

Profit and Loss Report

RegimA Worldwide Distribution (Pty) Ltd

Date Range: 01/03/2017 - 28/02/2027

Cost of Sales based on: Purchases

	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Total
Sales											
1000/000 : Sales	0	1,891,486	5,085,267	-12,134	3,478	-24,569	57	-497	-295	0	6,942,793
Sales	0	0	6,419,014	6,418,286	2,509,381	12,624,703	19,868,863	18,730,464	3,978,466	0	70,549,177
Sales - Y/E	0	0	0	14,629	0	0	0	0	0	0	14,629
Total for Sales	0	1,891,486	11,504,281	6,420,780	2,512,859	12,600,134	19,868,920	18,729,967	3,978,171	0	77,506,598
Cost of Sales											
2000/000 : Cost of Sales	0	649,822	5,622,741	274	167	1,274,428	-9	0	0	0	7,547,422
2100/000 : Inventory Adjustment	0	10,062	2,199	0	0	0	0	0	0	0	12,262
3251/000 : Commissions paid	0	0	0	0	0	94,882	273	0	0	0	95,155
Purchases	0	0	2,578,380	4,284,963	1,290,476	8,733,770	15,738,958	11,027,213	2,395,702	0	46,049,461
Purchases - Y/E	0	0	0	1,074,629	0	0	0	0	0	0	1,074,629
Total for Cost of Sales	0	659,884	8,203,320	5,359,865	1,290,643	10,103,079	15,739,222	11,027,213	2,395,702	0	54,778,928
Gross Profit	0	1,231,602	3,300,961	1,060,915	1,222,217	2,497,055	4,129,698	7,702,754	1,582,469	0	22,727,670
Other Income											
2690/000 : Admin Fee	0	12,108	605,607	13,685	-20,950	-2,981	-32,379	33,539	0	0	608,628
2695/000 : Courier Fees	0	0	18,854	34,904	29,236	12,028	-132,326	149,200	0	0	111,896
2696/000 : Collection Fees Received	0	0	0	0	0	-14,906	0	0	0	0	-14,906
2750/000 : Interest Received	0	0	19,473	100,991	20,973	198,737	378,086	245,441	16,608	0	980,309
2780/000 : Training Fees - Received	0	0	20,477	2,734	5,217	-4,348	30,435	33,043	1,031	0	88,590
2790/000 : Warehouse Charges Received	0	0	376,876	286,551	0	0	0	0	0	0	663,426
2850/000 : Bad Debts Recovered	0	0	0	0	0	0	909	0	0	0	909
2900/000 : Sundry Income	0	387	0	0	0	9,747	0	783	0	0	10,917
2900/010 : Unknown deposits	0	0	0	0	0	3,667	2,536	650	0	0	6,853
8010/000: Unknown deposits	0	0	0	0	0	0	2,134	0	0	0	2,134
Unallocated Income	0	0	0	0	0	130	0	0	1,935	0	2,066
Total for Other Income	0	12,495	1,041,287	438,864	34,477	202,074	249,394	462,656	19,575	0	2,460,822
Expenses											
3000/000 : Accounting Fees	0	0	0	3,060	4,104	3,629	0	3,160	0	0	13,953
3049/000 : Admin Fee	0	111,358	0	368,527	192,352	1,127,100	28,499	71,406	0	0	1,899,242
3120/000 : Annual Fees	0	1,125	1,160	25,582	1,160	1,250	500	3,300	0	0	34,077
3150/000 : Bad Debts	0	0	0	0	6,563	-105	-271	409	0	0	6,596
3200/000 : Bank Charges	0	14,658	13,355	12,597	12,851	24,532	12,621	18,176	4,964	0	113,754

