IILLINOIS

COLLEGE OF LIBERAL ARTS & SCIENCES

Department of Economics 214 David Kinley Hall, MC-707 1407 W. Gregory Dr. Urbana, IL 61801-3606

Department of Economics, Brown University.

Dear Members of the Search Committee,

I am writing to apply for the position of Assistant Professor in Economics as advertised on Econ Job Market. I am a microeconomist specializing in political economy and industrial organization with particular focus on political communication, timing of elections and firm pricing. I will complete my Ph.D. in Economics from the University of Illinois at Urbana-Champaign in May 2022.

I am extremely interested in joining the faculty of Brown. As a member of the department, I will contribute to its focus on economics education, continue my research on strategic communication and firm pricing, and lead departmental service activities. I find the research philosophy at Brown very exciting and stimulating, and I am confident that my theoretical and empirical approach to studying socially relevant topics, and my track record for collaborative work make me an excellent fit for the position in your department.

My research examines issues in political economy and industrial organization. In my job market paper, I theoretically and empirically examine how politicians strategically vary ad content and placement to mobilize their base and demobilize the opposing one. In industrial organization, I theoretically analyze topics such as price-matching guarantees, co-location, and secondary markets. Currently, in a joint work, my co-author and I empirically measure the switching costs that emerge from airline entry in new US domestic airports.

In addition, I have a strong interest in teaching, and I have extensive teaching experience in a range of topics. During my doctoral studies at Illinois, I was honored to be selected by my students among the top 10% of teachers in the university.

Included in my application are copies of my CV, my job market paper titled "Messaging the Bases: Tailoring Political Ads to Audiences", statements on my research agenda and teaching philosophy, and a statement affirming my commitment to diversity and inclusion. My other work is outlined in my research statement. Letters in support of my application from Professors Dan Bernhardt (Chair), George Deltas, and Stefan Krasa will be sent under a separate cover.

I will be available for virtual interviews at the AEA Meeting in January 2022 and the European Job Market in December 2021. I can be reached via email at ecnstnt2@illinois.edu or by phone at +1-217-721-5834.

Please do not hesitate to contact me if there is any additional information that I can provide.

Thank you very much for your time and consideration.

Sincerely,

Evangelos Constantinou

Phone: +1(217)-721-5834 Email: ecnstnt2@illinois.edu

Website evangelosconstantinou.com

Research Statement

Evangelos Constantinou

I am a microeconomist with specialization in political economy and industrial organization. I work on questions on political communication, timing of elections and firm pricing. Methodologically, my research relies on both applied theory and empirical techniques — both reduced-form and structural. In this statement, I summarize my current papers on targeting of political ads and firm pricing, and discuss my ongoing research on free-riding in political advertising, sequential elections, and airline switching costs.

"Messaging the Bases: Tailoring Ads to Audiences" (Job market paper)

In my job market paper, I theoretically and empirically examine how politicians strategically vary ad content and placement to reflect the political makeup of audiences in tv shows to invoke desired electoral reactions. A correctly-placed and designed ad energizes a politician's base and depresses the opponent's. I develop a model of political advertising by extending Adams and Merill's (2003) model of voter abstention. Politicians can select ads that affect the salience of policy positions or highlight valence (non-policy) attributes via positive ads about themselves or negative ads about the opponent. In turn, the ads a voter consumes affect their choice of preferred candidate, and their decision whether to abstain from voting due to either alienation or indifference. In the former, the cost of voting exceeds the utility the voter derives from voting for their preferred candidate, and in the latter the utility difference between the candidates is less than the cost of voting. I theoretically characterize how the optimal composition of ads varies with audience demographics. This contributes to the political advertising literature by allowing politicians to tailor messages that target specific components of the voters' utility given the latter's ideology and margin of abstention.

I test the predictions of the model using the U.S. gubernatorial and presidential elections in 2008 and 2012. In order to identify the types of ads used on different tv shows, I transcribe the different ads in states with competitive contests, and use the texts to classify each ad as either policy, positive valence or negative valence ad. Specifically, I split each text into individual statements, and assign a subject and tone category to each statement based on its content. Next, I compute the length of each statement, which I use to calculate the total size of each subject and tone category in each ad. Subject categories are classified as either policy or valence, and the total size of the different subject and tone categories determine the type of the ad. I combine these data with viewer demographic and polling data to uncover empirical findings consistent with the theory.

