

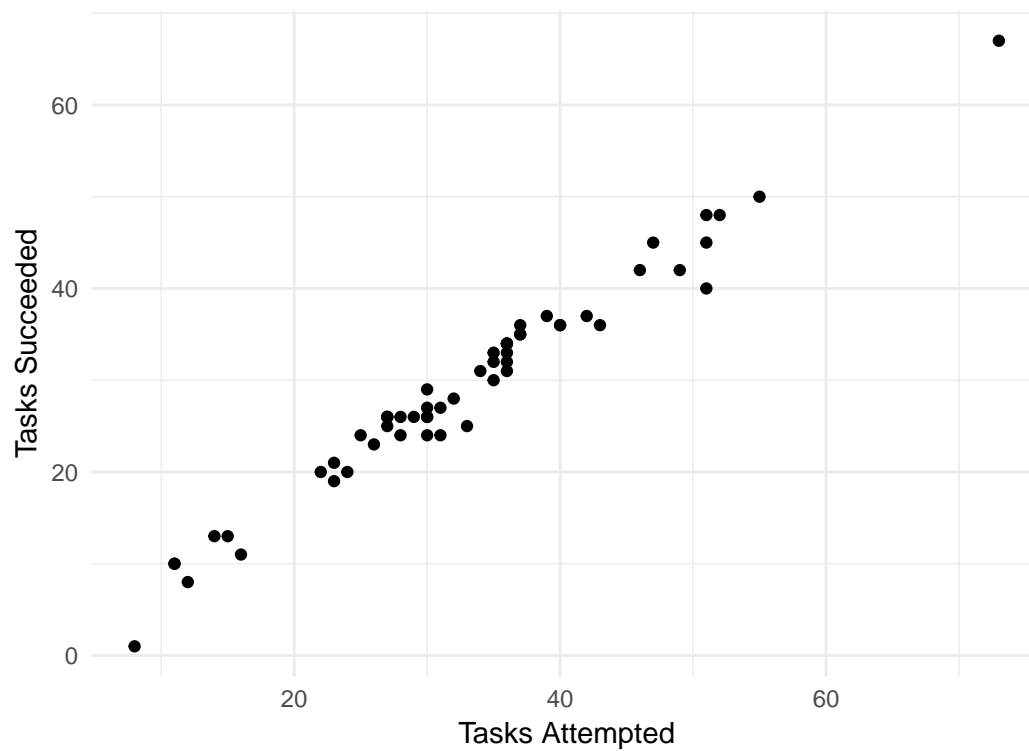
CSR Initial Analysis

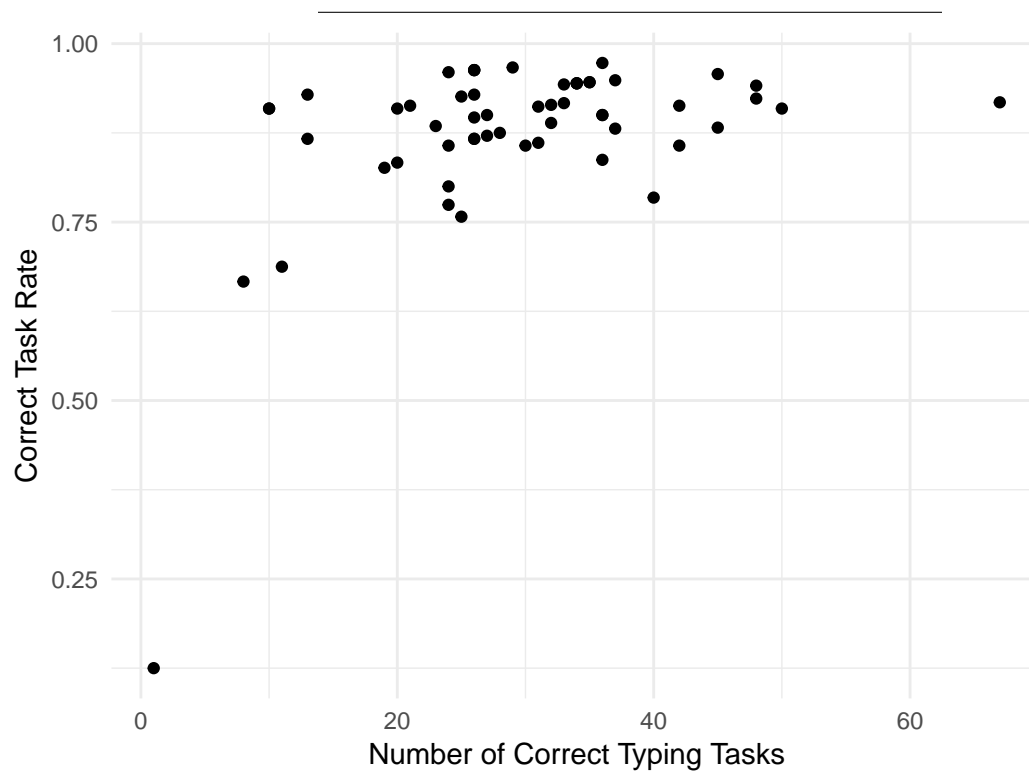
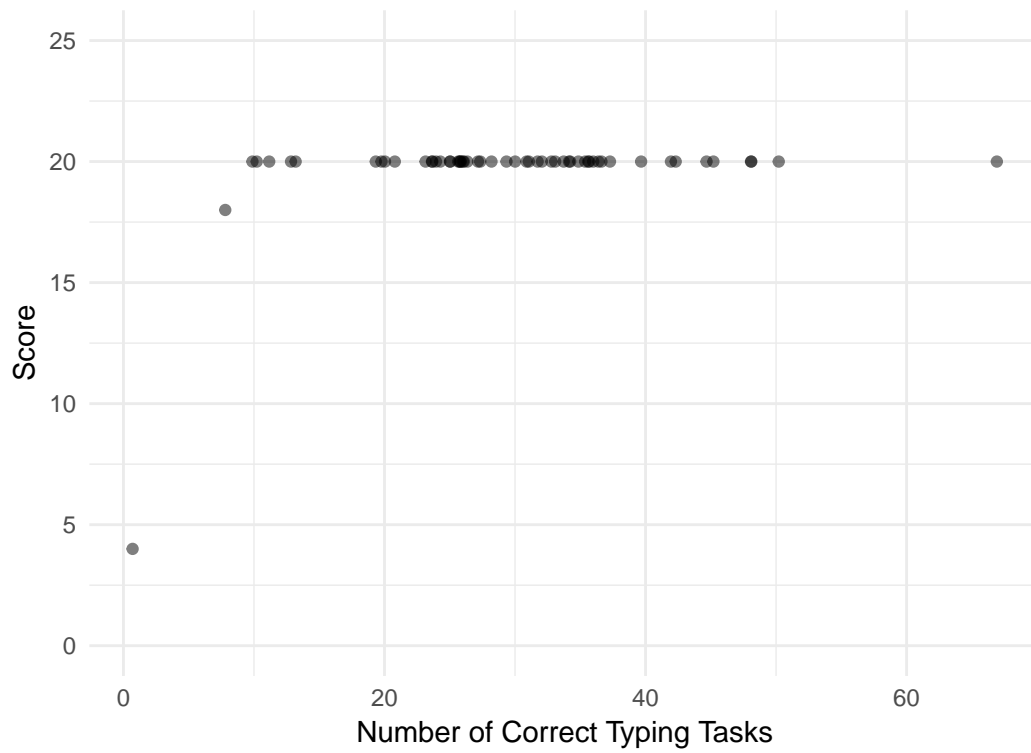
Compiled by Curtis Kephart, curtis.kephart@nyu.edu, with R Markdown Notebook.

