# PEST TIMES TO POSSIBLE ON SOCIAL MEDIA

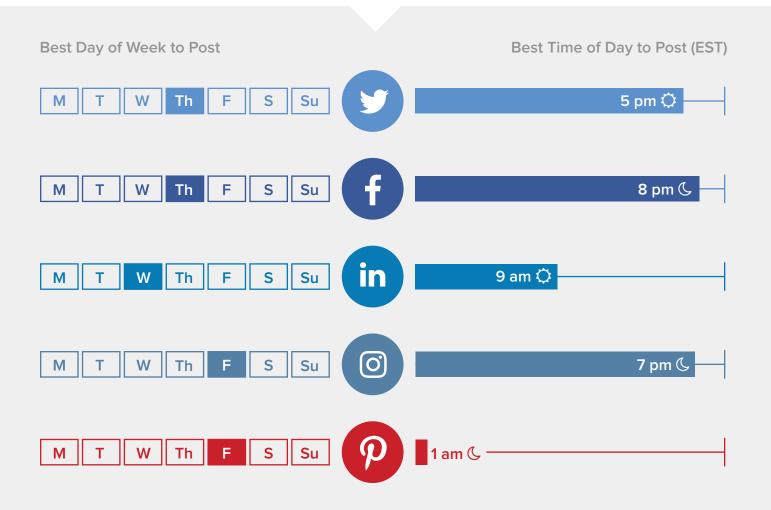
+ Cheat Sheet for 75 Industries!

TrackMaven

# How to USE THIS GUIDE:

We analyzed more than 17.5 million social media posts by 17,737 brands to provide you with the best times to post on Twitter, Facebook, LinkedIn, Instagram, and Pinterest.

On this page, you'll find the overall **best day of the week and best time of day** to post for each of the five social channels. In the following
pages, we break down the best day of the week and the best time of
day to post for 75 industries.



Airlines/Aviation	¥	f	in	0	P
Best Day of the Week	Fri.	Tues.	Wed.	Wed.	Thurs.
Best Time of Day (EST)	1 pm	2 pm	Noon	2 pm	5 am

<b>Apparel &amp; Fashion</b>	¥	f	in	0	P
Best Day of the Week	Tues.	Wed.	Thurs.	Fri.	Sat.
Best Time of Day (EST)	Noon	Noon	9 pm	5 pm	6 pm

Architecture &					
Planning	¥	f	in	0	P
Best Day of the Week	Sat.	Sun.	Tues.	Thurs.	Fri.
Best Time of Day (EST)	9 am	11 am	2 pm	11 am	11 pm

Arts and Crafts	y	f	in	0	P
Best Day of the Week	Mon.	Sun.	Wed.	Sun.	Wed.
Best Time of Day (EST)	4 pm	11 am	1 pm	1 pm	10 am

Automotive	<b>y</b>	f	in	0	P
Best Day of the Week	Fri.	Sat.	Fri.	Wed.	Thurs.
Best Time of Day (EST)	1 pm	1 pm	Noon	9 pm	1 pm

Aviation &					
Aerospace	<b>y</b>	f	in	0	P
Best Day of the Week	Mon.	Thurs.	Sun.	Fri.	
Best Time of Day (EST)	1 pm	2 pm	3 pm	10 am	

Banking	¥	f	in	0	P
Best Day of the Week	Mon.	Tues.	Wed.	Mon.	Tues.
Best Time of Day (EST)	Noon	7 pm	10 am	Noon	4 pm

<b>Broadcast Media</b>	<b>y</b>	f	in	0	P
Best Day of the Week	Thurs.	Sun.	Thurs.	Sun.	
Best Time of Day (EST)	7 pm	1 pm	11 am	9 am	

<b>Business Supplies</b>					
and Equipment	y	f	in	0	P
Best Day of the Week	Wed.	Fri.	Sat.	Fri.	
Best Time of Day (EST)	10 am	4 pm	3 pm	1 pm	

Commercial	Real
Ectato	

Estate	¥	f	in	0	P	
Best Day of the Week	Tues.	Wed.	Wed.			
Best Time of Day (EST)	12 am	10 am	1 pm			

<b>Computer Games</b>	<b>y</b>	f	in	0	P
Best Day of the Week	Tues.	Fri.	Fri.	Fri.	Tues.
Best Time of Day (EST)	6 pm	1 pm	11 am	10 am	4 pm

# Computer

Software	¥	f	in	0	P
Best Day of the Week	Thurs.	Fri.	Wed.	Mon.	Wed.
Best Time of Day (EST)	10 am	Noon	9 am	3 pm	10 pm

Construction	¥	f	in	0	P
Best Day of the Week	Wed.	Thurs.	Wed.	Sat.	Wed.
Best Time of Day (EST)	3 pm	2 pm	7 pm	8 pm	11 pm

