



> **Eric S Bossler**

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> **Profile**

Professional transitioning from the world of aerospace industry contracts with a history of cross functional team building while working towards long term goals with large customers. Planning to leverage business acumen and analytical experience to develop a smooth transition into more technical roles in the future. Life long learner. Dog lover. Football aficionado. Gardener.

> **Experience**

Contracts Specialist	Spirit AeroSystems	2018-Present	Seattle, WA
On-site contract negotiations support at large OEM customer location. Ensure execution of major contractual agreements and serve as resource for other internal team members for on-site leverage. Work across multiple teams and programs within an overall large tier-1 OEM customer.			
Contracts Specialist	Spirit AeroSystems	2015-2018	Wichita, KS
Represented contract organization via face-to-face negotiation session with major OEM customers. Utilized facts and data approach to decision making which created more than \$55M in value. Focused on personal relationships and speed of trust to ensure settlement of potentially difficult negotiations.			
Pricing Specialist	Spirit AeroSystems	2012-2015	Wichita, KS
Supported estimating, pricing, and subsequent negotiation of customer proposals. Built long term, enterprise level cost and revenue forecasting tools which were utilized as realtime negotiation assistance. Served as first lead for 'financial modeling' focal within a transitioning pricing organization.			

> **Education**

Certification	University of Washington, expected May 2020	Bellevue, WA
	Coding Bootcamp: Full Stack Web Development	
Graduate School	Wichita State University, 2015	Wichita, KS
	Master of Arts: International Economics	
Undergraduate	Benedictine College, 2012	Atchison, KS
	Bachelor of Arts: Economics (minor in History)	

> **Skills, Knowledge, and Experience**

Hard Skills	Web development, economic analysis, legal document drafting and analysis, first aid cert
Soft Skills	Team building, relationship development, leadership, time management, problem solving
Familiar Technologies	HTML5, CSS3, Javascript, SAP, Microsoft Office, Node
Experience With	Cost reduction activity, negotiations, risk mitigation, proposal development, forecasting

> **References**

Available upon request

