

# **Notes**

**Very early stage draft** – Contents not considered reliable.

# **Contact**

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## **Ideas/Suggestions/To Do**

See US-chartbook project on GitHub for source code and list of issues.

Continue to fill out the content of the document. Additionally, refactor some of the older code and clean up some of the issues with older charts and text. Data retrieved from Census, BLS, the Fed and others needs to be stored in the SQL database, the way BEA data is stored. Individual notebooks or python files should be created for each source.

A lot of editing is needed, as the current text is full or errors and often not ideal. Some of the text is already good, but much of it is still in early drafts or not available at all. Part of speeding up the text generation, and cleaning up the existing code, will be writing a module that generates several options for a text value.

Shift approach slightly towards making document more accessible to audience without econ background. The primary way to do this is to offer three types of intuition: mathematical, graphical, and logical. In addition to this, try to present data in text, charts, and tables.

Critical to emphasize the importance of multiple approaches to GDP compilation. Many people in the US think about GDP only from the expenditure approach, but the income approach is equally important, and arguably more intuitive.

Section listing recent updates and upcoming releases would be nice. This would require some thinking in terms of implementation.

Get the table of contents up and running soon. Also look into options for links to footnotes at the end of the document. Add in some table and release numbers/data where available.

Beyond content, I still need to do/add: links to sources, links to code, date of last update, list of charts and numbering system, links between charts and references, marks for recent updates, explicitly note seasonal adjustment, adjusting to make text associated with values of less than one singular instead of plural (e.g. "0.1 percentage point"), and much much more.

In many cases, a link to a .csv file contained the data used in the chart  $\boxplus$  is available in the bottom right corner of the chart. Each page also has a link to the table of contents  $\equiv$  in the bottom right corner of the page, to the right of the page number.

Major LT developments: rise of imports, computers in the 1990s, welfare reform in 1996, rise in education level, aging of the population. Major MT developments: increase in health care costs, housing bubble, government austerity from 2010 to 2014. Major ST developments: low business investment, higher wages, increased employment, low interest rates on LT debt, low productivity growth.

# **Overview**

The US Chartbook aims to be comprehensive, but not arbitrary, in presenting charts, tables, and analysis. The results are fairly detailed, but hopefully well-curated and well-organized.

This first section discusses high-level indicators of the health of the US economy. Subsequent sections offer more detail on types of activity, sectors, and markets. Finally, some international comparisons are presented.

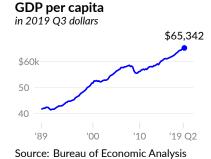
This first page should show the horizontal range chart for the top five indicators: GDP growth, wages, epop, cpi inflation, and 10 year treasury yields. Additional information on each one should be pretty brief, but the section should be heavy on links to other, more detailed, sections.

Perhaps also provide some high level context in this section, by converting large numbers into small ones.

# **Overall Economic Activity**

This analysis of the United States economy begins with the most popular measure of economic activity, Gross Domestic Product (GDP). According to the Bureau of Economic Analysis, GDP-the seasonally-adjusted annualized value of goods and services produced in the US-was \$21,542 billion in the third quarter of 2019, compared to an inflation-adjusted equivalent of \$10,254 billion in the first quarter of 1989.

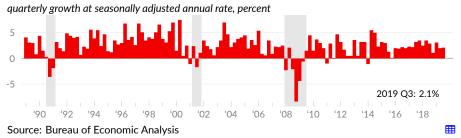
The US population is growing by about sixth-tenths of a percent per year. GDP per capita (see - ), adjusted for inflation to 2019 Q3 dollars, has increased to \$65,342 in 2019 Q3 from \$41,605 in 1989 Q1.



#### **Economic Growth**

GDP (see ) increased at an annual rate of 2.1 percent during the third quarter of 2019, compared to an increase of 2.0 percent in the second quarter of 2019. Quarterly growth has averaged 2.5 percent over the past three years, 2.3 percent over the past 10 years, and 2.5 percent over the past 30 years.

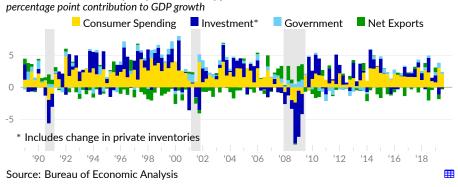
#### **Real Gross Domestic Product Growth**



# **Components of Growth**

The **expenditure approach** compiles GDP from the sum of spending on domestic goods and services. Major spending categories are consumer spending (see ■ ), private investment (gross spending on capital goods) and changes in private inventories (see ■ ), government spending and investment (see ■ ), and net exports (see ■ ) which is measured as foreign spending on US goods and services less US spending on goods and services produced by the rest of the world.

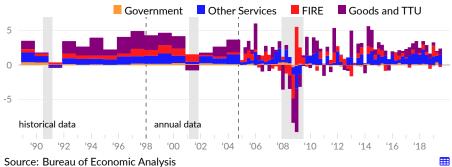
#### Real GDP Growth by Expenditure Type



The **production approach** calculates GDP as the sum of gross value added-output minus inputs-in each sector. This identifies contributions from: goods-producing sectors combined with trade, transportation, and utilities (see ), finance, insurance, and real estate (see ), other service-providing sectors (see ), and government (see ).

## Real GDP Growth by Industry Group

percentage point contribution to GDP growth



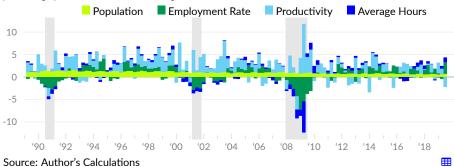
The **income approach** calculates GDP as the sum of market income to persons (in exchange for labor (see ■) or from returns on capital (see □)), indirect taxes such as sales taxes or tariffs (see ■), and depreciation (see ■).

#### **Real Gross Domestic Income Growth**

Changes to GDP can be assigned to changes in **household inputs**: population (see  $\blacksquare$ ), employment rates (see  $\blacksquare$ ), average hours worked (see  $\blacksquare$ ), and total economy productivity (see  $\blacksquare$ ).

### **Real GDP Growth by Inputs**

percentage point contribution to GDP growth



**Components of Economic Growth** 

| percentage point contribution to real GDP/GDI growth moving averages |       |       |       |       |       |       |       |       |  |  |
|--|-------|-------|-------|-------|-------|-------|-------|-------|--|--|
|  | 2019  | '19   | '19   | '18   | '18   | 3-    | 10-   | 30-   |  |  |
|  | Q3    | Q2    | Q1    | Q4    | Q3    | year  | year  | year  |  |  |
| ■ Gross Domestic Product   | 2.1   | 2.0   | 3.1   | 1.1   | 2.9   | 2.5   | 2.3   | 2.5   |  |  |
| Consumer Spending  | 2.12  | 3.03  | 0.78  | 0.97  | 2.34  | 1.89  | 1.65  | 1.82  |  |  |
| Durable Goods  | 0.56  | 0.87  | 0.02  | 0.09  | 0.25  | 0.45  | 0.44  | 0.42  |  |  |
| Non-durable Goods  | 0.53  | 0.87  | 0.30  | 0.24  | 0.50  | 0.41  | 0.32  | 0.34  |  |  |
| Services   | 1.02  | 1.29  | 0.46  | 0.65  | 1.59  | 1.03  | 0.89  | 1.06  |  |  |
| Gross Investment   | -0.17 | -1.16 | 1.09  | 0.53  | 2.27  | 0.63  | 0.94  | 0.60  |  |  |
| Non-residential  | -0.31 | -0.14 | 0.60  | 0.64  | 0.29  | 0.53  | 0.61  | 0.53  |  |  |
| Residential  | 0.17  | -0.11 | -0.04 | -0.18 | -0.16 | 0.01  | 0.13  | 0.03  |  |  |
| Change in inventories  | -0.03 | -0.91 | 0.53  | 0.07  | 2.14  | 0.09  | 0.20  | 0.03  |  |  |
| Government   | 0.30  | 0.82  | 0.50  | -0.07 | 0.36  | 0.29  | -0.02 | 0.23  |  |  |
| Federal  | 0.22  | 0.53  | 0.14  | 0.07  | 0.19  | 0.17  | -0.01 | 0.07  |  |  |
| State and Local  | 80.0  | 0.29  | 0.36  | -0.14 | 0.17  | 0.12  | -0.01 | 0.16  |  |  |
| Net Exports  | -0.14 | -0.68 | 0.73  | -0.35 | -2.05 | -0.29 | -0.26 | -0.16 |  |  |
| Exports  | 0.11  | -0.69 | 0.49  | 0.18  | -0.78 | 0.24  | 0.48  | 0.49  |  |  |
| Imports  | -0.26 | 0.01  | 0.23  | -0.53 | -1.27 | -0.53 | -0.73 | -0.66 |  |  |
|  |       |       |       |       |       |       |       |       |  |  |
| ■ Goods and TTU  | 0.87  | 0.20  | 0.48  | 0.73  | 1.04  | 0.84  | 0.79  | 0.90  |  |  |
| Manufacturing  | 0.47  | 0.05  | -0.40 | 0.25  | 0.51  | 0.27  | 0.22  | 0.33  |  |  |
| Construction   | -0.09 | -0.01 | 0.16  | -0.14 | 0.03  | 0.06  | 0.05  | -0.01 |  |  |
| Retail Trade   | 0.43  | 0.01  | 0.46  | -0.14 | 0.16  | 0.20  | 0.14  | 0.19  |  |  |
| FIRE   | -0.31 | 0.51  | 1.55  | -0.54 | 0.39  | 0.30  | 0.35  | 0.48  |  |  |
| Other Services   | 1.49  | 0.93  | 1.24  | 0.92  | 1.33  | 1.25  | 1.04  | 0.89  |  |  |
| Education & Healthcare   | 0.28  | 0.06  | 0.37  | 0.24  | 0.27  | 0.20  | 0.18  | 0.19  |  |  |
| Professional & Business  | 0.68  | 0.78  | 0.85  | 0.31  | 0.73  | 0.61  | 0.47  | 0.35  |  |  |
| Information  | 0.29  | 0.22  | 0.08  | 0.25  | 0.26  | 0.32  | 0.27  | 0.25  |  |  |
| Government   | 0.01  | 0.37  | -0.19 | -0.02 | 0.12  | 0.10  | 0.02  | 0.10  |  |  |
|  |       |       |       |       |       |       |       |       |  |  |
| Population   | 0.68  | 0.57  | 0.55  | 0.66  | 0.70  | 0.59  | 0.69  | 0.96  |  |  |
| ■ Employment Rate  | 2.57  | -0.44 | 0.29  | 1.19  | 0.32  | 0.79  | 0.57  | 0.05  |  |  |
| Average Hours  | 1.11  | 0.62  | -0.10 | -0.26 | 0.09  | 0.33  | 0.33  | 0.03  |  |  |
| Productivity   | -2.26 | 1.27  | 2.35  | -0.51 | 1.81  | 0.65  | 0.69  | 1.42  |  |  |
|  |       |       |       |       |       |       |       |       |  |  |
| Gross Domestic Income  | 2.1   | 0.9   | 3.2   | 8.0   | 3.3   | 2.2   | 2.4   | 2.5   |  |  |
| Labor  | 1.03  | 0.15  | 4.41  | 0.28  | 1.39  | 1.41  | 1.15  | 1.29  |  |  |
| Profit   | 0.60  | 0.14  | -1.95 | -0.11 | 1.26  | 0.21  | 0.78  | 0.65  |  |  |
| Depreciation   | 0.47  | 0.43  | 0.73  | 0.53  | 0.59  | 0.46  | 0.34  | 0.42  |  |  |
| ■ Indirect Taxes   | 0.03  | 0.16  | 0.06  | 0.07  | 0.05  | 0.16  | 0.15  | 0.17  |  |  |

Source: Bureau of Economic Analysis and Author's Calculations

## **Real GDP Growth by State**

percentage point change in real GDP



Source: Bureau of Economic Analysis

\*For the year ending 2019 Q3, no states had real GDP growth of more than five percent, 22 states had real GDP growth between two and five percent, 27 states had less than two percent GDP growth, and two states had negative GDP growth.

Real GDP Growth by State
auarterly growth at seasonally adjusted annualized rate

| quarterly growth at seasonally adjusted annualized rate total growth, 2019 Q3 |            |           |           |           |           |         |        | 9 Q3    |
|---|------------|-----------|-----------|-----------|-----------|---------|--------|---------|
|   | 2019<br>Q3 | '19<br>Q2 | '19<br>Q1 | '18<br>Q4 | '18<br>Q3 | 1-year* | 3-year | 10-year |
| United States   | 2.9        | 1.1       | 3.1       | 2.0       | 2.1       | 2.1     | 8.4    | 26.3    |
| Pacific   | 2.6        | 2.7       | 3.0       | 2.1       | 2.2       | 2.5     | 12.9   | 37.5    |
| Washington  | 6.0        | 1.2       | 5.0       | 3.2       | 3.1       | 3.1     | 17.0   | 43.4    |
| California  | 1.8        | 3.0       | 2.8       | 1.9       | 2.1       | 2.4     | 12.6   | 38.4    |
| Oregon  | 4.3        | 2.7       | 2.9       | 2.0       | 1.8       | 2.4     | 11.2   | 34.1    |
| Hawaii  | 8.0        | 1.8       | 0.2       | 0.5       | 0.4       | 0.7     | 6.0    | 20.7    |
| Alaska  | 3.6        | 2.5       | 1.8       | 4.1       | 2.4       | 2.7     | 3.7    | -3.3    |
| West South Central  | 3.3        | 3.5       | 4.3       | 4.1       | 3.6       | 3.9     | 10.9   | 34.3    |
| Texas   | 4.0        | 3.9       | 5.3       | 4.7       | 4.0       | 4.5     | 12.8   | 42.5    |
| Oklahoma  | 1.1        | 3.8       | 2.6       | 2.7       | 1.9       | 2.7     | 6.0    | 27.2    |
| Arkansas  | 0.9        | 1.3       | 1.6       | 1.8       | 2.9       | 1.9     | 4.4    | 18.8    |
| Louisiana   | 1.7        | 1.2       | -0.0      | 1.7       | 2.9       | 1.4     | 5.7    | 2.0     |
| Mountain  | 3.7        | 2.9       | 4.0       | 3.0       | 2.5       | 3.1     | 11.4   | 27.0    |
| Utah  | 2.8        | 1.7       | 7.0       | 3.0       | 3.2       | 3.7     | 13.3   | 37.1    |
| Colorado  | 3.0        | 2.2       | 5.5       | 2.9       | 2.6       | 3.3     | 12.8   | 36.2    |
| Idaho   | 2.9        | 4.4       | 2.1       | 2.4       | 2.5       | 2.8     | 11.2   | 28.4    |
| Arizona   | 5.4        | 2.3       | 3.2       | 2.9       | 2.4       | 2.7     | 11.8   | 26.8    |
| Nevada  | 3.7        | 5.8       | 1.0       | 2.6       | 2.3       | 2.9     | 12.2   | 21.6    |
| Montana   | 2.3        | 4.2       | -0.5      | 2.5       | 2.3       | 2.1     | 7.9    | 21.1    |
| New Mexico  | 4.2        | 3.3       | 4.1       | 4.1       | 2.6       | 3.5     | 6.6    | 11.7    |
| continued on next page  |            |           |           |           |           |         |        |         |

