

Eric HOTTIN

75007 - Paris - France +33 (0)7 68 41 60 23 eric.hottin@gmail.com http://hottineric.free.fr

Working languages

French: Mother tongue English: Current C1 Chinese: Current C1, B2



Strong points

International profile Bi-cultural (Europe & Asia) 19 years of expatriation in Asia Rich professional network Solid professional background

Know how

Cross-functional management Training and coaching Skills transfer Customer relationship Intercultural communication

Soft skills

Autonomous and team spirit Motivated and passionate Diplomatic and persuasive Rigorous and organized Open minded and innovative

Values

Honesty Conviviality Integrity Respect for diversity Professionalism

Skills

Quality management **Project Management Business Development Change Management** Intercultural Communication

Certification

2003: Value analysis 2003: Auditor (ISO19011) 1997: HSK (汉语水平考试)

Professional mobility

National and International

Hobbies

Hikina Underwater photo Genealogy



Digital Transformation and Performance Improvement

(Commercial, Marketing, Projects, Industrial, R & D, Purchasing)

15 years of experience in Management in Industry and Consulting in Asia (International Projects - Multicultural Teams)

Skills domains

- Digital transformation - Strategic and operational marketing

Marketing

Communication strategy

- On-line marketing & e-commerce - Commercial launch of offers

Monitoring and competitive analysis

- Code of Asian and Western Affairs

- Customer orientation and results **Business** Cross-functional team collaborations **Development** - Identification of customer needs - Relational Intelligence - Cooperation management

Quality

Project

- Total Quality Management

- Evolution, continuous improvement - Quality approach Product / Services

Management - Internal audits

- Implementation of quality procedure

- Performance Management

- Planning, monitoring and reporting

- Budgets and resources management

France

China

China

China

China

France

- Project audit and management Management - Change management

> - Application of methods - Animation and training

> > (5 years)

(5 years)

(13 years)

Chronological Career (1986 – 2018)

Since 2018 Business manager

Objective: To bring competitive advantages to the economic actors (TPE, SME and PMI).

Result: Implementation of new projects: flexible solutions, specialized expertise and budget control.

Company: Professional association CDME

2014 - 2017 Business development manager

(2 years) International Cross-cultural management consultant (2 years)

Objective: Become a recognized professional in the non-existent market of inter-cultural training.

Result: Deployment of inter-cultural training at different levels of responsibility.

Company: SHENZHEN LONGLIEXI LTD (深圳市龙鬣蜥企业管理顾问有限公司)

2007 - 2013 Marketing manager

Objective: Promote group brands - Partial relocation of the "Marketing" activity.

Result: Reputation up – Gain market share.

Company: HAGER GROUP - SCHNEIDER ELECTRIC

2004 - 2010 Quality manager

Objective: Migration from a quality control system to a total quality management (MQT).

Result: Increase of the CA (Reduction of the penalties, Optimization of the networks suppliers).

Company: BUSINESS GROUP - PACTEAM - JENSEN INDUSTRIAL - MEUBLES DEMEYERE

1986 - 2003 IT Project manager

Activity: Consulting in computer system (SSII - Web Agency),

Mission: Different mission in client / server web environment to the fixed price,

Skills developed

- Structuring and support of change

- Event communication

- Preparation and animation of trainings

- Assessment, management and risk reduction

- Management of multicultural teams (20 people)

- Quality and environmental approach
- Integrated marketing communication
- Project management (300 K € ~ 1.8 M €)
- Problems solving
- Crisis management and cultural differences

Training

T willing						
2007	Marketing & Communication (672 hours)	SCHNEIDER ELECTRIC	China			
2003	Master's degree: Quality management	ICOPREF	France			
2000	Master's degree: Multimedia software development	IFIP	France			
1994-1998	Master's degree: Chinese language	SHENZHEN UNIVERSITY	China			
1989	Bachelor's degree: Data processing	CNAM	France			

Chronological Career (1986 – 2018)

Since 2018 Business manager

CDME

Paris

France

Activity: Association for the promotion and development of time sharing work for managers.

Context: Faced with the economic context, SMEs need more skills at the right time and just cost.

Objective: To bring competitive advantages to the economic actors (TPE, SME and PMI).

Result: Implementation of new projects providing: flexible solutions, specialized expertise and control of budgets.



