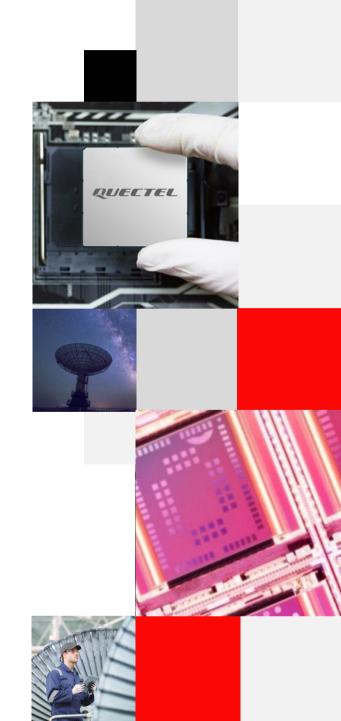




## **Duty of Confidentiality**

The Receiving Party shall keep confidential all documentation and information provided by Quectel, except when the specific permission has been granted by Quectel. The Receiving Party shall not access or use Quectel's documentation and information for any purpose except as expressly provided herein. Furthermore, the Receiving Party shall not disclose any of the Quectel's documentation and information to any third party without the prior written consent by Quectel. For any noncompliance to the above requirements, unauthorized use, or other illegal or malicious use of the documentation and information, Quectel will reserve the right to take legal action.