|                         | 2019<br>Q3 | '19<br>Q2 | '19<br>Q1 | '18<br>Q4 | '18<br>Q3 | 1-year* | 3-year | 10-year |
|-------------------------|------------|-----------|-----------|-----------|-----------|---------|--------|---------|
| continued from previous | page       |           |           |           |           |         |        |         |
| Wyoming                 | 1.8        | 3.5       | 5.6       | 4.2       | 1.3       | 3.6     | 3.7    | -5.4    |
| South Atlantic          | 3.6        | 1.0       | 2.8       | 1.7       | 1.9       | 1.8     | 8.1    | 21.7    |
| South Carolina          | 3.6        | 3.8       | 3.5       | 1.8       | 2.0       | 2.8     | 9.8    | 29.0    |
| Georgia                 | 5.0        | 1.2       | 1.5       | 1.1       | 2.3       | 1.5     | 9.0    | 26.9    |
| Florida                 | 4.6        | 0.6       | 4.7       | 2.0       | 2.4       | 2.4     | 10.5   | 26.2    |
| North Carolina          | 1.2        | 1.7       | 3.3       | 1.6       | 2.0       | 2.1     | 7.8    | 20.3    |
| Maryland                | 0.7        | 0.9       | 1.8       | 1.5       | 1.0       | 1.3     | 5.1    | 19.6    |
| District of Columbia    | 4.6        | -0.0      | 1.1       | 2.1       | 1.4       | 1.2     | 5.5    | 18.3    |
| Virginia                | 3.7        | 0.5       | 2.0       | 1.9       | 1.6       | 1.5     | 7.0    | 14.7    |
| West Virginia           | 6.0        | -0.1      | -2.2      | 1.7       | 0.5       | -0.0    | 4.9    | 6.9     |
| Delaware                | 5.5        | -2.6      | 0.5       | 1.8       | -0.0      | -0.1    | -0.0   | 3.9     |
| West North Central      | 2.0        | -0.1      | 0.9       | 1.9       | 2.0       | 1.2     | 5.6    | 20.0    |
| North Dakota            | 6.0        | 0.2       | 2.2       | 1.8       | 1.1       | 1.3     | 6.8    | 56.6    |
| Minnesota               | 4.1        | 0.2       | -0.4      | 2.0       | 2.0       | 0.9     | 7.3    | 24.0    |
| Nebraska                | -3.1       | 2.2       | -0.5      | 2.4       | 2.3       | 1.6     | 4.5    | 24.0    |
| Iowa                    | 1.0        | -2.0      | 2.0       | 1.1       | 1.3       | 0.6     | 3.6    | 20.9    |
| South Dakota            | 3.8        | -0.4      | -1.6      | 1.7       | 1.8       | 0.4     | 3.4    | 18.3    |
| Kansas                  | 1.6        | -0.3      | -1.1      | 2.2       | 2.2       | 0.7     | 4.5    | 18.0    |
| Missouri                | 1.3        | 0.1       | 3.3       | 2.0       | 2.4       | 2.0     | 6.0    | 10.5    |
| East North Central      | 3.1        | -0.2      | 1.4       | 1.1       | 1.6       | 1.0     | 5.2    | 20.0    |
| Michigan                | 2.0        | -1.1      | 0.1       | 1.1       | 1.3       | 0.4     | 4.7    | 25.4    |
| Ohio                    | 3.9        | -0.5      | 2.3       | 1.3       | 1.7       | 1.2     | 5.6    | 21.8    |
| Indiana                 | 2.2        | 0.2       | -0.2      | 1.0       | 2.3       | 0.8     | 5.5    | 21.6    |
| Wisconsin               | 2.2        | 1.4       | 1.1       | 1.1       | 1.5       | 1.3     | 5.5    | 19.8    |
| Illinois                | 3.9        | -0.0      | 2.2       | 1.1       | 1.4       | 1.2     | 4.8    | 15.2    |
| Middle Atlantic         | 2.2        | -1.2      | 4.5       | 1.5       | 1.3       | 1.5     | 5.2    | 18.2    |
| Pennsylvania            | 3.2        | 0.4       | 3.3       | 1.7       | 2.1       | 1.9     | 6.0    | 21.6    |
| New York                | 1.7        | -2.6      | 6.0       | 1.7       | 0.5       | 1.4     | 4.9    | 19.4    |
| New Jersey              | 2.2        | 0.5       | 2.1       | 0.7       | 2.3       | 1.4     | 5.0    | 11.5    |
| East South Central      | 3.0        | 0.5       | 2.0       | 1.5       | 2.0       | 1.5     | 6.2    | 18.0    |
| Tennessee               | 5.0        | -1.2      | 3.3       | 1.3       | 2.4       | 1.4     | 8.2    | 26.5    |
| Kentucky                | 1.3        | 1.5       | 0.1       | 1.0       | 1.5       | 1.0     | 4.0    | 16.2    |
| Alabama                 | 2.9        | 2.7       | 2.2       | 1.8       | 1.7       | 2.1     | 6.4    | 14.4    |
| Mississippi             | 0.2        | 0.0       | 1.0       | 2.3       | 1.9       | 1.3     | 3.8    | 4.8     |
| New England             | 2.4        | 0.1       | 4.8       | 1.3       | 2.1       | 2.1     | 6.4    | 17.2    |
| Massachusetts           | 2.0        | 1.2       | 4.4       | 1.5       | 2.2       | 2.3     | 8.8    | 28.1    |
| New Hampshire           | 2.3        | -2.2      | 8.6       | 1.4       | 2.2       | 2.4     | 7.1    | 22.8    |
| Vermont                 | 0.3        | 1.1       | 5.7       | 1.3       | 1.8       | 2.5     | 4.2    | 14.3    |
| Maine                   | 2.8        | -1.8      | 4.8       | 0.6       | 2.1       | 1.4     | 6.4    | 11.0    |
| Rhode Island            | -3.0       | 5.9       | 4.8       | 1.5       | 1.6       | 3.4     | 3.8    | 10.3    |
| Connecticut             | 4.6        | -2.4      | 4.3       | 1.0       | 2.1       | 1.2     | 2.5    | 0.9     |

Source: Bureau of Economic Analysis

# **Financial Accounts**

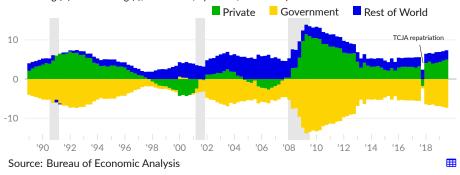
The Federal Reserve reports the balances and transactions in the US financial accounts. This includes the flow of funds between sectors in the economy and the various components of balance sheets by sector, such as for households, businesses, and government. The sector-specific data are covered in the section of the chartbook that corresponds to the sector, however, the overall financial activities of the US are discussed in this section.

#### **Sectoral Balances**

A high-level overview of US financial activities can be provided by dividing the world economy into three sectors: the US private sector (see ■), the US government (see ■), and the rest of the world (see ■), then examining the net lending and borrowing between the groups, which must sum to zero at an aggregate level. That is, if one sector is running a deficit, another sector must be running a surplus.

#### Sectoral Financial Balance

net lending (+) or borrowing (-), NIPA basis, by sector, as share of GDP

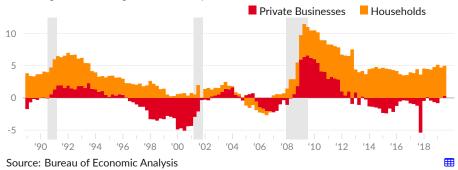


In 2019 Q3, the US private sector was a net lender (running a surplus) of the equivalent of 5.0 percent of GDP, compared to 2.3 percent in 2015 Q1. The rest of the world was a net lender to the US, to the equivalent of 2.4 percent of GDP in 2019 Q3 compared to 2.4 percent in 2015 Q1. Balancing these transactions, the government (federal, state, and local combined) was a net borrower (running a deficit) of the equivalent of 7.4 percent of GDP, compared to 4.7 percent in 2015.

Within the private sector, households were net lenders of the equivalent of 4.7 percent of GDP in 2019 Q3, while the net financial balance of private businesses-corporate and noncorporate-was 0.3 percent of GDP.

#### **Domestic Private Sector Financial Balance**

net lending (+) or borrowing (-), NIPA basis, by sector, as share of GDP

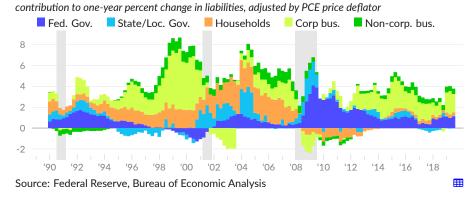


#### Liabilities

The contribution of different sectors to the total change in borrowing can identify potential risks in the domestic economy. For example, the tech bubble of the late 1990s and early 2000s shows up as a large increase in corporate borrowing. The housing bubble from the 1990s to 2007 shows up as an increase in household borrowing. Government borrowing increased following the collapse of the housing bubble, in an effort to compensate for the massive fall in wage income. Keep in mind, however, that the vast majority of liabilities in the domestic economy are to other domestic parties.

Domestic liabilities increased by 3.8 percent over the year ending 2019 Q3, after adjusting for inflation. Over the past three years, total domestic liabilities increased at an average annual rate of 3.0 percent. The federal government contributed 0.8 percentage points per year on average (see ), while the state and local government subtracted 0.1 percentage points per year on average (see ). Households and nonprofits contributed 0.3 percentage points per year on average over this three year period (see ), corporate businesses contributed 1.5 percentage points per year on average (see ) and non-corporate businesses contributed 0.5 percentage points per year on average (see ).

#### **Real Debt Growth**

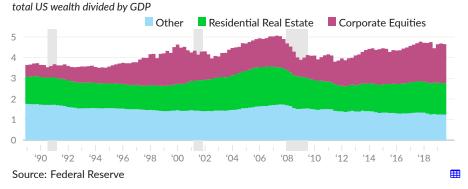


#### [TABLE HERE]

#### Wealth

Total US wealth is the tangible assets of all non-corporate sectors of the US, plus the market value of domestic corporate equities, less US financial obligations to the rest of the world. The ratio of US total wealth, excluding public lands, to GDP increased to 4.66 in 2019 Q3 from 3.65 in 1989 Q1. The market value of corporate equities (see ■) increased to a 1.89 multiple of GDP in 2019 Q3 from 0.56 in 1989 Q1. The market value of residential real estate (see ■) increased to 1.53 times GDP from 1.33 in 1989. The other category (see ■), which includes tangible assets other than residential real estate less US financial obligations to the rest of the world, decreased to 1.24 from 1.76 in 1989.

#### **Total US Wealth to GDP Ratio**



Additional text here. Also need more explanation above for other category because it is so large. Could also consider showing obligations to ROW as a category, but that only makes "other" larger, which means even more need for explanation. A table or bar chart that provides more detail could also do the trick.

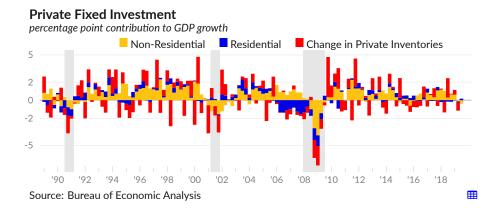
Within categories of wealth, the ratio of corporate equities to other categories of wealth has increased considerably...

[BAR CHART - WEALTH / GDP BY TYPE]

#### **Investment**

Private fixed investment, as measured in the national accounts, includes construction and improvement of houses, apartment buildings, and other residential property (see ), but not automobiles, appliances, or furniture. Non-residential private fixed investment includes the construction and improvement of offices, warehouses, factories, and other commercial and industrial property (see ), as well as purchases of equipment and intellectual property products. The change in private inventories (see ) at the end of the accounting period is also, at times, grouped with investment.

[PARA HERE ON LATEST DATA]



[TABLE HERE WITH SECTOR INVESTMENT OVERVIEW]

# Households

This section covers the household sector of the economy loosely defined, and touches on demographics, personal income and outlays, residential fixed investment, household balance sheets, home ownership, housing prices, and housing construction and permitting.

[Table or chart on population]

# Age Group Share of Commuter Zone Population, 2018



Source: American Community Survey, Dorn

# **Demographics and Household Formation**

The Census Bureau estimates that the US population is 327.2 million in 2018 and reports population growth of 0.6 percent over the past year. By age, 22.9 percent are under the age of 18 and 16.1 percent age 65 or older. In 1989, the US population was 246.8 million, with 25.7 percent under 18 and 12.4 percent 65 or older.

This section should capture 1) population, 2) population growth, 3) aging, 4) increased education.

#### **Household Formation**

Household formation, measured here as the one-year change in total occupied housing units, can result from a net increase in renters or a net increase in homeowners. Household formation should keep pace with population growth, all else equal. During the housing bubble, the home-ownership rate increased and household formation exceeded population growth. Following the collapse of the housing bubble, housing formation was often below population growth. Additionally, home ownership decreased as foreclosures converted homeowners into renters.

As of 2019 Q3, there are 122.7 million total occupied housing units in the US, of which 43.2 million (35.2 percent) are rented, and 79.5 million (64.8 percent) are owner-occupied. There was an average annual net total increase of 1.4 million housing units over the year ending 2019 Q3, the result of 224 thousand net new renter households and 1.2 million net new owner-occupied households. Over the year ending 2019 Q3, the total number of occupied housing units increased by 1.2 percent, compared to an increase of 1.2 percent percent in 2019 Q2. Owner-occupied units contributed 1.0 percent to total household formation on average over the year (see ), compared to a a contribution of 0.2 percent from rented units (see ).

#### Household Formation by Type

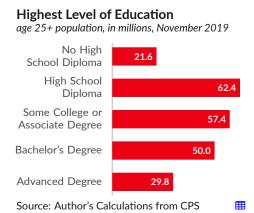
one-year moving average of annual growth rates



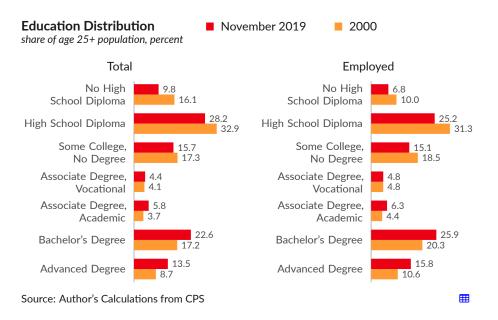
#### **Education**

Education is central in many discussions of the future of the US economy. Though very expensive in forgone years of earnings and often also expensive in tuition and textbooks costs, education typically results in higher earnings. In response to changing job opportunities from globalization and other policy decisions, household spending on education has increased considerably, resulting in a much more educated population.

