iRevolution: A Datadriven Exploration of Apple's iPhone Impact in India



#### Introduction

#### **OVER VIEW:**

In this presentation, we will explore the transformative power of the iPhone in Indian market and analyze its impact using data -driven insights. Get ready to dive into the world of technology and innovation!.

#### Overview of Indian Smartphone Market

The Indian smartphone market has witnessed exponential growth over the years. With a population of over 1.3 billion, India presents a lucrative opportunity for smartphone manufacturers. This slide will provide an overview of the Indian smartphone market, highlighting key statistics and market trends.

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#### **PURPOSE:**

Apples have had a significant impact in India. They are not only a popular fruit but also contribute to the country's economy. Apples are grown in various regions, creating employment opportunities. Additionally, they are a nutritious source of vitamins and minerals, promoting better health among the population. The purpose of apples in India is to provide sustenance, economic growth, and improved well-being.





# PROBLEM DEFINITION & DESIGN THINKING

The Apple iPhone has had a significant impact on India's technology landscape.
With its sleek design, advanced features, and user-friendly interface, the iPhone has captured the attention of Indian consumers and become a symbol of status and sophistication.

## FMPATHYMAP

What have we heard them say? What can we imagine them saving

Our analysis reveals that iphone adoption is more prominent in urban areas compared to rural regions, likely due to factors such as income levels and access to remium retail stores.

Data from customer surveys indicates high levels of satisfacation among iPhone users in India , with a majority expressing brand loyalty and intent to upgrade to newer models.

variations in iPhone adoption, Apple might consider developing marketing strategies and product offerings customized to specific regions within India.

If the data highlights affordability as a key concern, Apple may explore options for more budget-friendly iPhone models or financing plans to broaden their market

> What behavior have we observed What can we imagine them doing?

Apple's efforts to stablish local nanufacturing facilities in India have led to a significant reduction in iPhone prices, making them more accessible to a

Users who own iPhone are founds to be more engaged with Apple's cosystem, including services like the App Store and iCloud, resulting in higher average spending on digital

Apple's marketing campaigns and media presence can shape public perception and influence buying decisions.

> The presence and popularity of smartphone brands in India can influence consumers' choices.

India's unique needs and challenges, such as access to regional language support and specific apps, can influnce and IPhone features and services tallored to the





To meet local needs. Apple could further enhance localization efforts by offering support for more regional languages, apps, and services relevant to the

If environmental concerns are prominent, Apple could strengthen its sustainability by focusing practices and promoting

ndian market

Some consumers may fear the high cost of iPhones, especially if it strains their finances or leads to debt.

> High iPhone prices can frustrate potential buvers who find unaffordable.

iPhones becoming technologically obsolete quickly may influence users' upgrade decisions.

Anxiety about their

Desire for Quality: A desire for quality and superior user experience can motivate consumers to choose iPhones.

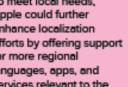
What are their fears, frustrations, and arrelaties? What other feelings might influence their behavior?

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior

social influnce can drive the adopting of specific sartphone brands. including iPhones.