First, I document that politicians simultaneously use policy, positive valence (i.e., emphasize own positive traits), and negative valence ads (i.e., emphasize opponent's negative attributes), which suggests that each type of ad is important for a campaign. Then, I present evidence of significant variation in the demographic makeup of viewers of the different tv shows. Thus, a sorting of viewers into tv shows is present which allows politicians to target demographics and voters with tailored content.

Consistent with the model, I find that opposing candidates target the same voters with different types of ads. Moreover, opposing candidates target different (and more polarized) audiences with policy ads, while positive valence ads are mostly targeted to a candidate's alienated base. In

contrast, the opponent's base is targeted with attacks against their preferred candidate. Finally, I present evidence suggesting that as the ideological difference between opposing candidates widens, candidates increase targeting of policy and positive valence ads to their base.

"The Price-Matching Dilemma" with Dan Bernhardt (International Journal of Industrial Organization, 2018)

In this paper, we characterize when strategic considerations of stores to match prices set by rivals on branded goods — common products across rivals — devolve into a prisoner's dilemma. We consider a linear spatial economy with rival stores located at each end of the line. The consumers are located between the two stores and incur a travel cost to visit a location. Stores offer generic products, which creates incentives to raise the prices of branded goods that compete with the store's generics in order to shift consumer purchases toward more profitable generics. We model the store competition as a two-stage game. In the first stage, each store can initiate a price-matching guarantee policy that automatically matches the prices of its branded goods to the rival's price, if the latter is lower. In the second stage, the stores engage in price competition. We demonstrate that price-matching guarantees commit stores not to set high prices for branded goods, thereby attracting more shoppers. We characterize the optimal price-matching policy based on consumers' shopping price-elasticities. The shopping price-elasticities are inversely related to travel cost, and capture the extent to which consumers choose stores based on prices rather than location. When consumer choice of where to shop is sufficiently price elastic, then in the unique equilibrium, a prisoner's dilemma results in which stores have a dominant strategy to price-match. For intermediate shopping elasticities, two equilibria exist—a low profit equilibrium in which all firms price match, and a high profit equilibrium in which no firm does. Only when travel is sufficiently costly is the high profit, no-price matching equilibrium unique.

"When Do Co-Located Firms Selling Identical Products Thrive?" with Dan Bernhardt and Mehdi Shadmehr (Forthcoming at *Journal of Industrial Economics*)

In this paper, we theoretically characterize how price competition between co-located (cluster) firms, which hinges on the share of comparison shoppers that go to the cluster, interacts with the price-elasticity of the consumers' decisions of where to shop to determine the profits of isolated and co-located firms. We consider a linear spatial economy with two stores co-located at zero, and a monopolist located at one. Consumers visit one location; comparison shoppers visit all stores in the location, and non-shoppers visit only one store (Rosenthal (1980), Varian (1980)). We prove that that co-located firms thrive when there are some shoppers, but not too many. Without any shoppers, all stores set the monopoly price, consumers visit the closest location and co-located stores earn half the monopolist profit. Introducing shoppers has two effects on cluster store profits. The direct effect is to reduce profit since co-located stores compete on price. The indirect effect is that price competition draws more consumers to the cluster and away from the monopolist. With a few shoppers, distance is the key factor for choosing which location to visit, and the marginal consumer has similar travel costs for the two locations. Thus, the measure of consumers drawn to the cluster by the price competition is initially very elastic, which increases the consumer base of the cluster consumer base by enough to offset for the lower prices and increase profits. If, instead, the number of shoppers is high, then the price competition drives prices to marginal cost, and profits to zero. Finally, we endogeneize location choice on a circle by stores and prove that for moderate travel costs we can derive an equilibrium with two co-located stores and a maximally separated monopolist. For sufficiently low travel costs, all stores co-locate. In contrast, if travel costs are sufficiently high, then all stores maximally separate.

Future research agenda

My future research agenda is in the fields of Political Economy and Industrial Organization. Next, I summarize four of my ongoing projects in the two fields.

