## Stakeholder Analysis Matrix

| **Stakeholder Name** | **Contact Person**  *Phone, Email, Website, Address* | **Interest**  *How much does the project impact them? (Low, Medium, High)* | **Influence**  *How much influence do they have over the project? (Low, Medium, High)* | **What is important to the stakeholder?** | **How could the stakeholder contribute to the project?** | **How could the stakeholder block the project?** | **Strategy for engaging the stakeholder** |
| --- | --- | --- | --- | --- | --- | --- | --- |
| ***energy storage rights pty ltd*** | Tudor Barbulescu tudor@energystoragerights.com | *High* | *High* | *Spotting optimal location for investors* | *Attend the first stage of estimating and giving feedback after each iterative* | *Too high expectation and changing requirement during execution* | *Weekly round-table discussions* |
| ***Project manager (PM)*** | Yuanxin Ye(Russell) u5669371@anu.edu.au | *High* | *Medium* | *Executing, estimating & monitoring developers software development* | *Communicate with clients and project team, balance the expectation and implementation* | *Cannot balance the relationship between client and development team, leave the team drifted* | *Daily stand up meeting with project developer team. Fortnightly meeting with clients* |
| ***Tutor*** | Jay Kyburz jay@ironhelmet.com Peter Outtridge  peterouttridge@anu.edu.au | *Medium* | *Medium* | *Keep software development on the right track* | *Advise the solution and strategy in terms of software development lifecycle* | *Step too much into the project execution instead of only providing suggestion* | *Weekly press meetings* |
| ***Convenor*** | Charles Gretton  Charles.gretton@anu.edu.au | *High* | *High* | *Keep software development on the right track & balance client-developer relationship* | *Monitor the whole project team and client activities* | *Leave the relationship of clients and the team drifted* | *Quarterly press meetings* |
| ***Developers*** | Yuanxin Ye  [u5669371@anu.edu.au](mailto:u5669371@anu.edu.au)  Yunyuan Yu  [u6092441@anu.edu.au](mailto:u6092441@anu.edu.au)  Weiwei Liang  [u6642464@anu.edu.au](mailto:u6642464@anu.edu.au)  Yufei Qian  [u5981067@anu.edu.au](mailto:u5981067@anu.edu.au)  Peilin Song  [u6225953@anu.edu.au](mailto:u6225953@anu.edu.au)  Dawei Zhang  [u6302602@anu.edu.au](mailto:u6302602@anu.edu.au)  Daoyu Li  [u5912264@anu.edu.au](mailto:u5912264@anu.edu.au) | *High* | *Medium* | *builds and create software and applications. Including build up the ROI calculating system, sort optimal result within selective area, UI design, web server & host.* | *Communicate with clients and consider technical priority*  *considers many factors which may include zoning, sustainability, access to an affordable labor and cost of utilities* | *Unclear job allocation and not clear about of the project goal*  *not having honesty, responsibility, trust and transparency workplace culture which will cause conflict of interest* | *Daily stand up meeting* |
| ***Trainers*** |  | *High* | *Low* | *Teach individuals how to use the energy storage application and get feedback from testers* | *Guide the testers to participate in the test before releasing and get the feedback for the whole software development* | *Not clear about the project requirement and expectation* | *When proceed in the testing stage, weekly meeting* |
| ***Testers*** |  | *Medium* | *Low* | *Giving feedback after using the software* | *Participate in the trial and give the first-hand information of end user* | *Randomly giving the feedback* | *Information and feedback meetings every 6 months* |
| ***Customer*** |  | *Medium* | *High* | *Get the best location of investment within the selective area & the expectation of ROI* | *State the need and help in planning stage which will be the scope* | *Randomly giving the expectation and changing rapidly* | *Information and feedback meetings every 6 months* |
| ***Regulator*** |  | *Medium* | *Medium* | *Ensure the appropriate licensing and legal appliance in order to control safety.* | *Monitor the development is held in a legal manner* | *Lack of expertise* | *Information and feedback meetings every 2 months* |
| ***Shadow*** ***team*** |  | *Low* | *Low* | *Observe the execution team on how they are operating the system* | *Monitor project team ethics and workspace culture* | *Lack of surveillance* | *Quarterly meeting for feedback* |
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A screenshot of a cell phone

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