## **Technical Background**

**NB-IoT Roadmap** 

Highlights & Specifications

**Development Timeline** 

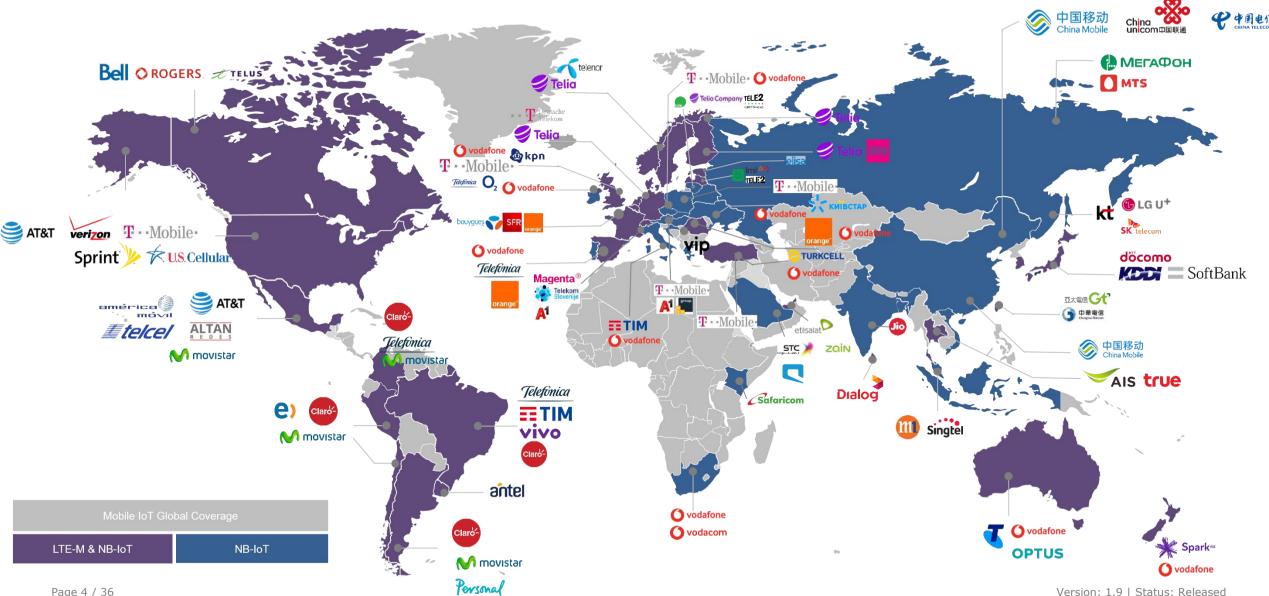
**Technical Details** 

**Applications** 



## LPWA Network Deployment (Based on GSMA Data up to December 03, 2021)

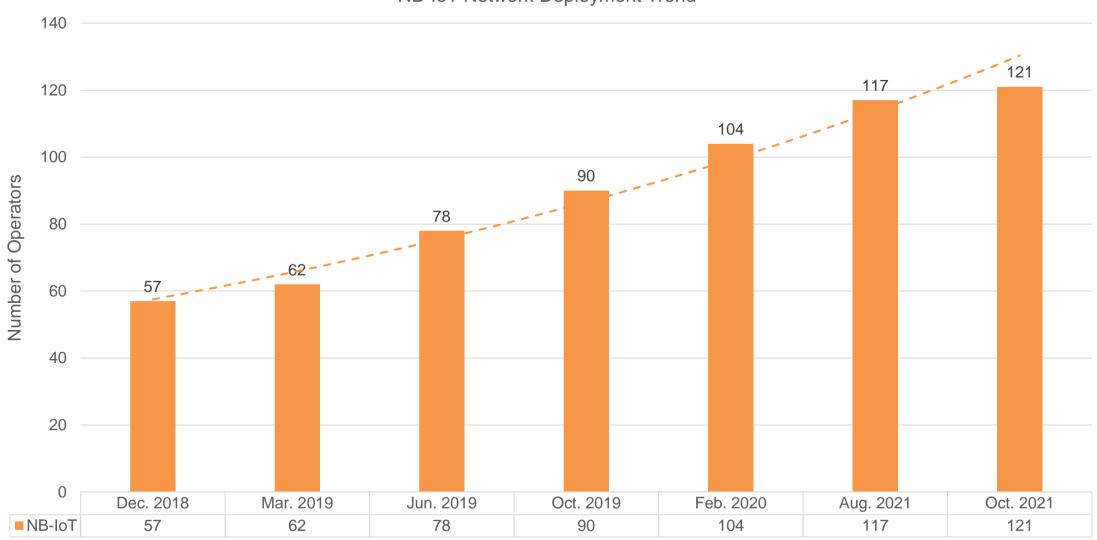




## **NB-IoT Network Deployment Trend**







## NB-IoT Deployment (1) (Based on GSMA Data up to December 03, 2021)



NB-IoT = 121										
Country/Region	Operator	Bands	Country/Region	Operator	Bands	Country/Region	Operator	Bands		
Argentina	Argentina Claro 4, 28 China		China Telecom	5	France	SFR	20			
Argentina	MNO Personal	28	China	China Unicom	3, 8	Germany	Telefónica	8, 20		
Argentina	Movistar	4, 28	China(Hong Kong)	3	8	Germany	Vodafone	20		
Australia	Telstra	28	China(Hong Kong)	China Mobile 3		Germany	Deutsche Telekom	8, 20		
Australia	Vodafone	8	China(Hong Kong)	SmarTone	8	Greece	Vodafone	20		
Australia	Optus	28	China(Taiwan)	APTG	8	Greece	T-Mobile (Cosmote)	20		
Austria	A1	20	China(Taiwan)	Chunghwa	8	Hungary	T-Mobile	20		
Austria T-Mobile (Magenta) 8		China(Taiwan)	FarEasTone	28	Hungary	Vodafone	20			
Bangladesh Grameenphone 3, 8 (TBC)		China(Taiwan)	Taiwan Mobile	28	India	Reliance Jio	3, 5			
Belarus	A1	A1 /		Claro	5	Indonesia	Telkomsel	8		
Belarus	Velcom	8	Colombia	Movistar 5		Indonesia	XL Axiata	8		
Belgium	BASE (Telenet)	3, 20	Croatia	A1	20	Ireland	Vodafone	20		
Belgium	ım Proximus 20		Croatia	T-Mobile (DT)	8, 20	Italy	Vodafone	20		
Belgium Orange 3,20		Czech	Vodafone	8, 20	Italy	Telecom Italia/TIM	20			
Brazil	Claro	3, 28	Denmark	Telenor	20	Japan	SoftBank	1, 8		
Brazil	Vivo	3, 28	Denmark	Telia	20, 8	Kazakstan	KCELL	/		
Brazil	Telecom Italia/TIM	28	Denmark	TDC	20	Kenya	SafariCom	8		
Canada	Rogers	4, 5, 12	Estonia	Telia	20	Latvia	Bite	20		
Chile	Claro	28	Estonia	Elisa	20	Latvia	LMT	20		
Chile	Movistar	28	Finland	Telia	20	Latvia	Tele2	20		
Chile	Entel	28	Finland	DNA	20, 3 Lithuania		Bite	28		
China	China Mobile	8	Finland	Elisa	20, 3	Lithuania	Telia	28		

