
ERIC S. BOSSLER

PROFILE

Nearly a decade of experience solving complex business problems within the aerospace industry.
Education focus in international economics, econometrics, forecasting, and web development.
Business experience with customer facing negotiations, contract drafting, cost reporting, and pricing.
Thrives in a fast paced, high impact role with ability to see tangible results and improve outcomes.
Excited to leverage extensive business acumen for a world class organization, while having fun!

PROFESSIONAL EXPERIENCE

CONTRACTS SPECIALIST, SPIRIT AEROSYSTEMS, SEATTLE, WA — 2018-PRESENT

- Lead drafter on several high-stakes, long term unique contractual agreements
- On-site contract support at large OEM customer location
- Review, edit, draft, negotiate, and execute contracts and proposals
- Navigate multiple programs, products, and internal/external leadership teams
- Foster collaboration between multiple functions and stakeholders
- Provide contractual guidance across programs, balancing enterprise priorities
- Prepare proposals, risk assessments, fact finding, and audit support

CONTRACTS ADMINISTRATOR, SPIRIT AEROSYSTEMS, WICHITA, KS — 2016-2018

- Represented organization in negotiations with enterprise level ramifications
- Created more than \$55M in value on single negotiation through analytical fact-finding
- Navigated difficult situations through personal long-term relationships
- Showcased flexibility to balance multiple priorities and responsibilities
- Prepared and negotiated complex change proposals

PRICING SPECIALIST, SPIRIT AEROSYSTEMS, WICHITA, KS — 2012-2016

- Supported estimating, pricing, and subsequent negotiation of customer proposals
- Built long term, enterprise level forecasting tools
- First lead for 'financial modeling' focal within a transitioning pricing organization
- Built pricing templates to enable faster turn times and consistency

SKILLS

PROFESSIONAL: Relationship development, presentation, verbal and written communication to executive level leadership, strategy development, data analysis, forecasting, proposal development, problem solving, schedule management, pricing, negotiation, contract drafting, financial analysis, strong analytical skills, project management, international contract experience

DEVELOPMENT: HTML5, CSS3, JavaScript, jQuery, Bootstrap, react.js, node.js, express.js, mongo, mongoose, JSON, Mongoose, XML, MVC pattern, object oriented programming, SQL, Heroku

FAMILIAR TOOLS: MS Windows, MS office (advanced Excel), Mac, Chrome, Google Docs, Safari, Visual Studio Code, MS Edge, GitHub, Robo3T, MySQL, Postman, Git, Slack, Webex, Skype

EDUCATION

UNIVERSITY OF WASHINGTON, SEATTLE, WA — CERT., WEB DEVELOPMENT, 2020

WICHITA STATE UNIVERSITY, WICHITA, KS — M.A., ECONOMICS, 2015

BENEDICTINE COLLEGE, ATCHISON, KS — B.A., ECONOMICS, 2012

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