Procurement Instruction Manual

English version

2021-02-02 v5

Instruction CUSTOMER XXX Marketplace

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1. Navigation in Marketplace

Login CUSTOMER XXX Market Place

Clic on the symbol on LiCUSTOMER XXX.

Start page

After login you will be directed to the start page.

There are in total 4 tiles:

Shop Shopmeny

Your Favorites Your favorites (templates or parts)

Your Requests List of all your purchase requests

You can find Status for your requests and do the Goods receiving

Your Approvals List of Purchase Requests waiting for your approval.

I the right upper corner you find 3 symbols

Reminder of actions you need to do in the CUSTOMER XXX Market Place.

Shopping Cart.

Administration and LOGOUT from Marketplace

Shop-menu

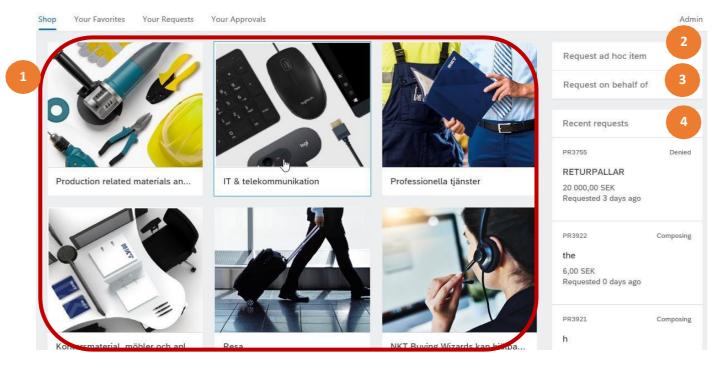
In this menu you will initiate the Purchase Request.

1. **Purchase categories** Choose suitable category for your request.

2. Adhoc (Freetext order) Purchase of parts that does not appear in a catalog

3. **Buy on behalf of** You can place a purchase request for a colleague with this button.

4. **Recent requests** List of your latest requests



Your Favorites

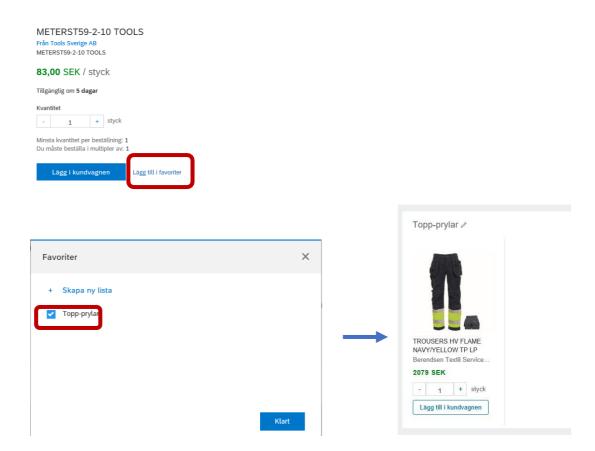
You are able to save your frequent parts och templates.

To create a Favorite List, press "Create new list" and enter a title to the list





In Market Place you will find a link beside the parts called "Add to favorites" to send the part or template into your favorite list.



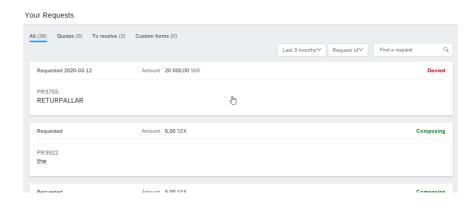
Your Requests

In this menu you can find all your requests stated in Market Place. There is also a search function to find what you are searching for.

1. Menu "All"

Summary and status of all your reqests.

By clicking on the rows you will get a more detailed information.



Status description

Submitted Purchase Request waiting for approval

Receiving Order partially delivered

Received The Purchase Order is ordered and received

Denied The Purchase Request is not approved

Composing The Purchase Request is not send for approval. Just in saved mode (still in cart)

Ordering PR in error mode – contact support

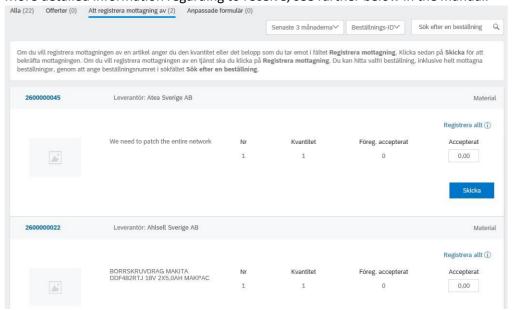
Ordered Your Purchase Request is approved. A Purchase Order is automatically created and

send to the supplier

2. Menu "To receive"

A list of all open purchase orders, waiting for a goods receiving.

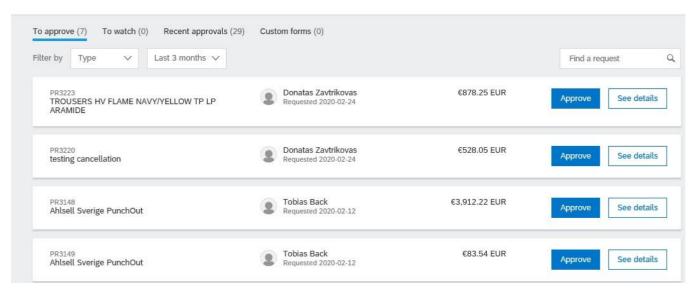
In the box under the title "Accepted" you enter the received quantity and press "Submit" More detailed information regarding to receive, see further below in the manual.



Your Approvals

This manu contains all purchase request waiting for your approval.

The approver can choose to do an "express-approval" by click "Approve" button or press "See details" to get more detailed information of the request.



More detailed information regarding to approval process, see further below in the manual.

2. Create a Purchase Request

All purchase in Market Place is defined in three different groups

- Catalog (Punch Out and Static)
- CAR (Consultant Approval Request)
- Freetext orders (adhoc)

The catalogs are defined per supplier and this is nothing the users can change. Within the "CUSTOMER XXX catalogs", all requests are handled in CUSTOMER XXX Marketplace.

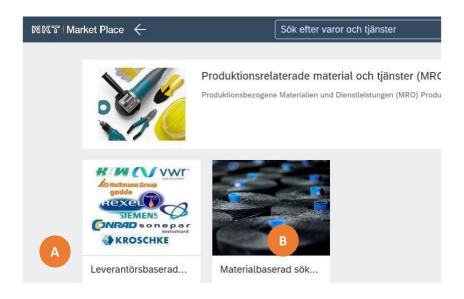
The difference with a Punch Out (Web-shop) is that your selection of parts is made in the web-shop. When you are done with your selection you will create and confirm the purchase request in Market Place.

