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#### Introduction of the business problem

- a) Defining problem statement
- b) Need of the study/project
- c) Understanding business/social opportunity

#### 1) Data Report

- a) Understanding how data was collected in terms of time, frequency and methodology
- b) Visual inspection of data (rows, columns, descriptive details)
- c) Understanding of attributes (variable info, renaming if required)

### 2) Exploratory data analysis

- a) Removal of unwanted variables (if applicable)
- b) Missing Value treatment (if applicable)
- c) Outlier treatment (if required)
- d) Variable transformation (if applicable)
- e) Univariate analysis (distribution and spread for every continuous attribute, distribution of data in categories for categorical ones)
- f) Bivariate analysis (relationship between different variables, correlations)
- g) Addition of new variables (if required)
- 4) Business insights from EDA
- a) Business insights using clustering (if applicable)

#### 1) Introduction of the business problem

#### a) Defining problem statement:

We have data set from the company Delta Ltd of employees related to individuals who applied for job, in order to maintain a salary range for each employee with similar profiles apart from the existing salary, there are various factors which is related to employee's experience and other metrics like performance evaluation on interviews. By building models we can determine salary that can be offered to the candidate who is selected in the company.

#### b) Need of the study/project:

Model will help us to minimize human judgement in regards to salary that has been offered.

#### c) Understanding business/social opportunity:

- Building such models will help us to reduce the discrimination between employees and also it we will be free from human judgements.
- In future suggestions from the model can be considered and then will offer candidates accordingly.
- Every now and then such models as to be to get updated suggestion.11:30 AM

#### 2) Data Report

- a) Understanding how data was collected in terms of time, frequency and methodology. Data is collected form the human resource department of Delta
- b) Visual inspection of data (rows, columns, descriptive details)

#### **Reading and Exploring data:**

There are 25000 rows 29 columns in the data set.

c) Understanding of attributes **Data information:** 

```
<class
'pandas.core.frame.DataFrame'>
RangeIndex: 25000 entries, 0 to
24999 Data columns (total 29
columns):
# Column
Non-Null Count Dtype
-----
0 IDX
25000 non- int64
null
```

1	Applicant_ID	25000 non- null	int64
2	Total_Experience	25000 non-	int64
3 ied	Total_Experience_in_field_appl	25000 non- null	int64
4	Department	22222 non- null	objec +
5	Role	24037 non-	objec t

6	Industry	24092	non- null	object
7	Organization	24092	non-	object
8	Designation	21871		object
9	Education	25000		object
10		18820		object
Gra 11	duation Specialization University_Grad	18820		object
12		18820		float6
Pas 13	sing Year Of Graduation PG_Specialization	17308		4 object
14	University_PG	17308		object
15	Passing_Year_Of_PG	17308		float6
16	PHD_Specialization	13119		4 object
17	University_PHD	13119		object
18	Passing_Year_Of_PHD	13119		float6
19	Curent_Location	25000		4 object
20	Preferred_location	25000		object
21	Current_CTC	25000		int64
22	Inhand_Offer	25000		object
23	Last_Appraisal_Rating	24092		object
24	No_Of_Companies_worked	25000		int64
25	Number_of_Publications	25000		int64
26	Certifications	25000		int64
27 Tn+	ornational dogram any	25000		int64
28	ernational degree any Expected_CTC	25000	null non- null	int64
	pes: float64(3), 54(10), memory usage: 5.5+ MB	object(16)	11411	

# Insights:

From the above table we can observe that 16 variables have object data type, 12 variables have numeric data type, also we can observe data set has null values.

### **Describe the columns:**

ID X

Applicant\_ID

count	250 00.0	1.25005 0e+04	7.21702 3e+03	1.0	6250.7 5	1250 0.5	18750. 25	2500 0.0
000	<b>mea</b> n <sub>00.0</sub>	3.49932 4e+04	1,43902 min /e+04	<b>25</b> %000	22563. <b>50</b> %5	<b>7</b> 3497 <b>75</b> %5	47419. <b>max</b> 00	6000 0.0
<b>I</b> otal_Expeíience	250 00.0	1.24930 8e+01	7.47139 8e+00	0.0	6.00	12.0	19.00	25.0
<b>l</b> 'otal_Expeíienc e i	250	6.25820	5.81951	0.0	1.00	5.0	10.00	25.0
n_field_applied	00. 0	0e+00	3e+00					
Passing_Yeaí_Of G	188	2.00219	8.31664	1986	1996.0	2002.	2009.0	2020.
íaduation	20. 0	4e+03	0e+00	.0	0	0	0	0
Passing_Yeaí_Of	173	2.00515	9.02296	1988	1997.0	2006.	2012.0	2023.
Ğ	08. 0	4e+03	3e+00	.0	0	0	0	0

	co u n t	mean	std	min	25%	50%	75%	max
Passing_Yeaí_Of _PHD	13 1 19.	2.00739 6e+03	7.49360 1e+00	1995 .0	2001.0	2007. 0	2014.0	2020. 0
Cuííent_CI'C	80.0	1.7 <u>6094</u>	9.2 <u>0212</u> 5e+05	0.0	19273	1802 567.5	24438 83.25	3999 893.0
No_Of_Companies_ woiked	<b>25</b> 0 <b>00</b> 0.0	3.48204 0e+00	1.69033 5e+00	0.0	2.00	3.0	5.00	6.0
Numbeí_of_Publica tions	250 00.0	4.08904 0e+00	2.60661 2e+00	0.0	2.00	4.0	6.00	8.0
Ceítifications	250 00.0	7.73680 0e-01	1.19944 9e+00	0.0	0.00	0.0	1.00	5.0
				0.0	0.00	0.0	0.00	1.0
Inteínational_de gíee_any	25 0 00. 0	8.17200 0e-02	2.73943 1e-01	2037 44.0	13062 77.50	2252 136.5	30513 53.75	5599 570.0
Expected_C <b>I</b> C	250 00.0	2.25015 5e+06	1.16048 0e+06					

From the above table we can find 5-point summary of the data and we can also detect outliersforfew variables. However, in our case we are not going to treat null values because we need actual data for further analysis to predict accurately.

# 3) Exploratory data analysis

a) Removal of unwanted variables.

### **Null Values Check:**

IDX Applicant_ID Total_Experience Total_Experience_in_field_appl	0 0 0
ied Department Role Industry	2778 963 908
Organization Designation Education	908 3129 0

Graduation_Specialization University_Grad Passing_Year_Of_Graduation PG_Specialization University_PG Passing_Year_Of_PG PHD_Specialization University_PHD Passing_Year_Of_PHD Curent_Location Preferred_location Current_CTC	6180 6180 7692 7692 7692 11881 11881 0 0
Inhand_Offer Last_Appraisal_Rating No_Of_Companies_worked Number_of_Publications Certifications International_degree_any Expected_CTC dtype: int64	0 908 0 0 0

# Inference:

From the above table we can observe that variables such as Department, Role, Industry,

Organization, Designation, Graduation specialization, University grad, passing year ofgraduation, PG Specialization, University PG, passing year of PG, PHD Specialization,

University PHD, Passing year of PHD, Last Appraisal rating have null values, for our analysis purpose we do not required variables as follows IDX, Applicant ID, Organization, Graduationspecialization, University grad, passing year of graduation, PG Specialization, University PG, passing year of PG, PHD Specialization, University PHD, Passing year of PHD. Hence, we are dropping those variables.

Rest we have Department, Role, Industry, Designation, Last Appraisal rating, these columnsnull values have to be treated.

No Duplicated data detected from the data set.

Treating Null Values.

Variable 'Department' was treated by imputing value 'Others 'in place of Null. So, it gets included in 'Others' category.

Variable 'Role' was treated by imputing value 'Others 'in place of Null. So, it gets included in 'Others' category.

Variable 'Industry' was treated by imputing value 'Fresher' in place of Null.