In Candidate Advertising Free Riding and Party Solutions, I exploit that media markets and station reception cross multiple electoral district boundaries to ask whether neighboring candidates of the same party free ride of each others ads, and whether parties help ameliorate such concerns. For this project, I use the Wisconsin Advertising Project and Wesleyan Media Project data on local tv ads for the 2008, 2010 and 2012 U.S. election cycles. I focus the analysis on federal general elections for the U.S. House and Senate. Treated candidates are identified in two ways. Under the first one, I consider as treated the candidates in media markets which are comprised of counties from more than one state. For the second definition I use a data driven methodology: a candidate is labeled as treated if they advertised in the same station as another candidate of the same party for the same office, but from a different district. In a preliminary analysis, I find that a variation exists between offices and election years, but parties and political action committees (pacs) are 10-15 percentage points more likely to sponsor ads for the treated candidates. Some candidates are treated in one media market but not in another. I am currently testing how sponsorship of ads by parties and pacs varies for these candidates between media markets. Moreover, I plan to examine how ideological differences between candidates who advertise in the same space affects the party's decision, first, whether to sponsor an ad, and second, what type of ad to sponsor. Ideologically similar candidates can either free ride of off each other's ads, or they might complement each other resulting in more ads sponsored by candidates. Ideologically distant candidates might advertise more to separate themselves, or to avoid advertising expecting the party to step in. With ideologically similar candidates, who free ride, I expect the party to sponsor more policy ads. In contrast, if the party sponsors ads for ideologically distant candidates, I expect those ads to be more generic in an effort to boost both candidates. The candidate ideological scores will come from Bonica's (2016) Database on Ideology, Money in Politics, and Elections (DIME).

In *Endogenous Order with Sequential Elections* with George Deltas, we investigate the strategic considerations stemming from the timing of primary elections. We consider a framework with aggregate uncertainty about the ideology distribution of voters, and idiosyncratic uncertainty within electoral districts about the ordering of candidates on non-policy dimensions. We consider the effects of idiosyncratic uncertainty on endogenous voting order, and the effect of that order on outcomes. We also characterize conditions such that election outcomes are independent of voting order. We collected data from the US primary elections between 1980-2016, which we will use to test our theory.

In Name-Change Fees, Scalpers, and Secondary Markets, I consider a monopolist provider of a service, where consumers enjoy the service only if they have ticket (e.g., concerts, airline flights, and hotel rooms). The monopolist can set a name-change fee to allow holders of tickets to transfer ownership of their tickets to other consumers. I identify the conditions making it optimal to use name-change fees such that the secondary market is active. I show how this reduces demand uncertainty and alleviates price rigidity.

In Airline Entry and Switching Costs with George Deltas, we use the Origin and Destination survey (DB1B) to provide a measure of switching costs in US domestic airline markets. We leverage airline entry into new airports that connect them with airports that the airline already has presence. We construct our measure of switching costs by exploiting the relative flow of passengers based on the direction of the route (i.e., new airport as origin vs old airport as origin). Then, we consider a discrete choice model to examine the factors affecting these costs.

Teaching Statement

Evangelos Constantinou

As a first generation college graduate, I know the impact teaching can have on a student's life. My experience has shown me that the best teaching methods facilitate learning, not rote memorization. Effective teaching helps students discover the answer, and sharpens their understanding of key concepts in the process. My goal is for my students to develop a long-lasting interest in economics and politics, and gain insights that will serve them beyond the classroom.

I truly enjoy teaching. It gives me the opportunity to not only share knowledge, but also create it with my students. Teaching always helps me clarify abstract ideas and through teaching I find new ways to present difficult concepts in a relatable and clear manner. This informs how I undertake research, think through my questions, and effectively communicate my goals and findings.