PUNCH-OUT Supplier Catalog: Internet WEB-shop

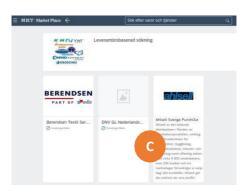
1. In the menu "Shop" choose a category for your request. Click on the category sign. In this example we have choosen "Production Related Material"



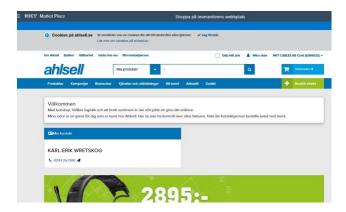
 You can search for products via Supplier (A) or via material category (B). Click on preferred category sign. In this example we have selected "Supplier based search".



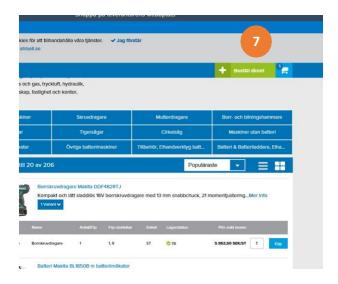
3. Select supplier in the list. Click on supplier icon. In this example we have selected the suplier Ahlsell ©.



4. Now you will be directed to Ahlsell WEB-shop.

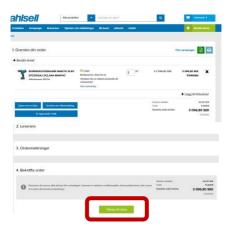


- 5. Start searching for your requested product and QTY in the web-shop. Add the items in the cart.
- 6. The cart (7) will now be updated with your selection.

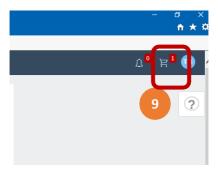


7. Click on the cart (7) when you are ready with your request. Click "Check Out" to pre-confirm your request.

8. In the "Check Out" you will find the summary of your request. Click "Back to Ariba" to finalize your request in MarketPlace.



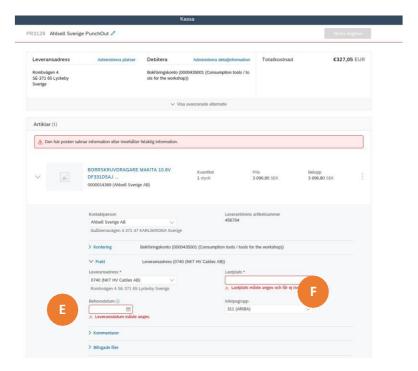
9. In CUSTOMER XXX MarketPlace, your "shopping cart" is loaded with your request. Click on the cart to finalize the Purchase Request.



10. Click "Check Out"



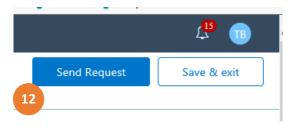
11. In the "Check Out", please add missing information. The missing fields are marked with a red box. Often Demand date (E) and Unloading point (F) need to be filled in.



12. When all mandatory fields are filled in, the button "Send Request" will be lightening up in blue color. Click this button to send your Purchase Request for approval

Please Note!

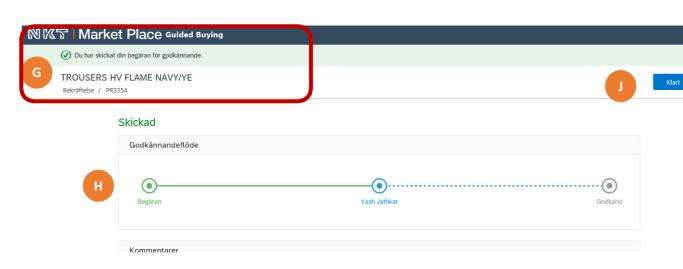
If you press the "Save & Exit" the purchase request will be kept in the shopping cart and **not sent** for approval.



13. When you have sent the Purchase Request for approval, you will have a confirmation notice and your Purchase Request Number. (G).

The Approval Flow will show the next approver and status for the purchase request. (H) click "Done" (J) to close the window..

In the menu " My Approvals" your Purchase Request will pop up.



STATIC CATALOG – Purchase Request directly in CUSTOMER XXX Market Place

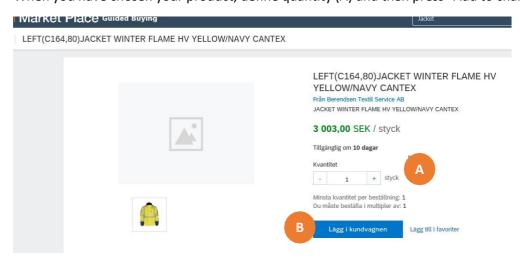
Some catalogs are static catalog. These catalogs are not linked to a web-shop since they are uploaded by the supplier to Market Place.

There is no big difference towards the punch out, except that you will do all shopping in CUSTOMER XXX Marketplace.

In the example below, we show a purchase request of a Jacket at the supplier Berendsen via "Material based search (you can also search via supplier...)

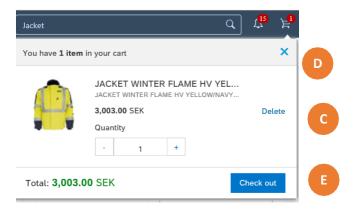


When you have chosen your product, define quantity (A) and then press "Add to chart" (B)



Now, the shopping cart will have a notification, showing number of items in the cart.

- If you don't want the jacket, click "Delete"©.
- If you want to continue shopping, then click on the "X"(D). You will be directed to the start page.
- If you are done with shopping click "Check Out" (E)



Next steps, please follow the process of a PUNCH-OUT catalog.

PROFESSIONAL SERVICES (CAR-TEMPLATE)

To request for a consultant, then click "Professional Services"



In the next page, Choose conslutant area



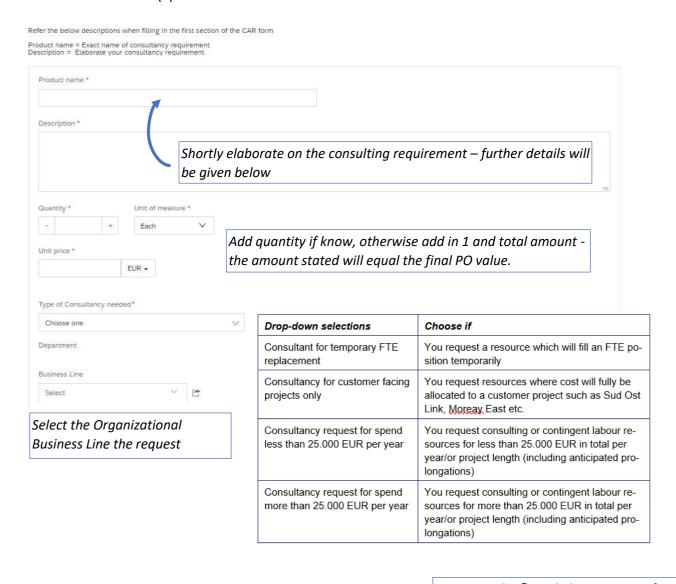
Now the CAR-template will pop up.