2014 – 2017 Business development manager

(2 years) SHENZHEN LONGLIEXI LTD⁽¹⁾ Shenzhen (2 years)

China

International Cross-cultural management consultant Activity: Consulting in intercultural management

Context: Most mergers and acquisitions by Chinese companies end up a failure

Objective: Become a recognized professional in the non-existent market of inter-cultural training in China

Result: Deployment of inter-cultural training "turnkey" at different levels of responsibility (China and Africa).

Missions - Offer in a difficult context coaching and intercultural management missions at different levels of responsibility.

- Prospecting new customers.

- Retention of existing customers.
- Business Development Planning.
- Strengthen the company's position in the local (China) and international (Africa) market.

2007 - 2013 Marketing Manager

(5 years)

China

Activity: Distribution & low and medium voltage electrical equipment.

Context: Global leaders competing with competitive local players.

Objective: - Promote group brands with customers and partners

- Partial relocation of the "Marketing" activity in China.

Result: - Reputation rising.

- Gain market share China.

- The activity of the Chinese Marketing Department has been extended worldwide.

Missions: - Localization in China of the customer marketing tools department (worldwide level).

- Creation of a network of subcontractors (computer graphics and software development).

- Management transition.

- Development and promotion of SCHNEIDER ELECTRIC and HAGER brands in China.

- Create the country interface in the marketing and commercial fields.

- Definition of marketing strategies.

Company: 2007 – 2008: SCHNEIDER ELECTRIC, Shanghai, China

2011 - 2013: HAGER GROUP, Huizhou, China

Schneider : hager

2004 - 2010 Quality manager

(5 years)

China

Activity: Furniture industry, display (POS) and kitchenware.

Context: Existing quality control unsuited to the new European and customer standards requirements.

Objective: Migration from a Quality Control System to a Total Quality Management System (MQT).

Result: Increased sales (reduction of penalties, acquisition of new customers, optimization of supplier networks).

Missions: - Migration from a quality control system to a quality management system (subsidiary and factory in China).

- Anticipation of REACH regulatory changes in force from 2007.

- Development of internal documents (quality manual, inspection procedure, supplier audit, REACH regulation).

- Participate in the development of products.

- Prospecting and audit of new suppliers.

Company: 2004: BUSINESS GROUP, Dongguan, China

2005 : PAC TEAM GROUP, Hong Kong, China 2006 : JENSEN INSDUSTRIAL, Hong Kong, Chine

2009 - 2010: MEUBLES DEMEYERE, Shenzhen, China







1986 – 2003 IT Project manager

(13 years)

France

Activity: Consulting in computer system (Information technology consulting – Web Agency)

Mission: Different mission in client-web server environment to a flat rate.

- Enterprise computerization.

- Technical support manufacturer.

Customers: TPE, SMI and Key Accounts.

Company: 1986 – 1987 : TECHNIFRANCE, Bagnolet, France

1988 : BULL (ATOS), Villepinte, France

1989 – 1994 : SOMESTRA (SKAKO), Nemours, France 2000 : BINGONET (BANANALOTTO), Paris, France

2001 - 2003 : QUAERIS, Paris, France









For references **FENG Liyan** Chairman - Director SHENZHEN LONGLIEXI LTD (1) China LI Yue (Dr) Country Manager China HAGER GROUP China **FOURNIER Cyril** Country Manager Greater China HAGER GROUP China **MOULIN Miguel** Managing Director MEUBLES DEMEYERE - CALSCAN HQ Singapore **HSU Leslie** Chief Representative MEUBLES DEMEYERE - CALSCAN Office China Marketing Director **SAYEGH Nagib** SCHNEIDER ELECTRIC China **CHEVALIER Christian** VP Business Development APAC China SCHNEIDER ELECTRIC **BORLE Alain** Owner / CEO PACTEAM GROUP Switzerland **THODA BURGESS Christianna** Founder & CEO **QUAERIS** France

You can contact the following persons directly via LinkedIn, Viadeo or Weibo social networks.

Training and Certification

		2007	Marketing & Communication (672 hours)	SCHNEIDER ELECTRIC INSTITUTE	China
		2003	Master's degree: Quality management	ICOPREF	France
		2000	Master's degree: Multimedia software development	IFIP	France
		1998	Master's degree: Chinese language	SHENZHEN UNIVERSITY	China
	Training	1997	Bachelor's degree: Chinese language	XIAMEN UNIVERSITY	China
		1996	HS Diploma: Chinese Language	BEIJING UNIVERSITY	China
		1989	Bachelor's degree: Data processing	CNAM	France
		1986	HS diploma: Electronics science	TECHNICAL COLLEGE	France
		1984	College degree: Electronics science	TECHNICAL COLLEGE	France
		2009	European standards for domestic furniture	INSTITUT TECHNOLOGIQUE FCBA	France
	Certification	2003	Value analysis certification	AFAV	France
		2003	Internal auditor certification (ISO 19011)	ICOPREF	France
		1997	Chinese HSK certificate (Level 4/6)	XIAMEN UNIVERSITY	China
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IFIP











