

# E P VISHNU

## PERSONAL SUMMARY

Myself a person who seeks innovation as well as always thinking out of the box and always finding satisfaction in finding a conclusion for the problems, and harder the harder it gets the better. Also I have found proof from my previous ventures that with commitment you can begin any task, but doing it with consistency gets the real job done. And that's what I strive for.

## SKILLS

MySQL  
HTML  
CSS  
Java NetBeans IDE  
Beginner at c++

## INTERESTS

Bodybuilding  
Athletic activities  
Learning new activities  
Play Soccer  
Traveling  
Mountain climbing

## CONTACT DETAILS

Mobile: +91 7356944471  
Address:  
Ethenkudy(H), S. Vazhalulam.p.o,  
Aluva-5  
Email: vishnuep8089@gmail.com

## WORK EXPERIENCE

### Experiences

#### Self proprietor

##### VENTURE Building Care|2020-2022

- Led the company to achieve its annual turnover goal.
- Successfully completed several projects around the ernakulam district with utmost efficiency.
- Took initiative and went on doing large projects which was under my supervision and dynamic leadership.
- Was able to identify client's needs and convince them to buy our services and products with utmost satisfaction.
- Being more approachable for the customers to interact.

#### Sales Associate

##### Reliance SMSL LTD |2021-2022

- Actively contributed my sales expertise for a span of 1 year.
- Consequently achieved the given monthly targets
- Well versed in SAP ERP Software.
- Well versed in tally ERP9.
- Managed and organised company documents.
- Constantly updating sold stock, current stock and necessary stock items that are to be restocked through company's online site.
- Introducing customers new products and making them aware various options as well as various products and its options available.
- Took care of the financing of the products and its EMI options apt according to the customers finance details.
- Making sure that daily finance matters of the firm perfectly carried out at end of the

### **Channel partner**

#### **DBC(Diamond Building Care)|2020-present**

- Had a succesful alliance with the company as a channel partner since 2020.
- Effeciently used the resources provided by the company for building care works.

### **Sales distributor**

#### **MLM(Multi Level Marketing)|2019-2020**

- Successfully closed a BV(Business Volume) of 70,000 in a span 5 months.
- Did sales for about 1.5 yrs and made almost 35% profit from the investments.

### **Section Supervisor**

#### **Indus Plywood Company|2018**

- I was in-charge of the consignments that arrived and did the calculations of the goods according to their specific measurements .
- Made sure that, the maximum productivity was ensured by end of the day under my supervision.
- Handled cash dealings wheneve necessary.

## **EDUCATION**

#### **2018-2021 Bharata Mata College,Aluva(MG University)**

**Major: B.Com(Computer Application)**

#### **2016-2018 Sivagiri Vidyaniketan,Aluva**

**Major: +2(Commerce IP)**

#### **2016 Sivagiri Vidyaniketan,Aluva**

**Major: 10th (CBSE)**

## **LANGUAGES KNOWN**

- |             |           |
|-------------|-----------|
| • English   | • Telugu  |
| • Malayalam | • Kannada |
| • Hindi     |           |

## **MAJOR SKILLS**

- |                   |                                   |
|-------------------|-----------------------------------|
| • Problem Solving | • Analytical thinking             |
| • Adaptability    | • Time Management                 |
| • Collaboration   | • Organisation and prioritisation |

## MAJOR ACHIEVEMENTS

- Had to face many situations and different people during my last two years as an entrepreneur, and the experience I received from it is the greatest achievement.
- Introduced our products at new different areas for the company where I worked as a supervisor thus actively contributed towards the increase in sales for that year.

## PERSONAL DOSSIER

Name: E P VISHNU

Father's name : PADMARAJAN K R

DOB.: 25 - 07 - 2000

Marital Status : Unmarried

## Declaration

I hereby declare that the information furnished above is true and genuine upto my knowledge and belief.

Place : Aluva