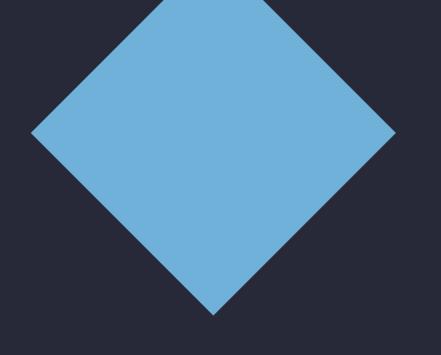




on eco-friendly production



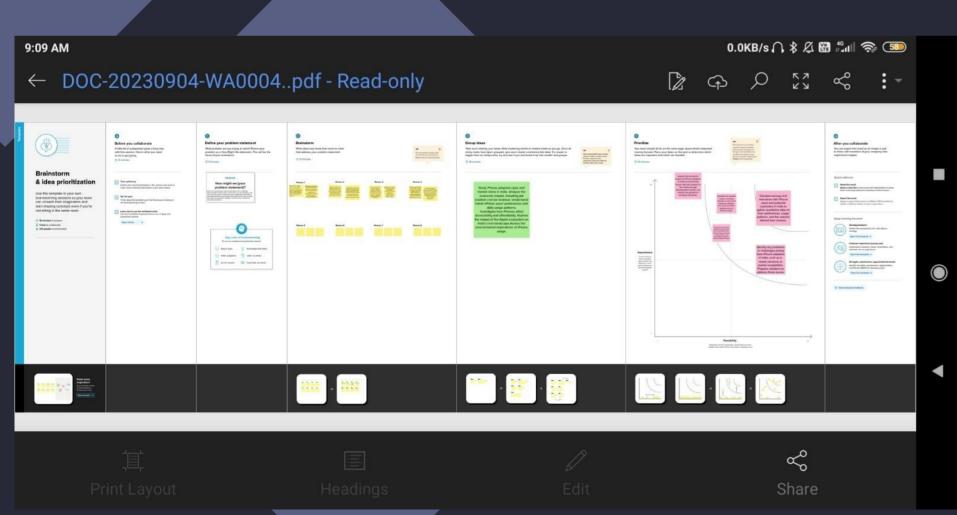




#### BRAINSTROMING:

Download the Mural app and sing in

Project title-iRevolution: A Data-driven Exploration of Apple's iPhone impact in India

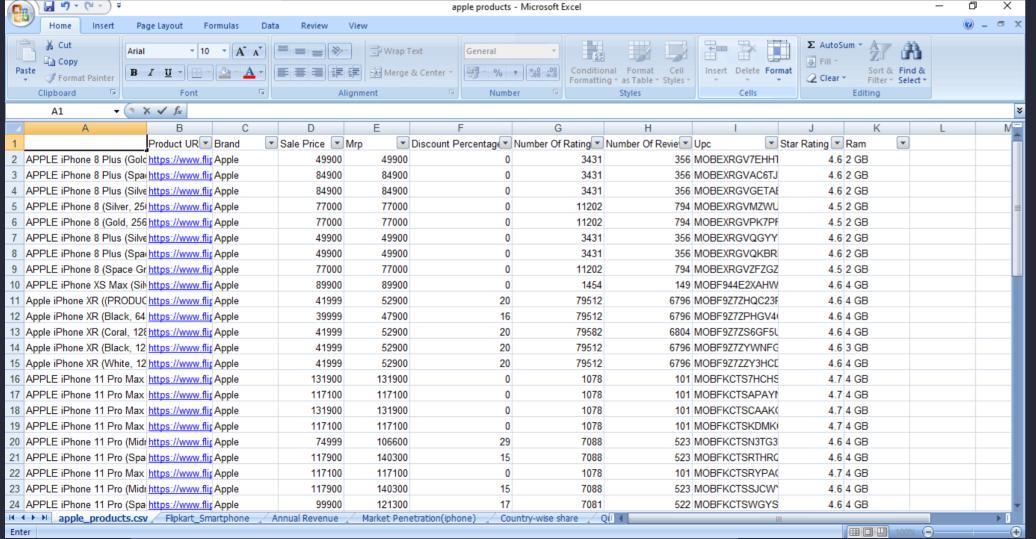


## DESKTOP TABLEAU

Downloaded the Tabeau Desktop app (Only 14 day) Created the project with team







### DATASET

#### Downloaded the DATASET

Edited the dataset

it is used for project creating

Explanation video link: (Rec 03)

https://drive.google.com/file/d/1kS8veLtBuo9\_RlMovoUAZ7l46P\_YKp8c/view?usp=drive

link

Activity 1.2: Model

video link: (Rec 04)

**Specification** Explanation

https://drive.google.com/file/d/1\_ea6LayXl0RklbVDp3jbMJVdSV\_ZUtrB/view?usp=drive

distribution Explanation video link: (Rec 05)

Activity 1.3: Bar Chart showing Battery-Type

https://drive.google.com/file/d/1VEehbWqHHlwl\_rtVIVdI9hS8bFFHW2Yp/view?usp=drive\_link

Activity 1.4: Treemap showing Brand- Price

Comparison Explanation video link: (Rec\_06)

https://drive.google.com/file/d/1lgbGOBeG9SftWO4VX3j1UD5cR7CRHQ4z/view?usp=drive link