I am fortunate to have taught several exciting courses in my career. During my time at the University of Illinois, I served as a Teaching Assistant, and a Head Teaching Assistant for the introductory microeconomics class by Dr. Isaac Dilanni. Most students were in their first year, working on a wide range of majors from economics and finance to physics and music. Although the material was assigned by Dr. Dilanni, the teaching format was left to me to create and implement. I find it most effective to break the students into smaller groups of four or five members, and ask them to discuss three to four questions I provide relating to the course material. In the meantime, I check with each group and ask them to explain the questions to me, and I try to guide them to critically think about the content of each question. After fifteen minutes, I open the discussion to the whole class. I provide a general argument for each question, and I ask them to challenge my reasoning or defend it using the tools taught in class. Once an idea or theory is developed, I highlight loose ends in the reasoning, and guide the students in crafting a more precise argument. I find that this helps students engage with the material in an accessible way, apply what they have learned to everyday situations, and allows them to think analytically and critically. Being selected by my students as "Teacher Ranked as Excellent" (top 10% in the university) was a true honor and reflects the positive impact my instruction had on students throughout my time at UIUC. As an addendum, feedback forms by the students are attached.

Prior to my studies at the University of Illinois, I served as Special Teaching staff at the University of Cyprus for four semesters. This was a rewarding experience focused exclusively on teaching. Each semester I was assigned 12 to 16 teaching hours for a wide range of classes such as microeconomics, statistics and econometrics, and mathematical economics. The opportunity to teach such a variety of classes and reach hundreds of students in a semester was a truly gratifying experience, despite the significant teaching load. I also independently

expanded my office hours, which gave me the opportunity to interact with my students in smaller groups. Since I was in Cyprus during the financial crisis of 2013, these office hours often applied the material covered in class to explain the real-life phenomena Cyprus was experiencing at the time.

As a professor, I will be delighted to teach at any level, graduate or undergraduate. I bring special knowledge to courses on political economy, industrial organization, American politics, microeconomics, quantitative methods and econometrics, but I would also find it rewarding, and a learning opportunity, to teach outside these areas.





Course Evaluation Results

ECON 102 - Microeconomic Principles

Spring, 2021

Section BDD, Online Discussion (Evangelos Constantinou) *F, 9am*

Evaluations were completed by **16** out of **48** students (33.3%).

For the purpose of generating percentile rankings, this course is considered to have a class size of "Medium", a course type of "Elective", and an instructor type of "TA".

Click a plus or minus symbol to expand or collapse an open-ended item.

Demographic Items

Class Status:

Freshman	Sophomore	Junior Senior		Graduate	Other	Omitted
44% (7)	44% (7)	6% (1)	6% (1)	-	-	-

This course was:

Elective	Required, But a Choice	Specifically Required	Omitted
63% (10)	13% (2)	25% (4)	-

This course was in my:

Major	Minor	Other	Omitted	
25% (4)	19% (3)	56% (9)	_	

What was your pre-course opinion of the instructor?

Negative	No Opinion	Positive	Omitted	
-	75% (12)	25% (4)	-	

What was your pre-course opinion of the course?

Negative	No Opinion	Positive	Omitted
6% (1)	63% (10)	31% (5)	-

Expected grade in the course:

Α	АВ		D	F	Omitted
69% (11)	31% (5)	-	-	-	_

Global Items

Rate the instructor's overall teaching effectiveness. [Exceptionally Low ... Exceptionally High]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank	Campus % Rank
-	-	13% (2)	31% (5)	56% (9)	-	4.44	0.73	76	61

Rate the overall quality of this course. [Exceptionally Low ... Exceptionally High]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank	Campus % Rank
-	-	13% (2)	31% (5)	56% (9)	-	4.44	0.73	80	62

How much have you learned in this course? [Very Little ... A Great Deal]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank	Campus % Rank
-	6% (1)	6% (1)	25% (4)	63% (10)	-	4.44	0.89	79	66

Departmental Core Items

ECON - TA

The T.A. was conscientious about their instructional responsibilities. [Strongly Disagree ... Strongly Agree]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	-	6% (1)	31% (5)	63% (10)	-	4.56	0.63	69

The grading procedures for the course were: [Very Unfair ... Very Fair]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	6% (1)	6% (1)	19% (3)	69% (11)	-	4.50	0.89	70

How well did the examination questions reflect the content and emphasis of the course? [Poorly Related ... Well Related]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	-	6% (1)	25% (4)	63% (10)	6% (1)	4.60	0.63	74

Was the progression of the course logical and coherent from beginning to end? [No, Seldom ... Yes, Always]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	-	6% (1)	19% (3)	75% (12)	-	4.69	0.60	83

