Evan Steitz

Product & Engineering Leader

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PROFESSIONAL SUMMARY

Product-focused engineering leader and full-stack developer with experience leading teams through 0→1 product launches, scaling systems to millions of users, and driving business impact through technical strategy and culture design.

EXPERIENCE

Product & Engineering Lead

Demand IQ

Feb 2022 - Present Remote

Led cross-functional team delivering multiple 0→1 products and scaling to \$1M ARR milestone

- Built and led a cross-functional team (3 engineers, 1 designer, 1 QA) delivering multiple 0→1 products, including a white-labeled no-code funnel builder and a React Native app for field sales
- Designed and scaled real-time pricing infrastructure and a custom funnel theming system powering hundreds of unique customer experiences
- Helped drive company growth to \$1M ARR milestone through consistent, high-velocity product delivery
- Partnered with customer success and support teams to onboard hundreds of customers, using insights to improve engagement and retention

React Native	TypeScript	Node.js	Postgres	AWS	GitHub Actions	Golang	Figma
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Lead Engineer

Aug 2019 – Feb 2022 Remote

Tournament Kings

Scaled Discord bot to 30K+ monthly active users spanning 3M+ users across thousands of servers

- Built and scaled a Discord bot to 30K+ monthly active users and a community spanning 3M+ users across thousands of servers
- Led and mentored a team of 5 engineers, driving rapid iteration and scaling efforts
- Designed backend systems and CI/CD pipelines, cutting deploy times from 4+ hours to less then 15 minutes
- Implemented observability with Prometheus and SQL to ensure reliability and performance at scale

Python	Discord.py	SQL	Postgres	Prometheus	GitHub Actions	AWS	Grafana
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Improved API architecture and observability for systems serving millions of customers

- Improved internal API architecture, reducing latency and increasing reliability for systems serving millions of customers
- Built Vue.js dashboards for deployment monitoring, improving visibility for dozens of engineering teams
- Developed observability tooling that reduced incident response times and improved system uptime +4%
- Automated deployment workflows to reduce error rates and increase release confidence

Vue.js Nuxt Kuberne	tes Golang	Postgres	Prometheus	Helm	Concourse
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Full Stack Software Engineer

Apr 2017 – Jul 2018 Denver, CO

Charter Communications

Automated deployment and network testing processes, dramatically reducing deployment times

- Developed CLI tools to automate deployments, reducing deploy time from 30 minutes to under 60 seconds
- Led automation of network testing processes, cutting validation time in half and accelerating release cycles
- Authored documentation and training for infrastructure tools (Chef, Ansible), streamlining adoption across operations teams and reducing onboarding time

Python Chef	Ansible	Bash	Vendor APIs	VMWare	Kubernetes	Helm
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DevOps Engineer

May 2015 – Apr 2017 Aurora, CO

Raytheon

Automated infrastructure deployments and built internal tooling for mission-critical environments

- Developed Chef cookbooks for core infrastructure, standardizing deployments and improving system reliability across mission-critical environments
- Automated build and deployment pipelines, reducing manual sysadmin workload and accelerating release cycles
- Built internal tooling to eliminate repetitive operational tasks, freeing engineers to focus on higher-value development work

Chef Rundeck Linux Bash Rul	у
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CONSULTING

Full-Stack Engineer

Sep 2024 – Jan 2025 Remote

Independent Consultant

Built Discord bot ecosystem for 150,000+ users enabling custom in-game item creation

- Designed and built a Discord bot ecosystem supporting a server of 150,000+ users, enabling creation of custom in-game items for theory crafting, marketing, and community engagement
- Developed a complete command interface and item generation system, including Al-driven image generation and in-Discord visualization for immediate user feedback
- Independently gathered requirements, conducted user interviews, and anticipated user needs to deliver a polished, high-impact product with minimal oversight

• Drove community activation and engagement by creating a seamless experience for users to generate and share content within Discord

Discord.py Python Al Image Gene	eration Postgres
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Organizational Effectiveness & Culture Consultant

Apr 2023 – Jun 2023 Remote

Independent Consultant

Assessed organizational culture and delivered strategies to improve engagement and productivity

- Interviewed leadership and individual contributors across multiple departments to assess alignment, knowledge gaps, and employee satisfaction
- Identified process and cultural friction points, delivering actionable recommendations to improve engagement, retention, and productivity
- Implemented strategies to help employees feel heard, motivated, and empowered, driving organizational effectiveness and cross-functional collaboration
- Facilitated workshops and documentation to align teams with business goals and promote best practices across the company

Gamification Design Consultant

Jun 2019 – Dec 2021 Remote

Independent Consultant

Designed gamification systems that scaled user base from hundreds to tens of thousands

- Designed advanced gamification systems for a competition app, going beyond traditional points, badges, and leaderboards to create a platform users wanted to engage with daily
- Partnered with the CEO and investors to position the gamification system as a key product differentiator
- Transformed onboarding and engagement flows to increase active participation and user retention
- Scaled the user base from hundreds to tens of thousands through strategic gamification design

Gamification & Process Improvement Consultant

Sep 2020 - May 2021

Remote

Independent Consultant

Doubled team velocity through gamified project management systems

- Designed gamified systems to improve project management and engineering team workflows, integrating team wins, bite-sized goals, and standard points, badges, and leaderboards
- Implemented systems that doubled story point velocity, increasing team throughput and efficiency in an Agile environment
- Provided enhanced transparency, data, and motivation to individual contributors and managers, encouraging consistent engagement with project management tools
- Received highly positive feedback from the team, with almost perfect 5 of 5 stars ratings on effectiveness and value of the gamified system

PROJECTS

Tiny Teams Baseball

A multiplayer baseball simulation with pixel-art graphics, featuring asynchronous replays, deep team-building mechanics, player genetics, and gamified progression.

TypeScript Next.js Supabase Postgres

Last Call for Alcohol (LC4A)

A social deduction tabletop card game where players take turns trying to avoid holding the highest numbered card, using limited information to outwit opponents

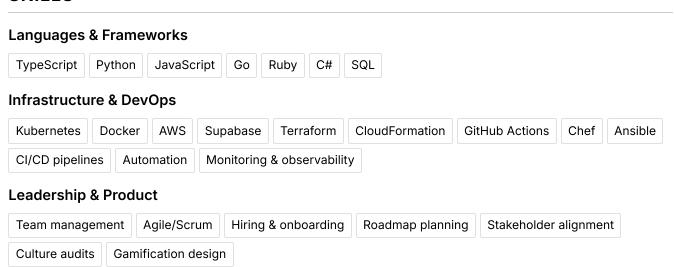


Spark

A side-scrolling, combo-centric shoot-'em-up released on Steam, where players use an arsenal of four bullet types to create unique combination effects and visually striking firework-style interactions to defeat enemies.



SKILLS



EDUCATION

Bachelor of Science in Computer Science

Fort Hays State University 2015