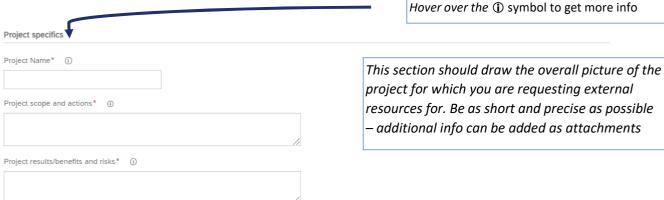
Please Note! The CAR-template must be filled in English!

The car form consists of different section which will adapt depending on your selection. In general guidance as to how to fill in the can be found by hovering over the little ① symbols.

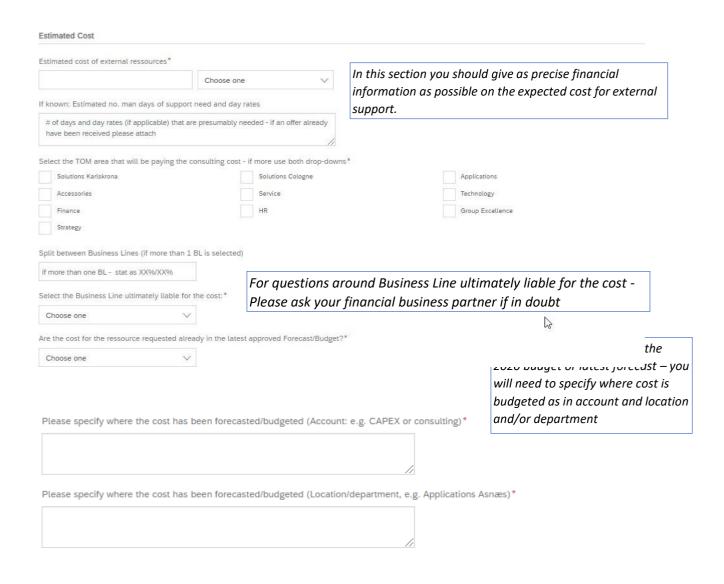
All fields with asterisk (*) needs to be filled in.

b

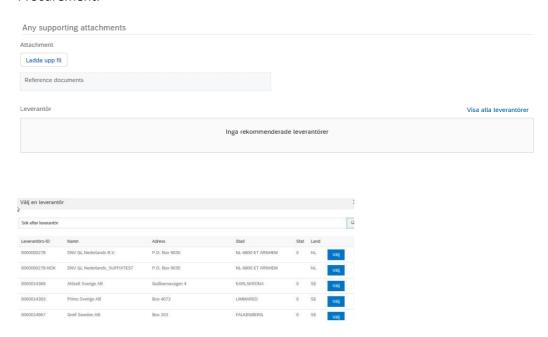




Specifics for external support	Hover over the (i) symbol to get more info
Reason why external support is needed and description of the sup Estimated time-frame of support needed (Start date)* DD/MM/YYYY Estimated time-frame of support needed (End date)* DD/MM/YYYY Do you have a preferred external partner?*	In this section focus is on the external support needed for the project, i.e. why we can't fulfill the project/tasks by CUSTOMER XXX resources etc. Further state the time period in which you need the resources from and to.
Choose one	
Preferred External Company Name* Preferred Potential Reso & e/Individual at Company Justification of external partner/suppliers if a preferred partner exists*	If you have a preferred external partner for the reques - following fields will be added for you to fill in: State the name of the company Potential resource if any And the reason why you prefer this partner
Estimated Financial Benefits	Hover over the ① symbol to get more info
Explain the financial impact the project will have for NKT and estin	ated amount* ①
Solutions Karlskrona So	nated financial benefit/impact. Additional information can be attached in separate documents* utions Cologne Applications Technology Group Excellence
if more than one BL - stat as XX%/XX%	n this section you should shortly explain the anticipated positive impact expected by the project and where this will be shown (financially) e.g. lower staff cost or increased
	opline in Area XXX and the estimated financial

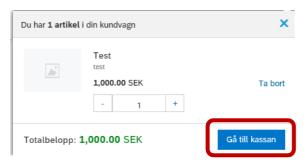


Before "CHECK OUT", select to upload a file and the select a supplier. If no supplier exist, then contact Procurement.





In next page click "Check Out"



In the "Check Out" page, add missing or incorrect information in required fields (marked with a red frame)



Before you send Request for approval, please add requested attachment.

Please note! Max 10 MB for all attached files can be handled.

Also if you are using Supplier Part Number in the PR, please note that max 35 characters is allowed.



When all mandatory fields are filled in, the button "Send Request" will be lightening up in blue color. Click this button to send your Purchase Request for approval

Please Note!

If you press the "Save & Exit" the purchase request will be kept in the shopping cart and **not sent** for approval.



On LiCUSTOMER XXX (Consulting Services) you can find a detailed instruction how to use and fill in the CARtemplate

ADHOC-order (Free text)

If you don't find a catalog for your supplier, then click on "Request ad hoc item" in Shop-menu to create a free text order.

Request a non-catalog item +

In the next page, please fill in the Adhoc Template

1. Product name A short description of your request

2. Description Detailed descritpion of the request max 132 signs

3. Define QTY and Price

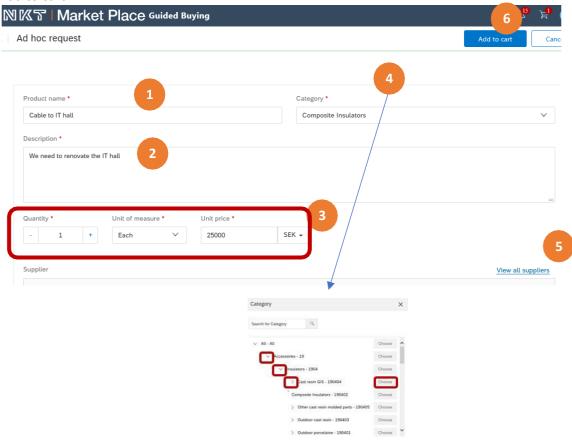
4. Define material category Select Material category. Use "Browse" for a detailed list.

