

# Cost & Manufacturing Event

## Cost Explanation file

This document details the Cost Model of the Ecurie Piston Sport Auto (EPSA) team. It aims at clarifying the construction of the CBOM presented at the FSUK Cost Event. To do so, it explains the costing method used which means, the assumptions and calculations done.

### **Context and hypothesis**

#### *Company description*

The simulated company is sized to be a prototyping center, able to manufacture and assemble most of the components for the frame and the body of a Formula Student car. Therefore, it will not have in-house specific expensive machineries used for a unique or only few parts of the Frame & Body System. For instance, 3 axis CNC Mills or CNC lathes will not be part of the investments. Nonetheless they will be considered as outsources expenses.

Of course, the company, its machinery and manpower, will not be dedicated all year long to build only one or few Formula Student frames. Thus, we assume that the remaining time, when the equipment is not allocated for the FS project, is used for other customers, to build other car frames, small/medium series of components, prototypes, ...

Therefore, the company is composed with :

- **Administrative Division:** This division gathers the services that run the business. As it is a really small company that is simulated, we suppose it is held by only one person that has the salary equivalent to the salary of a Technician in France.
- **Operational Division:** This division is directly related to the lifecycle of the products.
  - Research & Development
  - Manufacturing & Assembly Service

#### *Hypothesis*

In order to provide a better simulation of the expenses, the model is based on the following assumptions:

##### **The general organisation:**

- The company is French. That is why it follows the french labour laws.
- It is running 35 hours a week, 46 weeks per year.

##### **The effectiveness of the company:**

- During the opening time, machines are considered to have an Overall Production Effectiveness (OPE) reflecting downtime, preventive maintenance, lack of orders,...
- Manpower of the shop floor are considered to work 95% of the time

##### **The workforce:**

- Operators are considered to be skilled machinists. Thus, he could manage a CNC machine and program simple parts.
- D'autres hypothèses sur les autres postes

##### **The expenses:**

- Items are attributed a linear depreciation between 3 to 10 years regarding equipment type.
- Building expense (rent, security, insurance) are not included
- VAT for the purchased and sold products are not included
- Governmental taxes are not included
- Margin applied on sell products are not included

### Cost model division

The cost model has been divided in the following parts:

**Overhead costs :** This section includes all the expenses needed to run the company:

- Furniture
- Office consumables...

**Manufacturing cost :** This section includes all the expenses needed to the production:

- Manpower
- Machining cost
- Assembly cost

**Bought parts :**

- Materials
- Fasteners

### Overall information

First, we need to introduce some data that will be necessary in many costs calculations:

| General Data             |                          |             |   |
|--------------------------|--------------------------|-------------|---|
| Category                 | Description              | Value       | Explanation   |
| Administrative Workforce | Sales/Administratives    | 50 414,81 € | Cost per year   |
|                          |                          |             |   |
| Operative Workforce      | Welder                   | 43 935,00 € | Cost per year   |
|                          | Operator                 | 36 901,56 € |   |
|                          | Technician               | 50 414,81 € |   |
|                          | Engineer                 | 59 295,58 € |   |
| Time                     | Hours/week               | 35          | French labour law impose this minimal rate to earn the min wage                 |
|                          | Week/year                | 45          | Total of week per year without, holiday, bank holiday...                        |
|                          | Base OPE                 | 80%         | It is a prototyping company, so it does not run nonstop.                        |
|                          | People efficiency        | 95%         | 6%: maintenance and cleaning of shop floor<br>People cannot be working nonstop. |
| Energies                 | Electricity Subscription | 3 449,78 €  |   |
|                          | Electricity Rate /kWh    | 0,09 €      |   |
|                          | Water rate/m3            | 3,32 €      |   |
| Others                   | Euro to Dollar Rate      | 1,2076      | The 13/05/2021 rate   |
|                          | VAT                      | 20%         | French VAT  |

Moreover, the company owns several shop floor workstations :

- A laser tube cutting machine
- 2 CNC mills: one for wood milling, the other for metal milling
- A CNC laser table
- A sheet metal bender
- An assembly station
- A welding station
- Machines to produce body (air compressor, spray workstation, woodworkstation...)
- A conventional machining area with a mill and a lathe

- A metrological lab
- FAO workstations

### *Sources*

The cost is built on reliable sources to ensure the quality of the model. Machine prices came from providers such as Baileigh industrial, Haas machining,... Informatic equipment comes from HP. Metrology equipment are sourced from Mitutoyo, Starrett and Orexad... This is also applicable to fasteners and materials. When we needed equipment and were not able to find a reliable source, we asked prices of these components to our partners and providers.

## Overhead cost

The overhead cost includes all the equipment and expenses needed to run the company. Therefore, it takes into account office furniture, items used for different workstations, administrative wages, manpower time used for maintenance purposes, energy cost for small machinery and offices, ...

This overhead is then distributed equally between each workstation production in order to annually compensate the overhead expense of the company.