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## NB-IoT Deployment (2) (Based on GSMA Data up to December 03, 2021)

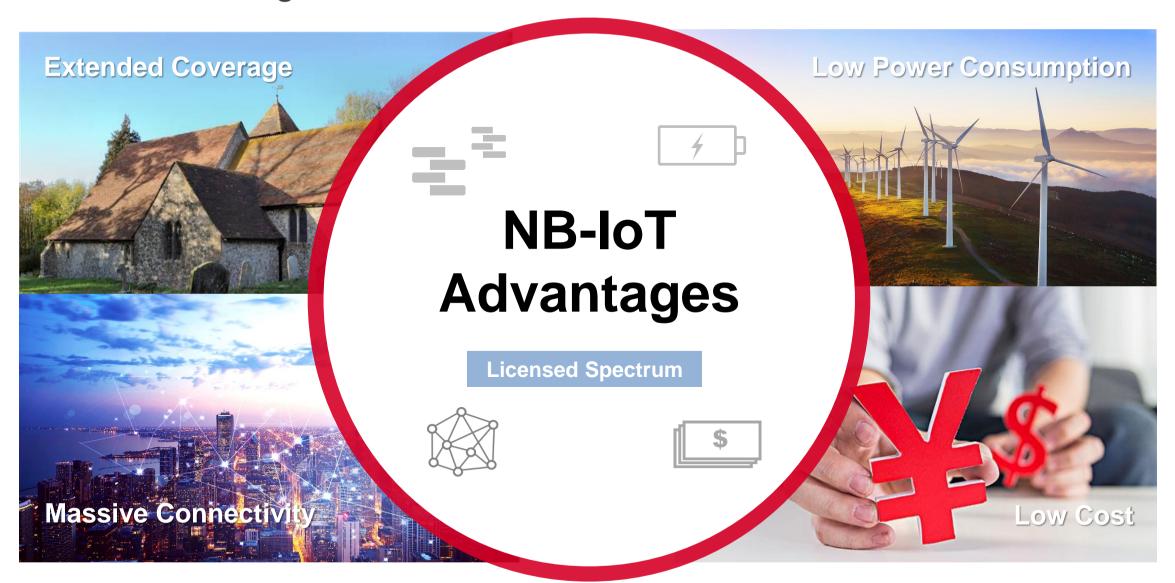


NB-IoT = 121										
Country/Region	Operator	Bands	Country/Region	Operator	Bands	Country/Region	Operator	Bands		
Lithuania	Tele2	28	Saudi Arabia	STC	12	Turkey	Turkcell	1, 8, 20		
Malaysia (6 Cities)	Maxis	3	Serbia	Vip Mobile (A1)	20, 8	Turkey	Vodafone	8, 20		
Malta	Vodafone	/	Singapore	M1	8	UAE	DU	20		
Mexico	ALTAN	28	Singapore	StarHub	3, 8	UAE	Etisalat	20		
Mexico	AT&T	5	Singapore	Singtel	8	Ukraine	Kyivstar	3		
Mexico	Telcel	5	Slovakia	T-Mobile (Slovakia Telecom)	20	Ukraine	Vodafone	3		
Netherlands	T-Mobile (DT)	20	Slovenia	A1	20	United Kingdom	Vodafone	20		
Netherlands	Vodafone	20	Slovenia	Telekom Slovenije	20	Uruguay	Antel	3,28		
New Zealand	Vodafone	28 South Africa		Vodafone	8	USA	AT&T	2, 4, 12		
Norway	Telenor	8, 20	South Africa	Vodacom	3, 8, 28	USA	T-Mobile	2, 4, 12, 66, 71, 85		
Norway	Telia	20	South Korea	KT	3	USA	Verizon	13		
Peru	Claro	28	South Korea	LGU+	5					
Peru	Movistar	28	Spain	Telefónica	20					
Poland	T-Mobile (DT)	20	Spain	Vodafone	8, 20					
Portugal	Altice			Orange	20					
Portugal	Vodafone	8, 20	Sri Lanka	Dialog Axiata	3, 8					
Portugal	NOS	3,20	Sri Lanka	Mobitel	3,8					
Romania	Vodafone	20	Sweden	Telia	20					
Russia	MegaFon	20, 8, 3	Switzerland	Swisscom	20					
Russia	MTS	3	Thailand	AIS	8					
Saudi Arabia	Zain	3	Thailand	TRUE	8					
Saudi Arabia	Mobily	20	Thailand	DTAC	28					

