

TOPIC: EVALUATION OF THE CIRCULATION OF VETERINARY DRUGS IN THE SOUTHWEST REGION OF CAMEROON

Put a tick on the boxes that correspond to your response. In some cases, **ticking more than one box is OK**. Please try to keep answers short and precise. All personal/sensitive information will be kept private/anonymous during the publication of the results of this survey.

SECTION A: Respondent's demographics

1. **Division:** Fako ☐ Meme ☐ Ndian ☐ Manyu ☐ Lebialem ☐ Koupe-manengouba ☐
2. **Town :** Buea ☐ Limbe ☐ Tiko ☐ Kumba ☐ Mutengene ☐ Other:
3. **Gender:** Male ☐ Female ☐
4. **Educational level:** No education ☐ Primary ☐ Secondary ☐ Superior ☐
If SUPERIOR,
5. **What certificate do you possess?** DVM ☐ Vet technician ☐ Vet nurse ☐ Agricultural technician ☐
Other:
6. **Establishment type:** Vet clinic ☐ Vet pharmacy ☐ Vet clinic and pharmacy ☐ Animal feed vendor ☐
Market vendor ☐ Other:
7. **How long have you been a vet drug vendor** (in years): 0-3 ☐ 4-7 ☐ 8-11 ☐ 12-15 ☐ 16-20 ☐ >20 ☐

SECTION B: Supply information

8. **How do you purchase vet drugs?** Pay cash ☐ Collect on credit to pay after sales ☐
9. **Who are your suppliers** (you may tick more than one)? Vet importers ☐ Vet pharmacies ☐ Market vendors ☐
Animal feed vendors ☐ Others:
10. **Supply source** (Country): Cameroon ☐ Nigeria ☐ Gabon ☐ Chad ☐ Congo ☐ Equatorial Guinea ☐
Central African Republic ☐ China ☐ India ☐ Others:
If CAMEROON,
11. **Supplier's name and location** (town)
☐ CAPHAVET: ☐ MEDIVET:
☐ SPPV: ☐ VETOPRESTATION:
☐ TGV: ☐ SODIPROVET:
☐ VETAFRIC: ☐ ANICARE:
Others:
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12. **What are the main classes of vet drugs you purchase?** Antibiotics ☐ Acaricides ☐ Vaccines ☐ Anti-helminths ☐
Vitamins ☐ Anesthetic ☐ Disinfectants ☐ Anti-inflammatory ☐ Anticoccidia ☐ Hormones ☐
Others:
13. **Which of these criteria guides your purchase** (you may tick more than one)? Market demand ☐ Trusted source ☐
Price (cheaper drugs) ☐ None ☐ Others:
14. **What difficulties do you encounter in acquiring vet drugs** (you may tick more than one)?
☐ There are no importers in the region ☐ Delay to receive commanded drugs ☐ Drug prices are high
☐ Suppliers have limited stock ☐ Transportation of the drugs is expensive ☐ Others:
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Thank you for your participation!!!

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SECTION C: Retail information

15. **Where do you retail from** (*you may tick more than one*)? Vet clinic/pharmacy ☐ Vet clinic ☐ Vet pharmacy ☐
Quarters ☐ Market places ☐ Others:
16. **Who do you sell to** (*you may tick more than one*)? Vet pharmacies ☐ Vet clinics ☐ Farmers ☐ Pet owners ☐
Private practitioners (vet technicians, nurses etc.) ☐ Others:
17. **Who are your principal clients?** Vet pharmacies ☐ Vet clinics ☐ Farmers ☐ Pet owners ☐
Private practitioners (vet technicians, nurses etc.) ☐ Others:
18. **What criteria do you use to sell** (*you may tick more than one*)? Client's demand ☐ Presentation of an empty packet ☐
Symptoms described ☐ What is in stock ☐ Others:
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19. **What are the main classes of vet drugs you sell?** Antibiotics ☐ Acaricides ☐ Vaccines ☐ Anti-helminths ☐
Vitamins ☐ Anesthetic ☐ Disinfectants ☐ Anti-inflammatory ☐ Anticoccidial ☐ Hormones ☐
Others:
20. **What criteria do you use to determine the selling prices for your drugs** (*you may tick more than one*)?
A standard list of drug prices for retailers ☐ The means of individual clients ☐ Personal choice ☐
Others:
21. **In your experience, is the sale of vet drugs a profitable business venture?** YES ☐ NO ☐
If YES,
22. **What is your average monthly profit margin** (*in FCFA*)? < 5000 ☐ 5000 – 25000 ☐ 25025 – 45000 ☐
45025 – 65000 ☐ 65025 – 85000 ☐ 85000 – 100,000 ☐ > 100,000 ☐
23. **What difficulties do you encounter in the sale of vet drugs?** Most clients can't afford ☐ Drugs expire fast ☐
Market has been dominated by unauthorized suppliers ☐ Clients don't see the need for drugs ☐
Others:
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24. **What vet drugs do you have in stock presently?**

Thank you for your participation!!!