You must select a catagory with 6 digits (3 levels)

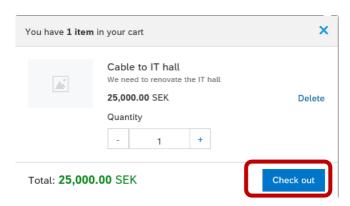
See picture below

5. Select supplier Click on the link and select from list

6. Add to cart

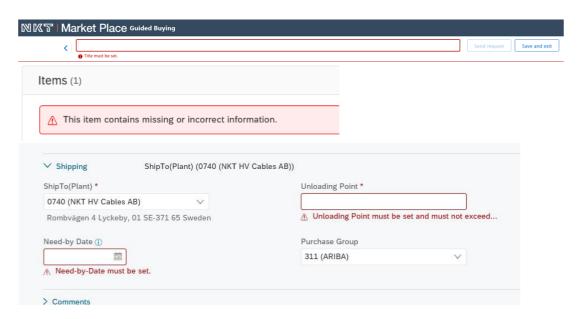


7. Select "Check Out"



8. In the "Check Out" menu, check warnings and add missing or adjust information.

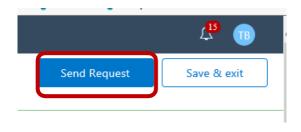
Often you need to define Unloading point and Need-by date and Title of the request



9. When all mandatory fields are filled in, the button "Send Request" will be lightening up in blue color. Click this button to send your Purchase Request for approval

Please Note!

If you press the "Save & Exit" the purchase request will be kept in the shopping cart and **not sent** for approval.



AD HOC Order with several lines to one supplier

If you want to add several order lines in the ADHOC request, in Main Page, enter the supplier name in the Search field:

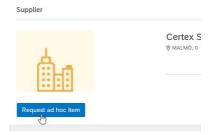


Scroll down in next page to "Shop by Supplier" and click on the icon.

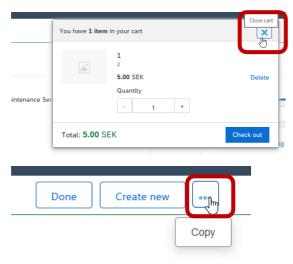


Now click on "Request ad hoc item".

In next step you will be directed to the ADHOC page, but when add a line, the selected supplier will be predefined...



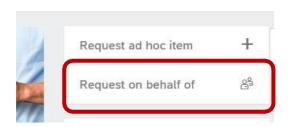
Another solution. When you have created the first line via "normal ADHOC". Then close the "Chart window" and then click on the "..."-button and create a copy of the exsisting PR line



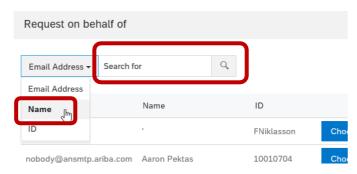
3. Variants of a Purchase Request

Request on behalf of

If needed you can place a Purchase Request for a colleague. In the start page "Shop", click on the button "Request on behalf of



In next page, search for your colleague. The easiest way is to search by "Name".



Type the name in the "Search for" fielad and then click on the magnifying glass or <ENTER>. Select the person and click "Choose"



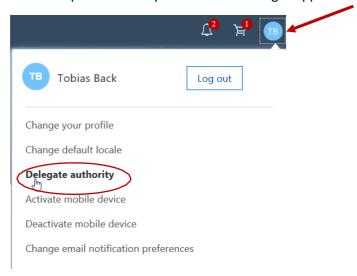
Now you can start shopping as normal, but for your colleague and the defined approval flow for the defined person. You will be responsible for all handling of the request/order, but your colleague will be a viewer of the flow.

In top of the Market Place banner you will be notified that you work "on behalf of".

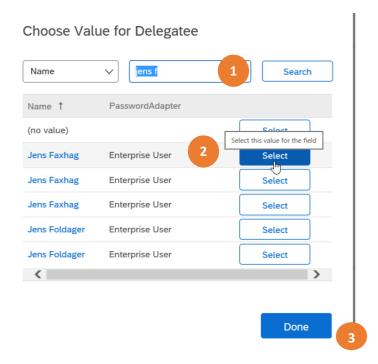
To end this activity you need to click "Stop" or log out from Market Place.

Delegate authority

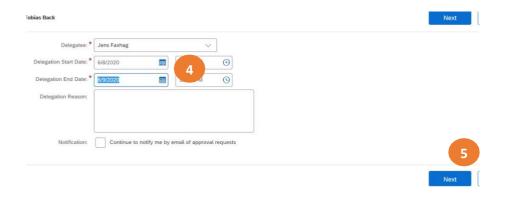
IN Marketplace click on your initital in the right upper corner. And select "Delegate authority!



- 1. Enter the name of the delegate and click "Search
- 2. Click Select for the user
- 3. Click Done



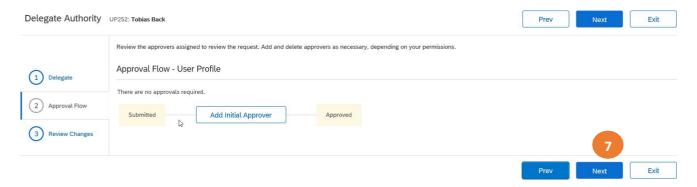
- 4. Define Start and End date
- 5. Press <Next>



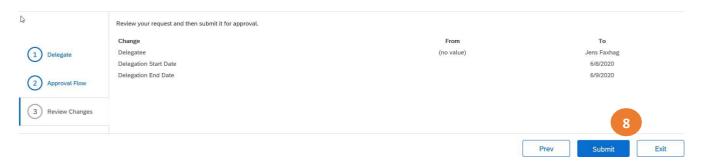
6. Make sure that the user have the same or higher authority as your self. If not then press <Prev> and select another person.



7. When everything is set correctly, the Press <Next>.

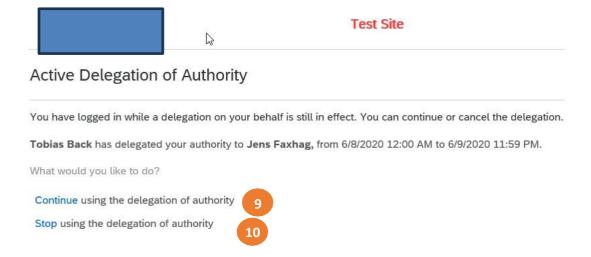


8. Check the summary and press "submit" to activate the delegation.

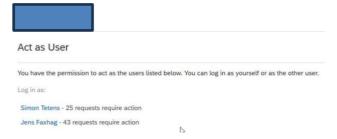


During the period for your delegation, below pop up window will be shown when you login to MarketPlace.

- 9. Select "Continue" to keep the delegation.
- 10. Select "Stop" to cancel the delegation.