| Overheads cost     |   |                 |                          |             |
|--------------------|---|-----------------|--------------------------|-------------|
| Category           | Description   | Cost (incl tax) | Depreciation time (year) | Cost/year   |
| Manwork            | Administrative/sales people   | 50 414,81 €     | 1                        | 50 414,81 € |
|                    | 50% engineer  | 29 647,79 €     | 1                        | 29 647,79 € |
|                    | 5% of manwork OPE on shopfloor  | 9 538,36 €      | 1                        | 9 538,36 €  |
|                    | Maintenance manwork   | 4 990,86 €      | 1                        | 4 990,86 €  |
| Energy Consumption | Electricity subscription  | 3 449,78 €      | 1                        | 3 449,78 €  |
|                    | Electricity consumption for office and small components (avg 16kW)                            | 2 373,05 €      | 1                        | 2 373,05 €  |
|                    | Water (60m <sup>3</sup> )   | 199,44 €        | 1                        | 199,44 €    |
| IT&Office          | Softwares   | 911,12 €        | 1                        | 911,12 €    |
|                    | Printer   | 269,90 €        | 3                        | 89,97 €     |
|                    | Printer consumable (4000 A4pages B&W, 1600 A4pages Colors, A4x5000, A3x2000)                  | 392,57 €        | 1                        | 392,57 €    |
|                    | Computers and accessories   | 14 911,80 €     | 3                        | 4 970,60 €  |
|                    | Internet/phone access   | 1 468,80 €      | 1                        | 1 468,80 €  |
|                    | Phone/mobile phone  | 1 598,40 €      | 3                        | 532,80 €    |
|                    | Office furniture  | 200,00 €        | 1                        | 200,00 €    |
|                    | Worktable & office storage  | 16 747,20 €     | 10                       | 1 674,72 €  |
| Manufacturing      | Manufacturing tools (Band Saw, Drill, Metal bender, belt and disc grinder, Vise, forklift...) | 22 917,65 €     | 10                       | 2 291,76 €  |
|                    | Consumables (saw blades, drill bits, taps, abrasives, ...)                                    | 3 000,00 €      | 1                        | 3 000,00 €  |
|                    | Roller Cabinet (3 V3 and 3 V5)  | 10 266,00 €     | 10                       | 1 026,60 €  |
|                    | Other specific tools (scribing tool, electrical pliers, simple measuring tools, ...)          | 5 133,00 €      | 10                       | 513,30 €    |
|                    | Shopfloor organisation equipment (locker, shelves, drawer...)                                 | 33 591,00 €     | 10                       | 3 359,10 €  |
|                    | Industrial Hoovers  | 2 580,00 €      | 10                       | 258,00 €    |
| Metrology          | Micrometres   | 2 416,67 €      | 10                       | 241,67 €    |
|                    | Inside micrometers  | 1 915,00 €      | 10                       | 191,50 €    |
|                    | Indicators  | 998,33 €        | 10                       | 99,83 €     |
|                    | Profile projector   | 48 334,81 €     | 10                       | 4 833,48 €  |
|                    | Reference Block   | 3 343,33 €      | 10                       | 334,33 €    |
|                    | Depth gauges  | 513,33 €        | 10                       | 51,33 €     |
|                    | Measurement column  | 5 390,00 €      | 10                       | 539,00 €    |



| Overhead Summary |  |              |
|------------------|--|--------------|
| Fixed Cost       | Sum of fixed cost/year (+5% extra equipment integrated)                          | 133 974,31 € |
|                  | Fixed cost/hour to charge on operation<br>(machine/station/programing/metrology) | 16,29 €      |
| Manpower<br>cost | Operator cost/hour   | 23,38 €      |
|                  | Welder cost/hour   | 27,83 €      |
|                  | Technician cost/hour   | 31,94 €      |
|                  | Engineer cost/hour   | 37,56 €      |

## Manufacturing cost

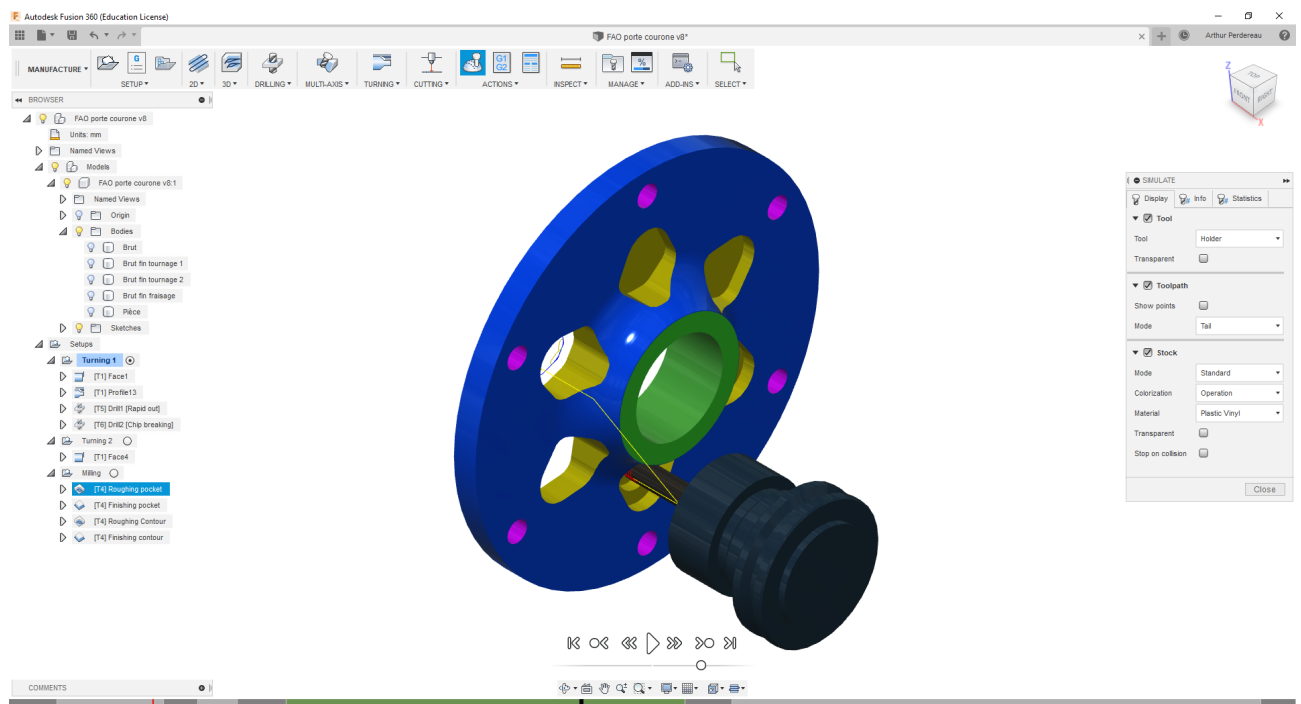
For each equipment, a fixed cost is built around machine, tooling, fixture prices and maintenance cost dedicated to the workstation. It is depreciated as the overhead is. Then is added variable cost like electricity cutting fluid, filler and tools. A ratio is determined to link a machining data (volume, length) to execution time. Finally, it is possible to associate a cost on each operation.

### Milling and turning

Turning was quite particular. Indeed as there are really few parts to turn in the system Frame&Body that we studied, we considered that the company owned a conventional lathe and its price was added to the fixed cost of the overall company. This is why, when it comes to turning, only the fixed costs and the cost of manpower are considered.

For metal milling, a machine has been selected from Haas catalogue to fulfil most of the production need for the FSAE prototype. A Y axis lathe with live tooling has been preferred to a classic CNC lathe as it allows more versatile machining like sprocket machining and reduce the number of setups. The wood milling machine was chosen thanks to the partner that helps us to do the Bodywork. The company expects to keep its equipment in a proper condition. Therefore, 5 min of operator preventive maintenance (OPM) is included for each job.

