### **EDWARD O'CONNOR**

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Present Address: 7018 Deborah LN Niagara Falls, NY, 14304

### **EDUCATION**

UNIVERSITY AT BUFFALO, THE STATE UNIVERSITY OF NEW YORK

**Bachelor of Science, Business Administration**, June 2023 Concentrations: **Management Information Systems** 

Current GPA: 3.73/4.0 Dean's list (Fall 2021)

Niagara Community College

Associate of Science, Business Administration, July 2021

GPA: 3.24/4.0

Dean's list (Spring 2020, Fall 2021)

### **EXPERIENCE**

Banana Republic, Niagara Falls, New York

### **Retail Associate, October 2018-Present**

- Provided Information to customers to assist them in navigating the store and looking for items that they wish to purchase.
- Arranged merchandise to be visually pleasing and well organized, focusing on item accessibility and aesthetic appeal.
- Resolved customer issues quickly to recapture the customer's loyalty and maintain the sale.
- Promoted the store's credit card program and loyalty program to customers to provide them with ways to save money on purchases.

# TECHNICAL SKILLS

Microsoft Excel, Microsoft Word, Microsoft PowerPoint, Microsoft Access, Salesforce, Python, SQL

## **ACTIVITIES**

## **UB Equity Research** (September 2021–Present)

- Examined different investment strategies.
- Collaborated with a team to create a successful equity research report.
- Participated in a simulated portfolio challenge.

## **Civil Air Patrol** (2014-2018)

- Coordinated group leadership projects and how to communicate as a team.
- Supervised Cadets that were under my flight.
- Lead classes on leadership and drill.
- Volunteered in community service events.

#### **INTERESTS**

Trading / Technical Analysis, Football, Computers, Podcasts, Python