<b>Consumer Goods</b>	<b>y</b>	f	in	0	P
Best Day of the Week	Wed.	Sun.	Fri.	Tues.	Tues.
Best Time of Day (EST)	11 am	11 am	8 am	6 pm	Noon

Consumer
Services

Services	¥	f	in	0	P
Best Day of the Week	Mon.	Fri.	Sun.	Sat.	Tues.
Best Time of Day (EST)	1 pm	4 pm	6 am	10 am	9 am

Cosmetics	¥	f	in	0	P
Best Day of the Week	Tues.	Tues.	Sun.	Tues.	Mon.
Best Time of Day (EST)	5 pm	6 am	4 pm	11 am	10 am

Defense & Space	<b>y</b>	f	in	0	P
Best Day of the Week	Mon.	Mon.	Thurs.	Sun.	Thurs.
Best Time of Day (EST)	10 am	5 pm	4 pm	6 pm	5 pm

Design	<b>y</b>	f	in	0	P
Best Day of the Week	Fri.	Thurs.	Mon.	Fri.	Tues.
Best Time of Day (EST)	3 pm	1 pm	Noon	10 am	4 pm

E-Learning	y	f	in	Ø	P
Best Day of the Week	Fri.	Thurs.	Wed.	Thurs.	Wed.
Best Time of Day (EST)	4 pm	4 pm	2 pm	8 pm	8 pm

Education
Managemei

Management	¥	f	in	0	P
Best Day of the Week	Wed.	Thurs.	Tues.	Thurs.	Wed.
Best Time of Day (EST)	3 pm	7 am	3 pm	Noon	1 pm

Entertainment	¥	f	in	0	P
Best Day of the Week	Fri.	Sun.	Wed.	Mon.	Sat.
Best Time of Day (EST)	2 pm	4 pm	3 pm	11 am	9 am

**Environmental** 

Services	¥	f	in	0	P
Best Day of the Week	Wed.	Fri.	Wed.	Thurs.	Tues.
Best Time of Day (EST)	7 am	8 pm	8 am	11 am	2 pm

**Facilities** 

Services	<b>y</b>	f	in	0	P
Best Day of the Week	Fri.	Mon.	Mon.	Fri.	Tues.
Best Time of Day (EST)	9 am	2 pm	1 pm	2 pm	9 am

**Financial** 

Services	<b>y</b>	f	in	0	P
Best Day of the Week	Thurs.	Sat.	Wed.	Fri.	Mon.
Best Time of Day (EST)	Noon	5 pm	9 pm	9 am	9 pm

Fine Art	¥	f	in	0	P
Best Day of the Week	Wed.	Mon.	Thurs.	Tues.	Wed.
Best Time of Day (EST)	Noon	5 pm	1 pm	4 pm	5 pm

Food &					
Beverages	¥	f	in	0	P
Best Day of the Week	Mon.	Tues.	Thurs.	Tues.	Thurs.
Best Time of Day (EST)	1 pm	11 am	3 pm	12 am	1 pm

<b>Food Production</b>	<b>y</b>	f	in	0	P
Best Day of the Week	Thurs.	Fri.	Fri.	Tues.	Wed.
Best Time of Day (EST)	8 pm	10 am	5 pm	11 am	3 pm

Furniture	<b>y</b>	f	in	0	P
Best Day of the Week	Mon.	Thurs.	Mon.	Mon.	Sun.
Best Time of Day (EST)	3 pm	11 am	2 pm	1 pm	9 am

Gambling & **Casinos** f P y in 0 Best Day of the Week Wed. Tues. Mon. Thurs. Best Time of Day (EST) 9 am 10 am Noon 2 pm

Government
<b>Administratio</b>

Administration	¥	f	in	0	p
Best Day of the Week	Tues.	Tues.	Mon.	Thurs.	
Best Time of Day (EST)	5 pm	7 pm	2 pm	5 pm	

Higher Education	y	f	in	0	P
Best Day of the Week	Wed.	Tues.	Sat.	Fri.	Mon.
Best Time of Day (EST)	3 pm	5 am	5 pm	2 pm	11 pm

Hospital &

Health Care	¥	f	in	0	P
Best Day of the Week	Wed.	Thurs.	Fri.	Thurs.	Mon.
Best Time of Day (EST)	3 am	9 am	6 am	1 pm	9 pm

Hospitality	¥	f	in	0	P
Best Day of the Week	Tues.	Fri.	Mon.	Fri.	Sun.
Best Time of Day (EST)	4 pm	8 am	10 am	Noon	4 pm

Information Tech.