Over the year ending November 2019, 79.8 million people over the age of 25, or 36.1 percent of the total, have at least a bachelor's degree, with 29.8 million of those, or 13.5 percent of the total, holding an advanced degree such as a master's degree, medical or law degree, or PhD. An additional 57.4 million people have some college coursework but no degree or have an associate degree. A total of 62.4 million have a high school diploma but no college, while 21.6 million have no high school diploma.



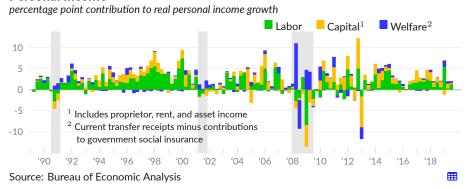
The share of the population with a bachelor's degree or advanced degree increased by 10.2 percentage points since 2000. The increase is even more pronounced among those who are employed; 41.7 percent have a college degree or advanced degree in November 2019, an increase of 10.7 percentage points since 2000. One argument is that households were compensating for a weak labor market and lack of bargaining power by borrowing large sums of money for education. However, given the extent of the increase in education, and the typical wage premium of education, labor income should have increased much more than it actually did.



#### **Income to Persons**

This section looks at income received by people, by type of income, adjusted for inflation using the PCE implicit price deflator. Income is divided into labor income (see ■), which is measured as compensation of employees, capital income (see ■), measured as the sum of proprietor income, rental income, and dividend and interest income, and welfare income (see ■), which is measured as transfers to persons less contributions to social insurance.

#### **Personal Income**



Aggregate real personal income increased at an annualized rate of 2.03 percent in 2019 Q3. Labor income contributed 1.30 percentage points to overall growth, capital income contributed 0.30 percentage points, and welfare income contributed 0.43 percentage points.

#### **Personal Income by Source**

| percentage point contribution to real p | growth     | moving averages |           |           |           |            |             |             |
|---|------------|-----------------|-----------|-----------|-----------|------------|-------------|-------------|
|   | 2019<br>Q3 | '19<br>Q2       | '19<br>Q1 | '18<br>Q4 | '18<br>Q3 | 3-<br>year | 10-<br>year | 30-<br>year |
| Personal income                         | 2.03       | 2.01            | 5.75      | 2.13      | 3.04      | 3.10       | 2.81        | 2.77        |
| Labor                                   | 1.30       | 0.30            | 5.38      | 0.60      | 1.71      | 1.79       | 1.44        | 1.58        |
| Wages and salaries                      | 0.99       | 0.17            | 4.80      | 0.41      | 1.42      | 1.51       | 1.22        | 1.27        |
| Supplements                             | 0.30       | 0.13            | 0.58      | 0.19      | 0.29      | 0.28       | 0.22        | 0.31        |
| Capital                                 | 0.30       | 1.13            | -1.18     | 1.35      | 1.26      | 1.06       | 1.15        | 0.79        |
| Proprietors' income                     | 0.96       | 0.05            | -0.11     | 0.65      | 0.24      | 0.34       | 0.40        | 0.29        |
| Rental income                           | -0.01      | 0.12            | 0.05      | -0.08     | 0.19      | 0.11       | 0.26        | 0.19        |
| Personal interest income                | -0.87      | 0.90            | -0.67     | 0.05      | 0.41      | 0.33       | 0.09        | 0.04        |
| Personal dividend income                | 0.22       | 0.06            | -0.46     | 0.72      | 0.43      | 0.29       | 0.41        | 0.27        |
| Welfare                                 | 0.43       | 0.58            | 1.56      | 0.18      | 0.07      | 0.25       | 0.22        | 0.39        |
| Social security                         | 0.07       | 0.03            | 0.83      | 0.13      | 0.09      | 0.16       | 0.16        | 0.16        |
| Medicare                                | 0.29       | 0.31            | 0.44      | 0.35      | 0.27      | 0.20       | 0.14        | 0.16        |
| Medicaid                                | 0.22       | 0.38            | 0.27      | -0.16     | 0.00      | 0.09       | 0.13        | 0.14        |
| Unemployment insurance                  | -0.00      | -0.03           | 0.02      | -0.01     | -0.02     | -0.01      | -0.08       | 0.00        |
| Veterans' benefits                      | 0.03       | 0.03            | 0.10      | 0.03      | 0.01      | 0.04       | 0.04        | 0.02        |
| Less welfare contributions              | -0.12      | -0.01           | -0.85     | -0.04     | -0.14     | -0.22      | -0.17       | -0.19       |

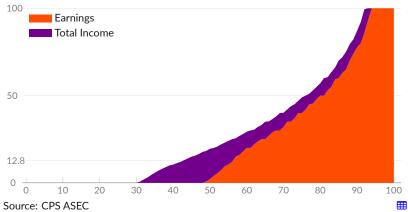
Source: Bureau of Economic Analysis

Earnings, which include wages and salaries as well as self-employment income, comprise the majority of personal income. Yet only 52 percent of people have any earnings in 2018. Only 43 percent of people have earnings above the single-person poverty threshold.

Total income, including taxes, welfare, and capital income, reaches 71 percent of people. The remainder live with people with income or receive private transfers.

#### Distribution of Personal Income, 2018

thousands of US Dollars, by percentile



#### Capital Income

#### Welfare Income

#### [Breakout section on income of the aged]

Income of the aged is looking like a very important section. I hadn't realized the extent to which demographics are rapidly putting downward pressure on the employment rate. Something like four percent of the population is shifting from work age to retirement age.

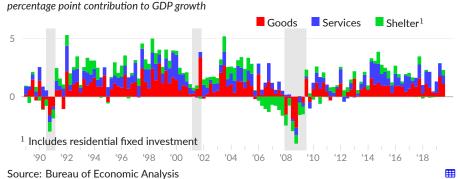
It's important here to point out that social security retirement income is the solution, not the problem. There has been a reduction in private retirement benefits in the form of defined benefit pension plans and a shift towards reliance on 401k and IRA plans. But social security has never missed a payment. In contrast, hundreds of thousands of people are pushed in bankruptcy each year by medical bills. By not extending social insurance to younger people, a larger portion of pre-retirement-age people have their savings wiped out by common life events like having children or a period of illness. As a result, more pressure is put on social insurance for retirement.

Ideally I would like to look at the demographics (employment adjustment for age), and then replicate the income of the aged calculation on an annual basis to show how many households are kept out of poverty by social security retirement income.

# **Household Expenditures**

This section covers household spending on goods (see ■), services excluding housing and utilities (see ■), and shelter (see ■, calculated as housing services and utilities combined with residential fixed investment). These categories contributed 2.14 percentage points to GDP growth in 2019 Q3 compared to an average contribution of 1.85 percentage points over the past three years.

# Consumer Spending and Residential Investment



In the third quarter of 2019, household spending on goods contributed 1.09 percentage points to GDP growth, household spending on services other than housing and utilities contributed 0.76 percentage points, and shelter spending and investment contributed 0.45 percentage points. Spending on health care services contributed 0.07 percentage points to GDP growth in 2019 Q3 and has contributed 0.28 percentage points, on average, over the past three years.

#### **Consumer Spending and Residential Investment**

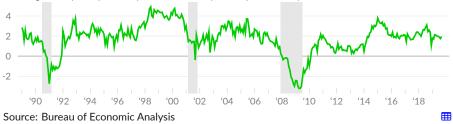
| ре | rcentage point contribution to real GD | on to real GDP growth moving averages |           |           |           |           |            |             |             |
|----|--|---------------------------------------|-----------|-----------|-----------|-----------|------------|-------------|-------------|
|    |  | 2019<br>Q3                            | '19<br>Q2 | '19<br>Q1 | '18<br>Q4 | '18<br>Q3 | 3-<br>year | 10-<br>year | 30-<br>year |
|    | Total                                  | 2.14                                  | 3.00      | 1.32      | 0.56      | 2.21      | 1.85       | 1.60        | 1.73        |
|    | Goods                                  | 1.09                                  | 1.74      | 0.32      | 0.33      | 0.75      | 0.85       | 0.77        | 0.76        |
|    | Motor Vehicles and Parts               | 0.06                                  | 0.37      | -0.27     | 0.07      | 0.01      | 0.11       | 0.12        | 0.08        |
|    | Furniture and HH Equipment             | 0.10                                  | 0.14      | 0.03      | -0.09     | 0.09      | 0.10       | 0.10        | 0.08        |
|    | Recreational Durable Goods             | 0.31                                  | 0.32      | 0.23      | 0.04      | 0.12      | 0.19       | 0.17        | 0.21        |
|    | Groceries                              | 0.26                                  | 0.25      | -0.08     | 0.07      | 0.13      | 0.14       | 0.10        | 0.08        |
|    | Clothes and Shoes                      | -0.04                                 | 0.25      | -0.07     | 0.00      | 0.15      | 0.05       | 0.05        | 0.08        |
|    | Services (ex. Shelter)                 | 0.76                                  | 1.12      | 0.99      | 0.12      | 1.39      | 0.86       | 0.69        | 0.74        |
|    | Health Care Services                   | 0.07                                  | 0.38      | 0.72      | -0.22     | 0.60      | 0.28       | 0.29        | 0.27        |
|    | Transportation                         | 0.10                                  | 0.17      | 0.01      | -0.02     | -0.02     | 0.07       | 0.07        | 0.06        |
|    | Recreational                           | 0.00                                  | 0.17      | -0.03     | 0.09      | 0.02      | 0.06       | 0.06        | 0.07        |
|    | Food and Accommodations                | 0.16                                  | 0.22      | -0.06     | -0.12     | 0.35      | 0.13       | 0.12        | 0.09        |
|    | Financial and Insurance                | 0.12                                  | 0.05      | 0.15      | 0.10      | 0.05      | 0.09       | 0.03        | 0.13        |
|    | Shelter                                | 0.45                                  | 0.03      | -0.03     | -0.06     | -0.09     | 0.14       | 0.28        | 0.26        |
|    | Housing Services and Utilities         | 0.28                                  | 0.14      | 0.01      | 0.12      | 0.07      | 0.13       | 0.15        | 0.23        |
|    | Residential Fixed Investment           | 0.17                                  | -0.11     | -0.04     | -0.18     | -0.16     | 0.01       | 0.13        | 0.03        |

Source: Bureau of Economic Analysis

Consumer spending is also reported on a monthly basis. Inflation- and populationadjusted consumer spending increased by 2.0 percent over the year ending September 2019, compared to an increase of 2.4 percent over the year ending September 2018.

#### **Consumer Spending Growth**

annual growth, per capita real personal consumption expenditures, percent



[Top quintile consumer spending share of gross pre-tax income and bottom 80 percent share]

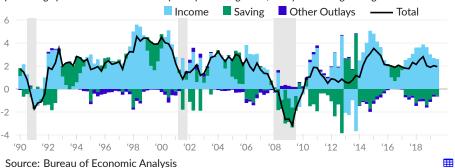
Income and Expenses by Age and Number of Children

Changes to consumer spending (see —) are largely the result of changes to income (see ■) and changes to the rate at which income is saved (see ■). Changes to other outlays (see ■) reflect changes in interest payments, fines and fees, and charitable giving.

Real per capita consumer spending increased at an average rate of 1.9 percent over the four quarters ending 2019 Q3. Changes to disposable income added 2.6 percentage points, changes to saving subtracted 0.6 percentage points, and changes to other outlays didn't affect the total. Over the past three years, real per capita consumer spending growth has averaged 2.2 percent, with income growth contribuing an average of 3.1 percentage points and saving subtracting an average of 0.7 percentage points.

#### **Contributions to Consumer Spending**

percentage point contribution to real per capita PCE growth, one-year moving average



#### **Household Balance Sheets**

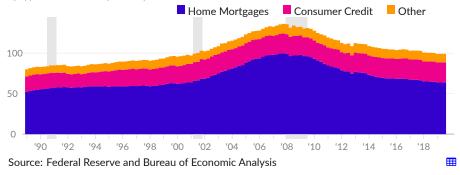
#### Liabilities

The Federal Reserve reports total liabilities of households and nonprofits of \$16.39 trillion in 2019 Q3. The vast majority-\$10.52 trillion or 64.2 percent of the total–are home mortgages (see ■). Consumer credit liabilities (see ■) which include auto loans, credit card debt, student loans, and other personal loans, total \$4.13 trillion (25.2% of the total). The remaining liabilities (see ■) are primarily attributable to nonprofits.

The ratio of household and nonprofit debt to disposable personal income has fallen to 99.1 percent in 2019 Q3 from its housing-bubble peak of 136.1 percent in 2007 Q4. Over the past three years, nominal household and nonprofit debt has increased 10.2 percent while nominal disposable personal income has increased 16.4 percent. As a result, the ratio of household and nonprofit debt to disposable personal income has fallen by 5.6 percentage points.

#### **Household and Nonprofit Debt**

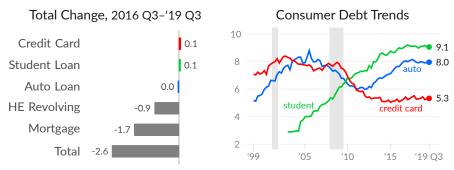
by type, as share of disposable personal income



Federal Reserve Bank of New York (FRBNY) analysis of Equifax data shows \$13.952 trillion in total consumer debt in 2019 Q3, which is equivalent to 84.4 percent of disposable personal income. Over the past three years, total consumer debt has increased by \$1.60 trillion compared to an increase of \$2.33 trillion in disposable personal income. As a result, the ratio of total consumer debt to disposable personal income has fallen by 2.6 percentage points over this period.

#### **Mortgages and Consumer Credit**

share of disposable personal income, percent



Source: Federal Reserve Bank of New York and Bureau of Economic Analysis

Trends in household debt over the past three years, measured in both the US Financial Accounts and the New York Fed Consumer Credit Panel, show consumer credit growing in line with income while mortgage debt falls relative to income. The two series below, Mortgage Debt Total and Consumer Credit, are comparable between both data sources. Discrepancies arise because the Financial Accounts include debt of nonprofit institutions and the Consumer Credit Panel does not include persons without a social security number.

According to the same FRBNY data, mortgage debt, including home equity lines of credit, totalled \$9,833 billion in 2019 Q3, equivalent to 59.5 percent of disposable personal income (DPI). Student loans totalled \$1,498 billion, or 9.1 percent of DPI; auto loans totalled \$1,315 billion (8.0 percent of DPI); and credit card debt totalled \$881 billion (5.3 percent of DPI).