SCHNEINDER ELECTRIC INSTITUTE

ICOPREF

SHENZHEN XIAMEN UNIVERSITY UNIVERSITY UNIVERSITY

BEIJING

CNAM

TECHNICAL COLLEGE

FCBA

AAV

Technical skills

	Standards : Industrial, Environmental and Social
	ISO 9001, Audit (ISO 19011), Environmental (ISO 14001, REACH), Social (OHSAS18001),
	Laboratories (ISO 17025), Health (HACCP, ISO 22000), Furniture (domestics & professionals)
	Methods : Continuous Improvement and Management
Taabu!aal	Kaizen, 5S, FMEA, Six Sigma, Value analysis, Lean management, CMMI, ITIL, Merise, UML
Technical	Multimedia: Web Design, Computer Languages, Servers and Database
expertise	Web design (ASP, CSS, HTML, PHP), OS (Linux, Unix, Windows), Server (Apache, IIS),
and	Languages (C++, C#, Java, XML), Database (Access, MySQL, Oracle, PostgreSQL, Sybase)
tools	Marketing : Customer Relationship, Search Engine Optimization, Traffic Acquisition and Advertising
	- Social network, CMS (Joomla, Prestashop, WordPress), CRS
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- Search Engine Optimization, Search Engine Marketing, Social Media Optimization, Google Analytics
- Affiliations, Blog, Emailing, Newsletters, **S**earch **E**ngine **A**dvertising, Social Ads (B2B, B2C)
- e-Pub (Search & Display), Retargeting, PLV, Video production

(1) SHENZHEN LONGLIEXI LTD = 深圳市龙鬣蜥企业管理顾问有限公司



College degree: Electronics science (1984)



FRENCH

REPUBLIC

MINISTRY OF NATIONAL

EDUCATION ACADEMY OF CRÉTEIL

DIPLOMA OF BACHELOR TECHNICIAN

Seen the minutes of the examination of the technician Bachelor established on July 02, 1983 By the Chairman of the jury, lecturer at the University Paris XII

The diploma of Bachelor technician in electronic (F2) is conferred to Mr HOTTIN Eric Claude Pierre born July 03, 1964 at Neuilly sur Seine (075) to enjoy with the rights and privileges pertaining thereto.

The candidate has met the tests of general education at the session of 1983 and testing to professional characters at the session of 1983

Certified copy of issued diploma:
The Secretary general of the Academy
The Director of the InterAcademy service
G. MONNERIE
[Name and Signature]

Signature of the holder [Signature]

Issue at Créteil on October 25, 1983
For the Ministry of national
and by delegation, the Rector of the
Academy of Créteil
signed C BECLE
[Stamp, Name and Signature]



THEFTHER WATTOWALD

FRENCH REPUBLIC

MINISTRY OF NATIONAL EDUCATION

ACADEMY OF CRÉTEIL

HIGHER NATIONAL DIPLOMA

Certified true copie on January 02, 1998

[Stamp,

Name & Signature]

Specialty electronics

Issued to Mr HOTTIN Eric Claude Pierre Born July 03, 1964 in (092), Neuilly sur Seine

In accordance with

Decree No. 56 - 931 14 September 1956 on the codification of legislative texts concerning technical education

Decree No. 52 - 178 of 19 February 1952 establishing the patent of technician reclassified patent senior technician by order of August 2, 1962, April 3, 1963 and May 7, 1963

Decree No. 59 - 57 January 6, 1959 as amended on the reform of education and in particular article 35

Decree No. 62-216 of 26 February 1962 concerning the application of article 35 of the Decree"59-57 on January 6, 1959 Ministerial order regulating the examination (November 24, 1959)

and the deliberation of the jury, dated June 28, 1985

The Director of the InterAcademy service

[Academy stamp]

Signature of the holder

[Signature]

examinations and competitions, J KOOIJMAN [Signature & Name]

汉语水平证书 CERTIFICATE OF CHINESE PROFICIENCY



埃里克

法国

于19 97年 5 月 25 日参加

汉语水平考试 (HSK), 获得汉语 初 等水平

C 级证书。

证书号码 9703014910 19 97 年 6月

中国 北京

The State Commission of the Chinese Proficiency Test Beijing, China

June12 , 19 97

FRANCE

Let it be known that HOTTIN ERIC

from took the Chinese Proficiency Test (HSK) administered on May 25, 19 97, obtaining

grade C at the Elementary level and is hereby awarded this certificate of proficiency in Chinese.

