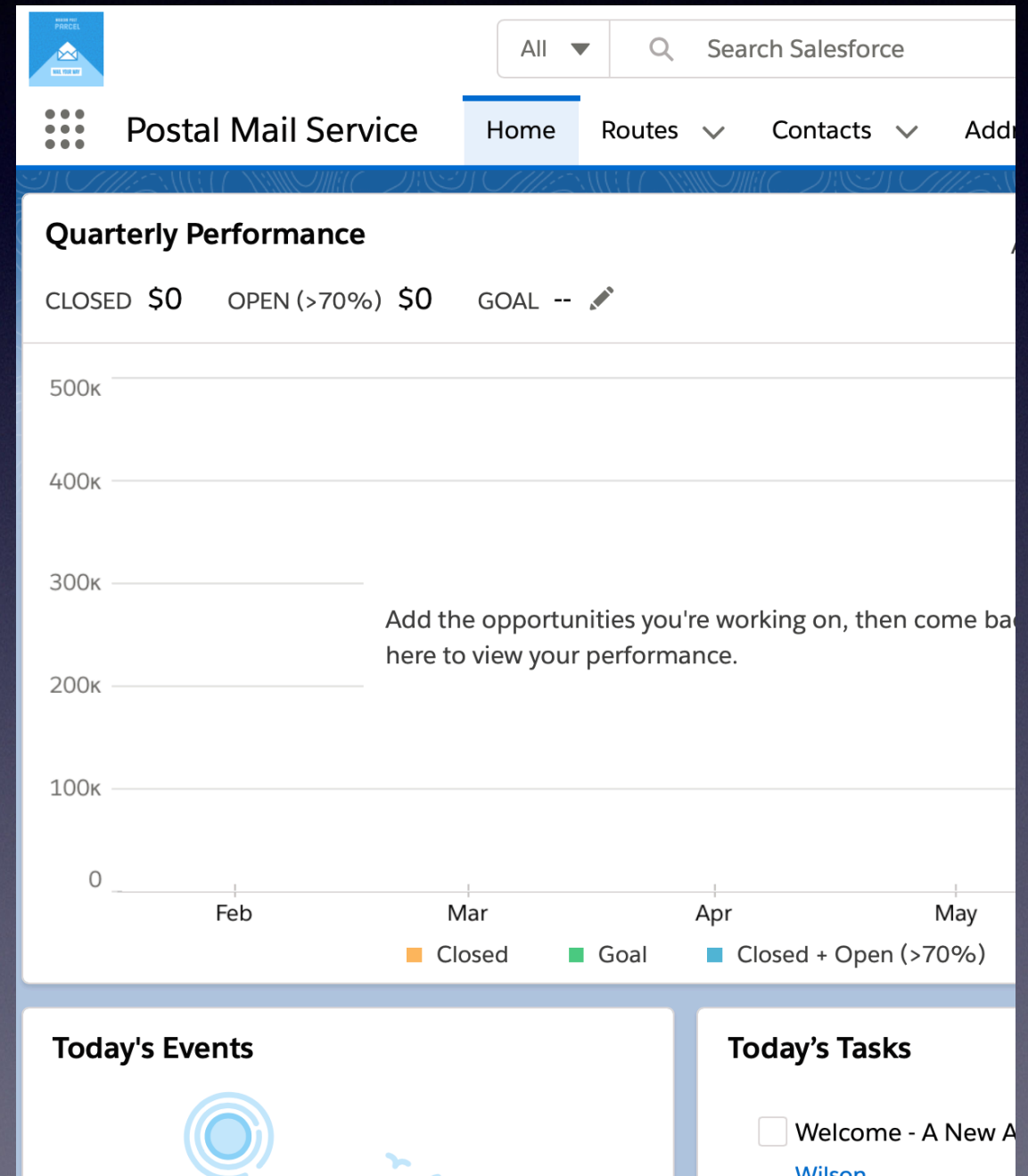# Project P0C

Carl Gren

Postal Mail Service Salesforce Cloud

Key Business Case Requirements

- Account Manager Alert Anytime a New Account Is Created.

- Lost Package Reimbursement
  - Single Approver if Insured Up To $100
  - Two Approvers If Insured Exceeds $1000

- Automatic Account Creation When Contact is Created

- Guided, Self-Service Contact Creation with Optional Related Account Creation

- Apex Trigger to Associate a Newly Created Contact if Its Details Match An Existing Account. Relate the Two Unless An Account For It Already Exists.

Main Ingredients

- Workflow

- Approval Process

- Process Builder

- Flow

- Trigger

A Live Working Demonstration

In Salesforce

- **Thank You**