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## **NB-IoT** Advantages





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## NB-IoT Modules (Qualcomm) Roadmap



QCX212



#### BC660K-GL

- Cat NB2
- 127 kbps DL/ 158.5 kbps UL
- Global Version

2020 2021



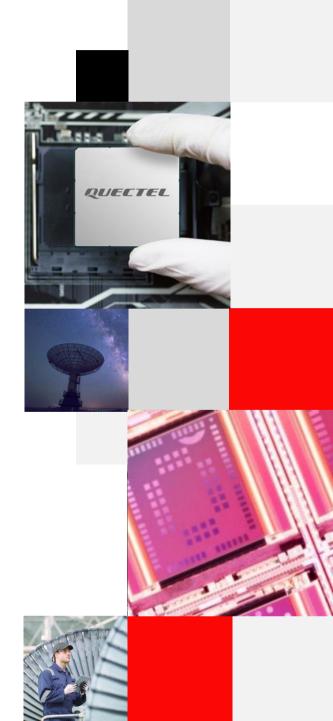
Technical Background NB-IoT Roadmap

**Highlights & Specifications** 

**Development Timeline** 

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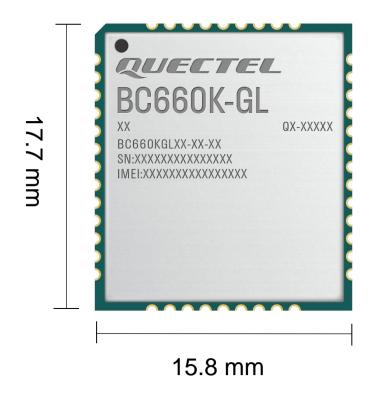
**Applications** 

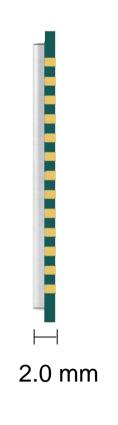


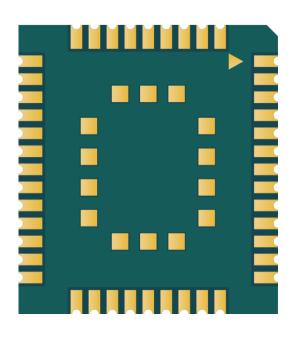
#### BC660K-GL Mechanical Dimensions



Multi-Band Cat NB2 Module (Qualcomm QCX212)







Length: 17.7 mm (±0.15 mm) Width: 15.8 mm (±0.15 mm) Height: 2.0 mm (±0.2 mm)

Weight: Approx. 1.2 g

## BC660K-GL Highlights



#### LTE Cat NB2

DL: Max. 127 kbps / UL: Max. 158.5 kbps

Highlights	Description
Global Bands	LTE Cat NB2: B1/B2/B3/B4/B5/B8/B12/B13/B17/B18/B19/B20/B25/B28/B66/B70/B85
Rich Hardware Interfaces	UART/RI/USIM/ADC/NETLIGHT/PSM_EINT/BOOT/RESET_N/Antenna/GPIO/I2C <sup>1</sup> /PWM <sup>1</sup> /SPI <sup>1</sup>
Abundant Protocols	UDP/TCP/PING/SNTP/LwM2M/MQTT/MQTTS/SSL/TLS
eSIM <sup>2</sup>	eSIM reserved for customization
Power Supply	Supply voltage range: 2.2–4.3 V, typical 3.3 V Low voltage supply allows the battery to be powered by Lithium manganese/Lithium zinc cells.
Wakeup	<ul> <li>After the T3412 timer expires, the module will exit from Deep Sleep automatically.</li> <li>Send an AT command to the module (this AT command will be lost), pull down MAIN_RXD, and on a falling edge, the module will exit from Deep Sleep.</li> <li>Dedicated PSM_EINT interface(s) to wake up the module from Deep Sleep.</li> </ul>
Power Consumption <sup>3</sup>	<ul> <li>800 nA @ PSM</li> <li>0.11 mA @ Idle (DRX = 2.56 s)</li> <li>0.038 mA @ Idle (eDRX = 40.96 s, PTW = 10.24 s)</li> </ul>
Advanced Features	<ul> <li>Battery voltage detection*</li> <li>QuecOpen®</li> <li>DFOTA</li> </ul>
Memory	<ul> <li>4 MB Nor flash (integrated) + 272 KB SRAM (integrated)</li> <li>200 KB Nor flash (integrated) + 30 KB SRAM (integrated)<sup>①</sup></li> </ul>
Compatibility	Compatible with Quectel GSM/GPRS M66, NB-IoT BC66/BC66-NA, BC65 and BC68-GV modules, easy for migration and future upgrades.