& Services	¥	f	in	0	P
Best Day of the Week	Wed.	Tues.	Wed.	Thurs.	Fri.
Best Time of Day (EST)	1 pm	9 am	1 pm	2 pm	8 pm

Insurance	¥	f	in	0	P
Best Day of the Week	Wed.	Sat.	Fri.	Tues.	Mon.
Best Time of Day (EST)	9 am	10 am	2 am	4 pm	Noon

# International<br/>Trade and Dev.✓finØBest Day of the WeekThurs. Thurs. Mon.----Best Time of Day (EST)Noon6 pm9 am----

Internet	¥	f	in	0	P
Best Day of the Week	Tues.	Wed.	Sun.	Mon.	Sat.
Best Time of Day (EST)	11 am	9 pm	8 am	9 am	11 am

Investment					
Management	¥	f	in	0	P
Best Day of the Week	Tues.	Fri.	Thurs.	Mon.	Mon.
Best Time of Day (EST)	10 am	3 pm	7 am	6 pm	4 pm

Law Practice	y	f	in	0	P
Best Day of the Week	Wed.	Tues.	Mon.	Fri.	
Best Time of Day (EST)	9 am	10 am	4 pm	3 pm	

Legislative Office	¥	f	in	0	P
Best Day of the Week	Thurs.	Thurs.	Fri.		
Best Time of Day (EST)	9 pm	9 pm	7 pm	Noon	

# **Luxury Goods**

& Jewelry	¥	f	in	0	P	
Best Day of the Week	Tues.	Mon.	Sun.			
Best Time of Day (EST)	5 pm	7 am	9 am			

Machinery	¥	f	in	0	P
Best Day of the Week	Mon.	Fri.	Fri.	Mon.	Tues.
Best Time of Day (EST)	9 am	9 am	9 am	Noon	3 pm

# Management

Consulting	¥	f	in	0	P
Best Day of the Week	Fri.	Wed.	Sun.	Tues.	Thurs.
Best Time of Day (EST)	4 pm	2 pm	5 pm	6 pm	Noon

# **Marketing and**

Advertising	<b>y</b>	f	in	0	P
Best Day of the Week	Thurs.	Sat.	Tues.	Wed.	Tues.
Best Time of Day (EST)	4 pm	9 am	4 am	1 pm	9 am

<b>Medical Devices</b>	¥	f	in	0	P
Best Day of the Week	Mon.	Mon.	Mon.	Mon.	Mon.
Best Time of Day (EST)	9 am	6 am	11 am	Noon	10 am

Music	¥	f	in	0	P
Best Day of the Week	Mon.	Tues.	Tues.	Fri.	Tues.
Best Time of Day (EST)	6 pm	11 am	2 pm	3 pm	4 pm

Newspapers	<b>y</b>	f	in	0	P
Best Day of the Week	Tues.	Sun.	Thurs.	Fri.	
Best Time of Day (EST)	10 am	11 am	6 am	8 pm	

**Nonprofit** Organization Mgmt. in 7 0 P Best Day of the Week Mon. Mon. Mon. Thurs. Sun. Best Time of Day (EST) 11 am 2 pm 7 pm 9 am 5 pm

Oil and Energy	y	f	in	0	P
Best Day of the Week	Tues.	Thurs.	Sat.	Wed.	Mon.
Best Time of Day (EST)	11 am	3 pm	4 pm	6 pm	12 pm

Online Media	¥	f	in	0	P
Best Day of the Week	Fri.	Wed.	Fri.	Mon.	
Best Time of Day (EST)	3 pm	4 am	4 am	12 pm	

Package/Freight	t
Delivery	

Delivery	¥	f	in	0	P
Best Day of the Week	Fri.	Sat.	Sun.		
Best Time of Day (EST)	2 pm	1 pm	12 pm		

Packaging and

Containers	¥	f	in	0	P
Best Day of the Week	Tues.	Thurs.	Wed.		
Best Time of Day (EST)	1 pm	11 am	6 pm		

Paper & Forest

Products	¥	f	in	0	P
Best Day of the Week	Tues.	Thurs.	Wed.	Thurs.	Wed.
Best Time of Day (EST)	2 pm	7 pm	4 pm	7 pm	6 pm

Performing Arts	¥	f	in	0	P
Best Day of the Week	Mon.	Sun.	Thurs.	Tues.	
Best Time of Day (EST)	2 pm	4 pm	6 pm	2 pm	

Pharmaceuticals	<b>y</b>	f	in	0	P
Best Day of the Week	Thurs.	Mon.	Fri.	Wed.	Wed.
Best Time of Day (EST)	12 pm	3 pm	1 pm	2 pm	2 pm

Political					
Organization	¥	f	in	0	P
Best Day of the Week	Thurs.	Tues.	Fri.	Mon.	
Best Time of Day (EST)	6 pm	2 am	5 am	6 pm	

Printing	¥	f	in	Ø	P
Best Day of the Week	Wed.	Thurs.	Sat.		
Best Time of Day (EST)	7 pm	3 pm	2 pm		