How would you characterize the T.A.'s ability to explain? [Poor ... Excellent]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank	
-	-	13% (2)	25% (4)	63% (10)	-	4.50	0.73	74	

The T.A. motivated me to do my best work. [Almost Never ... Almost Always]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	-	13% (2)	19% (3)	69% (11)	-	4.56	0.73	85

Did this course increase your interest in the subject matter? [No, Not Much ... Yes, Greatly]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	-	13% (2)	25% (4)	63% (10)	-	4.50	0.73	89

Did this course improve your understanding of concepts and principles in this field? [No, Not Much ... Yes, Significantly]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	-	6% (1)	13% (2)	81% (13)	-	4.75	0.58	94

The T.A.'s lack of facility with English hindered communication of ideas. [Strongly Agree ... Strongly Disagree]

1 2		3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	-	19% (3)	25% (4)	56% (9)	-	4.38	0.81	61

The T.A. seemed well prepared for class. [No, Seldom ... Yes, Always]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	-	13% (2)	19% (3)	69% (11)	-	4.56	0.73	64

What was the T.A.'s attitude; how did he deal with you? [Unfair, Disdainful ... Fair And Impartial]

1	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank	
-	-	13% (2)	13% (2)	75% (12)	-	4.63	0.72	62	

How accessible was the T.A. for student conferences about the course? [Never Available ... Available Regularly]

1		2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank	
	-	-	13% (2)	13% (2)	75% (12)	-	4.63	0.72	80	

Was the T.A.'s use of blackboard and other materials (handouts, etc.) effective? [Confusing, Inadequate ... Very Helpful]

1	7	2	3	4	5	Omitted	Mean	St. Dev	Dept. % Rank
-	.	-	19% (3)	25% (4)	56% (9)	-	4.38	0.81	60

Rating Scale Item Means

	1	2	3	4	5
Rate the instructor's overall teaching effectiveness.					4.44
Rate the overall quality of this course.					4.44
How much have you learned in this course?					4.44
The T.A. was conscientious about their instructional responsibilities.					4.56
The grading procedures for the course were:					4.50
How well did the examination questions reflect the content and emphasis of the course?					4.60
Was the progression of the course logical and coherent from beginning to end?					4.69
How would you characterize the T.A.'s ability to explain?					4.50
The T.A. motivated me to do my best work.					4.56
Did this course increase your interest in the subject matter?					4.50
Did this course improve your understanding of concepts and principles in this field?					4.75
The T.A.'s lack of facility with English hindered communication of ideas.					4.38
The T.A. seemed well prepared for class.					4.56
What was the T.A.'s attitude; how did he deal with you?					4.63
How accessible was the T.A. for student conferences about the course?					4.63
Was the T.A.'s use of blackboard and other materials (handouts, etc.) effective?					4.38

= below 3.0 / = 3.0 - 4.0 / = above 4.0

ICES Open-Ended Items

What are the major strengths of the instructor/course?

- Evangelos helped to add depth and clarity to the material, and was very good at providing examples and explanations that help to solidify understanding.
- The instructor was always excited about class and the subject.
- •
- The instructor is kind, and the meeting is really helpful in reviewing materials.
- This course was to the point and clear.
- · It was helpful ahead of doing homework and quiz assignments
- na
- I think the course of ECON102 overall is great, and it is a great start for student to learn Econ.
- · Very understanding and kind towards all
- · Excellent no complaints.

What do you suggest to improve the course?

- I cannot think of any specific thing to improve the course.
- · More videos
- .
- The accents of the instructor is a little bit hard to understand, but overall he's really a good guy.
- n/a
- None
- na
- I think it might be better for instructor to provide some instruction video instead of merely put the PDF in the platform.
- N/a

Please comment on the grading procedures in the course.

- The grading is clearly laid out and consistent. Overall it seems very fair.
- very good
- •
- Great
- · You should get the second grade on the quiz, not the average
- · They were fair and easy to understand
- na
- I think the grading procedure is fair in this course.
- They were fair.