The removal rate and programming time has been determined through a CAM analysis of one of our parts with Fusion 360. It includes machine non-cutting time in the estimation of volume removed per minute.



Programming and metrology operations are added separately to the process in order to show the allocation in the part cost. It is also indexed on volume removed.

The machine is considered to be managed by an operator. During a first part run in the machine, the operator ensures the program does not have any issue. Coefficients are used for multiple parts as the programming is not needed anymore, and the program is validated through the first run.

The programming of the part could be allocated to an operator, a technician or an engineer regarding part complexity. In this case, the metrology of the part is allocated to the same employee. For conventional machining, the measurements are included in the machining process.

| Manufacturing cost: Machinery performances  |          |
|---|----------|
| Operating performances of the Machine   | Spec     |
| Milling   |          |
| Power consumption (kW)  | 22,40    |
| OPE   | 80%      |
| OPM per job (Cleaning in min)   | 5        |
| Removal rate (for Aluminium) (min/mm <sup>3</sup> )                               | 1,00E-04 |
| Programming time and supply order (min/ mm <sup>3</sup> ) (50% of machining time) | 5,00E-05 |
| Measuring and deflash time (min/ mm <sup>3</sup> ) (40% of machining time)        | 4,00E-05 |
| Setup time per job (fixture and tools) (min)                                      | 20       |

| Conventionnal machining   |          |
|---|----------|
| Power consumption (kW)  | 6        |
| OPE   | 44%      |
| OPM per job (Cleaning in min)   | 5        |
| Removal rate (for aluminium) (include measuring) (min/mm <sup>3</sup> ) | 3,00E-04 |
| Setup time (fixture and tools) (min)                                    | 10       |

| Manufacturing cost : Equipement Costs |          |                               |             |                          |            |
|---------------------------------------|----------|-------------------------------|-------------|--------------------------|------------|
| Description                           | Variable | Way of costing                | Cost        | Depreciation time (year) | Cost/year  |
| Milling                               |          |                               |             |                          |            |
| 3 Axis CNC Mill Direct                | No       |                               | 95 994,00 € | 10                       | 9 599,40 € |
| Milling tool holders                  | No       |                               | 4 800,00 €  | 5                        | 800,00 €   |
| Fixtures                              | No       |                               | 2 500,00 €  | 5                        | 500,00 €   |
| Maintenance                           | No       | 5 % of initial cost each year | 4 799,70 €  | 1                        | 4 799,70 € |
| Cutting fluid                         | No       | 200L/year                     | 2 116,00 €  | 1                        | 2 116,00 € |
| Electricity                           | Yes      | €/hour                        | 1,68 €      |                          |            |
| Cutting tools                         | Yes      | €/hour                        | 20,00 €     |                          |            |

| Conventionnal                 |     |                           |             |    |            |
|-------------------------------|-----|---------------------------|-------------|----|------------|
| Conventionnal milling machine | No  |                           | 18 000,00 € | 10 | 1 800,00 € |
| Conventionnal turning machine | No  |                           | 12 000,00 € | 10 | 1 200,00 € |
| Tool holders and fixtures     | No  |                           | 28 073,50 € | 5  | 5 614,70 € |
| Maintenance                   | No  | 3 % of initial cost /year | 900,00 €    | 1  | 900,00 €   |
| Electricity                   | Yes | €/hour                    | 0,25 €      |    |            |
| Cutting tools                 | Yes | €/hour                    | 10,00 €     |    |            |



### Laser cutting

Laser cutting removal rate has been chosen from the manufacturer spec sheet of the laser cutter. As this kind of machine is really efficient, it is difficult to index a programming time on the cut length. Therefore, we assume a constant programming time of 2 min per part. It is also applicable for measuring operations that consist of measuring basic part dimensions like holes diameter. The setup time is related to a full metal sheet with coefficient as it is more realistic. For 3D laser cutting, all the performances were discussed with the partner that welds the frame tubes with us. Especially for the programming and operation times.

| Manufacturing cost: Machinery performances      |             |
|---|-------------|
| Operating performances of the Machine           | Spec        |
| 2D Laser Cutting                                |             |
| Power consumption (kW)                          | 7,5         |
| OPE   | 70%         |
| OPM per job (Cleaning in min)                   | 5           |
| Removal rate (for steel) (min/mm <sup>2</sup> ) | 1,37E-04    |
| Programmation time (min)                        | 2           |
| Measuring time (min)                            | 1           |
| Cost of Oxygen (€/mm <sup>2</sup> )             | 0,0000334 € |
| Setup time (min)                                | 8           |

| 3D Laser Cutting  |     |
|---|-----|
| Power consumption (kW)  | 6   |
| OPE   | 80% |
| OPM per job (Cleaning in min)                                     | 5   |
| Programmation time and supply order (min/tube)                    | 10  |
| Time of operation per tube (s/tube) if raw < 6m (setup + cutting) | 613 |
| Time of operation per tube (s/tube) if raw > 6m (setup + cutting) | 373 |

| Manufacturing cost : Equipment Costs |          |                               |              |                          |             |
|--------------------------------------|----------|-------------------------------|--------------|--------------------------|-------------|
| Description                          | Variable | Way of costing                | Cost         | Depreciation time (year) | Cost/year   |
| 2D Laser Cutting                     |          |                               |              |                          |             |
| 2D Laser cut                         | No       |                               | 120 726,40 € | 10                       | 12 072,64 € |
| Maintenance                          | No       | 5 % of initial cost each year | 6 036,32 €   | 1                        | 6 036,32 €  |
| Electricity                          | Yes      | Cost/hour                     | 0,49 €       |                          |             |

| 3D Laser Cutting        |     |                          |                |   |              |
|-------------------------|-----|--------------------------|----------------|---|--------------|
| Laser cutter tube fiber | No  |                          | 1 000 000,00 € | 7 | 142 857,14 € |
| Maintenance             | No  | estimated by our partner | 10 000,00 €    | 1 | 10 000,00 €  |
| Consumables             | No  |                          | 1 500,00 €     | 1 | 1 500,00 €   |
| Water draining          | No  |                          | 1 500,00 €     | 1 | 1 500,00 €   |
| Electricity             | Yes | €/hour                   | 0,45 €         |   |              |





