

# Customer Sales Analysis

Year

☐ 2016

☐ 2017

☐ 2018

Region

☐ Abruzzo

☐ Basilicata

☐ Calabria

☐ Campania

☐ Emilia-Romagna

Category name

☐ accessories\_gift\_ideas

☐ appliances

☐ art\_crafts\_diy

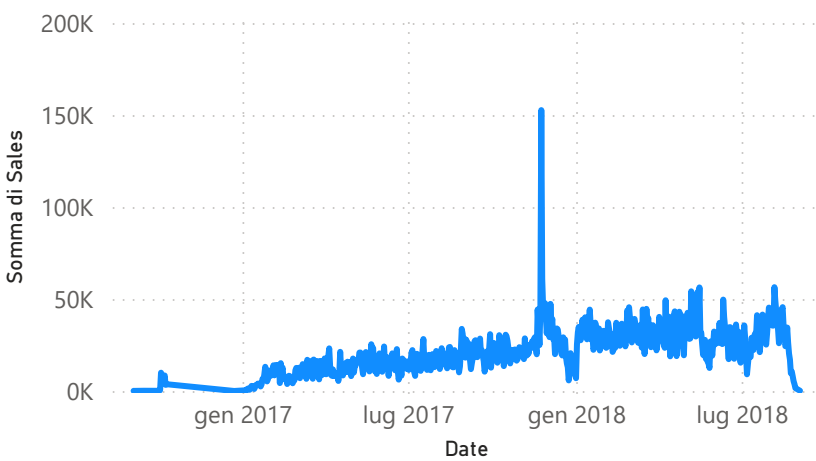
☐ auto

☐ bahv

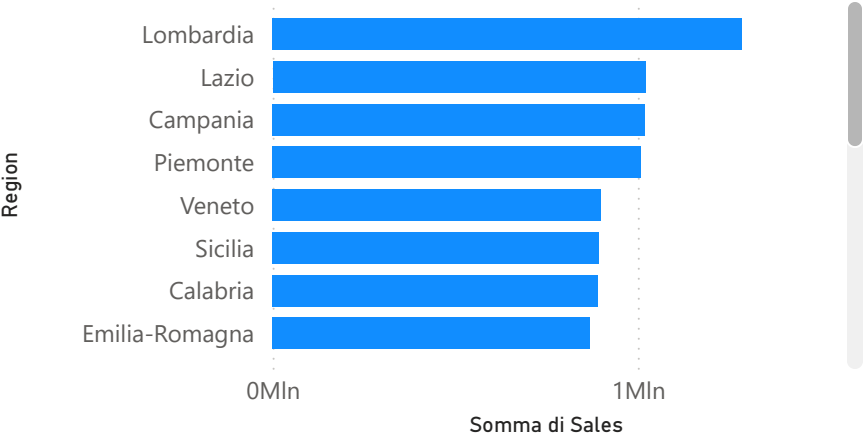
Geographical Sales Distribution



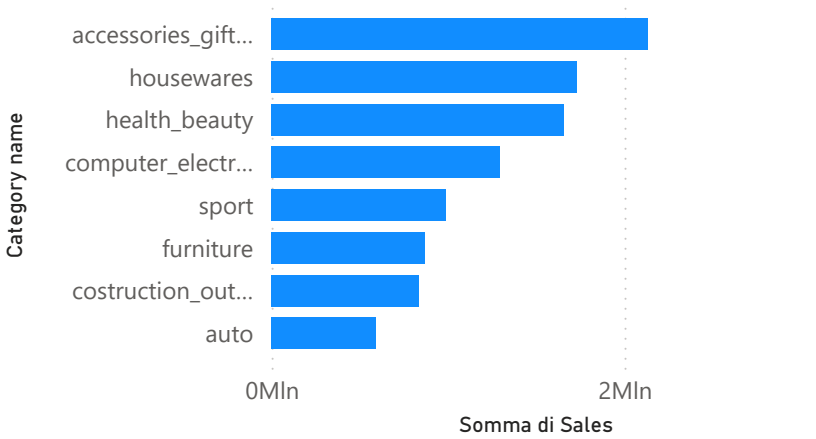
Revenue Over Time



Revenue by Region