Activity 1.5: Bubble Chart showing Model- Wise Share of

iPhone Explanation video link: (Rec 07)

https://drive.google.com/file/d/1xw1zbp6UdpDSYG57dcllOGdG0wGsyFlW/view?usp=sharing

## PROJECTS

#### Used by these link projects are created

#### Activity 1.6: Lined Bar-Chart showing Country-Wise Best Selling Smartphone

Explanation video link: (Rec\_08)

https://drive.google.com/file/d/1ZfWkyv70jzyzmkYa6DItCYPYzuCrPC-

7/view?usp=drive\_link

Activity 1.7: Donut Chart for Quarterly

Share Explanation video link: (Rec\_09)

https://drive.google.com/file/d/1o-

nCJh5RMXjY\_gslygVrr5Dnrav45KZL/view?usp=drive\_link

Activity 1.8:Line Chart for Annual Revenue Year-Wise

Explanation video link: (Rec\_10)

https://drive.google.com/file/d/1PDtpDU-

L8I55h66xpTYBBV49m14CBgAN/view?usp=drive link

Activity 1.9: Text Table for Yearly

KPI Explanation video link:

(Rec\_11)

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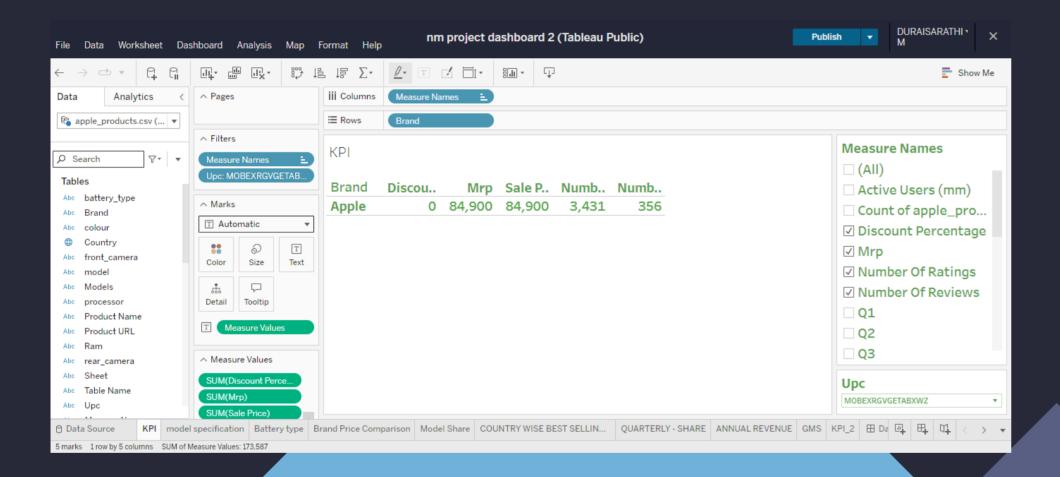
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Activity 1.10: Map Showing Global Market

Share Explanation video link: (Rec 12)

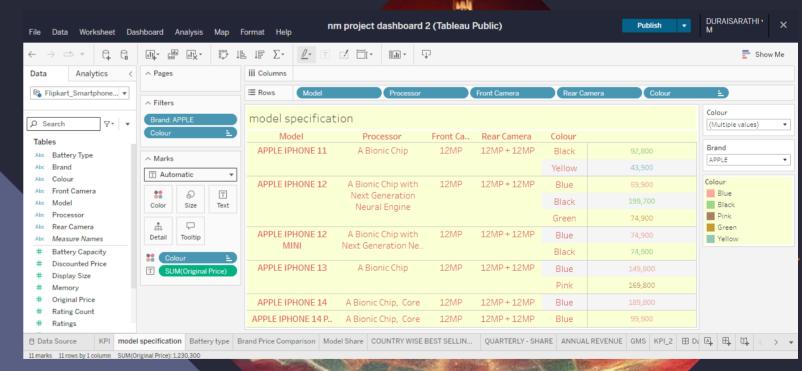
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#### VISUALIZATIONS

