#### Introduction/Business Problem

A group of investors would like to invest in the US in the city of Las Vegas, Nevada, specifically on the Las Vegas Strip. They are looking to do business in this major world entertainment metropolis and would like to know what type of business to invest their money in, and that business has little or no competition to help them recoup their investment in a relatively short time.

## Stating and refining the Question

To successfully develop this case study, it is necessary to delve into the business problem posed, and define some questions that allow obtaining a more precise and exact understanding of what is wanted with respect to the type of business, investment and competition, these questions would be:

- Do you have any type of business in mind that you want to invest in?
- The investment will be towards a small, medium or large enterprise,
- Do you have in mind to invest in an innovative business or will it be a venture that will compete with those established on the Las Vegas Strip?
- What specific location on the Las Vegas Strip do you want to invest in?

These questions will help stakeholders (investors) to specify a more specific question about their business problem that allows the data scientist to make a good analytical approach. After feedback from stakeholders, the business problem was reformulated as follows:

"Invest in businesses that are not hotels, amusement parks or entertainment, that is, small or medium enterprises such as groceries, shops, stores, cafes, retails, among others, that are located near the most important hotels on the Las Vegas Strip. Depending on how it is targeted and localized competition in areas of interest to invest, entrepreneurship could be an innovative business or a business that can compete with existing ones".

Based on this new approach, the question of interest for the case study was established:

What are the types of businesses that are located near the major hotels on the Las Vegas Strip (other than amusement parks, entertainment, other hotels, or large businesses) and how are these businesses distributed or grouped in these areas?

## Analytic Approach

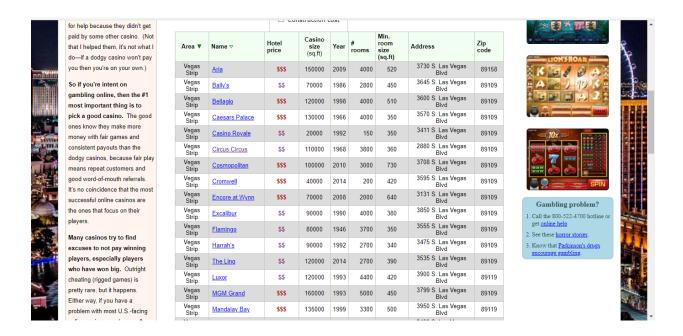
Once the business problem has been clearly established, now let us define our analytical approach to solve the business problem, according to the question asked was determined that the analysis will be exploratory.

- For the point of identifying the businesses near the most important hotels on the Las Vegas Strip we will use descriptive statistics in order to describe, characterize and summarize the data set through tables and graphs that allow us to find patterns or references.
- For the point referred to how these businesses are distributed or grouped in the areas of interest, we will use the unsupervised learning machine learning technique (K-means) that allows us to identify groups or clusters of interest for investors that allows them to identify where direct your investment.

# **Data Requirements**

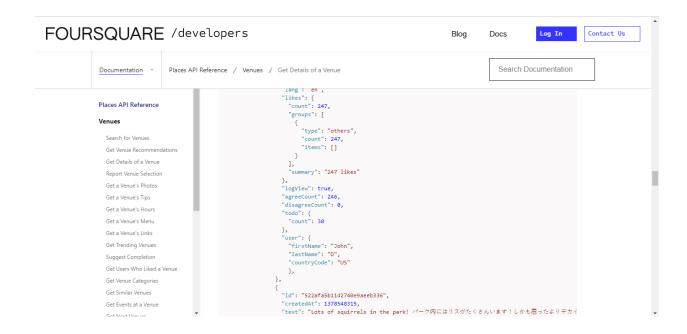
Based on the analytical approach established in the previous point, the following data (numerical and categorical) and data sources are needed for the study:

- 1. Records of the main hotels located on the Las Vegas Strip, can be a web page, database, XLS and CSV files or another file that contains at least the following information: Hotel name, address, location or zip code.
  - After an internet search, the website https://easy.vegas/casinos/list-interactive was identified as a data source that contains the information on the main hotels on the Strip and the minimum data necessary for the analysis (below an example of the data).



Records of businesses located on the Las Vegas Strip, can be a web page, database, XLS and CSV files or other file that contains at least the following information: Business name, address, location or zip code, type or business class.

To obtain the data of the businesses near the main hotels on the Strip we will use the location platform based on social networks Foursquare through its API to obtain a JSON file (below an example of the data). It contains important characteristics for the study (likes, dislikes, checkin, total users who have ever checked in here, among others).



#### **Data Collection**

Since the data obtained through the website https://easy.vegas/casinos/list-interactive to identify the main hotels in the Las Vegas Srtip is very small (~ 30 lines), it will be converted to an Excel table (will be our data set).

For the collection of businesses near the hotels on the Las Vegas Strip, the data will be obtained from the Foursquare platform through API in Python to explore and obtain details of the businesses for the analysis of groups or clusters.