Revenue by Product Category



# Total Sales Analysis: Geographical Insights

Year

- ☐ 2016  
☐ 2017  
☐ 2018

Month

- ☐ gennaio  
☐ febbraio  
☐ marzo  
☐ aprile  
☐ maggio  
☐ giugno

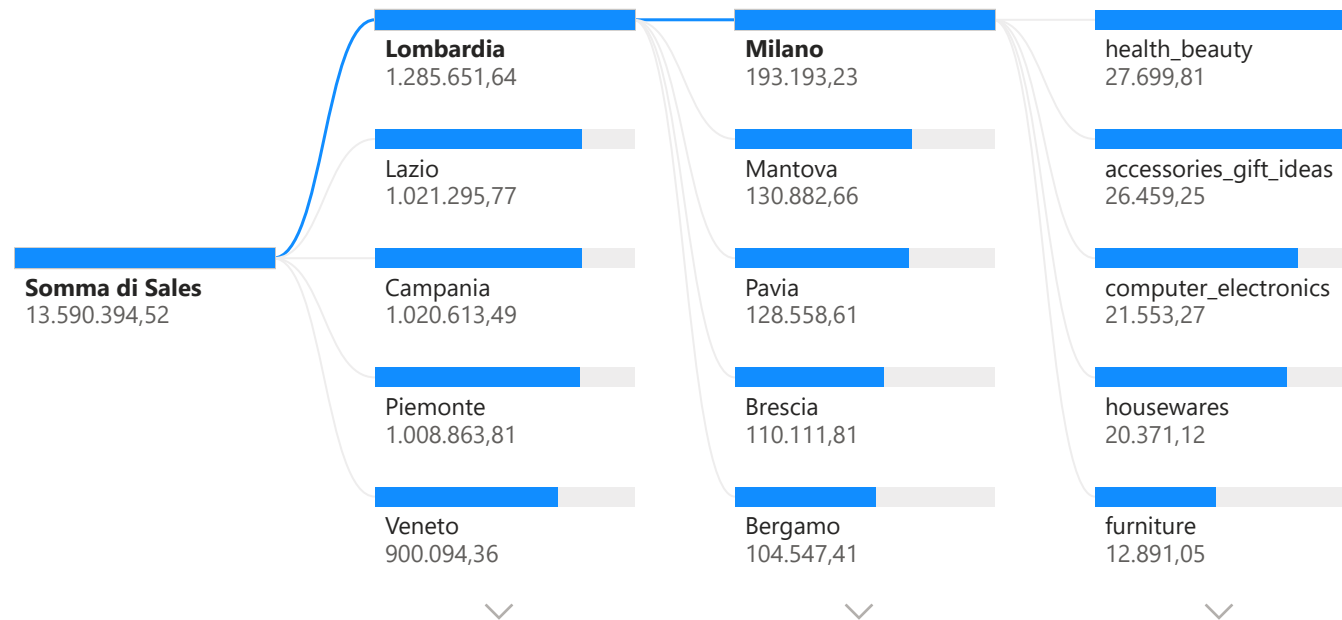
Region

Lombardia

City

Milano

Category name



# Product Categories Performance Analysis

Category name

- ☐ accessories\_gift\_ideas
- ☐ appliances
- ☐ art\_crafts\_diy
- ☐ .

