Curriculum Vitae Ester Fany Pelosof

#### **WORK EXPERIENCE**

Sep. 2020 to Present

**Haymillian** – As a freelancer

Freelancer

London-based global media localization and access services company

Responsibilities

- Closed captioning
- Translation
- Subtitling

Sep. 2018 to Oct. 2019

### Pharma Essenza - Athens, Greece

Greek-based Pharmaceutical Company

Chief Administrative Officer

- PA to the board of directors.
- Responsible for the Administration of the office and external duties.
- Coordination of external partners (engineers and construction companies).
- Translation of meeting minutes and documents (with the government and various ministries).
- Accounting: weekly financial reports and execution of payments at month's end.
- Scheduling and participation in professional meetings abroad.

**Achievements** 

Responsibilities

- Contributed to the successful incorporation of the company in Greece.
- Maintained high organization levels for the company.
- Assisted in the creation of new partnerships for the benefit of the firm.

May 2014 to May 2015

#### Banc de Binary - Tel Aviv, Israel

Israeli financial firm, dedicated to the stock exchange industry

Assistant and Affiliate Manager

- In charge of the back-office of the sales department.
- Organization of the sales representative's workload.
- Creation of the department's end-of-the-day achievement reports.

Achievements

Responsibilities

- Helped implement a new software (DIALER) to reassure the efficiency of the department.
- Contributed to reaching the company's sales record from 7million to 10million dollars.

Oct. 2013 to May 2014

## Rushmore Marketing - Tel Aviv, Israel

Israeli financial firm, dedicated to the stock exchange industry

Customer Service Representative

- Responsible for resolving technical problems.
- Establishing good communication with clients.
- Spanish and Greek translation of daily financial news for the company's website.
- Creation of daily and monthly achievement reports for the department and its representatives.

**Achievements** 

Responsibilities

Contributed to decreasing customer complaints and improving customer service.

June 2010 to Jan. 2013

I SAMOUIL - I PELOSOF - Athens. Greece

Fabric Store - Wholesale/Retail

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### Store Manager and Salesperson

• Maintained good relationships with the suppliers.

#### Responsibilities

- Established relationships with international suppliers to increase availability and bring new products to the market.
- Made daily and monthly payments for employees and suppliers.
- Creation of yearly inventory.
- Implemented a new organization method which optimized the arrangement of the store's inventory.
- **Achievements**
- Implemented new methods which propelled customer care improvement.
- Created efficient marketing strategies which resulted in maximum profit.

## **EDUCATION AND TRAINING**

#### **Degrees**

University of Groningen Groningen, Netherlands

Bachelor in European Languages and Cultures Major in Spanish Linguistics

2015 - 2018

BUAP

Puebla, Mexico

Completed course work in Spanish Linguistics Completed my BA thesis in Spanish with field research in a Mexican town 2017 - 2018

#### Certifications

Greek Universities Network

Beginner's course in Python

Nov 2020 - Dec 2020

Reidman College Tel Aviv, Israel

Course in Alternative Medicine

May 2014 - June 2014

## Mother tongue

Greek

## Other language(s)

- English Proficient
- Spanish Proficient
- French Fluent
- Italian FluentHebrew Fluent
- Dutch Basic

## Computer skills

- MS Office (Intermediate level)
- CRM
- Python (Basic)

# Attributes

Efficient, organized, proactive, timely, an effective team player, with excellent communication skills, acute sense of prioritizing and effective time management.