No. 9703014910

Director Yang Qinghua



毕业证书 学生核里克性别男 现年33岁,于一九九六年 九月至一九九七年六月 在本校一年制汉语初级班学习,修业期满,成绩及格,准予毕业。

集美中国语言文化学校校 长 本本

一九九七年六月卅日

[Photo - 3D Stamp]

Diploma reference number 97052

DIPLOMA

The student AILIKE, Male
33 years old, since September
1996 to June 1997
has during one year attend the course
of Chinese language intermediate class and
successfully pass all the exams to
get the bachelor's degree.

Language and Culture University of Jimei China

Director [Stamp]

Year: 1997 Month: June Day: 30th

结业证书



证书登记结字第 98045 号

学生 Hottin Eric ,系 法国 人性别 男 ,一九六九年 七月出生,于 一九九九年 九月至 一九九八年 一月在本校文学院举办的 对外沿沿 中级 班学习,修业期满,准予结业。



DIPLOMA

[Photo - Stamp]

The student HOTTIN Eric, French nationality, male, born on July 1964, since September 1997 to January 1998 has attend the course of Chinese language, advanced class and successfully pass all the exams to get the master's degree.

[Stamp] Shenzhen University

Year: 1998 Month: January Day: 3th

Diploma reference number 98045



QUALIFICATION [LOGO OPQF]

Member of the federation of professional training [LOGO]

[COMPANY NAME & LOGO]
[COMPANY ADDRESS, PHONE and FAX]

CERTIFICAT OF INTERSHIP

Mr [HOLDER NAME] Eric HOTTIN

ADDRESS [HOLDER ADDRESS] 10 rue de la Mairie – 77130 DORMELLES

attended the training [TRAINING NAME & LEVEL] IWEB3 – LEVEL II (Master level)

Developer - Integrator systems open and Internet

a 780 + 312 hours course

from December 06, 1999 to April 28, 2000 from May 02, 2000 to June 30, 2000

Issued in Paris on June 30, 2000 [COMPANY STAMP & DIRECTOR'S SIGNATURE]







N° Dossier: 8884

Paris, le 10 déc. 2003

vu les procédures et règles établies par l'AFAV
 vu l'avis du responsable de la formation

Le Président de l'Association Française pour l'Analyse de la Valeur

Atteste que Eric HOTTIN

A suivi avec succès une formation de 30 heures à « l'Analyse de la Valeur »

Animée par Brigitte FERRY, certifiée AV, à l'ICOPREF de Juvisy (91) en novembre 2003

Et lui délivre le présent diplôme pour servir et valoir ce que de droit

Brigitte FERRY

Christophe GOBIN

Responsable de la Formation

Président de l'AFAV

AFAV : Siège Social : 17 Rue de Turbigo 75002 Paris
Tél. 01 55 80 70 61 - Fax. 01 55 80 70 69 - Email. afav@wanadoo.fr - http://www.afav.asso.fr
SIRET 317 706 067 00038 - APE 913 E - Organisme de Formation N° Agrément 11 75 32 099 75

The value management [LOGO AFAV]

Value Analysis certification

Diploma of Value Analysis (first degree)

Reference number: 8884

Issued in Paris on December 10, 2003

- Considering the procedures and rules established by the AFAV
- Considering the opinion of the head of training

The President of the French Association for the Analysis by the Value

Certify that [HOLDER NAME] Eric HOTTIN

Has successfully followed a formation of 30 hours about "value analysis"

Moderated by [TRAINER NAME] Brigitte FERRY, certified Value Analyst,
at the [TRAINING CENTER NAME & ADDRESS] ICOPREF de Juvisy (91) on November 2003

And delivers it this degree to serve and assert that right

[NAME & SIGNATURE]
Brigitte FERRY
Responsible for training

[NAME & SIGNATURE]
Christophe GOBIN
President of the AFAV

[COMPANY NAME & ADDRESS]
[COMPANY PHONE, FAX, AMAIL and WEB SITE]
[COMPANY REGISTRATION INFORMATION]