Year

- ☐ 2016
- ☐ 2017
- ☐ 2018

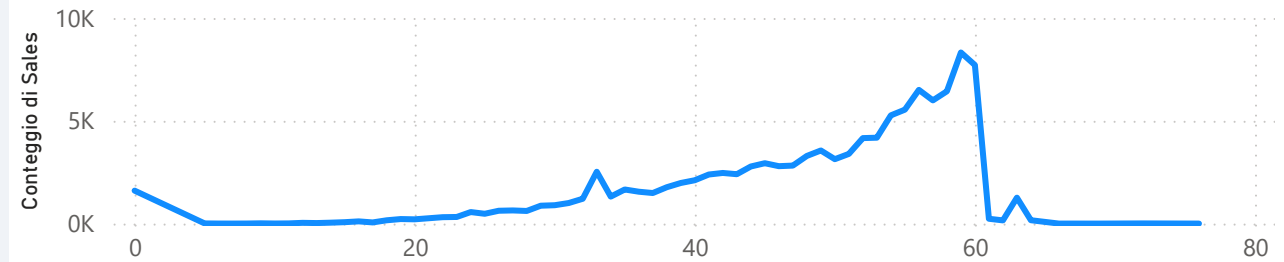
Region

- ☐ Abruzzo
- ☐ Basilicata
- ☐ Calabria
- ☐ Campania
- ☐ Emilia-Romagna

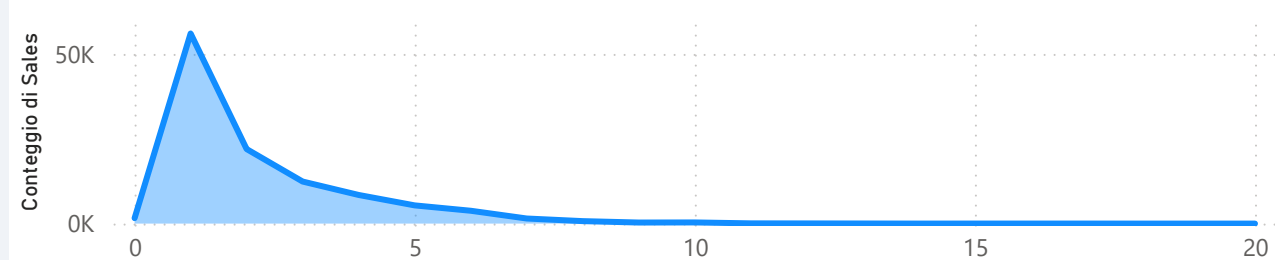
City

- ☐ Agrigento
- ☐ Alessandria
- ☐ Ancona
- ☐ Aosta
- ☐ Arezzo

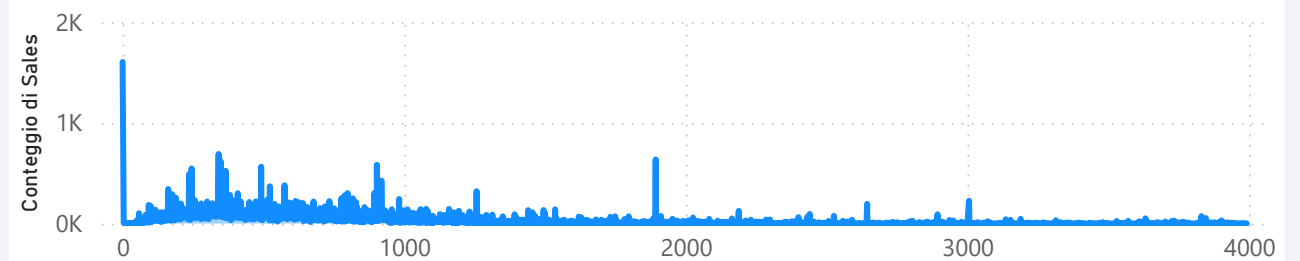
## Sales Quantity by Product Name Length



