

# User Needs, Benchmarking and Product Requirements

Team 305: Nick, Jack, Diego and Uriah

## **Product 1:** Emporia Vue: Gen 2 with 16 sensors



**Link:** [emporiaenergy.com](https://emporiaenergy.com)

**Price:** \$164.99

**Vendor:** Emporia

**Description:** Home Energy Monitor

Positive reviews:

1. Easy to use - Latent
2. Simple to install - Latent
3. Does what it says it does - Explicit

Negative reviews:

1. Cyber Safety concerns due to wifi connection with low security - Explicit
2. Doesn't give much functionality info - Latent
3. Only works for specific setups (Isn't universal) - Explicit
4. Interface isn't great - Latent
5. Poor wifi connection - Latent

## Product 2: SwitchBot Curtain Smart Electric Motor



Link: [Amazon.com](https://www.amazon.com/SwitchBot-Curtain-Smart-Electric-Motor/dp/B07V3K1K1K)

**Price:** \$84.99

**Vendor:** Amazon

**Description:** Curtain motor

Positive reviews:

1. Easy physical setup - Latent
2. Easy digital setup/ programming - Latent
3. Works exactly as advertised - Explicit
4. Isn't in line of sight (non-invasive) - Explicit
5. Works for any size curtains - Latent

Negative reviews:

1. A little too noisy for comfort - Explicit
2. Doesn't work well on non-smooth curtain beams - Explicit
3. Requires occasional calibration, sometimes is often needed - Latent
4. Too expensive for what you get - Latent
5. Short battery life - Explicit

### **Product 3:** Rechargeable Wireless Tubular Roller Shade Motor Kit



**Link:** [Amazon.com](https://www.amazon.com/dp/B07K8Z8Z8Z)

**Price:** \$92.99

**Vendor:** Amazon

**Description:** Curtain motor

Positive reviews:

1. Very good price for what it is (cost effective) - Latent
2. Good setup/use instructions - Latent
3. Works well - Explicit
4. Great adaptability in the sense of works with pretty much any shade curtain - Explicit
5. Great customer support - Latent

Negative reviews:

1. Requires some DIY experience - Explicit
2. Bad battery life (requires upgrades) - Explicit
3. Requires some programming experience to unlock full functionality - Latent

## **Product 4:** SwitchBot Smart Motorized Blinds Kit



**Link:** [Amazon.com](https://www.amazon.com/SwitchBot-Smart-Motorized-Blinds-Kit/dp/B078333333)

**Price:** \$189.99

**Vendor:** Amazon

**Description:** Motorized Blinds.

Positive reviews:

1. Cost effective smart blinds - Latent
2. Nice user-friendly Interface - Latent
3. Easily programmable - Explicit
4. Aesthetically pleasing (is visible) - Latent
5. Easy Installation - Explicit
6. Compatible with Apple products - Explicit

Negative reviews:

1. Calibration can be a bit tricky - Latent
2. Short lifespan due to mostly being made of plastic - Explicit
3. Bad customer service - Latent
4. Isn't always reliable and sometimes glitches or fails a little - Latent

## **Product 5:** Dusk to Dawn A19 Outdoor LED Light Bulbs



**Link:** [Amazon.com](https://www.amazon.com/dp/B07C8Z8Z8Z)

**Price:** \$15.99

**Vendor:** Amazon

**Description:** Sunlight sensor bulbs

Positive reviews:

1. "Efficient solution" to making sure lights are on at night and off during day - Explicit
2. Extremely easy installation (is the same as a regular light bulb) - Explicit
3. Shines bright - Explicit
4. Works as advertised - Latent
5. Works reliably and doesn't fail - Explicit

Negative reviews:

1. Relatively short lifespan - Explicit
2. Low wattage (incompatible with some home systems) - Explicit
3. Doesn't work outside because it isn't waterproof - Explicit
4. They come in bad packaging and often get damaged during shipping - Explicit

## Jamboards:

**Easy to  
use**

**Simple  
to  
install**

**Does  
what it  
says it  
does**

**Easy  
physical  
setup**

Isn't in line of  
sight  
(non-invasive)

**Works for  
any size  
curtains**

Very good  
price for what  
it is (cost  
effective)

Good  
setup/use  
instructions

Great adaptability in  
the sense of works  
with pretty much  
any shade curtain

**Great  
customer  
support**

**Cost  
effective  
smart  
blinds**

Nice  
user-friendly  
Interface

Compatible  
with Apple  
products

"Efficient  
solution" to  
making sure  
lights are on  
at night and  
off during day

**Shines  
bright**

Works reliably  
and doesn't  
fail

Has good  
Cybersecurity  
if it connects  
to Wi-Fi

Gives  
sufficient  
functionality  
info (for trust  
purposes)

**Works  
with most  
home  
setups**

Has a nice,  
easy-to use  
interface

Easy digital  
setup/  
programming

Works  
consistently  
and doesn't  
need constant  
calibration/  
maintenance

**Has to be  
affordable**

**Good  
quality to  
price ratio**

**Works  
well**

**Has to  
have good  
battery  
life**

Should not  
require  
expertise in a  
specific field  
to be able to  
use

Should not  
require  
programming  
experience

Aesthetically  
pleasing (is  
visible)

**Easy to  
calibrate  
and  
maintain**

**Good  
customer  
service**

**Reliable  
and  
"bug-free"**

Extremely  
easy  
installation (is  
the same as a  
regular light  
bulb)

