

# **Dumitru Ciobanu**

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**Solution Solution Solution** 

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LinkedIn: https://www.linkedin.com/in/dumitru-ciobanu-168757237/

Website: https://dumitruciobanu.github.io/Fire-Hot-Portfolio/

Website: https://github.com/DumitruCiobanu

O Home: Chisinau (Moldova)

### **WORK EXPERIENCE**

# **Frontend Web Developer**

**Freelance** [ 01/01/2023 – Current ]

Address: Chisinau (Moldova)

Website: https://dumitruciobanu.github.io/Fire-Hot-Portfolio/

Email address: ciobanudumitru1@gmail.com

Business or sector: Information and communication

Responsible for implementing visual elements & interfaces that users see and interact with in a web application. Creating websites in HTML, CSS, and JavaScript so people can access a site or application through their browser controls.

- Experience with HTML5, CSS and JavaScript to create user-friendly web pages
- Maintaining and improving website
- Optimizing applications for maximum speed
- Design responsive and adaptive websites
- Get feedback from, and build solutions for, users and customers
- Create quality mockups and prototypes
- Ensure high quality graphic standards and brand consistency
- Stay up-to-date on emerging technologies
- Proven work experience as a Front-end developer
- Familiarity with browser testing and debugging
- In-depth understanding of the entire web development process (design, development and deployment)
- Understanding of layout aesthetics
- An ability to perform well in a fast-paced environment
- Excellent analytical and multitasking skills

# **Lead Graphic Designer & Stained Glass Artist**

VITRALIU - Stained Glass Workshop [ 11/2013 - 12/2022 ]

Address: Str. Bariera Orhei 5/2, MD-2059 Chisinau (Moldova)

Website: www.vitraliu.md

Email address: <a href="mailto:vitraliu.md@gmail.com">vitraliu.md@gmail.com</a>
Business or sector: Manufacturing
Link: <a href="mailto:www.instagram.com/vitraliu.md/">www.instagram.com/vitraliu.md/</a>

After a better offer, I manage most of the working processes of the workshop:

- 1. Online company and products promotion and attraction of new clients, partners and suppliers.
- 2. Working with all customers to understand their needs and provide best service. Applied selling and negotiation techniques.
- 3. Creating new and unique design concepts for each customer individually and engineering their installation.
- 4. Using vinyl cutters and providing materials for the next steps of production.
- 5. Checking the quality and all steps of production processes.
- 6. Inventory management.
- 7. Team management.
- 8. Financial accounting.

Software used: CorelDraw, Adobe Photoshop, Adobe Illustrator, AutoCAD, Microsoft Office, WordPress.

### **Visual Merchandising Manager**

Crate & Barrel - international furniture and home décor retail store [ 04/2013 - 11/2013 ]

Address: Mall of the Emirates Sheikh Zayed Road, Dubai (United Arab Emirates)

Website: <a href="https://www.crateandbarrel.me">www.crateandbarrel.me</a> Email address: info.moe@maf.ae

Link: <a href="https://www.youtube.com/watch?v=2A8hRCDkyRs&t=5s">https://www.youtube.com/watch?v=2A8hRCDkyRs&t=5s</a>

My main activities and responsibilities as a Visual Merchandising Manager consisted of:

- 1. Responsible for the image of the entire shop.
- 2. Designed displays to deliver interactive, engaging and memorable store experiences for shoppers.
- 3. Managed seasonal windows, and arranged aesthetically pleasing in-store displays and furniture to showcase available products and increase sales.
- 4. Developed merchandising strategy to efficiently move overstock.
- 5. Responsible for keeping all the price signs and tags up to date.

### Furniture and housewares specialised seller

Crate & Barrel - international furniture and home décor retail store [ 09/2012 - 04/2013 ]

Address: Mall of the Emirates Sheikh Zayed Road, Dubai (United Arab Emirates)

Website: <a href="www.crateandbarrel.me">www.crateandbarrel.me</a> Email address: <a href="mailto:info.moe@maf.ae">info.moe@maf.ae</a>

Link: https://www.youtube.com/watch?v=2A8hRCDkyRs&t=5s

As a Furniture and housewares specialised seller my main activities and responsibilities consisted of:

- 1. Provided knowledgeable, honest, and superior customer service.
- 2. Prepared sales slips and contracts, arranged delivery and facilitated special requests and orders.
- 3. Supported the branch achievement of target profit margins through innovative sales tactics.
- 4. Developed and maintained good relationships with customers.

