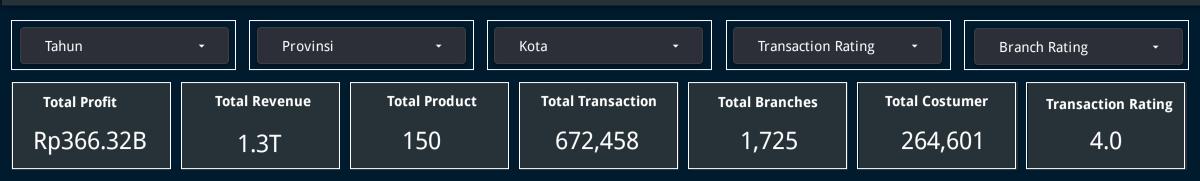


## Performance Analytics Kimia Farma 2020-2023





## Indonesia Geo Map Based on Nett Profits for Each Province

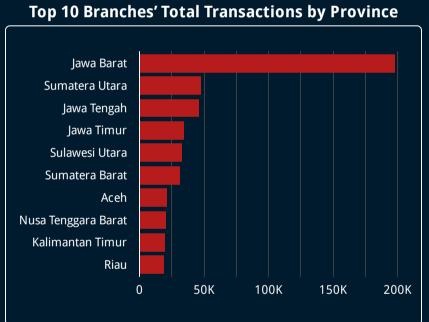
### Total Nett Sales and Nett Profit ( 2020-2023)

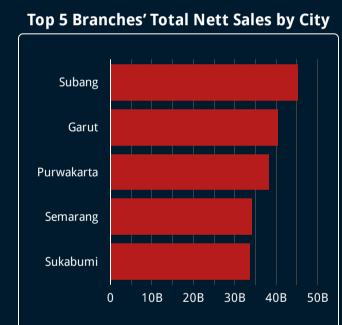




## Total Transaction ( 2020-2023) 169K 168K 167K 2020 2021 2022 2023

# Jawa Barat Sumatera Utara Jawa Tengah Jawa Timur Sulawesi Utara Sumatera Barat Aceh Nusa Tenggara Barat Kalimantan Timur





Top 3 Product with Most Opname Stock

100B

200B

300B

400B

Riau

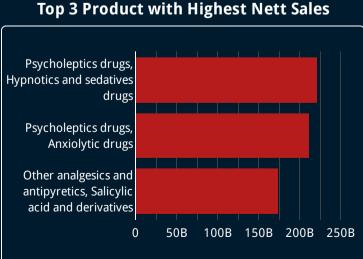
0

Psycholeptics drugs,
Hypnotics and sedatives
drugs

Psycholeptics drugs,
Anxiolytic drugs

Drugs for obstructive
airway diseases

0 5M 10M 15M 20M 25M 30M



Psycholeptics drugs,
Hypnotics and sedatives
drugs

Psycholeptics drugs,
Anxiolytic drugs

Drugs for obstructive
airway diseases

50K 75K 100K 125K 150K

**Top 3 Product with Highest Transaction** 

## Top 5 Branches with High Rating and Low Transaction

	•					
	branch_name	kota	branc	<b>2</b> •	transactio	0 -
1.	Kimia Farma - Apotek	Madiun		4.45		3.97
2.	Kimia Farma - Klinik &	Kotamoba		4.55		3.97
3.	Kimia Farma - Klinik &	Bekasi		4.5		3.97
4.	Kimia Farma - Apotek	Lubuklingg		4.28		3.98
5.	Kimia Farma - Apotek	Purwokerto		4.42		3.98

	date •	transactio	kota	branch_name	nett_sales	ne <b>②</b> •
1.	Dec 30, 2023	TRX6076646	Ciamis	Kimia Farma - Klinik	8,250,060	2,475,018
2.	Dec 30, 2023	TRX3738187	Banda Aceh	Kimia Farma - Klinik	8,152,380	2,445,714
3.	Dec 30, 2023	TRX7238049	Semarang	Kimia Farma - Apotek	7,180,272	2,154,081.6
4.	Dec 30, 2023	TRX6287650	Kendari	Kimia Farma - Apotek	6,741,888	2,022,566.4
5.	Dec 30, 2023	TRX3375644	Jakarta	Kimia Farma - Klinik	6,654,384	1,996,315.2
					1 - 100 / 672458	< >