\* means under development. ① means supported only on QuecOpen® version. ② eSIM is reserved and not included by default. ③ sourced from the chipset spec.

## BC660K-GL Main Interfaces



Interface	Description
USIM	1
UART	2 (for QuecOpen® version, × 3)
RI	1
PSM_EINT	1 (for QuecOpen <sup>®</sup> version, × 2)
ADC	1 (for QuecOpen® version, × 2)
RESET_N	1
воот	1
NETLIGHT	1
GRFC*	2
Antenna	1
GPIO	4 (for QuecOpen <sup>®</sup> version, × 13)
I2C	1 (for QuecOpen <sup>®</sup> version only)
PWM	1 (for QuecOpen <sup>®</sup> version only)
SPI	1 (for QuecOpen® version only)

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## **BC660K-GL Main Functions**



Function	Description
Protocols	UDP/TCP/PING/SNTP/LwM2M/MQTT/MQTTS/SSL/TLS
SMS*	Text mode and PDU mode
DFOTA	Delta firmware upgrade over-the-air
eSIM	Supported <sup>1</sup>
QuecOpen <sup>®</sup>	Support the second development of embedded applications

## BC660K-GL Power Consumption



Description	Conditions	Тур.	Unit
Deep Sleep	PSM	800	nA
	@ DRX = 1.28 s, ECL = 0	220	μΑ
Light Sleep	@ DRX = 2.56 s, ECL = 0	110	μΑ
	eDRX = 40.96 s, PTW = 10.24 s, ECL = 0	38	μΑ
Active Otate	@ Connected Tx 0 dBm	67	mA
Active State	@ Connected Tx 23 dBm	330	mA

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## BC660K-GL Development Schedule







#### Version: BC660KGLAAR01A03 (Add new features)

- MQTT
- TCP server
- Fix bugs
- Add new features to meet more certification demands

#### Version: BC660KGLAAR01A04 (Add new features)

- MQTTs
- SSL/TLS
- Fix bugs
- Add new features to meet more certification demands

#### Version: BC660KGLAAR01A04 (Add new features)

- LWM2M(DTLS)
- QuecOpen<sup>®</sup>
- Fix bugs and get certified
- Add new features to meet more certification demands

#### Version: BC660KGLAAR01A0x (Add new features)

- HTTP/HTTPS
- DFOTA via UART
- CoAP/CoAPS
- Fix bugs and get certified
- Add new features to meet more certification demands

#### BC660K-GL Timeline



2020		2022										
Q4	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.

