

Grimm's Bluff

Monthly Report

12/01/2025 - 12/31/2025

Tock Bookings	Bookings	Covers	Average Price	Net Sales
Reserve Tours	18	64	\$ 100.00	\$ 6,400.00
VIP	6	12	\$ 150.00	\$ 1,800.00
Private Experience	0	0	\$ -	\$ -
Total	24	76	\$ 107.89	\$ 8,200.00

Barn Sales	Total Orders	Total Sold	Average Price	Net Sales
Wine		549	\$ 29.46	\$ 16,175.00
Oil		142	\$ 21.76	\$ 3,089.50
Merch		150	\$ 16.27	\$ 2,441.05
Comped		33	\$ -	\$ -
Total	119	874	\$ 24.83	\$ 21,705.55

Wine Club	Total Orders	Total Sold	Average Price	Net Sales
Wine		38	\$ 52.50	\$ 1,995.05
Oil		7	\$ 31.50	\$ 220.50
Merch		10	\$ 17.68	\$ 176.80
Total	9	55	\$ 43.50	\$ 2,392.35

Wholesale	Total Orders	Total Sold	Average Price	Net Sales
Wine		530	\$ 25.25	\$ 13,380.00
Oil		12	\$ 25.00	\$ 300.00
Honey		12	\$ 13.00	\$ 156.00
Total	10	542	\$ 25.53	\$ 13,836.00

Website	Total Orders	Total Sold	Average Price	Net Sales
Wine		22	\$ 42.16	\$ 927.45
Oil		19	\$ 35.58	\$ 676.00
Merch		1	\$ 80.00	\$ 80.00
Total	11	42	\$ 40.08	\$ 1,683.45

Totals	173	1589	\$	47,817.35
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Wholesale Orders

Date	Account	Total
12/1/2025	The Pacific Club	\$3,456.00
12/1/2025	Wine Merchant Cafe	\$156.00
12/5/2025	Coast Range Restaurant	\$900.00
12/6/2025	Prosecco Trattoria	\$1,116.00
12/10/2025	Alisal Guest Ranch	\$792.00
12/17/2025	Liquor & Wine Grotto	\$1,824.00
12/19/2025	The Pacific Club	\$2,880.00
12/23/2025	Mad & Vin Restaurant	\$864.00
12/26/2025	Alisal Guest Ranch	\$1,056.00
12/31/2025	Alisal Guest Ranch	\$792.00
Total		\$13,836.00

Sales Report by SKU

12/01/2025 - 12/31/2025

SKU: 18.TIERCE

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	18.TIERCE	2018 Tierce	0.50	\$313.75	\$52.29
Barn - Comped	18.TIERCE	2018 Tierce	0.17	\$0.00	\$0.00
ClubOrder	18.TIERCE	2018 Tierce	0.17	\$218.75	\$109.38
TOTAL			0.83		53.89

SKU: 19.CS.C

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	19.CS.C	2019 Cabernet Sauvignon - Contango	4.83	\$2,431.80	\$41.93
Wholesale	19.CS.C	2019 Cabernet Sauvignon - Contango	0.50	\$444.00	\$74.00
Barn - Comped	19.CS.C	2019 Cabernet Sauvignon - Contango	0.25	\$0.00	\$0.00
TOTAL			5.58		38.64

SKU: 19.CS.CH

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	19.CS.CH	2019 Cabernet Sauvignon - Cliff Hanger	4.00	\$1,861.50	\$38.78
ClubOrder	19.CS.CH	2019 Cabernet Sauvignon - Cliff Hanger	0.50	\$454.75	\$75.79
Wholesale	19.CS.CH	2019 Cabernet Sauvignon - Cliff Hanger	0.50	\$360.00	\$60.00
Barn - Comped	19.CS.CH	2019 Cabernet Sauvignon - Cliff Hanger	0.25	\$0.00	\$0.00
TOTAL			5.25		43.64

SKU: 19.CS.E

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Wholesale	19.CS.E	2019 Cabernet Sauvignon - Estate	42.00	\$12,204.00	\$24.21
Barn Sales	19.CS.E	2019 Cabernet Sauvignon - Estate	8.25	\$2,819.64	\$28.48
ClubOrder	19.CS.E	2019 Cabernet Sauvignon - Estate	0.25	\$117.60	\$39.20
Barn - Comped	19.CS.E	2019 Cabernet Sauvignon - Estate	0.17	\$0.00	\$0.00
TOTAL			50.67		22.97

SKU: 19.PV

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	19.PV	2019 Petit Verdot	0.58	\$444.00	\$63.43
Barn - Comped	19.PV	2019 Petit Verdot	0.25	\$0.00	\$0.00
ClubOrder	19.PV	2019 Petit Verdot	0.17	\$192.00	\$96.00
TOTAL			1.00		53.14

SKU: 20.BAL

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
ClubOrder	20.BAL	2020 Balance	0.08	\$84.00	\$84.00
Barn Sales	20.BAL	2020 Balance	0.08	\$0.00	\$0.00
Wholesale	20.BAL	2020 Balance	0.08	\$0.00	\$0.00
TOTAL			0.25		28.00

SKU: 20.CF.E

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	20.CF.E	2020 Cabernet Franc - Estate	0.42	\$138.60	\$27.72
TOTAL			0.42		27.72

SKU: 20.CONTESSA

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	20.CONTESSA	2020 Contessa	0.17	\$130.00	\$65.00
Barn - Comped	20.CONTESSA	2020 Contessa	0.08	\$0.00	\$0.00
TOTAL			0.25		32.50