ATTESTATION DESCRIPTIVE DE FORMATION

TITULAIRE DE LA PRÉSENTE ATTESTATION

Monsieur Eric HOTTIN

INTITULÉ DE LA FORMATION

AUDIT QUALITE

OBJECTIF DE LA FORMATION

Etre capable de préparer, d'organiser et d'assurer le déroulement d'un audit de systèmes, conformément à la Norme ISO 19 011

CONTENU DE LA FORMATION

21 heures : * Méthodologie de l'Audit

* Préparation de l'Audit

* Etude de la norme

14 heures : * Jeu d'entreprise et simulation d'audit

- Préparation des entretiens

- Réalisation des entretiens

- Restitution de l'Audit

* Préparation du rapport

MODALITÉS DE LA FORMATION

DATE du 08/12/2003au 12/12/ 2003 LIEU Juvisy sur Orge

DURÉE DE LA FORMATION (en heures) 35 PRÉSENCE (en heures) 35

NOM ET ADRESSE DE L'ORGANISME

ICOPREF 22 rue Jean Jacques Rousseau 91260 JUVISY SUR ORGE

N° DE DÉCLARATION PRÉALABLE 11 91 00 200 91

Le Président de la FFP certifie que l'Organisme ci-dessous est membre de la Fédération de la Formation Professionnelle en 2003.

Le Directeur de l'Organisme

A Juvisy

le

16/12 2003

(Institut Coperatii Recherche Etuges Hormation) 22, Rue J. J. Boxsesa - Ji260 JUVISY & S.A.R.I. Cooperative Logital variable R.C. Corbeil B 317 441 749 - APE 804 C

Le contenu de cette attestation est conforme au protocole d'accord conclu avec la Délégation à la Formation Professionnelle le 11 Mars 1986.

Nº 01

01874

[LOGO] PROFESSIONAL TRAINING FEDERATION

DESCRIPTIVE TRAINING CERTIFICATE

HOLDER OF THIS CERTIFICATE

Mr Eric HOTTIN

TITLE OF TRAINING

QUALITY AUDIT

OBJECTIVES OF THE TRAINING

Being able to prepare, organize and ensure the conduct of an audit of systems, in accordance with the standard ISO 19 011

CONTENT OF TRAINING

21 hours: * Methodology of the Audit

- * Preparation of the Audit
- * Study of the standard

14 hours:

- * Business game and simulation of audit
- Preparation of interviews
- Realization of interviews
- Return of the Audit
- * The preparation of the report

MODES OF TRAINING

DATE: from 08/12/2003 to 12/12 / 2003 at Juvisy sur Orge

Training duration (in hours): 35 Attendance duration (in hours): 35

NAME AND ADDRESS OF THE ORGANIZATION ICOPREF 22 rue Jean Jacques Rousseau 91260 JUVISY SUR ORGE

REGISTRATION NUMBER 11 91 00 200 91

The President of the FFP certifies that the Organization below is a member of Agency the Federation of Professional Training in 2003.

[SIGNATURE]

The contents of this certificate complies with the memorandum of agreement with the Delegation to the Professional Training Federation on March 11, 1986.

The Director of the Agency At Juvisy on 16/12 2003

[COMPANY STAMP & SIGNATURE]

[CERTIFICATE NUMBER] NO. 01874



ATTESTATION DESCRIPTIVE DE FORMATION

TITULAIRE DE LA PRÉSENTE ATTESTATION

Monsieur Eric HOTTIN

INTITULÉ DE LA FORMATION

MANAGEMENT DE LA QUALITE - NIVEAU II

OBJECTIF DE LA FORMATION

Elargissement des compétences

CONTENU DE LA FORMATION

Détaillé en annexe

Outils, techniques et culture du management de la Qualité

MODALITÉS DE LA FORMATION

DATE du 13/10/03 au 16/12

2003

LIEU Juvisy sur Orge

DURÉE DE LA FORMATION (en heures)

322

PRÉSENCE (en heures)

322

NOM ET ADRESSE DE L'ORGANISME

ICOPREF 22 rue Jean Jacques Rousseau 91260 JUVISY SUR ORGE

N° DE DÉCLARATION PRÉALABLE

11 91 00 200 91

Le Président de la FFP certifie que l'Organisme ci-dessous est membre de la Fédération de la Formation Professionnelle en 2003.