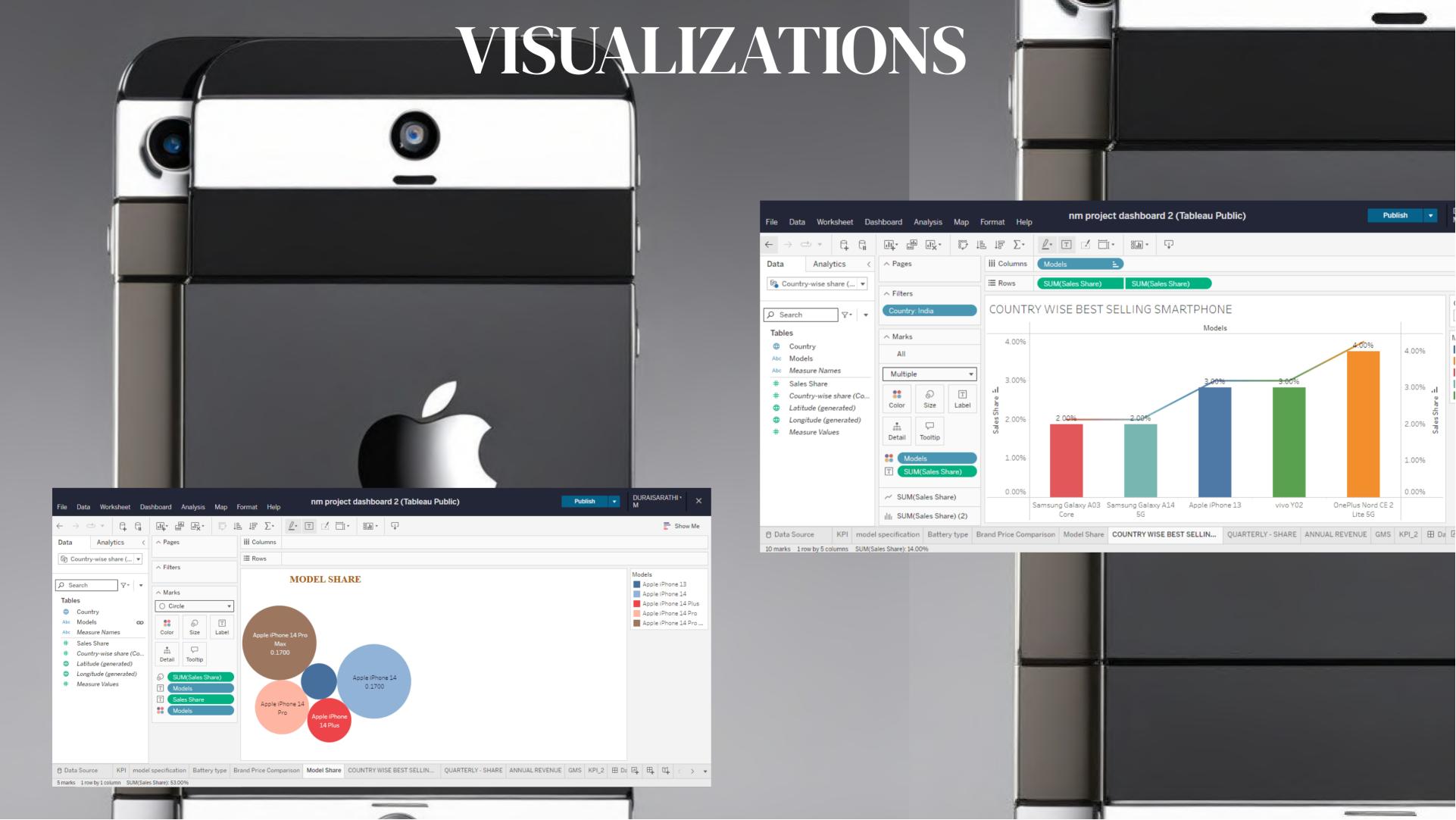


#### **KPI**

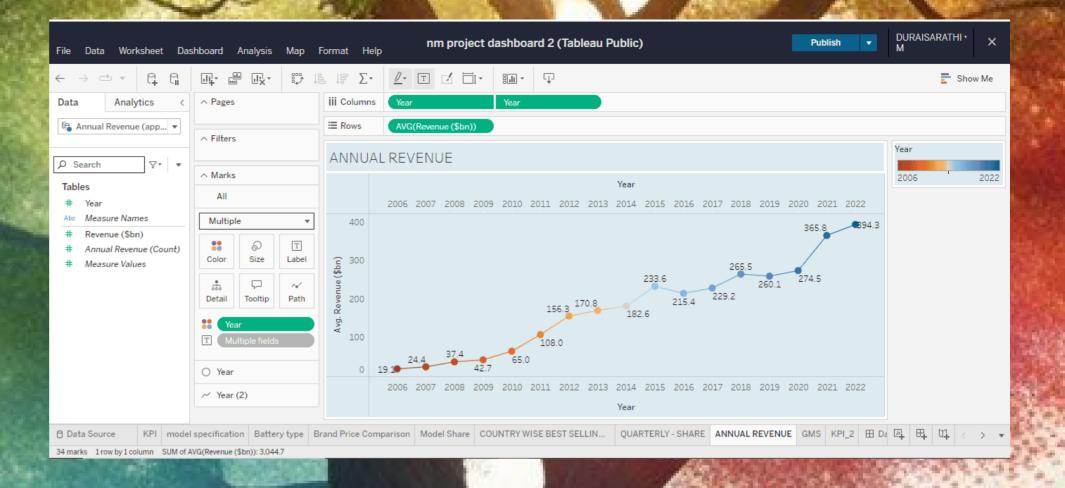
#### MODEL SPECIFICATION

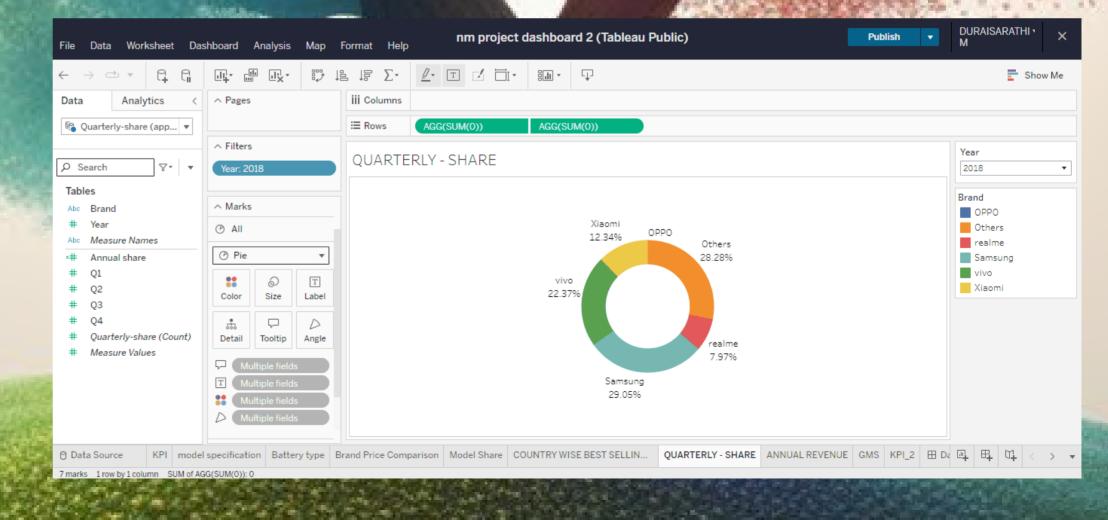




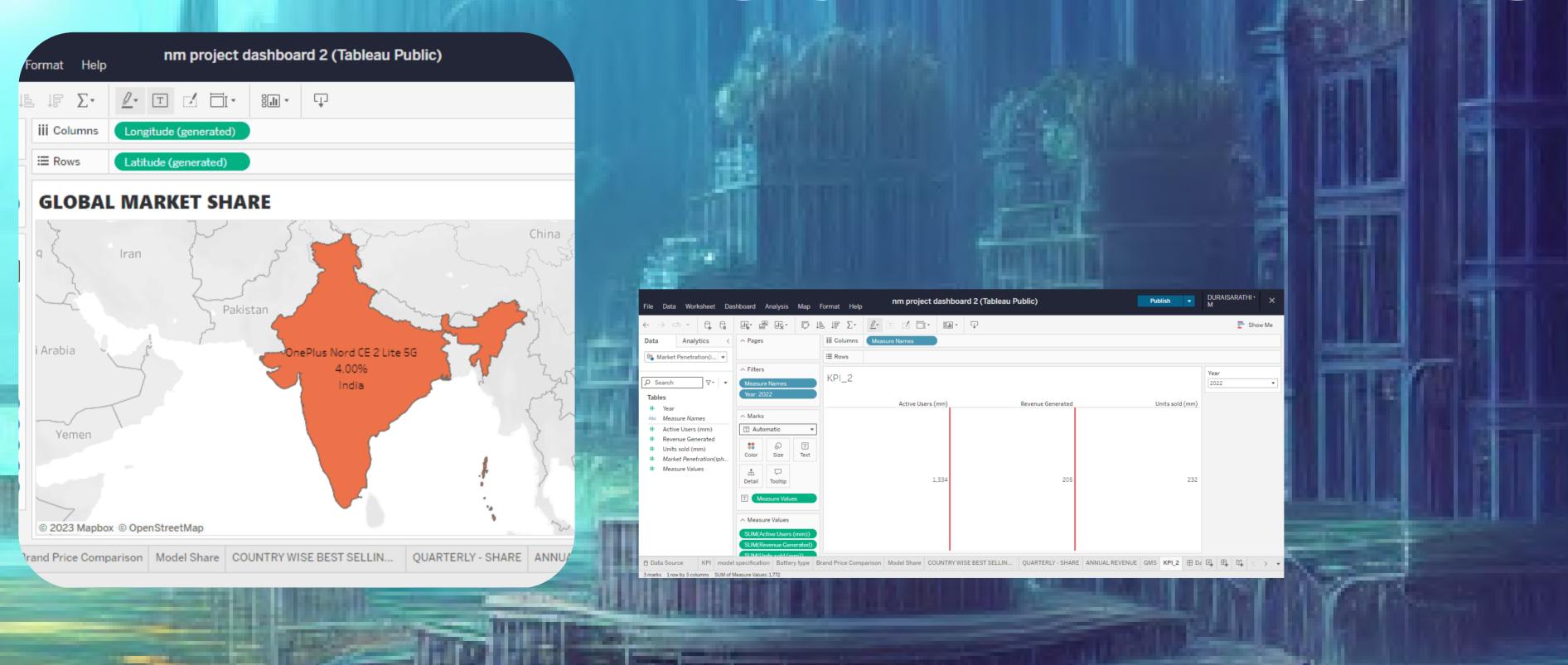


#### VISUALIZATIONS



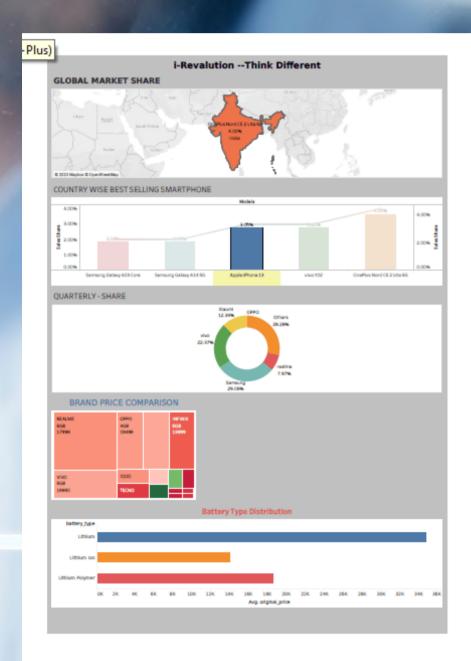


