Abhishekdeep Dubey

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EDUCATION

Maulana Azad National Institute of Technology (MANIT), Bhopal **2023–Present**
B.Tech in civil engineering **CGPA: 9.06/10.00**

o.s.v.n inter college **2019–2023**
Higher Secondary (Class XII), up board **92.8%**
Secondary (Class X), up board **88%**

TECHNICAL & ANALYTICAL SKILLS

- **Programming & Query Languages:** SQL, Python (Pandas, NumPy), C++
- **Data Analytics:** Data Cleaning, Reporting, Dashboards, Statistical Analysis, Visualization
- **Business & Financial tools:** Microsoft Excel (Financial Charts), TradingView, Screener, MS Access
- **Tools & Platforms:** Excel, Power BI, GitHub, VS Code
- **Core Competencies:** Business Analytics, Operations, Customer Behavior Analysis, Problem-Solving

Experience & CAMPUS ENGAGEMENT

Sales analyst — G.K almirah **May 2025-uly2025**

- Analyzed product-wise sales data to identify high-performing items and optimize inventory planning.
- Recommended pricing adjustments based on market trends, boosting overall profit margins. .
- Supported sales strategy with actionable insights, contributing to a noticeable increase in monthly revenue. .

Event head , vision civil — MANIT Bhopal **May 2024–Present**

- Conducted workshops introducing 200+ students to problem-solving and data-driven decision making.
- Organized technical events with 50+ teams, ensuring seamless operations and evaluation processes.
- Coordinated cross-functional responsibilities including logistics, reporting, and stakeholder management.

Event Volunteer, ISTE Rookie Induction — Anubhuti Talk Show **2024**

- Assisted in organizing **Anubhuti**, a talk show where accomplished speakers from diverse fields were invited to share experiences.
- Managed crowd and logistical support for an audience of 150+ students, ensuring smooth event flow and engagement.

PROJECTS

Sales Data Analysis Dashboard *- SQL — Power BI — Excel* **2025**

- Built an interactive dashboard to analyze **regional sales trends, customer segmentation, and product profitability**.
- Automated SQL pipelines for monthly revenue, customer churn, and performance tracking, reducing manual effort by 30%.
- Delivered actionable insights such as **identifying top 10% high-value customers** and products with declining sales, aiding in strategic decision-making.
- Created visualizations for **forecasting and market demand analysis**, supporting business growth strategies.

ACHIEVEMENTS

- Tech-Kri IIT Kanpur : cleared 1 round of the Tech Kri Examina on at IIT Kanpur.
- Achieved **98.1 percentile** in JEE Mains; admitted to MANIT Bhopal.