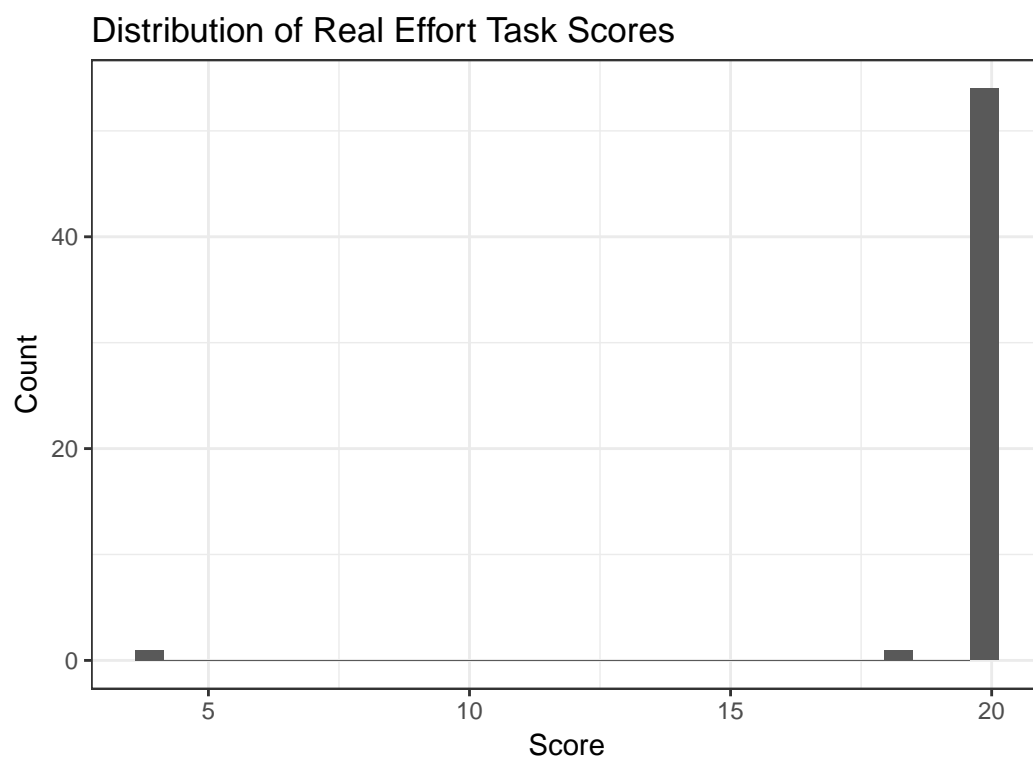
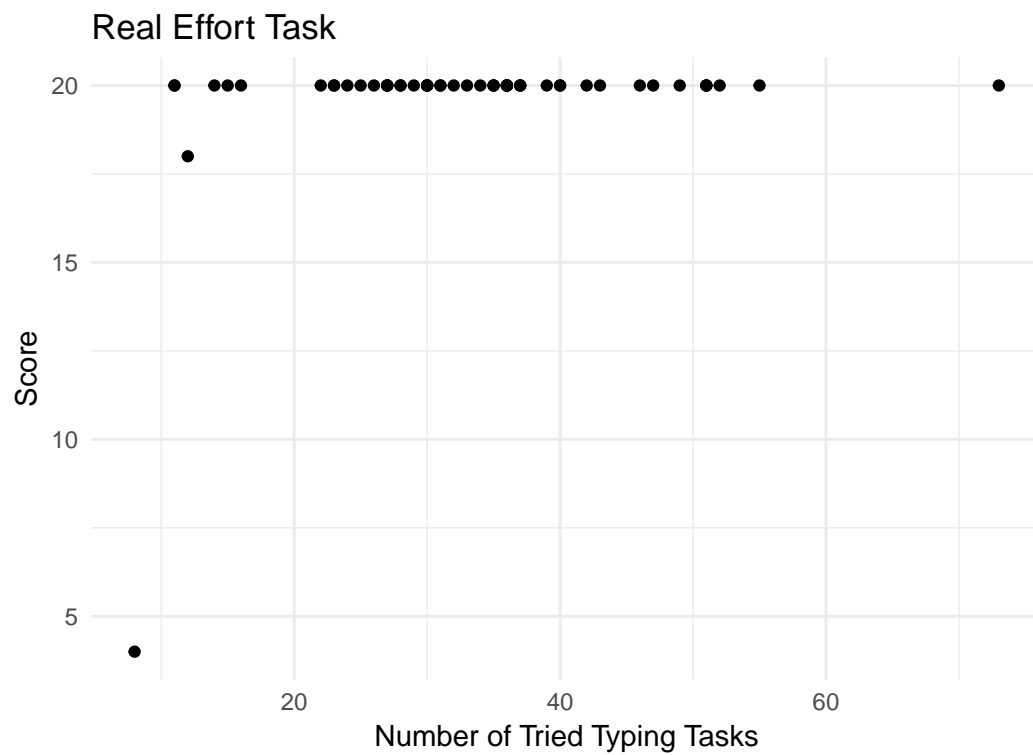
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Real Effort Task

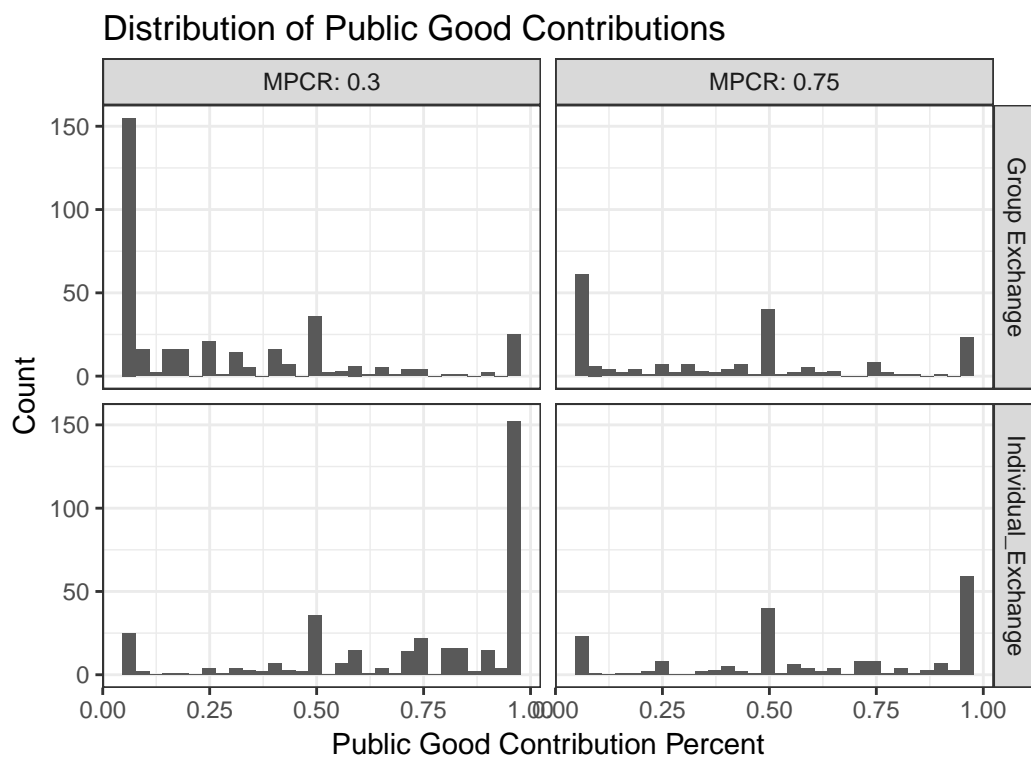
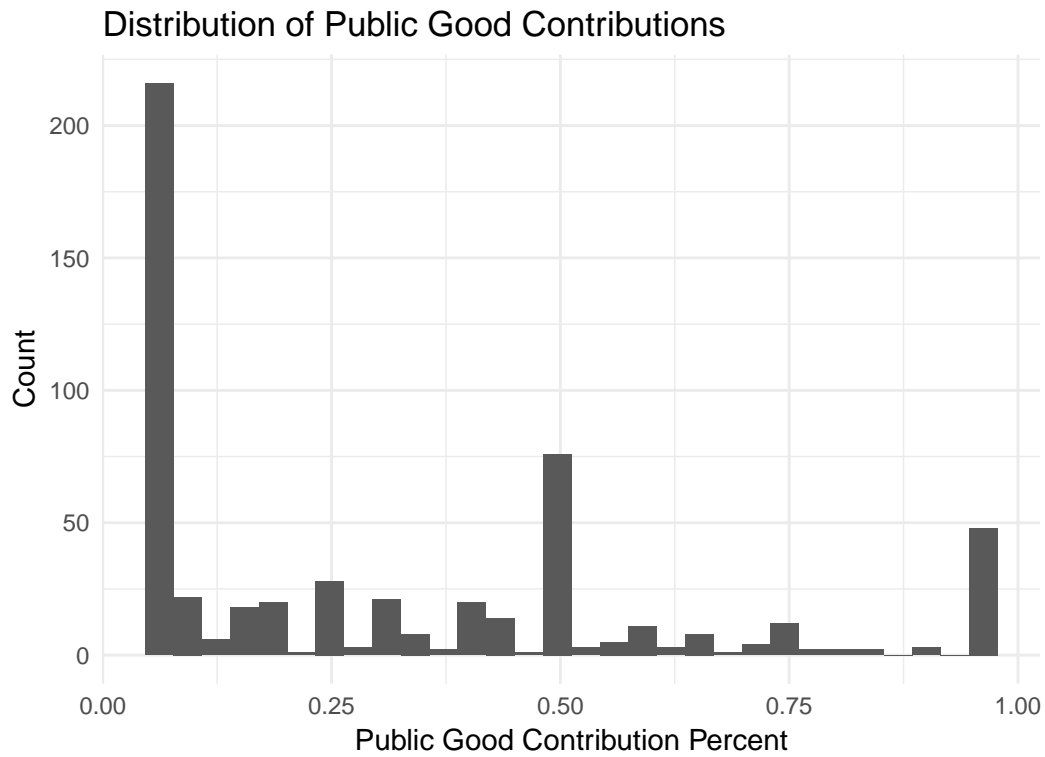
Below, a table of each subject's RET performance.