Publishing	¥	f	in	0	P
Best Day of the Week	Thurs.	Thurs.	Thurs.	Mon.	
Best Time of Day (EST)	11 am	7 am	11 am	10 am	

Real Estate	<b>y</b>	f	in	0	P
Best Day of the Week	Thurs.	Thurs.	Wed.	Sat.	Mon.
Best Time of Day (EST)	10 am	1 pm	3 pm	12 pm	11 am

Renewables &

Environment	¥	f	in	0	p
Best Day of the Week	Wed.	Sat.	Wed.	Mon.	Mon.
Best Time of Day (EST)	3 pm	3 pm	4 pm	1 pm	4 pm

Research	<b>y</b>	f	in	0	P
Best Day of the Week	Tues.	Tues.	Mon.	Tues.	
Best Time of Day (EST)	11 am	8 am	11 am	1 pm	

Restaurants	¥	f	in	0	P
Best Day of the Week	Fri.	Thurs.	Wed.	Wed.	Mon.
Best Time of Day (EST)	1 pm	11 am	1 am	4 pm	7 pm

Retail	<b>y</b>	f	in	0	P
Best Day of the Week	Fri.	Mon.	Thurs.	Tues.	Tues.
Best Time of Day (EST)	11 am	1 am	1 pm	1 pm	9 pm

# Security and

Investigations	y	f	in	0	P
Best Day of the Week	Fri.	Wed.	Wed.	Thurs.	
Best Time of Day (EST)	1 pm	12 pm	9 pm	1 pm	

Semiconductors	¥	f	in	0	P
Best Day of the Week	Tues.	Thurs.	Tues.		
Best Time of Day (EST)	10 pm	3 pm	3 pm		

Sporting Goods	¥	f	in	0	P
Best Day of the Week	Wed.	Mon.	Thurs.	Tues.	Wed.
Best Time of Day (EST)	1 pm	3 pm	7 pm	5 pm	7 pm

Sports	<b>y</b>	f	in	0	P
Best Day of the Week	Sun.	Tues.	Fri.	Fri.	Mon.
Best Time of Day (EST)	10 am	11 am	9 am	11 am	10 am

**Staffing and** Recruiting f in 0 P y Best Day of the Week Mon. Thurs. Tues. Thurs. Best Time of Day (EST) 1 pm 5 am 11 am **11** am

Textiles	<b>y</b>	f	in	0	P
Best Day of the Week	Fri.	Sun.	Tues.	Mon.	
Best Time of Day (EST)	5 pm	11 am	11 am	12 pm	

Translation and					
Localization	¥	f	in	©	P
Best Day of the Week	Thurs.	Tues.	Wed.	Tues.	Thurs.
Best Time of Day (EST)	12 pm	7 am	11 am	10 am	12 pm

Transportation/ Trucking/Railroad	¥	f	in	0	P
Best Day of the Week	Fri.	Thurs.	Sat.	Mon.	Thurs.
Best Time of Day (EST)	3 pm	6 pm	5 am	2 pm	12 pm

Utilities	¥	f	in	0	P
Best Day of the Week	Thurs.	Fri.	Sat.	Mon.	Thurs.
Best Time of Day (EST)	6 pm	9 am	3 pm	6 pm	2 pm

<b>Venture Capital &amp;</b>					
Private Equity	¥	f	in	0	P
Best Day of the Week	Tues.	Fri.	Fri.	Wed.	Wed.
Best Time of Day (EST)	1 pm	12 pm	2 pm	4 pm	9 am

Wholesale	¥	f	in	0	P
Best Day of the Week	Fri.	Tues.	Wed.	Fri.	
Best Time of Day (EST)	5 pm	8 pm	11 am	5 pm	

Wine and Spirits	¥	f	in	0	P
Best Day of the Week	Tues.	Sun.	Mon.		
Best Time of Day (EST)	5 am	5 am	11 am		

# **METHODOLOGY:**

We analyzed more than 17.5 million social media posts by 17,737 brands to provide you with the best times to post on Twitter, Facebook, LinkedIn, Instagram, and Pinterest. Our data spanned a seven month time period, from January 1, 2016, through July 31, 2016. In order to assess the best times to post, we evaluated the engagement rate, or number of interactions per post per 1,000 followers, for each post. The best times of day and day of week to post are left blank for industries without a significant sample size on a particular social network.

# Track**Maven**

# Track your marketing success against leading competitors!

# START TRACKING

- twitter.com/TrackMaven
- f facebook.com/TrackMaven
- instagram.com/trackmaven



Go to trackmaven.com/start-tracking to get a custom benchmark of your marketing across 15 digital channels. You'll learn exactly which topics and tactics are working for you, and what you can do to leapfrog your competitors.