



> **Eric S Bossler**

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> **Profile**

Professional transitioning from the world of aerospace industry contracts with a history of cross functional team building while working towards long term goals with large customers. Planning to leverage business acumen and analytical experience to develop a smooth transition into more technical roles in the future. Life long learner. Dog lover. Football aficionado. Gardener.

> **Experience**

<b>Contracts Specialist</b>	<b>Spirit AeroSystems</b>	<b>2018-Present</b>	<b>Seattle, WA</b>
On-site contract negotiations support at large OEM customer location. Ensure execution of major contractual agreements and serve as resource for other internal team members for on-site leverage. Work across multiple teams and programs within an overall large tier-1 OEM customer.			
<b>Contracts Specialist</b>	<b>Spirit AeroSystems</b>	<b>2015-2018</b>	<b>Wichita, KS</b>
Represented contract organization via face-to-face negotiation session with major OEM customers. Utilized facts and data approach to decision making which created more than \$55M in value. Focused on personal relationships and speed of trust to ensure settlement of potentially difficult negotiations.			
<b>Pricing Specialist</b>	<b>Spirit AeroSystems</b>	<b>2012-2015</b>	<b>Wichita, KS</b>
Supported estimating, pricing, and subsequent negotiation of customer proposals. Built long term, enterprise level cost and revenue forecasting tools which were utilized as realtime negotiation assistance. Served as first lead for 'financial modeling' focal within a transitioning pricing organization.			

> **Education**

<b>Certification</b>	University of Washington, expected May 2020	Bellevue, WA
	Coding Bootcamp: Full Stack Web Development	
<b>Graduate School</b>	Wichita State University, 2015	Wichita, KS
	Master of Arts: International Economics	
<b>Undergraduate</b>	Benedictine College, 2012	Atchison, KS
	Bachelor of Arts: Economics (minor in History)	

> **Skills, Knowledge, and Experience**

<b>Hard Skills</b>	Web development, economic analysis, legal document drafting and analysis, first aid cert
<b>Soft Skills</b>	Team building, relationship development, leadership, time management, problem solving
<b>Familiar Technologies</b>	HTML5, CSS3, Javascript, SAP, Microsoft Office, Node, SQL, databases
<b>Experience With</b>	Cost reduction activity, negotiations, risk mitigation, proposal development, forecasting

> **References**

Available upon request