Over the past three years, the ratio of total mortgage debt to disposable personal income fell by 2.6 percentage points, compared to an increase of 0.1 percentage points for student loans, virtually no change for auto loans, and an increase of 0.1 percentage points for credit card debt

#### **Household Debt Outstanding**

| trillions of US Dollars share of disposable personal income |                        |          |          |           |           |           | come      |           |
|---|------------------------|----------|----------|-----------|-----------|-----------|-----------|-----------|
|   |                        | 2019 Q3  | 2019 Q2  | '19<br>Q3 | '19<br>Q2 | '16<br>Q3 | '13<br>Q1 | '03<br>Q1 |
| Financia  | al Accounts Total*     | \$16.39T | \$16.21T | 99.1      | 99.1      | 104.7     | 112.4     | 108.5     |
| ■ N   | Nortgage Debt Total    | \$10.52T | \$10.43T | 63.6      | 63.8      | 68.4      | 77.1      | 74.8      |
|   | Consumer Credit        | \$4.13T  | \$4.05T  | 25.0      | 24.8      | 25.2      | 23.6      | 24.0      |
| <u> </u>  | Other                  | \$1.74T  | \$1.73T  | 10.5      | 10.6      | 11.2      | 11.7      | 9.7       |
| Consum  | ner Credit Panel Total | \$13.95T | \$13.86T | 84.4      | 84.7      | 86.9      | 90.9      | 87.2      |
| Mort  | gage Debt Total        | \$9.83T  | \$9.80T  | 59.5      | 59.9      | 62.1      | 68.7      | 62.5      |
| Mor   | tgage                  | \$9.44T  | \$9.41T  | 57.1      | 57.5      | 58.8      | 64.2      | 59.6      |
| Hon   | ne Equity Revolving    | \$0.40T  | \$0.40T  | 2.4       | 2.4       | 3.3       | 4.5       | 2.9       |
| Consu   | umer Credit            | \$4.12T  | \$4.06T  | 24.9      | 24.8      | 24.8      | 22.2      | 24.7      |
|   | Auto Loan              | \$1.31T  | \$1.30T  | 8.0       | 7.9       | 8.0       | 6.4       | 7.7       |
|   | Credit Card            | \$0.88T  | \$0.87T  | 5.3       | 5.3       | 5.3       | 5.3       | 8.3       |
|   | Student Loan           | \$1.50T  | \$1.48T  | 9.1       | 9.0       | 9.0       | 8.0       | 2.9       |
| Oth   | er                     | \$0.42T  | \$0.41T  | 2.6       | 2.5       | 2.6       | 2.5       | 5.8       |

Source: Federal Reserve, Federal Reserve Bank of New York, Bureau of Economic Analysis

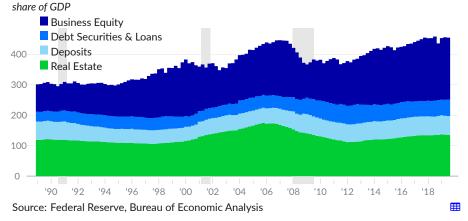
#### **Assets**

Assets of households and nonprofits were valued at \$130.2 trillion in 2019 Q3, equivalent to 604 percent-or 6.04 years-of GDP. Of this, \$39.2 trillion, or 30.1 percent of the total, are tangible assets and \$91.0 trillion, or 69.9 percent, are financial assets.

Tangible, or non-financial, assets include peoples' homes as well as consumer durable goods, such as cars, furniture, and appliances. The market value of owner-occupied real estate is \$29.2 trillion in 2019 Q3, equivalent to 1.35 years of GDP (see ■). Consumer durable goods have a replacement value of \$5.7 trillion, or 0.27 years of GDP. Tangible assets are reported for the combined household and nonprofit sector and include real estate and equipment belonging to nonprofits, which totals \$4.3 trillion in 2019 Q3.

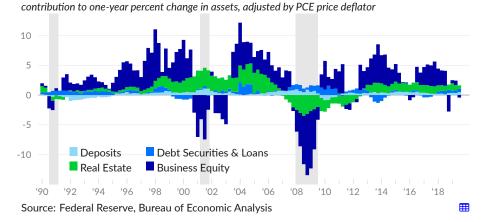
Financial assets include equity in businesses-corporate and non-coporate-with a market value of \$43.8 trillion, or 2.03 years of GDP (see ■), in 2019 Q3. Debt securities and loan assets total \$11.6 trillion, or 0.54 years of GDP (see ■). Cash and deposits, including money market accounts, total \$13.4 trillion, or 0.62 years of GDP (see ■). All other financial assets total \$22.2 trillion.

#### Selected Household and Nonprofit Assets



Household and nonprofit assets grew by 1.9 percent over the year ending 2019 Q3. Owner-occupied real estate contributed 0.6 percentage points to total growth, and business equity subtracted 0.4 percentage points.

#### Contributions to Real Growth in Household and Nonprofit Assets



#### **Household and Nonprofit Assets**

| vari | ous measures:                | trillions of USD | share      | of GDP     | real g       | real growth rate |             |  |  |
|------|------------------------------|------------------|------------|------------|--------------|------------------|-------------|--|--|
|      |                              | 2019 Q2          | 2019<br>Q2 | 2018<br>Q2 | One-<br>year | Three-<br>year   | 20-<br>year |  |  |
|      | Total Assets                 | \$130.2          | 604.5      | 607.3      | 1.9          | 3.8              | 3.3         |  |  |
|      | Non-financial assets         | 39.2             | 182.2      | 180.4      | 3.4          | 3.9              | 3.0         |  |  |
|      | Owner-occupied real estate   | 29.2             | 135.5      | 135.1      | 2.7          | 4.1              | 3.1         |  |  |
|      | Consumer durable goods       | 5.7              | 26.5       | 26.3       | 3.2          | 1.9              | 1.5         |  |  |
|      | Nonprofit assets             | 4.3              | 20.1       | 18.9       | 8.8          | 5.2              | 4.3         |  |  |
|      | Financial assets             | 91.0             | 422.3      | 426.9      | 1.3          | 3.7              | 3.5         |  |  |
|      | Deposits, incl. money market | 13.4             | 62.0       | 60.4       | 5.1          | 2.9              | 3.9         |  |  |
|      | Debt securities and loans    | 11.6             | 54.0       | 52.1       | 6.0          | 3.0              | 4.0         |  |  |
|      | Business equity              | 43.8             | 203.3      | 210.6      | -1.2         | 5.6              | 3.5         |  |  |
|      | Corporate equities           | 30.3             | 140.5      | 150.0      | -4.1         | 6.0              | 3.4         |  |  |
|      | Noncorporate business equ    | ity 13.5         | 62.8       | 60.7       | 5.9          | 4.6              | 3.8         |  |  |

Source: Bureau of Economic Analysis

The increase in assets as a share of GDP also means that the return on total household assets has fallen, as measured by disposable income as a share of household assets. As of 2019 Q3, disposable income was equivalent to 12.7 percent of total assets, compared to an average rate of 16.0 percent during the 1990s.

#### **Return on Household Assets**

disposable personal income as share of household and nonprofit total assets, percent

16

12

190

192

194

196

198

100

102

104

106

108

10

112

114

116

118

Source: Federal Reserve, Bureau of Economic Analysis

#### **Net Worth**

The total assets of households have risen much faster than their total liabilities. Net worth is an aggregate measure of the financial position of households, measured as total assets minus total liabilities. In 2019 Q3, household and nonprofit institution net worth was \$113.8 trillion, equivalent to 6.9 years of disposable personal income; the result of total assets of \$130.2 trillion and total liabilities of \$16.4 trillion.

In 2019 Q3, inflation-adjusted net worth increased by 2.0 percent (see ■), while inflation adjusted after-tax income increased by 2.9 percent (see −). Over the past three years, real net worth grew at an average rate of 4.4 percent, while real after-tax income grew at an average rate of 3.0 percent

# Net Worth and After-Tax Income Growth





Net worth changes come from the revaluation of assets and from net investment of income. Changes to the value of assets, for example capital gains from an increase in the market value of corporate equities, explain most of the changes in net worth (see ). Each period households also receive income and decide investment, saving, and borrowing. Net investment equals capital expenditures less depreciation plus net lending/borrowing; positive net investment results in an increase in net worth. Since 1989, household net investment has averaged 10 percent of disposable personal income. Income that goes to net investment at this historical-average rate (see ) can be separated from periods where the rate of net investment is above or below this historical average (see ). This distinction can identify how changes in disposable personal income, and changes in decisions about how to use that income, combine to affect net worth. Changes in data sources or from natural disasters are also identified as other volume changes (see ).

Data are used in the following chart are not adjusted for changes in prices because it's not clear how to attribute changes in prices to holding gains, which *are* changes in prices.

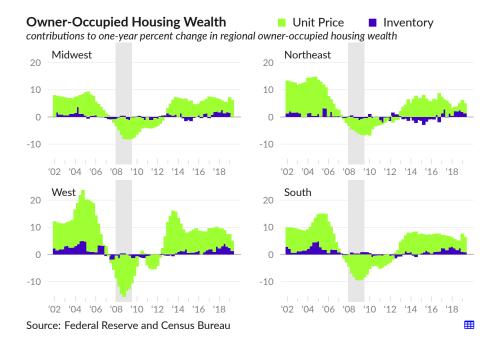
#### **Net Worth Growth**



In the third quarter of 2019, holding gains contributed 1.9 percentage points to overall nominal net worth growth. Income net invested at the 1989-onward average 10.0 percent rate contributed 1.5 percentage points; and an additional 0.3 percentage points were added as household net investment was 12.2 percent of disposable person income in 2019 Q3. Other volume changes subtracted 0.3 percentage points. Over the past three years, holding gains have contributed 4.6 percentage points on average; net investment (combined) has contributed 1.8 percentage points; and other volume changes did not contribute significantly.

#### Housing

Some data here on the US total and regional change in the value of residential homes during and since the housing bubble.



In November 2019, 1,474,000 new residential building permits were issued, the highest level since May 2007. Permits issued increased by 13,000 (0.9 percent) over the previous month, increased by 140,000 (10.5 percent) over last November, and increased by 412,000 (38.8 percent) total over the past five years.

# 2,000 1,500 1,000

'90 '92 '94 '96 '98 '00 '02 '04 '06 '08 '10 '12 Source: Census Bureau

**Residential Construction** 

 $\blacksquare$ 

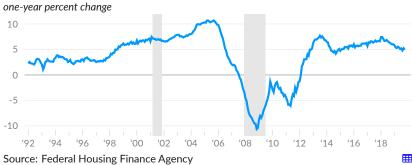
#### Housing permits/starts

#### Geographic location of housing permits

Households; owners' equity in real estate as a percentage of household real estate, Level (HOEREPHRE)

The Federal Housing Finance Agency (FHFA) housing price index data look useful primarily because they offer geographic specificity. Look into ways to use these. Ideally, I want to know about the ratio of housing prices to rental equivalent. For now, the chart below is more or less a placeholder, though I may keep it or some variation.

# **House Price Index**

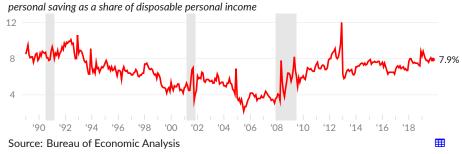


#### **Saving**

The portion of after-tax income that is not spent by households is considered personal saving, from an economic accounting perspective. Personal saving as a share of disposable personal income is referred to as the personal saving rate. Households use savings to handle unexpected expenses or cover expenses when income falls. However, economists also point out that aggregate personal saving is a direct reduction in corporate profits, as it represents income to persons that was at some point a business expense, but that does not get returned to businesses as revenue through consumer spending.

As of November 2019, the Bureau of Economic Analysis reports a rate of personal saving of 7.9 percent. Over the past three years, the personal saving rate increased by a total of 1.4 percentage points.

#### **Personal Saving Rate**



## **Poverty**

In 2018, income from labor and capital ownership, called market income, was below the Census Bureau threshold for poverty for 77.9 million people in the US. After-tax income, or disposable income, includes income from various government programs and tax credits, such as social security and the child tax credit, and subtracts taxes paid. By disposable income, 41.3 million people are in poverty. In other words, government programs and tax credits moved the income of 36.6 million people above the poverty threshold.



Source: CPS ASEC

The Census Bureau reports 41.2 million people in poverty in the US in 2018, equivalent to more than the total population of Canada. For purposes of program eligibility and economic data, poverty is defined by having income below a certain threshold. The processes for calculating poverty vary, with the official measure being based on three times a price-adjusted 1963 minimal food budget, and the supplemental measure based on food, shelter, clothing, and utilities costs and additionally capturing program benefits and taxes, along with other adjustments.

While some fully-employed people are in poverty, the vast majority of poor people are children, elderly, disabled, caregivers, and students. That is, there is often a good reason why poor people are not working. Put another way, if the missing labor income required to keep a person out of poverty is not supplied in the form of capital income or welfare income, the person will be poor.

# In Poverty Population by Category



The share of a group whose combined labor, capital, and welfare income is below the poverty line is the poverty rate for the group. In 2018, students, caregivers, and the disabled had the highest rates of poverty. Those fully-employed have a very low rate of poverty. The elderly also have a much lower poverty rate as the result of Social Security.

#### **Poverty Rate by Category**

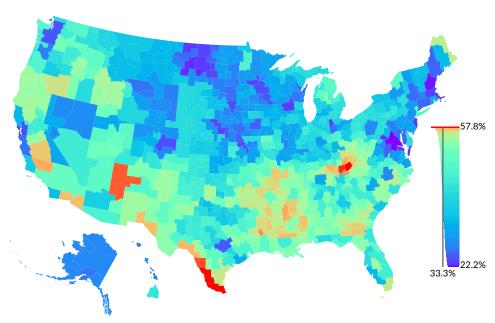


By age, market income leaves the elderly particularly vulnerable, given higher average expenditure on healthcare. After welfare income and taxes, the elderly have much lower rates of poverty. After-tax income leaves students and below social security and medicare age vulnerable.



More text here. Geographic specificity and reasoning for making the calculations related to houses.

Share of local population in bottom third of housing-adjusted income, 2018 Share of commuting zone householders with after-housing-expense annual income below \$13,573



Source: American Community Survey

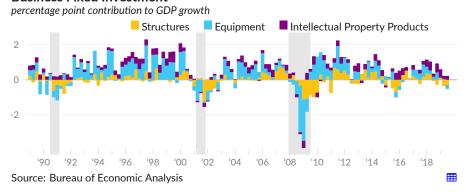
# **Businesses**

The factories, offices, and equipment that workers use to produce goods and services are all important to the economy. This section looks at the loosely defined business sector, with data covering business investment, retail sales, industrial production, corporate profits, and the financial activities of businesses.