Variable 'Designation' was treated by imputing value 'Others 'in place of Null. So, it gets included in 'Others' category.

Variable 'Last Appraisal rating' was treated by imputing value 'Fresher' in place of Null.

#### **After treating Null Values**

Total Experience	0
Total Experience in field applie	d 0
Department	0
Role	0
Industry	0
Designation	0
Education	0
Curent Location	0
Preferred location	0
Current CTC	0
Inhand Offer	0
Last_Appraisal_Rating	0

```
No_Of_Companies_worked 0
Number_of_Publications 0
Certifications 0
International_degree_any 0
Expected_CTC 0
dtype: int64
```

#### Inference:

From the above table we can observe there is no values in the data set. In this data set we can observe there is no value in the data set.

Outlier treatment

Outlier treatment not require in this data set, because we need accurate value to build better model.

• Variable transformation.

#### **Data Information:**

```
<class
'pandas.core.frame.DataFrame'>
RangeIndex: 25000 entries, 0 to
24999 Data columns (total 17
columns):
 # Column
                                           Non-Null Count Dtype
                                           25000 non-null int64
   Total Experience
 0
 1 Total Experience in field applied 25000 non-null int64
 2
   Department
                                          25000 non-null object
                                           25000 non-null object
 3
   Role
                                           25000 non-null object
   Industry
                                          25000 non-null object
 5
    Designation
                                        25000 non-null object
25000 non-null object
25000 non-null object
   Education
   Curent Location
 7
 8 Preferred location
Innand_Offer 25000 non-null int64

Last_Appraisal_Rating 25000 non-null object

No_Of_Companies_worked 25000 non-null category

Number_of_Publications 25000 non-null int64

Certifications 25000 non-null int64

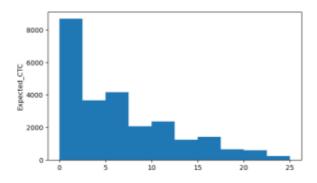
International int64
 9 Current CTC
                                          25000 non-null int64
 15 International_degree_any 25000 non-null category
 16 Expected CTC
                                           25000 non-null
int64dtypes: category(2), int64(6), int8(1),
object(8)
memory usage: 2.7+ MB
```

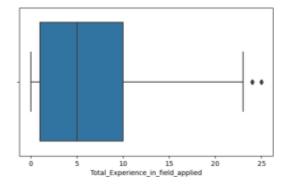
#### **Observation:**

From the above table we can observe that No of companies worked and international degree have been changed from integer to categorical variable for further Analysis.

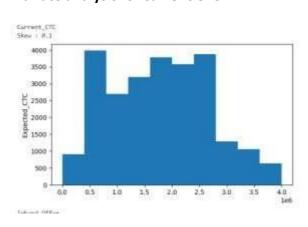
 Univariate analysis (distribution and spread for every continuous attribute, distribution of data incategories for categorical ones)

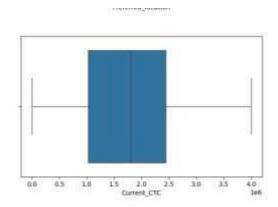
### Bivariate analysis for total Experience in applied field:





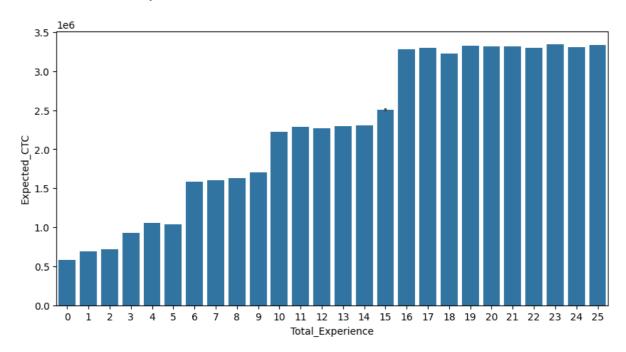
## **Bivariate analysis for current CTC:**





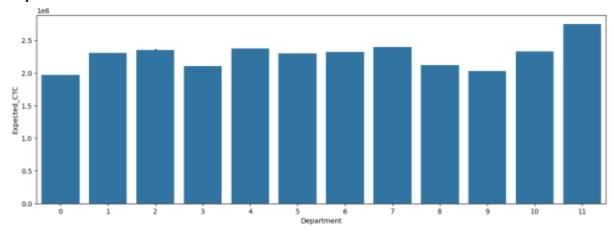
Candidates who have less CTC also expects high expectations.

### **Bivariate for total experience:**



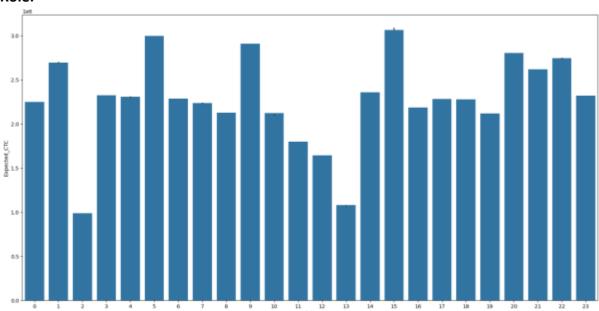
Candidates who have high experience have high CTC expectations.

# **Department:**



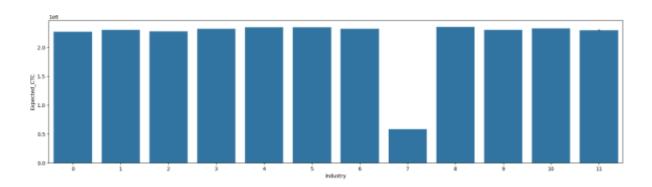
Candidates from top management have high CTC Expectations.

### Role:



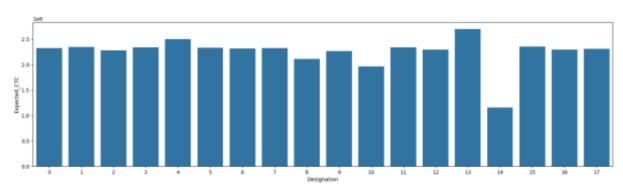
Research scientist have high CTC expectations, whereas associate professors have lessCTCexpectations.

# Industry:



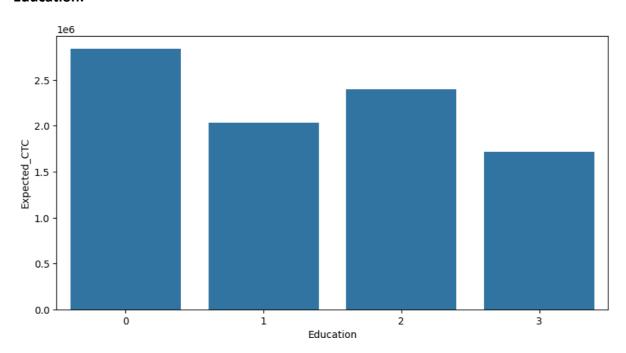
Candidates from FMCG and Others have high CTC expectations.

# Designation:



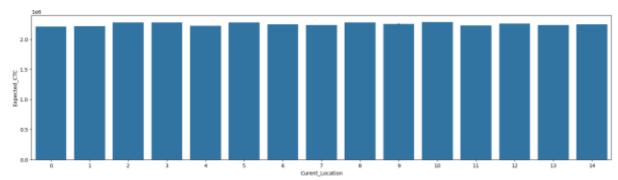
Research Scientists have high CTC expectations.

### **Education:**



Candidates with doctorate have high CTC expectations.

