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region	All	
market	All	
division	All	
customer	All	
FY	2019	

P & L By: Fiscal Months

Note:Do not modify the pivote table

	Quarters						
		Q2				Q3	
Matrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M
GM%	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%

Filters

region	All
market	All
division	All
customer	All
FY	2020

P & L By: Fiscal Months

	Quarters						
		Q2				Q3	
Matrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M
GM%	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%

Filters

region	All
market	All
division	All
customer	All
FY	2021

P & L By: Fiscal Months

Ouarters

AtliQ Hardwares



Q1					Q2		Q3		
Matrics	Sep		Oct	Nov	Dec	Jan	Feb	Mar	
Net Sales		44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	
COGS		28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	
Gross Margin		16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	
GM%		36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	

Net Sales Comparision

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%



Q3		Q4		Grand To		
Apr	May	Jun	Jul	Aug		
6.3M	6.5M	6.2M	6.5M	6.3M	87.5M	
3.7M	3.8M	3.6M	3.8M	3.7M	51.2M	
2.6M	2.6M	2.6M	2.7M	2.6M	36.2M	
41.39%	40.79%	42.00%	41.48%	41.39%	41.43%	

(Q3		Q4			Grand Total
_	Apr	May	Jun	Jul	Aug	
	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

AtliQ Hardwares



Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
22.7%	53.1%	140.7%	148.0%	162.0%	124.8%