Le Directeur de l'Organisme

A Juvisy

16/12 2003

Le contenu de cette attestation est conforme au protocole d'accord conclu avec la Délégation à la Formation Professionnelle le 11 Mars 1986

01841



DESCRIPTIVE TRAINING CERTIFICATE

HOLDER OF THIS CERTIFICATE Mr Fric HOTTIN TITLE OF TRAINING QUALITY MANAGEMENT – LEVEL II (Master level) OBJECTIVES OF THE TRAINING Broaden knowledge

CONTENT OF TRAINING Tools, techniques and culture of quality management

MODES OF TRAINING

DATE: from 13/10/2003 to 16/12 / 2003 at Juvisy sur Orge

Training duration (in hours): 322 Attendance duration (in hours): 322

NAME AND ADDRESS OF THE ORGANIZATION ICOPREF 22 rue Jean Jacques Rousseau 91260 JUVISY SUR ORGE

REGISTRATION NUMBER 11 91 00 200 91

The President of the FFP certifies that the Organization below is a member of Agency the Federation of Professional Training in 2003. [SIGNATURE]

The Director of the Agency At Juvisy on 16/12 2003

> **[COMPANY STAMP** & SIGNATURE]

The contents of this certificate complies with the memorandum of agreement with the Delegation to the Professional Training Federation on March 11, 1986.

[CERTIFICATE NUMBER] NO. 01841



离职证明

兹证明 Mr. Eric Hottin (证件号码: 05RE47904) 于 2007 年 1 月 1 日加入公司,在亚太电力事业拓展部任职,现于 2009 年 3 月 27 日离职,即日起与公司解除劳动关系,特此证明。

This is to certify Mr. Eric Hottin (passport no. 05RE47904) joined Schneider in Jan 1st 2007, acting as Customer Tools Manager in Power Development Asia Pacific. Company has approved his resign, and his labor contract with Schneider was terminated from Mar 27, 2009.

施耐德电气(中国)投资有限公司上海分公司 Schneider Electric (China) Investment Co., Ltd Shanghai Branch 2009-3-27

地址: 上海浦东新区龙东大道 3000 号 8 号楼 5 楼

邮编: 201203 电话: 38954699 传真: 58963692



CERTIFICAT D'ASSIDUITE

Organisme de formation nº 11-75-00799-75

Intitulé du stage : Acquisition des connaissances nécessaires à l'analyse des sièges, tables et meubles selon les normes européennes de sécurité applicables pour un usage domestique.

Je soussigné, Eric LAUNAY Responsables des laboratoires Essais et Mesures de l'Institut Technologique FCBA-10, Avenue de Saint-Mandé-75012 PARIS

certifie que

Monsieur HOTTIN Eric

Employé à la Société

Société CAL-SCAN 178/184, rue de la Prévôté 59840 PERENCHIES

a assisté régulièrement au stage mentionné ci-dessus, qui a été organisé : au FCBA -Laboratoire Mécanique - 10, Avenue de Saint-Mandé - 75012 PARIS

les 24 et 25 novembre 2009 (durée effective : 2 jours, soit 16 heures)

a participé à tous les travaux et activités inscrits au programme de ce stage.

Le présent certificat, établi en double exemplaires, a été délivré à toutes fins utiles. Un exemplaire devra être produit à l'appui de la demande d'imputation obligatoire des employeurs à la formation professionnelle continue (loi du 16 juillet 1971), conjointement avec la formule d'inscription et la facture acquittée du montant des frais de stage.

Le Responsable du Stage

à Paris, le 7 décembre 2009

Siège social 10. avenue de Saint-Mand 75012 Paris 75012 Paris

STITUT COME WWW.fcba.fr

- exemplaire destiné au stagiaire -

CERTIFICATE OF ATTENDANCE
Training organization No. 11-75-00799-75

Title of the course: Acquisition of knowledge to the analysis of the seats, tables and furniture according to the European safety standards for household use.

I undersigned, Eric LAUNAY responsible for laboratory tests and measures of technological Institute FCBA - 10, Avenue de Saint - Mandé - 75012 PARIS

certify that Mr HOTTIN Eric

Employee in the company CAL-SCAN
178/184, rue de la prévôté
59840 PÉRENCHIES

has regularly attended the above course which was organised: in the FCBA - laboratory mechanical - 10. Avenue de Saint-Mandé - 75012 PARIS

on November 24 and 25, 2009 (duration: 2 days for a total of 16 hours)

has participated in all the work and activities included in this internship program.

This certificate, in duplicate, issued to all purposes useful. A copy must be produced in support of the application of mandatory charging employers to continuing vocational training (Act of 16 July 1971), together with the registration form and paid the amount of course fee invoice.

The head of the internship [SIGNATURE & COMPANY STAMP]

Issue in Paris, on December 7, 2009