

# Hanna Tsiatsernik

Python Developer (Junior)

#### **EXPERIENCE**

Sales Manager (B2B)

07/2023 - Present

Exploring new markets and expanding the client base. Expansion of the assortment matrix of products. Project management.

Sales and Development Manager (B2B)

Amontrade LLC <sup>对</sup>

01/2023 - 06/2023

Exploring new markets and expanding the client base.

#### Head of sales department

Constanta Group, LLC ↗

10/2021 - 09/2022

Negotiations and conclusion of contracts with new partners. Selection and training of sales specialists.

#### **International Sales Manager**

Constanta Group, LLC 7

08/2019 - 09/2021

Exploring a new direction (France). Looking for new clients. Cold calls Wholesales of mobile phones, computer and home appliances. Work with key clients, B2B, direction Azerbaijan. Wholesales, export direction (CIS) Exploring new markets and expanding the client base.

# Teacher of two foreign languages(French, German)

Secondary school Nº 4 - Maladzyechna  $\ ^{ \square }$ 

08/2011 - 05/2016

Teaching French and German. Psychology of interpersonal communication. Interaction with students, parents, colleagues. Organization of leisure, extracurricular activities of students

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#### SKILLS

Python Advanced

Django Intermediate

Data Intermediate

Vue.js Intermediate

HTML & CSS Intermediate

JavaScript Basic

## LANGUAGES

French Fluent

German Intermediate
English Intermediate

Russian Native

## EDUCATION

## **Python**

Computer Academy STEP, Belarus 04/2023 - 02/2024

Development of Desktop and Web applications in Python

Python · Django · Data · SQL · HTML5 ·

# Germanistik

Christian-Albrechts-Universität zu Kiel 08/2014 - 08/2014

#### French Language Faculty

Minsk State Linguistic University

09/2006 - 06/2011

Linguist. Teacher of two foreign languages(French, German).Teacher of Belarusian as a foreign language