

## Mousa Esmaeili MSc. of Animal Science

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21/September/1983

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An executive Animal Science graduate from IA University of Isfahan. Result-driven professional with proven service development and management experience. Accomplished in determining the most optimal operational

Profile	practices, achieving all objectives and ensuring smooth operations.  I have always enjoyed handling new challenges in my life since they have made me a far-sighted, open-minded, hard-working, self-motivated and independent person with dogged perseverance.				
<b>T</b>	Negotiation	Time Management Verbal & Written			
Expertise	Leadership	Teamwork	Communication		
	Aug 2019- Present	<b>Distributor</b> Syngenta	Part-time Netherlands		
	Opzetten en Afhalen				
	Jun <b>2018-</b> Jun <b>2019</b>	<b>Poultry Nutritionist</b> AmirYusefi Feed Co.	Full-time Iran		
	<ul> <li>Presenting specialized services as a technical expert to consumers of feed.</li> <li>Analyzing data of research projects and assessing the result of flocks.</li> </ul>				
	May <b>2016-</b> Jun <b>2018</b>	<b>Head of Export Department</b> Sepahan Daneh Parsian Co.	Full-time Iran		
	<ul> <li>Set up the team of export unit and foreign sales marketing in Afghanistan, Iraq, GCC and CIS countries.</li> <li>Developed a fast delivery service for international customers.</li> <li>Familiar with the tariff code and custom documents.</li> <li>Poultry and livestock's nutrition advisor in Afghanistan, Iraq, Qatar, Uzbekistan, and Oman customers of supplements, concentrates and feeds.</li> <li>Visit flocks to assess condition and performance, supervision on unit management in Afghanistan, Iraq, Uzbekistan, Qatar, and Oman.</li> <li>Analyze data and results of farms in Afghanistan, Iraq, Uzbekistan, Qatar, and Oman.</li> <li>In charge of the company pavilion in international exhibitions in Afghanistan, Iraq, Uzbekistan, Qatar,</li> </ul>				
	and Oman.  Head of Technical Marketing and Services Full-time				
Professional	Sep <b>2015-</b> May <b>2016</b>	Sepahan Daneh Parsian Co.	Iran		

## **Experiences**

- Led a team of Nutrition Specialists for poultry farms in Iran.
- Developed an understanding of customer service and relations.
- Supervision on unit management and feed processing by using supplements or concentrates on the customers' farms.
- Analyze data and information about farms and assessing the result of flocks.

**Poultry Nutrition Specialist** Full-time Dec 2013- Sep 2015 Iran Sepahan Daneh Parsian Co.

- Nutrition Specialist for all kind of broiler and layer farms in Iran.
- Suggested some balanced diets based on chicken data and other factors, during the rearing period.
- Regular visits from flocks to assess condition and performance, supervision on unit management and feed processing by using a supplement or concentrate on the farms.
- Improved the performance results and yield of customers' farms.

**Animal Technical Specialist** Full-time Apr **2013-** May **2014** Behbud Kavir Zenderud Iran

- Nutrition Consultant of the Crap fishery farm.
- Supervision on unit management.

**Broiler Farm Manager** Full-time Aug **2006-** Mar **2011** Self-employed Iran

• Unit management and feed processing by using supplements or concentrates.

Education	Sep <b>2011-</b> Feb <b>2016</b>		<b>M.Sc.</b> in Animal Science - Animal Breeding Faculty of Agriculture, Islamic Azad University of Isfahan (Khorasgan), Iran.	
	Sep <b>2001-</b> Jul <b>2006</b>		<b>B.Sc.</b> in Animal Science Faculty of Agriculture, Islamic Azad University of Isfahan (Khorasgan), Iran.	
Courses	Feb <b>2020-</b> May <b>2020</b>		Animal Breeding and Genetics Professional Certificate Program Wageningen University & Research - edx, Prof. Hans Komen et al., (3 months - MOOC).	
	Sep <b>2019-</b> Oct <b>2019</b>		Chicken Behaviour and Welfare University of Edinburgh - Coursera, Dr. Victoria Sandilands, (5 weeks - Webinar).	
	Dec <b>2012</b>		Ostrich and Quail Rearing Entrepreneurship Development Center, Islamic Azad University of Isfahan, Iran, (16 hours).	
	Apr <b>2010</b>		General English Courses EC English Language School, Cape Town, South Africa, (1 week).	
	Apr <b>2003-</b> So	ep <b>2003</b>	Honeybees Breeder Technical & Vocational Training Organization, Isfahan, Iran, (224 hours).	
Volunteer Experience	Feb <b>2012-</b> M	[ar <b>2013</b>	Sholi Research Station	
	<ul> <li>Worked as part of the research group in the field of Lori-Bakhtiari sheep genetic data analyzer.</li> <li>Collecting records and estimation of genetic parameters.</li> </ul>			
	Mar 2011- Jun 2011		Shahid Fazweh Research Station	
	<ul> <li>Worked as part of the research group in the field of broiler chickens' diet.</li> <li>Included effects of onions on chicken body weight and immune system.</li> </ul>			
	Jul <b>2005-</b> Se	•	Dasht Abi - Rainbow Trout Farming Co.  up in the field of recirculating aquaculture system.	
	stated as part of the research group in the new of recirculating aquaculture system.			
Skills	Language:	Farsi (Persian): Mother tongue English: Fluent in conversation, reading and writing Dutch: Basic Arabic: Basic		
	Computer: UFFDA, MSOffice, Matlab, R, CRM, AutoCAD, AdobePhotoshop.			
Hobby	Cycling, Hiking, Swimming, Traveling, Music.			
Conference Papers	M. Esmaeili, M.A. Talebi, S. Eghbalsaied, "Estimation of Genetic Parameters of Reproductive Traits in Lori-Bakhtiari Sheep Using Threshold Model (presented in Persian)", presented at The National Congress of New Technologies in Animal Sciences, November 20 - 21, 2013, Islamic Azad University of Isfahan (Khorasgan), Isfahan, Iran.			
Reference	Prof. Majid Toghyani, Department of Agriculture-Animal Sciences, Islamic Azad University of Isfahan (Khorasgan), Isfahan, Iran, <a href="mailto:toghiani@hotmail.com">toghiani@hotmail.com</a> , +989133141302.  Dr. Shahin Eghbalsaied, Associate Professor, Department of Agriculture-Animal Sciences, Islamic Azad University of Isfahan (Khorasgan), Isfahan, Iran, <a href="mailto:shahin.eghbal@khuisf.ac.ir">shahin.eghbal@khuisf.ac.ir</a> , +4915221498860.  Dr. Mohammad Ali Talebi, Associate Professor, Department of Animal Science Agriculture and Natural Resources Research Center, Shahrekord, Iran,			