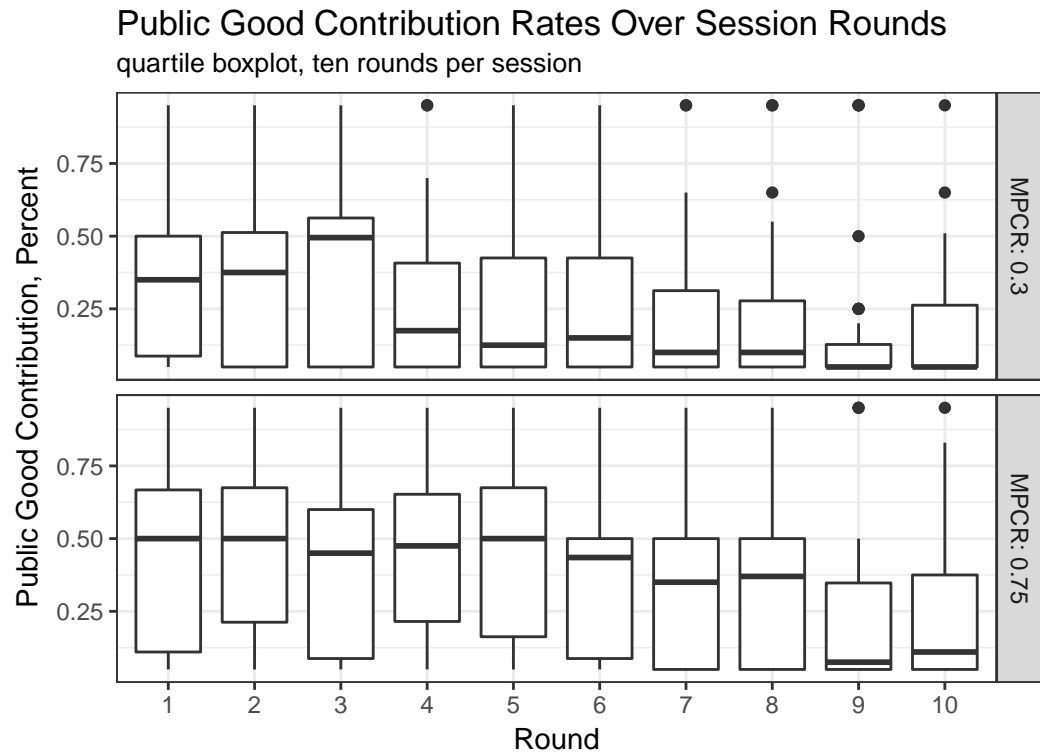




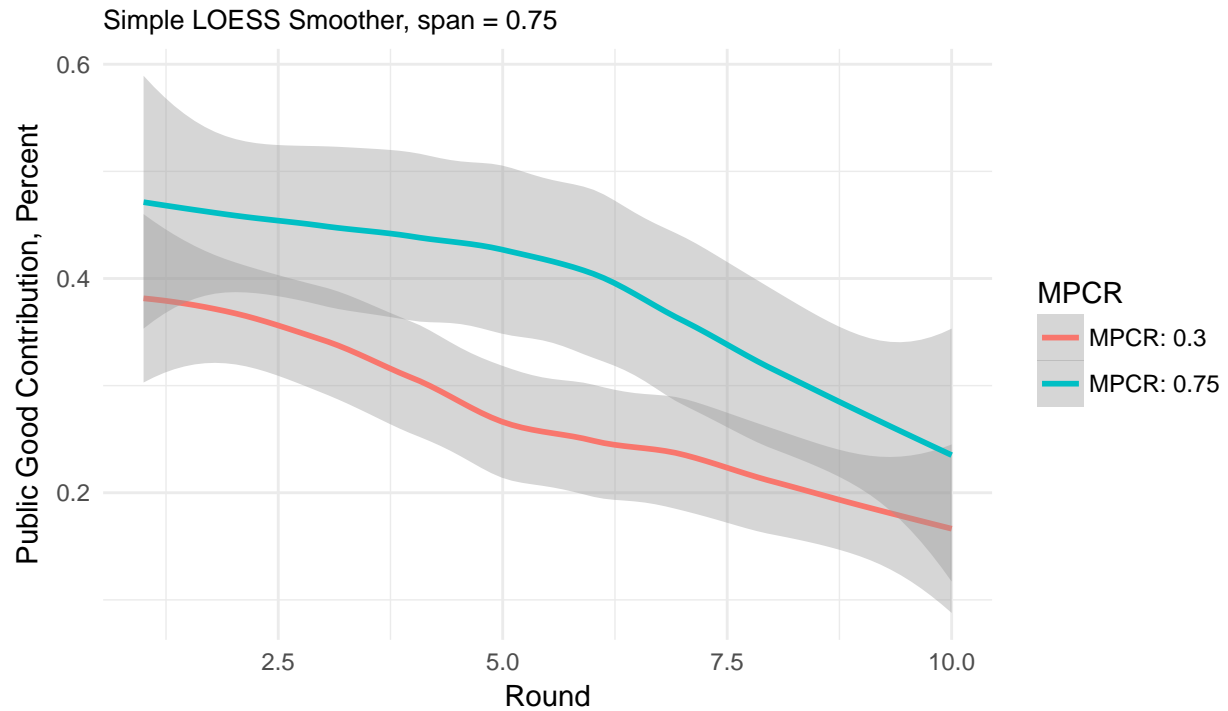


Public Good Game

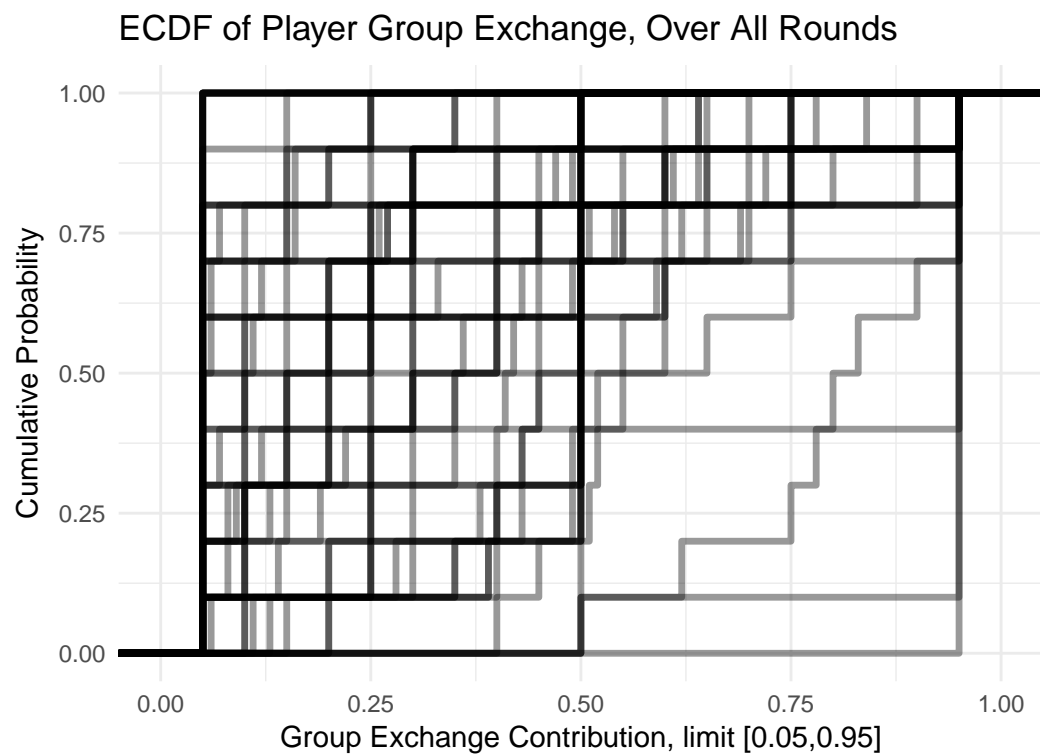
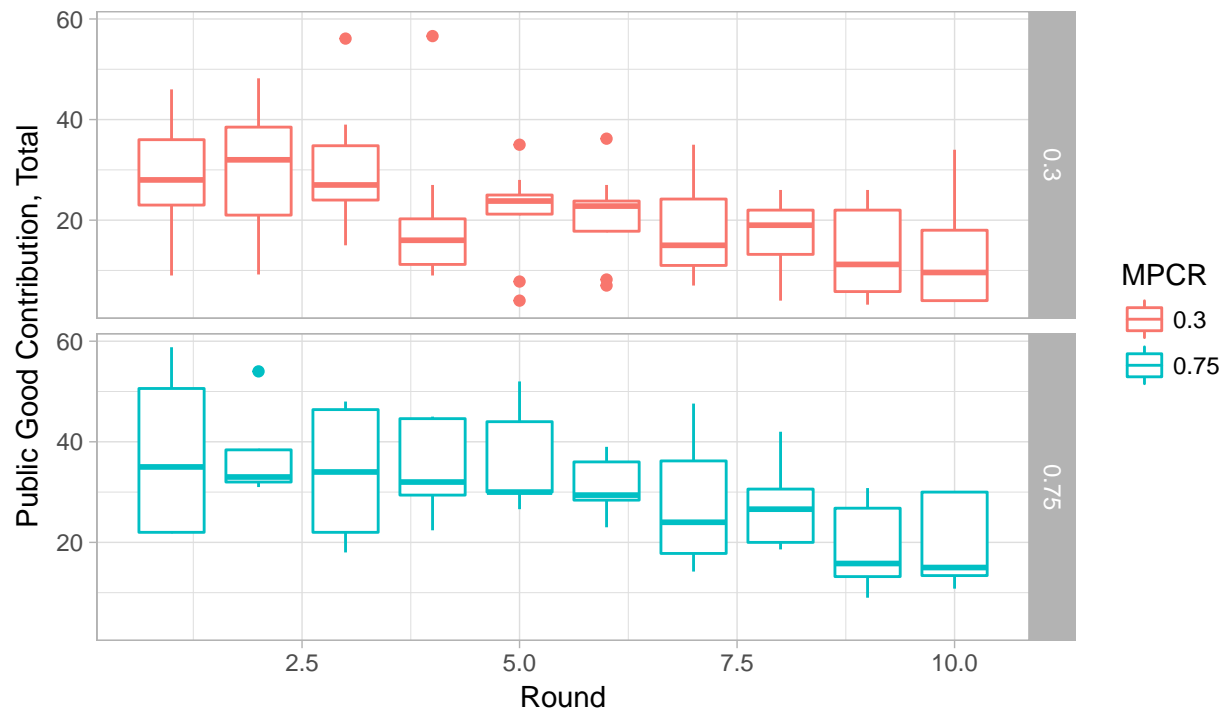