## Welding

The welding rate was estimated thanks to a precise timing of the different steps necessary to weld the exhaust system and all the aluminium parts that the team used to do before when it was doing thermic combustion cars. The welding rate includes the time of putting in position the parts to be welded, the time of tack welding, the time of welding of course but also the time of metrology. All the cost of the welding manufacturing machines were found at professional suppliers (Orexad, promeca).

| Manufacturing cost: Machinery performances |          |
|--|----------|
| Operating performances of the Machine      | Spec     |
| Welding                                    |          |
| Power consumption (kW)                     | 4,96     |
| OPE  | 80%      |
| OPM per job (Cleaning in min)              | 2        |
| Welding speed (min/m)                      | 1,40E+02 |
| Setup time (min)                           | 2        |

| Manufacturing cost : Equipment Costs |          |                               |            |                          |           |
|--------------------------------------|----------|-------------------------------|------------|--------------------------|-----------|
| Description                          | Variable | Way of costing                | Cost       | Depreciation time (year) | Cost/year |
| Welding                              |          |                               |            |                          |           |
| TIG Welder & Chiller                 | No       |                               | 7 129,69 € | 10                       | 712,97 €  |
| Fume extractor                       | No       |                               | 3 546,58 € | 10                       | 354,66 €  |
| Welding table                        | No       |                               | 5 220,00 € | 10                       | 522,00 €  |
| Specific welding tools               | No       |                               | 1 815,60 € | 5                        | 363,12 €  |
| EPI (Welmet, gloves,...)             | No       |                               | 298,12 €   | 5                        | 59,62 €   |
| Maintenance                          | No       | 5 % of initial cost each year | 533,81 €   | 1                        | 533,81 €  |
| Electricity                          | Yes      | €/hour                        | 0,47 €     |                          |           |
| Filler (35CrMo4)                     | Yes      | €/m                           | 4,89 €     |                          |           |
| Gaz                                  | Yes      | €/m                           | 14,35 €    |                          |           |

### Processes cost

Thanks to the cost model, a cost / hour for each employee, fixing cost included, was determined.

| Manpower                  | Hourly Wage (€/h/employee) |
|---------------------------|----------------------------|
| Operator - Grade 4        | 23,38 €                    |
| Operator - Grade 9 Welder | 27,83 €                    |
| Technician - Grade 23     | 31,94 €                    |
| Engineer - Grade II       | 37,56 €                    |

In order to determine the rest of the process's cost, the different time for each process were methodically timed during previous vehicle integration. All the details of the process's cost can be found in the summary.

### Fasteners cost

All the fasteners cost used are the one of the team suppliers (TDI visserie, k-Nut, Oreca, ...). The price indicated by the unit is always the one with taxes (TTC). The one calculated in the column Price when a quantity is entered is without taxes (HT). All the details of the fasteners cost can be found on the summary.

### Materials cost

Concerning the materials cost, prices between suppliers have been compared to obtain a right price. Concerning the raw materials, a study was realised to see the influence of the dimensions on the price by  $\text{mm}^3$ . As the differences of price observed for the dimensions of materials used for Engine & Powertrain were very low, it was decided to keep a unique price ( $\text{€/mm}^3$ ) for each material. Same conclusions for the metal sheet materials.

| Materials                        | Steel S235 | Steel S355 | Steel S700 | Steel 25CD4 | Alu 2017A              | Alu 7075 T6 |
|----------------------------------|------------|------------|------------|-------------|------------------------|-------------|
| Chemical composition             | S235       | S355       | S700       | 24CrMo 5    | AlCu <sub>4</sub> MgSi | AlZn6MgCu   |
| Tensile Strength:<br>Yield (MPa) | 235        | 355        | 700        | 350         | 120                    | 480         |

All the details of the materials cost can be found on the summary.

## Summary

| Manufacturing Summary   |      |   |              |
|---|------|---|--------------|
| Comments  |      | Costs   |              |
| Milling   |      |   |              |
| Prices calculated for aluminium   |      | Cost of the Machinery                         |              |
| Corrective factor if material = steel   | 250% | Yearly fixed cost of machine                  | 17815        |
| Corrective factor if material = Delrin  | 50%  | Fixed cost of machine / hour                  | 3,04E+01     |
|   |      | Total cost of machine/hour (+ variable costs) | 5,21E+01     |
| x = volume (mm^3) removed from the piece<br>c1 = x* cost of the machining part<br>c2 =x * (cost of programming + measuring)<br>c3 = fixed cost of setup + cleaning<br><br><b>Cost of the piece</b><br>=<br><b>c1 +c2+c3</b> |      | Cost of the Process                           |              |
|   |      | Cost of machining part (€/mm^3)               | 1,26E-04     |
|   |      | Manpower part of machining cost               | 31%          |
|   |      | Other costs                                   |              |
|   |      | Cost of programing part Operator (€/mm^3)     | 3,31E-05     |
|   |      | Cost of programing part Technician(€/mm^3)    | 4,61E-05     |
|   |      | Cost of programing part Engineer (€/mm^3)     | 5,45E-05     |
|   |      | Cost of measuring part Operator (€/mm^3)      | 2,64E-05     |
|   |      | Cost of measuring part Technician(€/mm^3)     | 3,69E-05     |
|   |      | Cost of measuring part Engineer (€/mm^3)      | 4,36E-05     |
| Cost of Setup + cleaning  |      | 2,24E+01                                      |              |
| 3D Laser Cutting  |      |   |              |
| Prices calculated for steel   |      | Cost of the Machinery                         |              |
| Corrective factor if material = aluminium   | 50%  | Yearly fixed cost of machine                  | 155 857,14 € |
| Corrective factor if material = Delrin  | 25%  | Fixed cost of machine / hour                  | 1,40E+02     |
|   |      | Total cost of machine/hour (+ variable costs) | 1,40E+02     |
| x =nb of tubes<br>c1 = x* cost of the machining part<br>c2 =x * cost of programming<br>c3 = fixed cost of cleaning<br><br><b>Cost of the piece</b><br>=<br><b>c1 +c2+c3</b>   |      | Cost of the Process                           |              |
|   |      | Cost of machining part if raw < 6m (€/tube)   | 2,78E+01     |
|   |      | Cost of machining part if raw > 6m (€/tube)   | 1,69E+01     |
|   |      | Manpower part of machining cost (average)     | 14%          |
|   |      | Other costs                                   |              |
|   |      | Cost of programing part Operator (€/tube)     | 6,61E+00     |
|   |      | Cost of programing part Technician(€/tube)    | 8,04E+00     |
|   |      | Cost of programing part Engineer (€/tube)     | 8,98E+00     |
| Cost Cleaning (setup included in operation time)  |      | 1,36E+01                                      |              |
| 2D Laser Cutting  |      |   |              |
| Prices calculated for steel   |      | Cost of the Machinery                         |              |
| Corrective factor if material = aluminium   | 42%  | Yearly fixed cost of machine                  | 18 108,96 €  |
|   |      | Fixed cost of machine / hour                  | 3,27E+01     |
|   |      | Total cost of machine/hour (+ variable costs) | 3,32E+01     |