#### **Fixed Investment**

When businesses purchase items with a useful life of more than one year it is considered and investment in fixed assets, which is an exchange of assets rather than an expense. Investments in fixed assets that make workers more productive, by definition, allow businesses to produce goods and services using less effort from people. Business gross investments in fixed assets are grouped broadly as structures (see ), equipment (see ), and intellectual property products (see ).

#### **Business Fixed Investment**



Business investment subtracted 0.31 percentage points from GDP growth in the third quarter of 2019 compared to an average contribution of 0.53 percentage points over the past three years. In 2019 Q3, investment in structures subtracted 0.30 percentage points from GDP growth, investment in equipment subtracted 0.22 percentage points, and investment in intellectual property products contributed 0.22 percentage points.

#### **Business Investment**

| percentage point contribution to real GDP growth moving averages |            |           |           |           |           |            |             | iges        |
|--|------------|-----------|-----------|-----------|-----------|------------|-------------|-------------|
|  | 2019<br>Q3 | '19<br>Q2 | '19<br>Q1 | '18<br>Q4 | '18<br>Q3 | 3-<br>year | 10-<br>year | 30-<br>year |
| Total  | -0.31      | -0.14     | 0.60      | 0.64      | 0.29      | 0.53       | 0.61        | 0.53        |
| Structures   | -0.30      | -0.36     | 0.12      | -0.29     | -0.07     | 0.04       | -0.00       | 0.01        |
| Equipment  | -0.22      | 0.05      | 0.00      | 0.42      | 0.17      | 0.23       | 0.38        | 0.32        |
| Information processing   | -0.13      | 0.13      | 0.17      | -0.04     | 0.20      | 0.14       | 0.15        | 0.21        |
| Computers and peripherals  | -0.19      | 0.17      | 0.05      | -0.04     | 0.00      | 0.03       | 0.03        | 0.11        |
| Industrial equipment   | 0.08       | 0.02      | -0.04     | 0.08      | 0.07      | 0.05       | 0.05        | 0.02        |
| Transportation equipment   | -0.17      | -0.14     | -0.06     | 0.29      | -0.07     | -0.02      | 0.13        | 0.05        |
| ■ Intellectual property products                                 | 0.22       | 0.17      | 0.48      | 0.51      | 0.18      | 0.26       | 0.22        | 0.21        |
| Software   | 0.18       | 0.11      | 0.26      | 0.19      | 0.15      | 0.17       | 0.13        | 0.12        |
| Research and development   | 0.01       | 0.06      | 0.21      | 0.29      | 0.01      | 0.08       | 0.08        | 0.07        |

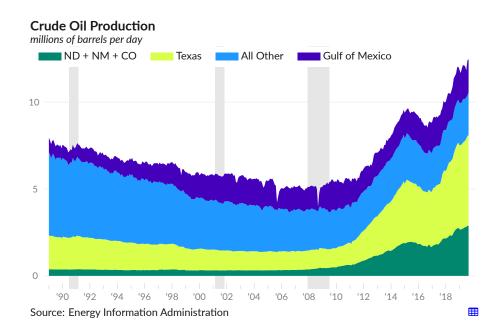
Source: Bureau of Economic Analysis

The productive investments of businesses are also measured by the new orders for core capital goods. The category excludes the more volatile aircraft orders as well as defense-related orders, and is derived from a Census Bureau survey of shipments, inventories, and orders.

New orders for manufactured core capital goods excluding aircraft totalled \$69 billion in November 2019, equivalent to 3.8 percent of GDP.



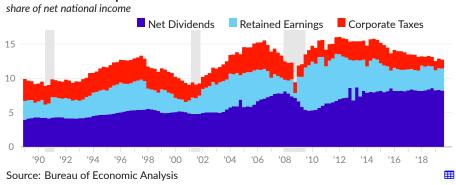
Text here about the oil boom in certain areas of the US.



# **Corporate Profits**

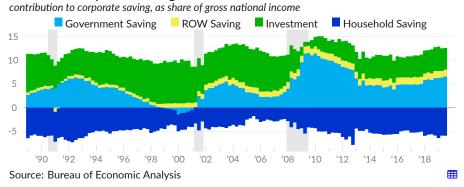
The national accounts include detailed information on aggregate corporate profits, which are an important determinant in the business cycle. In the third quarter of 2019, aggregate corporate profits were \$2.08 trillion, or 12.7 percent of net national income. Of this, \$1.34 trillion, equivalent to 8.2 percent of net national product, were paid out as dividends (see ■), \$529 billion were retained (see ■), and \$209 billion went to corporate income tax (see ■).

#### **Destination of Corporate Profits**



Aggregate corporate savings (corporate profits less dividends and corporate profit tax) are the result of net investment and non-business saving. Investment is a source of aggregate profit because it is revenue for one party but not an expense for the other. Non-business saving, which includes household, government, and rest of world saving, necessarily reduces aggregate corporate profits because it is money that did not return to businesses as revenue.

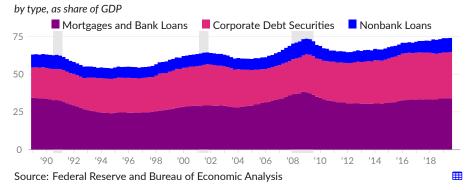
#### **Sources of Corporate Saving**



#### **Business Debt**

As of 2019 Q3, nonfinancial business debt-the debt security and loan liabilities of nonfinancial businesses-both corporate and non-corporate-totals \$15,970 billion, with \$10,105 billion (63.3%) held by corporate businesses. Over the past three years, nonfinancial business debt has increased faster than overall economic activity. As a share of GDP, nonfinancial business debt increased by 2.8 percentage points to 74.1 percent in 2019 Q3 from 71.3 percent in 2016 Q3. The vast majority of the increase, 2.6 percentage points, comes from nonbank loans (see ).

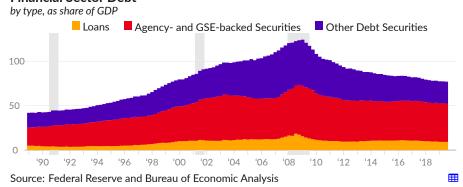
#### **Nonfinancial Business Debt**



The debt of the domestic financial sector includes agency and government-sponsored enterprise (GSE) backed securities (see ■), corporate and foreign bonds, loans (see ■), and open market paper. The long-term increase in financial sector debt reflects the emergence and growth of various asset-backed securities. In addition to home mortgage-backed securities, the domestic financial sector issues debt securities based on commercial mortgages, auto loans, credit card, student debt, and even restaurant revenue.

Domestic financial sector debt has fallen as a share of GDP to 77.0 percent in 2019 Q3 from a housing-bubble peak of 124.3 percent in 2009 Q1.

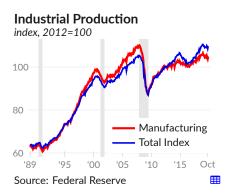
#### **Financial Sector Debt**



## **Industrial Production**

Manufacturing production increased at an annual rate of 1.3 percent over the past three years, as of November 2019, but remains 4.7 percent below its December 2007 rate. Total industrial production increased at an annual rate of 2.4 percent over the same period. Mining production increased at an annual rate of 8.9 percent, while production of electric and gas utilities increased at an annual rate of 2.4 percent.

By market group, production of consumer goods increased at an annual rate of 1.0 percent over the past three years, as of November 2019. Production of business equipment increased at an annual rate of 3.2 percent, production of nonidustrial supplies increased at an annual rate of 1.1 percent, and production of materials increased at an annual rate of 3.5 percent.



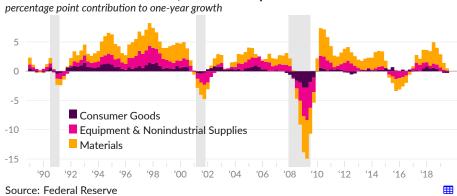
#### **Industrial Production Growth**

| percentage point contribution to one-year growth of total index moving averages |                                 |             |             |             |            |            |             |             |
|---|---------------------------------|-------------|-------------|-------------|------------|------------|-------------|-------------|
|   |                                 | Nov<br>2019 | Oct<br>2019 | Sep<br>2019 | 1-<br>year | 3-<br>year | 10-<br>year | 30-<br>year |
| Total i   | index                           | -0.75       | -1.30       | -0.20       | 1.20       | 2.41       | 2.07        | 1.91        |
| Mar   | nufacturing                     | -0.63       | -1.30       | -0.85       | 0.11       | 1.07       | 1.17        | 1.53        |
| ■ Du  | ırable manufacturing            | -0.09       | -0.79       | -0.31       | 0.47       | 0.81       | 1.12        | 1.49        |
| N   | Motor vehicles & parts          | -0.02       | -0.56       | -0.38       | -0.03      | 0.06       | 0.40        | 0.23        |
| No  | ondurable manufacturing         | -0.40       | -0.40       | -0.44       | -0.21      | 0.38       | 0.21        | 0.17        |
| Min   | ing                             | 0.28        | 0.42        | 0.56        | 1.21       | 1.31       | 0.93        | 0.30        |
| Utili   | ties                            | -0.43       | -0.45       | 0.06        | -0.15      | 0.11       | 0.07        | 0.13        |
| ■ Con   | sumer goods                     | -0.35       | -0.74       | -0.47       | -0.21      | 0.19       | 0.16        | 0.25        |
| Co  | onsumer durables                | -0.05       | -0.40       | -0.27       | -0.06      | 0.06       | 0.20        | 0.16        |
| A   | Automotive products             | 0.00        | -0.32       | -0.21       | -0.04      | 0.03       | 0.18        | 0.12        |
| Co  | nsumer nondurables              | -0.30       | -0.33       | -0.20       | -0.15      | 0.13       | -0.02       | 0.11        |
| F   | oods and tobacco                | 0.18        | 0.09        | -0.13       | -0.04      | 0.09       | 0.07        | 0.06        |
| (   | Chemical products               | -0.10       | -0.08       | -0.01       | -0.00      | 0.03       | -0.07       | 0.05        |
|   | Consumer energy products        | -0.27       | -0.24       | -0.02       | -0.05      | 0.08       | 0.05        | 0.06        |
| Equi  | ipment & nonindustrial supplies | -0.12       | -0.31       | -0.01       | 0.29       | 0.62       | 0.45        | 0.52        |
| Eq  | uipment                         | -0.05       | -0.17       | -0.05       | 0.29       | 0.41       | 0.27        | 0.37        |
| I   | ndustrial equipment             | -0.17       | -0.15       | -0.12       | 0.01       | 0.12       | 0.08        | 0.04        |
| No  | onindustrial supplies           | -0.07       | -0.14       | 0.04        | -0.00      | 0.20       | 0.20        | 0.18        |
| (   | Construction supplies           | 0.04        | 0.04        | 0.09        | 0.09       | 0.13       | 0.11        | 0.04        |
| E   | Business supplies               | -0.11       | -0.18       | -0.05       | -0.09      | 0.07       | 0.09        | 0.14        |
| Mat   | erials                          | -0.28       | -0.25       | 0.28        | 1.13       | 1.63       | 1.51        | 1.15        |
| Co  | nsumer parts                    | -0.18       | -0.28       | -0.22       | -0.10      | -0.00      | 0.15        | 0.10        |
| Eq  | uipment parts                   | 0.04        | 0.01        | 0.03        | 0.14       | 0.15       | 0.25        | 0.66        |
| Ch  | emical materials                | -0.23       | -0.10       | -0.03       | 0.05       | 0.17       | 0.09        | 0.05        |
| En  | ergy materials                  | 0.30        | 0.38        | 0.62        | 1.06       | 1.20       | 0.88        | 0.33        |

Source: Federal Reserve

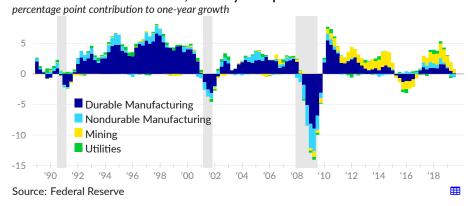
Market group data show the lack of growth in the production of consumer goods, equipment, and nonindustrial supplies over the past decade.

# **Industrial Production Growth, Market Group**



Industry group data show a change in the composition of new industrial activity, towards mining and away from manufacturing.

# **Industrial Production Growth, Industry Group**



The most recent slowdown has been broad-based. The monthly data are shown in detail below.

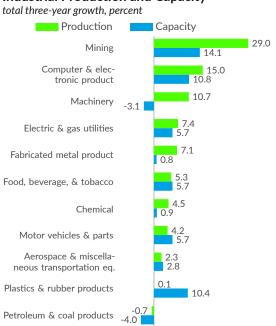
# Recent data in detail



Of a subset of 12 industries that contribute the majority of industrial production, nine increased production over the past three years, two decreased production, and one was unchanged. Mining production increased by 29.0 percent in total over the three years ending November 2019. Computer & electronic product production increased by 15.0 percent, and machinery production increased by 10.7 percent. In contrast, paper production decreased by 6.0 percent over the same period.

Over the three years ending November 2019, nine of the 12 industries increased industrial capacity, three decreased capacity, and none were unchanged. The most significant change over the period was an increase of 14.1 percent in mining capacity, follwed by an increase of 10.8 percent in computer & electronic product capacity.



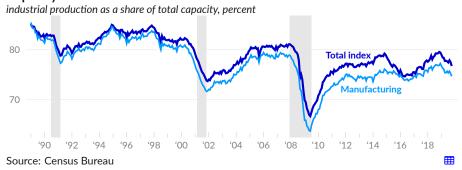


 $\blacksquare$ 

The Federal Reserve's monthly industrial production report also measures the economy's total industrial capacity. The extent to which the economy is using its industrial capacity is called capacity utilization, and calculated as industrial production as a share of total industrial capacity. In October 2019, the industrial capacity utilization rate was 76.7 percent, and the manufacturing capacity utilization rate was 74.7 percent.

Source: Federal Reserve

### **Capacity Utilization**



# **Retail Sales**

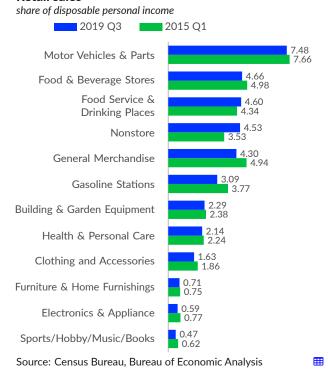
According to the Census Bureau, retail and food service sales totalled \$528.0 billion in November 2019, equivalent to roughly 29.4 percent of GDP on an annualized basis. Over the past year, retail and food service sales increased by 3.3 percent, without adjusting for prices. Nonstore sales, which include online retailers, have increased by 11.5 percent over the same period, and total \$68.1 billion, or roughly 3.8 percent of GDP.