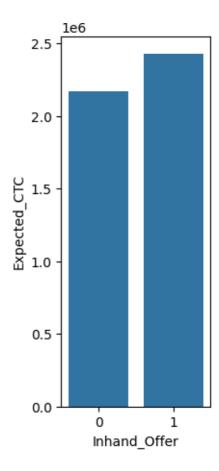
### **Current Location:**



Candidates from Kolkata, Guwahati, Mangalore, Bhubaneshwar have high CTC expectations

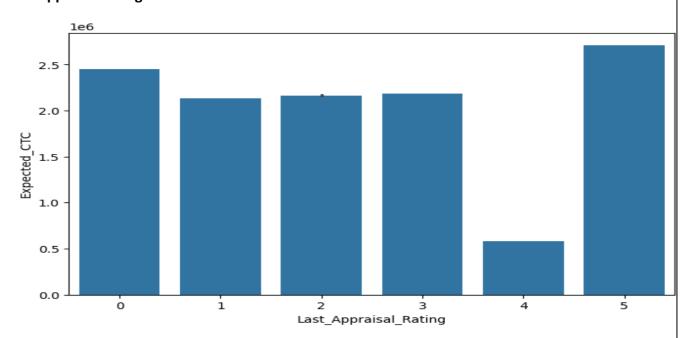
thanother locations.

### In hand offer:



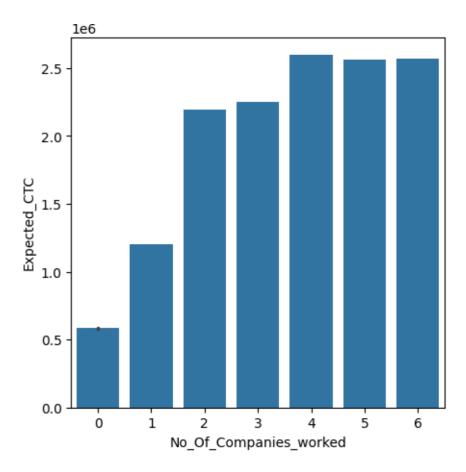
Candidates who holds offer have high CTC expectations.

# Last appraisal rating:



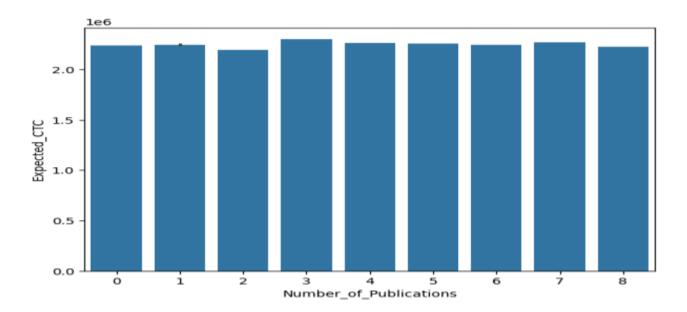
Candidates with key performer appraisal rating have high CTC expectations.

# Company's worked



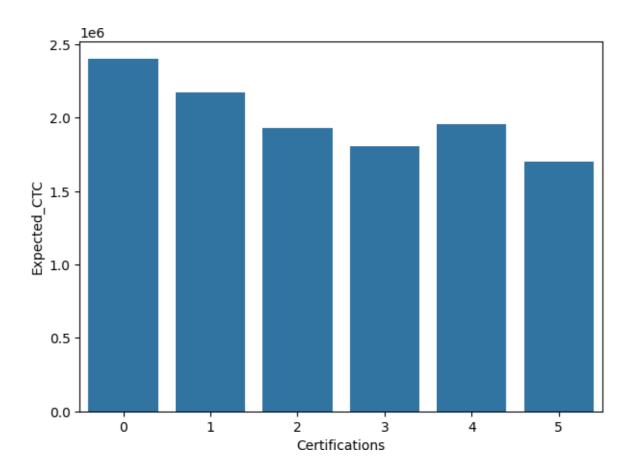
Candidates who worked in 4 company have high CTC expectations even 5&6 companies also have high expectation.

# Number of published:



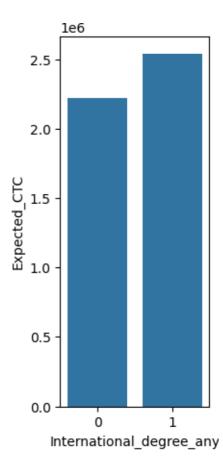
Candidates who have done 3 publications have high CTC expectations.

### **Certification:**



Whereas candidates with 3certifications have less expectations. Candidates with 0 certifications have high CTC expectations.

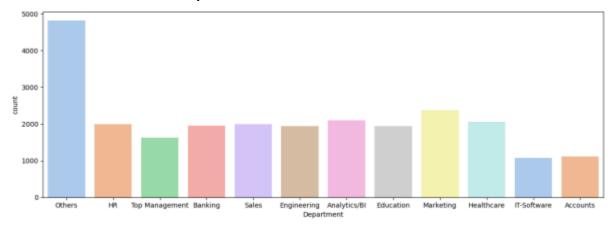
# **International Degree:**



Candidates with international degree have high CTC expectations.

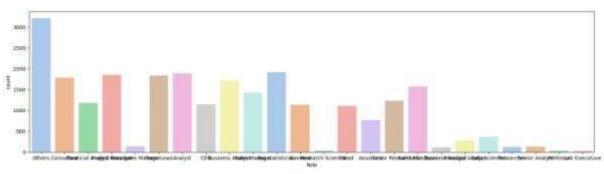
b) <u>Univariate analysis</u> (<u>distribution</u> and <u>spread</u> for every <u>continuous</u> attribute, <u>distribution</u> of <u>data incategories</u> for <u>categorical ones</u>)

### **Let's check Univariate for Department:**



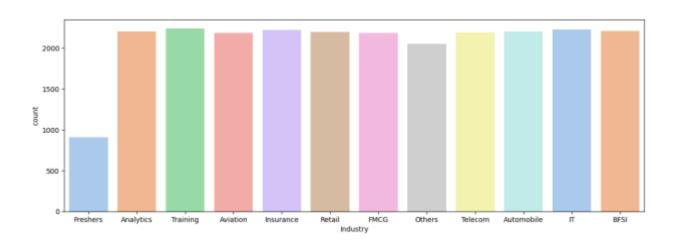
In our data set "others" category has huge number of data which is somewhere around 4800, nextto that "marketing" category have count of 2200 approximately.

#### Role:

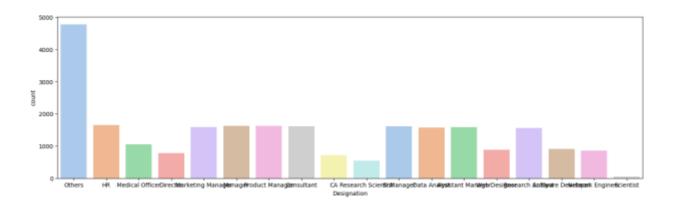


In our data set "others" category has huge number of data which is somewhere around 3500,next to that "Analyst" category have count of 1800 approximately. Research scientist, Lab executive and Professors have very less count which is less than 50.

### **Industry:**

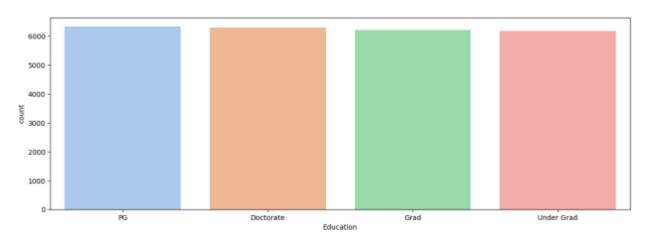


Candidates from training, insurance, IT and BFSI have high count of around 2500 approximately fromeach industry. Fresher candidates have count of 1800 approximately. **Designation:** 



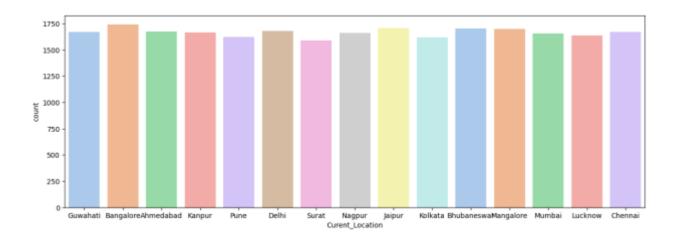
In "others" category around 4800 count for designation, next to that marketing manager, manager, product manager and consultant were around 1800.