|   |   |             |
|---|---|-------------|
| $x = \text{nb of mm to cut}$<br>$y = \text{nb of mm}^2 \text{ to cut} = x * \text{thickness}$<br>$c_1 = y * \text{cost of the machining part}$<br>$c_2 = y * \text{cost of oxygen}$<br>$c_3 = y * \text{prog and measuring part}$<br>$c_4 = \text{fixed cost of cleaning}$<br><b>Cost of the piece</b><br><b>= c1 +c2 c3+ c4</b>  | Cost of the Process   |             |
|   | Cost of machining part (€/mm)   | 1,29E-04    |
|   | Cost of oxygen (€/mm)   | 0,0000334 € |
|   | Manpower part of machining cost (average)                               | 41%         |
|   | Other costs   |             |
|   | Cost of programing and measuring part Operator (€)                      | 1,32E+00    |
|   | Cost of programing and measuring part Technician(€)                     | 1,61E+00    |
|   | Cost of programing and measuring part Engineer (€)                      | 1,80E+00    |
|   | Cost Cleaning (setup included in operation time)                        | 12,15 €     |
| Tube Welding  |   |             |
| $c_1 = \text{lenght to weld} * \text{welding speed} * \text{cost of the machine}$<br>$c_2 = \text{lenght to weld} * \text{cost of filler gas and metal}$<br>$c_3 = \text{hours of welder work} * \text{welder hourly salary} * \text{nb of welders}$<br><b>C = c1+c2 + c3</b>   | Yearly fixed cost of machine  | 2 546,18 €  |
|   | Fixed cost of machine / hour  | 1,83E+01    |
|   | Total cost of machine/hour (+ variable costs)                           | 1,88E+01    |
|   | Cost of the Process   |             |
|   | Cost of filler metal (€/m)  | 4,89 €      |
|   | Cost of filler gas (€/m)  | 14,35 €     |
|   | Total Manpower cost for welding the frame (discussion with our partner) | 6 680,01 €  |
| Bracket Welding   |   |             |
| $x = \text{nb of m to weld} / t_1 = \text{time of wood coding design} / t_2 = \text{time of wood coding manufacturing} / t_3 = \text{time for positioning the bracket}$<br>$c_1 = x * \text{cost of the machining part}$<br>$c_2 = x * \text{cost of material}$<br>$c_3 = \text{fixed cost of cleaning}$<br>$c_4 = t_1 * \text{cost of engineer} + t_2 * \text{cost of technician} + t_3 * \text{cost of welder}$<br><b>Cost of the piece</b><br><b>= c1 +c2 c3+ c4</b> | Yearly fixed cost of machine  | 2 546,18 €  |
|   | Fixed cost of machine / hour  | 1,83E+01    |
|   | Total cost of machine/hour (+ variable costs)                           | 1,88E+01    |
|   | Cost of the Process   |             |
|   | Cost of filler metal and gas (€/m)                                      | 19,25 €     |
|   | Cost of machining part (€/m)  | 174,23 €    |
|   | Manpower part of machining cost (average)                               | 75%         |
|   | Other costs for wood coding parts                                       |             |
|   | Cost of wood coding conception by an Engineer (€/h of conception)       | 37,56 €     |
|   | Cost of wood coding manufacturing by a Technician (€/min)               | 0,53 €      |
| Cost of positioning the brackets by Welder (€/min)  | 0,46 €  |             |
| Conventionnal Machining   |   |             |
| $x = \text{volume (mm}^3\text{) removed from the piece}$<br>$c_1 = x * \text{cost of the machining part}$<br>$c_2 = \text{fixed cost of setup + cleaning}$<br><br><b>Cost of the piece = c1 +c2</b>   | Yearly fixed cost of machine  | 9 514,70 €  |
|   | Fixed cost of machine / hour  | 3,00E+01    |
|   | Cost of machine/hour running  | 4,02E+01    |
|   | Cost of the Process   |             |
|   | Cost of machining part (€/mm^3)   | 1,98E-04    |
|   | Cost of Setup + cleaning  | 8,89E+00    |
| Body Manufacturing  |   |             |
|   | Yearly fixed cost of machine  | 52 088,34 € |

c1 = cost of manpower & machining

c2 = Cost of material

**Cost of the piece = c1 + c2**

|   |          |
|---|----------|
| Fixed cost of machine / hour                  | 8,96E+01 |
| Total cost of machine/hour (+ variable costs) | 9,06E+01 |
| Cost estimations                              |          |
| Cost of master manufacturing                  | 980,05 € |
| Cost of Technician (€/hour)                   | 31,94 €  |
| Cost of material (€/m²)                       | 95,53 €  |

