

PITCHING SLIDE-DECK TEMPLATE

ECLIPSE SDV HACKATHON CHAPTER TWO

20-22 NOVEMBER, 2024
ICF KARLSRUHE, GERMANY





Pitching Session

Challengers

20-22 November, Karlsruhe, Germany
An Eclipse SDV Event

The Team

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What did we do?



A platform that collects and processes data from a vehicle's input devices, such as a steering wheel, to control in-game vehicles and evaluate driver behavior.

This system can be applied across various industries, including education, training, and insurance.

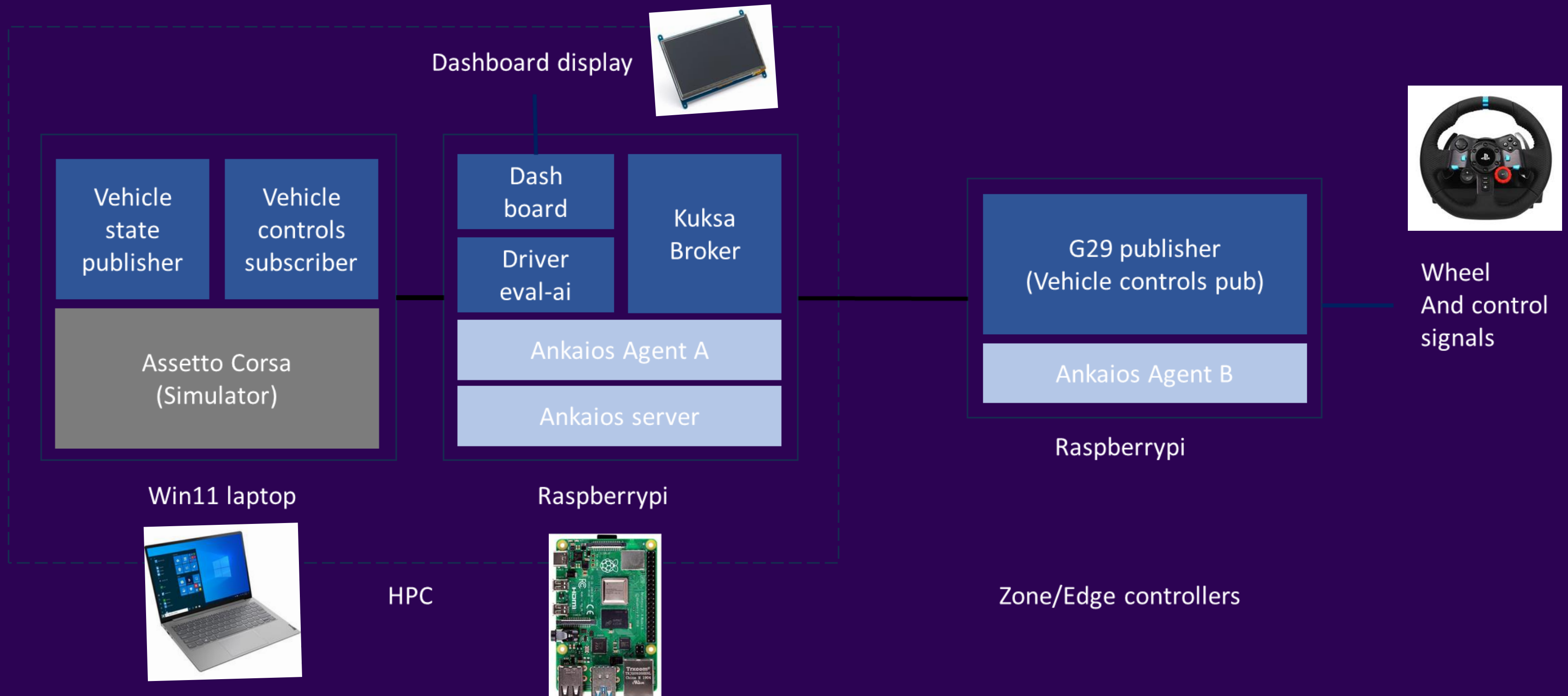


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How we did it?