#### **Education:**



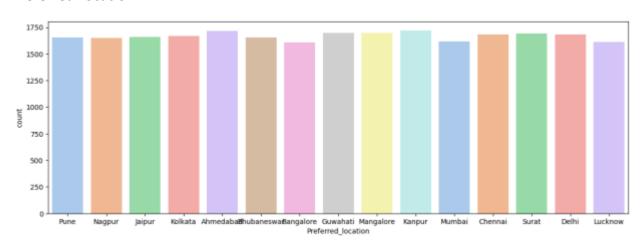
In our data set Post graduate and doctorate candidates have high count of more than 6500, difference between other grads if very minimal.

#### **Current Location:**

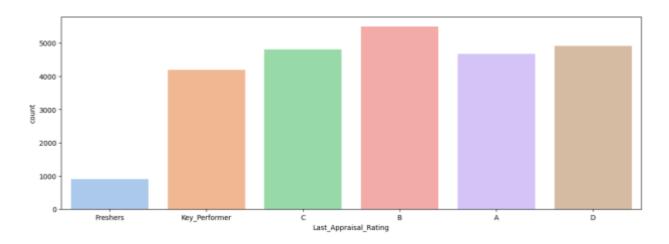


Candidates from Bangalore, Jaipur, Bhubaneshwar and Mangalore are high, from Pune its little lowerthan other locations.

#### **Preferred Location:**

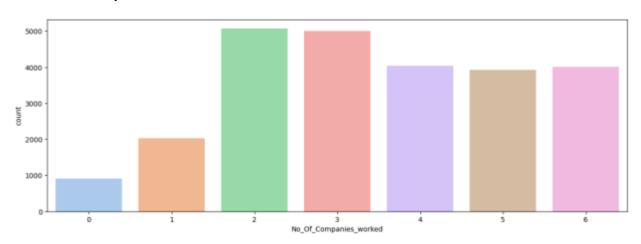


Candidates highly prefers Ahmedabad, Guwahati, Mangalore as their job preferred location. Last appraisal rating:



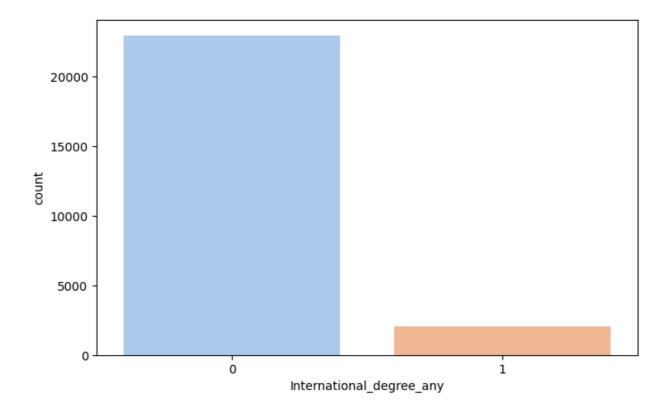
In out data set people who got 'B' appraisal are high, Key performers were around 4200.

# Number of companies worked:



Two and three companies working persons are more. As comparer to number Five company number four and six companies working experience persons are more .

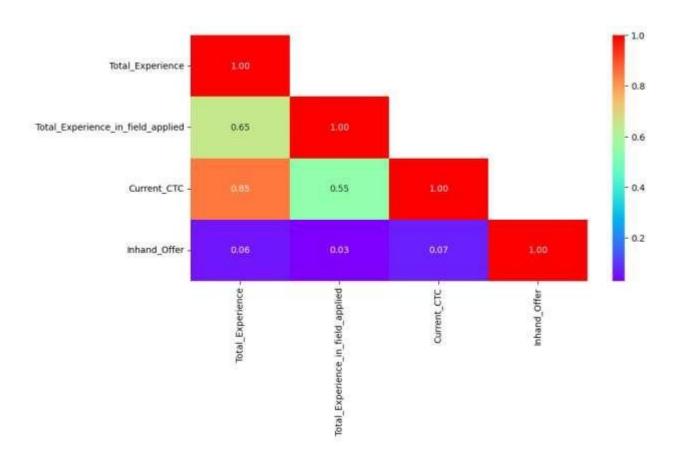
# International degree:



Candidates with international degree are very in our data set, more than 90% of population are without international degree.

c) Bivariate analysis (relationship between different variables, correlations)

### **Correlation Map:**



From the above heat map, we can observe that Total experience of field applied and Total experience, Current CTC and Total experience of field applied have high correlation. In hand offerand Number of publications have medium correlation.

#### 4) Business insights

#### **fromEDA**

#### **Feature Selection:**

Before selecting features need to convert data types as integer.

#	Column	Non-Null	Dtyp
		Count	е
0	Total_Experience	25000 non- null	
1	<pre>Total_Experience_in_field_app lied</pre>	25000 non- null	
2	Department	25000 non-	int8

3	Role	25000		int8
4	Industry	25000	null non- null	int8
5	Designation	25000		int8
6	Education	25000		int8
7	Curent_Location	25000	-	int8
8	Preferred_location	25000	-	int8
9	Current_CTC	25000	-	int6 4
10	Inhand_Offer	25000		int8
11	Last_Appraisal_Rating	25000		int8
12	No_Of_Companies_worked	25000	non- null	int8
13	Number_of_Publications	25000		int6 4
14	Certifications	25000	non- null	int6 4
15	<pre>International_degree_any</pre>	25000	non- null	int8
16	Expected_CTC	25000	non- null	
	4dtypes: int64(6), (11) memory usage: 1.4			

From the above table we can observe that every variable has integer data type. Its good to performRFE analysis for feature selection.

### RFE Analysis:

- Before performing RFE analysis need to segregate target variable separately from dataframe.
- Target variable should be assigned separately.
- Rest of the variables should be fit in to RFE analysis.
- For estimator considered Random Forest Regressor since our target variable is continuous.

### **RFE Analysis:**

```
Selected Features: [ True False False True False False True True True True True True True False False]
```

Above results are in Boolean values, true which denotes to select that features. However Falserepresents that not to select those features.

#### List of features considering for further analysis:

```
Total_Experi
 enceRole
 Education
 Curent Location
 Preferred_locatio
 nCurrent_CTC
 Inhand Offer
 Last Appraisal R
 ating
No_Of_Companies_workedNumber_of_Publications
```

#### Inference:

- Above mentioned features are suggested by RFE analysis as best features.
- From this set of features going to perform further Analysis.
- a) Business insights using clustering

## **Scaling Data:**

- Using Standard scalar scaling data before performing clustering.
- Since our data set is larger using K- means clustering.

### **K Means Clustering:**

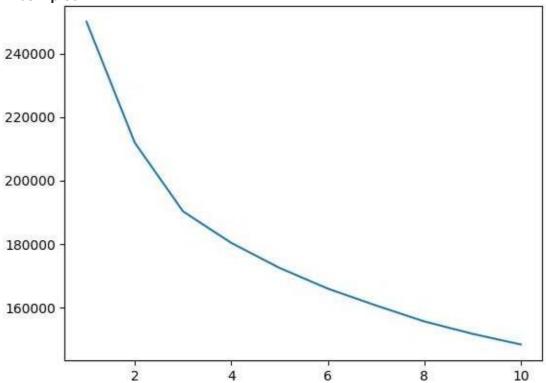
- 1. 249999.999999999,
- 2. 211893.92438503072,
- 3. 190242.21739650163, 4. 180302.15930825716,
- 5. 172413.81300687417,
- 6. 165894.29133165703,
- 7. 160576.8311867193,
- 8. 155551.54410477262,

#### 9. 151642.85369396262,

#### 10. 148290.84740284178

From the above table no of clusters and inertia values respectively.