### Manufacturing summary

## Complementary processes cost summary

| Type  | Description  | Time                  | Unity              | By who ? | Price (€/unity) | Quantity (by unity) | Price (€) |
|---|--|-----------------------|--------------------|----------|-----------------|---------------------|-----------|
| Assemble by hand                                    | Assembly of one y of exhaust system or muffler           | 6 min                 |                    | Operator |                 |                     | 2,45 €    |
| Assemble by hand                                    | Assembled together with bolts                            |                       | nbr of bolts       | Operator | 0,10 €          |                     | - €       |
| Assemble by hand                                    | Assembled together with clamps                           |                       | nbr of clamps      | Operator | 0,20 €          |                     | - €       |
| Assemble by hand                                    | Engine, remove older shifter axis and put new one        | 15 min                |                    | Operator |                 |                     | 6,12 €    |
| Assemble by hand                                    | Engine, Put the Wet slipper clutch                       | 10 min                |                    | Operator |                 |                     | 4,08 €    |
| Assemble by hand                                    | Engine, pan with sealing                                 | 15 min                |                    | Operator |                 |                     | 6,12 €    |
| Assemble by hand                                    | Engine (oil pan), Draining, modif. oil strainer, new pan | 30 min                |                    | Operator |                 |                     | 12,24 €   |
| Assemble by hand                                    | Engine, Oil filter                                       | 5 min                 |                    | Operator |                 |                     | 2,04 €    |
| Assemble by hand                                    | Drivetrain, Socket carrier on differential               | 5 min                 |                    | Operator |                 |                     | 2,04 €    |
| Assemble by hand                                    | Drivetrain, adjustment length chain                      | 10 min                |                    | Operator |                 |                     | 4,08 €    |
| Assemble by hand                                    | Drivetrain, Installation chain                           | 10 min                |                    | Operator |                 |                     | 4,08 €    |
| Assemble by hand                                    | Drivetrain, tripods on shafts                            | 1 min                 |                    | Operator |                 |                     | 0,41 €    |
| Assemble by hand                                    | Drivetrain, excentric on differential                    | 1 min                 |                    | Operator |                 |                     | 0,41 €    |
| Assemble by hand                                    | Drivetrain, axle boots on shaft                          | 5 min                 |                    | Operator |                 |                     | 2,04 €    |
| Assemble by hand                                    | Cans on frame, Hose mounting on cans                     | 5 min                 |                    | Operator |                 |                     | 2,04 €    |
| Assemble (>10kg)                                    | Engine, into the frame                                   | 2 operators<br>10 min |                    | Operator |                 |                     | 8,16 €    |
| Fastener install                                    | Every  | 15 sec                | nbr of fasteners   | Operator | 0,10 €          |                     | - €       |
| Fastener install                                    | Boot clamp, ligarex strap with buckle                    | 30 sec                | nbr of ligarex     | Operator | 0,20 €          |                     | - €       |
| Fill with liquids, grease, ...                      | Cooling line   | 5 min                 |                    | Operator |                 |                     | 2,04 €    |
| Fill with liquids, grease, ...                      | Differential   | 10 min                |                    | Operator |                 |                     | 4,08 €    |
| Fill with liquids, grease, ...                      | Engine oil   | 5 min                 |                    | Operator |                 |                     | 2,04 €    |
| Fill with liquids, grease, ...                      | Fuel line  | 5 min                 |                    | Operator |                 |                     | 2,04 €    |
| Fill with liquids, grease, ...                      | Tripods  | 1 min                 | nbr of tripods     | Operator | 0,41 €          |                     | - €       |
| Install Tie wrap (zip tie, Cable clamp)             |  | 15 sec                | nbr of tie wrap    | Operator | 0,10 €          |                     | - €       |
| Liquid Applicator gun                               | For fuel tank, thermal protection                        | 2 min                 |                    |          |                 |                     | 0,82 €    |
| Press operations                                    | To flatten a tube  | 1 min                 | nbr of flat        | Operator | 0,41 €          |                     | - €       |
| Press operations                                    | To mount bearings  | 5 min                 | nbr of bearings    | Operator | 2,04 €          |                     | - €       |
| Threadlock application                              |  | 30 sec                | nbr of application | Operator | 0,20 €          |                     | - €       |
| Tighten bolts (Ratchet, Wrench, Screwdriver, ...)   |  | 30 sec                | nbr of bolts       | Operator | 0,20 €          |                     | - €       |
| Untighten bolts (Ratchet, Wrench, Screwdriver, ...) |  | 30 sec                | nbr of bolts       | Operator | 0,20 €          |                     | - €       |

### Assembly cost summary

| Type                         | Time   | Description    | By who ? | Cost (€) |
|------------------------------|--------|----------------|----------|----------|
| Assemble (fittings on hoses) | 10 min | For fuel lines | Operator | 4,08 €   |
| Cut metallic hoses (grinder) | 10 min | For fuel lines | Operator | 4,08 €   |

### Hoses assembly cost summary

| Type                      | Description         | Unity              | By who ? | Price (€/unity) | Quantity (by unity) | Price (€) |
|---------------------------|---------------------|--------------------|----------|-----------------|---------------------|-----------|
| Aerosol apply             | Chain oil           | Nbr of application | Operator | 0,82 €          |                     | - €       |
| Grinding                  |                     | Nbr of grinding    | Operator | 0,20 €          |                     | - €       |
| Painting, aerosol apply   | Cleaning + painting | cm²                | Operator | 0,0204          |                     | - €       |
| Surface cleaning, by hand |                     | cm²                | Operator | 0,003           |                     | - €       |

### Surface processes cost summary



## Fasteners cost summary

| Type                  | Grade | Size | Lenght | Price (TTC, for 100) | Number (to calculate) | Price (HT) |
|-----------------------|-------|------|--------|----------------------|-----------------------|------------|
| Socket Head Cap Screw | 12.9  | M6   | 16     | 4,31 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M6   | 20     | 4,46 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M6   | 25     | 4,60 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M6   | 30     | 5,16 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M6   | 35     | 5,41 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M6   | 40     | 5,79 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M6   | 45     | 6,58 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M6   | 50     | 7,35 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M6   | 55     | 7,76 €               |                       | - €        |
| Hexagonal Head        | 12.9  | M6   | 80     | 6,54 €               |                       | - €        |
| Socket Head Cap Screw | 12.9  | M8   | 10     | 10,54 €              |                       | - €        |
| Socket Head Cap Screw | 12.9  | M8   | 40     | 11,17 €              |                       | - €        |
| Socket Head Cap Screw | 12.9  | M8   | 45     | 11,79 €              |                       | - €        |
| Socket Head Cap Screw | 8.8   | M12  | 200    | 80,00 €              |                       | - €        |
| Socket Head Cap Screw | 8.8   | M12  | 180    | 70,00 €              |                       | - €        |
| Socket Head Cap Screw | 8.8   | M10  | 30     | 10,65 €              |                       | - €        |
| Socket Head Cap Screw | 8.8   | M10  | 35     | 12,50 €              |                       | - €        |
| Socket Head Cap Screw | 8.8   | M6   | 25     | 3,71 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M4   | 20     | 2,06 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M5   | 20     | 2,41 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M8   | 30     | 6,21 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M6   | 20     | 2,65 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M6   | 25     | 3,00 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M6   | 30     | 3,20 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M6   | 40     | 4,66 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M6   | 50     | 5,07 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M6   | 20     | 2,25 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M6   | 30     | 2,45 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M6   | 40     | 2,82 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M6   | 50     | 3,01 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M6   | 60     | 3,21 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M8   | 20     | 3,50 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M8   | 30     | 5,08 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M8   | 40     | 5,40 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M8   | 50     | 5,55 €               |                       | - €        |
| Hexagonal Head        | 8.8   | M8   | 60     | 6,10 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M8   | 20     | 5,07 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M8   | 25     | 6,55 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M8   | 30     | 5,42 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M8   | 40     | 5,75 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M8   | 50     | 6,02 €               |                       | - €        |
| Socket Head Cap Screw | 8.8   | M8   | 60     | 7,05 €               |                       | - €        |