### **Graphics designer**

VITRALIU - Stained Glass Workshop [ 02/2004 - 09/2012 ]

Address: Str. Bariera Orhei 5/2, MD-2059 Chisinau (Moldova)

Website: www.vitraliu.md

Email address: <a href="mailto:vitraliu.md@gmail.com">vitraliu.md@gmail.com</a>
<a href="mailto:Business or sector">Business or sector</a>: Manufacturing

Links: https://www.youtube.com/watch?v=bqjxcMsRBWU https://www.youtube.com/watch?v=T4QtRTtBCkk

My responsibilities and activities as a Graphic Designer consisted of:

- 1. Creating vector art, new design concepts, stained glass sketches, blueprints, mockups, frameworks and engineering their installation.
- 2. Plan and implement projects for each customer individually, that fit into their budget.
- 3. Using vinyl cutters and providing materials for the next steps of stained glass production.
- 4. Online company and products promotion.

Software used: CorelDraw, Adobe Photoshop, Microsoft Office.

### **EDUCATION AND TRAINING**

#### **Introduction to React**

HTML Academy [ 04/2023 - Current ]

Website: www.htmlacademy.org

Link: https://htmlacademy.ru/courses/new/fe-react?utm\_source=fb&utm\_medium=social&utm\_campaign=pr\_fe-

react 07042023

# **HTML & CSS Course**

**Result School** [ 04/2023 – 04/2023 ]

Website: www.result.school

Link: https://fs-thb03.getcourse.ru/fileservice/file/thumbnail/h/b29c2e96782b171bc0948f069e42ef72.png/s/800x/a/177331/

sc/112

#### The Web Developer Bootcamp 2023

Udemy

Website: www.udemy.com

Link: https://www.udemy.com/share/101W9C3@97Y-6rSg-

afTS9sMb4yj4XVVjxTGEe4R7GzMs5GyN8bcM7YJIAOsF11LDRWgY2Dp-A==/

### **JavaScript Marathon**

Result School [ 03/2023 ]
Website: www.result.school

Link: https://fs-thb03.getcourse.ru/fileservice/file/thumbnail/h/3bfae6158b15ab11abb78e9bea08779e.png/s/800x/a/177331/

sc/336

## **Responsive Web Design**

FreeCodeCamp [ 01/2023 ]

Website: www.freecodecamp.org

Link: https://freecodecamp.org/certification/Dimetrios/responsive-web-design

#### **Bachelor in Business Administration**

Academy of Economic Studies of Moldova [ 01/09/2008 – 31/05/2011 ]
Address: Str.Banulescu-Bodoni 61 Apt 22, MD-2005 Chisinau (Moldova)

Website: www.ase.md

Field(s) of study: Business and Administration

Final grade: 9.25

Thesis: Risks Specific to Small and Medium Companies in the Republic of Moldova and Management Methods Applied

# **LANGUAGE SKILLS**

Mother tongue(s): **Romanian** | **Russian** 

### Other language(s):

**English** Spanish

LISTENING C2 READING C2 WRITING C2 LISTENING A2 READING A2 WRITING A2

SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1 SPOKEN PRODUCTION A2 SPOKEN INTERACTION A2

#### German

LISTENING A2 READING A2 WRITING A2

**SPOKEN PRODUCTION A2 SPOKEN INTERACTION A2** 

### **DIGITAL SKILLS**

HTML5 / CSS3 / Responsive Design / FlexBox / JavaScript / Dom Manipulation / Object-Oriented Programming (OOP) / Asynchronous JavaScript - Promises, async/await, etc. / AJAX and SPA / Postman API / API Integration / SOAP (SoapUI) / SQL (MySQL) / XML / Unix (Command Line) Commands / Git Bash / NodeJS / NPM / ExpressJS / Templating / REST / RESTful API / MongoDB / Mongoose / Git / GitHub / Visual Studio Code / Figma / Maps and Geocoding / WordPress / Agile Metodology / Trello / Microsoft Office / Pro Tools / CorelDRAW / ReactJS

### **CSS Frameworks**

Bootstrap / Bulma / Semantic-UI / Foundation / Tailwind CSS / Materialize CSS / Skeleton / AnimateCSS

#### Adobe

Adobe Illustrater / Adobe Photoshop / Adobe InDesign / Adobe XD