

## Python Code Snippet – Page 1

```
# Personal link: https://github.com/edgarzhu7
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
from datetime import datetime, timedelta

# Ingest CSV
raw = pd.read_csv("mini_ecommerce.csv")

# Manage data types
raw["date"] = pd.to_datetime(raw["date"])
raw["user_id"] = raw["user_id"].astype("int64")
raw["channel"] = raw["channel"].astype("category")
raw["sessions"] = raw["sessions"].astype("int64")
raw["conversion_rate"] = raw["conversion_rate"].astype("float64")
raw["avg_order_value"] = raw["avg_order_value"].astype("float64")

# Wrangle
raw["orders"] = (raw["sessions"] * raw["conversion_rate"]).round(2)
raw["revenue"] = (raw["orders"] * raw["avg_order_value"]).round(2)

daily = raw.groupby("date", as_index=False).agg(
    sessions=("sessions", "sum"),
    orders=("orders", "sum"),
    revenue=("revenue", "sum"),
)

daily["revenue_lag"] = daily["revenue"].shift(1)
daily["rev_growth"] = (daily["revenue"] / daily["revenue_lag"] - 1.0)

# Custom function
def summarize_channel_performance(frame: pd.DataFrame, top_k: int = 2) -> pd.DataFrame:
    grp = frame.groupby("channel", as_index=False).agg(
        sessions=("sessions", "sum"),
        orders=("orders", "sum"),
        revenue=("revenue", "sum"),
        aov=("avg_order_value", "mean"),
        cr=("conversion_rate", "mean"),
    )
    overall_rev = grp["revenue"].sum()
    overall_cr = frame["conversion_rate"].mean()
    grp["revenue_share"] = grp["revenue"] / overall_rev
    grp["cr_lift_vs_overall"] = grp["cr"] / overall_cr - 1.0
    return grp.sort_values("revenue", ascending=False).head(top_k).round(4)
```

Python Code + Outputs – Page 2

```
# Use function + print outputs
channel_summary = summarize_channel_performance(raw, top_k=3)

print("==== Head Preview ====")
print(raw.head(5))

print("\n==== Daily Aggregation Preview ====")
print(daily.head(7)[["date", "sessions", "orders", "revenue", "rev_growth"]])

print("\n==== Channel Summary (Top 3) ====")
print(channel_summary)

# Visualization
plt.plot(daily["date"], daily["revenue"])
plt.title("Daily Revenue")
plt.show()
```

```
# --- Program Output ---
==== Head Preview ====
    date  user_id channel  sessions  conversion_rate  avg_order_value  orders  revenue
2024-01-01    1038  organic         9           0.151           52.21     1.36    71.01
2024-01-02    1028  organic         3           0.288           43.89     0.86    37.75
2024-01-03    1014  organic         5           0.301           42.09     1.50    63.14
2024-01-04    1042    ads         8           0.131           51.02     1.05    53.57
2024-01-05    1007    ads         7           0.312           42.44     2.18    92.52

==== Daily Aggregation Preview ====
    date  sessions  orders  revenue  rev_growth
2024-01-01         9     1.36    71.01         NaN
2024-01-02         3     0.86    37.75    -0.468385
2024-01-03         5     1.50    63.14     0.672583
2024-01-04         8     1.05    53.57    -0.151568
2024-01-05         7     2.18    92.52     0.727086
2024-01-06         3     0.26    13.67    -0.852248
```