Bolts cost summary (source : TDI)



| Type                              | Grade  | Size | Price (TTC, for 1 knut/ 100 nylstop) | Quantity | Price (HT) | Source |
|-----------------------------------|--------|------|--------------------------------------|----------|------------|--------|
| Self-locking nut, nylon           | 8.8    | M3   | 3,67 €                               |          | - €        | TDI    |
| Self-locking nut, nylon           | 8.8    | M4   | 3,42 €                               |          | - €        | TDI    |
| Self-locking nut, nylon           | 8.8    | M6   | 2,69 €                               |          | - €        | TDI    |
| Self-locking nut, nylon           | 8.8    | M8   | 3,70 €                               |          | - €        | TDI    |
| Self-locking nut, nylon           | 8.8    | M10  | 6,68 €                               |          | - €        | TDI    |
| K-nuts, metallic self-locking nut | K-nuts | M6   | 0,54 €                               |          | - €        | K-nut  |
| K-nuts, metallic self-locking nut | K-nuts | M8   | 0,79 €                               |          | - €        | K-nut  |
| K-nuts, metallic self-locking nut | K-nuts | M10  | 1,33 €                               |          | - €        | K-nut  |
| K-nuts, metallic self-locking nut | K-nuts | M12  | 3,28 €                               |          | - €        | K-nut  |

*Nuts cost summary*

| Type             | Size (mm) | Price (TTC, for 100) | Quantity | Price (HT) | Source |
|------------------|-----------|----------------------|----------|------------|--------|
| Copper           | 8         | 22,50 €              |          | - €        | Oreca  |
| Copper           | 3/8 inch  | 22,50 €              |          | - €        | Oreca  |
| Copper           | 10        | 45,00 €              |          | - €        | Oreca  |
| Copper           | 11.5      | 45,00 €              |          | - €        | Oreca  |
| Copper           | 12.5      | 45,00 €              |          | - €        | Oreca  |
| Steel, stainless | M3        | 2,56 €               |          | - €        | TDI    |
| Steel, stainless | M4        | 2,96 €               |          | - €        | TDI    |
| Steel, stainless | M6        | 4,45 €               |          | - €        | TDI    |
| Steel, stainless | M8        | 5,65 €               |          | - €        | TDI    |
| Steel, stainless | M10       | 8,90 €               |          | - €        | TDI    |

*Washers cost summary*

| Type  | Size (mm)   | Price (TTC, for 1) | Quantity | Price (HT) | Source |
|---|-------------|--------------------|----------|------------|--------|
| Adapter, L.P., Female Flare, Aluminum                 | Dash 6      | 13,40 €            |          | - €        | Oreca  |
| Adapter, L.P., Male Flare, Aluminum                   | Dash 6      | 5,30 €             |          | - €        | Oreca  |
| Adapter, L.P., union Tee, Male flare, Aluminium       | Dash 6      | 15,23 €            |          | - €        | Oreca  |
| Adapter, L.P., union Reducer, Female flare, Aluminium | Dash 6      | 3,50 €             |          | - €        | Oreca  |
| Banjo fitting, straight, Aluminium                    | 12mm, dash6 | 31,03 €            |          | - €        | Oreca  |
| Fitting, L.P., 45°, aluminium                         | Dash 6      | 23,20 €            |          | - €        | Oreca  |
| Fitting, L.P., 90°, aluminium                         | Dash 6      | 22,40 €            |          | - €        | Oreca  |
| Fitting, L.P., straight, aluminium                    | Dash 6      | 9,44 €             |          | - €        | Oreca  |
| Fitting, weld-in, male, aluminium                     | Dash 6      | 4,06 €             |          | - €        | Oreca  |
| Fitting, L.P, female plug, aluminium                  | Dash 3      | 2,48 €             |          | - €        | Oreca  |
| Fitting, L.P, female plug, aluminium                  | Dash 6      | 3,16 €             |          | - €        | Oreca  |
| Fuel check valve, in-line, aluminium                  | Dash 6      | 40,00 €            |          | - €        | Oreca  |

*Plumbing fasteners cost summary*

| Type                                     | Size                 | Unit    | Price (TTC, by unit) | Quantity (to complete) | Price (HT) | Source                |
|--|----------------------|---------|----------------------|------------------------|------------|-----------------------|
| Boot clamp, ligarex strap with buckle    | Medium (33cm)        | for 1   | 0,90 €               |                        | - €        |                       |
| Boot clamp, ligarex strap with buckle    | Large (72 cm)        | for 1   | 0,90 €               |                        | - €        |                       |
| Hose clamps                              | 5 - 10 mm (diameter) | for 1   | 0,50 €               |                        | - €        | TDI                   |
| Hose clamps                              | 12-18 mm (diameter)  | for 1   | 0,56 €               |                        | - €        | TDI                   |
| Hose clamps                              | 25-32 mm (diameter)  | for 1   | 0,63 €               |                        | - €        | TDI                   |
| Hook and Loop, Hook & Loop Side (Velcro) | None                 | m       | 13,90 €              |                        | - €        | Reverchon             |
| Lock wire                                | 0,62 mm              | m       | 0,36 €               |                        | - €        |                       |
| Mount, vibration damping, Sandwich       | M6                   | for 1   | 3,50 €               |                        | - €        | Solutions Elastomères |
| Quick link chain                         |                      | for 1   | 5,23 €               |                        | - €        |                       |
| Retaining ring, external, 30 mm          | 13 mm                | for 100 | 2,20 €               |                        | - €        | TDI                   |
| Retaining ring, external, 30 mm          | 30 mm                | for 100 | 9,00 €               |                        | - €        | TDI                   |
| Retaining ring, external, 30 mm          | 47 mm                | for 100 | 17,50 €              |                        | - €        | TDI                   |
| Spring, exhaust system                   | All                  | for 1   | 2,00 €               |                        | - €        | echapmoto             |
| Spring, intake system                    | All                  | for 1   | 1,50 €               |                        | - €        |                       |
| Steel Loop Straps, Rubber-Cushioned      | 20 mm                | for 1   | 2,08 €               |                        | - €        | TDI                   |
| Tie wrap                                 | Small                | for 100 | 2,02 €               |                        | - €        | Forch                 |
| Tie wrap                                 | Medium               | for 100 | 6,13 €               |                        | - €        | Forch                 |
| Tie wrap                                 | Large                | for 100 | 20,04 €              |                        | - €        | Forch                 |
| Tie straps, blower                       |                      | for 1   | 2,35 €               |                        | - €        | Reverchon             |

