Empowering Secretaries to Save Time and Money

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The Heartbeat of 5,000+ Businesses: Our Comprehensive Toolkit

We streamline the complexities of business registration and compliance, enabling entrepreneurs to focus on what truly matters

5,000+

Successful business registrations

Every 6 hours

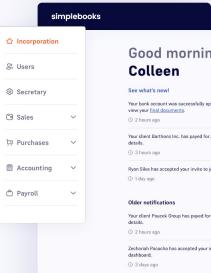
A new business is registered

100+

New registrations a month

800+

Google Reviews



18%

Market Share (Market Leader-Sri Lanka) 58% GROWTH

In gross sales between FYI 22 & FY 23

4.9/5

Google Rating

250,000+

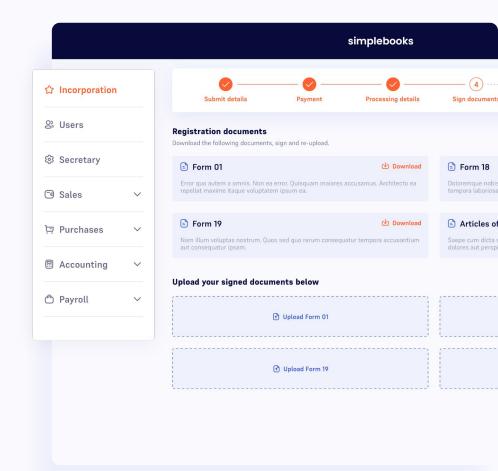
Annual Blog Readers

500K +

YouTube Subscribers

From Weeks to Days: A Leap Forward in Company Registration

- Reduce registration time from weeks to days
- A comprehensive solution for business owners
- Enhanced platform with tools for invoicing, payroll, and accounting.



The Next Chapter:

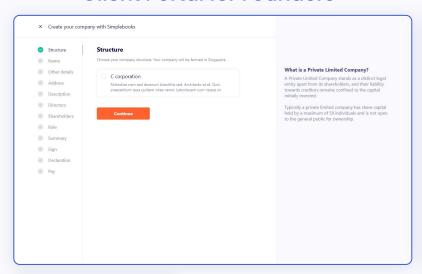
Addressing the Company Secretary Challenge

- 40% time on manual tasks
- 20% error rate
- Client dissatisfaction
- Capacity Constraints

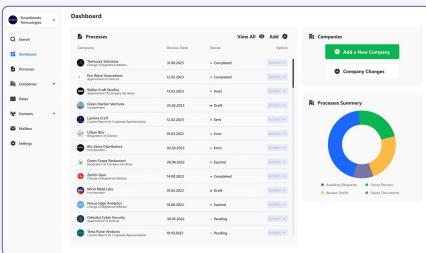


Shopify for Company Secretaries

Client Portal for Founders



CRM For Secretaries



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⊗ No Back-and-Forth Emails

⊙ Integration with Company Registrar

5,000 USD Saved

Per secretary Annually

500 Hours Saved

Per secretary Annually

2x revenue

Without doubling the cost

From 7 days to 1

Cut incorporation time

Unlocking New Financial Avenues

- Invoicing, Payroll, Accounting Tools
- Cross-sell potential and mutual growth
- Secretaries Influence Founders' Choices



The Missing Link: Secretaries Need More Than Just a CRM

The current state, over 99% of company secretaries in India rely on manual processes



What Makes Simplebooks Different

- Client Portal for Founders and focusing on boutique level secretary firms
- One-Stop Solution for Founders
- First Mover Advantage India
- 7+ Years Bridging Secretary & Founder Insights: 5,000+ Registrations in Sri Lanka

Partnerships for Regional Expansions







M2K ov

Domain Expertise over 100+ professionals



Revenue Foundations and Future Additions





Core Subscription Model

Earnings from company secretaries

Saas

\$20

Every year for each Company Minimum of at least 25 businesses After that, sold in lots of 5 companies

Additional revenue

Additional revenue from invoicing, payroll, and accounting tools.



Simplebooks is lead by experts





- A chartered accountant, a member of the association of accounting technicians and holds a degree in Bachelor of Business Administration specialized in finance.
- He has been involved in auditing, taxation and corporate consultancy for over 10 years.

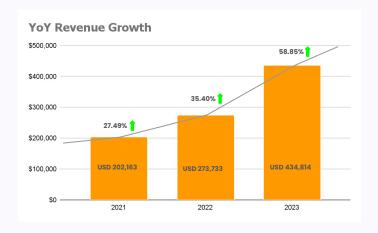


Bhanuka Harischandra Co-Founder, Director

- Forbes 30 under 30 Asia
- Founder of Surge Global; a Marketing Technology experience across the US, UK and AUS managing campaigns for Global publicly listed brands.
 Acquired by the international multi-billion dollar private investment organization Tavistock in 2018

Our Growth

Our year-on-year gross revenue growth from 2021 to 2023



Roadmap For 2024



Projecting to grow 3x in the next 2 years



Reach out to:

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