

Profit and Loss

Maione Landscapes LLC

January-December, 2024

DISTRIBUTION ACCOUNT	TOTAL
Income	
Sales	463,101.53
Total for Income	\$463,101.53
Cost of Goods Sold	
Cost of Goods Sold - Landscaping	0
LS COGS - Cost of labor	0
LS Technician Payroll taxes	16,201.97
LS Technician Subcontractors	7,850.00
LS Technician Wages	145,952.02
LS Workers Compensation	4,137.95
Total for LS COGS - Cost of labor	\$174,141.94
LS COGS - Other Costs	0
LS Disposal Fees	2,095.00
LS Fuel, Parking, Tolls	14,103.31
LS Merchant Fees	12,195.40
Total for LS COGS - Other Costs	\$28,393.71
LS COGS - Supplies & Materials	0
LS Equipment Rental	2,600.28
LS Other Miscellaneous	7,605.19
LS Supplies & Chemicals	35,764.50
Total for LS COGS - Supplies & Materials	\$45,969.97
Total for Cost of Goods Sold - Landscaping	\$248,505.62
Total for Cost of Goods Sold	\$248,505.62
Gross Profit	\$214,595.91
Expenses	
ADMIN	0
Admin Payroll Expenses	0
Admin Payroll Taxes	3,859.82
Owner Salary	36,893.09
Payroll Expenses & Fees	1,865.89
Virtual Assistant	18,302.61
Total for Admin Payroll Expenses	\$60,921.41
Bank Charges	408.68
IRA/401K Benefits	398.80
Legal & Professional Fees	\$211.70
Accounting Services	6,229.75
Business Consulting	873.00
Total for Legal & Professional Fees	\$7,314.45
Total for ADMIN	\$69,043.34

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DISTRIBUTION ACCOUNT	TOTAL
*ADVERTISING & MARKETING	0
Charitable Donation	100.00
Marketing Ad Spend & Awareness	25,703.30
Marketing Software & Website	1,038.77
Total for *ADVERTISING & MARKETING	\$26,842.07
OP FIXED	0
Dues & Subscriptions	973.50
Insurance	0
Insurance - Liability & Auto	8,955.71
Total for Insurance	\$8,955.71
Interest Expense	8,485.00
Rent & Lease	6,000.00
Software Expense	6,295.19
Utilities, Phone, Internet	2,906.27
Total for OP FIXED	\$33,615.67
OP VARIABLE	0
Education, Events, & Leadership Development	44.00
Meals & Entertainment	839.71
Recruiting	3,749.25
Repairs & Maintenance - Auto	11,837.54
Repairs & Maintenance - Tools	565.82
Taxes, Licenses, Penalties, Permits	4,703.30
Travel Meals	74.79
Total for OP VARIABLE	\$21,814.41
Total for Expenses	\$151,315.49
Net Operating Income	\$63,280.42
Other Income	
Interest income	6.88
Total for Other Income	\$6.88
Other Expenses	
Net Other Income	\$6.88
Net Income	\$63,287.30