## Sales Quantity by Product Image Number



## Sales Quantity by Product Description Length



# Transport Analysis

Year ▼

☐ 2016

☐ 2017

☐ 2018

Month ▼

☐ gennaio

☐ febbraio

☐ marzo

☐ aprile

☐ maggio

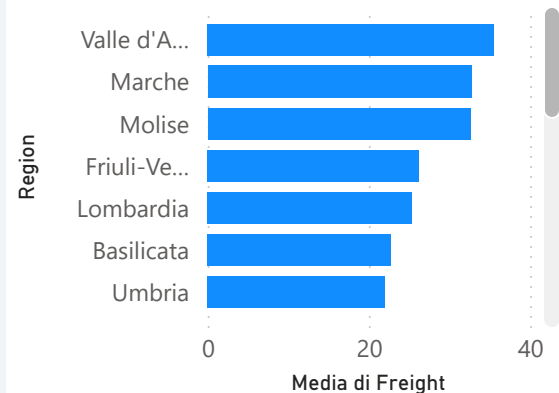
☐ giugno

☐ luglio

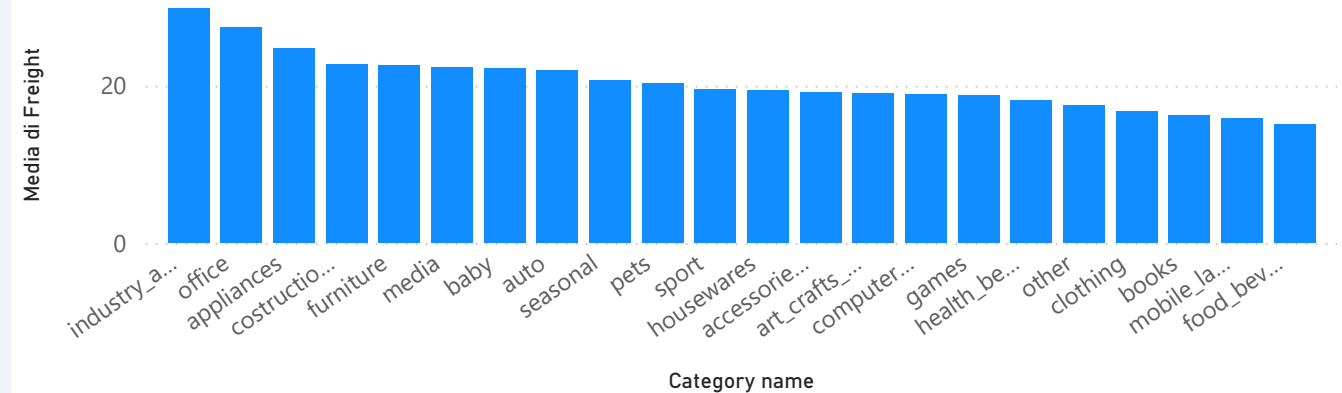
☐ agosto

☐ settembre

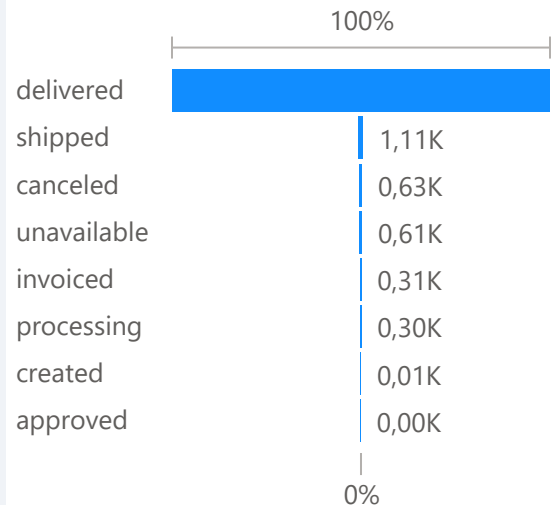
## Distribution of Average Freight Cost



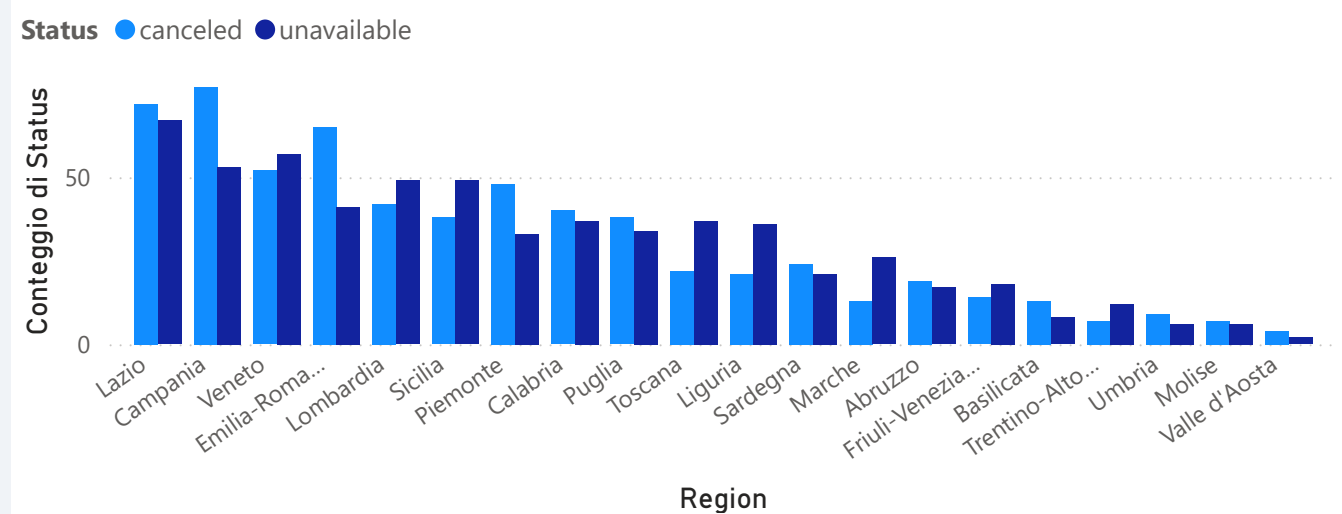
## Average Freight Cost by Category



## Overall Shipment Performance



## Cancelled and Not Available Shipment Status Count by Region



# Sellers Performance

Year

☐ 2016

☐ 2017

☐ 2018

Month

☐ gennaio

☐ febbraio

☐ marzo

☐ aprile

City

☐ Agrigento

☐ Alessandria

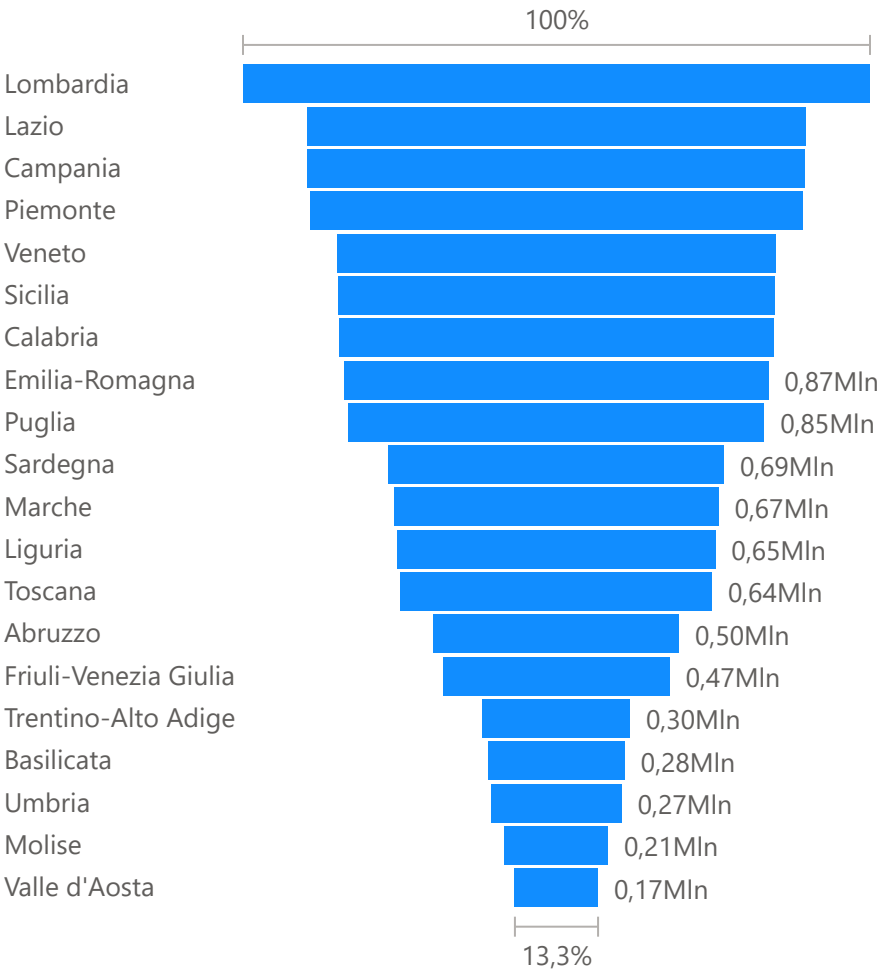
☐ Ancona

☐ Aosta

☐ Arezzo

☐ Ascoli Piceno

## Somma di Sales per Region



Category name

Somma di Sales

Media di Freight

accessories_gift_ideas	2.133.272,05	19,09
appliances	486.608,52	24,71
art_crafts_diy	26.016,65	18,95
auto	592.602,81	21,88
baby	413.332,48	22,21
books	70.546,89	16,20
clothing	47.275,63	16,70
computer_electronics	1.295.053,20	18,87
costruction_outdoor	837.376,57	22,63
food_beverage	67.001,59	15,01
furniture	869.404,28	22,56
games	483.757,61	18,81
health_beauty	1.657.806,21	18,09
housewares	1.729.864,37	19,41
industry_and_commerce	133.663,60	29,78
media	262.479,53	22,35
mobile_landline_phones	383.250,53	15,77
office	504.903,93	27,42
other	378.587,18	17,49
pets	214.315,41	20,32
seasonal	13.286,00	20,70
sport	989.989,48	19,51
Totale	13.590.394,52	19,99