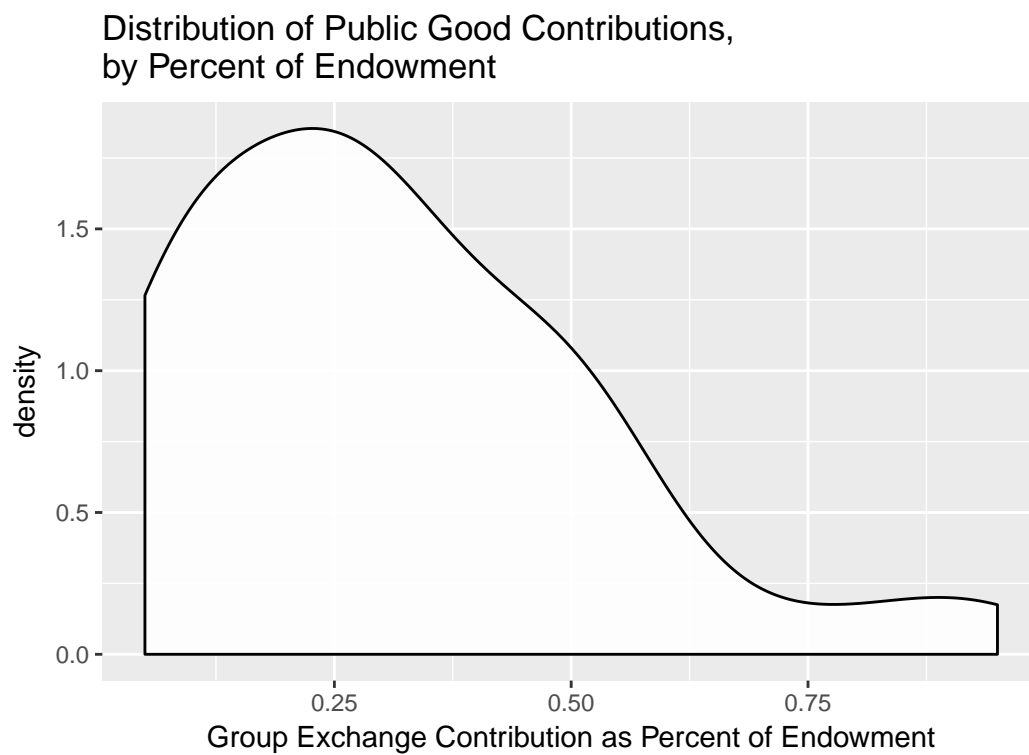
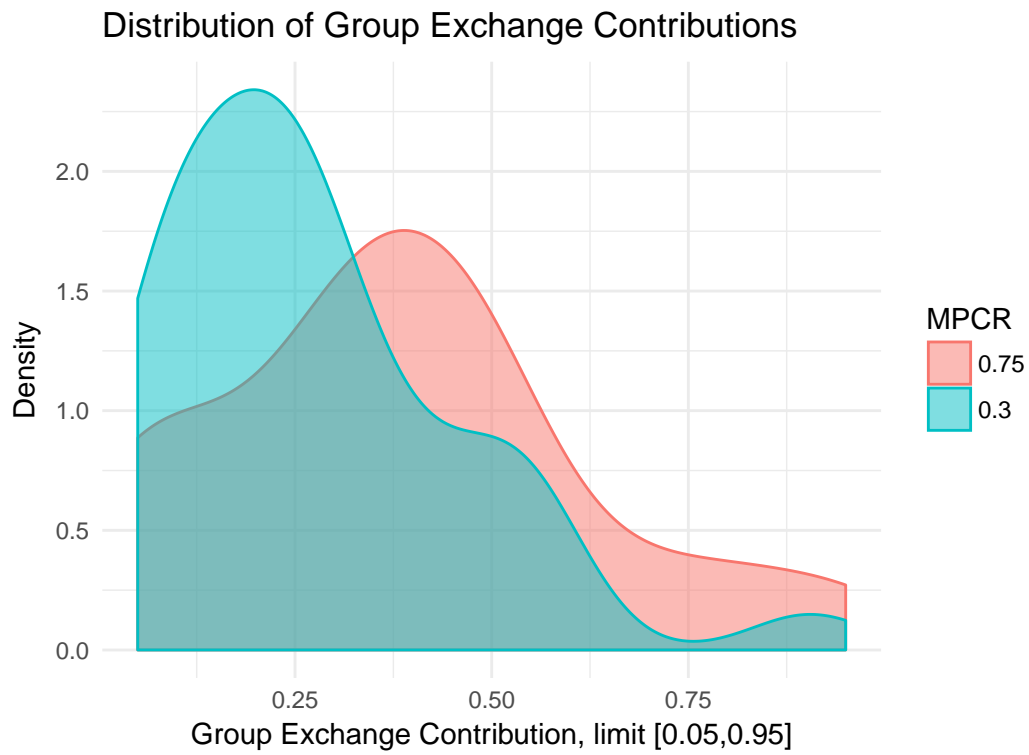


Subjects played ten VCM rounds. As rounds progressed, rates of public goods contribution declined.

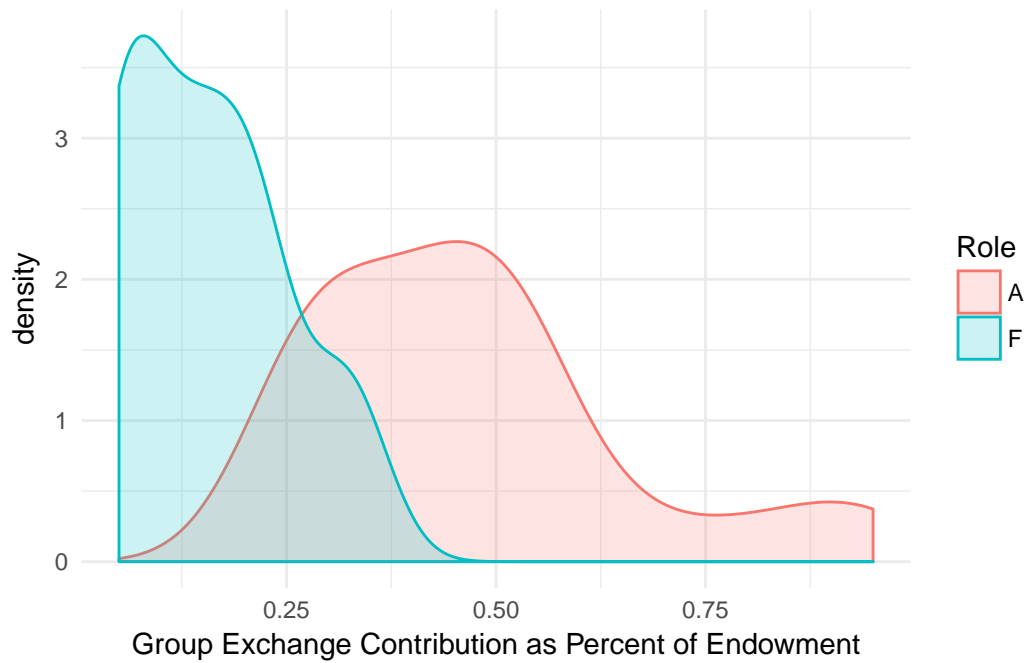


Comparing between MPCRs, the higher rates generally had approximately 10% higher public good contribution rates on average.

