# ETHANGARRISON

### FULL-STACK WEB DEVELOPER





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### **SKILLS**

- Project Management
- JavaScript Programming
- Application Development
- Team Collaboration
- Performance Optimization
- RESTful API Design
- UX/UI Design
- Front-End Frameworks
- Backend Development
- Git Version Control
- Agile Methodologies
- Object-oriented Programming
- Security and Data Protection
- Communication Skills
- Continuous Intergration & Continuous Deployment (CI/CD)

### **SOFTWARE**

JavaScript TypeScript
HTML/CSS Git
React/Angular/Vue GraphQL
SQL/NoSQL jQuery
Express Webpack
Node.js OAuth

### **EDUCATION**

#### **BOOTCAMP CERTIFICATE**

University of Central Floirda 2023-2023

#### **NA - BUSINESS MANAGEMENT**

University of Central Oklahoma 2008-2010

### REFERENCES

Available upon request

#### SUMMARY

"Seasoned professional with a decade-long background in account management, sales, and leadership. Successfully pivoted to Full-Stack Web Development one year ago, demonstrating a rapid adaptation to new challenges. Blend of managerial experience and recent tech proficiency, offering a unique perspective for strategic problem-solving in web development. Excited to contribute a wealth of diverse skills to a forward-thinking tech team."

#### **EXPERIENCES**

## 2022- Assistant General Manager2023 The Pink Squirrel - Chicago, IL

- Created innovative marketing and advertising campaigns to promote restaurant promotional offers and increase sales.
- Engaged team members and improved performance by delivering daily updates and conducting daily meetings to obtain feedback.

### 2021- Account Manager2022 Roughtail Brewing Company - Oklahoma City, OK

- Built and strengthened long-lasting client relationships based on accurate price quotes and customer-centric terms.
- Identified key entry points to enhance market penetration and maximize returns.

### 2020- Account Manager2021 Armadillo Ale Works - Denton, TX

- Oversaw new business development to generate sales leads, negotiate client pricing and forecast revenue.
- Reviewed and mitigated discrepancies to increase sales, reduce costs and streamline processes.

## 2018- Assistant General Manager2020 Northside Drafthouse & Eatery - Richardson, TX

- Built and strengthened area partnerships to reap benefits such as new revenue channels and enhanced public awareness.
- Helped team members maintain business professionalism by coaching on methods for delivering exceptional service.

### 2015- Account Manager2018 Fullclip Craft Distributors - Dallas, TX

- Facilitated client satisfaction and renewed customer relations to drive growth.
- Educated clients on new products or services to increase customer engagement with brand.

# 2012- General Manager2015 Dallas Beer Kitchen - Dallas, TX

- Managed budget implementations, employee reviews, training, schedules, and contract negotiations.
- Maximized operational excellence mentoring staff on leadership principles, industry practices, and company procedures.