#### **Project Stage**

BC660K-GL

#### **Carrier Certification**

# T-Mobile Start (Planned) Complete (Planned) Telstra

#### **Regulatory Certification**

GCF/ CE/ PTCRB/ FCC/ IC/ Anatel/ KC/ RCM/ IMDA Completed



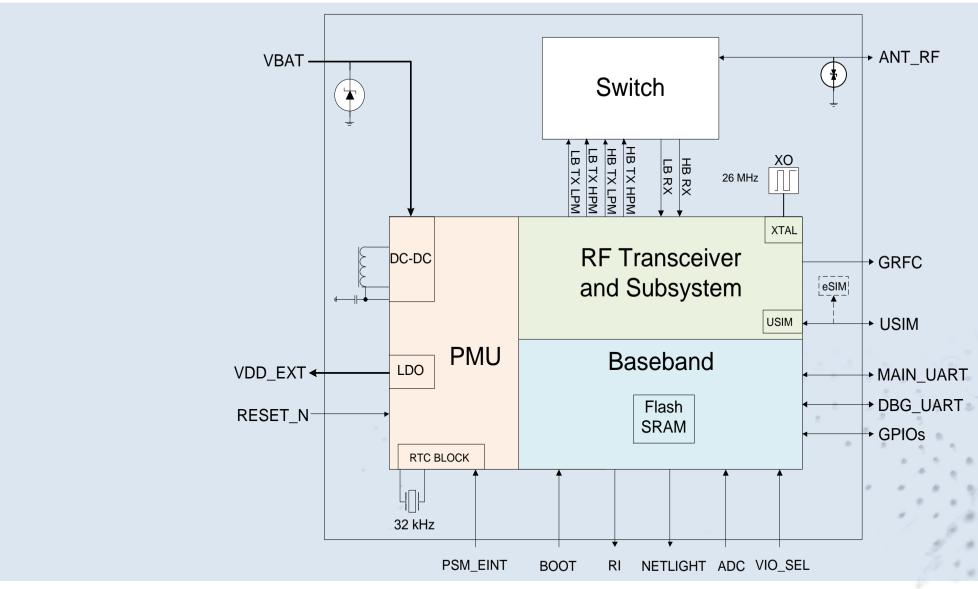
Technical Background
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Applications



#### Hardware Architecture





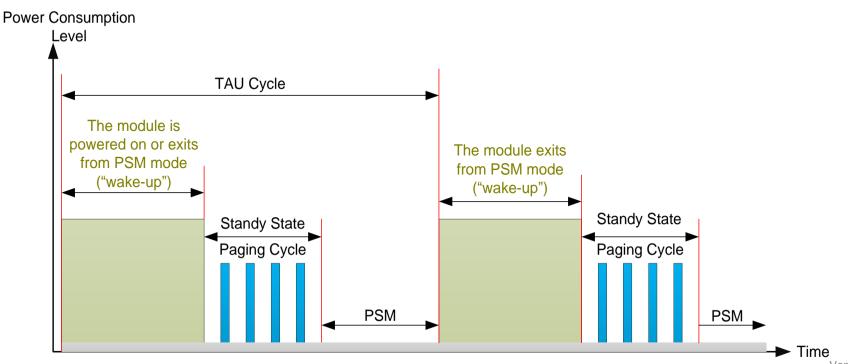
## Key Technique – PSM



Power Saving Mode (PSM) is similar to power-off status, only the module remains registered on the network in PSM. Therefore, when the module is woken up from PSM, there is no need to re-attach to network. When the module is in PSM, it is not reachable for mobile terminating services. PSM is thus intended for applications that expect only infrequent mobile originating and terminating services and that can accept a corresponding latency in the mobile terminating communication.

If the module is to use PSM, it shall request an Active Time value during every Attach and TAU procedures. If the network supports PSM and allows the module to enter PSM, it would confirm the enablement of PSM by allocating an Active Time value to the module.

The following figure illustrates the power consumption cycle of the module.



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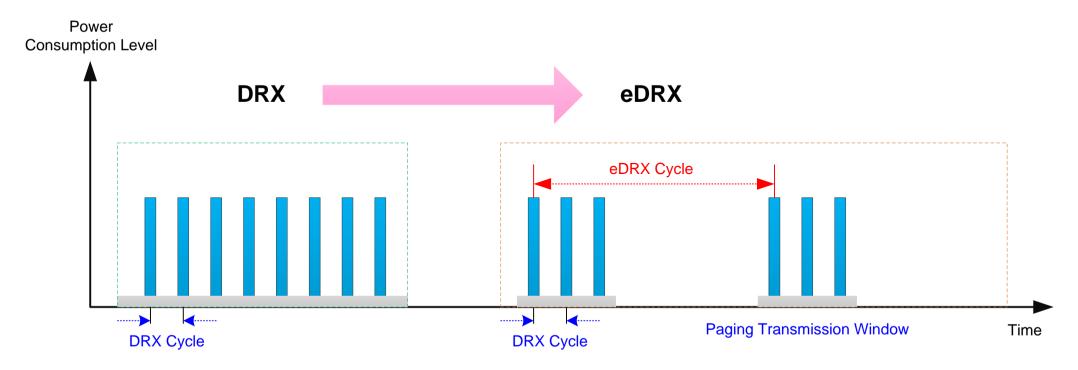
## Key Technique – eDRX



The module (UE) may negotiate with the network in the non-access stratum over the use of eDRX to reduce its power consumption while remaining responsive to mobile terminated data and/or network originated procedures with a delay depending on the DRX cycle value.