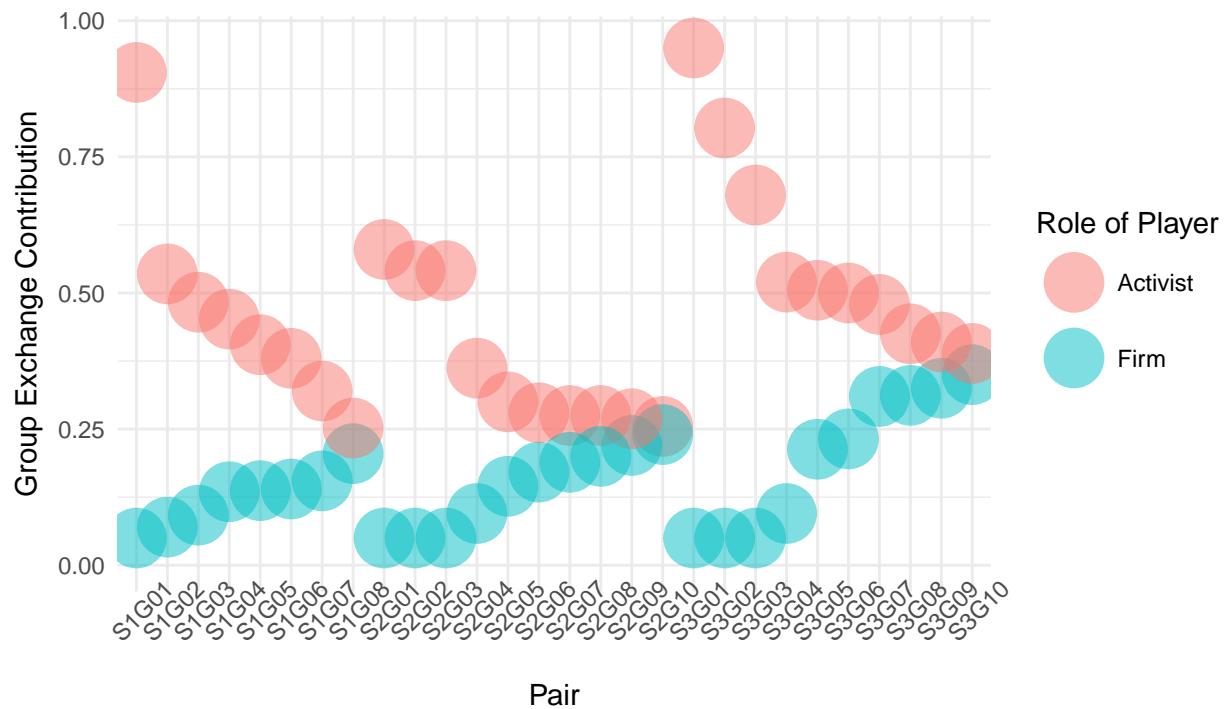




Distribution of Public Good Contributions,
by Percent of Endowment, by Role



Average Group Exchange from VCM



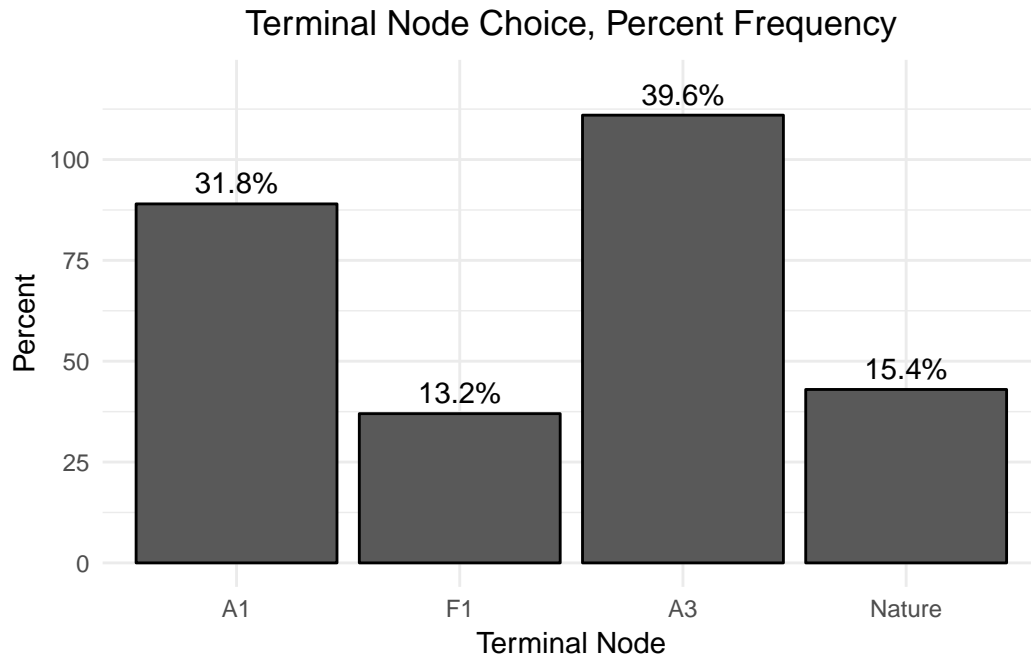
Stage Game

Treatment subject summary tables

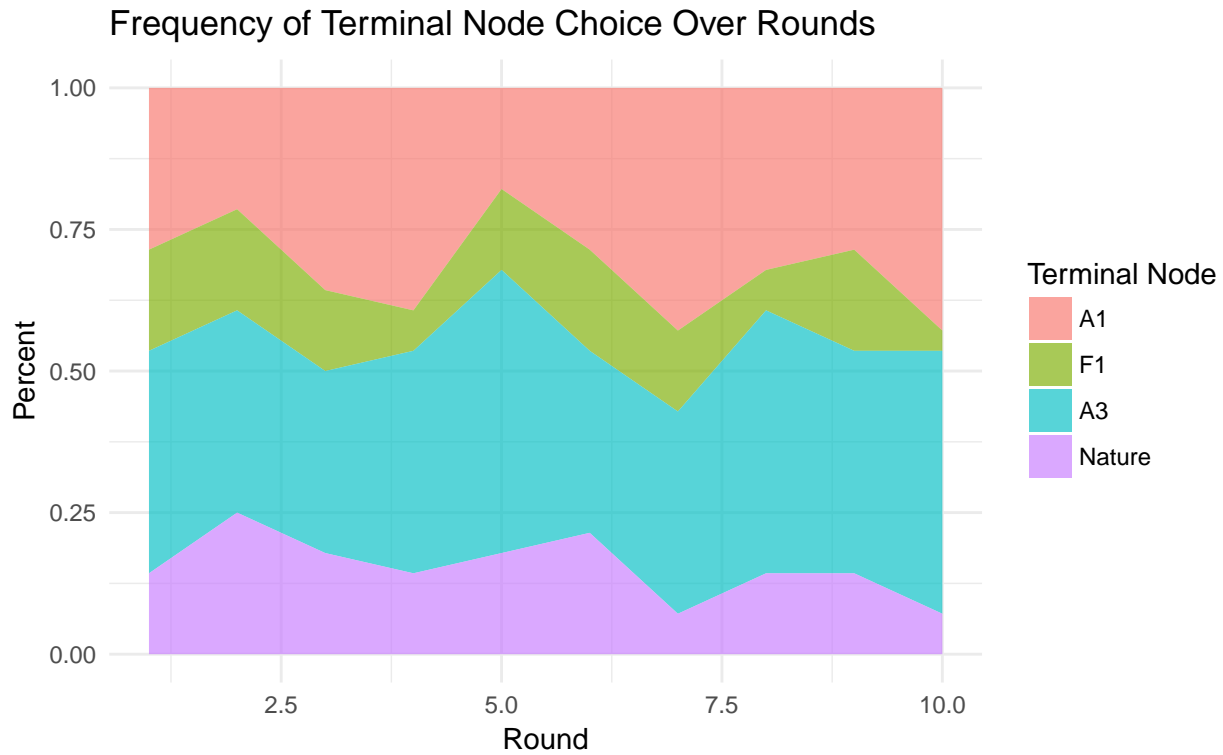
Below, reports the overall percent each terminal node choice was selected by stage game groups. Number of

groups are the numbers below divided by two.