# **Retail Sales and Food Services**



More text here that mentions the most significant changes in retail sales. Part of the story is the overall decline, which continues in recent data. Part of the "shift to services" is just paying more of health care and education and having a larger financial system relative to other activities.

### Retail sales



Free cash flow

Balance sheets

Inventories

Estimate of markup(s)?

[Box on tech industry]

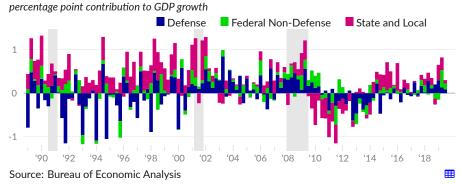
# Government

Public institutions are collectively referred to as the public-sector or the government. In the United States, the government has the authority to spend, tax, and create money, as well as to regulate private sector activities. The government also enforces policies that determine the ownership of property. These activities are all extremely important in determining production and distribution in the economy.

# **Government Spending and Investment**

Government consumption expeditures and gross investment, which provide services and infrastructure, contributed 0.3 percentage points to real GDP growth in 2019 Q3, compared to an average contribution of 0.39 percentage points over the past year and an average of 0.23 percentage points since 1989. In 2019 Q3, federal defense (see ) contributed 0.09 percentage points, federal nondefense (see ) contributed 0.13 percentage points, and state and local government (see ) contributed 0.08 percentage points.

# **Government Consumption and Investment**



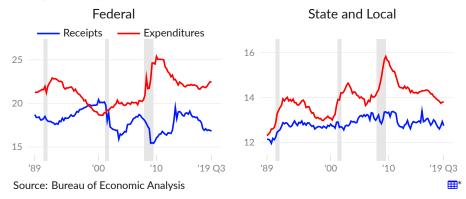
[Table here.]

Government expenditures provide services and income to people. Government receipts remove demand from the economy. When government expenditures exceed receipts, it is referred to as a government deficit, and corresponds to a private sector surplus. The size of the government deficit relative to GDP gives insight into the extent to which the government is stimulating the economy by increasing household income and corporate profits.

In 2019 Q3, federal government expenditures total \$4.8 trillion, equivalent to 22.4 percent of GDP, and receipts total \$3.6 trillion, or 16.8 percent of GDP. The federal deficit was therefore \$1.2 trillion or 5.6 percent of GDP. Over the past three years, the ratio of expenditures to GDP increased by a total of 0.3 percentage points, and the ratio of receipts to GDP has decreased by a total of 1.7 percentage points, causing the deficit to widen by 2.0 percent of GDP.

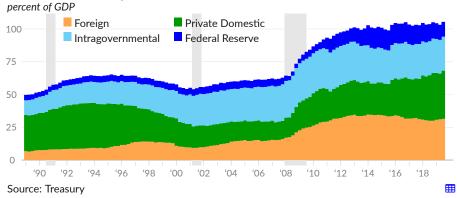
Consolidated state and local government expenditures total \$3.0 trillion, or 13.8 percent of GDP, in 2019 Q3, and receipts total \$2.7 trillion, equivalent to 12.7 percent of GDP. The combined state and local government deficit was \$227 billion or 1.06 percent of GDP. Over the past three years, the expenditures to GDP ratio decreased by a total of 0.54 percentage points at the consolidated state and local level, and the ratio of receipts to GDP has decreased by a total of 0.30 percentage points, causing the deficit to shrink by 0.24 percent of GDP.

# Receipts and Expenditures as Share of GDP



In the third quarter of 2019, total public debt was \$22.7 trillion, equivalent to 105.5 percent of GDP. Of this, \$7.9 trillion, or 34.9 percent of the total, is held by private domestic investors (see 
). An additional \$6.8 trillion, or 29.8 percent of the total, is held by foreign investors (see ). The remainder is held by the Federal Reserve (see ) and various government agencies and trusts (see ), such as the Social Security Trust Fund.

# **Total Public Debt By Holder**



The ratio of public debt to GDP is fairly stable, and the interest income from holding public debt is lower than in the past because of lower interest rates. Treasuries and other government debt securities provide a stable asset for the balance sheets domestic households and businesses, and for foreign investors.

Outlays on interest as share of GDP

Federal

State

Local

Balance sheets

[BREAKOUT SECTION ON STATE AND LOCAL PENSIONS]

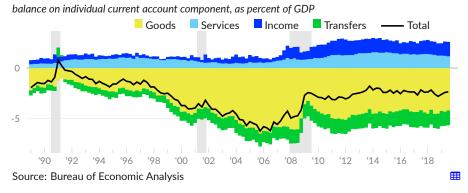
# **International Transactions**

Transactions between the US and the rest of the world are recorded in the balance of payments as either current account transactions (which measure income) or capital and financial account transactions (which measure change in ownership of assets). This section details imbalances in international transactions, changes in trade by goods and by partner, international investment positions, and exchange rates.

# **Balance of Payments**

The current account balance can be decomposed into the balance on trade in goods (see ■), the balance on trade in services (see ■), the balance on primary income (such as wages or income from assets, referred to here as income [see ■]), and secondary income (such as remittances and taxes, referred to here as transfers [see ■]). As of 2019 Q3, the US runs a current account deficit of 2.4 percent of GDP, primarily as the result of a trade deficit on goods of 4.2 percent of GDP.

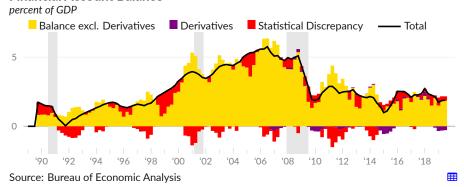
### **Current Account Balance**



Financial account transactions include the net domestic acquisition of foreign assets and the net domestic incurrence of foreign liabilities. The US financial account balance (see ) is the net lending or borrowing of the combined domestic sectors with the rest of the world. The timing of payments lead to a statistical discrepancy (see ), but the financial and capital account balance and current account balance otherwise sum to zero.

Over the year ending 2019 Q3, net domestic acquisitions of foreign assets were equivalent to 2.4 percent of GDP, while net domestic incurrence of foreign liabilities total 4.3 percent of GDP. Domestic net borrowing totals 1.9 percent of GDP.

### **Financial Account Balance**



[Capital account balance chart]

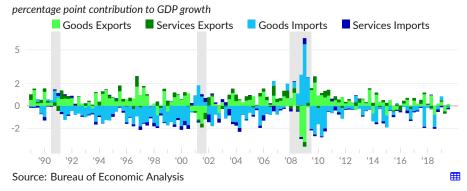
[TABLE similar to ITA table 1.1]

# **Trade**

The trade balance (exports of goods ■ and services ■ minus imports of goods ■ and services ■ ) acts as an adjustment to consumption and investment in GDP calculations. As the US runs a persistent trade deficit, trade will generally subtract from GDP growth. In the income approach, the expanded trade deficit reduced nominal compensation of employees (extensive margin through outsourcing, intensive margin through lower wages from labor market slack) and reduced prices.

Goods exports contributed 0.17 percentage points to GDP growth in the third quarter of 2019 while services exports subtracted 0.05 percentage points. Good imports subtracted 0.13 percentage points from GDP growth and services imports subtracted 0.13 percentage points.

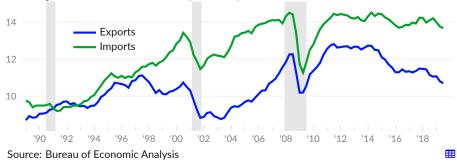
### **International Trade**



Nonpetroleum goods and services imports (see —) were equivalent to 13.7 percent of GDP in the third quarter of 2019, while exports of nonpetroleum goods and services (see —) were equivalent to 10.7 percent of GDP.

# Imports and Exports, Nonpetroleum

includes goods and services, but excludes petroleum products, share of GDP



Changes to the trade balance come from a myriad of potential sources, such as changes in demand or relative supply of other countries, changes in exchange rates, changes in preferences for categories of goods, changes in trade policy, and changes in domestic demand. The following table captures the nominal value of major categories of goods and services as a share of nominal gross domestic product at various points over the past 30 years.

# **Exports and Imports by Type**percentage point share of GDP

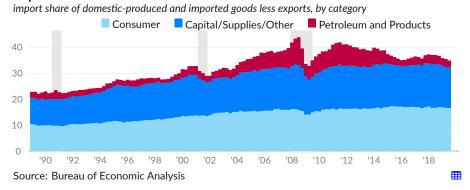
| percentage point share of GDP    | e<br>period averages |           |           |       |             |             |             |             |
|----------------------------------|----------------------|-----------|-----------|-------|-------------|-------------|-------------|-------------|
|                                  | 2019<br>Q3           | '19<br>Q2 | '18<br>Q3 | 2016  | 2012<br>-13 | 2005<br>-06 | 1998<br>-99 | 1989<br>-93 |
| Exports of goods and services    | 11.58                | 11.73     | 12.10     | 11.86 | 13.54       | 10.33       | 10.41       | 9.42        |
| Exports of goods                 | 7.60                 | 7.71      | 8.01      | 7.72  | 9.34        | 7.32        | 7.52        | 6.84        |
| Foods, feeds, and beverages      | 0.65                 | 0.66      | 0.65      | 0.70  | 0.82        | 0.46        | 0.50        | 0.60        |
| Industrial supplies & materials  | 2.41                 | 2.49      | 2.62      | 2.07  | 2.96        | 1.92        | 1.55        | 1.65        |
| Petroleum and products           | 0.89                 | 0.93      | 0.96      | 0.53  | 0.90        | 0.28        | 0.11        | 0.12        |
| Capital goods, except automotive | 2.51                 | 2.54      | 2.70      | 2.78  | 3.22        | 2.84        | 3.27        | 2.61        |
| Automotive vehicles, & parts     | 0.77                 | 0.75      | 0.75      | 0.80  | 0.91        | 0.77        | 0.79        | 0.67        |
| Consumer goods, ex. food & auto  | 0.96                 | 0.96      | 0.99      | 1.03  | 1.12        | 0.91        | 0.86        | 0.74        |
| Durable goods                    | 0.49                 | 0.51      | 0.54      | 0.56  | 0.61        | 0.50        | 0.44        | 0.39        |
| Nondurable goods                 | 0.48                 | 0.45      | 0.45      | 0.48  | 0.51        | 0.41        | 0.42        | 0.35        |
| Exports of services              | 3.98                 | 4.02      | 4.09      | 4.15  | 4.19        | 3.02        | 2.90        | 2.58        |
| Transport                        | 0.42                 | 0.43      | 0.45      | 0.45  | 0.52        | 0.41        | 0.48        | 0.59        |
| Travel                           | 0.99                 | 1.01      | 1.02      | 1.10  | 1.03        | 0.77        | 0.95        | 0.90        |
| Intellectual property charges    | 0.57                 | 0.58      | 0.61      | 0.66  | 0.77        | 0.59        | 0.44        | 0.29        |
| Other business services          | 1.79                 | 1.79      | 1.80      | 1.73  | 1.67        | 1.04        | 0.85        | 0.60        |
| Imports of goods and services    | 14.61                | 14.84     | 15.33     | 14.64 | 16.76       | 15.89       | 12.63       | 10.38       |
| Imports of goods                 | 11.79                | 12.02     | 12.54     | 11.87 | 13.95       | 13.44       | 10.59       | 8.45        |
| Foods, feeds, and beverages      | 0.71                 | 0.72      | 0.72      | 0.70  | 0.69        | 0.54        | 0.46        | 0.43        |
| Industrial supplies & materials  | 2.39                 | 2.53      | 2.86      | 2.34  | 4.26        | 4.24        | 2.22        | 2.16        |
| Petroleum and products           | 0.94                 | 1.08      | 1.24      | 0.85  | 2.50        | 2.15        | 0.65        | 0.87        |
| Capital goods, except automotive | 3.15                 | 3.20      | 3.40      | 3.17  | 3.37        | 3.00        | 3.03        | 2.04        |
| Automotive vehicles, & parts     | 1.78                 | 1.82      | 1.81      | 1.87  | 1.84        | 1.84        | 1.74        | 1.46        |
| Consumer goods, ex. food & auto  | 3.12                 | 3.10      | 3.11      | 3.13  | 3.19        | 3.20        | 2.47        | 1.83        |
| Durable goods                    | 1.56                 | 1.53      | 1.64      | 1.63  | 1.71        | 1.75        | 1.29        | 0.97        |
| Nondurable goods                 | 1.56                 | 1.57      | 1.47      | 1.49  | 1.48        | 1.46        | 1.18        | 0.86        |
| Imports of services              | 2.82                 | 2.81      | 2.79      | 2.77  | 2.81        | 2.45        | 2.04        | 1.93        |
| Transport                        | 0.50                 | 0.51      | 0.52      | 0.52  | 0.53        | 0.57        | 0.54        | 0.55        |
| Travel                           | 0.71                 | 0.71      | 0.70      | 0.66  | 0.60        | 0.61        | 0.63        | 0.61        |
| Intellectual property charges    | 0.27                 | 0.27      | 0.27      | 0.25  | 0.24        | 0.19        | 0.13        | 0.06        |
| Other business services          | 1.17                 | 1.16      | 1.14      | 1.19  | 1.24        | 0.83        | 0.54        | 0.38        |

Source: Bureau of Economic Analysis

Goods can be produced domestically or imported or some combination of the two. The import share of the total US demand for goods, measured as US produced goods and imported goods less exported goods, is also referred to as "import penetration". This measure has risen considerably over the past thirty years. The majority of the long-term increase has been concentrated in consumer goods, while the decrease since 2011 has come primarily from petroleum and products.

From 1989 to 2011, imports of consumer goods increased by the equivalent of 6.0 percent of domestic consumption of goods (see  $\blacksquare$ ); petroleum and products imports increased by the equilavent of 6.1 percent (see  $\blacksquare$ ); and all other goods, primarily capital good, industrial supplies, and materials, increased by the equivalent of 6.2 percent (see  $\blacksquare$ ). Since 2011, imports of consumer goods increased by the equivalent of 0.2 percent of domestic goods demand; imports of petroleum and products decreased by the equivalent of 5.6 percent; and other imports decreased by the equivalent of 0.8 percent.

# **Import Share of Goods**



Trade in Goods

Trade in Services

Trade balance

[One page table to capture lots of external sector items as contribution to GDP growth (where possible) or otherwise as a share of GDP]

Direct and Portfolio Investment – related here and to IIP below: the total value of domestic holdings of foreign assets is much smaller than the total value of foreign holdings of domestic assets, but, the return on foreign assets is so much higher than the return on domestic assets that the US has positive net income from abroad.

International Investment Position

Foreign purchases of US bonds (TIC) data, trailing 12m sums: Treasuries, Agencies, Corporate

# **Exchange Rates**

The strength or weakness of the dollar in an important determinant of trade and financial flows. When more Japanese Yen (JPY), British Pounds (GBP), Euros (EUR), or Canadian Dollars (CAD) are required to buy one US Dollar (USD), the dollar is said to be "strong". Over the past three years... More text.