The user that is the defined user to act as you will have the follow message when enter Marketplace:

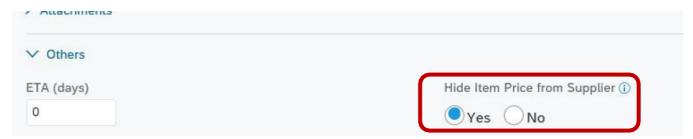


The user can only Approve request. It is not possible to do a purchase request on your account

Request a "Hide Price"

When request an ADHOC or a PROFESSIONAL SERVICE you can choose to hide the price for the supplier. When you enter the Check-Out menu, then open the subfolder, "Others"

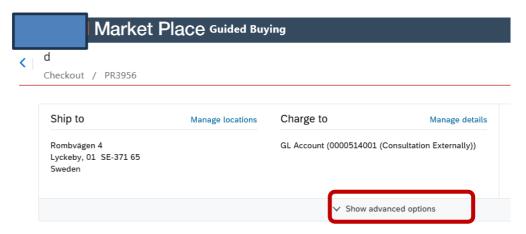
Please click "Yes" under the title "Hide Item Price from Supplier



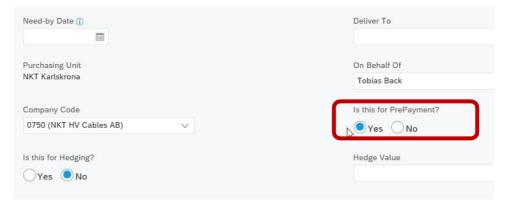
Pre-payment

When you need to setup a Pre-payment order you can set this feature under the "Check Out" menu (after select the requested items).

In the header, click on "Show advanced options"



Click "Yes" under the title "Is this for PrePayment



Related information to the prepayment will be insert as a comment further down.

Then continue to fill in the remaining document in Check Out Menu as for a normal Purchase Request.

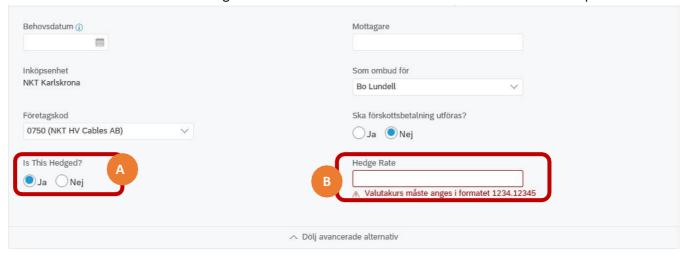
Request Hedge

When you need to setup a Hedge order you can set this feature under the "Check Out" menu (after select the requested items).

In the header, click on "Show advanced options"

- A. Click "Yes" under the title "Is This Hedged?
- B. Enter the defined hedge rate

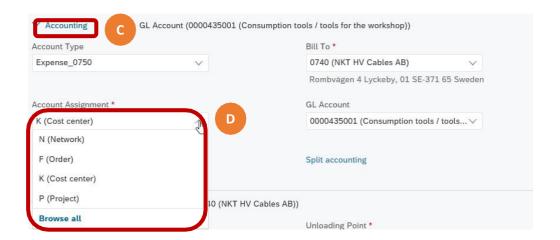
Then continue to fill in the remaining document in Check Out Menu as for a normal Purchase Request.



Purchase Request for Network (N), Internal order (F), Project (P)

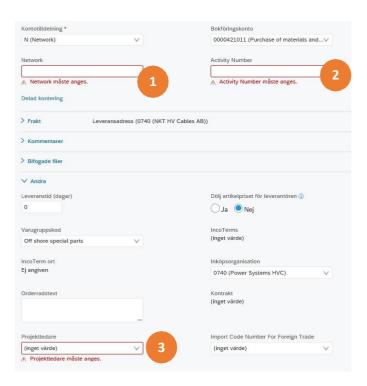
In the "Check Out" menu you can set a Purchase Request to a Project or Internal Order:

- C. Open the subfolder "Accounting"
- D. Select an Account Assignment (use Browse all if no option is shown in the drop down list)
 N (Network) Project
 F(Order) Internal Order



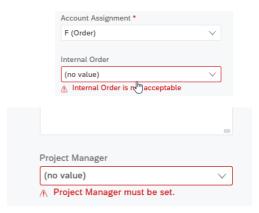
For Project (Network) you need to add the following information:

- 1. Project number (Drop down list)
- 2. Activity number (Drop down list)
- 3. Project leader (Drop down list)



For Internal Order you need to add the following information:

- Internal order (Scroll list)
- Projektledare (Scroll list)



Now the approval flow will be adjusted, and you can continue to finalize the request.



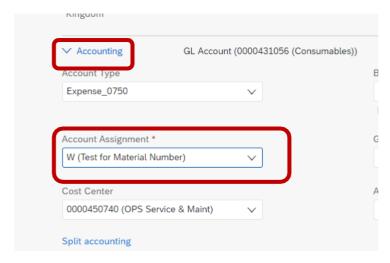
CUSTOMER XXX-MATERIAL NUMBER - ABCD SITE

For users with access to order CUSTOMER XXX Material Number, select the tile

"Installation WHS". Select parts from the catalog selection and then "CHECK OUT".



In the "CHECK OUT", please adjust the Account Assignment to W in the subtile "Accounting".



Then follow the normal steps to create a PR

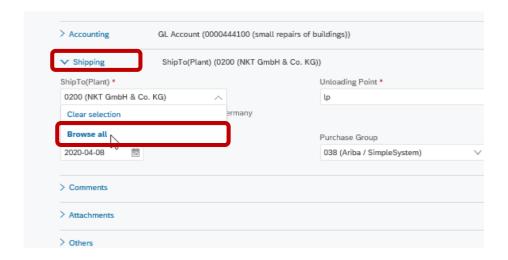
Please Note!

When the goods arrive the Goods Receiving must be handled in SAP

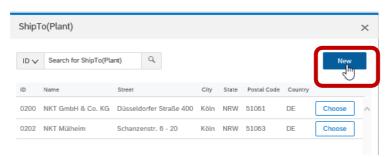
Set another Delivery Address

Custom ship-to addresses in CUSTOMER XXX Market Place give you the possibility to order items to address outside of the in-build ship-to addresses. You can create these at any time when creating a PR in Market Place and they will besaved to your profile once you have created them, thereby making it easier to do subsequent purchases to these addresses following the initial requisition.

In the "Check Out", open the Folder "Shipping" and in the field "Ship to (Plant)" Select. "Browse all".

