

Abhishekdeep Dubey

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EDUCATION

Maulana Azad National Institute of Technology (MANIT), Bhopal <i>B.Tech in civil Engineering</i>	2023–Present CGPA: 9.06/10.00
O.S.V.N INTER COLLEGE ,KANPUR <i>Higher Secondary (Class XII), UP Board</i> <i>Secondary (Class X), UP Board</i>	2016–2023 92.8% 87.6%

TECHNICAL & ANALYTICAL SKILLS

- **Programming & Query Languages:** SQL, Python (Pandas, NumPy, Matplotlib), C++
- **Data Analytics:** Data Cleaning, Reporting, Dashboards, Statistical Analysis, Visualization
- **Business & Financial Tools:** Microsoft Excel (Financial Charts), TradingView, Screener, MS Access
- **Tools & Platforms:** Excel, Power BI, GitHub, VS Code
- **Core Competencies:** Business Analytics, Operations, Customer Behavior Analysis, Problem-Solving

EXPERIENCE & CAMPUS ENGAGEMENT

Sales analyst — G.K almirah	May 2025-July 2025
<ul style="list-style-type: none">• Analyzed product-wise sales data to identify high-performing items and optimize inventory planning.• Recommended pricing adjustments based on market trends, boosting overall profit margins. .• Supported sales strategy with actionable insights, contributing to a noticeable increase in monthly revenue.	
Event head ,Vision Civil— MANIT Bhopal	May 2024–Present
<ul style="list-style-type: none">• Conducted workshops introducing 200+ students to problem-solving and data-driven decision making.• Organized technical events with 50+ teams, ensuring seamless operations and evaluation processes.• Coordinated cross-functional responsibilities including logistics, reporting, and stakeholder management.	
Event Volunteer, ISTE Rookie Induction — Anubhuti Talk Show	2024
<ul style="list-style-type: none">• Assisted in organizing Anubhuti, a talk show where accomplished speakers from diverse fields were invited to share experiences.• Managed crowd and logistical support for an audience of 150+ students, ensuring smooth event flow and engagement.	

PROJECTS

Sales Data Analysis Dashboard - SQL — Power BI — Excel	2025
<ul style="list-style-type: none">• Built an interactive dashboard to analyze regional sales trends, customer segmentation, and product profitability.• Automated SQL pipelines for monthly revenue, customer churn, and performance tracking, reducing manual effort by 30%.• Delivered actionable insights such as identifying top 10% high-value customers and products with declining sales, aiding in strategic decision-making.• Created visualizations for forecasting and market demand analysis, supporting business growth strategies.	

ACHIEVEMENTS

- Tech-Kri IIT Kanpur : cleared 1 round of the Tech Kri Examina on at IIT Kanpur.
- Achieved **96.3 percentile** in JEE Mains; admitted to MANIT Bhopal.