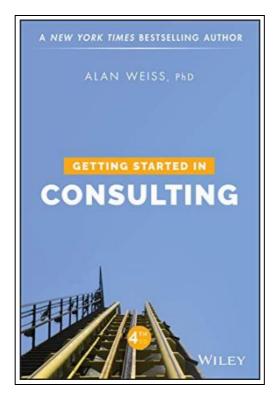
Getting Started in Consulting (Paperback)



Filesize: 4 MB

Reviews

This type of publication is every thing and helped me seeking ahead and much more. It usually fails to charge too much. It is extremely difficult to leave it before concluding, once you begin to read the book.

(Juliet Mertz)

GETTING STARTED IN CONSULTING (PAPERBACK)



John Wiley & Sons Inc, United States, 2019. Paperback. Condition: New. 4th Edition. Language: English. Brand new Book. The definitive guide to getting out of the office and getting into consulting Getting Started in Consulting, Fourth Edition is the acclaimed real-world blueprint to professional and financial freedom. For nearly two decades, this invaluable resource has helped thousands of people quit the daily grind and become their own boss. This practical and motivational guide provides the tools and knowledge to control your future and secure your fortune. From establishing goals and sorting out the legal and financial paperwork, to advanced marketing strategies and relationship building techniques, this indispensable book offers step-by-step instructions for you to establish and grow your own consultancy business. This extensively revised and updated fourth edition includes new and expanded coverage on topics including utilizing informal media, changes in legal and financial guidelines, key distinctions of wholesale and retail businesses, and much more. Author Alan Weiss delivers expert advice on how to combine minimal overhead with optimal organization to produce maximum income. Every step in the process is clearly explained, including financing, marketing, bookkeeping, establishing your fees, and more. This guide is a comprehensive, one-stop source for everything you need to prosper in the rapidly expanding world of private consultancy. Adopt a pragmatic and profitable strategy to achieve incredible results from your consultancy business. Learn to identify and address the most commons issues facing your prospects and clients Leverage technology to reduce labor, maximize profitability, and increase discretionary timeAccess sample budgets, case studies, references and appendices, downloadable tools and forms, and online resources The modern business landscape presents unique opportunities for those willing to take the leap from corporate offices to home offices. Getting Started in Consulting, Fourth Editio



Read Getting Started in Consulting (Paperback) Online

Download PDF Getting Started in Consulting (Paperback)

Relevant Books



Node.js, MongoDB and Angular Web Development: The definitive guide to using the MEAN stack to build web applications (Paperback)

Pearson Education (US), United States, 2017. Paperback. Condition: New. 2nd edition. Language: English. Brand new Book. Node.js, MongoDB and Angular Web Development The definitive guide to building JavaScript-based Web applications from server to browser Node.js,...

Save Document

*



Anatomy & Physiology for Health Professions: An Interactive Journey (Paperback)

Pearson Education (US), United States, 2019. Paperback. Condition: New. 4th edition. Language: English. Brand new Book. For courses in anatomy & physiology for health professions. An engaging journey through the human form Anatomy & Physiology...

Save Document

>>



Engineering Design Methods: Strategies for Product Design (Paperback)

John Wiley & Sons Inc, United States, 2008. Paperback. Condition: New. 4th Edition. Language: English. Brand new Book. Written in a clear and readable style by an experienced author of teaching texts, Engineering Design Methods...

Save Document

>>



Introductory Digital Image Processing: A Remote Sensing Perspective (Hardback)

Pearson Education (US), United States, 2015. Hardback. Condition: New. 4th edition. Language: English. Brand new Book. For junior/graduate-level courses in Remote Sensing in Geography, Geology, Forestry, and Biology. Introductory Digital Image Processing: A Remote Sensing...

Save Document

>>



Growing Media for Ornamental Plants and Turf (Paperback)

NewSouth Publishing, Australia, 2010. Paperback. Condition: New. 4th edition. Language: English. Brand new Book. For 25 years, Growing Media for Ornamental Plants and Turf has been a core text for horticulture students and an essential...

Save Document

»



Crime and Modernity: Continuities in Left Realist Criminology (Hardback)

Sage Publications Ltd, United Kingdom, 2002. Hardback. Condition: New. First Edition. Language: English. Brand new Book. 'Lea has produced a serious and scholarly contribution of great interest to criminologists (whether "critical "or not), to post

Save Book

.



Multinational Management, International Edition (Paperback)

Cengage Learning, Inc, United States, 2013. Paperback. Condition: New. 6th edition. Language: English. Brand new Book. In today's increasingly complex global environment, developing and making strategic choices are the mainstays of successful decision making. The

Save Book

»



Crime and Modernity: Continuities in Left Realist Criminology (Paperback)

Sage Publications Ltd, United Kingdom, 2002. Paperback. Condition: New. First Edition. Language: English. Brand new Book. 'Lea has produced a serious and scholarly contribution of great interest to criminologists (whether "critical "or not), to post

Save Book

>>



Ross & Wilson Anatomy and Physiology Colouring and Workbook (Paperback)

Elsevier Health Sciences, United Kingdom, 2018. Paperback. Condition: New. 5th Revised edition. Language: English. Brand new Book. Designed for readers who are new to human anatomy and physiology, the latest edition of this popular volume

Save Book

...



Statistical Application Development with R and Python - (Paperback)

Packt Publishing Limited, United Kingdom, 2017. Paperback. Condition: New. 2nd Revised edition. Language: English. Brand new Book. Software Implementation Illustrated with R and PythonAbout This Book* Learn the nature of data through software which takes Save Book

»