#### **Elbow plot:**



From the above elbow plot we can observe that no stable clusters till cluster 10. However, we choose number of clusters based on silhouette scores.

Number of clusters 3 and 2 has good silhouette scores which is 0.142670587829086.

# Note-II

#### **Parametric Model:**

3.Ridge Model train
3.1 RMSE for train
3.2 Coefficient for Ridge train
4 LASSO model train
4.1 Coefficient of regression train
4.2 RMSE for train
5. OLS Model train
5.1 OLS train summary
5.2 RMSE OLS train
Non - Parametric Models
6. K Nearest Neighbours Regression Model train
6.1 RMSE KNN train
7. Random Forest Model train
7.1 RMSE Random forest train
7.3 Mean squared error for train
8. Ada Boosting Model train
8.1 RMSE Ada boosting train
9. Bagging Model train
9.1 RMSE Bagging model train
b. Test your predictive model against the test set using various appropriate performance metrics
1. Linear Regression test
1.1 Linear Model summary for test
1.2 Root mean Squared test
2. Linear Regression Scikit test
2.1 Coefficient of regression test
2.2 RMSE for test
3.Ridge Model test
3.1 RMSE for test
3.2 Coefficient for Ridge test
3.3 Ridge Residual plot
4 LASSO model test
4.1 Coefficient of regression test
4.2 RMSE for test
4.3 Lasso Residual plot
5 OLS Model test
5.1 OLS test summary
5.2 RMSE OLS test
5.3 Residuals for OLS test
Non Parametric Models
6. K Nearest Neighbours Regression Model test
6.1 RMSE KNN test
6.2 Residual plot for KNN
6.3 Mean squared error for test
7. Random Forest test
7.1 RMSE Random forest test
7.2 Residual plot for Random forest test
7.3 Mean squared error for test
8. Ada Boosting Model test
U. MUU DUUJINE MUULI ILJI maaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaaa

8.1 RMSE Ada boosting test
8.2 Mean Squared error test
8.3 Ada boosting residual plot
9. Bagging Model test
9.1 RMSE Bagging test
9.2 Mean Squared error Bagging test
9.3 Bagging residual plot
C. Interpretation of the models
2). Business implications:
Business Insights and Recommendations

**Goal & Objective:** The objective of this exercise is to build a model, using historical data that will determine an employee's salary to be offered, such that manual judgments on selection are minimized. It is intended to have a robust approach and eliminate any discrimination in salary among similar employee profiles

### Model building:

For building the model we have to split the data set in to 30% for test and 70% for train.

Before the splitting data scale the data.

Total_Experi	ience	Role	Education	Curent_Location	Preferred_location	Current_CTC	Inhand_Offer	Last_Appraisal_Rating	No_Of_Companies_worked	Number_of_Publications	Clus_kmeans
	0	11	2	5	13	0	0	4	0	0	0
	23	6	0	1	12	2702664	1	5	2	4	1
	21	6	0	0	6	2236661	1	5	5	3	1
	15	8	0	7	8	2100510	0	2	5	3	2
	10	14	1	0	0	1931644	0	2	2	3	2
4											

#### Result of the 30% data set

	Total_Experience	Role	Education	Curent_Location	Preferred_location	Current_CTC	Inhand_Offer	Last_Appraisal_Rating	No_Of_Companies_worked	Number_of_Publications
21492	8	4	1	13	10	935207	0	0	6	1
9488	14	6	2	5	1	1419998	0	1	3	5
16933	19	23	1	14	1	2446313	0	3	5	7
12604	4	8	1	11	1	573222	0	3	6	7
8222	2	2	0	9	2	419866	1	1	3	4

#### Result of the 70% dataset

	2 13 3 5	6 14		0	2	2	1
	3 5	14	1590046	1	_		
<b>14965</b> 25 9				1	5	3	6
	0 8	4	3641226	0	5	6	0
<b>12321</b> 14 18	3 5	5	1567804	0	1	3	3
<b>6269</b> 20 0	0 0	14	3344366	0	0	5	3

# Use parametric Model:

# OLS Regression Results

Dep. Variable: 0.978	Expected_0	CTC	R-squ	ared:		
Model:	(	OLS	Adi	R-squared:		
0.978		710	110).	it bquarea.		
Method:	Least Squar	res	F-sta	atistic:		
7.951e+04						
Date:	Sat, 03 Feb 20	024	Prob	(F-statistic):		
0.00	00 50	0.0				
Time:	23:59	:00	Log-I	Likelihood:		_
2.3555e+05	171	- 0 0	7. T.C.			
No. Observations: 4.711e+05	1/3	300	AIC:			
Df Residuals:	174	189	BIC:			
4.712e+05	± ,	103	210.			
Df Model:		10				
Covariance Type:	nonrobi	ıst				
	=========	====	=====	-========	======	===
	C		1		D> 1 1 1	
[0.025 0.975]	coei	ST	a err	t	P> t	
const	1.791e+05	604	0.037	29.660	0.000	
1.67e+05 1.91e+05						
Total_Experience	-3753.5562	35	0.681	-10.704	0.000	-
4440.925 -3066.187	172 1042	1 0	1 000	0 050	0 041	
Role 183.416 529.624	173.1043	18	1.889	0.952	0.341	
Education 529.024	-5.002e+04	127	2 875	-39.295	0.000	_
5.25e+04 -4.75e+04	J.002e104	121	2.075	33.233	0.000	
Curent Location	384.1913	29	8.323	1.288	0.198	
200.551 968.933						
Preferred_location	-543.9333	29	6.746	-1.833	0.067	_
1125.585 37.719						
Current_CTC	1.2670		0.003	432.001	0.000	
1.261 1.273	0.000.00	00-	2 000	07 150	0 000	
Inhand_Offer 7.7e+04 8.9e+04	8.298e+04	305	3.886	27.172	0.000	
7.7e+04 8.9e+04		_	4			
		3	1			

Last_Appraisal_Rating	5174.0534	810.915	6.381	0.000	
3584.579   6763.528					
No_Of_Companies_worked	-2.152e+04	831.624	-25.877	0.000	-
2.31e+04 -1.99e+04					
Number of Publications	3.0250	509.956	0.006	0.995	+
996.539 - 1002.589					

======

Omnibus: 5704.051 Durbin-Watson:

2.001

Prob(Omnibus): 0.000 Jarque-Bera (JB):

32936.367

Skew: 1.449 Prob(JB):

0.00

Kurtosis: 9.064 Cond. No.

9.41e+06

\_\_\_\_\_

======

#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The condition number is large, 9.41e+06. This might indicate that there are

strong multicollinearity or other numerical problems.

CTC R-squared:

0.978

Parametric model shows the R-squared and adj.R-squared value 97% .which is the good for dataset.

#### Observation from the predictor:

'Number\_of\_Publications','Curent\_Location','Preferred\_location','Role'has p-value>0.05 we remove those columns and build the model.

