

Name: Abenes, Enrico O.

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Subject & Section: CC 5 – 2I

Laboratory Activity 1

1. How do the following sectors utilize data and information?

Business

- a) **CRM Systems** - Platforms like Salesforce use data to track customer interactions and tailor marketing strategies, boosting sales and customer satisfaction.
- b) **Supply Chain Management** - Companies like Walmart analyze data to manage inventory and forecast demand, improving efficiency and reducing waste.

Banking

- a) **Fraud Detection** - Banks use data to spot unusual transaction patterns and prevent fraud, enhancing security.
- b) **Personalized Services** - Banks analyze customer data to recommend suitable financial products, increasing engagement.

Healthcare

- a) **Patient Care** - EHRs provide comprehensive patient histories for accurate diagnoses and personalized treatment plans.
- b) **Disease Prediction** - Agencies like the CDC use data to predict and manage disease outbreaks, improving public health responses.

Education

- a) **Adaptive Learning** - Platforms like Khan Academy use data to customize learning experiences, improving student outcomes.
- b) **Institutional Analysis** - Universities analyze data on performance to make informed decisions about programs and services.

Entertainment

- a) **Recommendations** - Services like Netflix use viewing data to suggest personalized content, enhancing user experience.
- b) **Audience Insights** - Entertainment companies analyze data to create content that matches audience preferences.

2. The Importance of Databases

Databases are essential for efficiently storing and managing large volumes of data. They allow users to easily access, retrieve, and manipulate information, which supports effective decision-making across various sectors. For example, in healthcare, electronic health records (EHRs) provide doctors with comprehensive patient histories, enabling accurate diagnoses and personalized treatments. In business, customer relationship management (CRM) systems use databases to track and analyze customer interactions, enhancing marketing strategies and sales. Databases ensure data integrity and security by providing controlled access and preventing unauthorized modifications. They support complex queries and reporting, which helps in analyzing trends and making informed decisions. Additionally, databases facilitate data backup and recovery, protecting against data loss due to system failures. Their efficient management of data also supports the scalability of applications and services as organizations grow. Furthermore, databases enable real-time data processing, which is crucial for applications requiring immediate data updates and responses. In summary, databases play a crucial role in organizing, securing, and leveraging data, which is fundamental to optimizing operations and driving strategic initiatives.

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