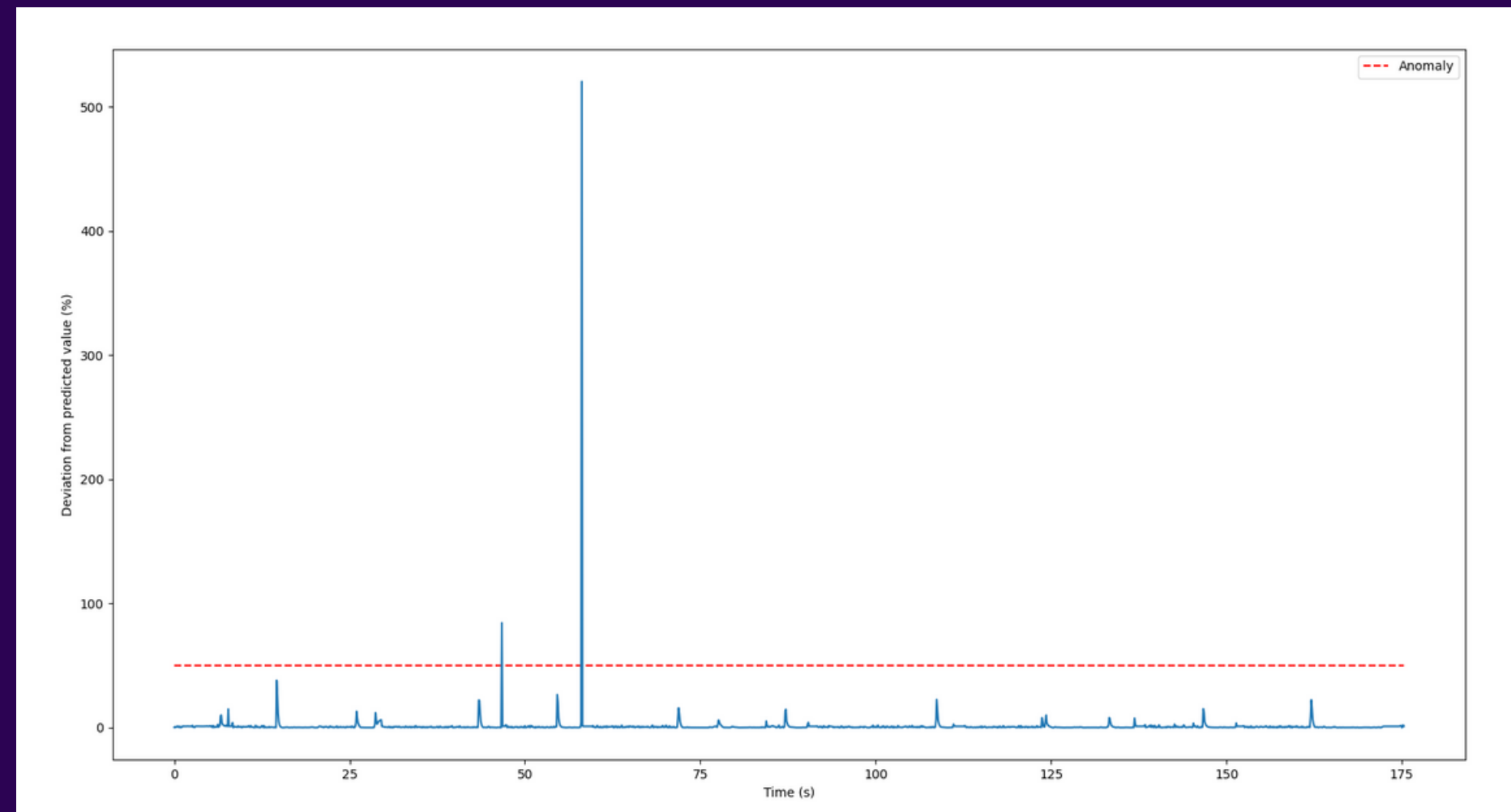
System Architecture



Anomaly Detection



- An anomaly detector to improve drivers' driving skills.
- Uses pre-trained ML model to detect unusual activity such as harsh braking.



The Market & Competition

Market

- Individual drivers
- Driving schools & F1 academies
- Insurance companies
- Fleet managers

Competition

- Tesla
- Daimler Fleet Management GmbH



Business Model

1.Subscription-Based Model:

- Monthly or yearly plans for access to the platform.
 - Basic Plan: Individual users for skill improvement.
 - Enterprise Plan: Businesses like driving schools, insurers, or fleet managers.

2.Pay-Per-Use:

- Charge businesses based on the number of driver assessments processed.

3.White-Label Solutions:

- Offer the platform to insurance companies or driving schools for rebranding.

4.Data Licensing:

- Sell anonymized driving data to researchers or automotive companies.

5.Integration Fees:

- Custom API integration with gaming platforms or other enterprise software.

Business Plan

1. Partnerships:

- Collaborate with driving schools, insurance providers, and gaming platforms.

2. Freemium Model:

- Offer a basic version for free with paid premium features like advanced analytics and detailed reporting.

3. Pilot Programs:

- Work with insurance companies and driving schools to showcase the platform's value in real-world scenarios.

4. Industry Events:

- Present at automotive, insurance, and gaming expos to attract early adopters.

5. Digital Marketing:

- Leverage online advertising targeting driving schools, insurers, and gamers.



Thank You!

Questions?

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