### After dropping the columns parametric model:

Dep. Variable:	Expected (	СТС	R-squa	ared:		0.978	
Model:	. –			R-squared:		0.978	
Method:	Least Squar	res	F-stat	istic:		1.325e+05	
Date:	Sat, 03 Feb 20	ð24	Prob (	(F-statistic):		0.00	
Time:	23:59	:00	Log-Li	kelihood:		-2.3555e+05	
No. Observations:	175	500	AIC:			4.711e+05	
Df Residuals:	174	493	BIC:			4.712e+05	
Df Model:		6					
Covariance Type:	nonrobi	ust					
		=====					
	coef	sto	d err	t	P> t	[0.025	0.975]
const	1.798e+05	447	5.201	40.174	0.000	1.71e+05	1.89e+05
Total_Experience	-3736.1484	350	0.480	-10.660	0.000	-4423.124	-3049.173
Education	-5.006e+04	1272	2.716	-39.337	0.000	-5.26e+04	-4.76e+04
Current_CTC	1.2670	(	0.003	432.124	0.000	1.261	1.27
Inhand_Offer	8.287e+04	2936	5.431	28.220	0.000	7.71e+04	8.86e+04
Last_Appraisal_Rating	5179.7949	808	8.268	6.409	0.000	3595.509	6764.086
No_Of_Companies_worke	ed -2.151e+04	833	1.451	-25.867	0.000	-2.31e+04	-1.99e+04
Omnibus:	==================================	=== 117	=== Durbir	 n-Watson:		2.001	
Prob(Omnibus):	0.0	900	Jarque	e-Bera (JB):		32998.898	
Skew:	1.4	450	Prob(	JB):		0.00	
Kurtosis:	9.0	070	Cond.	No.		7.04e+06	

#### Notes

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The condition number is large, 7.04e+06. This might indicate that there are strong multicollinearity or other numerical problems.

After removing high VIF values feature "Total experience" R-Squared value remains same. However, if we remove "Current CTC" there is drastic dip in R-Squared value.

• Now we will check VIF predictor:

#### VIF values are:

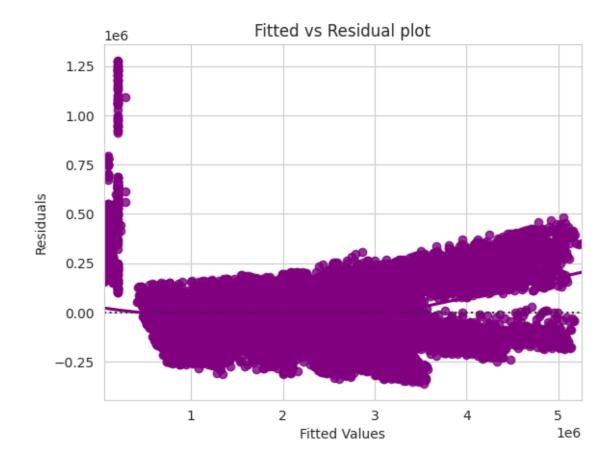
### VIF values:

const	12.177076
Total_Experience	4.172898
Education	1.231157
Current_CTC	4.399646
Inhand_Offer	1.107158
Last_Appraisal_Rating	1.104538
No_Of_Companies_worked	1.201446
dtype: float64	

From OLS stats model we can fair R-Squared and Adjusted R-Squared value. However, a few variables have VIF values > 2 therefore some multicolinearity in the data. Hence those features are important for the analysis we cannot drop those variables.

# • Linearity and Independence predictor:

	Actual Values	Fitted Values	Residuals
0	3109048	3.280722e+06	-171674.181304
1	2067059	2.043518e+06	23541.245555
2	4915655	4.596506e+06	319149.193730
3	1959755	1.904281e+06	55473.581598
4	4514894	4.234687e+06	280206.974272



# • Test normality

Since p-value < 0.05, the residuals are not normal as per shapiro test. ShapiroResult(statistic=0.9244317412376404, pvalue=0.0)

#### Test Homoscedasticity:

0.9790227865600101

Since p-value > 0.05 we can say that the residuals are homoscedastic.

The model built Linear OLS model2 satisfies all assumptions of Linear Regression

### • Build linear OLS model:

#### **OLS Regression Results**

 Dep. Variable:
 Expected\_CTC
 R-squared:
 0.978

 Model:
 OLS
 Adj. R-squared:
 0.978

 Method:
 Least Squares
 F-statistic:
 1.325e+05

Date: Sat, 03 Feb 2024 Prob (F-statistic): 0.00

 Time:
 23:59:15
 Log-Likelihood:
 -2.3555e+05

 No. Observations:
 17500
 AIC:
 4.711e+05

 Df Residuals:
 17493
 BIC:
 4.712e+05

Df Model: 6

Covariance Type: nonrobust

coef std err P>|t| [0.025 t 1.798e+05 4475.201 40.174 0.000 1.71e+05 1.89e+05 const Total Experience -3736.1484 350.480 -10.660 0.000 -4423.124 -3049.173 Education -5.006e+04 1272.716 -39.337 0.000 -5.26e+04 -4.76e+04 Current\_CTC 1.2670 0.003 432.124 0.000 1.261 1.273 Inhand\_Offer 8.287e+04 2936.431 28.220 0.000 7.71e+04 8.86e+04 **Last\_Appraisal\_Rating** 5179.7949 808.268 6.409 0.000 3595.509 6764.080 No\_Of\_Companies\_worked -2.151e+04 831.451 -25.867 0.000 -2.31e+04 -1.99e+04

 Omnibus:
 5708.117
 Durbin-Watson:
 2.001

 Prob(Omnibus):
 0.000
 Jarque-Bera (JB):
 32998.898

 Skew:
 1.450
 Prob(JB):
 0.00

 Kurtosis:
 9.070
 Cond. No.
 7.04e+06

#### Notes:

#### Model Equation of linear regression:

```
log_price = 179788.9299403612 + -3736.1484458393634 * ( Total_Experience ) + -
50064.87500993241 * ( Education ) + 1.266954141958229 * ( Current CTC ) +
```

<sup>[1]</sup> Standard Errors assume that the covariance matrix of the errors is correctly specified.

<sup>[2]</sup> The condition number is large, 7.04e+06. This might indicate that there are strong multicollinearity or other numerical problems.

```
82865.26557903447 * ( Inhand_Offer ) + 5179.794886646088 * ( Last_Appraisal_Rating ) + -21507.45824393902 * ( No_Of_Companies_worked )
```

let's make predictions on the test set

#### After predicting the RMSE On the train data:

169618.48115250297

it means that, on average, the predictions of your regression model have an error of approximately 170168.53 units in the same scale as your target variable. A lower RMSE indicates better model performance, as it reflects smaller prediction errors.

	const	Total_Experience	Education	Current_CTC	Inhand_Offer	Last_Appraisal_Rating	No_Of_Companies_worked
21492	1.0	8	1	935207	0	0	6
9488	1.0	14	2	1419998	0	1	3
16933	1.0	19	1	2446313	0	3	5
12604	1.0	4	1	573222	0	3	6
8222	1.0	2	0	419866	1	1	3

Above table is shows the x test values

#### Now showing some coefficient values are:

```
The coefficient for const is [ 0.00000000e+00 -3.73614845e+03 -5.00648750e+04 1.26695414e+00 8.28652656e+04 5.17979489e+03 -2.15074582e+04]

The coefficient for Total_Experience is [ 0.00000000e+00 -3.73614845e+03 -5.00648750e+04 1.26695414e+00 8.28652656e+04 5.17979489e+03 -2.15074582e+04]

The coefficient for Education is [ 0.00000000e+00 -3.73614845e+03 -5.00648750e+04 1.26695414e+00 8.28652656e+04 5.17979489e+03 -2.15074582e+04]

The coefficient for Current_CTC is [ 0.00000000e+00 -3.73614845e+03 -5.00648750e+04 1.26695414e+00 8.28652656e+04 5.17979489e+03 -2.15074582e+04]

The coefficient for Inhand_Offer is [ 0.00000000e+00 -3.73614845e+03 -5.00648750e+04 1.26695414e+00 8.28652656e+04 5.17979489e+03 -2.15074582e+04]

The coefficient for Last_Appraisal_Rating is [ 0.00000000e+00 -3.73614845e+03 -5.00648750e+04 1.26695414e+00 8.28652656e+04 5.17979489e+03 -2.15074582e+04]

The coefficient for No_Of_Companies_worked is [ 0.000000000e+00 -3.73614845e+03 -5.00648750e+04 1.26695414e+00 8.28652656e+04 5.17979489e+03 -2.15074582e+04]
```

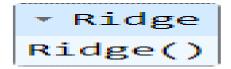
From the above table we can observe that Current CTC, Inhand offer, Last appraisal rating seems to have good coefficient values towards target variable.