To use eDRX on applications, two things need consideration: its special handling of mobile terminating services or data transfers and, most importantly, the delay tolerance of mobile terminated data.

The following figure illustrates the DRX and eDRX cycle of the module.



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## Quectel Comprehensive Technical Support

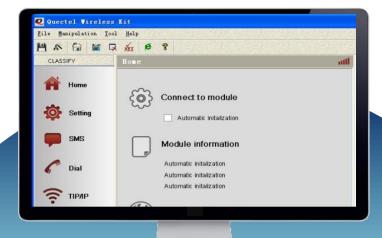




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### **Quick Start**





Quectel offers a GUI tool named **QNavigator**. It can help you quickly test Quectel module's functionality.

#### TE-B Kit



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## Compatibility

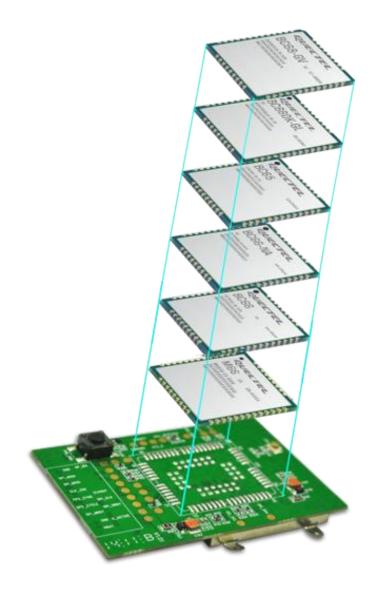


#### BC660K-GL are compatible with

- Quectel NB-IoT BC66/BC66-NA/BC68-GV/BC65 modules
- Quectel GSM/GPRS M66 module

NOTES: 1. The actual pin numbers of different modules that are compatible with each other may vary.

2. The modules shown on this page is for illustration purpose only. The actual appearance of the modules may be different.



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QUECTEL

## LPWA Application Scenarios





#### **Public Utilities**

- Water/Gas Metering
- Smart Parking
- Smoke Detector
- Street Lighting
- Smart Dustbin



- Fire Hydrant



- Gas Detector
- Soil PH/Optical Sensor
- Machine Alarm
- Irrigation Controller







- Asset Tracking
- Wearable Devices
- Person/Pet Tracking







- Intelligent Door Lock
- Intelligent Control



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## Public Utilities - Smart Metering

QUECTEL

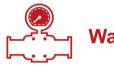
By 2024, there will be

## 1.9 billion

connected meters 1









666668





**Gas Meter** 







**Nuclear Power Plant** 

Thermal Power Plant

Hydraulic Power Plant

Domestic Meters

Wind Power Plant

**Factory** 

Workplace

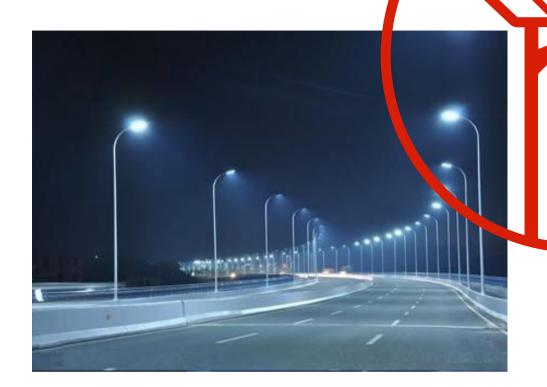
Renewable Energy

**Ecological Vehicle** 

Photoelectricity

## Public Utilities – Street Lighting





 Real time data feeds directly to the operation center

 Manual brightening of lighting when required

Improved energy efficiency

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#### Smart Life – LPWA Tracker



T-box Automotive Tracking (Connected to the Automotive System) OBD/UBI Vehicle financing (averagely 4-6 trackers are installed on each vehicle) Logistics (container, pallet **LPWA Tracking Asset Tracking** box, express box) Anti-theft (motorbike, shared bike, equipment, other shared products) Watch, wristband and other wearables Person/Pet Tracking Person/animal tracking

According to CAICT ①, 10 million automotive wireless terminals were sold in 2018 in China:



#### **Smart Home**

Feature: Non-inductive connection,

automation, machine learning

Trend: Smarter, more convenient,

safer, more energy-efficient

**Including:** White goods, black goods,

security, monitors, medical

treatment, healthcare,

wearables, wireless controllers,

etc.