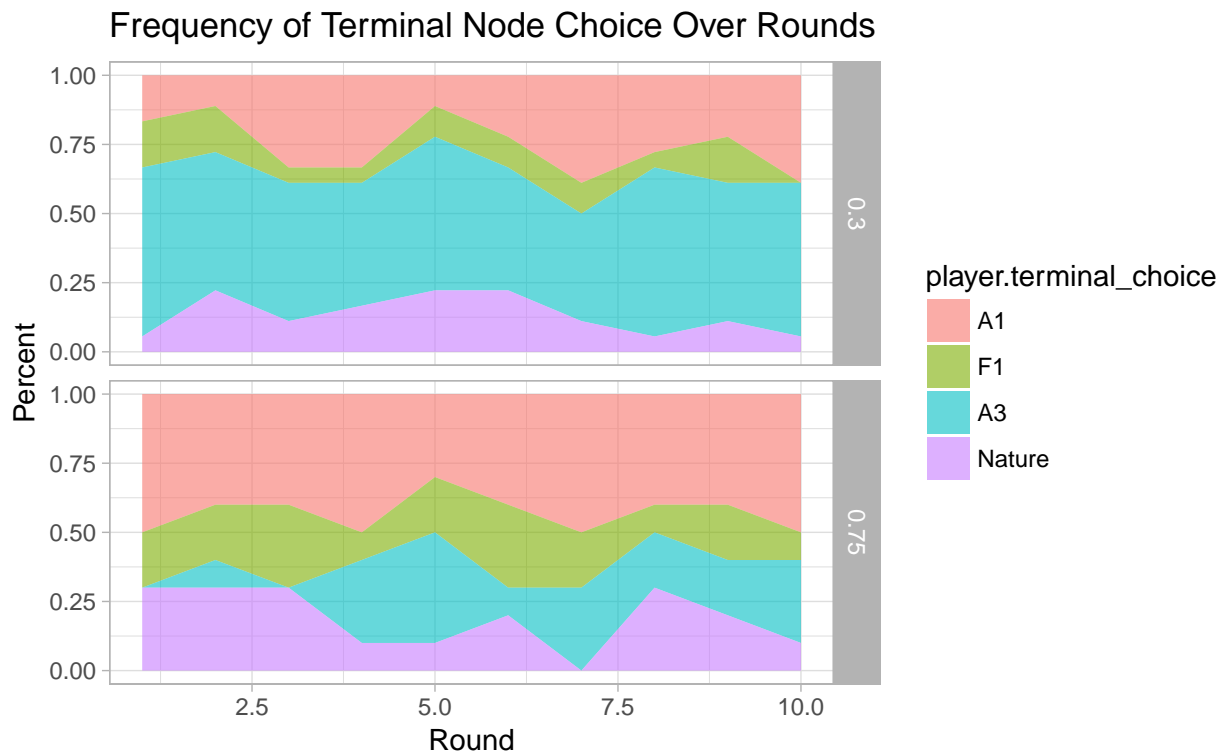
MPCR	N Subjects
0.30	36
0.75	20



Below, reports how terminal node choices evolved as the session progressed over each of ten rounds. Groups in the stage game were fixed.



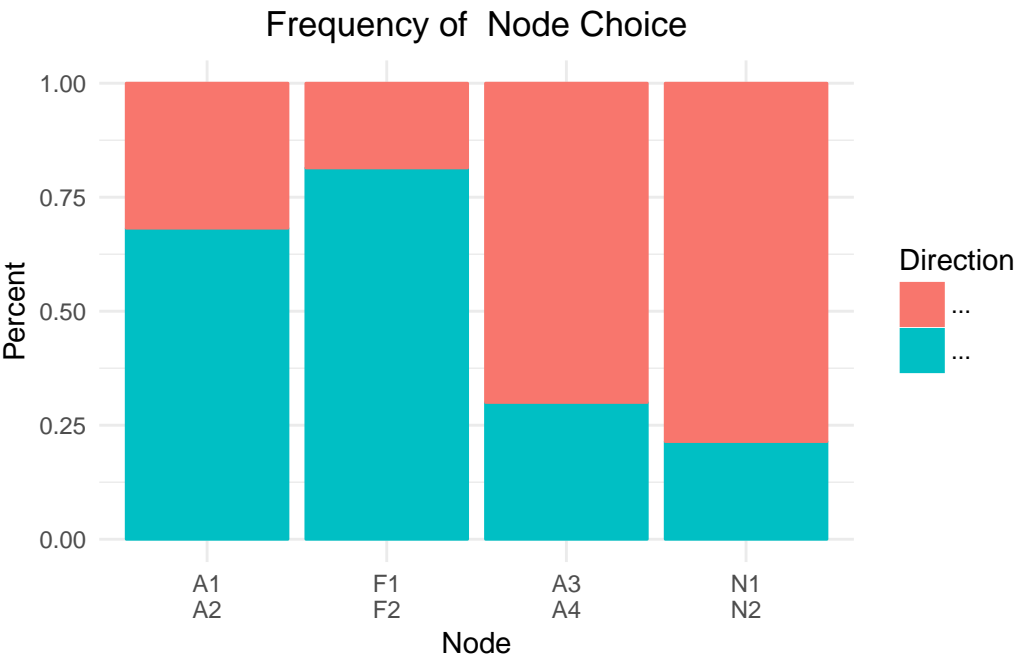
Below, breaks down terminal node choice dynamics by MPCR treatment.



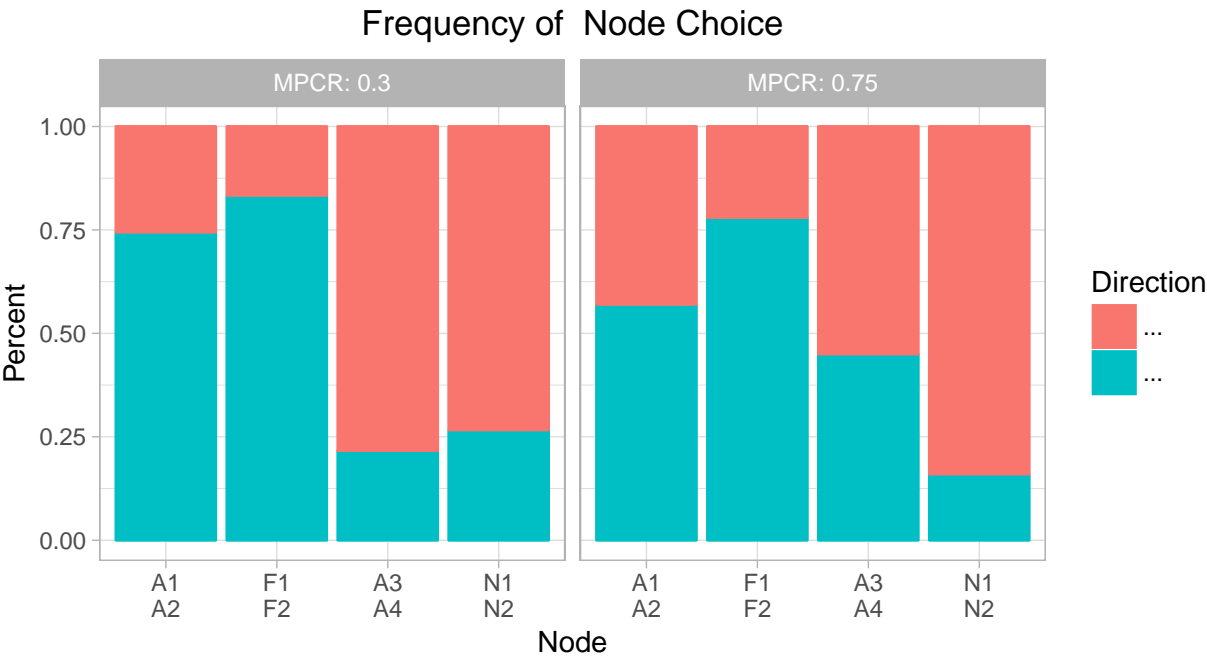
Selections were elicited via the strategy method. For example, even if A1 was selected by the role A player, Role F would still be asked what they would choose if A *had chosen A2* previously. At the end of each round, the terminal node and payoffs were revealed to both players. And the next round begins with the strategy method again.

Below reports the percent of time each choice was selected at each decision.

Nature was selected by a random number generated via the experiment software, with probability of $N1 = 0.75$.



The plot below breaks the above plot down by MPCR treatment.



Below, the table shows the average rates at which each MPCR treatment groups reached each possible terminal node.

