

# Elizabeth Heavirland

[Portfolio](#) • [Eheavirland@gmail.com](mailto:Eheavirland@gmail.com) • [LinkedIn](#)

## Education

### Master of Science – Software Engineering 3.94GPA

Est. Fall 2026

Saint Cloud State University- SCSU

- Developing knowledge of software development lifecycles, full-stack engineering, and data pipeline automation, leveraging
- Courses - Reverse Engineering (550), Quality Management (670), Advanced Software Project Management (680), Software Analysis (560), Software Design (565)

### Bachelor of Science – Management: Concentration Human Resources 3.89GPA

2019

Saint Cloud State University- SCSU

- Graduated in the University Honors: Business program - *Summa Cum Laude*

## Projects

### Personal Portfolio- JavaScript/HTML/CSS

[ehev.github.io/Personal Portfolio/](https://ehev.github.io/Personal%20Portfolio/)

- Built to display my projects along with information about myself.

### Expense Tracker Web Application- Cypress/Jenkins/JSON

[expense-tracker-670.web.app/](https://expense-tracker-670.web.app/)

- Group project built to display knowledge on system testing.

### Avatar Project- Python, QT(QML)

[3C-SCSU/Avatar](https://3C-SCSU/Avatar)

- Cloud Computing Club open-source repository project aimed at utilizing brainwaves collected via BCI headset to run a drone telepathically.

## Work Experience

### Server, Luna & Bear, Top Golf

2024-present

- Identifying customer needs and ensuring they are met in a timely and efficient manner.
- Tracking the status of multiple complex orders simultaneously.
- Working together as one team to create a great and memorable experience for the customer.

### Medical Account Manager, Multisource Manufacturing

2021- 2023

- Oversaw strategic accounts while connecting and developing ongoing partnerships, driving a sales revenue of approximately 17 million per year.
- Analyzed sales forecasts of accounts to recognize revenue opportunities and drive sales with an annual increase of 7%
- Coordinated with intercompany personnel to achieve project quality and timeline requirements

- Improved in store execution of corporate-driven sales initiatives by an average of 26% across all accounts.
- Managed a team of 16 people through job challenges such as Covid, civil unrest, and staffing shortages while hitting sales target metrics.
- Subject Matter Expert (SME) and main point of contact for zone wide pay changeover from route driver traditional commission to performance pay.

## **Certifications & Involvement**

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**Data Analytics Professional Certificate, Google**

*Credential ID – DVSQNNQ5WTFU3*

- Participated in a case study, developed skills with data analysis, data visualization, and data cleansing

**Cloud Computing Club, Member**

*Fall 2024 – current*

- Building a telepathically controlled drone through a GitHub open repository

**Como Park Zoo & Conservatory, Volunteer**

*Jan 2024 - current*

## **Technical Skills**

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- |              |        |                   |
|--------------|--------|-------------------|
| • Python     | • SQL  | • Excel           |
| • C++        | • HTML | • Power BI        |
| • Java       | • CSS  | • Microsoft Teams |
| • JavaScript |        |                   |