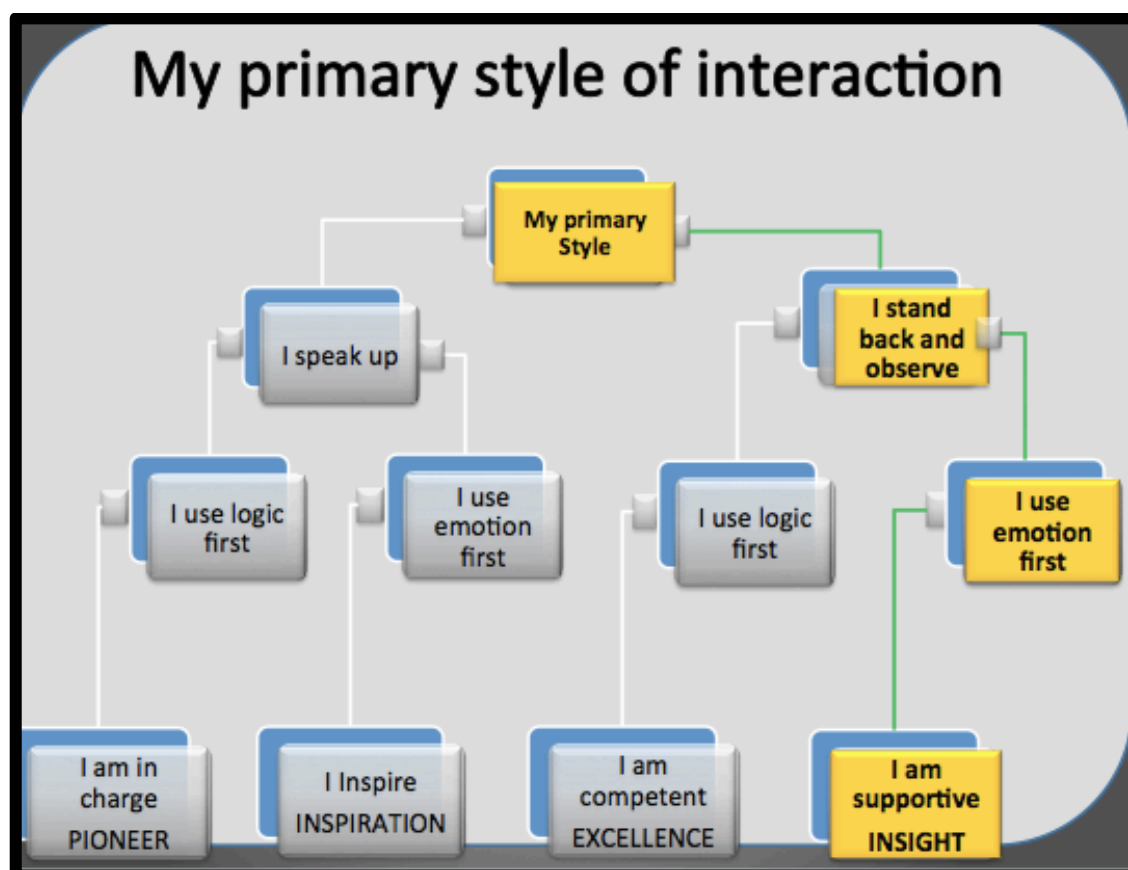




Primary Style: Insight



Leadership: Empowering yourself

You empower yourself through your calm ability to see what is of most value in any situation. You don't rush to judgment or conclusion but invest in relationships and take your time to understand how things work. You often have deep insights into others based on your ability to stand back and





observe. Whilst you might take some time in choosing your direction, you are likely to stick to your chosen path once decided.

Leadership: Empowering others

You empower others through your insight and your willingness to share that insight with others. Your caring nature drives you to put others first. This together with your generosity ensures that those around you benefit from your intuitive understanding of issues. Whilst you might not push yourself to the front of the group you will form an integral part of the leadership by supporting those who do, and often look to you for insights and encouragement.

Team work

Teams and groups are lucky to have you on board as you care deeply about others and will allow others the space they need to develop and grow. You are even tempered and a good listener and often find yourself as the 'go-to' person when others have issues they want to talk about. Your loyalty and predictability make you a very successful team player. When it comes to projects you like to take your time and do things in a predictable manner, which will ensure a good outcome. You know that maintaining a consistent course of action will give you the success you need on a project.

Conflict

Because you are unassuming and quiet, others may assume that they know what you are thinking or that you don't have an opinion on a topic, whereas the truth is that you know your own mind and don't feel the need to be overly forceful with your opinion. Because you are amiable and generally get on with most people you may find yourself acting as peacemaker between others with more volatile personalities. You don't like to be rushed and prefer not to have to change direction very suddenly or without having had the time to think





things through. This could cause you to be viewed as counterproductive to perceived necessary changes by other team members.

If you want to develop your ability to empower others through insight you may want to consider the impact of your communication/interaction style on others, and theirs on yours. There may be times when you need to speak up in a group to ensure that your valuable opinion is heard and not to feel resentful if others are more vocal and forceful in group situations. You may also want to reflect on those areas where you should avoid going along with the group so as not to upset anyone. You have the ability to make others understand your perspective and sometimes you need to do so to ensure that your insights are not overlooked.

Careers

You would be well suited to environments that require compassion, guidance, support and well thought out input such as Project Management, Nursing, Elderly Care, Teaching and Personal Assistant roles.

Words which may be used to describe you (select 10 words which you think describe you most and then read through the descriptions to assist you with awareness of your interaction style).

courteous	amiable	predictable	passive
dependable	consistent	unassuming	change-averse
diplomatic	sympathetic	quiet	indecisive
even tempered	obliging		
good listener	helpful		
loyal			
patient			
peacemaker			
steady			
tactful			
team player			
caring			
considerate			
companionable			





- **You are courteous** and are polite and well mannered to those around you.
- **You are dependable** and can be relied upon to do what you promise
- **You are diplomatic** and use gentle language to express yourself
- **You are even tempered** and consistent and are not subject to mood swings
- **You are a good listener** and others will find themselves telling you more than they intended.
- **You are loyal** and show faithfulness to the people and causes that you align yourself to
- **You are patient** and don't feel the need to rush processes or conversations, you understand that everything takes time.
- **You are a peacemaker** and bring harmony where there is dissent; you can bring calm to heated discussions.
- **You are steady** and are constant in your approach to life.
- **You are tactful** and will find a nice way to say something which has the potential to be offensive or hurtful.
- **You are a team player** and work for the good of the group rather than your individual needs; you help others to look good.
- **You are caring** and concern yourself with the wellbeing of others.
- **You are considerate** and take care to accommodate the needs and feelings of those around you.
- **You are companionable** and enjoy spending time with others without having to be the centre of attention.
- **You are amiable** and 'go along to get along', you get on well with most people.
- **You are consistent** and people around you know what to expect from you because you don't change unnecessarily
- **You are sympathetic** and keenly feel the emotions or plight of others.
- **You are obliging** and will compromise to meet the needs of others.
- **You are helpful** and seek out ways to support others.
- **You are predictable** and others know what to expect from you.
- **You are unassuming** and don't expect to be recognised or made a fuss of.





- **You are quiet** and keep your thoughts to yourself.
- **You are passive** and let the behaviours and actions of others set your own course of action.
- **You are change averse** and prefer not to change direction if you don't have to.
- **You are indecisive** and battle to come to a decision when faced with a number of options.