#### The model is performing intercept

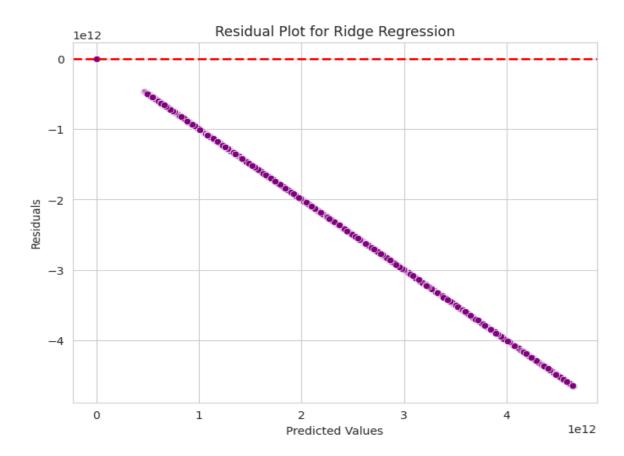
```
The intercept for our model is 179788.9299382011
array([ 0.00000000e+00, -3.73614845e+03, -5.00648750e+04, 1.26695414e+00, 8.28652656e+04, 5.17979489e+03, -2.15074582e+04])
```

# **Building Ridge model:**

**modeling** technique that can significantly improve the performance of linear regression **model.** Fit the Ridge model to the training data:



Making prediction on test data.



check the RMSE on the train data:

2305304856932.5674

Check the RMSE on the test data:

2317506349205.6255

Checking the five columns prediction ridge on test data:

```
[1.08681604e+12 1.65019687e+12 2.84288863e+12 6.66149450e+11 4.87933005e+11] 21492 1215769 9488 1845997 16933 2813259 12604 659205 8222 587812 Name: Expected CTC, dtype: int64
```

From above mentioned Applicant id number, expected CTC According to there application id we need to increase Or decrease the salary.

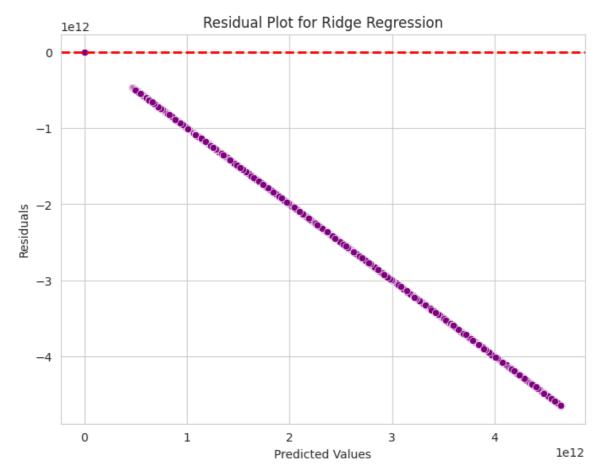
From the above table we can observe that Current CTC, Inhand offer, Last appraisal rating seems to have good coefficient values towards target variable.

# **Building LASSO model:**

fit the dataset set in LASSO model:

LASSO regression is a regularization technique. It is used over regression methods for a more accurate prediction.





Ridge model distributed residual only on negative side not on positive data.

Coefficient of regression test:

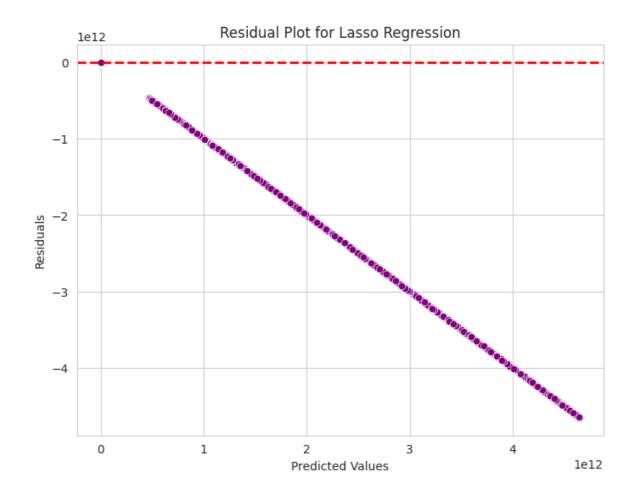
 $\begin{array}{lll} \text{Mean Squared Error on Test Set: } 5.373493875810108e+24 \\ \text{Lasso Coefficients: } [ & 0. & -27919.7775436 & -55976.40719441 \ 1162398.49531821 \\ 38079.36732673 & 8636.86139511 & -36360.73927788] \\ \text{True} \end{array}$ 

From the above table we can observe that Current CTC, Inhand offer, Last appraisal rating seems to have good coefficient values towards target variable.

### **RMSE** for lasso model for Train:

2305875270655.3564

A lower RMSE indicates better model performance, as it reflects smaller prediction errors.



Lasso model distributed residuals only on negative side not on positive side.

# **OLS test model:**

**OLS test summery:** 

OLS Regression Results

Model: OLS Adj. R-squared: 0.978

Method: Least Squares F-statistic: 1.325e+05

Date: Sun, 04 Feb 2024 Prob (F-statistic): 0.00

Time: 10:28:44 Log-Likelihood: -2.3555e+05

No. Observations: 17500 AIC: 4.711e+05

Df Residuals: 17493 BIC: 4.712e+05

Df Model: 6

Covariance Type: nonrobust

coef std err t P>|t| [0.025 0.975]

Intercept 8.989e+04 2237.600 40.174 0.000 8.55e+04 9.43e+04

x\_train1[0] 8.989e+04 2237.600 40.174 0.000 8.55e+04 9.43e+04

**x\_train1[1]** -3736.1484 350.480 -10.660 0.000 -4423.124 -3049.173

x\_train1[2] -5.006e+04 1272.716 -39.337 0.000 -5.26e+04 -4.76e+04

**x\_train1[3]** 1.2670 0.003 432.124 0.000 1.261 1.273

**x\_train1[4]** 8.287e+04 2936.431 28.220 0.000 7.71e+04 8.86e+04

**x\_train1[5]** 5179.7949 808.268 6.409 0.000 3595.509 6764.080

**x\_train1[6]** -2.151e+04 831.451 -25.867 0.000 -2.31e+04 -1.99e+04

Omnibus: 5708.117 Durbin-Watson: 2.001

**Prob(Omnibus):** 0.000 **Jarque-Bera (JB):** 32998.898

**Skew:** 1.450 **Prob(JB):** 0.00

**Kurtosis:** 9.070 **Cond. No.** 1.04e+19

#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The smallest eigenvalue is 1.21e-20. This might indicate that there are strong multicollinearity problems or that the design matrix is singular.

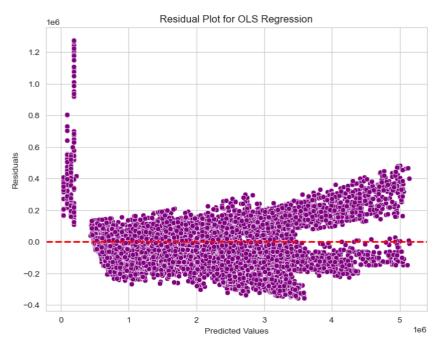
#### **RSME OLS test:**

167388.84393706292

It means that, on average, the predictions of your regression model have an error of approximately 170168.

53 units in the same scale as your target variable. A lower RMSE indicates better model performance, as it reflects smaller prediction errors.

#### **Residual for OLS test:**



In OLS model by observing the plot we can get see that residuals have been distributed almost equally on positive and negative.

