



## SD WAN Solution - Seattle Site

**To:**

Beto Tecun  
ClearFreight  
beto@clearfreight.com  
(310) 726-0400 x1116

**Prepared by:**

Nick Prosser  
Partner | Sales Director  
Atlas IP, LLC  
nickp@atlasip.net  
949.375.6357

# About Us

## Our Team

Atlas IP has years of enterprise technology, telecommunications and carrier services experience which our customers leverage in their evaluation process for new solutions. Our process is different. We are truly aligned with our customers goals and offer non biased consulting services to assist our customers with a number of different solutions from IT security, cloud services, disaster recovery and business continuity, hosted pbx / voip solutions, collaboration, mobility, contact center and more.

We understand that migrating to cloud technology presents a significant challenge and change. However, the investment leads to a more simplified, centralized and automated IT infrastructure, with the flexibility to scale up, scale down and innovate at the speed of the market.

One of the challenges presented with evaluating any new technology is identifying the right vendor who can meet your short and long term goals, develop, migrate to and maintain the right solution. That's where Atlas IP comes in. We're essentially an extension of your IT team but we do this all day, everyday and know the ins and outs of each provider. Let's talk about your upcoming security or cloud initiatives and see how we can help.

## Our Customers



# SD WAN Overview

## Cloud Delivered Diversity and Optimization



### Dynamic Multipath Optimization™

Aggregate broadband Internet, 4G-LTE, and MPLS circuits with application-aware per-packet link steering and on-demand remediation to achieve optimal performance for demanding, real-time voice and video over any transport.



### Bandwidth Elasticity

Economically increase bandwidth by aggregating WAN circuits of any type, providing faster response even for single application flows. Virtualization and automated configuration enables bandwidth elasticity and provider flexibility.



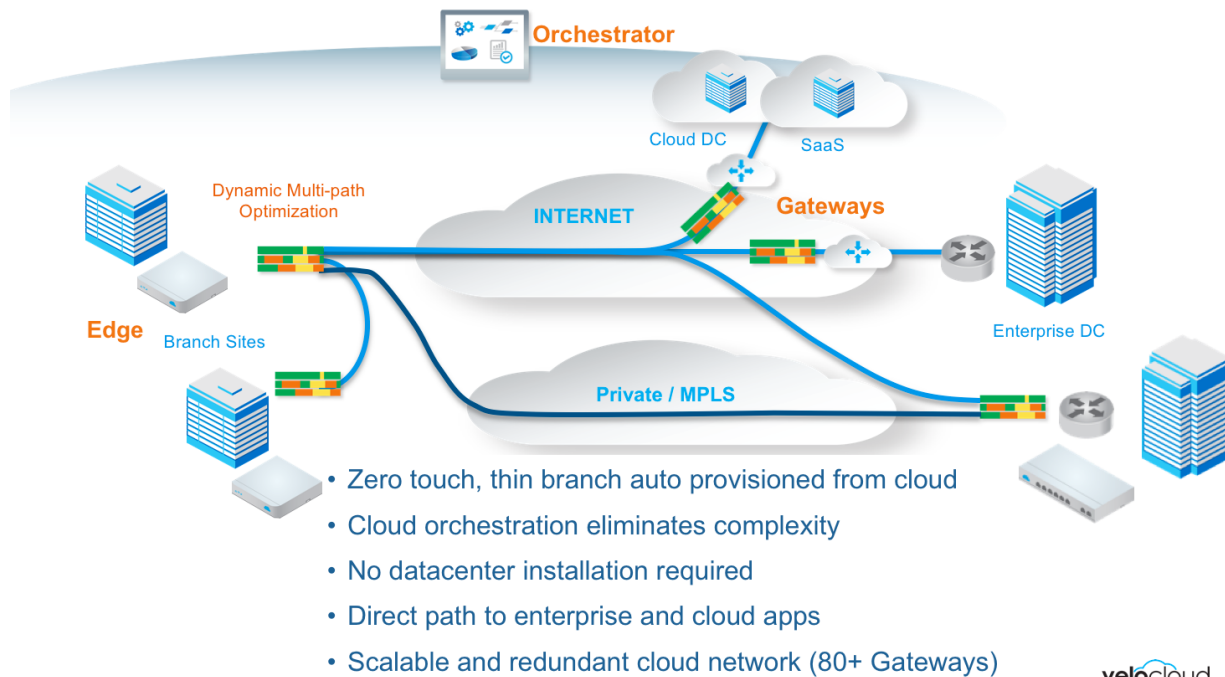
### Enterprise Reliability

Active-active mechanism based on link performance provides protection against blackouts and brownouts with sub-second failover. Provider and physical link diversity ensures high availability.