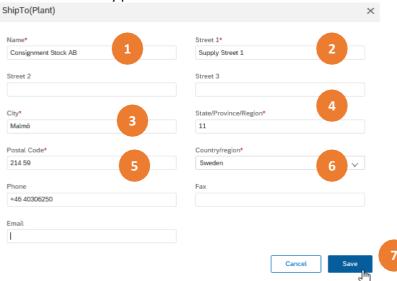


In next page, if you don't find your address in the list click "New"



Fill in the mandatory delivery information

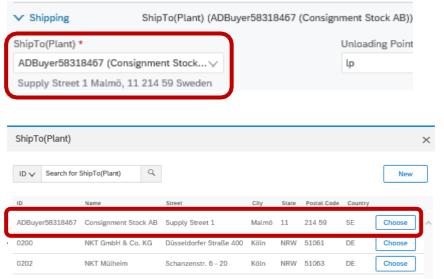
- 1. Name
- 2. Street
- City
- 4. State/Province (Important to use existing codes, see table below)
- 5. Postal code
- 6. Country
- 7. When ready press "Save"



Description	ERP region
Schleswig-Holstein	01
Hamburg	02
Lower Saxony	03
Bremen	04
North Rhine Westfalia	05
Hesse	06
Rhineland Palatinate	07
Baden-Wuerttemberg	08
Bavaria	09
Saarland	10
Berlin	11
Brandenburg	12
Sachsen-Anhalt	13
Thueringen	14
Sachsen-Anhalt	15
Thüringen	16

List of Swedish regions in Karlskrona ERP *						
ERP region	Description	ERP region	Description			
01	Blekinge Lan	12	Stockholms Lan			
02	Dalarnas Lan	13	Sodermanlands Lan			
03	Gotlands Lan	14	Uppsala Lan			
04	Gavleborgs Lan	15	Varmlands Lan			
05	Hallands Lan	16	Vasterbottens Lan			
06	Jamtlands Lan	17	Vasternorrlands Lan			
07	Jonkopings Lan	18	Vastmanlands Lan			
08	Kalmar Lan	19	Vastra Gotalands Lan			
09	Kronobergs Lan	20	Orebro Lan			
10	Norrbottens Lan	21	Ostergotlands Lan			
11	Skane Lan	CEE	Export CEE			

Now the address is added into your PR and in your personal "Address List"



Massupdate details in Check Out

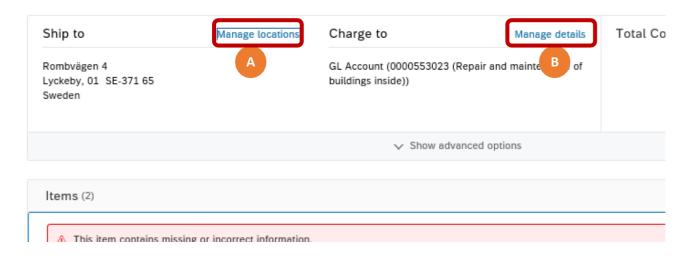
If you have several lines in the PR, you can mass update the fields. Instead of define the details per row level, then in top of the "Check Out" click:

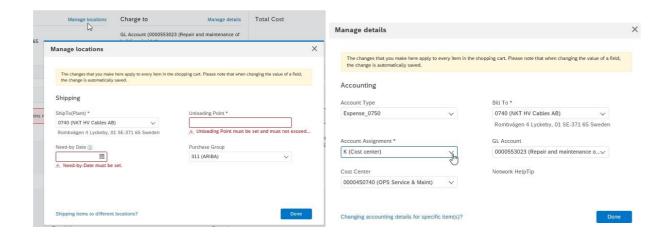
A: To update Unloading point and Delivery Date

B: To update Network, Cost Center, Frame Work, Projects, etc.

/1

:kout / PR4340



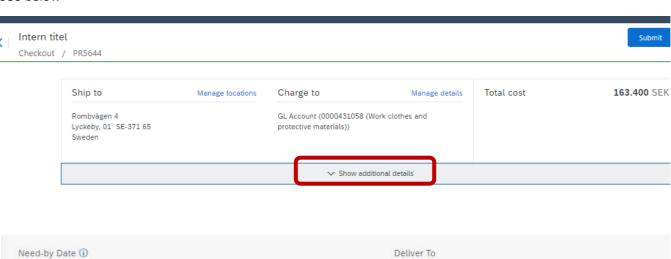


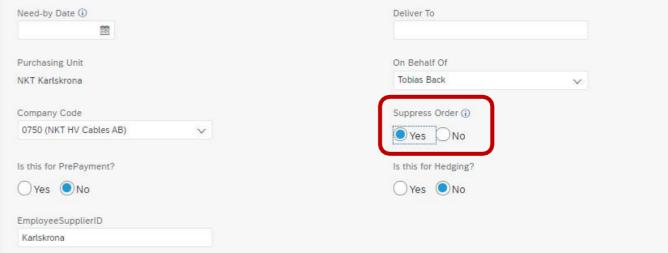
Suppressed Order (Do not send PO to supplier)

If you don't want to send the Purchase Order to the supplier, then select the function "suppressed order" in the Check Out Box.

Click "Show additional details"
Then set "Suppress Order" to "Yes"

See below





4. Change a Purchase Request

Before you do a change of a Purchase Request/Purchase Order, please make sure that existing position is still open and that no Goods Receiving or Invoice has been booked to this position.

Uppdate Request

Open the folder "Your Requests" from the start page.

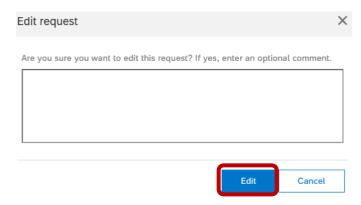
In the folder "All", click on the Purchase Request you would like to edit.



In the next page, click "Edit" up in the right corner.



In the pop window, press "Edit". It is optional to add a comment why you want to edit the request.



Now, the Purchase Request" is removed from your approver and back in "edit-mode".

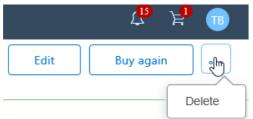
Adjust the request and when ready press "Send request"



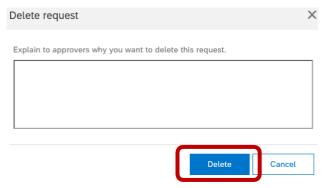
Cancel a Purchase Request

If you want to cancel the Purchase Request, open the folder "Your Requests" Click on the Purchase Request you want to cancel (see picture on previous page)

Now click on the "..." button and then on the "Delete-pop up"



In the next pop-up window, press "Delete". It is optional to add a comment why you want to cancel the request



Now the Purchase Request is deleted and no longer appear in "Your Approvals".

Update a purchase order

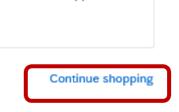
If you want to update a Purchase Order, then go to you "Your approvals and choose the Purchase Order you want to update.