Individual	Evalua	tion R	esult	s								Course Results
ECON 102 - I Section BDE, I F, 3pm, 206 Da	Discussi	on (Eva		-	antinou	ı)						Spring, 2020
<< Previous					Stude	nt 1	of 7	Go				Next >>
Rate the ins	tructor'	s overa	ıll teac	hing e	ffective	eness.						
Exceptional	ly Low		0	0	0	<u></u>	Except	ionally	High			
Rate the ove	erall qua	ality of	this co	ourse.								
Exceptional	ly Low		0	0		<u></u>	Except	ionally	High			
How much h	nave you	u learne	ed in tl	his cou	ırse?							
Very Little	0	0	0	0	0	A Gre	at Deal					
Strongly Dis		ures fo	r the c	course	were:	•	Strong	ly Agre	ee			
Very Unfair		0	0	0	0	Very	Fair					
How well did		xaminat			s reflec		content /ell Relat		mpha	asis of th	e course	?
Was the pro	gressio	n of the	cours	se logi	cal and	cohe	ent fror	n begi	nning	g to end?	•	
No, Seldom	0	0	0	0	0	Yes,	Always					
How would	you cha	racteri	ze the	T.A.'s	ability	to exp	lain?					
Poor	0	0	0	•	Exce	llent						
The T.A. mo	tivated	me to c	do my	best w	ork.							
Almost Nev	er C		С) C) 0	Al	most Alw	ays				
Did this cou	rse incr	ease yo	our inte	erest i	n the s	ubject	matter	?				
No, Not Muc	ch 🥥) (Ye	s, Greatl	у				

		0	0 0	0	<u> </u>	Yes, Signi	ficantly	
The T.A.'s lack o	of facility	with E	inglish	hinde	ered c	ommunica	tion of ide	eas.
Strongly Agree	0	0	0	0	<u></u>	Strongly	Disagree	
Γhe T.A. seemed	d well pr	epared	for cla	iss.				
No, Seldom	0 0) (res, Always		
What was the T.	.A.'s atti	tude; h	ow did	he de	eal wi	th you?		
Unfair, Disdainfu		0	0	0	•	Fair A	nd Impartia	I
low accessible	was the	T.A. fo	r stude	ent co	nfere	nces abou	t the cours	se?
Never Available	0	0	0	0	0	Availabl	e Regularly	
Vas the T.A.'s u	ıse of bla	ackboai	rd and	other	mate	rials (han	douts, etc.	.) effective?
Confusing, Inad			0	0	Το		/ery Helpful	
What are the ma	ajor stre	ngths o	of the i	nstruc	ctor/c	course?		
The street of the control of the con			te of ho	w CO\	√ID im	المامهمم	of our lives	
The course itself	was only	interest	ting bed	cause o	of his o			
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The course itself What do you sug	ggest to	improv	e the c	course	of his o	delivery. Av		
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The course itself What do you sug	ggest to	improv	e the c	course	of his o	delivery. Av		
What do you sug	ggest to	improv grading	g proce	course edures	of his o	e course.		. I am truly grateful for the mindfulness .
Please commentation was the course itself What do you suggested the commentation was to see the commentation was to see the commentation was to see the course of the cou	ggest to	improv grading	g proce	course dures	of his o	e course.		





Individual Evaluation R	esults	Course Results
ECON 102 - Microeconomic Section BDE, Discussion (Eva F, 3pm, 206 David Kinley Hall		Spring, 2020
<< Previous	Student 3 of 7 Go	Next >>
Rate the instructor's overa	II teaching effectiveness.	
Exceptionally Low	Exceptionally High	
Rate the overall quality of	this course.	
Exceptionally Low	O O Exceptionally High	
How much have you learne	ed in this course?	
Very Little	O A Great Deal	
The T.A. was conscientious	about their instructional responsibilities.	
Strongly Disagree	O O Strongly Agree	
The grading procedures for	r the course were:	
Very Unfair	O O Very Fair	
How well did the examinat	ion questions reflect the content and emphasis o	of the course?
Poorly Related) O Well Related	
Was the progression of the	course logical and coherent from beginning to e	end?
No, Seldom	O Yes, Always	
How would you characterize	ze the T.A.'s ability to explain?	
Poor O O	Excellent	
The T.A. motivated me to d	o my best work.	
Almost Never	Almost Always	
Did this course increase yo	our interest in the subject matter?	
No, Not Much	O O Yes, Greatly	