*Miscellaneous fasteners cost summary*





## Materials cost summary

| Fluid                                       | Price (TTC, by Unity) | Unity           | Quantity (unity) | Price (HT) | Source                              |
|---|-----------------------|-----------------|------------------|------------|-------------------------------------|
| Fluid, chain oil                            | 0,20 €                | by utilisation  |                  | - €        | Maxxess (1 bottle = 40 utilisation) |
| Fluid, demineralized water                  | 0,33 €                | L               |                  | - €        |                                     |
| Fluid, limited slip differential oil 75W140 | 24,65 €               | L               |                  | - €        | Maxxess                             |
| Fluid, engine oil 10W40                     | 16,56 €               | L               |                  | - €        | Maxxess                             |
| Fluide, gasoline 98RON                      | 1,65 €                | L               |                  | - €        |                                     |
| Glue, High temperature resistance           | 7,75 €                | for fuel tank   | None             | 7,75 €     | RS components                       |
| Paint                                       | 0,0009 €              | cm <sup>2</sup> |                  | - €        | PSEP industrie                      |
| Threadlock, medium                          | 0,48 €                | by utilisation  |                  | - €        | RS components                       |
| Tripod grease                               | 139,09 €              | kg              |                  | - €        | Reverchon                           |

### Fluid materials cost summary

| Type                                     | Size         | Unity | Price (HT, by unity) | Quantity (unity) | Price (HT) | Source    |
|--|--------------|-------|----------------------|------------------|------------|-----------|
| Hose, FEP                                | Ø ext. 8 mm  | m     | 9,09 €               |                  | - €        | Reverchon |
| Hose, rubber, flexible                   | Ø ext. 6 mm  | m     | 0,50 €               |                  | - €        | Reverchon |
| Hose, rubber, reinforced                 | Ø int. 35 mm | m     | 23,33 €              |                  | - €        | Reverchon |
| Hose, Silicone                           | Ø ext. 6 mm  | m     | 9,00 €               |                  | - €        | Reverchon |
| Hose, Silicone                           | Ø ext. 25 mm | m     | 15,00 €              |                  | - €        | Reverchon |
| Hose, Silicone, 45°                      | Ø ext. 25 mm | for 1 | 8,25 €               |                  | - €        | Reverchon |
| Hose, Silicone, 135°                     | Ø ext. 25 mm | for 1 | 7,50 €               |                  | - €        | Reverchon |
| Hose, Stainless                          | Ø ext. 12 mm | m     | 12,00 €              |                  | - €        | Reverchon |
| Hose, Stainless                          | Ø ext. 26 mm | m     | 21,00 €              |                  | - €        | Reverchon |
| Hose, Stainless Steel Braided Outer, L.P | Dash 6       | m     | 30,30 €              |                  | - €        | Reverchon |

### Hoses cost summary

| Type                          | Unity          | Price (HT, by unity) | Quantity (unity) | Price (€, HT) |
|-------------------------------|----------------|----------------------|------------------|---------------|
| Engine Sealant Paste          | mL             | 0,09 €               |                  | - €           |
| Fiberglass Insulation         | for fuel tank  | 12,29                | None             | 12,29 €       |
| Sealing paper                 | m <sup>2</sup> | 70,63 €              |                  | - €           |
| Seal, O-ring, Elastomer, 25mm | by O-ring      | 0,56 €               |                  | - €           |
| Seal, O-ring, Copper          | by O-ring      | 1,48 €               |                  | - €           |

### Miscellaneous cost summary

| Material           | Price (HT, €/mm <sup>3</sup> ) | Length (mm) | Width (mm) | Thickness (mm) | Price (€, HT) |
|--------------------|--------------------------------|-------------|------------|----------------|---------------|
| Aluminium, 2017A   | 3,48E-05                       |             |            |                | - €           |
| Aluminium, 7075 T6 | 2,24E-05                       |             |            |                | - €           |
| Plastic, Delrin    | 1,65E-05                       |             |            |                | - €           |
| Steel, 25CD4       | 1,49E-05                       |             |            |                | - €           |

### Raw materials cost summary

| Material         | Thickness (mm) | Price (HT, €/m <sup>2</sup> ) | Surface (m <sup>2</sup> ) | Price (€, HT) |
|------------------|----------------|-------------------------------|---------------------------|---------------|
| Aluminium, 2017A | 1,5            | 72,90 €                       |                           | - €           |
| Aluminium, 2017A | 2              | 97,20 €                       |                           | - €           |
| Aluminium, 2017A | 2,5            | 121,50 €                      |                           | - €           |
| Steel, S235      | 1,5            | 12,8205                       |                           | - €           |
| Steel, S355      | 3              | 58,275                        |                           | - €           |
| Steel, S700      | 4              | 77,7                          |                           | - €           |

### Sheet materials cost summary

| Type                    | Size         | Price (HT, by m) | Quantity (m) | Price (€, HT) |
|-------------------------|--------------|------------------|--------------|---------------|
| Tubing, Aluminum, 2017A | Ø 6 * 5 mm   | 1,85 €           |              | - €           |
| Tubing, Aluminum, 2017A | Ø 10 * 9 mm  | 3,19 €           |              | - €           |
| Tubing, Aluminum, 2017A | Ø 12 * 11 mm | 3,86 €           |              | - €           |
| Tubing, Aluminum, 2017A | Ø 38 * 35 mm | 26,25 €          |              | - €           |

### Tubing materials cost summary