**Has good  
longevity**

Needs to be  
suitable for  
any potential  
setting  
relative to the  
product

**Durable  
and can't  
get easily  
damaged**

**Connects  
to Wi-Fi  
well**

**Works on  
any/ most  
surfaces**

**Doesn't  
make to  
much  
noise**

## Organized:

### User- Preferences

<b>Easy to use</b>	<b>Simple to install</b>	<b>Does what it says it does</b>	<b>Easy physical setup</b>	Easy digital setup/ programming	Works consistently and doesn't need constant calibration/ maintenance	Isn't in line of sight (non-invasive)	<b>Good quality to price ratio</b>	Good setup/use instructions
<b>Works well</b>	Should not require expertise in a specific field to be able to use	Should not require programming experience	<b>Great customer support</b>	Nice user-friendly Interface	Aesthetically pleasing (is visible)	<b>Easy to calibrate and maintain</b>	Compatible with Apple products	Works reliably and doesn't fail
Extremely easy installation (is the same as a regular light bulb)	Has good Cybersecurity if it connects to Wi-Fi	Gives sufficient functionality info (for trust purposes)	<b>Connects to Wi-Fi well</b>	<b>Doesn't make too much noise</b>				

### Marketing

Great adaptability in the sense of works with pretty much any shade curtain	"Efficient solution" to making sure lights are on at night and off during day	<b>Shines bright</b>	<b>Works for any size curtains</b>	<b>Reliable and "bug-free"</b>	<b>Has good longevity</b>	Needs to be suitable for any potential setting relative to the product	<b>Durable and can't get easily damaged</b>	<b>Has to be affordable</b>
<b>Cost effective smart blinds</b>	<b>Has to have good battery life</b>	<b>Works with most home setups</b>	Very good price for what it is (cost effective)					



## Ranking



<b>Good quality to price ratio</b>	Works reliably and doesn't fail	<b>Does what it says it does</b>	<b>Easy physical setup</b>	Should not require programming experience	Good setup/use instructions	<b>Has good longevity</b>	Nice user-friendly interface
Works consistently and doesn't need constant calibration/maintenance	Easy digital setup/programming	<b>Reliable and "bug-free"</b>	<b>Easy to calibrate and maintain</b>	<b>Easy to use</b>	<b>Simple to install</b>		



Great adaptability in the sense of works with pretty much any shade curtain	<b>Works for any size curtains</b>	"Efficient solution" to making sure lights are on at night and off during day	Needs to be suitable for any potential setting relative to the product	<b>Durable and can't get easily damaged</b>	<b>Has to be affordable</b>	<b>Works with most home setups</b>	Extremely easy installation (is the same as a regular light bulb)
Should not require expertise in a specific field to be able to use	<b>Shines bright</b>	Aesthetically pleasing (is visible)	<b>Has to have good battery life</b>	<b>Connects to Wi-Fi well</b>	Isn't in line of sight (non-invasive)		



Has good Cybersecurity if it connects to Wi-Fi	<b>Great customer support</b>	Gives sufficient functionality info (for trust purposes)	<b>Doesn't make too much noise</b>	Compatible with Apple products
--	-------------------------------	--	------------------------------------	--------------------------------

# **Develop Requirements:**

## **Introduction**

Pretty much every house or apartment has windows and other home appliances that can be redundant in moving, changing, or turning off and on. This problem leaves room for technological solutions to automate and facilitate all those redundant activities. That being said, there is a market for products that have light-sensing capabilities which can in turn help users utilize these devices to adapt their systems to different times of the day and certain conditions when the appliances should be on or off. We have a solution that can utilize different sensors and motors to fully automate redundant household functions that will elevate the quality of life for the users .

## **Objectives**

Our main objective is to design and develop a simple yet efficient home automation system. It must include at least one motor that is activated through a sensor as well as another sensor and a reliable power supply, all while the design and functionality satisfies the user and stakeholder needs gathered in earlier research.

### **Use case #1**

Uriah lives in a large house in the middle of the Arizona desert and he needs to close the blinds in his house when he leaves or else the whole house heats up too much. It takes him way too long to constantly go around the whole house individually, closing and opening all the blinds. He decides to invest in a home automation system that can sense the temperature and brightness to open or close all the blinds for him. He can now save a lot of effort and time by not having to worry about whether his house will be too dark or too hot due to the outside temperature and brightness.

### **Use case #2**

Jack lives in a small apartment with a couple of windows. However, he is always extremely busy and can't afford to waste time with simple things such as opening or closing the blinds for sunlight into his apartment, which also doubles as his office. He decides to get a home automation system to automate and control the amount of sunlight he receives without having to stop working. Jack can now live in a more efficient manner.

## **Aspects**

### **1. Product Design**

- 1.1. Design must be efficient and easy to understand/use
- 1.2. Has to be aesthetically pleasing
- 1.3. Needs to be durable and built for longevity after constant use
- 1.4. Needs to be heat and solar deterioration resistant

### **2. Software/ Functionality**

- 2.1. System will utilize a variety of sensors to monitor environmental conditions
- 2.2. Has Wi-Fi functionality
- 2.3. Must have customizable programming

### **3. Interactivity/ User experience**

- 3.1. Installation must be simple without much modification needed
- 3.2. Maintenance should be quick and easy or non-existent
- 3.3. User interface needs to be straightforward

### **4. Customization**

- 4.1. The user should be able to adjust the sensitivity and timing of the sensors
- 4.2. The user should be able to monitor the status of the devices
- 4.3. The user should be able to modify the components as needed

### **5. Manufacturing**

- 5.1. Materials should be good quality while also being cost efficient
- 5.2. Material will be durable and have longevity

### **6. Safety**

- 6.1. Shouldn't have any sharp features to prevent unnecessary injury
- 6.2. Shouldn't run on abnormally high power
- 6.3. Needs instructions on how to operate safely
- 6.4. Shouldn't be made of materials that are potentially hazardous