Burger Queen - Financial Summary (Q3 2023)

#### Revenue:

In the third quarter of 2023, Burger Queen achieved robust revenue growth, reaching \$12.5 million, a 15% increase compared to the same period last year. This increase can be attributed to strong demand for our products and successful marketing initiatives.

# **Expenses:**

Operating expenses for the quarter totaled \$8.7 million. This includes costs related to production, marketing, and administrative expenses. While expenses increased slightly due to expanding operations, we have been diligent in managing our costs to maintain profitability.

### **Gross Profit:**

Burger Queen's gross profit for the quarter stood at \$3.8 million, with a healthy gross margin of 30%. This reflects our commitment to maintaining a strong product margin and cost control.

## Net Profit:

The net profit for the third quarter of 2023 was \$1.2 million, demonstrating a significant improvement in profitability compared to the previous year. Our efforts to streamline operations and enhance efficiency have contributed to this positive result.

### Cash Flow:

Burger Queen maintained a healthy cash flow position during Q3, with an operating cash flow of \$2.4 million. This liquidity enables us to reinvest in the business, pursue growth opportunities, and service our financial obligations.

# Financial Position:

The company's balance sheet remains strong, with total assets of \$35 million and liabilities of \$15 million. Burger Queen's financial position enables us to navigate any market uncertainties and seize growth prospects.

## Outlook:

Looking ahead, Burger Queen is well-positioned for continued growth. We anticipate that strong demand for our products and ongoing cost management efforts will drive sustained profitability. Our strategic investments in research and development and marketing will support our expansion plans in the coming quarters.

Please note that this is a fictional financial summary, and the figures and performance mentioned are for illustrative purposes. Actual financial results may vary.