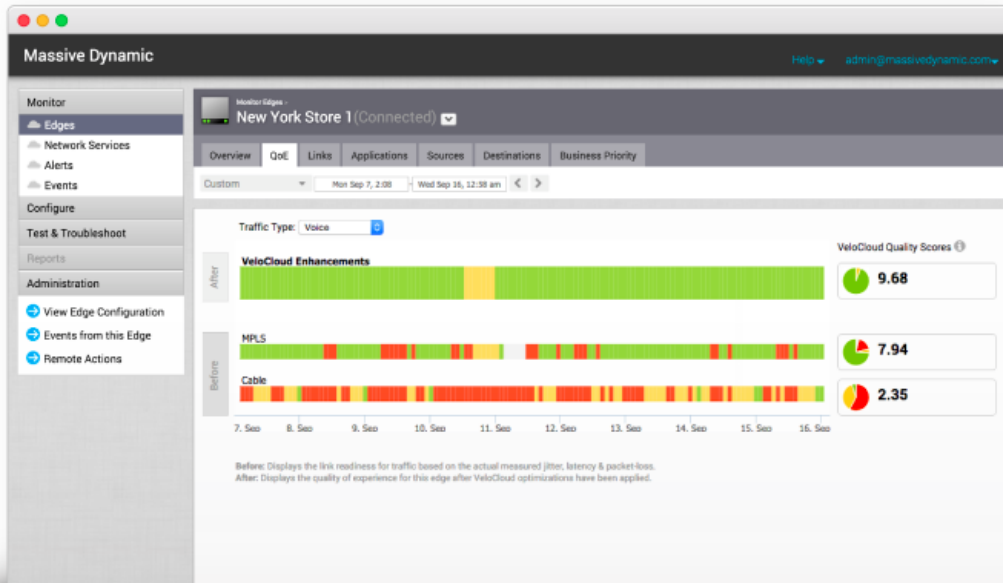


### Cloud Application Quality

Direct yet optimized branch-to-cloud application performance is enabled with the SD-WAN overlay to distributed gateway services throughout the cloud.



# VeloCloud Orchestrator



## Services Catalog

### Secure Overlay

- ☒ **Cloud VPN**  
Auto IPsec VPN between Edges and 3<sup>rd</sup> party devices
- ☒ **Hybrid VPN**  
IPsec VPN and MPLS

### Automated Monitoring

- ☒ **Deep Application Recognition**  
Packet inspection for application recognition
- ☒ **Application & Link Visibility**  
Link status and application usage
- ☒ **Application Performance**  
Application network performance statistics

### Assured WAN Performance

- ☒ **Dynamic Multi-Path Optimization**  
Application steering and link remediation
- ☒ **Business Policy**  
Application prioritization and network service insertion

### Security Services

- ☒ **Application Firewall**  
L7 stateful firewall
- ☒ **Cloud Web Security**
- ☐ **Identity Based Access Control**  
802.1x authenticated access

### Comprehensive LAN Services

- ☒ **Auto IP Address Management**  
By sites and profiles
- ☒ **DHCP, DNS, WLAN...**  
LAN network services

### 3<sup>rd</sup> Party

**Ecosystem partner apps**  
Zscaler  
Websense

# Pricing

| Name   | Quantity | Price   | Total |
|--|----------|---|-------|
| SD WAN Service and Edge Appliance                          | 1        | \$125 per month                               | \$125 |
| 50 Mbps Throughput - Monthly billing - Month to Month Term |          |   |       |
| Configuration and Programming - One time cost              | 1        | <del>\$300</del> \$200<br>\$100 unit discount | \$200 |
| Customer responsible for onsite installation               |          |   |       |
| Total  |          |   | \$200 |
| per month  |          |   | \$125 |

# Terms of Service

## General and Other Sales Terms

- 1 Upon signature by Customer and countersignature by ATLAS IP, LLC. ("ATLAS IP"), this Order Form shall become legally binding.
- 2 The order placed under this form shall be governed by the Terms and Conditions posted at <http://www.atlasip.net/#!/sd-wan-service-agreement/kdl0v>
- 3 Customer understands that the pricing listed herein is based on the term committed by the Customer, and acknowledges that once placed, this order is non- cancellable and all amounts are non-refundable.
- 4 All equipment provided by ATLAS IP to Customer is owned by VeloCloud and must be returned in good operating condition, subject to normal wear and tear, at the end of the subscription.
- 5 All equipment will be shipped within 30 days of order acknowledgement unless otherwise specified on this order form or agreed elsewhere in writing by Customer and ATLAS IP
- 6 Subscription Start Date is the date Customer activates the ATLAS IP Service, but no later than 30 days after ATLAS IP ships Edge equipment to Customer.
- 7 Subscription End Date (Expiration date) will be the anniversary end date of the subscription period.
- 8 Customer shall be responsible for shipping and all applicable local sales taxes.
- 9 Pricing includes support and maintenance, initial configuration and trouble shooting. Online training will be provided.
- 10 Payment terms are Net 15



Beto Tecun  
ClearFreight  
December 18, 2017