## VISUAIIZATIONS



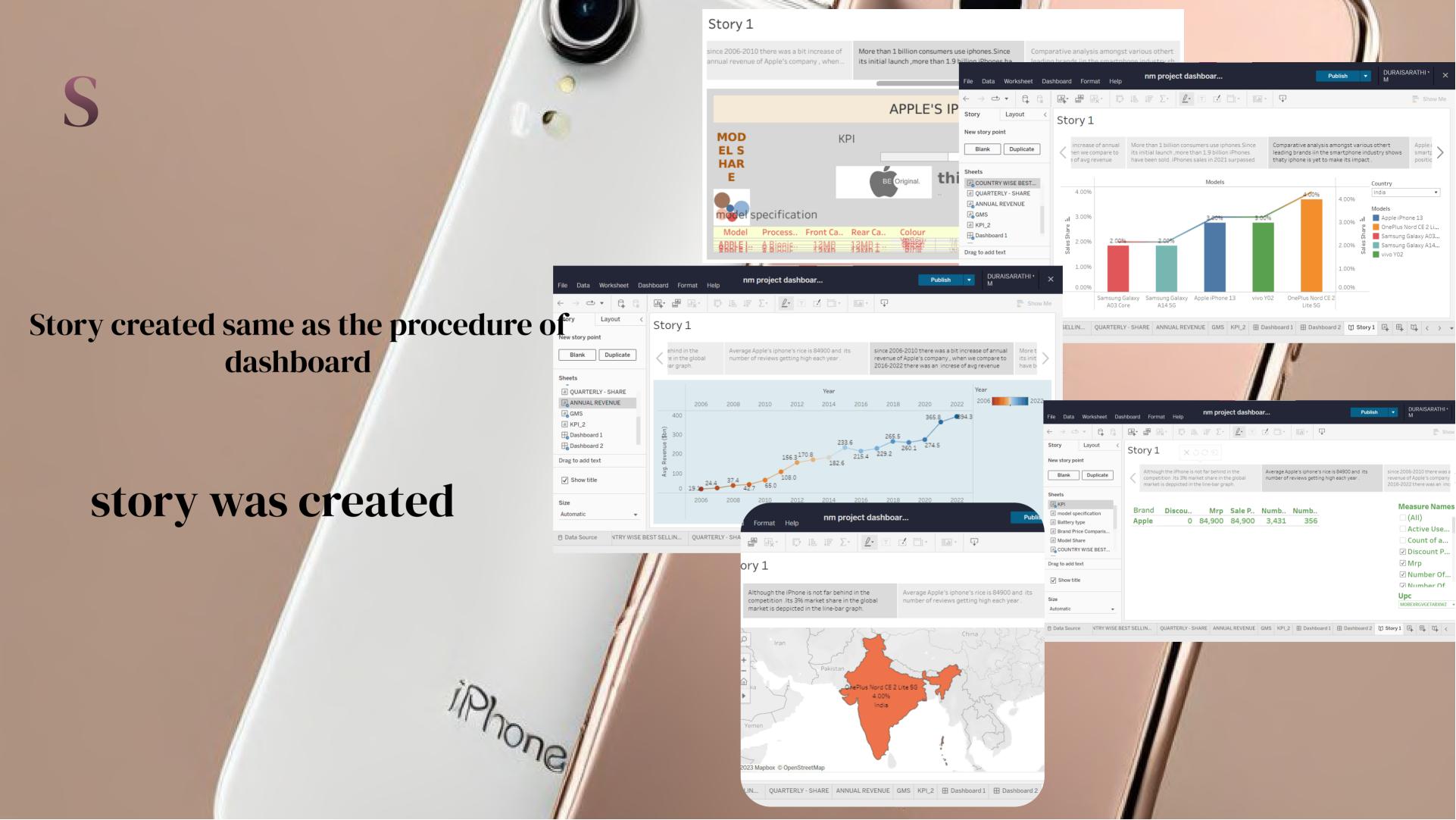
## DESIGN OF DASHBOARD

#### DASHBOARD



#### DASHBOARD





## APPLE'S IPHONE IMPACT

The iPhone has had a significant impact in India. It has boosted the economy, created job opportunities, revolutionized communication, and provided access to educational resources.



#### Conclusion

In conclusion, the iPhone has revolutionized the Indian smartphone market and transformed the lives of Indian consumers. Through data-driven insights, we have unraveled the impact of the iPhone in India. Apple's journey in India continues to present challenges and opportunities, and the future looks promising for the iPhone in the Indian market.



## Do you have any questions?

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