		0 0			0	Yes, Signii	icantly			
The T.A.'s lack o	of facility	with E	nglish	hinde	ered c	ommunica	tion of ide	as.		
Strongly Agree	0	0	0	O	0	Strongly	Disagree			
The T.A. seemed	d well pre	pared	for cla	iss.						
No, Seldom	0 0	0) Y	es, Always				
What was the T	.A.'s attit	ude; h	ow did	he de	eal wi	th you?				
Unfair, Disdainfu	<u> </u>	0			•) Fair Ar	d Impartial			
How accessible	was the	T.A. fo	r stude	ent co	nferer	nces about	the cours	e?		
Never Available		0	0	0	0	1	Regularly]		
Mas tha T A la c	os of bla	- - - - - - - - - - - - - -				winte (box	lauta ata	\		
Was the T.A.'s u Confusing, Inad		СКВОАГ	a and	otner	mate		ery Helpful	_	er ·	
Comasing, maa	equate						Cry Heipiui			
What are the ma	ajor strer	ngths o	of the i	nstru	ctor/c	ourse?				
Discussion is not										
	stressful.									
I made some frie T.A knows how to	ends with r		dr							
I made some frie	ends with r		dr							
I made some frie T.A knows how to	ends with roor run discu	ussion		course	a?					
I made some frie T.A knows how to	ends with roor run discu	ussion		course	e?					
I made some frie T.A knows how to	ends with roor run discu	ussion		course	e?					
I made some frie T.A knows how to	ends with roor run discu	ussion		course	e?					
I made some frie T.A knows how to What do you sug	ends with rorun discu	mprov	re the o							
I made some frie T.A knows how to What do you sug	ends with rorun discu	mprov	re the o			e course.				
I made some frie T.A knows how to What do you sug	ends with rorun discu	mprov	re the o			e course.				
I made some frie T.A knows how to What do you sug None Please comment	ends with rorun discu	mprov	re the o			e course.				
I made some frie T.A knows how to What do you sug None Please comment	ends with rorun discu	mprov	re the o			e course.				
I made some frie T.A knows how to What do you sug None Please comment Fair	ggest to i	mprov	g proce	edures	s in th					
I made some frie T.A knows how to What do you sug None Please comment	ggest to i	mprov grading t stude previo	g proce	edures valua valua	s in th					





Individual E	valua	tion R	esults	5						Course Resu	ults
ECON 102 - N Section BDE, I F, 3pm, 206 Da	Discussio	on (Eva		-	antinou)				Spring, 20	020
<< Previous					Studer	nt [6	of 7	Go	Next >	>>	
Rate the inst	tructor's	s overa	II teac	hing e	ffective	eness.					
Exceptionall	y Low		0	0		<u></u>	Except	ionally	High		
Rate the ove	rall qua	ality of	this co	urse.							
Exceptionall	y Low	0	0	0	0	0	Except	ionally	High		
How much h	ave you	ı learne	d in th	nis cou	ırse?						
Very Little		0	0	0	0	A Gre	at Deal				
	I the ex	aminat	ion qu	estion	s reflec		content		mpha	asis of the course?	
Poorly Relate Was the prog		n of the					ent fror		nning	g to end?	
No, Seldom	0	0	0	0	•	Yes,	Always				
How would y	ou cha	racteriz	e the	T.A.'s	ability	to exp	olain?				
Poor	0	0	0	0	Excel	llent					
The T.A. mot	ivated	me to d	o my l	est w	ork.						
Almost Neve	er C		0	C		Al	most Alw	ays			
Did this cour	se incr	ease vo	ur inte	erest i	n the si	ubiect	: matter	?			
No, Not Muc	<u> </u>		0				s, Greatl				
I	1	I	I	1	I	II		I			

	Yes, Significantly
The T.A.'s lack of facil	ity with English hindered communication of ideas.
Strongly Agree	O O Strongly Disagree
The T.A. seemed well	prepared for class.
No, Seldom	O O Yes, Always
What was the T.A.'s at	ttitude; how did he deal with you?
Unfair, Disdainful (C C Fair And Impartial
How accessible was th	he T.A. for student conferences about the course?
Never Available	Available Regularly
Was the T.A.'s use of !	blackboard and other materials (handouts, etc.) effective?
Confusing, Inadequate	· O O O Very Helpful
What are the major st	rengths of the instructor/course?
Great understanding of	the course material.
What do you suggest t	to improve the course?
N/A	
	/
Please comment on th	ne grading procedures in the course.
Please comment on th	ne grading procedures in the course.
	ne grading procedures in the course.
	ne grading procedures in the course.
Fair	next student's evaluation.
Fair lick Next to view the r	

