

PRISMA ELECTRONICS SA is an innovative, high technology company that was established in 1991 in, Greece. Throughout a consistent and continuous effort, the company engaged in a wide range of activities in the field of Electronics, Space, Defense, Information Technology, Telecommunications and Energy. With present in Alexandroupolis (HQ and Factory), Athens (R&D and Sales Department) and London (International Sales).

Sales Associate (Job code: SA-2500)

Job Description:

As a Sales Associate at **Prisma**, you will play a key role in bridging the gap between our PCB assembly & cables/ harness fabrication capabilities and our customers' needs.

- Your primary responsibility will be to develop and maintain strong client relationships while understanding their technical requirements and translating them into customized solutions.
- Establish and develop relationships with existing and potential customers by understanding their needs and providing technical expertise on Prisma's PCB assembly and cables/harness fabrication capabilities
- Prepare detailed proposals based on customer specifications, providing clear explanations of the technical aspects involved.
- Contribute to the achievement of sales targets by actively seeking new business opportunities and expanding the customer

Requirements:

- Bachelor's Degree Diploma in Engineering or Business Administration or related field (Electrical Engineering, Electronics, Marketing, Sales, etc.)
- Willing to travel overseas for work assignment (for EXPO's, clients, etc.)
- Excellent communication and interpersonal skills (Greek and English)



Additional requirements:

- Experience in technical sales, preferably in the PCB assembly and cables/harness manufacturing industry

What we offer:

- Competitive remuneration package
- High standard working environment
- Cooperation with International Companies & Executives
- Ongoing training
- Opportunities for career development

Please send your CV to address mail: **ibd@prismael.com** by referring the relevant Ref Code (**ex. SA-2500**).





HQ - Factory: 87 Democratias Ave, 68 132, Alexandroupolis, Greece
Athens : 45 Agias Kyriakis, Paleo Faliro, 17 564, Athens, Greece
London : 330 High Holborn, WC1V 7QH, London, UK



+30, 25510 35013
+30, 210 9313110
+44(0) 2074 061481



www.prismael.com
info@prismael.com