Click on "Change Request" up in the right corner.

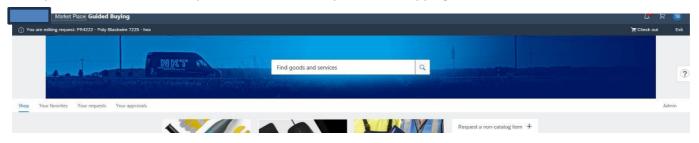


Now you can update the Purchase Order with QTY.

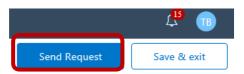
If you need to add a line then please go to the bottom of the page and click "Continue shopping"



Now you will come to the "Shop" and can add a line by "normal shopping"



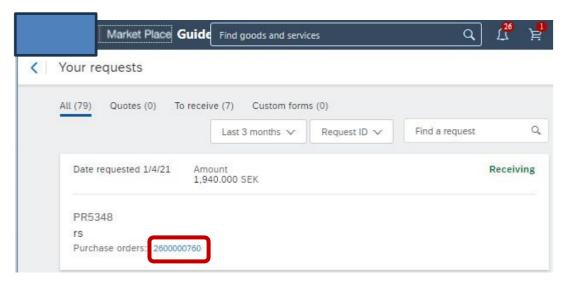
When ready press "Send Request" and your change will go thru the approval flow once again.



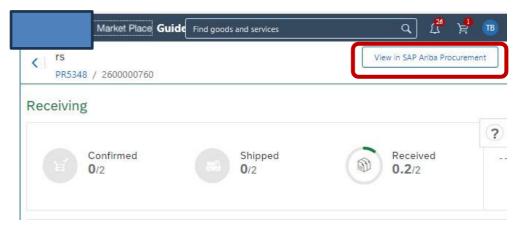
Close Purchase Order Line (s)

In "Your Requests" folder, search for the actual PO number.

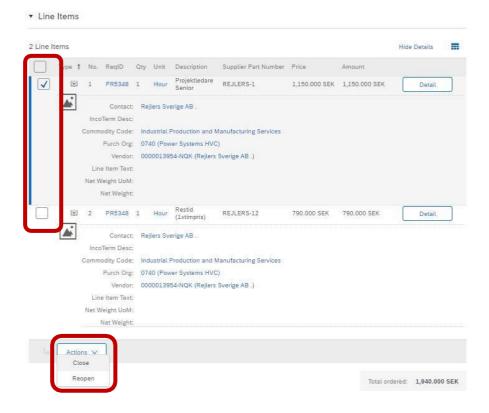
Click on the Purchase Order number



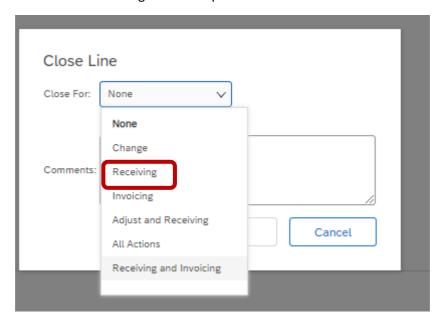
In next page click "View in SAP Ariba Procurement"



In "SAP Ariba Procurement", scroll down to the "Line Item" and select the line(s) you want to close. Then press "Actions" button. And selet "Close"



Now select "receiving" and then press OK.

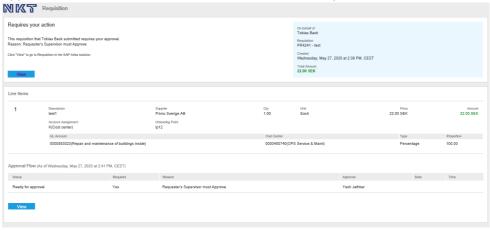




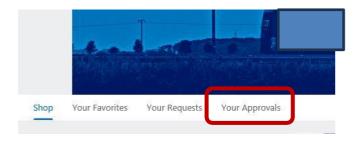
Now SAp will be updated!

5. Approve or Deny a Purchase Request

When a Purchase request is send to the approver, the request pop up in the folder "Your Approvals". The approver will also receive an email with a link to the request:



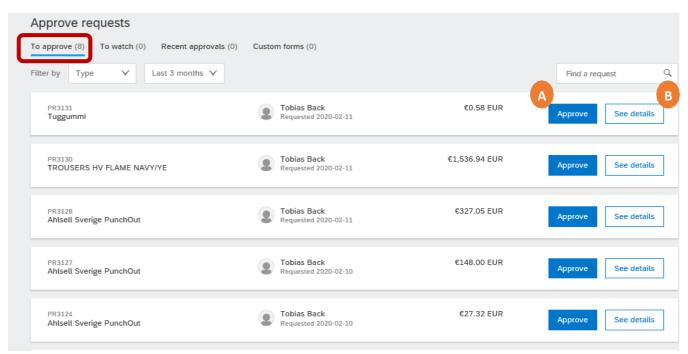
From start page enter "Your Approvals"



In next page you come the folder "To approve" You can approve in two different ways.

- A. Express-approval Clic on "Approve" (A)
- B. **Detailed-Approval** Clic "See details" (B). If you choose details approval you will see the complete purchase request.

To **Deny a** Purchase Request you must click "See details" to come to this function (B)



In the detail menu you will find:

1. Approval Flow: Status of the request and next step(s) and approver(s).

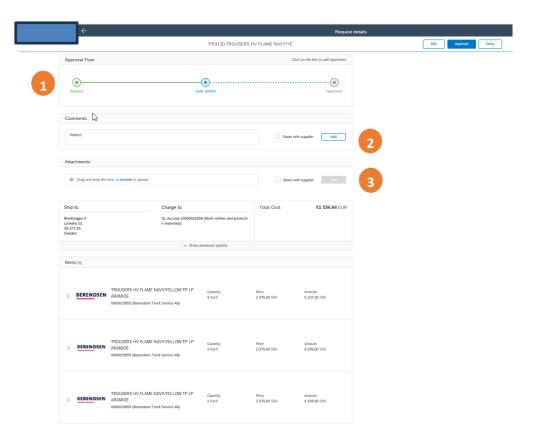
2. Comments: Information from the Requester

You can add a comment by Click on the "Add" button

If you want the supplier to see the comment, then tick the box

"Share with supplier.

3. Add attachement If needed you can add a file to the Purchase Request, max 10 MB



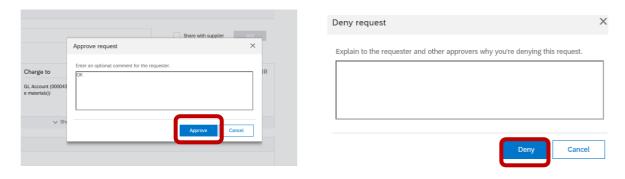
4. When you have checked the Purhase Request you can choose to "Approve" by click on the buttom (C) or Deny by click on the button (D).