Instructor name: EVANGELOS CONSTANTINOU

Department name: ECONOMICS

Instructor GLOBAL ITEM 1: Rate the instructor's overall teaching effectiveness

Course GLOBAL ITEM 2: Rate the overall quality of this course

NOTE: Sections with fewer than 5 forms are least reliable data

1987 to Present (Rating Range 1-5):

			Elective			Norm	Norm
	Course	No. of	Mixed	Mean	Mean	Group	Group
Semester	No.	Forms	Required	Item 1	Item 2	Item 1	Item 2
FALL2015	102	29	R	3.9	4.3	LO AVG	HI AVG
FALL2015	102	22	М	4.5	4.5	AVG	HI AVG
SPNG2016	102	22	М	3.9	4.1	LO AVG	AVG
SPNG2016	102	26	М	4.2	4.1	AVG	AVG
FALL2016	102	31	М	4.3	4.3	AVG	HI AVG
SPNG2017	102	6	М	4.5	4.5	HI AVG	HI AVG
FALL2017	102	31	R	4.1	4.0	AVG	AVG
SPNG2018	102	14	М	4.1	4.1	AVG	AVG
FALL2018	102	26	М	4.2	4.3	AVG	HI AVG
SPNG2019	102	16	М	4.2	4.1	AVG	AVG
FALL2019	102	24	R	3.9	4.1	AVG	AVG
FALL2019	102	26	R	3.7	3.6	LO AVG	AVG
SPNG2020	102	7	М	4.3	4.3	AVG*	AVG*
SPNG2020	102	1	Е	5.0	5.0	HIGH*	HIGH*
SPNG2021	102	16	Е	4.4	4.4	AVG*	AVG*

^{*}This section's evaluations were collected with ICES Online.

Diversity Statement

Evangelos Constantinou

My lived experience as a first generation college graduate and an immigrant to the United States ground my commitment to diversity and inclusion. I can only describe challenges I faced as an isolated newcomer, unaware of available support or how to seek help for several months after first arriving on the University of Illinois campus. My background makes me particularly sensitive to the detrimental impact exclusion and isolation have on students' well-being and academic success.

I was fortunate to be part of a very diverse cohort at UIUC, with fellow graduate students from all around the world, on a campus with over 14,000 international students hailing from over 100 countries. Once I became more aware of the rich diversity of the Champaign-Urbana community, I felt welcomed, that I belonged, and that my department wanted me to succeed. I firmly believe that it is imperative for academic institutions to promote diversity and inclusion of everyone, with special attention to marginalized groups.

While serving as a head teaching assistant at the University of Illinois, I had the opportunity to work closely with services such as the Division of Disability Resources and Educational Services (DRES). With support and resources from DRES, I was able to help ensure students with disabilities had equal opportunity to succeed in my classroom. Collaborating with DRES to support students improved my understanding of the challenges faced by students with disabilities. This enabled my teaching assistants and me to educate ourselves and respond to students' needs with accommodations for coursework and classroom environment without compromising the quality of education provided.

Through this experience, I learned that an educator must strive to develop an inclusive environment which provides conditions for the academic and social success of all students. Teaching students from all walks of life has been eye-opening and motivated me to expand my research agenda to issues relating to voting rights and representation of marginalized groups.

Every academic community must exemplify the principles of diversity and inclusion in intention, word, and action. We need to provide the tools to every individual to succeed both within and beyond the academy. I must use my privileged position in the classroom, in committee meetings and admission committees to reach, enfranchise and make space for marginalized and underrepresented communities that face barriers to equity and inclusion. I am committed to using my role as a faculty member to continue listening to underrepresented and historically excluded groups to better understand the challenges encountered by different members of our community, strengthen my skills as an inclusive instructor, and ensure all students and faculty I interact with are treated with dignity and respect.