



Ebrahim Mohamed Ebrahim Saad

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Profile Summary

Sales professional with over 5 years of experience in sales and team management. Strong in business development, negotiation, and key account management. Proven ability to achieve sales targets and significantly increase revenue. Results-oriented, motivated, and focused on customer satisfaction.

Work Experience

Telesales Representative

Royal Citadel Marketing, Bay Square, Dubai

June 2024 – August 2024

- Managed outbound calls to potential clients.
- Promoted company services and closed sales.
- Maintained detailed records of customer interactions and sales performance.

Business Owner

School Supplies, Toys, and Gifts Store, Alexandria ,Egypt

August 2021 – July 2024

- Managed daily store operations including inventory management and staff supervision.
- Handled procurement of goods, vendor negotiations and budgeting.
- Directed marketing efforts and customer relationship management.

Store Manager

Footwear Store, Alexandria ,Egypt

February 2016 – September 2020

- Maintained a productive and organized store environment. Led a team to achieve sales targets and improve customer service quality.
- Implemented sales strategies and trained staff on customer service best practices.

Real Estate Agent

Kaian Real Estate, Alexandria,Egypt

October 2014 – September 2015

- Greeted clients at the work site and provided property tours.
- Assisted clients in evaluating properties and making informed decisions.
- Strengthened client relationships through professional and polite interactions.

Education

Bachelor of Art, King Marriott Academy , Alexandria,Egypt

Faculty of Arts Department of Surveying and Maps

August 2016 – June 2020

Core Skills

Expert : Sales, Customer Service, Teamwork, Communication

Intermediate In : Sales Forecasting, Customer Complaint Handling