	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Total
3300/000 : Computer Expenses	0	354,512	313,711	539,667	21,415	0	77,588	991	0	0	1,307,884
3300/010 : Computer Maintenance Salco	0	0	0	0	20,000	23,000	0	0	0	0	43,000
3300/020 : Computer - Platforms	0	0	0	0	494,120	594,799	2,237,741	5,718,322	1,429,358	0	10,474,339
3300/030 : Computer : Software	0	0	0	0	0	0	38,794	799,021	146,498	0	984,313
3300/040: Computer: Shopify Connectors	0	0	0	0	0	0	0	124,225	30,148	0	154,374
3300/050: Computer: Apps	0	0	0	0	0	0	0	24,564	298	0	24,862
3300/060 : Computer - Other	0	0	0	0	0	0	0	0	3,948	0	3,948
3350/000 : Consulting Fees	0	0	0	126,699	179,456	41,260	104,883	0	0	0	452,298
3400/000 : Courier	0	0	5,587	1,285	0	193,946	370,002	528,040	83,588	0	1,182,449
3550/000 : Discount Allowed for Cash	0	1	0	0	0	0	0	0	0	0	1
3700/000 : Entertainment Expenses	0	0	0	2,330	1,883	696	552	277	0	0	5,738
3765/000 : Warehouse Charges Paid	0	27,151	647,216	319,239	55,719	127,567	0	0	0	0	1,176,892
3800/025: General Expenses - Office requirements	0	0	0	0	0	0	9,159	2,107	0	0	11,267
3800/030 : Certificates printing	0	0	0	0	0	285	0	0	0	0	285
3900/000 : Interest Paid	0	2	0	601	0	0	0	0	0	0	603
3950/000 : Leasing Charges	0	3,977	7,354	6,619	4,296	0	0	0	0	0	22,246
4150/010 : Motor Vehicle - Petrol AND Oil	0	0	0	0	0	4,817	80,606	8,587	0	0	94,010
4150/020 : Motor Vehicle - Repairs AND Maint.	0	0	0	0	0	0	214	0	0	0	214
4200/000 : Printing AND Stationery	0	659	1,768	2,240	616	0	1,549	0	0	0	6,833
4300/000 : Rent Paid	0	48,000	48,000	44,000	48,000	48,000	48,000	48,000	16,000	0	348,000
4350/000 : Repairs AND Maintenance	0	0	10,000	17,055	1,109	270	18,501	3,500	0	0	50,435
4450/000 : Training	0	0	0	0	0	-20,530	2,549	8,422	0	0	-9,560
4460/000 : Sales Representative Services	0	0	0	0	0	56,957	67,378	0	0	0	124,335
4460/111 : Sales Rep Services (GP-JHB-N)	0	0	0	0	0	220,381	331,418	87,473	0	0	639,272
4460/112 : Sales Rep Services (GP-JHB-W)	0	0	0	0	0	210,655	299,213	105,470	0	0	615,338
4460/113 : Sales Rep Services (GP-JHB-S)	0	0	0	0	0	61,248	194,127	0	0	0	255,374
4460/120 : Sales Rep Services (GP-EKU-E)	0	0	0	0	0	0	57,457	13,689	0	0	71,146
4460/130 : Sales Rep Services (GP-PTA)	0	0	0	0	0	0	174,431	111,080	25,500	0	311,011
4460/134 : Sales Rep Services (GP-PTA-E)	0	0	0	0	0	0	12,446	0	0	0	12,446
4460/200 : Sales Rep Services (FS)	0	0	0	0	0	0	119,693	137,121	0	0	256,814
4460/300 : Sales Rep Services (MP)	0	0	0	0	0	0	152,795	96,627	20,020	0	269,442
4462:000 : Shipping Fees	0	0	0	0	0	0	17,462	0	0	0	17,462
4550/000 : Subscriptions	0	866	0	0	0	0	0	0	0	0	866
4560/000 : Taxation	0	0	0	4,755	0	0	0	0	0	0	4,755
4600/000 : Telephone AND Fax	0	0	1,329	3,861	325	9,395	15,604	34,371	7,720	0	72,606
4650/000 : Travel AND Accommodation	0	0	0	0	1,350	0	20,969	26,440	400	0	49,158
4650/010 : Travel - Local	0	0	0	9,434	13,185	60,074	239,475	300,775	38,289	0	661,231
4800/000 : Normal Taxation	0	0	921,975	0	0	0	0	-5,516	0	0	916,459
Bad Debts	0	0	0	0	0	0	46	0	0	0	46
Conversion Retained Earnings Adjustments	0	-394,165	0	0	0	0	0	0	0	0	-394,165
Total for Expenses	0	168,144	1,971,455	1,487,552	1,058,503	2,789,226	4,734,001	8,270,037	1,806,730	0	22,285,647

	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Total
Net Profit Or Loss Before Tax	0	1,075,953	2,370,794	12,227	198,190	-90,096	-354,909	-104,627	-204,687	0	2,902,845
Net Profit Or Loss After Tax	0	1,075,953	2,370,794	12,227	198,190	-90,096	-354,909	-104,627	-204,687	0	2,902,845