## Industry & Agriculture – Multi-gas Detector





- Hazardous gas monitoring, including
   VOCs, combustibles and toxics, etc.
- Real-time gas concentration reading,
   location, alarm and status indication

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## Industry & Agriculture - Robotic Lawn Mower





#### **Smart Robotic Lawn Mower**

(Based on Quectel LPWA module)





Wireless Communication
Easy Operation with APP



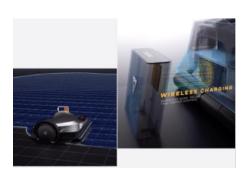
Positioning technology, easy installation

2 Intelligent Cutting
Smart Route



Smart algorithm

**3** Wireless Charging High-efficiency Cutting



Self charging

Safe & Eco-friendly
Low Noise and Power Consumption



Lower noise

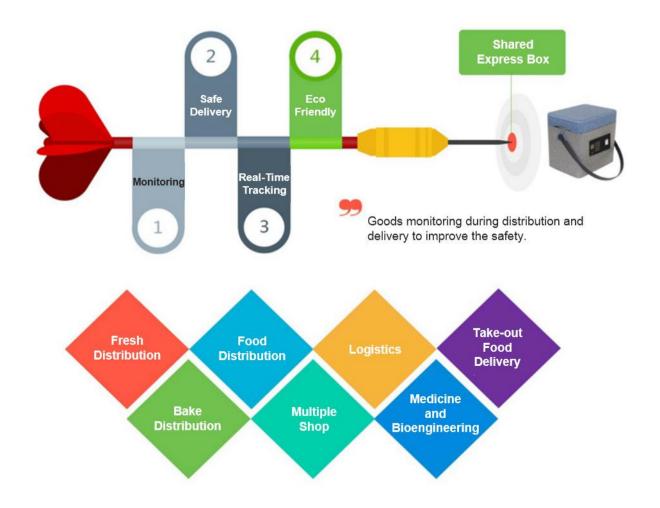
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## Smart Logistics – NB-IoT Shared Express Box





Smart IoT express box, featuring heat preservation, safe lock, real-time location, real-time temperature, integrates information technology and equipment IoT automation



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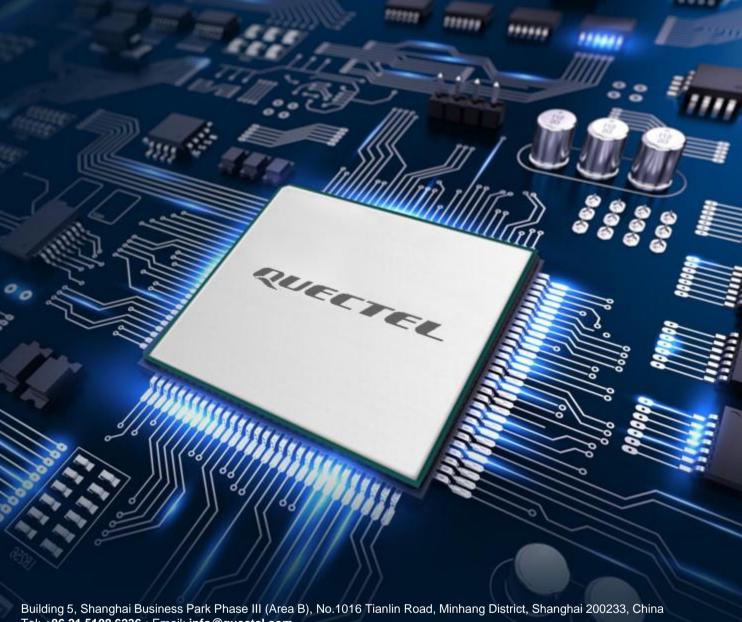


## The number one cellular module vendor in the world and a leading GNSS module supplier

- Unbeatable choice from the broadest module portfolio in the world
- The highest quality products for the best possible prices
- Superb support with the largest R&D team in the industry
- Continuous innovation first to market with 5G, LPWA, CV2X, snapdragon
- A passionate, dedicated team of "Quectelers" ensure our customers always come first

Thankyou

**Build a Smarter World** 



Building 5, Shanghai Business Park Phase III (Area B), No.1016 Tianlin Road, Minhang District, Shanghai 200233, China Tel: +86 21 5108 6236 • Email: <u>info@quectel.com</u> Technical Support: support@quectel.com