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# Securing the Offer

“At my old company, they never did things this way.”



# Now What?



**Hope for the best but prepare for the worst.**

# Parsing Advice

- “Ask questions”
- “It’s a two-way interview process”
- “People will always have time for you”
- “Network with other interns”
- “Go home”

# “Ask questions”

## **What it means:**

- Don't be afraid to clarify things
- Be curious!
- Write down the answer so you don't forget 😊

## **What it doesn't mean:**

- You have to ask questions
- Pretend you're asking a question, but suck up
- If you forget the answer, you can never ask again

# **“It’s a two-way interview process”**

## **What it means:**

- We have to both want each other
- Mostly us.

## **What it doesn’t mean:**

- Suck up to senior managers
- If you’re not entirely committed to joining us by the end, you’re doing something wrong

# **“People will always have time for you”**

## **What it means:**

- People don't mind explaining things to interns
- Otherwise, they can point you in the right direction

## **What it doesn't mean:**

- People will always sound thrilled to entertain you
- Expect an answer right away
- Request a presence with the CEO



# **“Network with other interns”**

## **What it means:**

- Make friends
- Find out what others are working on

## **What it doesn't mean:**

- Show off to others
- You have to one-up them
- Complain about your job

# **“Go home”**

## **What it means:**

- Go home... seriously

## **What it doesn't mean:**

- This is reverse psychology, stay and work more!!!!



# When in Rome

- Do as the Romans do
- Make mistakes...
  - ...but don't drop all the tables in a database

*Think straight and don't panic.*