SKU: 21.TC

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	21.TC	2021 Triple Crown	2.83	\$1,762.80	\$51.85
Barn - Comped	21.TC	2021 Triple Crown	0.33	\$0.00	\$0.00
ClubOrder	21.TC	2021 Triple Crown	0.08	\$96.00	\$96.00
Wholesale	21.TC	2021 Triple Crown	0.08	\$0.00	\$0.00
TOTAL			3.33		36.96

SKU: 22.SB.R

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	22.SB.R	2022 Sauvignon Blanc - Reserve	11.92	\$3,477.75	\$24.32
ClubOrder	22.SB.R	2022 Sauvignon Blanc - Reserve	1.00	\$474.75	\$39.56
Wholesale	22.SB.R	2022 Sauvignon Blanc - Reserve	1.00	\$372.00	\$31.00
Website	22.SB.R	2022 Sauvignon Blanc - Reserve	0.50	\$249.75	\$41.63
Barn - Comped	22.SB.R	2022 Sauvignon Blanc - Reserve	0.25	\$0.00	\$0.00
TOTAL			14.67		27.30

SKU: 24.PV.CARB

Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	24.PV.CARB	2024 Petit Verdot - Carbonic	0.25	\$38.00	\$12.67
Barn - Comped	24.PV.CARB	2024 Petit Verdot - Carbonic	0.17	\$0.00	\$0.00

Top Selling SKUs

SKU	Cases Sold	Avg Sale
19.CS.E	50.67	22.97
22.SB.R	14.67	27.3
24.ROSE	13.50	21.13
OO.500	11.42	22.4
19.CS.C	5.58	38.64
19.CS.CH	5.25	43.64
21.TC	3.33	36.96
OO.750	2.17	38.67
OO.375	1.17	21.5
19.PV	1.00	53.14
18.TIERCE	0.83	53.89
24.PV.CARB	0.58	14.36
20.CF.E	0.42	27.72
20.CONTESSA	0.25	32.5
20.BAL	0.25	28

Inventory Available by Label

Core SKU	Total Inventory (Cases)
CS.E	1091.42
CS.CH	837.92
CS.C	625
SB.R	593.42
SB.E	256.58
BAL	220.75
CF.E	219.83
TC	149.75
TIERCE	88
ROSE	75.83
PV	52
Bal	48.83
PV.CARB	38.67
OO.500	12
CONTESSA	7.58
OO.GAL	0.58
OO.375	0
OO.750	0

Product SKU	Total Inventory (Cases)
23.CS.E	796
23.CS.C	303
23.CS.CH	297
23.SB.R	268.58
24.SB.R	231
19.CS.E	183.5
19.CS.CH	180.25
20.CS.CH	170.25
23.SB.E	148.58
23.CF.E	143
22.CS.CH	140.75
22.CS.C	119.67
20.CS.E	110.92
24.SB.E	108
23.BAL	91
22.SB.R	85.83
20.BAL	81.17
19.CS.C	79.67
21.TC	76.08
24.ROSE	75.83
20.CS.C	71.17
22.TC	69.75
22.CF.E	49.67
22.Bal	48.83
21.BAL	48.58
23.PV	48
21.CS.CH	47.33
21.CS.C	46.58
19.TIERCE	45.67
24.PV.CARB	38.67
21.CF.E	23.83
20.TIERCE	23.75
18.TIERCE	18.58
OO.500	12

ClubOrder	24.PV.CARB	2024 Petit Verdot - Carbonic	0.17	\$60.80	\$30.40
TOTAL			0.58		14.36

SKU: 24.ROSE					
Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	24.ROSE	2024 Rose of Cabernet Sauvignon	11.83	\$2,739.60	\$19.29
ClubOrder	24.ROSE	2024 Rose of Cabernet Sauvignon	0.75	\$296.40	\$32.93
Barn - Comped	24.ROSE	2024 Rose of Cabernet Sauvignon	0.67	\$0.00	\$0.00
Website	24.ROSE	2024 Rose of Cabernet Sauvignon	0.25	\$96.90	\$32.30
TOTAL			13.50		21.13

SKU: GLASS - SB.R					
Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	GLASS - SB.R	Glass - Sauvignon Blanc Reserve	0.08	\$18.00	\$18.00
TOTAL			0.08		18.00

SKU: OO.375					
Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	OO.375	Olive Oil - 375ml	1.00	\$192.00	\$16.00
ClubOrder	OO.375	Olive Oil - 375ml	0.17	\$54.00	\$27.00
TOTAL			1.17		21.50

SKU: OO.500					
Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	OO.500	Olive Oil - 500ml	8.92	\$2,195.50	\$20.52
Website	OO.500	Olive Oil - 500ml	1.00	\$420.00	\$35.00
Wholesale	OO.500	Olive Oil - 500ml	1.00	\$300.00	\$25.00
ClubOrder	OO.500	Olive Oil - 500ml	0.33	\$126.00	\$31.50
Barn - Comped	OO.500	Olive Oil - 500ml	0.17	\$0.00	\$0.00
TOTAL			11.42		22.40

SKU: OO.750					
Order Type	Product SKU	Product Name	Cases Sold	Net Sales	Avg Sale
Barn Sales	OO.750	Olive Oil - 750ml	1.92	\$702.00	\$30.52
Website	OO.750	Olive Oil - 750ml	0.17	\$90.00	\$45.00
ClubOrder	OO.750	Olive Oil - 750ml	0.08	\$40.50	\$40.50
TOTAL			2.17		38.67

14.SB.R	8
20.CONTESSA	7.58
19.PV	4
20.TC	3.92
20.CF.E	3.33
17.CS.C	2.58
17.CS.CH	2.33
18.CS.C	2.33
17.CS.E	1
OO.GAL	0.58
18.SB.E	0
19.SB.E	0
19.SB.R	0
21.SB.R	0
23.ROSE	0
OO.375	0
OO.750	0