



# Hanna Tsiatsernik

Python Developer (Junior)

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Minsk, Belarus

## EXPERIENCE

### Sales Manager (B2B)

Computers and Peripherals LLC ↗  
07/2023 - Present

Exploring new markets and expanding the client base. Expansion of the assortment matrix of products. Project management.

### Sales and Development Manager (B2B)

Amontrade LLC ↗  
01/2023 - 06/2023

Exploring new markets and expanding the client base.

### Head of sales department

Constanta Group, LLC ↗  
10/2021 - 09/2022

Negotiations and conclusion of contracts with new partners. Selection and training of sales specialists.

### International Sales Manager

Constanta Group, LLC ↗  
08/2019 - 09/2021

Exploring a new direction (France). Looking for new clients. Cold calls Wholesales of mobile phones, computer and home appliances. Work with key clients, B2B, direction Azerbaijan. Wholesales, export direction (CIS) Exploring new markets and expanding the client base.

### Teacher of two foreign languages(French, German)

Secondary school № 4 - Maladzyechna ↗  
08/2011 - 05/2016

Teaching French and German. Psychology of interpersonal communication. Interaction with students, parents, colleagues. Organization of leisure, extracurricular activities of students

## SKILLS

Python	Advanced
Django	Intermediate
Data	Intermediate
Vue.js	Intermediate
HTML & CSS	Intermediate
JavaScript	Basic

## LANGUAGES

French	Fluent
German	Intermediate
English	Intermediate
Russian	Native

## EDUCATION

### Python

Computer Academy STEP, Belarus  
04/2023 - 02/2024

Development of Desktop and Web applications in Python

Python · Django · Data · SQL · HTML5 ·

### Germanistik

Christian-Albrechts-Universität zu Kiel  
08/2014 - 08/2014

### French Language Faculty

Minsk State Linguistic University  
09/2006 - 06/2011

Linguist. Teacher of two foreign languages(French, German). Teacher of Belarusian as a foreign language