

# LEGALESE.COM

AND INVITING HIS FRIENDS

TO GET INVOLVED AS THEIR SKILLS PERMIT



TL;DR

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### INDIV ALL MEN BY THESE PRESENTS that WONG MENG WENG

or Meng Weng Wong, if you're friends from Saints ('92) or upenn.edu (SEAS '97)

or Burning Man ('03-'15) or Harvard Berkman ('16-'17)

having previously co-founded

exited to FICO exited to Fastmail.fm

HACKERSPACE.SG Singapore's first hackerspace

POBOX.COM

IFDI.ASIA

Singapore's first seed accelerator

KARMASPHERE.COM

VIKRAM

VERMA

functional languages

JOB CHONG

a self-taught Javascript developer

fresh out of NUS law school

and thus a  $\pi$ -shaped person

(RFC4408) a globally deployed opensource email standard based on a domain-specific language

and having previously co-authored

ALEXIS CHUN a recovering lawyer

#### previously at TSMP (M&A) and at Rajah & Tann (commercial litigation) a self-taught mathematician SEBASTIAAN specialising in dependently typed

#### a Caltech PhD previously founder of Wikiscanner

and Onion.link

VIRGIL

GRIFFITH

ONG CHIAH LI

a domain expert in startup financings

previously a full-stack VC associate

which humility, not to mention space constraints, forbid adumbrating at this time

DECKERS a full-stack Javascript developer previously teaching web development at General Assembly

AND

a host of other contributors each equipped with unique superpowers

IS NOW WORKING ON LEGALESE.COM

#### originally an internal project at JFDIAsia designed to scratch-our-own-itch

that has by our estimation saved JFDI's 69 startups up to \$345,000 in legal fees

now being spun out as A SHINY NEW STARTUP

which will apply

MARC ANDREESSEN's dictum

"SOFTWARE IS EATING THE WORLD" to the LEGAL INDUSTRY

UNCANNY PARALLELS (this gets technical; bear with me)

between

by exploiting the

THE DRAFTING OF THE DEVELOPMENT OF and **SOFTWARE CONTRACTS** 

not because lawyers are necessarily unintelligent, but simply because law predates computer science by hundreds of years and because, if you think about it, most senior partners alive today were in law school

both of which deal in variable definitions anonymous functions

event-driven callbacks

exception handling

are intimately familiar with

version control and other notions which COMPUTER SCIENTISTS

collaborative editing but which LAWYERS

if/then/else statements dependency graphs

when fax machines were new NITH THE SIMPLE GOAL

what

have no names for

INTUIT **ADOBE AUTODESK** has done for has done for has done for ART & DESIGN ACCOUNTING ENGINEERING LEGALESE

THAT

what

what

specifically, THE \$160B CORPORATE CONTRACTS INDUSTRY

FIVE HUNDRED an HOUR

to COPY and PASTE

WORDS upon a PAGE

FIRST BY DEVELOPING A DOL

dubbed "L4"

will do for

because (if one may be permitted to speak frankly) in a world where CARS drive THEMSELVES it is QUITE MAD to pay a HUMAN

a DOMAIN-SPECIFIC-LANGUAGE for LEGAL AGREEMENTS and REGULATIONS that does for the MODAL µ-CALCULUS what functional languages do for the LAMBDA CALCULUS THE BUILDING COMPILERS

which will target ENGLISH and other NATURAL LANGUAGES

(imagine multilingual contracts, each provably identical)

and will also target ETHEREUM and other **BLOCKCHAIN PLATFORMS** 

(because bugs in smart contracts cost real money)

accompanied by a powerful STATIC ANALYZER

capable of FORMAL VERIFICATION,

or at any rate EXHAUSTIVE TEST SUITES

that prove, to the extent that such PROOF is MATHEMATICALLY POSSIBLE, contracts written in the language are **CORRECT · CONSISTENT · COMPLETE** 

> speaking of which (if one may be frank again) most programmers write PROGRAMS; fewer (very advanced) coders write COMPILERS which compile the programs to their final form; but many lawyers ACT AS compilers it's as if they missed the memo

THUS ESTABLISHING A FOUNDATION just as SQL is foundational to DATABASES HTML is foundational to the web POSTSCRIPT is foundational to DIGITAL PRINTING FOR A COMPLETE TECH STACK

translating ideas like

IDES, LINTING, BUILD TOOLS, UNIT TESTS and FUZZ TESTING,

OPENSOURCE LIBRARIES, VERSION CONTROL,

and the rest of the **PROGRAMMER'S ARSENAL** 

of tools and techniques

THAT CULMINATES IN APPS for end-users not law firms! the first of which (our MVP)

> helps **STARTUPS** generate **ALL** the paperwork needed to close their ANGEL ROUNDS

> which is to say *not just the* term sheet but all the resolutions and filings and other prerequisites which most founders don't know about)

spending TIME or MONEY on

which APPLICATIONS will

slowly but surely

nibble away at the

high-margin low-volume replacing manually operated jealously proprietary it with a largely opensource

LAW FIRM

which we call

high-volume

low-margin

automated

NEW INDUSTRY

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## KNOW ALL MEN BY THESE PRESENTS



MENG IS DOING A NEW STARTUP

### LEGALESE.COM

AND INVITING HIS FRIENDS

TO GET INVOLVED AS THEIR SKILLS PERMIT



NO FURTHER NOTICE WILL BE GIVEN BECAUSE SPAM SUCKS