	150.27%	124.85%