



Dumitru Ciobanu

Nationality: Moldovan **Date of birth:** 20/02/1989 **Gender:** Male

Phone number: (+373) 79533566 **Email address:** ciobanudumitru1@gmail.com

Viber: +37379533566 **Whatsapp Messenger:** +37379533566

Skype: live:.cid.b64bfec37cea240f

LinkedIn: <https://www.linkedin.com/in/dumitru-ciobanu-168757237/>

Website: <https://dumitruciobanu.github.io/Fire-Hot-Portfolio/>

Website: <https://github.com/DumitruCiobanu>

Home: Chisinau (Moldova)

ABOUT ME

I'm a Junior Frontend Developer with an impressive background in Graphic Design and visual arts, willing to join a strong team of professionals, where I can apply the knowledge I've gained so far and progress in the correct direction.

I'm a passionate internet surfer, a fast learner and a responsible solutionist with both creative and analytical mindset. Creating beautiful things out of nothing is my strong skill that matches my passion for web development.

WORK EXPERIENCE

Lead Graphic Designer & Stained Glass Artist

VITRALIU - Stained Glass Workshop [11/2013 – 12/2022]

Address: Str. Bariera Orhei 5/2, MD-2059 Chisinau (Moldova)

Website: www.vitrailiu.md

Email address: vitrailiu.md@gmail.com

Business or sector: Manufacturing

Link: www.instagram.com/vitrailiu.md/

After a better offer, I manage most of the working processes of the workshop:

1. Online company and products promotion and attraction of new clients, partners and suppliers.
2. Working with all customers to understand their needs and provide best service. Applied selling and negotiation techniques.
3. Creating new and unique design concepts for each customer individually and engineering their installation.
4. Using vinyl cutters and providing materials for the next steps of production.
5. Checking the quality and all steps of production processes.
6. Inventory management.
7. Team management.
8. Financial accounting.

Software used: CorelDraw, Adobe Photoshop, Adobe Illustrator, AutoCAD, Microsoft Office, WordPress.

Visual Merchandising Manager

Crate & Barrel - international furniture and home décor retail store [04/2013 – 11/2013]

Address: Mall of the Emirates Sheikh Zayed Road, Dubai (United Arab Emirates)

Website: www.crateandbarrel.me

Email address: info.moe@maf.ae

Link: <https://www.youtube.com/watch?v=2A8hRCDkyRs&t=5s>

My main activities and responsibilities as a Visual Merchandising Manager consisted of:

1. Responsible for the image of the entire shop.
2. Designed displays to deliver interactive, engaging and memorable store experiences for shoppers.
3. Managed seasonal windows, and arranged aesthetically pleasing in-store displays and furniture to showcase available products and increase sales.
4. Developed merchandising strategy to efficiently move overstock.
5. Responsible for keeping all the price signs and tags up to date.

Furniture and housewares specialised seller

Crate & Barrel - international furniture and home décor retail store [09/2012 – 04/2013]

Address: Mall of the Emirates Sheikh Zayed Road, Dubai (United Arab Emirates)

Website: www.crateandbarrel.me

Email address: info.moe@maf.ae

Link: <https://www.youtube.com/watch?v=2A8hRCDkyRs&t=5s>

As a Furniture and housewares specialised seller my main activities and responsibilities consisted of:

1. Provided knowledgeable, honest, and superior customer service.
2. Prepared sales slips and contracts, arranged delivery and facilitated special requests and orders.
3. Supported the branch achievement of target profit margins through innovative sales tactics.
4. Developed and maintained good relationships with customers.

Graphics designer

VITRALIU - Stained Glass Workshop [02/2004 – 09/2012]

Address: Str. Bariera Orhei 5/2, MD-2059 Chisinau (Moldova)

Website: www.vitrailiu.md

Email address: vitrailiu.md@gmail.com

Business or sector: Manufacturing

Links: <https://www.youtube.com/watch?v=bqjxcMsRBWU> | <https://www.youtube.com/watch?v=T4QtRTtBCkk>

My responsibilities and activities as a Graphic Designer consisted of:

1. Creating vector art, new design concepts, stained glass sketches, blueprints, mockups, frameworks and engineering their installation.
2. Plan and implement projects for each customer individually, that fit into their budget.
3. Using vinyl cutters and providing materials for the next steps of stained glass production.
4. Online company and products promotion.

Software used: CorelDraw, Adobe Photoshop, Microsoft Office.

EDUCATION AND TRAINING

The Web Developer Bootcamp 2023

Udemy

Website: www.udemy.com

Link: <https://www.udemy.com/share/101W9C3@97Y-6rSg-afTS9sMb4yj4XVWjxTGEe4R7GzMs5GyN8bcM7YJIAOsF11LDRWgY2Dp-A==/>

JavaScript Marathon

Result School [03/2023]

Website: www.result.school

Link: <https://fs-thb03.getcourse.ru/fileservice/file/thumbnail/h/3bfae6158b15ab11abb78e9bea08779e.png/s/800x/a/177331/sc/336>

Responsive Web Design

FreeCodeCamp [01/2023]

Website: www.freecodecamp.org

Link: <https://freecodecamp.org/certification/Dimetrios/responsive-web-design>

Bachelor in Business Administration

Academy of Economic Studies of Moldova [01/09/2008 – 31/05/2011]

Address: Str.Banulescu-Bodoni 61 Apt 22, MD-2005 Chisinau (Moldova)

Website: www.ase.md

Field(s) of study: Business and Administration

Final grade: 9.25

Thesis: Risks Specific to Small and Medium Companies in the Republic of Moldova and Management Methods Applied

LANGUAGE SKILLS

Mother tongue(s): **Romanian** | **Russian**

Other language(s):

English

LISTENING C2 **READING** C2 **WRITING** C2

SPOKEN PRODUCTION C1 **SPOKEN INTERACTION** C1

Spanish

LISTENING A2 **READING** A2 **WRITING** A2

SPOKEN PRODUCTION A2 **SPOKEN INTERACTION** A2

German

LISTENING A2 **READING** A2 **WRITING** A2

SPOKEN PRODUCTION A2 **SPOKEN INTERACTION** A2

DIGITAL SKILLS

HTML5 / CSS3 / Responsive Design / FlexBox / JavaScript / ReactJS / Dom Manipulation / Object-Oriented Programming (OOP) / Asynchronous JavaScript - Promises, async/await, etc. / AJAX and SPA / Postman API / API Integration / SOAP (SoapUI) / SQL (MySQL) / XML / Unix (Command Line) Commands / Git Bash / NodeJS / NPM / ExpressJS / Templating / REST / RESTful API / MongoDB / Mongoose / Git / GitHub / Visual Studio Code / Figma / Maps and Geocoding / WordPress / Agile Metodology / Trello / Microsoft Office / Pro Tools / CorelDRAW

CSS Frameworks

Bootstrap / Bulma / Semantic-UI / Foundation / Tailwind CSS / Materialize CSS / Skeleton / AnimateCSS

Adobe

Adobe Illustrator / Adobe Photoshop / Adobe InDesign / Adobe XD