5. If you want to add a comment before sending your approval/deny you can add this in the pop-up window.

Press the blue button "Approve" or "Deny".

If you press Cancel, the request will remain in "Your Approvals" folder



6. Now the Purchase Request continue the steps in the Approval Flow.

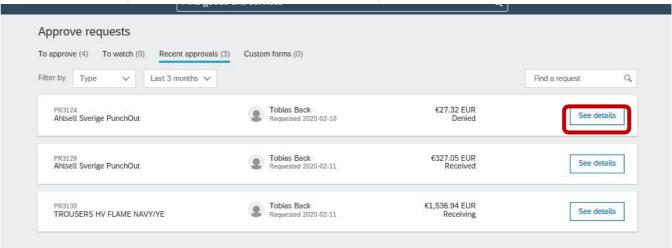
In the folder "Recent approvals" you can see your recent approved requests and the status.

If you are the last person in the approval flow, the system automatically creates a **Purchase Order in**

SAP-system if you have approved the request.

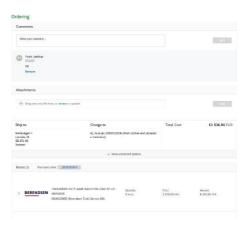
The requester will get information of your decision via Market Place.

Click "See details" If you want to have a closer look into the request.

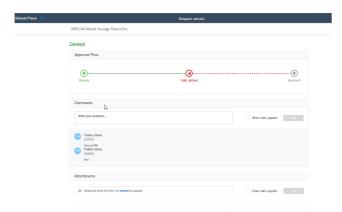


7. Example of detailed information:

Approved Request



Denied request



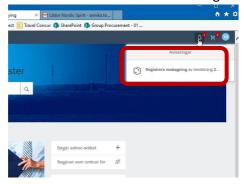
6. Goods Receiving

Receiving in MarketPlace

When the Purchase Order arrives to CUSTOMER XXX, it must be goods received.

In the notification field (the bell) you can find actions that need your attention, and open purchase orders without a goods receipt will be shown here.

Click on the "bell" and click once again in the pop-windoe "Receive order"

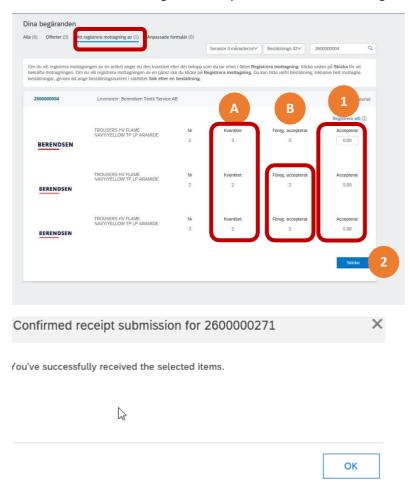


You will now be directed to "Your approvals" and the sub-folder "To receive"

1. Report received Quantity.

You can only report the lines with a "frame" around the figure in the "Accepted" field If there is no Frame" around the figure, the line is already received. (B)

- A: Show original quantity of the Purchase Order.
- B: Show previous received Quantity.
- 2. When you have registered received Quantity, then press "Submit". The information goes directly to SAP and the order is goods received.



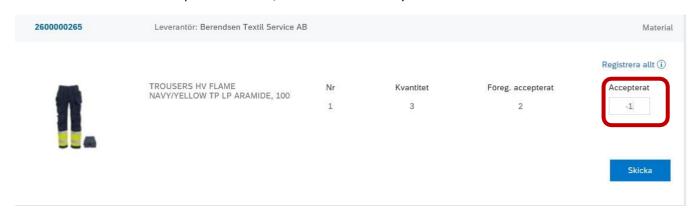
Reverse the Goods Receiving in Market Place

If the Purchase Order is partially goods received, you can do a back-flush.

Enter actual order line you want to change received Quantity.

In the field "Accepted" adjust with a minus quantity to come to correct received quantity,

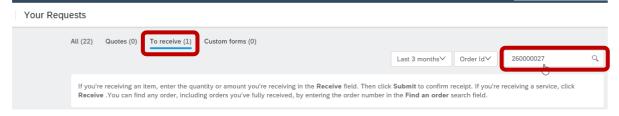
If the Purchase Order is competed received, the backflush activity must be handled in SAP.



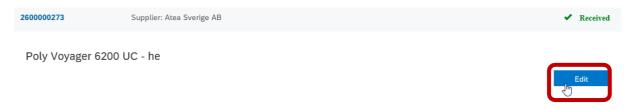
Reverse a completed Goods Reception

Open the Folder "To receive" in the main folder "Your Requests"

Type in the Purchase Order Number in the search field and press <Enter>



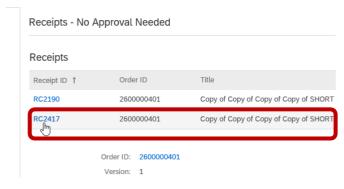
Now, the PO-line is visible and then click on the "Edit" button



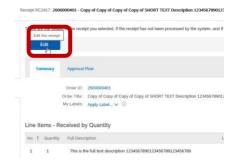
In the next page, click on the "Reopen Order" button (up in the left corner)



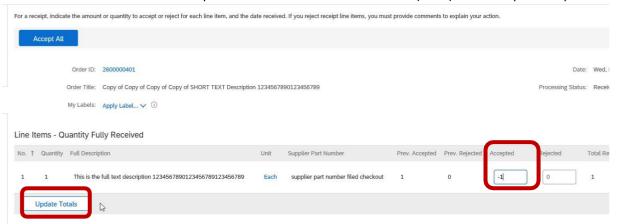
A new receipt document is created (line 2 in the picture below). Click on the new RC document



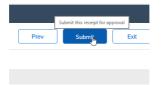
Click on "Edit"



Enter the reverse QTY in the Accepted field. It must be a minus value (ex -1) and then press "Update Totals"



Click on "Submit" and then you have reopen the order for a new goods receiving.



7. REVISION HISTORY

Ver 5 2021-03-05

- Add Suppressed Order (Page 32)
- Add Close Purchase Order Line(s) (Page 34)

Ver 4 2021-02-02.

- New CAR Template instruction (Page 13-17)
- Updated Adhoc order (Page 18-20)
- Updates Delegate Authority (Page 22)
- Update Purchase Request N, F, P (Page 26)
- NEW CUSTOMER XXX Material Number (Page 26)
- Update Set Another Delivery Address. (Page 28)
- NEW Mass update details in Check Out (Page 33)
- Reverse a completed Goods Reception (Page 39)