# **Selected Exchange Rates**

Source: Federal Reserve

units of foreign currency required to purchase one US dollar

1.5

JPY (100)

EUR

0.5

'90 '92 '94 '96 '98 '00 '02 '04 '06 '08 '10 '12 '14 '16 '18

Text here about other exchange rates. This next chart covers the Mexican Peso (MXN), the Brazilian Real (BRL), the Chinese Yuan (CNY), and the Singapore Dollar (SGP).

 $\blacksquare$ 

# Selected Exchange Rates, Continued

The trade-weighted dollar indices show the overall effect of individual exchange rates. The broad index, which starts in 1994, covers the exchange rate between the US and most other significant currencies, weighted by the amount of trade done in those currencies. Over the past three years... More text here.

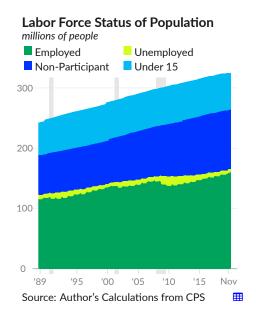
# **Trade-Weighted USD Indices**



# **Labor Markets**

Labor is the primary source of income for US households and is essential to the production of goods and services. The portion of labor that is provided by a household member to others outside of the household or to other households is called employment. As of November 2019, 159.9 million people are employed (including self-employment).

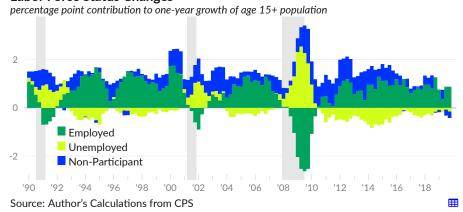
Labor provided within a household is not captured by GDP compilation methods (expenditures, output, or income), though household surveys offer some insight into this important category of labor. The number of people who are considered employed divided by the total population is the employment rate or employment-to-population ratio, which is 49.2 percent as of November 2019.



When a member of a household is not employed but looked for a job during the past four weeks and is available to work, they are considered unemployed. As of November 2019, there are 5.5 million unemployed people. The combined group of employed and unemployed people is the labor force. The number of unemployed people divided by the number of people in the labor force is the unemployment rate, currently 3.3 percent. The number of people in the labor force divided by the total population is the labor force participation rate, currently 50.9 percent.

People who are not employed and not unemployed are considered to be outside of the labor force. This category is about half of the population, on average, and totals 98.7 million in November 2019. The category is comprised of children (60.7 million), students (18.5 million), unpaid caregivers (12.2 million), those unable to work due to disability or illness (14.2 million), those who want a job but have given up looking (4.1 million), and retirees and the elderly (47.3 million).

# **Labor Force Status Changes**



The labor force status of the US population varies by age, sex, and over time. Because very few people have capital income, the share of the population with labor income is particularly important to overall levels of economic activity.

# **Labor Force Status**

November 2019, thousands of people, not seasonally adjusted

|                    | Total,<br>15+ | Men,<br>15-29 | Men,<br>30-59 | Men,<br>60+ | Women,<br>15-29 | Women,<br>30-59 | Women,<br>60+ |
|--------------------|---------------|---------------|---------------|-------------|-----------------|-----------------|---------------|
| Population         | 264,183       | 32,547        | 61,358        | 33,998      | 32,228          | 63,687          | 40,365        |
| Employed           | 159,930       | 19,381        | 52,609        | 12,269      | 18,476          | 46,692          | 10,503        |
| Multiple jobs      | 8,322         | 830           | 2,719         | 500         | 1,089           | 2,677           | 507           |
| Full-time          | 121,475       | 13,499        | 46,319        | 8,716       | 11,248          | 35,443          | 6,251         |
| Part-time          | 38,455        | 5,882         | 6,290         | 3,553       | 7,228           | 11,249          | 4,252         |
| Economic reasons   | 4,139         | 843           | 1,005         | 204         | 750             | 1,072           | 265           |
| Unemployed         | 5,536         | 1,325         | 1,269         | 340         | 1,017           | 1,337           | 248           |
| Not in Labor Force | 98,716        | 11,840        | 7,481         | 21,388      | 12,735          | 15,658          | 29,614        |
| Discouraged        | 4,175         | 856           | 740           | 445         | 721             | 908             | 504           |
| Disabled/III       | 14,731        | 1,032         | 3,722         | 2,446       | 640             | 4,018           | 2,874         |
| Family/Care        | 11,953        | 356           | 727           | 74          | 2,100           | 7,815           | 880           |
| School             | 18,868        | 9,091         | 482           | 21          | 8,726           | 534             | 16            |
| Retirement         | 47,145        | 104           | 1,402         | 18,308      | 184             | 1,995           | 25,153        |

Source: Author's Calculations from CPS

Additionally, changes over time in labor force status are particularly important to understanding both secular and cyclical trends in the economy. For example, the US population is growing but it is also aging. Over the past year, there was a substantial shift towards full-time work.

# **Labor Force Changes**

Change from November 2018 to November 2019, thousands of people

|                    | Total,<br>15+ | Men,<br>15-29 | Men,<br>30-59 | Men,<br>60+ | Women,<br>15-29 | Women,<br>30-59 | Women,<br>60+ |
|--------------------|---------------|---------------|---------------|-------------|-----------------|-----------------|---------------|
| Population         | 1,309         | -192          | -154          | 979         | -149            | -228            | 1,053         |
| Employed           | 1,865         | 25            | 94            | 677         | 374             | 363             | 332           |
| Multiple jobs      | 343           | 36            | 160           | -24         | -43             | 121             | 93            |
| Full-time          | 2,366         | -144          | 615           | 476         | 424             | 725             | 270           |
| Part-time          | -500          | 170           | -521          | 201         | -50             | -362            | 63            |
| Economic reasons   | -453          | -18           | -87           | -29         | -87             | -165            | -67           |
| Unemployed         | -255          | 99            | -167          | 10          | -147            | -17             | -33           |
| Not in Labor Force | -302          | -316          | -81           | 292         | -376            | -574            | 753           |
| Discouraged        | -706          | -166          | -80           | -97         | -130            | -145            | -87           |
| Disabled/III       | 254           | 156           | -59           | 221         | 18              | -168            | 87            |
| Family/Care        | -399          | -34           | -18           | -7          | -182            | -174            | 17            |
| School             | -304          | -134          | -2            | -21         | -109            | -32             | -7            |
| Retirement         | 936           | -18           | 41            | 191         | 60              | -18             | 679           |

Source: Author's Calculations from CPS

# **Gross Labor Income**

In labor markets, unlike other markets, wages (the price of labor) tend not to be cut in response to a decrease in demand; businesses instead employ fewer workers and/or cut hours. As a result, wage data give only a partial picture of the labor income received by households.

Gross labor income (compensation of employees in the national accounts), which captures both employment and wages, increased at an annualized and inflation-adjusted rate of 2.12 percent in 2019 Q3. Changes in wages subtracted 1.14 percentage points, and changes in total hours worked contributed 3.26 percentage points.

# **Gross Labor Income Growth**





# **Employment**

'90 '92 '94

'96

Source: Bureau of Labor Statistics

'98

'00

'02 '04

In December 2019, 80.4% of 25-54 years olds were employed, the highest level since July 2001. Over the past year, the age 25-54 employment rate has increased by 0.8 percentage points. The current age 25-54 employment rate is 0.9 percentage points (equivalent to 1.1 million workers) below the average during 1998–99, a period with a particularly tight labor market.

# Employment Rate employed share of age 25-54 population 2019-12: 80.4%

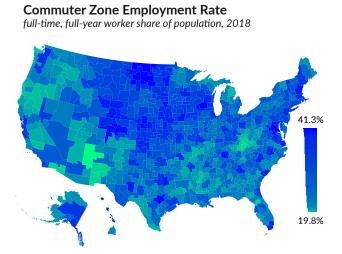
'06

60%

'10 '12

Top 10:

In 2018, X.X percent of commuter zones have at least a third of their population working full-time and full-year. A total of X commuter zones, covering X million people in total, have a quarter of the population or less fully employed. Of commuter zones with 100,000 people or more, the top and bottom ten by fully-employed share of population are listed below.



Source: American Community Survey

41.2% Bismarck, ND 40.9% Madison, WI Arlington, VA 40.8% 40.1% Denver, CO 39.9% Austin, TX 39.8% Glenwood Springs, CO 39.7% Des Moines, IA 39.4% Nashville-Davidson, TN 39.3%  $\mathsf{Fargo},\,\mathsf{ND}$ 39.1% Fredericksburg, VA Bottom 10: 19.8% Gallup, NM 22.4% Hazard, KY 23.3% Yuma, AZ 23.4% Pikeville, KY 23.5% Ocala, FL 23.6% Corbin, KY 24.5% Port Angeles, WA 24.6% Greenville, MS 25.0% Huntington, WV 25.0% Altamont, OR

'16

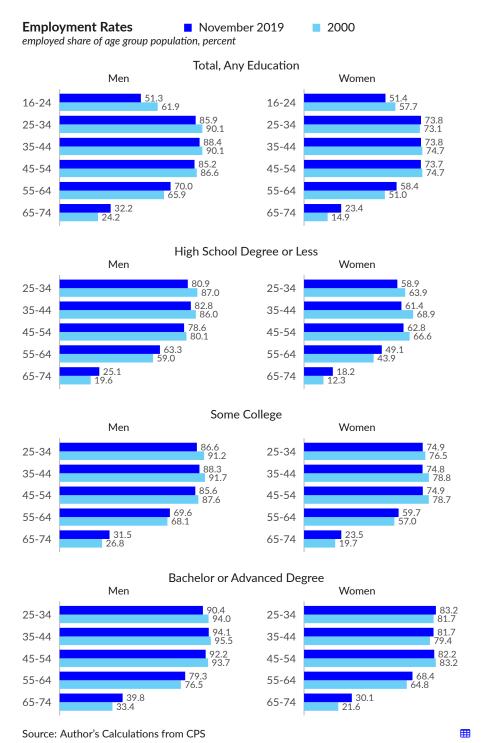
'18

 $\blacksquare$ 

The monthly establishment survey enables tracking of non-farm payrolls. In September 2019, the US economy added 136,000 jobs. In 2019 Q2, the US added an average of 146,000 jobs per month, compared to 205,000 in 2019 Q1 and an annual average of 205,000 in 2018.

[Quarterly employment growth with dot for latest monthly value]

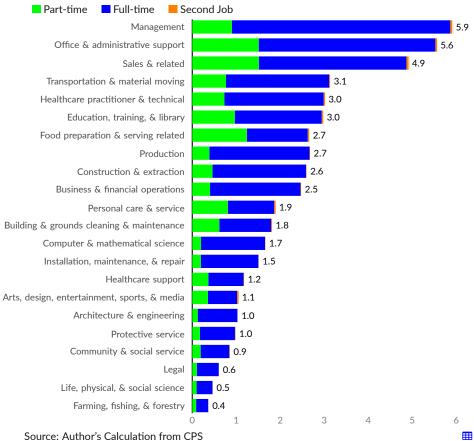
Employment rates vary over time, but also by age, gender, and education. Over the 12 months ending November 2019, the employment rate for most education groups is lower than it was on average in the year 2000. Only older workers and women with advanced education have higher rates of employment than in 2000. Fix text...



Text here on occupational employment. Try to add in some data on actual number of employees, along with the share of population data from the chart. Also try to cover some groupings of categories, like total healthcare.

# Occupational Employment, November 2019



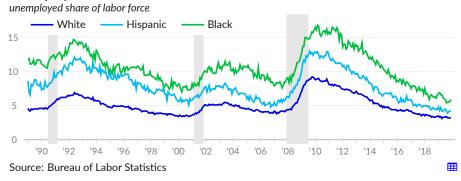


# **Unemployment**

The conventional "unemployment rate" is measured as the number of people who do not have a job and looked for one during a reference week, divided by the labor force, which includes the unemployed and those with jobs.

Unemployment is currently very low. BLS reports 5.8 million unemployed persons in December 2019, and an unemployment rate of 3.5 percent. However, unemployment is much higher for disadvantaged groups, with the black or African American unemployment rate typically double the white unemployment rate. A very tight labor market may have the effect of reducing racial discrimination in hiring. Over the past year, the black or African American unemployment rate has fallen by 0.7 percentage points to 5.9 percent.

# **Unemployment Rate**

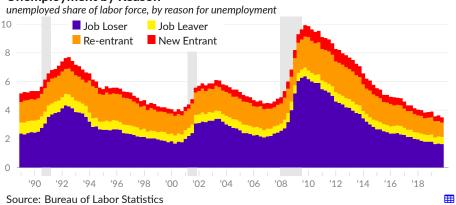


# **Reasons for unemployment**

There are multiple reasons for unemployment. During the trough of a business cycle, most unemployed are those who lost a job, for example from layoffs, or had a temporary job end (see 
). In general, many of the unemployed are re-entrants to the labor market, meaning they were out of the labor force prior but are looking for a job again (see 
). Some are new-entrants who are looking for their first job (see 
). A small portion are also those who left a job voluntarily and are looking for a new one (see 
).

In December 2019, 1.6 percent of the labor force were unemployed because of losing a job or having a job end, 0.5 percent were re-entrants, 1.0 percent new entrants, and 0.3 percent job leavers.

# **Unemployment by Reason**

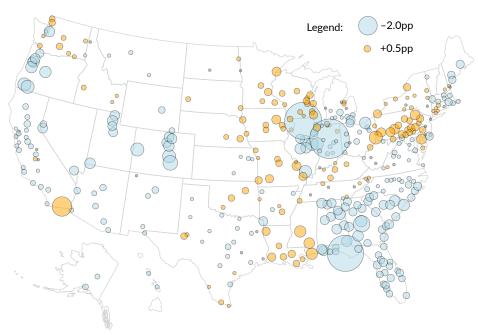


# Unemployment by duration

Summary text about local area estimates of unemployment. Will need to think about tables that show highlights, because there are too many MSAs to list all data. Something that captures diffusion would be nice. Perhaps I can list how many metro areas had the unemployment rate fall over the past year, and then talk about how many unemployed people that actually means—so that population is taken into consideration in some meaningful way.

# Change in Unemployment Rate by Metro Area

one-year change, in percentage points, November 2019



Source: Bureau of Labor Statistics

# **Non-participation**

Start with chart of labor force participation rate, including age-adjusted version. Alternatively, tie the size of unemployment to the size of non-participation. The things I want to capture in this section:

- 1) Definitions
- 2) Long-term trend-increase in female participation
- 3) Aging population puts downward pressure
- 4) Reasons for non-participation
- 5) Disability as a reason
- 6) School as a reason
- 7) Retirement as a reason
- 8) Care for family elder care
- 9) Care for family child care
- 10) Recent trends
- 11) At least one good crosstab
- 12) Geographic specificity if possible

The Current Population Survey asks people who are not employed or looking for work about their major activities and reasons for not participating in the labor market. The answers show a tendency to vary by age, in intuitive ways, but also a strong relationship to the business cycle. By age, those age 16–24 who are not in the labor force disproportionately cite school as the reason for non-participation, while those 55+ disproportionately cite retirement.