These groups were composed of two-players in ten repeated rounds. We find the average number of times each group reached each possible terminal node. There were 18 such groups in the $MPCR = 0.3$ treatment, and 10 such groups in the $MPCR = 0.75$ treatment regime.

The table is arranged to make it easy to compare terminal node rates between MPCR regimes.

terminal_node	A1	A1	F1	F1	A3	A3	Nature	Nature
mpcr	0.30	0.75	0.30	0.75	0.30	0.75	0.30	0.75
average	0.256	0.430	0.100	0.190	0.511	0.190	0.133	0.190
se	0.0149	0.0422	0.0071	0.0307	0.0166	0.0238	0.0076	0.0242
n	18	10	18	10	18	10	18	10

```
## [1] "#####"
```

```
## Do groups in MPCR 0.3 and 0.75 reach A1 at the same rates?
```

```
##
```

```
## Wilcoxon rank sum test with continuity correction
```

```
##
```

```
## data: (df_tab %>% filter(mpcr == 0.3 & terminal_node == "A1"))$percent and (df_tab %>% filter(mpcr == 0.75 & terminal_node == "A1"))$percent
```

```
## W = 71, p-value = 0.3594
```

```
## alternative hypothesis: true location shift is not equal to 0
```

```
## [1] "#####"
```

```
## [1] "Do groups in MPCR 0.3 and 0.75 reach F1 at the same rates?"
```

```
##
```

```
## Wilcoxon rank sum test with continuity correction
```

```
##
```

```
## data: (df_tab %>% filter(mpcr == 0.3 & terminal_node == "F1"))$percent and (df_tab %>% filter(mpcr == 0.75 & terminal_node == "F1"))$percent
```

```
## W = 89, p-value = 0.9791
```

```
## alternative hypothesis: true location shift is not equal to 0
```

```
## [1] "#####"
```

```
## [1] "Do groups in MPCR 0.3 and 0.75 reach A3 at the same rates?"
```

```
##
```

```
## Wilcoxon rank sum test with continuity correction
```

```
##
```

```
## data: (df_tab %>% filter(mpcr == 0.3 & terminal_node == "A3"))$percent and (df_tab %>% filter(mpcr == 0.75 & terminal_node == "A3"))$percent
```

```
## W = 143.5, p-value = 0.01032
```

```
## alternative hypothesis: true location shift is not equal to 0
```

```
## [1] "#####"
```

```
## [1] "Do groups in MPCR 0.3 and 0.75 reach Nature at the same rates?"
```

```
##
```

```
## Wilcoxon rank sum test with continuity correction
```

```
##
```

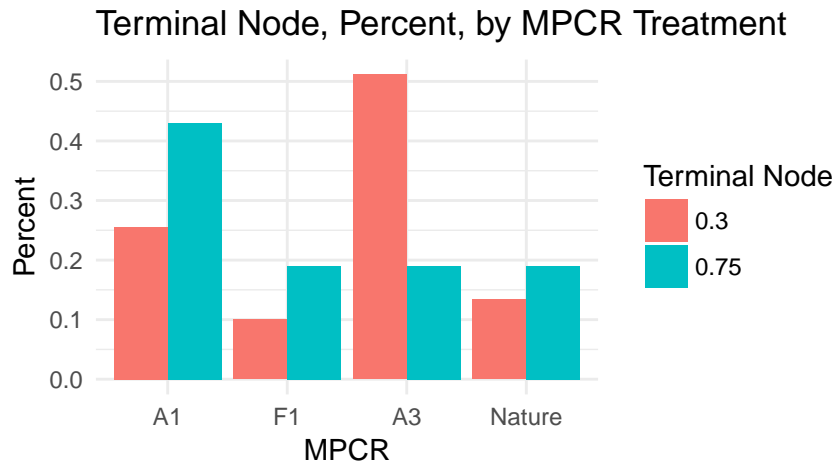
```
## data: (df_tab %>% filter(mpcr == 0.3 & terminal_node == "Nature"))$percent and (df_tab %>% filter(mpcr == 0.75 & terminal_node == "Nature"))$percent
```

```
## W = 82.5, p-value = 0.7284
```

```
## alternative hypothesis: true location shift is not equal to 0
```

```
## [1] "#####"
```

We only see a significant difference between groups' inclination to reach terminal node A3.



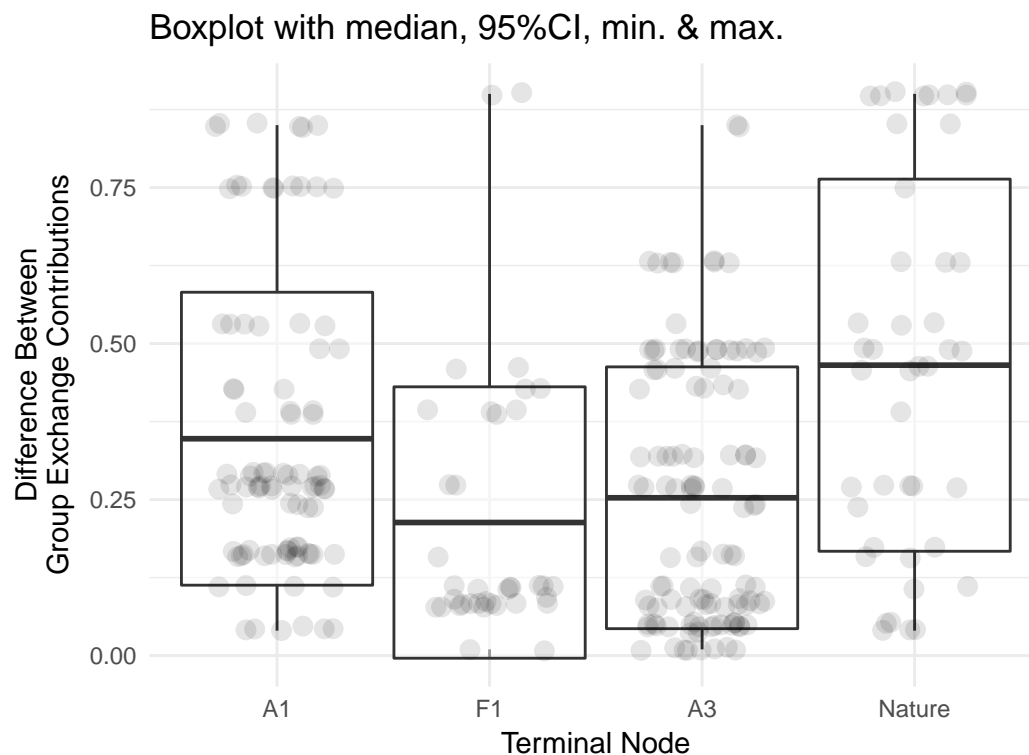
Inequality Aversion

Below we consider the effect of varying public good contributions on the terminal nodes selected by players in the stage game.

The stage game was played by two-players. Each player had some average public good contribution from their ten rounds of the VCM game.

In the plot below, we see the distribution of these two-player-group differences in public good contributions for each terminal node selected. A large difference implies one player contributed a lot more to the public good relative to the other, while a small difference means the two players contributed at similar rates. The plot above labeled “Average Group Exchange from VCM” shows the public good contributions of each group in the stage game.

The plot shows that F1 tended to be selected where public good contribution differences were the smallest within groups. While players tended to reach the nature node where differences in group exchange contributions were the highest.



Reaching Nature

Below is a parametric test,

$$N_g = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \epsilon_g$$

- Where N_g is the percent of the time group g reached nature as their terminal node,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.

In a draft of the paper, under “Table 2. Regression Results I.” results for N_g

```
##
## Call:
## lm(formula = Nature_percent ~ MPCR_0.30 + log(GE_diff), data = df)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.22744 -0.10023 -0.03750  0.05252  0.52020
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   0.28716    0.06909   4.156 0.000331 ***
## MPCR_0.30    -0.03623    0.06712  -0.540 0.594134
## log(GE_diff)  0.06979    0.03157   2.210 0.036468 *
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1685 on 25 degrees of freedom
```

```
## Multiple R-squared:  0.1833, Adjusted R-squared:  0.118
## F-statistic: 2.806 on 2 and 25 DF,  p-value: 0.07955
```

Below is another parametric test, this time using group-round level observations to test the following,

$$N_{gt} = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \epsilon_{gt}$$

- Where N_{gt} is 1 if group g reached nature as terminal node in round t and 0 otherwise,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.

```
##
## Call:
## lm(formula = Nature ~ MPCR_0.30 + log(GE_diff), data = df)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.27980 -0.19749 -0.13500 -0.04046  0.96245
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   0.28716    0.04595   6.250 1.54e-09 ***
## MPCR_0.30    -0.03623    0.04463  -0.812  0.41769
## log(GE_diff)  0.06979    0.02100   3.324  0.00101 **
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.3545 on 277 degrees of freedom
## Multiple R-squared:  0.0438, Adjusted R-squared:  0.0369
## F-statistic: 6.344 on 2 and 277 DF,  p-value: 0.002023
```

Reaching F1

Below is a parametric test,

$$F1_g = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \epsilon_g$$

- Where $F1_g$ is the percent of the time group g reached F1 as their terminal node,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.