#### **Non-Parametric Models**

Performing K Nearest Neighbors Regression model:

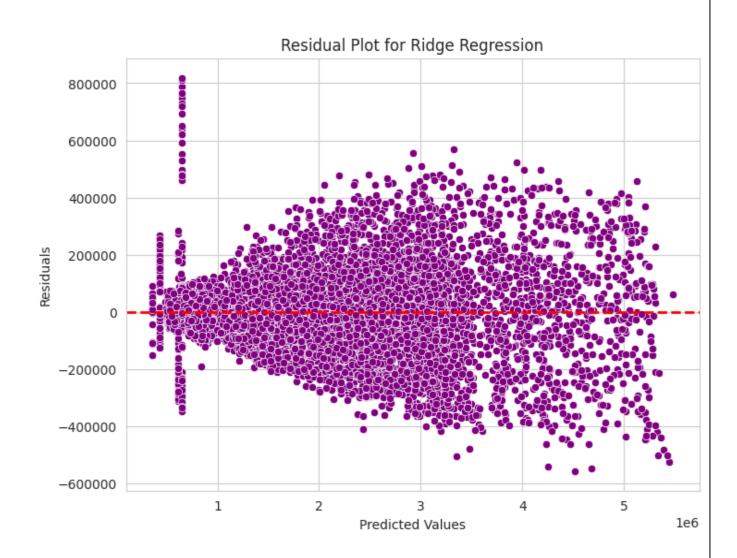
we take the k nearest values of the target variable and compute the mean of those values. Those k nearest values act like regressors of linear regression.

Fit dataset in the KNN model:

▼ KNeighborsRegressor KNeighborsRegressor()

Now we calculate the mean square error on test set:

Mean Squared Error on Test Set: 24595411848.201466



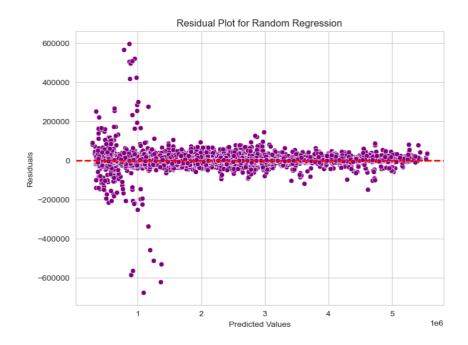
In KNN regression model by observing the plot we can get clear picture that residuals have been distributed equally on positive and negative sides.

#### **RMSE KNN test:**

127214.58938566186

RMSE of 127214.58938566186 means that, on average, the predictions of your regression model have an error of approximately 170168.53 units in the same scale as your target variable. A lower RMSE indicates better model performance, as it reflects smaller prediction errors.

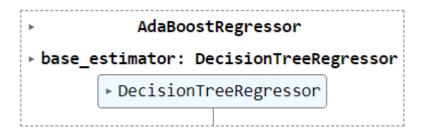
### **Random Forest test:**

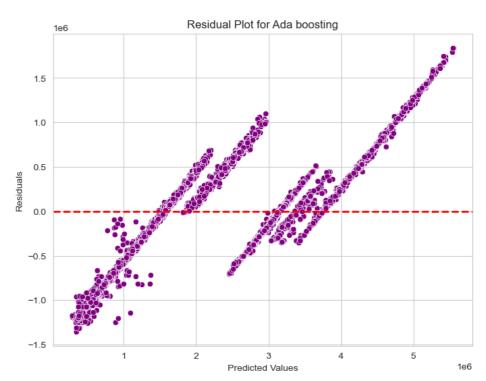


In Random Forest regression model by observing the plot we can get clear picture that residuals has been distributed equally on positive and negative sides.

# **Ada Boosting Model test:**

#### Fit the data set:

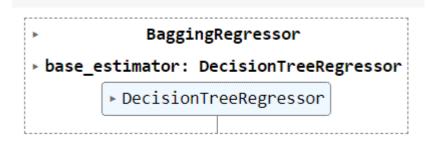




From the above plot we can observe so splitting pattern, so in this case residuals are not normal. Hence, model is not performing that great.

# **Bagging Model test:**

#### Fit the dataset:



RMSE for Bagging train: 557786.298959022

RMSE of **557786.298959022**, it means that, on average, the predictions of your regression model have an error of approximately **557786.298959022** units in the same scale as your target variable. A lower RMSE indicates better model performance, as it reflects smaller prediction errors.

### 9.2 Mean Squared error Bagging test:

Mean Squared Error on Test Set: 1218804212.4628923

#### Interpretation of the models:

Parametric models	RMSE Train	RMSE Test	R-Squared Train	R-Squared Test
Linear Regression Stats	170168.53	168280.97	0.978	0.979
Linear Regression Scikit	170168.53	168280.97	0.978331241	0.979339517
Ridge Regression	2.26E+12	2.27E+12	-3.81E+12	-3.76E+12
Lasso Regression	2.26E+12	2.27E+12	-3.81E+12	-3.77E+12
OLS Regression	170168.53	168280.97	0.978331241	0.979339517
Non Parametric models	RMSE Train	RMSE Test	R-Squared Train	R-Squared Test
K Nearest Neighbors Regression	127799.88	127214.59	0.987778164	0.988192872
Random Forest Model	14318.22	34553.27	0.99984659	0.999128939
Ada Boosting Model	547722.15	557786.3	0.77551042	0.77301031
Bagging Model	547722.15	557786.3	0.77551042	0.77301031

#### **Insights and Recommendations for Clustering:**

- Had good inertia value by increasing number of clusters from 1 to 10. However, silhouettescore is good for cluster 2 and 3. Hence considering number of clusters as 3 for further analysis.
- Number of clusters more than 3, the projection of silhouette score is not good it's goingbelow 0.10.
- Hence, number of clusters 3 is best to perform analysis.

#### Interpretations based on RMSE Score:

- The root mean squared value (RMSE) is a commonly used metric to evaluate the performance of a regression model. In the context of a regression model, RMSE measures the average magnitude of the errors between predicted values and actual values. Specifically, it calculates the square root of the average of the squared differences between predicted and actual values.
- Above all model's Random forest has very minimal RMSE score which means it has less errors between predicted values and actual values. However, there is huge difference between train and test data set, train set reflects RMSE as **14318.22** whereas test set reflects **34553.27**. Hence its not performing that great.
- In next place KNN regression model it has train RMSE as 127799.88 and test RMSE as 127214.59.
   Hence this model is performing good. We consider this model for business insights and recommendations.
- Residual plot also in KNN regression model by observing the plot we can get clear picture that
  residuals has been distributed equally on positive and negative sides. Hence data has been
  normally distributed.

#### **Business implications:**

# **Business Insights and Recommendations:**

- During the hiring process, pay close attention to the candidates' Current CTC, Inhand offer, and Last Appraisal Ratings. These factors can be used to assess the candidate's expectations and potential fit within the organization's salary structure.
- Utilize the insights from the model to inform compensation policies. Consider adjusting salary structures based on the importance of Current CTC and Inhand offer. Additionally, use performance metrics associated with Last Appraisal Ratings to guide compensation decisions.
- From all the models we can observe strong coefficient for Current CTC, Inhand offer and Last Appraisal Ratings towards Expected CTC.
- Clearly communicate to employees how their Current CTC, Inhand offer, and Last Appraisal Ratings contribute to the determination of their Expected CTC. Transparency in salary calculations can foster trust and understanding among employees.
- Encourage employees to focus on improving their performance to receive higher appraisal ratings. A strong coefficient for Last Appraisal Ratings indicates that it strongly impacts the Expected CTC. Training programs, mentorship, and performance feedback can help employees enhance their skills and performance.
- Regularly monitor the model's performance and update it as necessary. Business conditions, industry standards, and employee expectations may change over time, so the model should be adapted to reflect these changes.
- For employees negotiating their salary or job offer, emphasize the importance of having a competitive Current CTC and Inhand offer. These variables seem to play a crucial role in determining the Expected CTC.