# [CHART HERE - bar chart ]

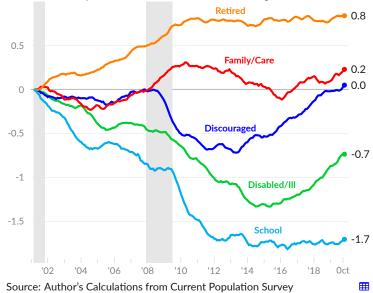
An important contribution to ..

Of those age 18–64, the majority are employed (XX.X percent), as of October 2019, and very few are unemployed (X.X percent of the age group). An additional XX.X percent are not in the labor force.

While the recession of 2001 appears mild in measures of expenditure, it was followed by a substantial reduction in the share of the population earning labor income. The economy was still losing jobs at an alarming rate long after the 2001 recession had officially ended, with some overall weakness masked by a major housing bubble. The burst of the housing bubble caused the great recession seven years after, pushing many more people out of the labor force. From March 2001 to the latest available month, October 2019, an additional X.X percent of the age 18–64 population left the labor force. The larger-than-normal population cohort born after World War II reached retirement age in this period, such age and sex-related effects explains X.X percent of the cumulative decrease. Additionally, young people are staying in school longer, on average, reducing the age 18–64 labor force by X.X percent. Disability or illness reduced the labor force by another X.X percent. Less retirement among those age 18–64 increased the labor force by X.X percent.

# Contributions to Labor Force Participation Since March 2001

cumulative percentage point contribution to age 18-64 labor force participation, data have been adjusted to remove the effect of trends in age and sex

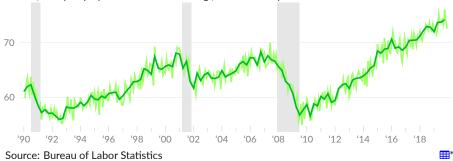


### **Labor Force Flows**

Among newly employed workers, the vast majority were considered to be out of the labor force the prior month, as opposed unemployed. In December 2019, 6.4 million people were newly employed (on a gross basis). Of these, 72.5 percent were not looking for work in the prior month. With low unemployment, new employees are being pulled from outside of the labor force and bypassing unemployment. Three years ago, in December 2016, 70.9 percent of the newly employed were not looking for work month prior.

# Newly Employed, Not Previously Looking For Work

share of newly employed that were not looking for work in the prior month



The great recession worsened jobfinding prospects for those not in the labor force (NILF) due to disability or illness. Only over the past few years have these prospects recovered. Over the year ending November 2019, 8.5 percent of persons age 25–54 who were NILF due to disability in the prior year are now employed. This one-year rate of job-finding has increased substantially from its 2010–2013 average of 6.0 percent

# Flow, Disability to Work

NILF disability/illness, share employed one year later



Part-time and full-time and hours worked

Job growth

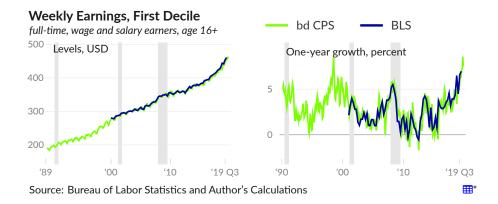
Wage growth:

[AHE and UWE both in various forms]

[Either FRB Atlanta Wage Tracker or replication]

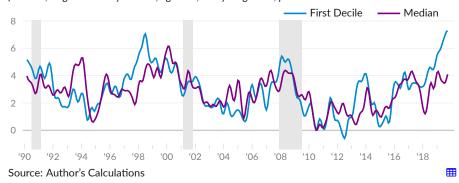
# **Wage Growth**

The usual wages of full-time workers can be measured at various points in the income distribution using the Current Population Survey. BLS reports these data by decile and quartile, with the most commonly used measure being the median usual weekly earnings. The first decile usual weekly earnings of full-time workers have increased rapidly over the past year, suggesting fewer people are working full-time for less than \$10 per hour.



# Weekly Earnings Growth, First Decile and Median

full-time, wage and salary earners, age 16+, one-year growth, percent



Over the year ending November 2019, nominal wages increased by X.X percent for all employees and X.X for production and non-supervisory workers. The average wage over the past three months is X.X higher than over the previous three months for all employees and X.X percent for production and non-supervisory.



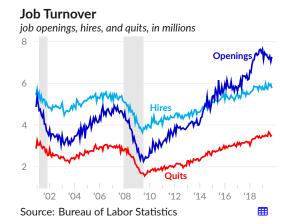
By industry, X of X groups experienced real wage growth (wage growth above the increase in prices indicated by the consumer price index). The mining & logging industry had the fastest growth rate, at X.X percent, followed by X.X percent in information and X.X percent in professional and business services.

# Average Hourly Earnings Growth by Industry



Some types of turnover in the labor market are healthy and mean people are better able find a new job if they do not like the one they have. The Bureau of Labor Statistics reports the number of job openings, hires, and separations in several industry groups on a monthly basis. Within separations, these data distinguish voluntarily leaving of a job as "quits".

In October 2019, there were 7.3 million total job openings and 5.8 million hires completed. In the same month there were 5.6 million total separations, of which 3.5 million were voluntary. In comparison, there are 5.9 million unemployed persons in October 2019. The ratio of job openings to unemployed persons was 1.2 in the latest month, compared to 0.7 in the same month three years prior.



# Quits

# **Openings**

The Department of Labor reported 214,000 initial claims for unemployment insurance during the week ending January 4, 2020. Over the past three months, initial claims averaged 221,833 per week. During the same three month period three years ago, initial claims averaged 252,167 per week.

# New Unemployment Insurance Claims initial claims, in thousands, seasonally adjusted, three-month moving average highlighted 400 400 90 92 94 96 98 00 02 04 06 08 10 12 14 16 18 Source: Department of Labor

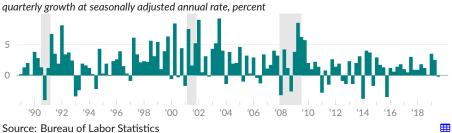
State- and sub-state-level analysis

# **Labor Productivity**

Labor productivity is reported by the Bureau of Labor Statistics and measured as real output per hour of work in the nonfarm business sector. Economic theory suggests that labor productivity is particularly important for long-term real economic growth. The measure captures the rate at which people, with all of the resources and equipment and infrastructure available to them, are able to produce goods and services with their work. An increase in labor productivity means real wages can increase without putting upward pressure on inflation. Alternatively, an increase in productivity means a society can meet its material needs with less work.

In 2019 Q3, labor productivity decreased at an annual rate of 0.2 percent (see 
,), as the result of an increase of 2.3 percent in real ouput and an increase of 2.5 percent in hours worked. In the prior quarter, 2019 Q2, labor productivity increased at an annual rate of 2.5 percent, as real output increased at an annual rate of 1.9 percent and hours of work decreased at an annual rate of 0.2 percent. Over the past five years, labor productivity growth has averaged 1.0 percent, compared to a 1989-onward average of 2.0 percent.

# **Labor Productivity Growth**



There are two areas to investigate in understanding trends in productivity growth rates. The first is the theory that the level of business net investment in equipment and other capital goods, particularly relative to the size of the workforce, determines productivity growth. Such investment allows more goods and services to be produced by the same number amount of work. The second theory, sometimes called the Kaldor-Verdoorn Law, is that overall economic growth and capacity utilization determine productivity growth. In this scenario, an economy facing real resource constraints is more likely to find ways to produce goods and services more efficiently.

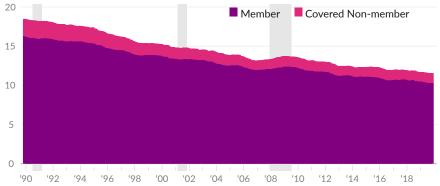
# **Union Membership**

Membership in unions and employee associations has diminished in the United States over the past fifty years. Unionized jobs typically offer higher wages and better benefits and union membership tends to increase wages and benefits even in nonunion jobs. Therefore, some research argues, less union membership increases income inequality.

Over the 12 months ending November 2019, the share of jobs held by union and employee association members averaged 10.3 percent. In levels, there were 14.6 million union jobs, and 127.0 million nonunion jobs, on average over the period. This union membership rate averaged 10.5 percent during the 12 months ending November 2018, and 10.8 percent during the 12 months ending November 2017. Union jobs decreased by 146,000 from November 2018 to November 2019, while nonunion jobs increased by 1,868,000.

# **Union Membership and Coverage**





 $\blacksquare$ 

# **Financial Markets**

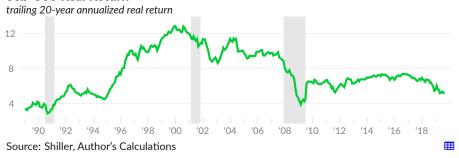
The US equity markets and capital markets provide businesses and governments with funding for activities and fixed investments.

# **Equity Markets**

[SP500]

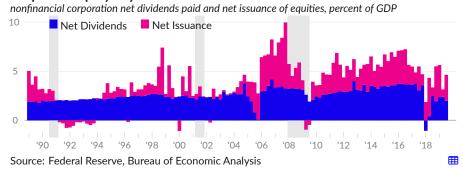
According to historical stock market return data from Robert Shiller, the inflation-adjusted trailing twenty year annual rate of return of the S&P 500 was 5.2 percent as of September 2019. Real returns are currently low relative to the average trailing twenty year real annual return of 10.1 percent during 1995–2005.

# S&P 500 Real Return

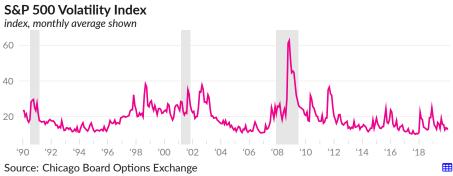


Text here on payout of nonfinancial corporate equities, both through dividends and through buybacks. Recent numbers as well as some discussion of size of market capitalization relative to GDP. Mention also the two periods were net dividends appear to be zero or negative due to repatriation from abroad.

## **Corporate Equity Payout**



The Chicago Board Options Exchange uses S&P 500 options data to identify expectations of future volatility.



# **Valuations**

[PE Ratio]

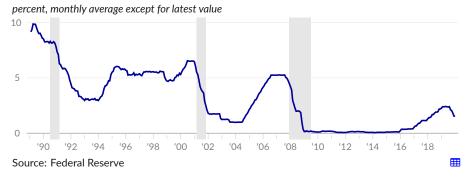
[Tobin's Q]

# **Interest Rates**

The US Federal Reserve System (Fed) has a congressional mandate to promote price stability and maximum employment. In practice, a Fed committee determines the federal funds rate, which aims to influence interest rates in the broader economy. Fed monetary policy can be neutral or be used to stimulate or slow the economy.

Actual data here on recent moves by the Fed and the Fed funds rate.

# **Effective Fed Funds Rate**



Text here about Treasury yields.

# **Treasury Constant Maturity Yields**



[Fed liabilities]

[Fed assets]

[AAA and high-yield]

Yield curve

# **Money and Monetary Policy**

The Federal Reserve reports the weekly average money stock, broadly, as M2, which includes cash and deposits such as savings accounts and checking accounts. In the week of December 30, 2019, the M2 measure of money averaged \$15.5 trillion, equivalent to 72.1 percent of GDP. Institution money market accounts, which are not included in M2, can be combined with M2 to create a slightly-broader-than-M2 measure of the money stock. These funds averaged \$2.3 trillion in the same week, equivalent to 10.6 percent of GDP.

A large increase in the amount of money held by individuals and institutions can be the result of a higher rate of saving, a larger government sector financial deficit, an increase in the money supply, a change in preferences for liquidity, or something else. In December 2019, the M2 plus institutional money funds measure increased over the equivalent previous year value by 8.8 percent.

# M2 and Institutional Money Funds



The breakdown of money stocks suggests...

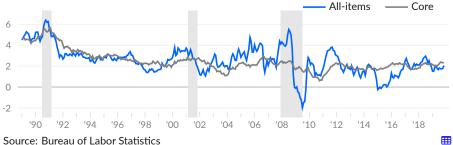
[BAR CHART HERE]

# **Prices**

Consumer prices increased by 2.0 percent over the year ending November 2019, according to the CPI for all urban consumers. Core inflation, which does not include the more volatile food and energy prices, was 2.3 percent.

# **Consumer Price Index**

annual growth, percent

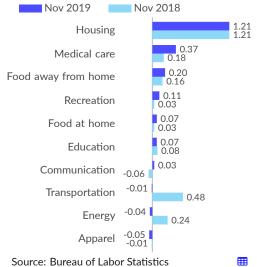


Source: Bureau of Labor Statistics

In November 2019, Housing contributed 1.21 percentage points to overall CPI inflation, compared to a contribution of 1.21 percentage points in November 2018. Medical care contributed 0.37 percentage points to overall inflation in November 2019, compared to a contribution of 0.18 percentage points in November 2018.

Apparel subtracted 0.05 percentage points from overall CPI inflation in November 2019, compared to virtually no effect on inflation in November 2018. Energy subtracted 0.04 percentage points from overall inflation, compared to a contribution of 0.24 percentage points the previous year.

# **Consumer Price Index** contribution to annual growth, percentage points Nov 2019 Nov 2018



| Discussion of ( | CPI-U | -RS |
|-----------------|-------|-----|
|-----------------|-------|-----|

PPI

XMPI

PCE

Expectations

As of January 06, 2020, a barrel of west Texas intermediate (WTI) crude oil sells for \$63.27. Over the past year, this measure of oil prices has increased by 23.2 percent. Over the past three years, the price increased by 20.5 percent. Currently, the WTI price is \$70.61 per barrel below its June 2008 average.

# Oil Price



# **International Comparisons**

Demographics

**Economic Activity** 

Labor Markets

Poverty

# References

List of tables and sources along with some notes...

One option for this section is to have some json data that captures what original data goes into each series and also what types of calculations are done on the original data.

# Acknowledgments

Gabriel Mathy, Iordan Koulov, Lara Merling, Kevin Cashman, Rebecca Watts, Dean Baker, Eileen Appelbaum, John Schmitt, Yevgeniya Korniyenko, Magali Pinat, Rainer Köhler, Gersenda Varisco, Venkat Josyula, Tom Augspurger, Mike Sieferling, Matt Bruenig, Ernie Tedeschi, Ryan Bonkosky, and Vikas Sharma.