In a draft of the paper, under “Table 2. Regression Results I.” results for $F1_g$

```
##
## Call:
## lm(formula = F1_percent ~ MPCR_0.30 + log(GE_diff), data = df)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.29176 -0.13154 -0.04023  0.04979  0.55105
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   0.11350    0.08372   1.356   0.187
## MPCR_0.30    -0.10609    0.08133  -1.304   0.204
## log(GE_diff) -0.05495    0.03826  -1.436   0.163
```

```
##
## Residual standard error: 0.2043 on 25 degrees of freedom
## Multiple R-squared: 0.1169, Adjusted R-squared: 0.04629
## F-statistic: 1.655 on 2 and 25 DF, p-value: 0.2113
```

Below is another parametric test, this time using group-round level observations to test the following,

$$F1_{gt} = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \epsilon_{gt}$$

- Where $F1_{gt}$ is 1 if group g reached F1 as terminal node in round t and 0 otherwise,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.

```
##
## Call:
## lm(formula = F1 ~ MPCR_0.30 + log(GE_diff), data = df)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.29176 -0.17313 -0.10985 -0.04649  0.95052
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   0.11350    0.04317   2.629  0.00904 **
## MPCR_0.30    -0.10609    0.04194  -2.530  0.01198 *
## log(GE_diff) -0.05495    0.01973  -2.785  0.00572 **
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.3331 on 277 degrees of freedom
## Multiple R-squared: 0.04301, Adjusted R-squared: 0.0361
## F-statistic: 6.225 on 2 and 277 DF, p-value: 0.002268
```

Reaching A1

Below is a parametric test,

$$A1_g = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \epsilon_g$$

- Where $A1_g$ is the percent of the time group g reached A1 as their terminal node,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.

In a draft of the paper, under “Table 2. Regression Results I.” results for $A1_g$

```
##
## Call:
## lm(formula = A1_percent ~ MPCR_0.30 + log(GE_diff), data = df)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.52391 -0.22329 -0.06372  0.22744  0.55824
##
## Coefficients:
```



```
##           Estimate Std. Error t value Pr(>|t|)
## (Intercept)  0.53160    0.13405   3.966 0.000541 ***
## MPCR_0.30   -0.15307    0.13022  -1.175 0.250892
## log(GE_diff) 0.07298    0.06126   1.191 0.244734
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.327 on 25 degrees of freedom
## Multiple R-squared:  0.115, Adjusted R-squared:  0.04419
## F-statistic: 1.624 on 2 and 25 DF,  p-value: 0.2172
```

Below is another parametric test, this time using group-round level observations to test the following,

$$A1_{gt} = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \epsilon_{gt}$$

- Where $A1_{gt}$ is 1 if group g reached A1 as terminal node in round t and 0 otherwise,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.

```
##
## Call:
## lm(formula = A1 ~ MPCR_0.30 + log(GE_diff), data = df)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.5239 -0.3266 -0.2168  0.5582  0.8446
##
## Coefficients:
##           Estimate Std. Error t value Pr(>|t|)
## (Intercept)  0.53160    0.05892   9.022 < 2e-16 ***
## MPCR_0.30   -0.15307    0.05724  -2.674  0.00794 **
## log(GE_diff) 0.07298    0.02693   2.710  0.00714 **
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4546 on 277 degrees of freedom
## Multiple R-squared:  0.05722, Adjusted R-squared:  0.05041
## F-statistic: 8.406 on 2 and 277 DF,  p-value: 0.0002856
```

Reaching A3

Below is a parametric test,

$$A3_g = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \epsilon_g$$

- Where $A3_g$ is the percent of the time group g reached A3 as their terminal node,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.

In a draft of the paper, under “Table 2. Regression Results I.” results for $A3_g$

```
##
## Call:
## lm(formula = A3_percent ~ MPCR_0.30 + log(GE_diff), data = df)
```

```
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.44560 -0.15392 -0.07804  0.11240  0.59169
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   0.06774    0.11020   0.615   0.5443
## MPCR_0.30     0.29539    0.10706   2.759   0.0107 *
## log(GE_diff) -0.08782    0.05036  -1.744   0.0935 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2689 on 25 degrees of freedom
## Multiple R-squared:  0.3282, Adjusted R-squared:  0.2744
## F-statistic: 6.106 on 2 and 25 DF,  p-value: 0.006932
```

Below is another parametric test, this time using group-round level observations to test the following,

$$A3_{gt} = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \epsilon_{gt}$$

- Where $A3_{gt}$ is 1 if group g reached A3 as terminal node in round t and 0 otherwise,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.

```
##
## Call:
## lm(formula = A3 ~ MPCR_0.30 + log(GE_diff), data = df)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.7319 -0.4256 -0.1758  0.4422  0.8917
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   0.06774    0.05940   1.140  0.25511
## MPCR_0.30     0.29539    0.05771   5.119 5.76e-07 ***
## log(GE_diff) -0.08782    0.02715  -3.235  0.00136 **
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4583 on 277 degrees of freedom
## Multiple R-squared:  0.1317, Adjusted R-squared:  0.1255
## F-statistic: 21.01 on 2 and 277 DF,  p-value: 3.183e-09
```

Negative Reciprocity

Finally, we control for the possibility of negative reciprocity driving the behavior of our subjects. We do so by introducing another variable in the regression specification that accounts for the percent of the time that the Role F player selected F2 in rounds 2 through 10 (*NegRecip*) with the specification estimated as a probit. This represents negative reciprocity since we expect Role A players to select Nature due to negative reciprocity only when Role F players select F2, otherwise Role A player's selection of Nature is due to the perception that the Role F players contribution to the group exchange was unequal.

Below is another parametric test, this time using group-round level observations to test the following,

$$N_{gt} = \beta_0 + \beta_1 \cdot \delta MPCR_g + \beta_3 \cdot \ln(GEdiff_g) + \beta_4 \cdot NegRecip_{gt} + \epsilon_{gt}$$

- Where N_{gt} is 1 if group g reached nature as terminal node in round t and 0 otherwise,
- $\delta MPCR_g$ is 1 if this group faced a MPCR of 0.3 and 0 otherwise,
- $GEdiff_g$ is this group's difference between player average public good contribution rates in the VCM game.
- $NegRecip_{gt}$ is 1 if in the previous round player F select $F2$, and 0 otherwise.

Note: - This is a probit - Note the increased DoF. The unit of observation is the PERIOD-Group level. Unlike previous obs, which were the stage-group session level. That is, averaging group behavior over all periods. - Since $NegRecip_{gt}$ is a lag term, we run over periods 2-10.

In a draft of the paper, the following is used as Table 3. "Regression Results II."

```
##
## Call:
## glm(formula = Nature ~ MPCR_0.30 + log(GE_diff) + F2_prev_period_lag,
##      family = binomial(link = "probit"), data = df)
##
## Deviance Residuals:
##      Min       1Q   Median       3Q      Max
## -0.8293  -0.6602  -0.5226  -0.3899   2.2861
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)    -0.78409    0.31844  -2.462   0.0138 *
## MPCR_0.30      -0.09826    0.20365  -0.483   0.6294
## log(GE_diff)    0.27191    0.10858   2.504   0.0123 *
## F2_prev_period_lag 0.26216    0.27571   0.951   0.3417
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 217.16  on 251  degrees of freedom
## Residual deviance: 207.88  on 248  degrees of freedom
##      (28 observations deleted due to missingness)
## AIC: 215.88
##
## Number of Fisher Scoring iterations: 5
##
## $Models
##
## Model: "glm, Nature ~ MPCR_0.30 + log(GE_diff) + F2_prev_period_lag, binomial(link = \"probit\"), df"
## Null:  "glm, Nature ~ 1, binomial(link = \"probit\"), df"
##
## $Pseudo.R.squared.for.model.vs.null
##              Pseudo.R.squared
## McFadden          0.134394
## Cox and Snell (ML)  0.120216
## Nagelkerke (Cragg and Uhler) 0.195657
##
## $Likelihood.ratio.test
##      Df.diff LogLik.diff  Chisq    p.value
##      -3      -16.138 32.276 4.5777e-07
```

```
##  
## $Number.of.observations  
##  
## Model: 252  
## Null: 280  
##  
## $Messages  
## [1] "Note: For models fit with REML, these statistics are based on refitting with ML"  
##  
## $Warnings  
## [1] "WARNING: Fitted and null models have different numbers of observations"
```

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